

# **FY 2021 Financial Report**

#### For the 1 Month ended July 31, 2020

**Office of the Chief Financial Officer** 

Submitted on September 14, 2020



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- On September 10, the City held its September Revenue Estimating Conference. Conference principals approved new revenue estimates for FY21 and FY22-25, which will serve as the basis for developing the City's FY22 budget and FY 2022-2025 Four-Year Financial Plan. General Fund revenues were adjusted downward by \$66M. The Conference report will soon be available on the OCFO's Financial Reports webpage.
- The most significant new award in July was an initial \$13.8M from the Michigan Department of Health and Human Services, out of an anticipated \$31M, to support the City's testing efforts. Other major awards include \$7.25M from the Michigan Economic Development Corporation to support small businesses impacted by COVID-19, a \$4.2M increase to an existing award from the Federal Transit Administration for bus replacement, and \$7.5M from the US Department of Transportation for the Automated Driving Systems Demonstration Grant. (page 10)
- Total accounts payable as of July 2020 had a net decrease of \$5.2 million compared to June 2020. Net AP not on hold had a net decrease of \$18.5 million. The number of open invoices not on hold decreased by 1,262. (page 18)



# **YTD Budget Amendments – General Fund**

FY 2020-2021 GENERAL	FUND BUDGET AMENDMENTS	(Through J	uly 2020)
Department	Reason for Amendment		Amount
FY 2020 - 2021 Adopted Budget		\$	1,023,976,879
Carry Forward Use of Assigned F	und Balance		
N/A	N/A		
	Total		0
Budget Amendment			
N/A	N/A Total		0
Transfer From Other Funds	Total		0
N/A	N/A		N/A
	Total		0
FY 2020 - 2021 Amended Budget	\$	1,023,976,879	

#### YTD Budget vs. YTD Actual – General Fund (Unaudited)

DETROIT

	YTD ANALYSIS									
	BL	BUDGET ACTUAL + ADJUSTMENTS + ENCUMBRANCES					VARI/ (BUDGET V			
	١	(EAR			-	JUSTMENT				
MAJOR CLASSIFICATIONS	ТС	DATE		ACTUAL		S +	TOTAL			
Α		В		С		D	E = C + D	(\$) F = E-B	%	G = (F/B)
REVENUE:										
Municipal Income Tax	\$	19.9	\$	33.3	\$	(12.8)	\$ 20.5	\$ 0.6	\$	0.0
Property Taxes		8.4		8.4		-	8.4	0.2		2.0%
Wagering Taxes		2.3		_		-	_	(2.3)		(100.0%)
Utility Users' Tax		2.3		1.8		_	1.8	(0.5)		(23.3%)
State Revenue Sharing		-		-		-	-	(0.1)		NA
Other Revenues		26.6		9.0		-	9.0	(17.7)		(66.6%)
Sub-Total	\$	59.4	\$	52.4	\$	(12.8)	\$ 39.7	\$ (19.8)	\$	(0.3)
Budgeted Use of Prior Year Fund Balance		_		-		-	-	-		
Carry forward-Use of Assigned Fund Balance		-		-		-	-	-		-
Transfers from Other Funds		-		_		_	-	-		-
Budget Amendments		-		-		-	-	-		-
TOTAL	\$	59.4	\$	52.4	\$	(12.8)	\$ 39.7	\$ (19.8)	\$	(0.3)
EXPENDITURES:									[	
Salary and Wages (Incl. Overtime)	\$	(34.3)	\$	(30.3)	\$	-	\$ (30.3)	\$ 4.1	\$	0.1
Employee Benefits		(10.2)		(9.0)		_	(9.0)	1.2	r	12.0%
Legacy Pension Payments		_		-		_	-	-		NA
Retiree Protection Fund		_		-		_	-	-		
Debt Service		(7.1)		(0.0)		_	(0.0)		L	(99.4%)
Other Expenses		(24.3)		(47.5)		(4.7)	(52.3)	(28.0)	[_	(115.1%)
TOTAL	\$	(75.9)	\$	(86.8)	\$	(4.7)	\$ (91.6)	\$ (15.6)	\$	(0.2)

Note: YTD Actuals for Other Revenues category is lagging behind YTD Budget due to a more gradual resumption of activities (e.g, parking enforcement). YTD Budget for Other Expenses category assumes an even spread through the year, but YTD Actuals include front-loaded interfund transfers.



