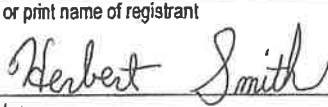


RECEIVED MAY 02 2022

CITY OF DETROIT LOBBYIST REGISTRATION

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

1. REGISTRANT'S NAME (Only one person may register with this form) Herbert Smith		2. REGISTRANT'S ID NUMBER 2022-7
3. BUSINESS ADDRESS (All mail will be sent to this address) 111 W WASHINGTON ST, STE 1520 CHICAGO IL 60602		4. TELEPHONE NUMBER(S) 330,936-2189
5. TYPE OF LOBBYIST (Check all applicable boxes.)		
<input type="checkbox"/> Registered lobbyist under Federal Law <input checked="" type="checkbox"/> Registered lobbyist under Michigan Law <input checked="" type="checkbox"/> Registered lobbyist in other states (name state(s)): Illinois <input type="checkbox"/> A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials <input type="checkbox"/> A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official (See definition of "lobbyist" on reverse)		
6. NAME AND ADDRESS OF CLIENT(S) Norfolk Southern Corp. 111 W Washington St, Ste 1520 Chicago IL 60602		
7. VERIFICATION		
I swear, or affirm, that:		
a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.		
Herbert Smith Type or print name of registrant  Herbert Smith Signature Herbert Smith (Apr 27, 2022 18:17 CDT)		
Subscribed and sworn to me this sworn to before me please see attached jurat this _____ day of _____ _____ Notary Public, Wayne County, Michigan My Commission Expires: _____		
FOR OFFICIAL USE ONLY:		
DATE OF ANNUAL REGISTRATION May 2 2022 Month Day Year	THIS REGISTRATION IS VALID: From May 2 2022 Month Day Year To May 2 2023 Month Day Year	Amount of fee paid: \$125.00 Date of payment: May 2, 2022

RECEIVED MAY 02 2022

VERIFICATION ON OATH OR AFFIRMATION

State of Michigan
County of Wayne } ss.

Physical Presence – OR –

☒ Online Notarization

Subscribed and sworn to (or affirmed) before me

this 27 day of April, 2022, by
Day Month Year

Herbert Smith

Name of Signer No. 1

n/a

Name of Signer No. 2 (if any)

Shannon Coffey
SC (APR 27, 2022 19:30 EDT)

Signature of Notary Public

Shannon Coffey

Print Name Of Notary

State of Michigan, Wayne County

Other Required information

My Commission Expires: 9-22-2028



Place Notary Seal/Stamp Above

Description of Attached Document

Title or Type of Document: Lobbyist Registration

Document Date: 04/27/2022 n/a Number of Pages: 1

Signer(s) Other Than Named Above: n/a

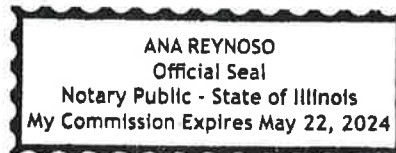
CITY OF DETROIT
QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

2022 NOV -9 P 3:07

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>111 West Washington St., Suite 1520</u> <u>Chicago, IL 60602</u> <input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		4. TELEPHONE NUMBER(S) <u>330 936-2189</u> <input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2022</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input checked="" type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)	
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a Class I freight railroad's business interests with City of Detroit officials.</u> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY		THIS REPORTING QUARTER	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		9a. \$ <u>0</u>	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....		9b. \$ <u>0</u>	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ <u>0</u>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....		9d. \$ <u>0</u>	
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>7th</u> day of <u>November</u> , 2022 <u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>May 22, 2024</u>			
FOR OFFICIAL USE ONLY: Amount of fee paid: <u>\$25.00</u> Date of payment: <u>11/9/22</u> <u>KW</u>			



CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

2023 FEB 23 A 8:09

<p>1. LOBBYIST'S NAME <u>Herbert Smith</u></p>	<p>2. LOBBYIST'S ID NUMBER <u>2022-7</u></p>										
<p>3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St, Suite 1201</u> <u>Chicago, IL 60602</u></p> <p><input checked="" type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX</p>	<p>4. TELEPHONE NUMBER(S) <u>(312) 936-2891</u></p> <p><input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX</p>										
<p>5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2022</u> Month Day Year</p> <p>(DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)</p>	<p>6. PERIOD FOR THIS REPORT</p> <p><input type="checkbox"/> 1st Quarter (ending 3 months after annual registration)</p> <p><input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration)</p> <p><input checked="" type="checkbox"/> 3rd Quarter (ending 9 months after annual registration)</p> <p><input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)</p>										
<p>7. NAME OF CLIENT <u>Norfolk Southern Corp.</u></p>											
<p>8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER</p> <p><input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.)</p> <p style="text-align: center;"><u>Government relations work on behalf of a class of freight railroad's business interests with Detroit officials,</u></p> <p><input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.</p>											
<p>9. EXPENDITURES BY CATEGORY</p> <p>9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS</p> <p>9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....</p> <p>9c. ALL OTHER LOBBYING EXPENDITURES</p> <p>9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">THIS REPORTING QUARTER</th> <th style="width: 50%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th> </tr> </thead> <tbody> <tr> <td>9a. \$ <u>0</u></td> <td>9a. \$ <u>0</u></td> </tr> <tr> <td>9b. \$ <u>0</u></td> <td>9b. \$ <u>0</u></td> </tr> <tr> <td>9c. \$ <u>0</u></td> <td>9c. \$ <u>0</u></td> </tr> <tr> <td>9d. \$ <u>0</u></td> <td>9d. \$ <u>0</u></td> </tr> </tbody> </table>	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. \$ <u>0</u>	9a. \$ <u>0</u>	9b. \$ <u>0</u>	9b. \$ <u>0</u>	9c. \$ <u>0</u>	9c. \$ <u>0</u>	9d. \$ <u>0</u>	9d. \$ <u>0</u>
THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER										
9a. \$ <u>0</u>	9a. \$ <u>0</u>										
9b. \$ <u>0</u>	9b. \$ <u>0</u>										
9c. \$ <u>0</u>	9c. \$ <u>0</u>										
9d. \$ <u>0</u>	9d. \$ <u>0</u>										
<p>10. VERIFICATION</p> <p>I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <p><u>Herbert Smith</u> Type or print name of lobbyist</p> <p><u>[Signature]</u> Signature of lobbyist</p> <p>Subscribed and sworn to me this sworn to before me</p> <p>this <u>21st</u> day of <u>Feb</u>, <u>2023</u></p> <p><u>[Signature]</u> Notary Public, Wayne County, Michigan</p> <p>My Commission Expires: <u>03/08/2026</u></p>											
<p>FOR OFFICIAL USE ONLY:</p> <p style="text-align: center;">Amount of fee paid: <u>\$25.00</u></p> <p style="text-align: center;">Date of payment: <u>2/23/23</u></p> <p style="text-align: center;"><u>KG</u></p>											



