



Essential Sales Tools

The James Hardie Essential Sales Tool Menu outlines key marketing assets to help support the sales process. **Click the link** below each item to download a digital copy from our Digital Asset Management (DAM) platform.

Use the below navigation to jump to specific sections.

Product Availability Materials



Product Catalog

A detailed reference guide of the James Hardie® siding and trim products and ColorPlus® Technology finishes in your market.



Statement Collection™ Color & Product Availability Brochure

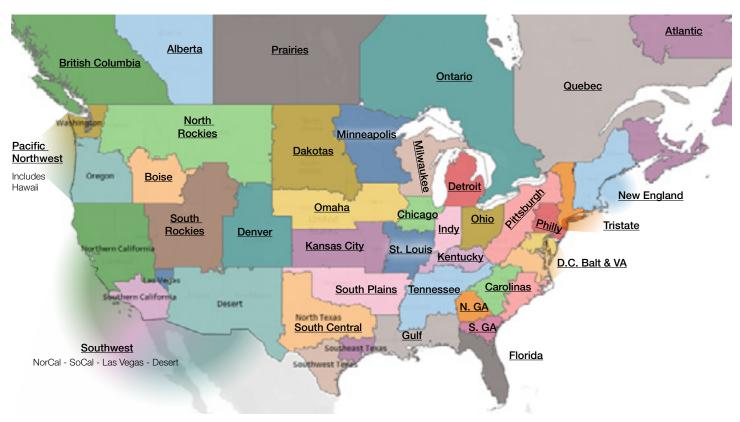
A handy reference of the Statement Collection™ products and finishes available in your market.



Dealer Stocking Sheet

Customizable stocking matrix to enable you to easily showcase your stocking position for Statement Collection™ products.

Download the product availability materials by clicking on your market in the below map.



General James Hardie Materials



Dream Collection™ Sell Sheet Download HS19358

The Dream Collection™ products feature over 700 ColorPlus® Technology finishes in a wide array of siding and trim styles.



Third Party Endorsements Download HS1660

See what the experts are saying about James Hardie® siding and trim.



ColorPlus® Technology Sell Sheet Download HS2074

Differentiate homes with a finish that performs better, lasts longer, and looks brighter.



Trade ColorPlus® Technology Finishes Brochure Download HS2008

Gain a competitive advantage with James Hardie® products enhanced with ColorPlus® Technology finishes.



HardieWrap® Weather Barrier Sell Sheet Download HW1501

Protect homes with the exceptional weather- and water-resistance of HardieWrap® weather barrier.

Generic Fiber Cement



James Hardie vs. Generic **Fiber Cement Trifold Brochure Download HS1794**

Not all fiber cement siding is the same. James Hardie® siding outperforms generic fiber cement siding.



Wind Load Sell Sheet Download HS14143

To achieve strict wind load requirements, James Hardie provides more blind-nailing solutions than any other fiber cement manufacturer.

Wood/OSB



HardieTrim® Boards vs. **Wood Trim Sell Sheet Download TR1418**

Build with confidence by protecting the entire home exterior with the same proven material.



Wood Trim's an Easy **Target Brochure Download HS1501**

As natural enemies gang up on wood trim, time compounds the problem. HardieTrim® boards have the strength to stand up to whatever nature brings.

Vinyl



James Hardie vs. Vinyl (Low-E Window) Sell Sheet Download HS14185

As low-e windows become the market standard, the melting vinyl problem keeps growing. Avoid the risk and choose a heat-resistant James Hardie® exterior.



HardieTrim® Boards **Contractor Sell Sheet Download TR1810**

The unique formulation of HardieTrim® boards makes it an all-around better performer than PVC or wood-based trim.



Builder Survey Sell Sheet Download HS1736

Builders agree, James Hardie® siding brings more benefits to their business and to homebuyers versus vinyl siding.

Multifamily and Aspyre



Multifamily National Product Catalog <u>Download HS1727</u>

A detailed reference guide of the James Hardie® siding and trim products and Aspyre Collection products available for the commercial segment.



Multifamily Reveal Product Catalog Download COM1705

A detailed reference guide of the Reveal® panel system available for the commercial segment.



Aspyre Collection by James Hardie® Product Catalog Download English ASP1812 Download French ASP1903

A detailed reference guide of the Artisan® and Reveal® products available in the Aspyre Collection by James Hardie®.



Aspyre Collection by James Hardie® Sell Sheet Download ASP1822

The Aspyre Collection by James Hardie® brings together contrasting elements for one-of-a-kind home designs.



Aspyre Siding Profile Guide Download English ASP2005

Quick reference sheet with detailed specs for all Artisan® siding profiles.

Installation



HardieTrim® Boards
Quick Start Sheet
Download English TR1519
Download Spanish TR1803

Quick overview of the best practices for installing HardieTrim® Boards.



Water Drainage Brochure Download COM1508

Solutions and design support for managing exterior wall water drainage.



Quick Start Sheet

Quick reference install instructions for all of our products as well as recommended install tools.

HZ5
Download English/
Spanish TB1804

HZ10

Download English/
Spanish TB1805



Best Practice Guide

Detailed install instructions for all of our products as well as recommended install tools.

HZ5 US

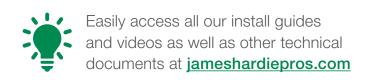
Download English HS1825 Download Spanish HS1676

HZ5 Canada

Download English HS1691

Download French HS1699

HZ10 US <u>Download English HS1824</u> <u>Download Spanish HS18135</u>



HardieBacker® Cement Board



HardieBacker® Cement Board with HydroDefense™ Technology Brochure Download HB1914

The unmatched strength, ease of use and excellent tile adhesion you've come to expect from HardieBacker, now with a waterproof composition throughout the board.



HardieBacker® Cement Board Install Guide Download English HB1710 Download Spanish HB1710

Installation instructions for installing HardieBacker® cement boards.



HardieBacker® Cement Board with HydroDefense™ Technology Install Guide Download English HB1908 Download Spanish HB1908

Installation instructions for installing HardieBacker® cement boards with HydroDefense™ Technology.

Contractor Alliance™ Program



James Hardie Contractor Brochure Download HS1708

Give your contractor a competitive edge with these unique James Hardie support opportunities.



HOVER Remote Selling Sell Sheets

Download

Contractors can leverage the HOVER app to help make their remote selling strategy more effective.



EverCommerce Sell Sheets Download

Contractor Alliance™ members have access to exclusive discounts and benefits through EverCommerce's suite of software solutions for the siding industry.



HomeAdvisor Sell Sheet Download HS1703

Contractor Alliance™ members have access to exclusive discounts through HomeAdvisor.



Synchrony Financial Sell Sheet Download SP12163

Menu of financing options available to Contractor Alliance™ members through the James Hardie partnership with Synchrony.



1.866.442.7343 | <u>jameshardie.com</u>

© 2020 James Hardie Building Products Inc. All Rights Reserved. TM, SM, and ® denote trademarks or registered trademarks of James Hardie Technology Limited. HS1884-T 04/20