### Annualized Projection vs. Budget – General Fund

ANNUAL ANALYSIS							
	BUDGET		PROJECTION		VARIANCE (BUDGET VS. PROJECTION)		
		ANNUAL		ANNUAL	ANNUAL		
SUMMARY CLASSIFICATIONS	4	MENDED		ESTIMATED		ESTIMA	
A		В	<u> </u>	С		(\$) D = C-B	% E = (D/B)
REVENUE:							<i>i</i>
Municipal Income Tax	\$	239.4	\$	227.4	\$	(12.0)	(5.0%)
Property Taxes		111.9		116.3		4.4	3.9%
Wagering Taxes		135.3		86.7		(48.6)	(35.9%)
Utility Users' Tax		28.5		28.3		(0.2)	(0.7%)
State Revenue Sharing		190.6		201.4		10.8	5.7%
Other Revenues		200.9		180.7		(20.2)	(10.1%)
Sub-Total	\$	906.6	\$	840.8	\$	(65.8)	(7.3%)
Budgeted Use of Prior Year Fund Balance		117.4		117.4		0.0	0.0%
Carry forward-Use of Assigned Fund Balance		-		-		-	-
Transfers from Other Funds		-		-		-	-
Budget Amendments		-		-		-	-
TOTAL (F)	\$	1,024.0	\$	958.2	\$	(65.8)	(6.4%)
EXPENDITURES:							
Salary and Wages (Incl. Overtime)	\$	(446.2)		(425.6)	\$	20.6	(4.6%)
Employee Benefits		(132.6)		(124.5)		8.1	(6.1%)
Legacy Pension Payments		(18.7)		(18.7)		0.0	0.0%
Retiree Protection Fund		(50.0)		(50.0)		0.0	0.0%
Debt Service		(85.0)		(85.0)		0.0	0.0%
Other Expenses		(291.5)		(288.1)		3.4	(1.2%)
TOTAL (G)	\$	(1,024.0)	\$	(991.9)	\$	32.1	(3.1%)
VARIANCE (H=F+G)			\$	(33.7)	\$	(33.7)	

Note: Projected annual revenues are based on the September 2020 Revenue Estimating Conference.

After the prior fiscal year closes, the City will identify sufficient budget resources to address the projected shortfall.



# **Employee Count Monitoring**

	MONTH	I-OVER-MONTH A		BUDGET VS. ACTUA		
					Varian	ice
			Change	Adjusted	Under/(C	
	Actual	Actual	July 2020	Budget	Budget	
	June 2020	July 2020	vs. June 2020	FY 2021 <sup>(2)</sup>	July 20	020
Public Safety						
Police	3,151	3,157	6	3,413	256	8%
Fire	1,172	1,172	0	1,271	99	8%
Total Public Safety	4,323	4,329	6	4,684	355	8%
Non-Public Safety						
Office of the Chief Financial Officer	402	399	(3)	461	62	
Public Works - Full Time	379	379	0	460	81	
Health	143	140	(3)	144	4	
Human Resources	96	101	5	111	10	
Housing and Revitalization	117	113	(4)	119	6	
Innovation and Technology	118	118	0	144	26	
Law	117	115	(2)	129	14	
Mayor's Office (includes Homeland Security)	82	83	1	83	0	
Municipal Parking	94	90	(4)	92	2	
Planning and Development	39	39	0	42	3	
General Services - Full Time	525	529	4	596	67	
Legislative <sup>(3)</sup>	215	215	0	229	14	
36th District Court	314	314	0	325	11	
Other <sup>(4)</sup>	156	161	5	187	26	
Total Non-Public Safety	2,797	2,796	(1)	3,122	326	10%
Total General City-Full Time	7,120	7,125	5	7,806	681	9%
Seasonal / Part Time <sup>(5)</sup>	137	136	(1)	818	682	83%
Enterprise						
Airport	4	4	0	4	0	
BSEED	265	271	6	305	34	
Transportation	776	787	11	978	191	
Water and Sewerage	552	547	(5)	650	103	
Library	276	249	(27)	327	78	
Total Enterprise	1,873	1,858	(15)	2,264	406	18%
Total City	9,130	9,119	(11)	10,888	1,769	16%

Notes:

(1) Actuals are based on active employees only (both permanent and temporary) and include full-time, part-time, seasonal employees and PSCs if funded by vacant budgeted positions.

(2) Adjusted Budget reflects amendments and other adjustments impacting approved position counts compared to the original budget. It excludes personal services contractors (PSCs).

(3) Includes: Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections.

(4) Includes: Demolition, Civil Rights Inclusion & Opportunity, Administrative Hearings, Public Lighting Department, and Non-departmental.

