



# Proposal - Detailed

Pella Window and Door Showroom of Auburn Hills  
 1940 Opdyke Ct  
 Auburn Hills, MI 48326  
 Phone: (248) 292-5000 Fax: (248) 292-5005

**Sales Rep Name:** Bartnikowski, Steve  
**Sales Rep Phone:** 248-444-1783  
**Sales Rep E-Mail:** bartnikowskism@pella.com  
**Sales Rep Fax:** 248-292-5005

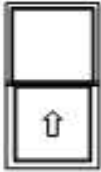
Customer Information	Project/Delivery Address	Order Information
Primary Phone: Mobile Phone: Fax Number: E-Mail: Contact Name:  Great Plains #: Customer Number: Customer Account:	bart quote  Lot #  County: Owner Name:  Owner Phone:	Quote Name: CONNIE THOMAS  Order Number: 742 Quote Number: <b>17716983</b> Order Type: Installed Sales Wall Depth: Payment Terms: Greensky/Deposit Tax Code: INSTALLTAX Cust Delivery Date: None Quoted Date: 1/15/2024 Contracted Date: Booked Date: Customer PO #:

Line #	Location:	Attributes	Qty
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10 LIVING ROOM

## Pella 250 Series, Single Hung, Brown

3



Viewed From Exterior

PK #  
2155

### 1: Single Hung, Equal

**General Information:** Standard, Vinyl, Block, Foam Insulated, 3 1/4", 3 1/4", Sill Adapter Included, Head Expander Included

**Exterior Color / Finish:** Brown, Laminated

**Interior Color / Finish:** White

**Glass:** Insulated Dual Low-E NaturalSun+ Low-E Insulating Glass Argon Non High Altitude

**Hardware Options:** Cam-Action Lock, White, No Limited Opening Hardware

**Screen:** Half Screen, InView™

**Performance Information:** U-Factor 0.24, SHGC 0.50, VLT 0.61, CPD PEL-N-208-00405-00001, Performance Class R, PG 35, Calculated Positive DP Rating 35, Calculated Negative DP Rating 35, Year Rated 08|11, Clear Opening Width 26, Clear Opening Height 24.089, Clear Opening Area 4.349403, Egress Does not meet typical United States egress, but may comply with local code requirements

**Grille:** No Grille,


INSTARDETR020002 - Non-Wood Pocket LF Installation - Standard

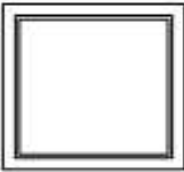
Qty 16


INSTARDETR900102 - Storm Window Removal up to 3/then Charge Per Unit


Qty 1


For more information regarding the finishing, maintenance, service and warranty of all Pella® products, visit the Pella® website at [www.pella.com](http://www.pella.com)

Line #	Location:	Attributes	
15	DINING ROOM	 <p>Viewed From Exterior</p>	<p><b>Pella 250 Series, Single Hung, Brown</b></p> <p><b>Qty</b> 1</p> <p><b>1: Single Hung, Equal</b>  <b>General Information:</b> Standard, Vinyl, Block, Foam Insulated, 3 1/4", 3 1/4", Sill Adapter Included, Head Expander Included  <b>Exterior Color / Finish:</b> Brown, Laminated  <b>Interior Color / Finish:</b> White  <b>Glass:</b> Insulated Dual Low-E NaturalSun+ Low-E Insulating Glass Argon Non High Altitude  <b>Hardware Options:</b> Cam-Action Lock, White, No Limited Opening Hardware  <b>Screen:</b> Half Screen, InView™  <b>Performance Information:</b> U-Factor 0.24, SHGC 0.50, VLT 0.61, CPD PEL-N-208-00405-00001, Performance Class R, PG 35, Calculated Positive DP Rating 35, Calculated Negative DP Rating 35, Year Rated 08 11, Clear Opening Width 26, Clear Opening Height 24.089, Clear Opening Area 4.349403, Egress Does not meet typical United States egress, but may comply with local code requirements  <b>Grille:</b> No Grille,</p>
			<p><b>INSTARDETR020002 - Non-Wood Pocket LF Installation - Standard</b> Qty 16</p> <p><b>INSTARDETR900102 - Storm Window Removal up to 3/then Charge Per Unit</b> Qty 1</p>

