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TO: The Honorable City Council

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: April 25, 2025

RE: **REVIEW OF CONTRACTS AND PURCHASING FILES**

Attached is the list of contracts submitted by the Office of Contracting and Procurement for referral to their respective committees at the City Council Formal Session on April 29, 2025.

This report also includes the review and comments of the Legislative Policy Division, printed in bold with each contract.

Attachments

cc:

Janice Winfrey
Laura Goodspeed
Sandra Stahl
Irvin Corley
Marcell Todd
Malik Washington

City Clerk
Auditor General
Office of Contracting and Procurement
Legislative Policy Division
Legislative Policy Division
Mayor's Office

TO: THE HONORABLE CITY COUNCIL

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: April 25, 2025

RE: **CONTRACTS AND PURCHASE ORDERS SCHEDULED TO BE REFERRED AT
THE FORMAL SESSION APRIL 29, 2025.**

**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3083207 Notification to Council – 100% Blight Funding – To Provide an Emergency Demolition for the Residential Property, 8726 St. Cyril. – Contractor: Detroit Next, Inc. – Location: 1001 Woodward Avenue, Suite 500, Detroit, MI 48226 – Contract Period: Notification of Emergency through June 30, 2025 – Total Contract Amount: \$14,800.00.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$ 17,779,960 as of April 25, 2025**

Tax Clearances Expiration Date: **6-7-25**

Political Contributions and Expenditures Statement:

Signed: **7-22-24** Contributions: **none**

Consolidated Affidavits

Date signed: **7-22-24**

☒ Covenant of Equal Opportunity
☒ Hiring Policy Compliance.
Employment Application complies
☒ Slavery Era Records Disclosure
☒ Prison Industry Records Disclosure
☒ Immigrant Detention System Record Disclosure

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for Residential structure at 8726 St. Cyril on March 20, 2025.

Bids closed on March 25, 2025 12 Invited Suppliers; 4 Bids Received.

ALL Bids:

Detroit Next	\$14,800	[no equalization applied]
Salenbien Trucking	\$20,926	[2% equalized bid \$20,507.48 for D-BB]
Inner City Contracting LLC	\$24,800	[11% equalized bid \$22,072 for D-BB, D-HB, D-BSB, C-WIB]
SC Environmental	\$44,890	[18% equalized bid \$36,809.80 for D-BB, D-RB, D-HB, D-BSB, C-EDB, C-WIB]

Contract Details:

Vendor: **Detroit Next, Inc.**

End Date: **June 30, 2025**

Bid: **Lowest Responsible Bid**

Amount: **\$14,800**

Services & Costs:

Demolition \$9,800 Backfill & Grading \$2,500 Site Finalization \$2,500 TOTAL \$14,800

*****Demolition Completion date: April 9, 2025. Publicly Owned.**

Certifications/# of Detroit Residents:

Vendor indicates a Total Employment of 8; 6 Employees are Detroit residents.

Photos of property can be found on the next page



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3083051 Notification to Council – 100% Blight Funding – To Provide an Emergency Backfill & Site Restoration for the Commercial Property, 2841 Cochrane. – Contractor: Salenbien Trucking and Excavating, Inc. – Location: 985 East Jefferson Avenue, Suite 300, Detroit, MI 48207 – Contract Period: Notification of Emergency through June 30, 2025 – Total Contract Amount: \$19,514.00.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$ 17,779,960 as of April 25, 2025**

Tax Clearances Expiration Date: **12-3-25**
Political Contributions and Expenditures Statement:
Signed: **11-1-24** Contributions: **none**

Consolidated Affidavits

Date signed: **11-1-24**
☒ Covenant of Equal Opportunity
☒ Hiring Policy Compliance.
Employment Application complies
☒ Slavery Era Records Disclosure
☒ Prison Industry Records Disclosure
☒ Immigrant Detention System Record Disclosure

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for Commercial structure at 2841 Cochrane on October 10, 2024.

Bids closed on March 24, 2025 9 Invited Suppliers; 2 Bids Received.