(5) Includes DPW, General Services, Recreation and Elections



# **Workforce Changes Report**

		Projected Regular Cost (w/o	Projected	Actual	Actual	Change in Savings (Projected vs.
Category	Department	reductions)	Savings	Cost	Savings	Actual)
	19 – DPW <sup>1</sup>	1,719,558	687,316	1,812,833	(93,275)	(780,590)
	23 – OCFO	2,934,230	449,668	2,307,454	626,777	177,109
	24 – Fire	3,084,946	21,258	3,063,688	21,258	-
	25 – Health	794,278	27,512	744,478	49,800	22,288
	28 – HR	673,573	94,079	631,908	41,665	(52,414)
	29 – CRIO	100,521	29,745	79,918	20,603	(9,142)
	31 – DolT	1,015,362	198,838	811,450	203,912	5,074
Executive	32 – Law	936,485	183,006	730,123	206,362	23,356
Departments	33 – Mayor	704,499	83,891	599,550	104,949	21,058
	34 – Parking	363,944	273,363	181,313	182,631	(90,732)
	36 – HRD	865,380	46,133	681,742	183,638	137,505
	37 – Police	16,563,976	407,187	16,156,789	407,187	-
	38 – Lighting	12,003	10,803	3,567	8,436	(2,367)
	43 – PDD	329,308	56,643	269,426	59,882	3,239
	45 – DAH	72,687	12,586	41,803	30,883	18,297
	$47 - GSD^2$	2,625,303	745,870	2,106,027	519,276	(226,593)
Non-Departmental	35 – Non-Dept	833,322	94,447	706,024	127,298	32,851
	10-Airport	32,490	-	33,662	(1,172)	(1,172)
	13 – BSEED	1,488,453	254,504	1,283,293	205,160	(49,343)
Enterprise Agencies	20 – DDoT <sup>3</sup>	3,404,288	181,558	3,621,827	(217,539)	(399,097)
Agencies	48 – Water <sup>4</sup>	3,090,993	1,060,693	2,781,161	309,832	(750,861)
	49 – Sewerage	84,419	15,884	69,417	15,002	(882)
Total Executive D	epartments	32,796,054	3,327,897	30,222,069	2,573,985	(753,912)
Total Non-Departmental		833,322	94,447	706,024	127,298	32,851
Total Enterprise Agencies		8,100,643	1,512,639	7,789,359	311,284	(1,201,355)
Grand Total		41,730,019	4,934,982	38,717,452	3,012,566	(1,922,416)
Total General Fund	b.	31,184,682	2,703,346	28,456,592	2,728,090	24,743
Totan Non-Genera	ll Fund	10,545,337	2,231,636	10,260,860	284,476	(1,947,160)

Notes:

1. Inspectors, engineers and crews in solid waste and street funds returned to full-time. 3.

2. Mechanics in street fund returned to full-time.

. Bus terminal workers returned to full-time.

4. Field staff returned to full-time.



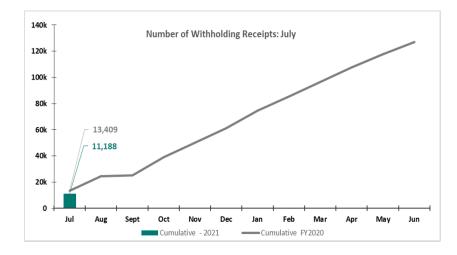
#### **Income Tax - Collections**

#### Fiscal Years 2020 - 2021

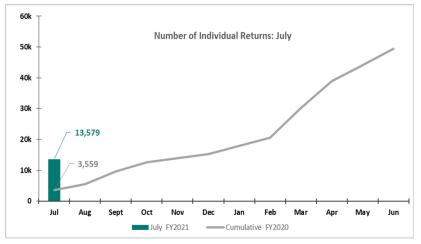
Income Tax Collections	July 2020	July 2019
Withholdings/Estimates	\$20,360,873	\$24,500,264
Individuals	-	1,224,899
Corporations	56,197	753,714
Partnerships	-	42,039
Assessments	76,978	191,512
Total Collections	\$20,494,048	\$26,712,428
Refunds/ Disbursements	 -	 (1,021,479)
Collections Net of Refunds/Disbursements	\$ 20,494,048	\$ 25,690,949

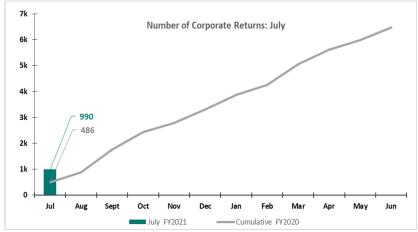
Note: The 2019 filling deadline for City income taxes was extended to July 15 (from April 15) in conjunction with the State of MI and IRS. As such, Individual, Corporate and Partnership revenue and the refund expense attributed to July has been accrued to FY 20.

