

Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1100 Detroit, MI 48226

Phone: (313) 628-2535 Fax: (313) 224-2135

E-Mail: OCFO@detroitmi.gov

September 13, 2019

The Honorable Detroit City Council Coleman A. Young Municipal Center 2 Woodward Avenue Detroit, MI 48226

Re: Monthly Financial Report for the One Month ended July 31, 2019

Dear Honorable City Council Members:

The Office of the Chief Financial Officer (OCFO) respectfully submits its monthly City of Detroit Financial Report for the One Month ended July 31, 2019. The OCFO also publishes this report on the City's website.

The OCFO is pleased to brief the City Council on the City's finances and respectfully requests to do so at one of the upcoming regularly scheduled Budget, Finance and Audit (BFA) Standing Committee meetings. The OCFO will also meet with the Legislative Policy Division prior to the BFA Committee meeting to further invite discussion on the report.

Best regards,

David P. Massaron
Chief Financial Officer

Att: City of Detroit Financial Report for the One Month ended July 31, 2019

Cc: Mayor Michael E. Duggan, City of Detroit
Hakim Berry, Chief Operating Officer
Katie Hammer, Chief Deputy CFO/Policy & Administration Director
John Naglick, Chief Deputy CFO/Finance Director
Eric S. Higgs, Deputy CFO/Chief Accounting Officer - Controller
Christa McLellan, Deputy CFO/Treasurer
Tanya Stoudemire, Deputy CFO/Budget Director
Stephanie Washington, City Council Liaison



FY 2020 Financial Report

For the 1 Month ended July 31, 2019

Office of the Chief Financial Officer

Submitted on September 13, 2019



Table of Contents

| | Page(s) |
|--|---------|
| Executive Summary | 2 |
| YTD Budget Amendments – General Fund | 3 |
| Budget vs. Actual and Projection Reports | 4-5 |
| Employee Count Monitoring | 6 |
| Income Tax Reports | 7-8 |
| Development and Grants Reports | 9-11 |
| Cash Reports | 12-14 |
| Accounts Payable Reports | 15 |



Executive Summary

- On August 26, approximately 2,300 active City employees went live on UltiPro, the City's new payroll and HR system. With this transition from the Oracle and PDS payroll systems, over 50% of City employees are now on the UltiPro system. Police, Fire, and DDOT are the remaining departments that will be transitioned in the next phase of the payroll project.
- As of August 30, approximately \$1 million of Plan Ahead Program dollars were applied to summer tax bills.
- On September 11, the City held its September Revenue Estimating Conference. Conference principals approved new revenue estimates for FY 2020-2024, which will serve as the basis for developing the City's FY 2020-21 budget and FY 2021-2024 Four-Year Financial Plan. General Fund revenues were adjusted upward. The Conference report will soon be available on the OCFO's <u>Financial Reports</u> webpage.
- Within the City's active grants portfolio, the most significant new award in July was the Advanced Transportation and Congestion Management Technologies Deployment (ATCMTD) Grant from the Michigan Department of Transportation for \$1.4M. A \$2.6M grant from the U.S. Department of Transportation for Zero-Emission Electric Buses in Metro Detroit was also announced in July, and is reflected as "Committed" pending formal documentation. (page 9)
- Total accounts payable as of July 2019 had a net increase of \$12.7M compared to June 2019. Net AP not on hold had a net decrease of \$7.5M. The number of open invoices not on hold decreased by 1,179. (page 15)



YTD Budget Amendments – General Fund

| FY 2019-2020 GENERAL FUN | D BUDGET AMENDMENTS | (Through | July 2019) |
|------------------------------------|----------------------|----------|---------------|
| Department | Reason for Amendment | | Amount |
| FY 2019 - 2020 Adopted Budget | | \$ | 1,143,283,981 |
| Carry Forward Use of Assigned Fund | d Balance | | |
| N/A | N/A | | N/A |
| | Total | | 0 |
| Budget Amendment | | | |
| N/A | N/A | | N/A |
| | Total | | 0 |
| Transfer From Other Funds | | | |
| N/A | N/A | | N/A |
| | Total | | 0 |
| FY 2019 - 2020 Amended Budget (Th | rough July 2019) | \$ | 1,143,283,981 |