CITY OF DETROIT QUARTERLY REPORT

OFFICE OF THE
DETROIT CITY CLERK

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

023 MAY 17 P 8:55

<p>1. LOBBYIST'S NAME <u>Herbert Smith</u></p>	<p>2. LOBBYIST'S ID NUMBER <u>2022-7</u></p>																
<p>3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 W. Washington St., Suite 1201</u> <u>Chicago, IL 60602</u></p> <p><input checked="" type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX</p>	<p>4. TELEPHONE NUMBER(S) <u>(312) 936-2189</u></p> <p><input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX</p>																
<p>5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2023</u> Month Day Year</p> <p>(DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)</p>	<p>6. PERIOD FOR THIS REPORT</p> <p><input type="checkbox"/> 1st Quarter (ending 3 months after annual registration)</p> <p><input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration)</p> <p><input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration)</p> <p><input checked="" type="checkbox"/> 4th Quarter (ending 12 months after annual registration)</p>																
<p>7. NAME OF CLIENT <u>Norfolk Southern Corporation</u></p>																	
<p>8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER</p> <p><input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.)</p> <p><u>Government relations work on behalf of a Class I freight railroad's business interests with city of Detroit officials.</u></p> <p><input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.</p>																	
<p>9. EXPENDITURES BY CATEGORY</p> <p>9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS</p> <p>9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....</p> <p>9c. ALL OTHER LOBBYING EXPENDITURES</p> <p>9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 33%;"></th> <th style="width: 33%;">THIS REPORTING QUARTER</th> <th style="width: 33%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th> </tr> </thead> <tbody> <tr> <td>9a. \$</td> <td style="text-align: center;"><u>0</u></td> <td style="text-align: center;"><u>0</u></td> </tr> <tr> <td>9b. \$</td> <td style="text-align: center;"><u>0</u></td> <td style="text-align: center;"><u>0</u></td> </tr> <tr> <td>9c. \$</td> <td style="text-align: center;"><u>0</u></td> <td style="text-align: center;"><u>0</u></td> </tr> <tr> <td>9d. \$</td> <td style="text-align: center;"><u>0</u></td> <td style="text-align: center;"><u>0</u></td> </tr> </tbody> </table>			THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. \$	<u>0</u>	<u>0</u>	9b. \$	<u>0</u>	<u>0</u>	9c. \$	<u>0</u>	<u>0</u>	9d. \$	<u>0</u>	<u>0</u>
	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER															
9a. \$	<u>0</u>	<u>0</u>															
9b. \$	<u>0</u>	<u>0</u>															
9c. \$	<u>0</u>	<u>0</u>															
9d. \$	<u>0</u>	<u>0</u>															
<p>10. VERIFICATION</p> <p>I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <p><u>Herbert Smith</u> Type or print name of lobbyist</p> <p><u>[Signature]</u> Signature of lobbyist</p> <p>Subscribed and sworn to me this sworn to before me</p> <p>this <u>16th</u> day of <u>May</u>, <u>2023</u></p> <p><u>Cody Theriot</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>03/08/2026</u></p> <div style="border: 1px solid black; padding: 5px; text-align: center; margin-top: 10px;"> <p>OFFICIAL SEAL CODY THERIOT NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 03/08/2026</p> </div>																	
<p>FOR OFFICIAL USE ONLY:</p> <p>Amount of fee paid: <u>\$25.00</u> Date of payment: <u>5/17/23</u></p> <p style="color: red; font-weight: bold; font-size: 1.2em;">KN</p>																	

CITY OF DETROIT
LOBBYIST REGISTRATION

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

023 MAY 17 P 8:45

1. REGISTRANT'S NAME (Only one person may register with this form) <u>Herbert Smith</u>		2. REGISTRANT'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 W. Washington St. Suite 1201</u> <u>Chicago, IL 60602</u>		4. TELEPHONE NUMBER(S) <u>330, 936-2189</u>	
5. TYPE OF LOBBYIST (Check all applicable boxes.) <input type="checkbox"/> Registered lobbyist under Federal Law <input checked="" type="checkbox"/> Registered lobbyist under Michigan Law <input checked="" type="checkbox"/> Registered lobbyist in other states (name state(s)): <u>Illinois</u> <input type="checkbox"/> A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials <input type="checkbox"/> A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official (See definition of "lobbyist" on reverse)			
6. NAME AND ADDRESS OF CLIENT(S) <u>Norfolk Southern Corporation</u> <u>77 W. Washington St. Suite 1201</u> <u>Chicago, IL 60602</u>			
7. VERIFICATION I swear, or affirm, that: a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of registrant <u>[Signature]</u> Signature Subscribed and sworn to me this sworn to before me this <u>16th</u> day of <u>May</u> , <u>2023</u> <u>[Signature]</u> Notary Public, Wayne County, Michigan (E(1117)) My Commission Expires: <u>01/08/2026</u>			
FOR OFFICIAL USE ONLY:			
DATE OF ANNUAL REGISTRATION <u>5</u> <u>17</u> <u>2023</u> Month Day Year		THIS REGISTRATION IS VALID: From <u>5</u> <u>17</u> <u>2023</u> Month Day Year To <u>5</u> <u>17</u> <u>2024</u> Month Day Year	
		Amount of fee paid: <u>\$125.00</u> Date of payment: <u>5/17/23</u>	

