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October 15, 2018

The Honorable Detroit City Council Coleman A. Young Municipal Center 2 Woodward Avenue Detroit, MI 48226

Re: Monthly Financial Report for the Two Months ended August 31, 2018

Dear Honorable City Council Members:

The Office of the Chief Financial Officer (OCFO) respectfully submits its monthly City of Detroit Financial Report for the Two Months ended August 31, 2018. The OCFO also publishes this report on the City's website.

The OCFO is pleased to brief the City Council on the City's finances and respectfully requests to do so at one of the upcoming regularly scheduled Budget, Finance and Audit (BFA) Standing Committee meetings. The OCFO will also meet with the Legislative Policy Division prior to the BFA Committee meeting to further invite discussion on the report.

Best regards,

John W. Hill

Chief Financial Officer

City of Detroit Financial Report for the Two Months ended August 31, 2018 Att:

Cc: Mayor Michael E. Duggan, City of Detroit

David P. Massaron, Chief Operating Officer and Senior Counsel to the Mayor

John Naglick, Chief Deputy CFO/Finance Director

Tanya Stoudemire, Deputy CFO/Budget Director

Christa McLellan, Deputy CFO/Treasurer

Stephanie Washington, City Council Liaison





FY 2019 Financial Report

For the 2 Months ended August 31, 2018

Office of the Chief Financial Officer

October 15, 2018



Table of Contents

	Page(s)
Executive Summary	2
YTD Budget Amendments – General Fund	3
Budget vs. Actual and Projection Reports	4-5
Employee Count Monitoring	6
Income Tax Reports	7-8
Development and Grants Reports	9-11
Cash Reports	12-14
Accounts Payable Reports	15-16



Executive Summary

- The Office of Budget recently issued instructions for the development of the Fiscal Year 2020 Budget and the 2020-2023
 Four Year Financial Plan, and will work with the Office of Departmental Financial Services and City departments to
 develop budget requests.
 - On October 24, the Office of Budget will hold its 21st Annual Public Budget Meeting at the Butzel Family Recreation Center from 6-8pm. Representatives from Police, Fire, Health, Public Works, Public Lighting, and General Services will present the departmental service priorities. Also, the 2018-2019 Budget in Brief will be made available.
 - The 2018 Budget Survey will be on the City's website on October 17.
- FY 2019 is currently projected to end with an operating surplus of approximately \$39.4M. (page 5)
 - Payroll and employee benefit expenditures are trending below budget. (page 5)
 - The Total City active employee count increased in August, but the total employee count remains below budget.
 (page 6)
- Within the City's active grant portfolio, the most significant new grant award in August was an \$875,000 grant from the Federal Transit Administration to support DDOT's modernization of transit operations and technology deployment. (page 9)
- Accounts Payable as of August had a net decrease of \$3.6M compared to July. The number of open invoices not on hold decreased by 184. (page 14)
- The OCFO is continuing to evaluate various UTGO and LTGO debt initiatives.



YTD Budget Amendments – General Fund

FY 2018-2019 GENERAL	·				
Department	Reason for Amendment		Amount		
FY 2018 - 2019 Adopted Bud	lget	\$	1,073,598,491		
Prior Year Balance Forward	d Amendments				
City Council	City Planning Commission Project ⁽¹⁾	\$	699,975		
Non-Departmental	Restructuring Projects (2)	\$	1,697,194		
	Total Balance Forwards	\$	2,397,169		
Non-Prior Year Balance For	ward Amendments				
-	Total Budget Amendments	\$	-		
FY 2018 - 2019 Amended Bu	dget (Through August 2018)	\$	1,075,995,660		

⁽¹⁾ Multi-year, multi-phase project which will result in an updated Zoning Ordinance.