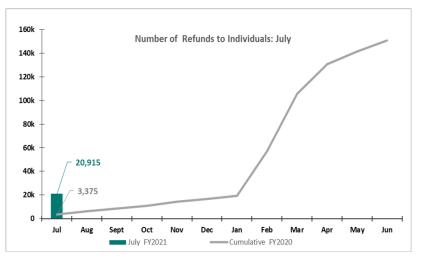
# Income Tax – Volume of Returns and Withholdings



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#### **Development and Grants**

#### Active Grants and Donations as of July 31, 2020 (\$ in millions)

	Amount Awarded – City <sup>(1)</sup>	Amount Awarded – Partners <sup>(2)</sup>
Total Active	\$1,161.8	\$259.8
Net Change from last month <sup>(3)</sup>	\$124.9	\$33.5

#### New Funds – January 1 to August 28, 2020 (\$ in millions)

	Amount Awarded
Documented	\$452.1
Committed <sup>(4)</sup>	\$40.9
Total New Funding	\$493.0

COVID-19 Overall Funds Raised<sup>(5)</sup>

\$315.8

(1) Reflects public and private funds directly to City departments.

(2) Reflects public and private funds for City projects via fiduciaries, and to third-party partners and agencies for projects prioritized by the City for which the OCFO-Office of and Grants has provided active support.

(3) The most significant new award in July was an initial \$13.8M from the Michigan Department of Health and Human Services, out of an anticipated \$31M, to support the City's testing efforts. Other major awards include \$7.25M from the Michigan Economic Development Corporation to support small businesses impacted by COVID-19, a \$4.2M increase to an existing award from the Federal Transit Administration for bus replacement, and \$7.5M from the US Department of Transportation for the Automated Driving Systems Demonstration Grant.Reflects verbal and informal commitments which are secure, but for which formal agreements have not yet been finalized.

(4) Reflects documented and committed funds raised for COVID-19 response efforts by the City and its partners.



### **Development and Grants**

New Funds (Total) – January 1 to August 28, 2020 – By Priority Category

Priority Category	Documented	Con	nmitted	Total	
Administration/General Services	\$ 126,	952,683 \$	140,000	\$ 127,092,68	33
Community/Culture	\$ 4,	138,696 \$	270,000	\$ 4,408,69	96
Economic Development	\$ 127,	428,779 \$	5,000,000	\$ 132,428,77	79
Health	\$ 39,	535,401 \$	8,170,000	\$ 47,705,40	)1
Housing	\$ 32,	193,280 \$	12,898,429	\$ 45,091,70	)9
Infrastructure	\$	625,000 \$	26,115	\$ 651,11	15
Parks and Recreation	\$ 4,	740,526 \$	150,000	\$ 4,890,52	26
Planning	\$	205,445		\$ 205,44	<del>1</del> 5
Public Safety	\$ 2,4	433,673 \$	4,236,516	\$ 6,670,18	39
Technology/Education	\$ 21,	313,000 \$	225,000	\$ 21,538,00	00
Transportation	\$ 90,	629,950 \$	2,817,000	\$ 93,446,95	50
Workforce	\$ 1,	870,000 \$	6,972,364	\$ 8,842,36	64
Grand Total	\$ 452,0	66,433 \$	40,905,204	\$ 492,971,85	57



#### **Development and Grants**

New Funds and City Leverage<sup>(1)</sup> – January 1 to August 28, 2020– By Priority Category

Priority Category	Total Fun	ds	City Lev	verage <sup>(1)</sup>
Administration/General Services	\$	127,092,683	\$	1,086,674
Community/Culture	\$	4,408,696		
Economic Development	\$	132,428,779	\$	59,093,750 <sup>(2)</sup>
Health	\$	47,705,401		
Housing	\$	45,091,709	\$	15,000 <sup>(3)</sup>
Infrastructure	\$	651,115		
Parks and Recreation	\$	4,890,526	\$	300,000
Planning	\$	205,445		
Public Safety	\$	6,670,189	\$	5,276
Technology/Education	\$	21,538,000		
Transportation	\$	93,446,950	\$	3,152,694
Workforce	\$	8,842,364	\$	2,000,000
Grand Total	\$	492,971,857	\$	65,653,394

(1) Leverage includes both match and parallel investment by the City that help make the case to external funders to co-invest.

(2) This \$59M has leveraged all Strategic Neighborhood Fund funding to date which includes funds raised in 2018 and 2019.

(3) There is an additional \$50M in HUD funding allocated to the Affordable Housing Leverage Fund that has been critical to securing these commitments.