KG

RECEIVED NOV 15 2023

CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME <div style="font-size: 1.2em; margin-left: 100px;">Herbert Smith</div>		2. LOBBYIST'S ID NUMBER <div style="font-size: 1.2em; margin-left: 100px;">2022-7</div>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <div style="font-size: 1.2em; margin-left: 50px;">77 West Washington St., Suite 601 Chicago, IL 60602</div>		4. TELEPHONE NUMBER(S) <div style="font-size: 1.2em; margin-left: 50px;">312-936-2191</div>	
<input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		<input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <div style="font-size: 1.2em; margin-left: 50px;">May 2 2023</div> <div style="font-size: 0.8em; margin-top: 5px;"> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM) </div>		6. PERIOD FOR THIS REPORT <div style="font-size: 0.8em;"> <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input checked="" type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration) </div>	
7. NAME OF CLIENT <div style="font-size: 1.2em; margin-left: 50px;">Norfolk Southern Corporation</div>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <div style="font-size: 0.8em; margin-top: 5px;"> <input checked="" type="checkbox"/> ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <div style="font-size: 1.2em; margin-left: 50px;">Government relations work on behalf of a Class I freight railroad's business interests with the City of Detroit</div> </div> <div style="font-size: 0.8em; margin-top: 10px;"> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER. </div>			
9. EXPENDITURES BY CATEGORY		<div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> THIS REPORTING QUARTER </div> <div style="width: 45%;"> REGISTRATION DATE THROUGH END OF THIS QUARTER </div> </div>	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		9a. \$ <u>0</u>	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING		9b. \$ <u>0</u>	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ <u>0</u>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9d. \$ <u>0</u>	
10. VERIFICATION <p style="font-size: 0.8em;">I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <div style="font-size: 1.2em; margin-left: 50px;">Herbert Smith</div> <div style="font-size: 0.8em; margin-left: 50px;">Type or print name of lobbyist</div> <div style="font-size: 1.2em; margin-left: 50px;">[Signature]</div> <div style="font-size: 0.8em; margin-left: 50px;">Signature of lobbyist</div> <p style="font-size: 0.8em; margin-top: 10px;">Subscribed and sworn to me this sworn to before me</p> <div style="display: flex; justify-content: space-between; align-items: flex-end;"> <div style="width: 60%;"> <p style="font-size: 0.8em;">this <u>13th</u> day of <u>November</u>, <u>2023</u></p> <div style="font-size: 1.2em; margin-left: 50px;">[Signature]</div> <div style="font-size: 0.8em; margin-left: 50px;">Notary Public, Wayne County, Michigan Cook Illinois</div> <div style="font-size: 0.8em; margin-left: 50px;">My Commission Expires: <u>05/22/2024</u></div> </div> <div style="width: 35%; border: 1px solid black; padding: 5px; text-align: center; font-size: 0.8em;"> ANA REYNOSO Official Seal Notary Public - State of Illinois My Commission Expires May 22, 2024 </div> </div>			
FOR OFFICIAL USE ONLY: <div style="display: flex; justify-content: space-between; align-items: center;"> <div style="width: 40%;"> Amount of fee paid: \$25.00 </div> <div style="width: 40%;"> Date of payment: 11/15/23 </div> <div style="width: 10%; text-align: center; font-size: 1.5em; color: red;">KW</div> </div>			