Line #	Location:	Attributes	
20	LIVING ROOM DINING R	 <p>Viewed From Exterior</p>	<p><b>Pella 250 Series, Direct Set, Fixed Frame, Brown</b></p> <p><b>Qty</b> 4</p> <p><b>1: Fixed Frame Direct Set</b>  <b>General Information:</b> Standard, Vinyl, Block, Foam Insulated, 3 1/4", 3 1/4", Sill Adapter Included, Head Expander Included  <b>Exterior Color / Finish:</b> Brown, Laminated  <b>Interior Color / Finish:</b> White  <b>Glass:</b> Insulated Dual Low-E NaturalSun+ Low-E Insulating Glass Argon Non High Altitude  <b>Performance Information:</b> U-Factor 0.22, SHGC 0.54, VLT 0.66, CPD PEL-N-209-00345-00001, Performance Class CW, PG 50, Calculated Positive DP Rating 50, Calculated Negative DP Rating 50, Year Rated 08 11  <b>Grille:</b> No Grille,</p>
			<p><b>INSTARDETR020002 - Non-Wood Pocket LF Installation - Standard</b> Qty 8</p> <p><b>INSTARDETR900102 - Storm Window Removal up to 3/then Charge Per Unit</b> Qty 1</p>

Line #	Location:	Attributes	
25	BEDROOM1	<b>Pella 250 Series, Single Hung, Brown</b>	<u>Qty</u> 3
	 <p>Viewed From Exterior</p>	<p><b>PK #</b> 2155</p> <p><b>1: Single Hung, Equal</b>  <b>General Information:</b> Standard, Vinyl, Block, Foam Insulated, 3 1/4", 3 1/4", Sill Adapter Included, Head Expander Included  <b>Exterior Color / Finish:</b> Brown, Laminated  <b>Interior Color / Finish:</b> White  <b>Glass:</b> Insulated Dual Low-E NaturalSun+ Low-E Insulating Glass Argon Non High Altitude  <b>Hardware Options:</b> Cam-Action Lock, White, No Limited Opening Hardware  <b>Screen:</b> Half Screen, InView™  <b>Performance Information:</b> U-Factor 0.24, SHGC 0.50, VLT 0.61, CPD PEL-N-208-00405-00001, Performance Class R, PG 35, Calculated Positive DP Rating 35, Calculated Negative DP Rating 35, Year Rated 08 11, Clear Opening Width 26, Clear Opening Height 21.589, Clear Opening Area 3.898014, Egress Does not meet typical United States egress, but may comply with local code requirements  <b>Grille:</b> No Grille,</p>	
		<p><b>INSTARDETR020002 - Non-Wood Pocket LF Installation - Standard</b></p>	Qty 15
		<p><b>INSTARDETR900102 - Storm Window Removal up to 3/then Charge Per Unit</b></p>	Qty 1

Line #	Location:	Attributes	
30	BEDROOM2	<b>Pella 250 Series, Single Hung, Brown</b>	<u>Qty</u> 2
	 <p>Viewed From Exterior</p>	<p><b>PK #</b> 2155</p> <p><b>1: Single Hung, Equal</b>  <b>General Information:</b> Standard, Vinyl, Block, Foam Insulated, 3 1/4", 3 1/4", Sill Adapter Included, Head Expander Included  <b>Exterior Color / Finish:</b> Brown, Laminated  <b>Interior Color / Finish:</b> White  <b>Glass:</b> Insulated Dual Low-E NaturalSun+ Low-E Insulating Glass Argon Non High Altitude  <b>Hardware Options:</b> Cam-Action Lock, White, No Limited Opening Hardware  <b>Screen:</b> Half Screen, InView™  <b>Performance Information:</b> U-Factor 0.24, SHGC 0.50, VLT 0.61, CPD PEL-N-208-00405-00001, Performance Class R, PG 35, Calculated Positive DP Rating 35, Calculated Negative DP Rating 35, Year Rated 08 11, Clear Opening Width 26, Clear Opening Height 21.589, Clear Opening Area 3.898014, Egress Does not meet typical United States egress, but may comply with local code requirements  <b>Grille:</b> No Grille,</p>	
		<p><b>INSTARDETR020002 - Non-Wood Pocket LF Installation - Standard</b></p>	Qty 15
		<p><b>INSTARDETR900102 - Storm Window Removal up to 3/then Charge Per Unit</b></p>	Qty 1