⁽²⁾ EM Appropriated



YTD Budget vs. YTD Actual – General Fund

\$ in millions

YTD ANALYSIS						
	BUDGET	ACTUAL + AD	JUSTMENTS + EN	VARIANCE (BUDGET VS. ACTUAL)		
MAJOR CLASSIFICATIONS	YEAR TO DATE	ACTUAL	ADJUSTMENTS + ENCUMBRANCES	TOTAL		
Α	В	С	D	E = C + D	(\$) F = E-B	% G = (F/B)
REVENUE:						
Municipal Income Tax	\$41.8	\$54.9	_	\$54.9	\$13.1	31.4%
Property Taxes	49.2	31.4	_	31.4	(17.8)	(36.2%)
Wagering Taxes	29.4	32.7	_	32.7	3.3	11.1%
Utility Users' Tax	6.7	4.1	-	4.1	(2.6)	(38.3%)
State Revenue Sharing	0.1	_	-	-	(0.1)	(100.0%)
Other Revenues ⁽¹⁾	36.4	28.1		28.1	(8.3)	(22.7%)
Sub-Total	\$163.6	\$151.2	\$0.0	\$151.2	(\$12.4)	(7.6%)
Carry forward-Use of Assigned Fund Balance	2.4	-	2.4	2.4	_	0.0%
TOTAL	\$166.0	\$151.2	\$2.4	\$153.6	(\$12.4)	(7.4%)
EXPENDITURES:						
Salary and Wages	(\$74.6)	(\$57.5)	-	(\$57.5)	\$17.2	(23.0%)
Overtime	(5.8)	(9.4)	-	(9.4)	(3.7)	63.7%
Employee Benefits	(31.9)	(17.5)	-	(17.5)	14.3	(44.9%)
Legacy Pension Payments	(20.0)	(20.0)	-	(20.0)	_	_
Retiree Protection Fund	(20.0)	(20.0)	-	(20.0)	_	_
Debt Service	-	-	-	-	_	-
Other Expenses	(34.5)	(43.3)	(14.2)	(57.6)	(23.1)	66.7%
TOTAL	(\$186.8)	(\$167.8)	(\$14.2)	(\$182.1)	\$4.7	(2.5%)

⁽¹⁾ includes YTD budgeted prior year use of fund balance



Annualized Projection vs. Budget – General Fund

\$ in millions

ANNUAL ANALYSIS							
	BUDGET	PROJECTION	VARIANCE (BUDGET VS. PROJECTION)				
	ANNUAL	ANNUAL	ANNU	AL			
SUMMARY CLASSIFICATIONS	AMENDED	ESTIMATED	ESTIMA	TED			
Α	В	С	(\$) D = C-B	% E = (D/B)			
REVENUE:							
Municipal Income Tax	\$299.4	\$310.3	\$10.9	3.7%			
Property Taxes*	133.8	128.1	(5.7)	(4.3%)			
Wagering Taxes	180.8	180.9	0.2	0.1%			
Utility Users' Tax*	40.0	43.0	3.0	7.5%			
State Revenue Sharing	201.3	201.5	0.1	0.1%			
Other Revenues	215.8	210.2	(5.6)	(2.6%)			
Sub-Total	\$1,071.0	\$1,074.0	\$2.9	0.3%			
Budgeted use of Prior Year Fund Balance	2.6	2.6	-	_			
Carry forw ard-Use of Assigned Fund Balance	2.4	2.4	-	_			
TOTAL (F)	\$1,076.0	\$1,078.9	\$2.9	0.3%			
EXPENDITURES:							
Salary and Wages	(\$424.2)	(\$386.0)	\$38.2	(9.0%)			
Overtime	(33.0)	(56.8)	(23.8)	72.2%			
Employee Benefits	(140.9)	(129.5)	11.4	(8.1%)			
Legacy Pension Payments	(38.6)	(38.6)	_	_			
Retiree Protection Fund	(20.0)	(20.0)	_	_			
Debt Service	(69.4)	(69.4)	_	_			
Other Expenses	(349.9)	(339.2)	10.7	(3.1%)			
TOTAL (G)	(\$1,076.0)	(\$1,039.6)	\$36.4	(3.4%)			
VARIANCE (H = F + G)	_	\$39.4	\$39.4				

Note: Projected annual revenues are based on the September 2018 Revenue Estimating Conference.

^{*} Property Taxes and Utility Users' Tax revenue projections are presented as gross totals to align with FY19 budget presentation.



Employee Count Monitoring

	Actual July 2018	Actual August 2018	Change August 2018 vs. July 2018
Public Safety Police Fire	3,034 1,226	3,071 1,221	37 (5)
Total Public Safety	4,260	4,292	32
Non-Public Safety Office of the Chief Financial Officer Public Works - Full Time	440 400	439 368	(1) (32)
Health and Wellness Promotion Human Resources Housing and Revitalization	83 95 83	84 97 87	1 2 4
Innovation and Technology Law Mayor's Office (includes Homeland Security)	115 109 76 31	118 109 72 31	3 0 (4)
Planning and Development Recreation - Full Time ⁽³⁾ General Services - Full Time	0 609	0 603	0 0 (6)
Legislative ⁽⁴⁾ 36th District Court Other ⁽⁵⁾	176 320 114	176 320 112	0 0 (2)
Total Non-Public Safety	2,651	2,616	(35)
Total General City-Full Time	6,911	6,908	(3)
Seasonal/ Part Time ⁽⁶⁾	618	629	11
Enterprise Airport	4	4	0
BSEED Transportation	221 889	249 911	28 22
Municipal Parking Water and Sewerage Library	89 537 300	87 526 302	(2) (11) 2
Total Enterprise	2,040	2,079	39
Total City	9,569	9,616	47
Notes:			