YTD Budget vs. YTD Actual – General Fund (Unaudited)

| | | | YTD | ANALYSIS | | | | |
|--|-----------------|---------|-------------------------------------|----------|----------------------------|---------------------------------|--------------|-------------|
| | BUE | OGET | ACTUAL + ADJUSTMENTS + ENCUMBRANCES | | | VARIANCE (BUDGET VS. ACTUAL) | | |
| MAJOR CLASSIFICATIONS | YEAR TO DATE | | | | ADJUSTMENTS + ENCUMBRANCES | TOTAL | | |
| A | E | В | | С | D | E = C + D | (\$) F = E-B | % G = (F/B) |
| REVENUE: | | | | | | | | |
| Municipal Income Tax | \$ | 23.0 | \$ | 25.7 | - | \$ 25.7 | \$ 2.7 | 11.8% |
| Property Taxes | | 2.5 | | 1.9 | - | 1.9 | (0.7) | (26.0%) |
| Wagering Taxes | | 14.6 | | 14.2 | - | 14.2 | (0.4) | (2.9%) |
| Utility Users' Tax | | 2.4 | | 2.0 | - | 2.0 | (0.4) | (14.8%) |
| State Revenue Sharing | | 0.0 | | 0.0 | - | 0.0 | (0.0) | 0.0% |
| Other Revenues | | 18.0 | | 20.3 | - | 20.3 | 2.2 | 12.2% |
| Sub-Total | \$ | 60.5 | \$ | 64.0 | \$ - | \$ 64.0 | \$ 3.5 | 5.7% |
| Budgeted Use of Prior Year Fund Balance | | 0.0 | | 0.0 | - | 0.0 | 0.0 | 0.0% |
| Carry forward-Use of Assigned Fund Balance | | 0.0 | | 0.0 | - | 0.0 | 0.0 | 0.0% |
| Transfers from Other Funds | | 0.0 | | 0.0 | _ | 0.0 | 0.0 | 0.0% |
| Budget Amendments | | 0.0 | | 0.0 | _ | 0.0 | 0.0 | 0.0% |
| TOTAL | \$ | 60.5 | \$ | 64.0 | \$ - | \$ 64.0 | \$ 3.5 | 5.7% |
| EXPENDITURES: | | | | | | | | |
| Salary and Wages (Incl. Overtime) | \$ | (36.5) | \$ | (30.6) | - | \$ (30.6) | \$ 5.9 | (16.2%) |
| Employee Benefits | | (13.3) | | (8.3) | - | (8.3) | 5.1 | (38.0%) |
| Legacy Pension Payments | | 0.0 | | 0.0 | - | 0.0 | 0.0 | 0.0% |
| Retiree Protection Fund | | (45.0) | | (45.0) | _ | 0.0 | 0.0 | 0.0% |
| Debt Service | | 0.0 | | 0.0 | _ | 0.0 | 0.0 | 0.0% |
| Other Expenses | | (57.1) | | (37.7) | (6.0) | (43.7) | 13.4 | (23.5%) |
| TOTAL | \$ | (151.9) | \$ | (121.6) | \$ (6.0) | \$ (82.6) | \$ 24.4 | (16.1%) |