Line #	Location:	Attributes	
35	BEDROOM3	<b>Pella 250 Series, Single Hung, Brown</b>	<u>Qty</u> 1
		 <p>Viewed From Exterior</p> <p>PK # 2155</p> <p><b>1: Single Hung, Equal</b>  <b>General Information:</b> Standard, Vinyl, Block, Foam Insulated, 3 1/4", 3 1/4", Sill Adapter Included, Head Expander Included  <b>Exterior Color / Finish:</b> Brown, Laminated  <b>Interior Color / Finish:</b> White  <b>Glass:</b> Insulated Dual Low-E NaturalSun+ Low-E Insulating Glass Argon Non High Altitude  <b>Hardware Options:</b> Cam-Action Lock, White, No Limited Opening Hardware  <b>Screen:</b> Half Screen, InView™  <b>Performance Information:</b> U-Factor 0.24, SHGC 0.50, VLT 0.61, CPD PEL-N-208-00405-00001, Performance Class R, PG 35, Calculated Positive DP Rating 35, Calculated Negative DP Rating 35, Year Rated 08 11, Clear Opening Width 26, Clear Opening Height 21.589, Clear Opening Area 3.898014, Egress Does not meet typical United States egress, but may comply with local code requirements  <b>Grille:</b> No Grille,</p>	
		INSTARDETR020002 - Non-Wood Pocket LF Installation - Standard	Qty 15
		INSTARDETR900102 - Storm Window Removal up to 3/then Charge Per Unit	Qty 1

Line #	Location:	Attributes	
40	None Assigned	<b>ADPPRDETR010010 - Administration &amp; Processing Fee</b>	<u>Qty</u> 1

**Thank You For Your Interest In Pella® Products**

**PELLA WARRANTY:**

Pella products are covered by Pella's limited warranties in effect at the time of sale. All applicable product warranties are incorporated into and become a part of this contract. Please see the warranties for complete details, taking special note of the two important notice sections regarding installation of Pella products and proper management of moisture within the wall system. Neither Pella Corporation nor the Seller will be bound by any other warranty unless specifically set out in this contract. However, Pella Corporation will not be liable for branch warranties which create obligations in addition to or obligations which are inconsistent with Pella written warranties.

Clear opening (egress) information does not take into consideration the addition of a Rolscreen [or any other accessory] to the product. You should consult your local building code to ensure your Pella products meet local egress requirements.

Per the manufacturer's limited warranty, unfinished mahogany exterior windows and doors must be finished upon receipt prior to installing and refinished annually, thereafter. Variations in wood grain, color, texture or natural characteristics are not covered under the limited warranty.

**INSYNCTIVE PRODUCTS:** In addition, Pella Insynctive Products are covered by the Pella Insynctive Products Software License Agreement and Pella Insynctive Products Privacy Policy in effect at the time of sale, which can be found at [Insynctive.pella.com](https://www.pella.com). By installing or using Your Insynctive Products you are acknowledging the Insynctive Software Agreement and Privacy Policy are part of the terms of sale.

Notice of Collection of Personal Information: We may collect your personal information when you interact with us. Under the California Consumer Privacy Act (CCPA), California residents have specific rights to request this information, request to delete this information, and opt out of the sharing or sale of this information to third parties. To learn more about our collection practices and your rights under the CCPA please visit our link <https://www.pella.com/california-rights-policy/> at [pella.com](https://www.pella.com).

**ARBITRATION AND CLASS ACTION WAIVER ("ARBITRATION AGREEMENT")**

**YOU and Pella and its subsidiaries and the Pella Branded Distributor AGREE TO ARBITRATE DISPUTES ARISING OUT OF OR RELATING TO YOUR PELLA PRODUCTS (INCLUDES PELLA GOODS AND PELLA SERVICES) AND WAIVE THE RIGHT TO HAVE A COURT OR JURY DECIDE DISPUTES. YOU WAIVE ALL RIGHTS TO PROCEED AS A MEMBER OR REPRESENTATIVE OF A CLASS ACTION, INCLUDING CLASS ARBITRATION, REGARDING DISPUTES ARISING OUT OF OR RELATING TO YOUR PELLA PRODUCTS.** You may opt out of this Arbitration Agreement by providing notice to Pella no later than ninety (90) calendar days from the date You purchased or otherwise took ownership of Your Pella Goods. To opt out, You must send notice by e-mail to [pellawebsupport@pella.com](mailto:pellawebsupport@pella.com), with the subject line: "Arbitration Opt Out" or by calling (877) 473-5527. Opting out of the Arbitration Agreement will not affect the coverage provided by any applicable limited warranty pertaining to Your Pella Products. For complete information, including the full terms and conditions of this Arbitration Agreement, which are incorporated herein by reference, please visit [www.pella.com/arbitration](http://www.pella.com/arbitration) or e-mail to [pellawebsupport@pella.com](mailto:pellawebsupport@pella.com), with the subject line: "Arbitration Details" or call (877) 473-5527. D'ARBITRAGE ET RENONCIATION AU RECOURS COLLECTIF ("convention d'arbitrage") EN FRANÇAIS SEE [PELLA.COM/ARBITRATION](http://PELLA.COM/ARBITRATION). DE ARBITRAJE Y RENUNCIA COLECTIVA ("acuerdo de arbitraje") EN ESPAÑOL VER [PELLA.COM/ARBITRATION](http://PELLA.COM/ARBITRATION).