BUDGET VS. ACTUAL Variance					
Adjusted Budget FY 2019 ⁽²⁾	Under/(Over) Budget vs. June 2018				
3,322 1,274	251 53	8% 4%			
4,596	304	7%			
479 423 119 106 85 136 120 79 41 0 535 170	40 55 35 9 (2) 18 11 7 10 0 (68) (6) 6				
2,752	136	5%			
7,348	440	6%			
904	275	30%			
4 280 927 90 618 322	0 31 16 3 92 20				
2,241	162	7%			
10,493	877	8%			
	Adjusted Budget FY 2019 ⁽²⁾ 3,322 1,274 4,596 479 423 119 106 85 136 120 79 41 0 535 170 326 133 2,752 7,348 904 4 280 927 90 618 322 2,241	Adjusted Budget FY 2019 ⁽²⁾ Variant Under/(O Budget June 20 June 30 J			

Notes:

(1) Actuals are based on active employees only (both permanent and temporary) and include full-time, part-time, seasonal employees and PSCs if funded by vacant budgeted positions.

MONTH-OVER-MONTH ACTUAL(1)

- (2) Adjusted Budget reflects amendments and other adjustments impacting approved position counts compared to the original budget. It excludes personal services contractors (PSCs). The FY19 Budget increased the total FTE appropriation by 464 over the FY18 Budget.
- (3) The Parks and Recreation Department merged with the General Services Department effective FY 2019.
- (4) Includes: Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections.
- (5) Includes: Civil Rights Inclusion & Opportunity, Administrative Hearings, Public Lighting Department, and Non-departmental.
- (6) Includes DPW, General Services, Recreation and Elections



Income Tax

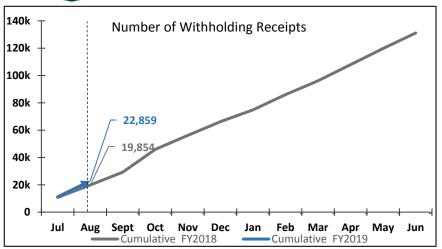
Fiscal Year 2019

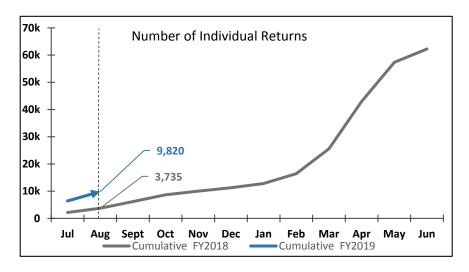
Municipal Income Tax Collections	August 2018 YTD		Aug	ust 2017 YTD
Withholdings	\$	49,909,675	\$	36,349,473
Individuals (1099/1040 Filers) Corporations		2,587,414 1,489,713		1,945,314 718,980
Partnerships		121,056		182
Assessments		598,175		686,067
Total Collections	\$	54,706,033	\$	39,700,016
(Refunds)/ Disbursements ⁽¹⁾		(1,293,755)		118,896
Collections Net of Refunds/Disbursements	\$	53,412,278	\$	39,818,912

⁽¹⁾ The State holds an estimated amount of municipal income tax for potential refunds, and has in the past disbursed funds to the City that were not ultimately refunded.

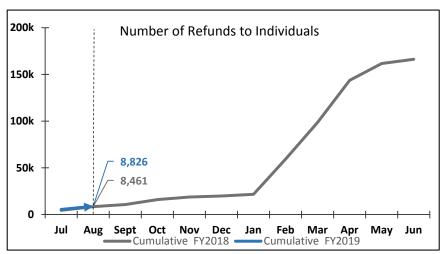


Income Tax











Development and Grants

Active Grants and Donations as of August 31, 2018 (\$ in millions)

	Amount Awarded – City	Amount Awarded – Partners
Total Active ⁽¹⁾	\$814.0 M	\$123.5 M
Net Change from last month ⁽²⁾	\$4.0 M	\$4.6 M

New Funds – January 1 to Present (\$ in millions)

Amount Awarded
\$139.6
\$133.9
\$273.5

Net New to the City ⁽⁴⁾	\$17.4

⁽¹⁾ Reflects public and private funds directly to City departments, for City projects via fiduciaries, and to third-party partners and agencies for projects prioritized by the City for which the OCFO-Office of Development and Grants has provided active support.