Annualized Projection vs. Budget – General Fund

| | ANN | UAL ANALY | /SIS | | | |
|--|-------------------|-----------|--|-----------|--------------|-------------|
| | BUDGET PROJECTION | | VARIANCE (BUDGET VS. PROJECTION) | | | |
| | A | NNUAL | | ANNUAL | ANNU | JAL |
| SUMMARY CLASSIFICATIONS | Al | MENDED | ES | STIMATED | ESTIMA | ATED |
| A | | В | | С | (\$) D = C-B | % E = (D/B) |
| REVENUE: | | | | | | |
| Municipal Income Tax | \$ | 324.3 | \$ | 324.3 | 0.0 | 0.0% |
| Property Taxes | | 115.3 | | 115.3 | 0.0 | 0.0% |
| Wagering Taxes | | 184.3 | | 184.3 | 0.0 | 0.0% |
| Utility Users' Tax | | 31.3 | | 31.3 | 0.0 | 0.0% |
| State Revenue Sharing | | 204.5 | | 204.5 | 0.0 | 0.0% |
| Other Revenues | | 226.4 | | 226.4 | 0.0 | 0.0% |
| Sub-Total | \$ | 1,086.2 | \$ | 1,086.2 | 0.0 | 0.0% |
| Budgeted Use of Prior Year Fund Balance | | 57.1 | | 57.1 | 0.0 | 0.0% |
| Carry forward-Use of Assigned Fund Balance | | _ | | _ | _ | _ |
| Transfers from Other Funds | | _ | | _ | _ | _ |
| Budget Amendments | | - | | _ | _ | _ |
| TOTAL (F) | \$ | 1,143.3 | \$ | 1,143.3 | 0.0 | 0.0% |
| EXPENDITURES: | | | | | | |
| Salary and Wages (Incl. Overtime) | \$ | (473.4) | \$ | (438.5) | \$ 35.0 | (7.4%) |
| Employee Benefits | | (136.0) | | (125.8) | 10.2 | (7.5%) |
| Legacy Pension Payments | | (18.7) | | (18.7) | 0.0 | 0.0% |
| Retiree Protection Fund | | (45.0) | | (45.0) | 0.0 | 0.0% |
| Debt Service | | (79.8) | | (79.8) | 0.0 | 0.0% |
| Other Expenses | | (390.4) | | (387.0) | 3.4 | (0.9%) |
| TOTAL (G) | \$ | (1,143.3) | \$ | (1,094.7) | \$ 48.6 | (4.3%) |
| VARIANCE (H=F+G) | | | \$ | 48.6 | \$ 48.6 | |

Note: Projected annual revenues are based on the February 2019 Revenue Estimating Conference.



Employee Count Monitoring

| | | | | | Varian | - |
|---|---------------------|---------------------|--------------------------------------|--|-------------------------------|-------------|
| | Actual June 2019 | Actual July 2019 | Change June 2019 vs. July 2019 | Adjusted Budget FY 2020 ⁽²⁾ | Under/(C Budget July 20 | ver) vs. |
| Public Safety | | | | | | |
| Police | 3,094 | 3,089 | (5) 7 | 3,337 | 248 | 7% |
| Fire | 1,178 | 1,185 | 7 | 1,275 | 90 | 7% |
| Total Public Safety | 4,272 | 4,274 | 2 | 4,612 | 338 | 79 |
| Non-Public Safety | | | | | | |
| Office of the Chief Financial Officer | 438 | 426 | (12) | 525 | 99 | |
| Public Works - Full Time | 374 | 368 | (6) | 447 | 79 | |
| Health and Wellness Promotion | 98 | 101 | 3 | 143 | 42 | |
| Human Resources | 102 | 100 | (2) (1) | 104 | 4 | |
| Housing and Revitalization | 99 | 98 | | 101 | 3 | |
| Innovation and Technology | 127 | 127 | 0 | 140 | 13 | |
| Law | 112 | 110 | (2) | 120 | 10 | |
| Mayor's Office (includes Homeland Security) | 78 | 81 | 3 | 81 | 0 | |
| Municipal Parking (3) | 0 | 92 | 92 | 95 | 3 | |
| Planning and Development | 40 | 40 | 0 | 41 | 1 | |
| General Services - Full Time | 534 | 536 | 2 | 559 | 23 | |
| Legislative (4) | 218 | 216 | (2) | 233 | 17 | |
| 36th District Court | 319 | 321 | 2 | 325 | 4 | |
| Other ⁽⁵⁾ | 121 | 118 | (3) | 189 | 71 | |
| Total Non-Public Safety | 2,660 | 2,734 | 74 | 3,103 | 369 | 129 |
| Total General City-Full Time | 6,932 | 7,008 | 76 | 7,715 | 707 | 99 |
| Seasonal/ Part Time ⁽⁶⁾ | 668 | 744 | 76 | 810 | 66 | 8% |
| Enterprise | | | | | | |
| Airport | 3 | 4 | 1 | 4 | 0 | |
| BSEED | 276 | 276 | 0 | 317 | 41 | |
| | 80 | | ~ | 0 | | |
| Municipal Parking (3) | | 0 | (80) | | 0 | |
| Transportation | 919 | 927 | 8 | 977 | 50 | |
| Water and Sewerage Library | 541 305 | 545 305 | 4 0 | 650 326 | 105 21 | |
| Total Enterprise | 2,124 | 2,057 | (67) | 2,274 | 217 | 109 |
| Total City | 9,724 | 9,809 | 85 | 10,799 | 990 | 99 |
| Notes: | | <u> </u> | | | - | |