RECEIVED NOV 15 2023

CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME <div style="font-size: 1.2em; font-family: cursive;">Herbert Smith</div>		2. LOBBYIST'S ID NUMBER <div style="font-size: 1.2em; font-family: cursive;">2022-7</div>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <div style="font-size: 1.2em; font-family: cursive;">77 West Washington St., Suite 601 Chicago, IL 60602</div>		4. TELEPHONE NUMBER(S) <div style="font-size: 1.2em; font-family: cursive;">312-936-2191</div>	
<input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		<input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <div style="font-size: 1.2em; font-family: cursive;">May 2 2023</div> <div style="font-size: 0.8em;">Month Day Year</div>		6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input checked="" type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)	
7. NAME OF CLIENT <div style="font-size: 1.2em; font-family: cursive;">Norfolk Southern Corporation</div>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. <div style="font-size: 0.8em;">(Provide a brief description and, if necessary, attach additional sheets.)</div> <div style="font-size: 1.2em; font-family: cursive;">Government relations work on behalf of a Class I freight railroad's business interests with the City of Detroit</div> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY		<div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> THIS REPORTING QUARTER </div> <div style="width: 45%;"> REGISTRATION DATE THROUGH END OF THIS QUARTER </div> </div>	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		9a. \$ <div style="font-size: 1.2em; font-family: cursive;">0</div>	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING		9b. \$ <div style="font-size: 1.2em; font-family: cursive;">0</div>	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ <div style="font-size: 1.2em; font-family: cursive;">0</div>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9d. \$ <div style="font-size: 1.2em; font-family: cursive;">0</div>	
10. VERIFICATION <p>I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <div style="font-size: 1.2em; font-family: cursive; margin-bottom: 10px;">Herbert Smith</div> <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> Type or print name of lobbyist </div> <div style="width: 45%;"> <div style="font-size: 1.2em; font-family: cursive;">[Signature]</div> Signature of lobbyist </div> </div> <p>Subscribed and sworn to me this sworn to before me</p> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <div style="width: 45%;"> this <div style="font-size: 1.2em; font-family: cursive;">13th</div> day of <div style="font-size: 1.2em; font-family: cursive;">November</div>, <div style="font-size: 1.2em; font-family: cursive;">2023</div> </div> <div style="width: 45%;"> <div style="border: 1px solid black; padding: 5px; text-align: center; margin-top: 10px;"> <div style="font-size: 0.8em;">ANA REYNOSO Official Seal Notary Public - State of Illinois My Commission Expires May 22, 2024</div> </div> </div> </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <div style="width: 45%;"> Notary Public, Wayne County, Michigan <div style="font-size: 0.8em;">Cook Illinois</div> My Commission Expires: <div style="font-size: 1.2em; font-family: cursive;">05/22/2024</div> </div> <div style="width: 45%;"></div> </div>			
<div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> FOR OFFICIAL USE ONLY: Amount of fee paid: <div style="font-size: 1.2em; font-family: cursive;">\$25.00</div> </div> <div style="width: 45%;"> Date of payment: <div style="font-size: 1.2em; font-family: cursive;">11/15/23</div> </div> </div> <div style="text-align: center; font-size: 1.5em; font-family: cursive; margin-top: 10px;">KW</div>			

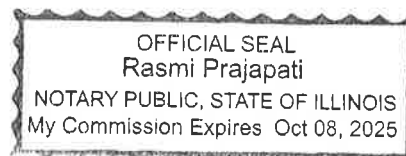
CITY OF DETROIT
QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

2024 FEB -6 P 2:10

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St, Suite 1201</u> <u>Chicago, IL 60602</u>		4. TELEPHONE NUMBER(S) <u>330, 936-2189</u>	
<input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		<input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2023</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input checked="" type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)	
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a Class I freight railroad's business interests with the City of Detroit.</u> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY		THIS REPORTING QUARTER	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		9a. \$ <u>0</u>	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....		9b. \$ <u>0</u>	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ <u>0</u>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....		9d. \$ <u>0</u>	
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>5th</u> day of <u>FEB</u> , <u>2024</u> <u>Rajapalan Rasm</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>10/08/2025</u>			
FOR OFFICIAL USE ONLY: Amount of fee paid: <u>\$ 25.00</u> Date of payment: <u>2/6/24</u> <u>KN</u>			