⁽²⁾ The most significant new award in August was an \$875,000 grant from the Federal Transit Administration to support DDOT's modernization of transit operations and technology deployment.

⁽³⁾ Reflects verbal and informal commitments which are secure, but for which formal agreements have not yet been finalized.

⁽⁴⁾ Reflects new funds to the City from organizations which have not given to the City of Detroit before.



Development and Grants

New Funds – January 1 to Present – By Priority Category

Priority Category	Docume	ented	Со	mmitted	Total	
Administration/General Services	\$	1,460,000	\$	1,149,634	\$	2,609,634
Community/Culture	\$	490,659		-	\$	490,659
Economic Development	\$	100,000	\$	50,300,000	\$	50,400,000
Health	\$	24,217,033	\$	2,798,332	\$	27,015,365
Housing	\$	500,000	\$	63,213,844	\$	63,713,844
Infrastructure	\$	250,000		-	\$	250,000
Parks and Recreation	\$	4,292,400	\$	54,800	\$	4,347,200
Planning	\$	246,950	\$	520,000	\$	766,950
Public Safety	\$	4,566,749	\$	1,442,000	\$	6,008,749
Technology/Education	\$	249,442	\$	3,500,000	\$	3,749,442
Transit	\$	94,692,645	\$	9,051,000	\$	103,743,645
Workforce	\$	8,525,370	\$	1,877,000	\$	10,402,370
Grand Total	\$	139,591,248	\$	133,906,610	\$	273,497,858

Development and Grants

New Funds and City Leverage⁽¹⁾ – January 1 to Present – By Priority Category

Priority Category	Total	Funds	City	Leverage
Administration/General Services	\$	2,609,634	\$	2,143,281
Community/Culture	\$	490,659	\$	24,622
Economic Development	\$	50,400,000	\$	59,080,000
Health	\$	27,015,365	\$	33,000
Housing	\$	63,713,844		(2)
Infrastructure	\$	250,000		-
Parks and Recreation	\$	4,347,200	\$	9,341,753
Planning	\$	766,950	\$	9,075
Public Safety	\$	6,008,749	\$	1,469,425
Technology/Education	\$	3,749,442		-
Transit	\$	103,743,645	\$	40,000,000
Workforce	\$	10,402,370	\$	2,000,000
Grand Total	\$	273,497,858	\$	114,101,154

⁽¹⁾ Leverage includes both match and parallel investment by the City that help make the case to external funders to co-invest.

⁽²⁾ While no General Funds dollars directly contribute to leverage external funds for Housing, there is \$50M in HUD funding allocated to the Affordable Housing Leverage Fund that has been critical to securing these commitments.



Cash Position

(\$ in millions)	Unr	estricted	Re	stricted	August 2018 Total				
Bank Balance	\$	263.4	\$	947.8	\$	1,211.2			
Plus/minus: Reconciling items		(13.8)		7.7		(6.1)			
Reconciled Bank Balance		249.6		955.5		1,205.1			
General Ledger Cash Balances									
General Fund									
General Accounts	\$	163.0	\$	121.7	\$	284.7			
Self Insurance Escrow		-		18.6		18.6			
Undistributed Delinquent Taxes		-		28.7		28.7			
Other		-		2.0		2.0			
Other Governmental Funds									
Risk Management		-		95.7		95.7			
Capital Projects		-		37.7		37.7			
Street Fund		-		84.6		84.6			
Grants		-		44.3		44.3			
Solid Waste Management Fund		44.7		-		44.7			
Debt Service		-		49.7		49.7			
Gordie Howe Bridge Fund		-		19.6		19.6			
Quality of Life Fund		-		29.4		29.4			
Other		19.3		12.1		31.3			
Enterprise Funds									
Enterprise Funds		9.5		26.1		35.6			
Fiduciary Funds									
Undistributed Property Taxes		-		199.6		199.6			
Fire Insurance Escrow		-		19.0		19.0			
Retiree Protections Trust Funds		-		123.3		123.3			
Other		-		43.5		43.5			
Component Units									
Component Units		13.2		-		13.2			
Total General Ledger Cash Balance	\$	249.6	\$	955.5	\$	1,205.1			