MONTH-OVER-MONTH ACTUAL(1)

BUDGET VS. ACTUAL

7%

7%

12%

9%

8%

10%

9%

- (1) Actuals are based on active employees only (both permanent and temporary) and include full-time, part-time, seasonal employees and PSCs if funded by vacant budgeted positions.
- (2) Adjusted Budget reflects amendments and other adjustments impacting approved position counts compared to the original budget. It excludes personal services contractors (PSCs).
- (3) During the development of the FY2020 FY2023 Four-Year Plan, the Municipal Parking Department was transferred to the General Fund.
- (4) Includes: Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections. (5) Includes: Civil Rights Inclusion & Opportunity, Administrative Hearings, Public Lighting Department, and Non-departmental.
- (6) Includes DPW, General Services, Recreation and Elections



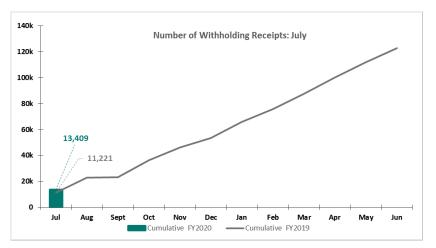
Income Tax - Collections

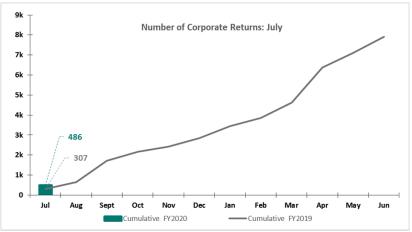
Fiscal Years 2019 - 2020

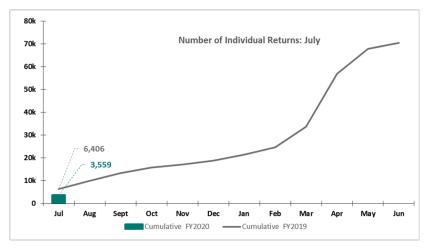
| 11004110410 2010 2020 | | |
|---|------------------|------------------|
| Income Tax Collections | July 2019 | July 2018 |
| | | |
| Withholdings/Estimates | \$ 24,500,264 | \$ 21,288,094 |
| Individuals | 1,224,899 | 1,344,436 |
| Corporations | 753,715 | 819,965 |
| Partnerships | 42,039 | - |
| Assessments | 191,512 | 272,269 |
| Total Collections | \$ 26,712,429 | \$ 23,724,764 |
| Refunds/ Disbursements | (1,021,479) | (576,802) |
| Collections Net of Refunds/Disbursements | \$ 25,690,950 | \$ 23,147,962 |

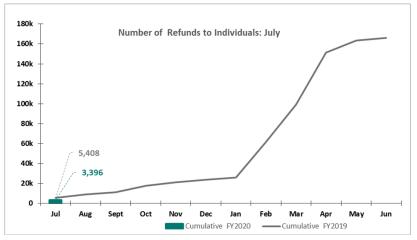


Income Tax – Volume of Returns and Withholdings











Development and Grants

Active Grants and Donations as of July 31, 2019 (\$ in millions)

| | Amount Awarded – City ⁽¹⁾ | Amount Awarded – Partners ⁽²⁾ |
|---|--------------------------------------|--|
| Total Active | \$866.0 | \$92.1 |
| Net Change from last month ⁽³⁾ | \$2.1 | \$1.4 |