**CITY OF DETROIT
QUARTERLY REPORT**

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>																
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St. Suite 1201</u> <u>Chicago, IL 60602</u> <input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		4. TELEPHONE NUMBER(S) <u>(312) 936-2189</u> <input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX																
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2023</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input checked="" type="checkbox"/> 4th Quarter (ending 12 months after annual registration)																
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>																		
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a Class F freight railroad's business interests with the City of Detroit.</u> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.																		
9. EXPENDITURES BY CATEGORY		<table border="1" style="width: 100%; border-collapse: collapse;"><thead><tr><th style="width: 50%;"></th><th style="width: 50%;">THIS REPORTING QUARTER</th><th style="width: 50%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th></tr></thead><tbody><tr><td>9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS</td><td>9a. \$ <u>0</u></td><td>9a. \$ <u>0</u></td></tr><tr><td>9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....</td><td>9b. \$ <u>0</u></td><td>9b. \$ <u>0</u></td></tr><tr><td>9c. ALL OTHER LOBBYING EXPENDITURES</td><td>9c. \$ <u>0</u></td><td>9c. \$ <u>0</u></td></tr><tr><td>9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....</td><td>9d. \$ <u>0</u></td><td>9d. \$ <u>0</u></td></tr></tbody></table>			THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$ <u>0</u>	9a. \$ <u>0</u>	9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....	9b. \$ <u>0</u>	9b. \$ <u>0</u>	9c. ALL OTHER LOBBYING EXPENDITURES	9c. \$ <u>0</u>	9c. \$ <u>0</u>	9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	9d. \$ <u>0</u>	9d. \$ <u>0</u>
	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER																
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$ <u>0</u>	9a. \$ <u>0</u>																
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....	9b. \$ <u>0</u>	9b. \$ <u>0</u>																
9c. ALL OTHER LOBBYING EXPENDITURES	9c. \$ <u>0</u>	9c. \$ <u>0</u>																
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	9d. \$ <u>0</u>	9d. \$ <u>0</u>																
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>7</u> day of <u>May</u> , <u>2024</u> <u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>11/17/2027</u>																		
<table border="1" style="width: 100%; border-collapse: collapse;"><tr><td colspan="2" style="text-align: center;">OFFICIAL SEAL JACOB FARRAJ NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 11/17/2026</td></tr></table>				OFFICIAL SEAL JACOB FARRAJ NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 11/17/2026														
OFFICIAL SEAL JACOB FARRAJ NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 11/17/2026																		
<table border="1" style="width: 100%; border-collapse: collapse;"><tr><td colspan="2" style="text-align: center;">FOR OFFICIAL USE ONLY:</td></tr><tr><td style="width: 50%;">Amount of fee paid: <u>\$ 25.00</u></td><td style="width: 50%;">Date of payment: <u>5/9/24</u></td></tr></table>				FOR OFFICIAL USE ONLY:		Amount of fee paid: <u>\$ 25.00</u>	Date of payment: <u>5/9/24</u>											
FOR OFFICIAL USE ONLY:																		
Amount of fee paid: <u>\$ 25.00</u>	Date of payment: <u>5/9/24</u>																	

**CITY OF DETROIT
LOBBYIST REGISTRATION**

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

1. REGISTRANT'S NAME (Only one person may register with this form) <u>Herbert Smith</u>	2. REGISTRANT'S ID NUMBER <u>2-22-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St., Suite 1201</u> <u>Chicago, IL 60602</u>	4. TELEPHONE NUMBER(S) <u>330 938-2189</u>	
5. TYPE OF LOBBYIST (Check all applicable boxes.) <input type="checkbox"/> Registered lobbyist under Federal Law <input checked="" type="checkbox"/> Registered lobbyist under Michigan Law <input checked="" type="checkbox"/> Registered lobbyist in other states (name state(s)): <u>Illinois</u> <input type="checkbox"/> A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials <input type="checkbox"/> A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official (See definition of "lobbyist" on reverse)		
6. NAME AND ADDRESS OF CLIENT(S) <u>Norfolk Southern Corporation</u> <u>77 West Washington St., Suite 1201</u> <u>Chicago, IL 60602</u>		
7. VERIFICATION <p>I swear, or affirm, that:</p> <p>a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and</p> <p>b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <p><u>Herbert Smith</u> Type or print name of registrant</p> <p><u>[Signature]</u> Signature</p> <div style="border: 1px solid black; padding: 5px; text-align: center; width: fit-content; margin: 10px auto;">OFFICIAL SEAL JACOB FARRAJ NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 11/17/2026</div> <p>Subscribed and sworn to me this sworn to before me</p> <p>this <u>7</u> day of <u>May</u>, <u>2024</u></p> <p><u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>11/17/2027</u></p>		
FOR OFFICIAL USE ONLY:		
DATE OF ANNUAL REGISTRATION <u>5</u> <u>9</u> <u>2024</u> Month Day Year	THIS REGISTRATION IS VALID: From <u>5</u> <u>9</u> <u>2024</u> Month Day Year To <u>5</u> <u>9</u> <u>2025</u> Month Day Year	Amount of fee paid: <u>\$125.00</u> Date of payment: <u>5/9/24</u>