ALL Bids:

Salenbien Trucking	\$19,514	[2% equalized bid \$19,123.72 for D-BB]
Inner City Contracting LLC	\$21,576	[11% equalized bid \$19,202.64 for D-BB, D-HB, D-BSB, C-WIB]

Contract Details:

Vendor: Salenbien Trucking and Excavating, Inc	Bid: Lowest Responsible Bid
End Date: June 30, 2025	Amount: \$19,514

Services & Costs:

Demolition \$10,586 Backfill & Grading \$2,678 Site Finalization \$6,250 TOTAL \$19,514

*****Demolition Completion date: March 6, 2025. Privately Owned.**

Certifications/# of Detroit Residents:

**Certified as Detroit Based Business until 10/3/25. Vendor indicates a Total Employment of 88;
3 Employees are Detroit residents.**



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3083020 Notification to Council – 100% Blight Funding – To Provide an Emergency Backfill & Site Restoration for the Commercial Property, 5200 Ivanhoe. – Contractor: Salenbien Trucking and Excavating, Inc. – Location: 985 East Jefferson Avenue, Suite 300, Detroit, MI 48207 – Contract Period: Notification of Emergency through June 30, 2025 – Total Contract Amount: \$23,103.30.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$ 17,779,960 as of April 25, 2025**

Tax Clearances Expiration Date: **12-3-25**
Political Contributions and Expenditures Statement:
Signed: **11-1-24** Contributions: **none**

Consolidated Affidavits

Date signed: **11-1-24**
☒ Covenant of Equal Opportunity
☒ Hiring Policy Compliance.
Employment Application complies
☒ Slavery Era Records Disclosure
☒ Prison Industry Records Disclosure
☒ Immigrant Detention System Record Disclosure

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for Commercial structure at 5200 Ivanhoe on October 14, 2024.

Bids closed on March 24, 2025 9 Invited Suppliers; 2 Bids Received.

ALL Bids:

Salenbien Trucking \$23,103.30 [2% equalized bid \$22,641.23 for D-BB]
Inner City Contracting LLC \$28,995 [11% equalized bid \$25,805.55 for D-BB, D-HB, D-BSB, C-WIB]

Contract Details:

Vendor: **Salenbien Trucking and Excavating, Inc** Bid: **Lowest Responsible Bid**
End Date: **June 30, 2025** Amount: **\$23,103.30**

Services & Costs:

Demolition \$15,522 Backfill & Grading \$4,253 Site Finalization \$3,328 TOTAL \$23,103.30

*****Demolition Completion date: March 7, 2025. Privately Owned.**

Certifications/# of Detroit Residents:

**Certified as Detroit Based Business until 10/3/25. Vendor indicates a Total Employment of 88;
3 Employees are Detroit residents.**



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3082557 Notification to Council – 100% Blight Funding – To Provide an Emergency Alteration for the Commercial Property, 5200 Ivanhoe. – Contractor: Salenbien Trucking and Excavating, Inc. – Location: 985 East Jefferson Avenue, Suite 300, Detroit, MI 48207 – Contract Period: Notification of Emergency through June 30, 2025 – Total Contract Amount: \$20,935.00.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$ 17,779,960 as of April 25, 2025**

Tax Clearances Expiration Date: **12-3-25**

Political Contributions and Expenditures Statement:

Signed: **11-1-24** Contributions: **none**

Consolidated Affidavits

Date signed: **11-1-24**

☒ Covenant of Equal Opportunity

☒ Hiring Policy Compliance.

Employment Application complies

☒ Slavery Era Records Disclosure

☒ Prison Industry Records Disclosure

☒ Immigrant Detention System Record
Disclosure

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for Commercial structure at 5200 Ivanhoe on October 14, 2024.

Bids closed on February 20, 2025 9 Invited Suppliers; 5 Bids Received.