New Funds – January 1 to August 26, 2019 (\$ in millions)

| | Amount Awarded |
|--------------------------|----------------|
| Documented | \$55.5 |
| Committed ⁽⁴⁾ | \$47.1 |
| Total New Funding | \$102.6 |

- (1) Reflects public and private funds directly to City departments.
- (2) Reflects public and private funds for City projects via fiduciaries, and to third-party partners and agencies for projects prioritized by the City for which the OCFO-Office of Development and Grants has provided active support.
- (3) The most significant new awards in July are those highlighted on the executive summary.
- (4) Reflects verbal and informal commitments which are secure, but for which formal agreements have not yet been finalized. As a part of the OCFO-Office of Development and Grants annual reconciliation, \$26.2M in commitments included in the CY 2018 total that are secure, but not yet finalized, were carried forward into the CY 2019 total on July 1.
- (5) Reflects new funds to the City from organizations which have not given to the City of Detroit before. As part of annual reconciliation, \$500K in net new previously included in this total was identified as having a CY 2018 award date and therefore removed from the CY 2019 total.



Development and Grants

New Funds (Total) – January 1 to August 26, 2019 – By Priority Category

| Priority Category | Documented | Committed | Total |
|---------------------------------|---------------|---------------|----------------|
| Administration/General Services | \$ 1,213,678 | \$ 649,000 | \$ 1,862,678 |
| Community/Culture | \$ 434,475 | \$ 573,848 | \$ 1,008,323 |
| Economic Development | \$ 10,900,000 | \$ 18,300,000 | \$ 29,200,000 |
| Health | \$ 10,999,043 | \$ 180,000 | \$ 11,179,043 |
| Housing | \$ 4,100,000 | \$ 7,511,109 | \$ 11,611,109 |
| Infrastructure | \$ 88,795 | \$ 736,742 | \$ 825,537 |
| Parks and Recreation | \$ 2,728,684 | | \$ 2,728,684 |
| Planning | \$ 441,663 | \$ 25,000 | \$ 466,663 |
| Public Safety | \$ 2,166,591 | | \$ 2,166,591 |
| Technology/Education | \$ 3,025,000 | \$ 1,050,000 | \$ 4,075,000 |
| Transit | \$ 13,686,914 | \$ 14,720,420 | \$ 28,407,334 |
| Workforce | \$ 5,701,095 | \$ 3,360,000 | \$ 9,061,095 |
| Grand Total | \$ 55,485,938 | \$ 47,106,119 | \$ 102,592,057 |

Development and Grants

New Funds and City Leverage⁽¹⁾ – January 1 to August 26, 2019 – By Priority Category

| Priority Category | Total Fund | ls | City Le | everage ⁽¹⁾ |
|---------------------------------|------------|-------------|---------|------------------------|
| Administration/General Services | \$ | 1,862,678 | \$ | 576,539 |
| Community/Culture | \$ | 1,008,323 | \$ | 36,933 |
| Economic Development | \$ | 29,200,000 | \$ | 59,000,000(2) |
| Health | \$ | 11,179,043 | | |
| Housing | \$ | 11,611,109 | \$ | 157,800(3) |
| Infrastructure | \$ | 825,537 | | |
| Parks and Recreation | \$ | 2,728,684 | \$ | 192,500 |
| Planning | \$ | 466,663 | \$ | 23,664 |
| Public Safety | \$ | 2,166,591 | \$ | 124,139 |
| Technology/Education | \$ | 4,075,000 | | |
| Transit | \$ | 28,407,334 | \$ | 103,065 |
| Workforce | \$ | 9,061,095 | \$ | 2,000,000 |
| Grand Total | \$ | 102,592,057 | \$ | 62,214,639 |

⁽¹⁾ Leverage includes both match and parallel investment by the City that help make the case to external funders to co-invest.

⁽²⁾ This \$59M has leveraged all Strategic Neighborhood Fund funding to date which includes funds raised in 2018.

⁽³⁾ There is an additional \$50M in HUD funding allocated to the Affordable Housing Leverage Fund that has been critical to securing these commitments.