#### **Coronavirus Federal Relief - Transparency**

#### Coronavirus Federal Relief<sup>(1)</sup> - Current Detail (\$ in millions)

Federal Source	Awarded Amount	Current Estimated Exp. <sup>(2)</sup>	Projected Exp.	Uses
CARES Act Coronavirus Relief Fund (CRF)	\$116.9	\$110.3	\$6.3	Previously unbudgeted costs necessary to respond to COVID, incurred between 3/1/2020 and 12/30/2020
PUB-MI-2020-022-00 Section 5307 Urbanized Area Formula	\$64.3	\$10.1	\$54.2	<ul> <li>Emergency response services and supplies,</li> <li>paid administrative leave due to service reductions</li> <li>Provision of transit services that help residents and employees recover from the severe social and economic impacts of COVID</li> </ul>
CDBG-CV	\$20.8	\$0	\$20.8	Investments in supportive housing, housing counseling, tax- filing assistance, housing search and placement, eviction defense, and rental assistance for landlords and tenants.
ESG-CV <sup>(3)</sup>	\$19.6	\$0	\$19.6	Emergency services such as shelter and outreach as well as prevention and rapid re-housing to limit the amount of time individuals are experiencing homelessness, while mitigating impact of COVID
DOJ Byrne Coronavirus Emergency Supplemental Funding (CESF)	\$3.3	\$1.5	\$1.8	<ul> <li>Fire and Police- OT costs due to COVID</li> <li>HSEM Early/Emergency Notification system</li> <li>Software/Tech for DPD remote work</li> </ul>

(1) This report includes details for all documented awards received directly by the City, originating from federal allocations in the CARES Act and any subsequent federal relief legislation associated with COVID-19, pursuant to Council's resolution..

(2) These are estimated expenditures through July 30, and still subject to adjustment as supporting documentation is reviewed.

(3) This includes two ESG awards received to date, one in April and one in June.



#### **Coronavirus Federal Relief - Transparency**

#### Coronavirus Federal Relief - Current Detail (\$ in millions)

Federal Source	Amount	Current Estimated Exp.	Projected Exp.	Uses
Unanticipated School Closure Food Program	\$2.0	\$1.5	\$0.5	In light of school closure, provide parents and guardians contact-free pick-up of meals for children
Ryan White HIV/AIDS Program Part A COVID-19 Response	\$0.5	\$0	\$0.5	Expanded training, increased hours for contractual service providers, equipment, and to provide critical meal, transportation, and housing needs for individuals living with HIV/AIDS
HOPWA-CV	\$0.4	\$0	\$0.4	Assistance with short-term rental, mortgage and utilities payments, and Supportive services for individuals and/or families affected by the HIV/AIDS virus, while mitigating COVID.
Provider Relief Fund - EMS	\$0.3	\$0	\$0.3	To cover lost DHD Medicaid fee-for-service revenues that are attributable to coronavirus
Airport Supplemental CARES Act Funds FY 2020	\$0.1	\$0	\$0.1	To cover the cost of airport utility expenses during the COVID-19 Emergency period

#### Coronavirus Federal Relief Total: \$228.2<sup>(1)</sup>

(1)This report does not yet include \$15,763,983 in state pass-through Coronavirus Relief Funds (CRF) submitted to City Council for acceptance on September 8, or \$14,254,423 in anticipated state pass-through CDC funds for testing, the first tranche of which was also submitted to City Council on September 8.



# **Cash Position**

(\$ in millions)	Unre	estricted	Re	stricted	July	2020 Total	Prior Y	ear July 2019 Total
Bank Balance	\$	228.6	\$	983.1	\$	1,211.8	\$	1,220.9
Plus/minus: Reconciling items		(1.4)		6.7		5.3		7.9
Reconciled Bank Balance	\$	227.2	\$	989.8	\$	1,217.1	\$	1,228.8
General Ledger Cash Balances								
General Fund								
General Accounts	\$	79.7	\$	186.39	\$	266.1	\$	301.6
Risk Management/Self Insurance		73.4		19.1		92.5		86.2
Undistributed Delinquent Taxes		-		3.2		3.2		15.9
Quality of Life Fund		-		17.0		17.0		24.2
Retiree Protection Trust Fund		-		186.0		186.0		174.8
A/P and Payroll Clearing		15.4		-		15.4		6.6
Other Governmental Funds								
Capital Projects		-		103.1		103.1		124.4
Street Fund		-		126.3		126.3		106.9
Grants		-		162.4		162.4		57.9
Solid Waste Management Fund		40.3		-		40.3		47.5
Debt Service		-		48.4		48.4		55.3
Gordie Howe Bridge Fund		-		17.5		17.5		19.9
Other		2.7		8.4		11.2		33.1
Enterprise Funds								
Enterprise Funds		7.0		2.6		9.6		41.1
Fiduciary Funds								
Undistributed Property Taxes		-		53.8		53.8		50.8
Fire Insurance Escrow		-		10.6		10.6		9.7
Other		-		44.8		44.8		60.3
Component Units								
Component Units		8.7		-		8.7		12.6
Total General Ledger Cash Balance	\$	227.2	\$	989.8	\$	1,217.1	\$	1,228.8

Note: This schedule reports total City of Detroit (excludes DSWD) cash in the bank at May 31, 2020 and differences between the General Ledger and bank balance are shown as reconciling items. This report does not represent cash available for spending, and liabilities and fund balance must be considered when determining excess cash.