K6

CITY OF DETROIT QUARTERLY REPORT

RECEIVED AUG 15 2024

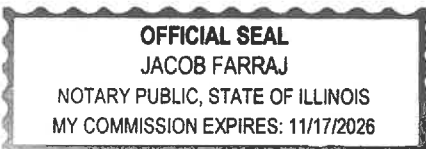
TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St., Suite 1201</u> <u>Chicago, IL 60602</u>		4. TELEPHONE NUMBER(S) <u>(312) 936-2189</u>	
<input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		<input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2024</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT <input checked="" type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)	
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a class I freight railroad's business interests within the City of Detroit.</u> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY		THIS REPORTING QUARTER	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		REGISTRATION DATE THROUGH END OF THIS QUARTER	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING		9a. \$ <u>0</u>	
9c. ALL OTHER LOBBYING EXPENDITURES		9b. \$ <u>0</u>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9c. \$ <u>0</u>	
10. VERIFICATION		9d. \$ <u>0</u>	
I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>14</u> day of <u>August</u> , <u>2024</u> <u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>10/10/2025</u>			
<div style="text-align: right;"> DAVID AVERY NOTARY PUBLIC - STATE OF MICHIGAN COUNTY OF WAYNE MY COMMISSION EXPIRES OCT 10, 2025 ACTING IN THE COUNTY OF <u>Wayne</u> </div>			
FOR OFFICIAL USE ONLY:			
Amount of fee paid: <u>\$25.00</u>		Date of payment: <u>8/15/24</u>	

CITY OF DETROIT QUARTERLY REPORT

RECEIVED MAY 20 2025

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>											
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St, Suite 1201</u> <u>Chicago, IL 60602</u>		4. TELEPHONE NUMBER(S) <u>(312) 936-7189</u>											
<input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX		<input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX											
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2025</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input checked="" type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)											
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>													
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a Class I freight railroad's business interests within City.</u> <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.													
9. EXPENDITURES BY CATEGORY		<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">THIS REPORTING QUARTER</th> <th style="width: 50%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th> </tr> </thead> <tbody> <tr> <td style="padding: 5px;">9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS</td> <td style="padding: 5px;">9a. \$ <u>0</u></td> </tr> <tr> <td style="padding: 5px;">9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....</td> <td style="padding: 5px;">9b. \$ <u>0</u></td> </tr> <tr> <td style="padding: 5px;">9c. ALL OTHER LOBBYING EXPENDITURES</td> <td style="padding: 5px;">9c. \$ <u>0</u></td> </tr> <tr> <td style="padding: 5px;">9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....</td> <td style="padding: 5px;">9d. \$ <u>0</u></td> </tr> </tbody> </table>		THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$ <u>0</u>	9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....	9b. \$ <u>0</u>	9c. ALL OTHER LOBBYING EXPENDITURES	9c. \$ <u>0</u>	9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	9d. \$ <u>0</u>
THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER												
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$ <u>0</u>												
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....	9b. \$ <u>0</u>												
9c. ALL OTHER LOBBYING EXPENDITURES	9c. \$ <u>0</u>												
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	9d. \$ <u>0</u>												
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>16</u> day of <u>May</u> , <u>2025</u> <u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>11/17/2026</u>													
<div style="text-align: center;">  </div>													
FOR OFFICIAL USE ONLY: Amount of fee paid: <u>\$ 25.00</u> Date of payment: <u>5/20/25</u>													

RECEIVED MAY 20 2025

CITY OF DETROIT LOBBYIST REGISTRATION

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

1. REGISTRANT'S NAME (Only one person may register with this form) <u>Herbert Smith</u>	2. REGISTRANT'S ID NUMBER <u>2022-7</u>
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St. Suite 1201</u> <u>Chicago, IL 60602</u>	4. TELEPHONE NUMBER(S) <u>(330) 936-2189</u>
5. TYPE OF LOBBYIST (Check all applicable boxes.) <div style="display: flex; justify-content: space-between; align-items: flex-start;"> <div style="width: 60%;"> <input type="checkbox"/> Registered lobbyist under Federal Law <input checked="" type="checkbox"/> Registered lobbyist under Michigan Law <input checked="" type="checkbox"/> Registered lobbyist in other states (name state(s)): <u>Illinois</u> <input type="checkbox"/> A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials <input type="checkbox"/> A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official <small>(See definition of "lobbyist" on reverse)</small> </div> <div style="width: 35%;"></div> </div>	
6. NAME AND ADDRESS OF CLIENT(S) <u>Norfolk Southern Corporation</u> <u>77 West Washington St., Suite 1201</u> <u>Chicago, IL 60602</u>	
7. VERIFICATION <p>I swear, or affirm, that:</p> <p>a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and</p> <p>b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <p><u>Herbert Smith</u> Type or print name of registrant</p> <p><u>[Signature]</u> Signature</p> <p>Subscribed and sworn to me this sworn to before me</p> <p>this <u>16</u> day of <u>May</u>, <u>2025</u></p> <p><u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>11/17/2026</u></p>	