Cash Position

| (\$ in millions) | Unre | estricted | Res | tricted | July | 2019 Total |
|-----------------------------------|------|-----------|-----|---------|------|------------|
| Bank Balance | \$ | 268.4 | \$ | 952.5 | \$ | 1,220.9 |
| Plus/minus: Reconciling items | | 4.1 | | 3.8 | | 7.9 |
| Reconciled Bank Balance | | 272.5 | | 956.3 | | 1,228.8 |
| General Ledger Cash Balances | | | | | | |
| General Fund | | | | | | |
| General Accounts | \$ | 170.0 | | 131.6 | \$ | 301.6 |
| Undistributed Delinquent Taxes | | - | | 15.9 | | 15.9 |
| Other | | 3.1 | | 3.4 | | 6.6 |
| Other Governmental Funds | | | | | | |
| Risk Management | | - | | 86.2 | | 86.2 |
| Capital Projects | | - | | 124.4 | | 124.4 |
| Street Fund | | - | | 106.9 | | 106.9 |
| Grants | | - | | 57.9 | | 57.9 |
| Solid Waste Management Fund | | 47.5 | | - | | 47.5 |
| Debt Service | | - | | 55.3 | | 55.3 |
| Gordie Howe Bridge Fund | | - | | 19.9 | | 19. |
| Quality of Life Fund | | - | | 24.2 | | 24. |
| Other | | 20.4 | | 12.7 | | 33. |
| Enterprise Funds | | | | | | |
| Enterprise Funds | | 18.9 | | 22.1 | | 41. |
| Fiduciary Funds | | | | | | |
| Undistributed Property Taxes | | - | | 50.8 | | 50.8 |
| Fire Insurance Escrow | | - | | 9.7 | | 9. |
| Retiree Protections Trust Funds | | - | | 174.8 | | 174.8 |
| Other | | - | | 60.3 | | 60.3 |
| Component Units | | | | | | |
| Component Units | | 12.6 | | - | | 12.6 |
| Total General Ledger Cash Balance | \$ | 272.5 | \$ | 956.3 | \$ | 1,228.8 |

Note: This schedule reports total City of Detroit (excludes DSWD) cash in the bank



Common Cash Pool Activity: YTD Actual vs Forecast

For 1 Month Ending July 31, 2019

| \$ in Millions | | YTD recast | YTD Actuals | YTD riance | Prior YTD Actuals | | | |
|---|----|---|---|--|----------------------|--|--|--|
| Cash Receipts | | | | | <u> </u> | | | |
| Property Taxes Income Taxes Wagering State Shared Revenue Utility Taxes Other Revenue | \$ | 56.5 34.0 15.6 - 2.4 34.3 | \$ 58.2 30.7 15.5 - 2.1 33.7 | \$ 1.7 (3.3) (0.1) - (0.3) (0.6) | \$ | 24.3 35.1 15.1 - 2.3 13.1 | | |
| Total Cash Receipts | \$ | 142.8 | \$ 140.2 | \$ (2.6) | \$ | 89.9 | | |
| Cash Disbursements | | | | | | | | |
| Salaries & Wages Benefits Retiree Protection Trust Accounts Payable Property Tax Distributions Debt Service | \$ | (42.5) (16.1) (45.0) (42.0) (36.3) (2.7) | \$ (46.9) (12.6) (45.0) (46.3) (36.3) (2.7) | \$ (4.4) 3.5 - (4.3) - | \$ | (39.1) (13.8) (20.0) (39.3) - (2.0) | | |
| Total Cash Disbursements | \$ | (184.6) | \$ (189.8) | \$ (5.2) | \$ | (114.2) | | |
| Net Cash Flow | \$ | (41.8) | \$ (49.6) | \$ (7.8) | \$ | (24.3) | | |