# **Operating Cash Activity: YTD Actual vs Forecast**

Ending July 31, 2020									
		YTD Actual	YTD Forecast			YTD Variance		or TYD ctuals	
Sources of Cash:									
Income Taxes	\$	21.9	\$	23.7	\$	(1.8)	\$	28.5	
Property Taxes		48.0		51.7		(3.7)		50.6	
Revenue Sharing		-		-		-		-	
Wagering Tax		-		-		-		15.5	
Utility Users Tax		1.8		2.0		(0.2)		-	
Special Revenue/CARES Act		-		-		-		-	
Other Receipts		26.4		28.7		(2.2)		30.1	
Net Interpool transfers		37.4		33.9		3.5		63.4	
Bond Proceeds		1.7		-		1.7		20.1	
Transfers from Budget Reserve Fund		-		-		-		-	
Total Sources of Cash	\$	137.2	\$	139.9	\$	(2.8)	\$	208.2	
Uses of Cash:									
Saleries Wages and Benefits	\$	(78.7)	\$	(75.3)	\$	(3.4)	\$	(69.3)	
Pension		(10.3)		(9.7)		(0.6)		(9.1)	
Debt Service		(0.6)		(0.6)		(0.0)		(5.1)	
Property Tax Distribution		(5.6)		(6.8)		1.2		(6.6)	
TIF Distribution		-		-		-		-	
Other Disbursements		(70.7)		(75.5)		4.8		(78.8)	
Net Subsidies		-		(1.5)		1.5		(1.0)	
Transfers to Retiree Protection Fund		-		-		-		(45.0)	
Total Uses of Cash:	\$	(165.9)	\$	(169.4)	\$	3.5	\$	(214.8)	
Net Cash Flow	\$	(28.7)	\$	(29.4)	\$	0.7	\$	(6.7)	