Seller shall not be held liable for failure or delay in the performance of its obligations under this Agreement, if such performance is hindered or delayed by the occurrence of an act or event beyond the Seller's reasonable control (force majeure event), including but not limited to earthquakes, unusually severe weather and other Acts of God, fire, strikes and labor unrest, epidemics, riots, war, civil unrest, and government interventions. Seller shall give timely notice of a force majeure event and take such reasonable action to mitigate the impacts of such an event.

Product Performance Information:

U-Factor, Solar Heat Gain Coefficient (SHGC), and Visible Light Transmittance (VLT) are certified by the National Fenestration Rating Council (NFRC).

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For more information regarding the finishing, maintenance, service and warranty of all Pella® products, visit the Pella® website at [www.pella.com](http://www.pella.com)

Manufacturer stipulates that these ratings conform to applicable NFRC procedures for determining whole product performance. NFRC ratings are determined for a fixed set of environmental conditions and a specific product size. NFRC does not recommend any products and does not warrant the suitability of any product for any specific use.

Design Pressure (DP), Performance Class, and Performance Grade (PG) are certified by a third party organization, in many cases the Window and Door Manufacturers Association (WDMA). The certification requires the performance of at least one product of the product line to be tested in accordance with the applicable performance standards and verified by an independent party. The certification indicates that the product(s) of the product line passed the applicable tests. The certification does not apply to mulled and/or product combinations unless noted. Actual product results will vary and change over the products life.

For more performance information along with information on Florida Product Approval System (FPAS) Number and Texas Dept. of Insurance (TDI) number go to [www.pella.com/performance](http://www.pella.com/performance).

Including during the construction period, casement windows should never be left open and unlocked for prolong periods or during high wind conditions to avoid sash detachment/damage.

Actual sizes tested for documented STC and OITC ratings may vary from the ASTM E 1425 sizes to better represent Pella product offering.

STC and OITC ratings shown may be conservatively based on products tested with thinner panes of glass.

STC and OITC ratings may be from test results from an equivalent product.

#### BRANCH WARRANTY:

### **Pella General Installation Review**

#### Pella Will:

- Deliver and unload products purchased per contract
- Place drop cloths on work area flooring
- Remove interior and exterior trim
- Provide all equipment and materials necessary to install new products
- Inspect all products purchased per contract
- Install all products per contract
- Insulate and caulk around products
- Verify that all products installed are in good working order
- Remove drop clothes, vacuum, and remove all debris
- Remove all old products from premises upon completion
- All work to be performed during normal working hours of 8:00 a.m. to 5:00 pm Monday-Friday, unless other arrangements are made.
- Installation and prefinish is warranted for the period of two years on materials and workmanship. Warranty time frame begins at date of completion.

#### Homeowner Will:

- Secure building permit if needed
- Remove existing shutters and awnings

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- Reinstall shutters and awnings
- Cut back or tie trees, bushes and shrubs two feet from exterior wall
- Arrange to have alarm system disconnected and reinstalled
- Arrange to have any plumbing and/or electrical repairs or changes made by appropriate licensed contractor prior to install date
- Provide site electricity for power tools
- All blinds and interior window treatments need to be removed prior to your installation date.
- All furniture needs to be moved at least 6 feet away from any window or door begin replaced.
- All personal items, wall hangings and collectibles must be removed prior to you installation date.
- Any non-movable furniture (example: pianos, built in cabinets, etc.) must be cleared of items and be surface dusted prior to installation.
- Have pets controlled so they do not get loose
- Remove all stickers from products installed
- Wash all interior and exterior glass surfaces

**TERMS & CONDITIONS:**

Quotes is valid for 30 days.

Customer Name (Please print)

Pella Sales Rep Name (Please print)

Customer Signature

Pella Sales Rep Signature

Date

Date

Order Totals	
Taxable Subtotal	\$15,674.66
Sales Tax @ 0%	\$0.00
Non-taxable Subtotal	\$7,398.69
<b>Total</b>	<b>\$23,073.35</b>
Deposit Received	\$0.00
<b>Amount Due</b>	<b>\$23,073.35</b>

60 months no interest  
 \$21,200  
 \$354pa

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OR

Cash price  
 \$17,000

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1/2 Down  
 OR  
 6 months no/no