Common Cash Pool Activity: Actual vs. Forecast to Year End

| | 2019 | | | | | | | | | | 2020 | | | | | | | | | | | | | | | |
|--------------------------------|------|---------|----|---------|-----|---------|----|---------|-----|---------|------|--------|----|---------|------|---------|----|--------|----|---------|------|---------|----|---------|----|-----------|
| \$ in Millions | ٠, | July | Α | ugust | Sep | tember | 0 | ctober | Nov | /ember | De | cember | Já | anuary | Feb | oruary | M | arch | | April | M | Мау | J | June | F | Y2020 |
| | Ad | ctuals | Fo | recast | Fo | recast | Fo | recast | Fo | recast | Fo | recast | Fo | recast | For | ecast | Fo | recast | Fo | recast | For | recast | Fo | recast | | Total |
| Cash Receipts | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Property Taxes | \$ | 58.2 | \$ | 153.0 | \$ | 62.3 | \$ | 12.0 | \$ | 3.3 | \$ | 3.5 | \$ | 17.5 | \$ | 156.5 | \$ | 12.0 | \$ | 4.5 | \$ | 11.4 | \$ | 19.7 | \$ | 513.9 |
| Income Taxes | | 30.7 | | 28.0 | | 31.8 | | 29.5 | | 27.8 | | 26.5 | | 21.8 | | 25.0 | | 24.2 | | 25.0 | | 25.4 | | 34.4 | | 330.1 |
| Wagering | | 15.5 | | 12.8 | | 14.2 | | 13.6 | | 18.5 | | 20.6 | | 14.8 | | 14.4 | | 17.2 | | 14.1 | | 13.7 | | 15.7 | | 185.1 |
| State Shared Revenue | | - | | 35.0 | | - | | 34.6 | | - | | 34.0 | | - | | 33.7 | | - | | 33.7 | | - | | 33.5 | | 204.5 |
| Utility Taxes | | 2.1 | | 2.5 | | 2.5 | | 2.8 | | 2.5 | | 2.6 | | 2.6 | | 2.5 | | 2.3 | | 2.8 | | 3.0 | | 2.8 | | 31.0 |
| Other Revenue | | 33.7 | | 21.4 | | 18.7 | | 18.3 | | 18.8 | | 16.6 | | 23.8 | | 19.0 | | 20.0 | | 16.8 | | 23.2 | | 24.6 | | 255.0 |
| Total Cash Receipts | \$ | 140.2 | \$ | 252.7 | \$ | 129.5 | \$ | 110.8 | \$ | 70.9 | \$ | 103.8 | \$ | 80.5 | \$ | 251.1 | \$ | 75.7 | \$ | 96.9 | \$ | 76.7 | \$ | 130.7 | \$ | 1,519.6 |
| Cash Disbursements | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Salaries & Wages | \$ | (46.9) | \$ | (41.0) | \$ | (37.7) | \$ | (36.0) | \$ | (40.2) | \$ | (36.0) | \$ | (50.9) | \$ | (34.7) | \$ | (36.4) | \$ | (37.2) | \$ | (39.5) | \$ | (44.3) | \$ | (480.8) |
| Benefits | | (12.6) | | (7.9) | | (7.5) | | (14.7) | | (7.7) | | (7.5) | | (16.1) | | (7.5) | | (7.5) | | (14.7) | | (7.7) | | (7.5) | _ | (118.9) |
| Retiree Protection Trust | | (45.0) | | - | | - | | - | | - | | - | | - | | - | | - | | - | | - | | - | • | (45.0) |
| Accounts Payable | | (46.3) | | (47.2) | | (35.8) | | (34.6) | | (47.4) | | (37.3) | | (46.8) | | (23.5) | | (33.8) | | (37.3) | | (43.5) | | (31.4) | | (464.9) |
| TIF Property Tax Disbursements | | - | | - | | - | | (3.0) | | (4.0) | | - | | - | | - | | - | | - | | - | | (10.0) | | (17.0) |
| Property Tax Distributions | | (36.3) | | (24.0) | | (110.1) | | (21.0) | | (1.6) | | (3.0) | | (14.0) | (| (124.3) | | (6.0) | | (2.0) | | (10.0) | | (25.0) | | (377.3) |
| Debt Service | | (2.7) | | (8.3) | | (2.7) | | (17.0) | | (2.7) | | (9.0) | | (2.7) | | (9.0) | | (2.7) | | (17.7) | | (2.7) | | (9.0) | | (86.2) |
| Total Cash Disbursements | \$ | (189.8) | \$ | (128.4) | \$ | (193.8) | \$ | (126.3) | \$ | (103.6) | \$ | (92.8) | \$ | (130.5) | \$ (| (199.0) | \$ | (86.4) | \$ | (108.9) | \$ (| (103.4) | \$ | (127.2) | \$ | (1,590.0) |
| Net Cash Flow | \$ | (49.6) | \$ | 124.4 | \$ | (64.3) | \$ | (15.4) | \$ | (32.7) | \$ | 11.0 | \$ | (50.0) | \$ | 52.1 | \$ | (10.7) | \$ | (12.0) | \$ | (26.7) | \$ | 3.5 | \$ | (70.4) |