Office of the Chief Financial Officer



### **Operating Cash Activity: Actual vs. Forecast to Year End**

					1	2021							
1	A		020 October	November	December	lenuer -	<b>Februar</b> :	202 March		May			
July Actual	August Forecast	September Forecast	Forecast	Forecast	Forecast	January Forecast	February Forecast	Forecast	April Forecast	May Forecast	June Forecast		
\$564.7	\$536.0	\$540.6	\$482.4	\$449.1	\$429.9	\$456.1	\$465.1	\$422.0	\$372.8	\$364.7	\$317.1		
21.9	16.2	21.5	21.2	15.7	22.2	23.3	16.1	18.5	18.8	14.9	18.2		
48.0	194.2	26.1	14.6	11.6	65.8	132.6	11.8	4.0	3.1	5.6	45.9		
-	3.0	-	28.6	-	29.0	-	28.0	-	27.7	-	27.7		
-	16.0	6.3	7.1	7.4	8.7	6.8	5.3	3.6	8.6	8.1	9.0		
1.8	1.3	1.8	2.0	2.0	3.1	1.8	3.1	3.5	2.6	3.1	2.2		
-	20.0	-	-	-	-	-	-	-	-	-	-		
26.4	32.3	42.4	17.4	24.5	45.4	31.2	28.0	26.5	22.9	29.4	61.0		
37.4	31.4	41.0	33.2	62.7	30.5	36.3	20.8	50.7	34.1	23.2	22.3		
1.7	-	-	-	-	-	-	-	-	-	-	-		
-	-	-	-	-	-	-	-	-	-	-	50.0		
\$137.2	\$314.5	\$139.1	\$124.2	\$123.8	\$204.7	\$232.0	\$113.1	\$106.8	\$117.7	\$84.3	\$236.3		
(\$78.7)	(\$55.0)	(\$53.6)	(\$60.6)	(\$49.6)	(\$72.5)	(\$51.4)	(\$49.1)	(\$51.8)	(\$52.2)	(\$43.0)	(\$62.0)		
(\$10.3)			(\$9.5)	(\$2.1)	(\$2.6)	(\$9.8)	(\$3.1)	(\$2.5)	(\$10.0)	(\$2.2)	(\$4.9)		
(\$0.6)	\$0.0	(\$8.7)	\$0.0	\$0.0	\$0.0	(\$0.5)	\$0.0	(\$8.7)	\$0.0	\$0.0	\$0.0		
(\$5.6)		(\$62.7)	(\$4.6)	(\$2.2)	(\$5.2)	(\$82.7)	(\$52.4)	(\$3.1)	(\$0.0)	(\$1.4)	(\$52.9)		
\$0.0	\$0.0	\$0.0	(\$1.6)	(\$3.7)	(\$24.4)	\$0.0	\$0.0	\$0.0	\$0.0	(\$29.6)	(\$0.3)		
(\$70.7)	(\$116.1)	(\$69.9)	(\$81.1)	(\$85.5)	(\$73.8)	(\$74.8)	(\$51.6)	(\$90.0)	(\$63.4)	(\$55.7)	(\$68.1)		
\$0.0	· · ·	. ,	\$0.0	\$0.0	\$0.0	(\$3.8)	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0		
\$0.0	(\$50.0)		\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0		
(\$165.9)					(\$178.5)	(\$223.0)	(\$156.2)	(\$156.1)	(\$125.7)	(\$131.9)	(\$188.1)		
(\$28.7)	\$4.6	(\$58.3)	(\$33.2)	(\$19.2)	\$26.2	\$9.0	(\$43.1)	(\$49.2)	(\$8.0)	(\$47.7)	\$48.2		
\$536.0	\$540.6	\$482.4	\$449.1	\$429.9	\$456.1	\$465.1	\$422.0	\$372.8	\$364.7	\$317.1	\$365.2		
\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$107.0	\$57.0		
	Actual \$564.7 21.9 48.0 - 1.8 - 26.4 37.4 1.7 \$137.2 (\$78.7) (\$10.3) (\$10.3) (\$0.6) (\$5.6) \$0.0 (\$70.7) \$0.0 \$0.0 (\$70.7) \$0.0 \$0.0 (\$165.9) (\$28.7) \$536.0	Actual         Forecast           \$564.7         \$536.0           21.9         16.2           48.0         194.2           -         3.0           -         16.0           1.8         1.3           -         20.0           26.4         32.3           37.4         31.4           1.7         -           -         -           \$137.2         \$314.5           (\$78.7)         (\$55.0)           (\$10.3)         (\$2.1)           (\$0.6)         \$0.0           (\$5.6)         (\$86.0)           \$0.0         \$0.0           (\$70.7)         (\$116.1)           \$0.0         \$0.0           (\$70.7)         \$1416.1)           \$0.0         (\$50.0)           \$0.0         (\$50.0)           \$0.0         (\$50.0)           \$0.0         \$50.0)           \$0.0         \$50.0)           \$536.0         \$540.6	Actual         Forecast         Forecast           \$564.7         \$536.0         \$540.6           21.9         16.2         21.5           48.0         194.2         26.1           -         3.0         -           -         16.0         6.3           1.8         1.3         1.8           -         20.0         -           26.4         32.3         42.4           37.4         31.4         41.0           1.7         -         -           \$137.2         \$314.5         \$139.1           (\$78.7)         (\$55.0)         (\$53.6)           (\$10.3)         (\$2.1)         (\$2.1)           (\$0.6)         \$0.0         (\$8.7)           (\$5.6)         (\$86.0)         (\$62.7)           \$0.0         \$0.0         \$0.0           (\$70.7)         (\$116.1)         (\$69.9)           \$0.0         \$0.0         \$0.0           (\$70.7)         (\$116.1)         (\$69.9)           \$0.0         (\$20.0)         \$0.0           (\$165.9)         (\$309.8)         (\$197.4)           (\$28.7)         \$4.6         (\$58.3)           \$53	Actual         Forecast         Forecast         Forecast         Forecast           \$564.7         \$536.0         \$540.6         \$482.4           21.9         16.2         21.5         21.2           48.0         194.2         26.1         14.6           -         3.0         -         28.6           -         16.0         6.3         7.1           1.8         1.3         1.8         2.0           -         20.0         -         -           26.4         32.3         42.4         17.4           37.4         31.4         41.0         33.2           1.7         -         -         -           \$137.2         \$314.5         \$139.1         \$124.2           (\$78.7)         (\$55.0)         (\$53.6)         (\$60.6)           (\$10.3)         (\$2.1)         (\$2.1)         (\$9.5)           (\$0.6)         \$0.0         (\$8.7)         \$0.0           (\$5.6)         (\$86.0)         (\$62.7)         (\$4.6)           \$0.0         \$0.0         \$0.0         \$1.6)           (\$70.7)         (\$116.1)         (\$69.9)         (\$81.1)           \$0.0         \$0.0	Actual         Forecast         Forecast         Forecast         Forecast         Forecast           \$564.7         \$536.0         \$540.6         \$482.4         \$449.1           21.9         16.2         21.5         21.2         15.7           48.0         194.2         26.1         14.6         11.6           -         3.0         -         28.6         -           -         16.0         6.3         7.1         7.4           1.8         1.3         1.8         2.0         2.0           -         20.0         -         -         -           26.4         32.3         42.4         17.4         24.5           37.4         31.4         41.0         33.2         62.7           1.7         -         -         -         -           \$137.2         \$314.5         \$139.1         \$124.2         \$123.8           (\$78.7)         (\$55.0)         (\$53.6)         (\$60.6)         (\$49.6)           (\$10.3)         (\$2.1)         (\$9.5)         (\$2.1)           (\$0.6)         \$0.0         (\$87.7)         \$0.0         \$0.0           (\$5.6)         (\$86.0)         (\$62.7)	ActualForecastForecastForecastForecastForecastForecast\$564.7\$536.0\$540.6\$482.4\$449.1\$429.921.916.221.521.215.722.248.0194.226.114.611.665.8-3.0-28.6-29.0-16.06.37.17.48.71.81.31.82.02.03.1-20.026.432.342.417.424.545.437.431.441.033.262.730.51.7 $1.7$ $1.7$ $1.7$ \$139.1\$124.2\$123.8\$204.7(\$78.7)(\$55.0)(\$53.6)(\$60.6)(\$49.6)(\$72.5)(\$10.3)(\$2.1)(\$2.1)(\$9.5)(\$2.1)(\$2.6)(\$0.6)\$0.0(\$62.7)(\$4.6)(\$2.2)(\$5.2)\$0.0\$0.0\$0.0\$0.0\$0.0\$0.0(\$70.7)(\$116.1)(\$69.9)(\$81.1)(\$85.5)(\$73.8)\$0.0(\$0.7)\$0.5\$0.0\$0.0\$0.0\$0.0(\$0.0)\$0.0\$0.0\$0.0\$0.0\$0.0(\$50.0)\$0.0\$0.0\$0.0\$0.0\$0.0(\$50.0)\$0.0\$0.0\$0.0\$0.0	Actual         Forecast         <	Actual         Forecast         <	Actual         Forecast         <	Actual         Forecast         <	Actual         Forecast         <		