Note: This schedule reports total City of Detroit (excludes DWSD) cash in the bank



Operating Cash Activity: YTD Actual vs Forecast

For 2 Months Ending August 31, 2018

\$ in Millions		YTD	YTD		YTD	Pr	ior YTD
	F	orecast	Actual	V	ariance		Actual
Cash Receipts							
Property Taxes	\$	31.4	\$ 31.3	\$	(0.1)	\$	24.4
Income Taxes		56.0	58.8		2.8		36.3
Wagering		30.9	33.2		2.3		27.9
State Shared Revenue		33.6	33.9		0.3		33.3
Utility Taxes		4.9	4.1		(8.0)		2.2
Other Revenu		35.0	47.7	-	12.7		32.4
Total Cash Receipts	\$	191.9	\$ 209.1	\$	17.2	\$	156.5
Cash Disbursements							
Salaries & Wages	\$	(90.3)	\$ (88.7)	\$	1.5	\$	(76.3)
Benefits		(58.9)	(60.4)		(1.5)		(14.5)
Accounts Payable		(91.2)	(85.7)		5.4		(73.2)
Debt Service		(6.5)	(6.5)		0.0		(4.2)
Total Cash Disbursements	\$	(246.9)	\$ (241.4)	\$	5.5	\$	(168.2)
Net Cash Flow	\$	(55.0)	\$ (32.3)	\$	22.7	\$	(11.7)



Operating Cash Activity: Actual vs. Forecast to Year End

For 2 Months Ending August 31, 2018

	2018											2019													
\$ in millions		July	Αı	ugust	Sep	tember	Oc	tober	No	/ember	Dec	cember	Ja	nuary	Fe	bruary	M	arch	-	April	May	,	June		FY2019
	Α	ctual	Α	ctual	Fo	recast	Fo	recast	Fo	recast	Fo	recast	Fo	recast	Fo	recast	Fo	recast	Fo	recast	Forecast	Fo	recast		Total
Cash Receipts																									
Property Taxes	\$	24.3	\$	7.0	\$	24.0	\$	7.9	\$	1.4	\$	0.8	\$	3.4	\$	24.0	\$	1.1	\$	1.7	\$ 1.4	\$	18.8	\$	115.7
Income Taxes		35.1		23.7		24.0		30.0		24.0		22.0		25.0		22.0		25.0		31.0	25.5		26.2	\$	313.5
Wagering		15.1		18.1		16.3		13.8		20.7		15.6		14.6		13.1		13.5		14.7	13.4		11.5	\$	180.4
State Shared Revenue		0.0		33.9		0.0		34.2		0.0		33.8		0.0		32.9		0.0		33.6	0.0		33.1	\$	201.6
Utility Taxes		2.3		1.8		2.6		2.8		2.8		2.4		2.6		3.0		4.0		3.0	2.0		2.0	\$	31.4
Other Revenue		13.1		34.6		26.8		18.2		19.2		11.5		21.1		11.8		22.9		27.4	36.1		44.8	_\$	287.7
Total Cash Receipts	\$	89.9	\$	119.1	\$	93.7	\$	106.9	\$	68.1	\$	86.1	\$	66.8	\$	106.9	\$	66.6	\$	111.4	\$ 78.4	\$	136.4	\$	1,130.2
Cash Disbursements																									
Salaries & Wages	\$	(39.1)	\$	(49.7)	\$	(33.6)	\$	(35.1)	\$	(37.5)	\$	(34.9)	\$	(40.4)	\$	(31.3)	\$	(37.8)	\$	(32.1)	\$(39.2)	\$	(36.1)	\$	(446.7)
Benefits		(33.8)		(26.6)		(6.2)		(14.5)		(6.5)		(6.3)		(14.0)		(6.2)		(6.5)		(16.1)	(6.5)		(3.8)	\$	(146.9)
Accounts Payable		(39.3)		(46.5)		(31.5)		(35.5)		(34.1)		(30.7)		(41.9)		(17.3)		(26.1)		(22.9)	(35.2)		(26.4)	\$	(387.3)
Debt Service		(2.0)		(4.5)		(2.0)		(18.3)		0.0		(5.7)		(3.2)		(5.7)		(3.2)		(18.3)	(3.2)		(5.7)	\$	(71.9)
Total Cash Disbursements	\$	(114.2)	\$	(127.2)	\$	(73.3)	\$	(103.3)	\$	(78.1)	\$	(77.6)	\$	(99.5)	\$	(60.5)	\$	(73.6)	\$	(89.5)	(84.0)	\$	(72.0)	\$	(1,052.8)
Net Cash Flow	\$	(24.3)	\$	(8.1)	\$	20.4	\$	3.6	\$	(10.0)	\$	8.4	\$	(32.7)	\$	46.3	\$	(7.0)	\$	21.9	(5.6)	\$	64.4	\$	77.4