Accounts Payable and Supplier Payments

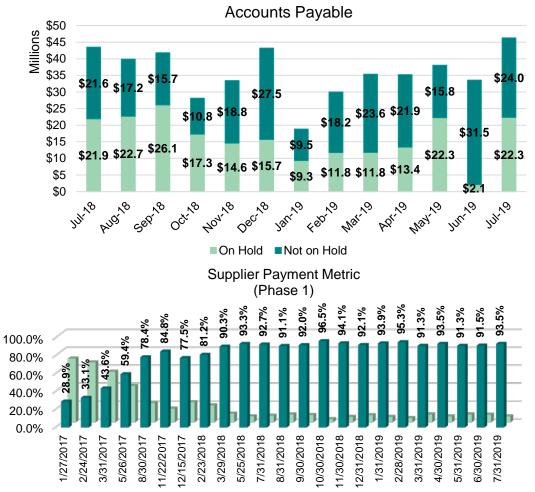
City of Detroit Accounts Payable Analysis

\$ in millions

| Accounts Payable (AP) as of Jul- | 19 | |
|--|----|--------|
| Total AP (Jun-19) | \$ | 33.6 |
| Plus: Jul-19 invoices processed | \$ | 91.0 |
| Less: Jul-19 Payments made | \$ | (78.3) |
| Total AP month end (Jul-19) | \$ | 46.3 |
| Less: Invoices on hold (1) | \$ | (21.9) |
| Less: Installments/Retainage Invoices(2) | \$ | (0.4) |
| Net AP not on hold | \$ | 24.0 |

AP Aging (excluding invoices on hold)

| | | | | _ | Days Past Due | | | | | | | | | |
|-------------------------|----|---------|----|--------|---------------|-------|----|-------|----|-------|--|--|--|--|
| | N | let AP | Cı | urrent | | 1-30 | | 31-60 | | 61+ | | | | |
| Jul-19. Total | \$ | 24.0 | \$ | 13.6 | \$ | 8.7 | \$ | 0.5 | \$ | 1.2 | | | | |
| % of total | | 100% | | 56% | | 36% | | 2% | | 5% | | | | |
| Change vs. Jun-19 | \$ | (7.5) | \$ | (10.4) | \$ | 4.1 | \$ | (0.0) | \$ | (1.2) | | | | |
| | | | | | | | | | | | | | | |
| Total Count of Invoices | | 867 | | 644 | | 122 | | 45 | | 56 | | | | |
| % of total | | 100% | | 74% | | 14% | | 5% | | 6% | | | | |
| Change vs. Jun-19 | | (1,179) | | (644) | | (336) | | (118) | | (81) | | | | |
| | | | | | | | | | | | | | | |
| Jun-19. Total | \$ | 31.5 | \$ | 24.0 | \$ | 4.6 | \$ | 0.5 | \$ | 2.4 | | | | |
| % of total | | 100% | | 76% | | 15% | | 2% | | 7% | | | | |
| Total Count of Invoices | | 2,046 | | 1,288 | | 458 | | 163 | | 137 | | | | |
| % of total | | 100% | | 63% | | 22% | | 8% | | 7% | | | | |



ACH

Checks

Notes:

⁽¹⁾ Invoices with system holds are pending validation. Some reasons include: pending receipt, does not match purchase order quantity/price, and legal holds.

⁽²⁾ Invoices on retainage are on hold until the supplier satifies all contract obligations.

All invoices are processed and aged based on the invoice date