ALL Bids:

Salenbien Trucking	\$20,935 [2% equalized bid \$20,516.30 for D-BB]
Inner City Contracting LLC	\$26,333 [11% equalized bid \$23,436.37 for D-BB, D-HB, D-BSB, C-WIB]
Adamo Demolition Company	\$26,766 [13% equalized bid \$23,286.42 for D-BB, D-HB, C-WBD, C-WIB]
Gayanga Co	\$32,470 [12% equalized bid \$28,573.60 for D-BB, D-RB, D-HB, D-BSB]
Homrich	\$41,300 [no equalization applied]

Contract Details:

Vendor: **Salenbien Trucking and Excavating, Inc**

End Date: **June 30, 2025**

Bid: **Lowest Responsible Bid**

Amount: **\$23,103.30**

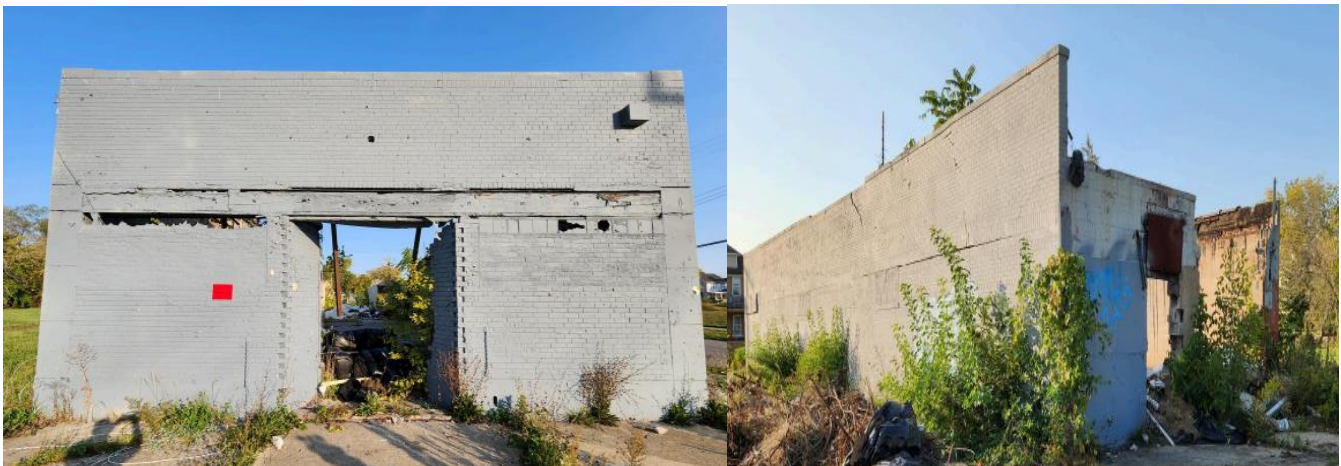
Services & Costs:

Demolition \$20,935 Backfill & Grading \$0.00 Site Finalization \$0.00 TOTAL \$23,103.30

*****Demolition Completion date: March 7, 2025. Privately Owned.**

Certifications/# of Detroit Residents:

Certified as Detroit Based Business until 10/3/25. Vendor indicates a Total Employment of 88; 3 Employees are Detroit residents.



BSEED

6005921-A1 100% Environmental Affairs Grant Funding – AMEND 1 – To Provide an Increase of Funds for Residential Redevelopment of Vacant Parcels in North Cork Town Neighborhood. – Contractor: The Community Builder, Inc. d/b/a TCB Affordable Housing, Inc. – Location: 185 Dartmouth Street, Boston, MA 02116 – Contract Period: January 1, 2024 through September 11, 2026 – Contract Increase Amount: \$250,000.00 – Total Contract Amount: \$1,000,000.00.

Funding

Account String: **2114--131111-617307 21284**
Fund Account Name: **Environmental Affairs Grants**
Appropriation Name: **Preserve on Ash I and II**
Funds Encumbered: **\$1,000,000 as of April 25, 2025**

Tax Clearances Expiration Date: **4-16-26**

Political Contributions and Expenditures Statement:

Signed: **1-4-24** Contributions: **none**

Consolidated Affidavits

Date signed: **1-4-24**

- ☒ Covenant of Equal Opportunity
- ☒ Hiring Policy Compliance;
Employment Application complies
- ☒ Slavery Era Records Disclosure
- ☒ Prison Industry Records Disclosure
- ☒ Immigrant Detention System Record
Disclosure

Bid Information

None. This is an amendment to an existing agreement. Due to the EGLE Brownfield Grant being awarded specifically for the Preserve on Ash Phase I & II Project redevelopment project. This project came with The Community Builders In (TCB), Inc. as the developer. TCB has obtained the services of GEI Consultants of Michigan, P.C. to conduct due care and environmental response activities, obtain a sign and assist with documentation for the grant.