Accounts Payable

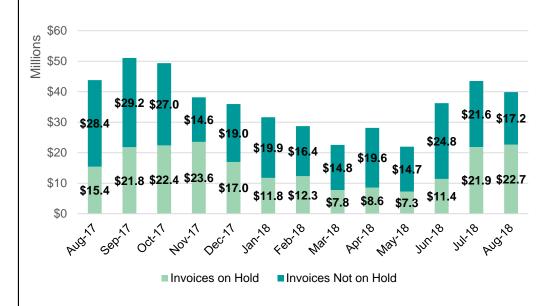
All Funds \$ in millions

Accounts Payable (AP) as of Aug-18	
Total AP (Jul-18)	\$ 43.5
Plus: Aug-18 invoices processed	\$ 108.2
Less: Aug-18 Payments made	\$ (111.8)
Total AP month end (Aug-18)	\$ 39.9
Less: Invoices on hold (1)	\$ (22.7)
Less: Installments/Retainage Invoices ⁽²⁾	\$ -
Net AP not on hold	\$ 17.2

AP Aging (excluding invoices on hold)

							9		
		N	et AP	Cı	urrent	1-30	31-60		61+
Aug-18. Total % of total			17.2 100%	\$	10.0 <i>5</i> 8%	\$ 4.3 25%	\$ 1.9 11%	\$	0.9 5%
	Change vs. Jul-18	\$	(4.4)	\$	(4.9)	\$ (0.9)	\$ 1.8	\$	(0.4)
Tot	al Count of Invoices % of total		1,461 100%		945 <i>6</i> 5%	286 20%	67 5%		163 11%
	Change vs. Jul-18		(184)		5	(245)	15		41
Jul	-18. Total % of total	\$	21.6 100%	\$	14.9 <i>6</i> 9%	\$ 5.3 24%	\$ 0.1 <i>1%</i>	\$	1.4 <i>6</i> %
Tot	al Count of Invoices % of total		1,645 <i>100%</i>		940 57%	531 32%	52 3%		122 7%

Accounts Payable



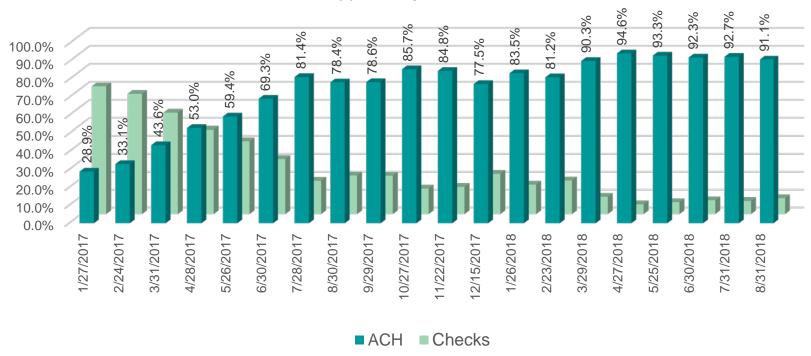
Notes:

- (1) Invoices with system holds are pending validation. Reasons may include: pending receipt, does not match purchase order quantity/price, and legal holds.
- (2) Invoices on retainage are on hold until the supplier satifies all contract obligations.
- All invoices are processed and aged based on the invoice date



Supplier Payments – ACH vs. Checks

Supplier Payment Methods



In January 2017 an initiative was launched to have all suppliers adhere to the OCFO Directive No. 2016-001

Phase 1 - Includes all suppliers that do business with the City of Detroit.

Phase 2 - June 2018; Includes 3rd party payroll suppliers and employee expense reimbursements

Not included in scope: Jurors, Poll Workers, Property Tax, Payroll, 3rd Party Suppliers, Utilities, Government Agency



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