#### **Accounts Payable and Supplier Payments**

Millions

City of Detroit Accounts Payable Analysis \$ in millions

Accounts Payable (AP) as of Jul-20								
Total AP (Jun-20)	\$	38.3						
Plus: Jul-20 invoices processed	\$	67.8						
Less: Jul-20 Payments made	\$	(73.0)						
Total AP month end (Jul-20)	\$	33.1						
Less: Invoices on hold (1)	\$	(15.2)						
Less: Installments/Retainage Invoices <sup>(2)</sup>	\$	(0.4)						
Net AP not on hold	\$	17.5						

#### AP Aging (excluding invoices on hold)

					D			
	N	let AP	С	urrent	1-30	31-60		61+
Jul-20. Total	\$	17.5	\$	13.9	\$ 0.8	\$ 0.3	\$	2.5
% of total		100%		79%	5%	2%		14%
Change vs. Jun-20	\$	(18.5)	\$	(5.4)	\$ (10.9)	\$ (0.3)	\$	(1.9)
Total Count of Invoices		947		642	98	53		154
% of total		100%		68%	10%	6%		16%
Change vs. Jun-20		(1,262)		(555)	(443)	(59)		(205)
Jun-20. Total	\$	36.0	\$	19.3	\$ 11.7	\$ 0.6	\$	4.4
% of total		100%		54%	33%	2%		12%
Total Count of Invoices		2,209		1,197	541	112		359
% of total		100%		54%	24%	5%		16%

Notes:

(1) Invoices with system holds are pending validation. Some reasons include: pending receipt, does not match purchase order quantity/price and legal holds

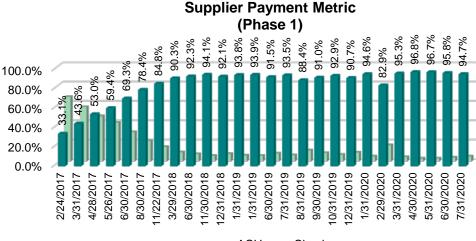
(2) Invoices on retainage are on hold until the supplier satifies all contract obligations

All invoices are processed and aged based on the invoice date

\$60 \$50 \$40 \$30 Ś \$20 \$26.5 <sup>\$31.1</sup> \$25.9 \$10 \$22.3 \$22.3 \$17.6 \$14.8 \$15.2 \$0 Marilo Marzo Jun 20 141-20 Jun-19 111-19 APT-20 sep.19 000000 404.19 Mar-20 AUE 19 Dec.19 Jan 20 4eb.20

Accounts Payable (Inc. installments/retainage)

On Hold Not on Hold



#### ■ACH ■Checks