This amendment adds \$250,000 to the available project budget. An additional \$200,000 will be added under Task 1 Due Care to support activities including the installation of a vapor mitigation system and contaminated soil management that may require hazardous materials transportation and disposal. An additional \$50,000 will be added under Task 2 Environmental Response Activities to support the excavation, transportation, and disposal of soils necessary to install a direct contact barrier.

Contract Details:

Vendor: **The Community Builder, Inc. d/b/a TCB Affordable Housing, Inc**

Amount: + **\$250,000; Total \$1,000,000** End Date: **September 11, 2026**

Services-remains the same:

- **Provide Environmental remediation assessment, due care, environmental response activities, and facilitate the residential redevelopment of several long vacant parcels of land in the North Cork Town neighborhood. The development will consist of six buildings with 100 units of mixed income, for rent, residential units and 5,600 square feet of commercial space. Phase I covers 3107 & 3309 14th St., 3314 & 3315 15th St., & 3316 16th St. Phase II covers 3001, 3015, 3021, & 3029 14th St. Detroit, MI 48208.**
- **The properties include a former gas station and auto servicing, dry cleaners, welding operation, furniture repair, and historic residential demolitions believed to be the source of soil contamination that poses a direct contact and vapor intrusion risk to the future buildings and occupants. Grant funding will be used to properly manage contaminated soil, install direct contact barriers, and install vapor mitigation systems in the new buildings being constructed.**
- **Due care includes proper soil management, design, installation, and commissioning of a vapor mitigation system, and installation of a direct contact demarcation barrier and soil cap.**
- **Environmental response activities include removal, transport, and disposal of contaminated soils.**

Contract Discussion continues on the next page

BSEED-continued

6005921-A1 100% Environmental Affairs Grant Funding – AMEND 1 – To Provide an Increase of Funds for Residential Redevelopment of Vacant Parcels in North Cork Town Neighborhood. – Contractor: The Community Builder, Inc. d/b/a TCB Affordable Housing, Inc. – Location: 185 Dartmouth Street, Boston, MA 02116 – Contract Period: January 1, 2024, through September 11, 2026 – Contract Increase Amount: \$250,000.00 – Total Contract Amount: \$1,000,000.00.

Services-remains the same-continued:

- To request a closeout of the grant, the Grantee must provide a comprehensive grant closeout report in the format provided by EGLE. The report will include a summary of each activity completed under the grant, relevant documentation, and any outstanding deliverables.
- During the time of the grant funded activities, the Grantee is required to install a full color, 48” by 96” grommated vinyl sign, or equivalent, on the property displaying the Department of Environment, Great Lakes, and Energy (EGLE) logo. An image file with the sign design will be provided to the Grantee by the brownfield coordinator.

Fees-at time of approval:

Due Care	\$432,000
Environmental Response Activities	\$200,000
EGLE Grant Closeout Report	\$5,000
EGLE Sign	\$500
Contingency	\$112,500
TOTAL	\$750,000

Project Details			
Project Name and Address	Preserve on Ash I & II 3300 15 th Street Detroit, Michigan 48208	Grantee / Borrower	City of Detroit
Tracking Code	2023-2539	Location Code	6K50
Capital Investment	\$52,719,510	Jobs Created	10 full-time equivalents
Total Grant Funding	\$750,000	Total Loan Funding	\$0

Amendment 1 Fees:

Eligible Activity	Original Grant Budget	Amended Grant Budget
1. Due Care	\$432,000	\$632,000
2. Environmental Response Activities	\$200,000	\$250,000
3. EGLE Grant Closeout Report	\$5,000	\$5,000
4. EGLE Sign	\$500	\$500
5. Contingency	\$112,500	\$112,500
Total	\$750,000	\$1,000,000

Contract Discussion continues on the next page

BSEED-continued

6005921-A1 100% Environmental Affairs Grant Funding – AMEND 1 – To Provide an Increase of Funds for Residential Redevelopment of Vacant Parcels in North Cork Town Neighborhood. – Contractor: The Community Builder, Inc. d/b/a TCB Affordable Housing, Inc. – Location: 185 Dartmouth Street, Boston, MA 02116 – Contract Period: January 1, 2024, through September 11, 2026 – Contract Increase Amount: \$250,000.00 – Total Contract Amount: \$1,000,000.00.