FOR OFFICIAL USE ONLY:

DATE OF ANNUAL REGISTRATION <div style="font-size: 2em; font-weight: bold; color: red;">5 20 2025</div> <div style="font-size: 0.8em;">Month Day Year</div>	THIS REGISTRATION IS VALID: <div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> From <div style="font-size: 1.5em; font-weight: bold; color: red;">5 20 2025</div> <small>Month Day Year</small> </div> <div style="width: 45%;"> To <div style="font-size: 1.5em; font-weight: bold; color: red;">5 20 2026</div> <small>Month Day Year</small> </div> </div>	Amount of fee paid: <div style="font-size: 1.5em; font-weight: bold; color: red;">\$ 125.00</div> Date of payment: <div style="font-size: 1.5em; font-weight: bold; color: red;">5/20/25</div>
---	---	---

CITY OF DETROIT QUARTERLY REPORT

RECEIVED NOV 14 2025

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

<p>1. LOBBYIST'S NAME <u>Herbert Smith</u></p>	<p>2. LOBBYIST'S ID NUMBER <u>2022-7</u></p>																
<p>3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St, Suite 1201</u> <u>Chicago, IL 60602</u></p> <p><input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX</p>	<p>4. TELEPHONE NUMBER(S) <u>330 936-2188</u></p> <p><input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX</p>																
<p>5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2025</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)</p>	<p>6. PERIOD FOR THIS REPORT</p> <p><input checked="" type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4th Quarter (ending 12 months after annual registration)</p>																
<p>7. NAME OF CLIENT <u>Norfolk Southern Corporation</u></p>																	
<p>8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER</p> <p><input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a freight railroad's business interests within the City</u></p> <p><input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.</p>																	
<p>9. EXPENDITURES BY CATEGORY</p> <p>9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS</p> <p>9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....</p> <p>9c. ALL OTHER LOBBYING EXPENDITURES</p> <p>9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....</p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 33%;"></th> <th style="width: 33%;">THIS REPORTING QUARTER</th> <th style="width: 33%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th> </tr> </thead> <tbody> <tr> <td>9a. \$</td> <td style="text-align: center;"><u>0</u></td> <td>9a. \$ <u>0</u></td> </tr> <tr> <td>9b. \$</td> <td style="text-align: center;"><u>0</u></td> <td>9b. \$ <u>0</u></td> </tr> <tr> <td>9c. \$</td> <td style="text-align: center;"><u>0</u></td> <td>9c. \$ <u>0</u></td> </tr> <tr> <td>9d. \$</td> <td style="text-align: center;"><u>0</u></td> <td>9d. \$ <u>0</u></td> </tr> </tbody> </table>			THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. \$	<u>0</u>	9a. \$ <u>0</u>	9b. \$	<u>0</u>	9b. \$ <u>0</u>	9c. \$	<u>0</u>	9c. \$ <u>0</u>	9d. \$	<u>0</u>	9d. \$ <u>0</u>
	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER															
9a. \$	<u>0</u>	9a. \$ <u>0</u>															
9b. \$	<u>0</u>	9b. \$ <u>0</u>															
9c. \$	<u>0</u>	9c. \$ <u>0</u>															
9d. \$	<u>0</u>	9d. \$ <u>0</u>															
<p>10. VERIFICATION</p> <p>I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.</p> <p><u>Herbert Smith</u> Type or print name of lobbyist</p> <p><u>[Signature]</u> Signature of lobbyist</p> <p>Subscribed and sworn to me this sworn to before me</p> <p>this <u>12th</u> day of <u>November</u>, <u>2025</u></p> <p><u>Jay D. Patel</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>05/15/2026</u></p> <div style="border: 1px solid black; padding: 5px; margin-top: 10px; text-align: center;"> <p>JAY D PATEL Official Seal Notary Public - State of Illinois My Commission Expires Aug 15, 2026</p> </div>																	
<p>FOR OFFICIAL USE ONLY:</p> <p style="text-align: center;">Amount of fee paid: <u>\$25.00</u> Date of payment: <u>11/14/25</u></p> <p style="text-align: center;"><u>K</u></p>																	