Additional Information:

6005921 was initially approved at the Formal Session June 4, 2024, with The Community Builders, Inc. d/b/a TCB Affordable Housing, Inc, to provide Residential Redevelopment of Vacant Parcels in North Cork Town Neighborhood, through September 11, 2026, for \$750,000.

CONSTRUCTION & DEMOLITION-waiver requested

6007098 100% City Funding – To Provide Plumbing Parts and Supplies. – Contractor: Atlas Plumbing Supply Co. – Location: 3439 Gratiot Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval for a Period of Three (3) Years – Total Contract Amount: \$120,000.00.

Funding

Account String: **1000-29160-160070-617900**
Fund Account Name: **General Fund**
Appropriation Name: **CDD Shared Services**
Funds Available: **\$3,833,621 as of April 25, 2025**

Tax Clearances Expiration Date: **4-23-26**

Political Contributions and Expenditures Statement:

Signed: **4-1-25** Contributions: **none**

Consolidated Affidavits

Date signed: **4-1-25**

- ☒ Covenant of Equal Opportunity
- ☒ Hiring Policy Compliance;
Employment Application complies
- ☒ Slavery Era Records Disclosure
- ☒ Prison Industry Records Disclosure
- ☒ Immigrant Detention System Record
Disclosure

Bid Information

RFQ opened November 19, 2024 & closed December 16, 2024. 454 suppliers invited to bid; 1 Bids Received.

Request for Quote was based on price only. OCP received one bid in response. The pricing submitted by the sole bidder has been deemed fair and reasonable based on a comparison with similar plumbing items under an existing Maintenance, Repair, and Operations (MRO) product contractor.

All Bids:

Atlas Plumbing Supply Co. \$77,058.16 [7% equalized bid \$71,664.09 for D-BB, D-HB]

Contract Details:

Vendor: **Atlas Plumbing Supply Co**
Amount: **\$120,000**

Bid: **Single Bid**
End Date: **3 years from Council Approval**

Services:

- **Products and supplies must meet all State and Governmental plumbing regulations. The vendor must be a wholesale distributor, with a brick and mortar building within the Metro Detroit area, equipped to provide commercial and industrial plumbing supplies. Common items to be in stock for at will pick up at vendors place of business.**
- **The Vendor will ensure that qualified personnel are available both at the store location and via telephone at (313) 537-5400 to provide assistance and respond to inquiries regarding plumbing supply parts as needed.**
- **The Vendor will maintain a fully operational and stocked facility located at 3439 Gratiot Avenue, Detroit, MI 48207. The facility will be open for business Monday through Friday from 8:00 AM to 5:00 PM and on Saturday from 8:30 AM to 2:30 PM. The Vendor's facility will remain open and operational during posted business hours without closure for lunch.**
- **When plumbing parts require shipment, all deliveries will be made under F.O.B. Destination terms to 633 Huber, Detroit, MI 48211, or other locations as designated by the City of Detroit Construction & Demolition Department (CDD).**
- **The City will provide written notification specifying the delivery site as needed.**
- **Delivery timelines for ordered items will be contingent upon manufacturer availability but must not exceed ten (10) calendar days. If any item is subject to a delivery timeframe exceeding ten (10) days, the vendor will promptly notify the designated representative of the Construction & Demolition Department (CDD) with an estimated delivery date.**
- **All supplied parts will be covered by the respective manufacturers' warranty. The Vendor will provide written documentation of the applicable manufacturer's warranty with each pickup or delivery.**
- **The vendor is expected to deliver products when requested to: Construction & Demolition Department (CDD) Facilities Maintenance 6333 Huber St, Detroit, MI 48211.**

Contract Discussion continues on the next page

CONSTRUCTION & DEMOLITION-*waiver requested-continued*

6007098 100% City Funding – To Provide Plumbing Parts and Supplies. – Contractor: Atlas Plumbing Supply Co. – Location: 3439 Gratiot Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval for a Period of Three (3) Years – Total Contract Amount: \$120,000.00.

Fees:

Pricing varies from \$36.12 Each for 2” x 12” Schedule 40 welded Stainless-Steel Nipple to \$9,998 Each for a RIDGID See Snake Camera System, Color Reel and Monitor, Model # 14053/73172.

Additional Information:

Vendor Certified as a Detroit Based Business, and Detroit Headquartered Business until January 8, 2026.

LAW

6001653-A7 100% Risk Management Funding – AMEND 7 – To Provide an Increase of Funds Only for Reverse and Non-reverse Conviction Invoices. – Contractor: Plunkett Cooney P.C. – Location: 150 West Jefferson Suite 800, Detroit, MI 48226 – Contract Period: August 7, 2018 through December 31, 2025 – Contract Increase Amount: \$507,000.00 – Total Contract Amount: \$3,206,999.99.

Funding

Account String: **1001-05185-350890-617900**
Fund Account Name: **Risk Management Fund**
Appropriation Name: **Non Dept Risk Management**
Funds Encumbered: **\$4,66,655 as of April 25, 2025**

Tax Clearances Expiration Date: **3-12-26**

Political Contributions and Expenditures Statement:

Signed: **3-27-25** Contributions: **1 to Mayor in 2021**

Consolidated Affidavits

Date signed: **3-27-25**

- ☒ Covenant of Equal Opportunity
- ☒ Hiring Policy Compliance;
Employment Application complies
- ☒ Slavery Era Records Disclosure
- ☒ Prison Industry Records Disclosure
- ☒ Immigrant Detention System Record
Disclosure

Bid Information

None. This is an amendment to an existing agreement.

Contract Details:

Vendor: **Plunkett Cooney P.C**

Amount: + **\$507,000; Total \$3,206,999.99** End Date: **December 31, 2025**

Amendment 7 Services:

The Attorney will continue to provide litigation services related to the cases mentioned below regarding both reverse conviction and non-reverse conviction cases:

- **Wayne County Circuit Court Case No. 23-005194-CH
City of Detroit v. Grand River Place et al. (29653.31749).**
The City filed its complaint for blight/nuisance at the real property commonly known as 15401. W Grand River Avenue, Detroit, MI. Its first Amended complaint was filed on June 14, 2023, and includes claims for public nuisance (seeking injunctive relief), public nuisance (seeking a receiver), personal liability for the nuisance (against eight defendants) and declaratory judgment.
- **Wayne County Circuit Court Case No. 23-007838-CH
City of Detroit v Lonnell Baily aka Lonnell Bailey et. al. (29653.31753).**
The City filed its complaint for blight nuisance at the real property commonly known as 10909-10911 W. Grand River Avenue, Detroit MI on June 20, 2023, and includes claims for public nuisance (seeking injunctive relief), public nuisance (seeking a receiver), personal liability for the nuisance (against four defendants) and declaratory judgment.
- **Wayne County Circuit Court Case No. 23-007842-CH
City of Detroit v Kenwie Macet LLC et. al (2963.31749)**
The City filed its complaint for blight nuisance at the real property commonly known as 10917 W. Grand River Avenue, Detroit MI on June 20, 2023, and includes claims for public nuisance (seeking injunctive relief), public nuisance (seeking a receiver), personal liability for the nuisance (against one defendant) and declaratory judgment.

Contract discussion continues on the next page

LAW-continued

6001653-A7 100% Risk Management Funding – AMEND 7 – To Provide an Increase of Funds Only for Reverse and Non-reverse Conviction Invoices. – Contractor: Plunkett Cooney P.C. – Location: 150 West Jefferson Suite 800, Detroit, MI 48226 – Contract Period: August 7, 2018 through December 31, 2025 – Contract Increase Amount: \$507,000.00 – Total Contract Amount: \$3,206,999.99.

Amendment 7 Services-continued:

Appeals:

- **HRT Enterprises v City of Detroit, Six Circuit Court of Appeals: Docket No. 23-1847/23-1855 and 24-1068.24-1116 (00396.13930).**
- **Aaron Salter vs Donald Olsen, Sixth Circuit Court of Appeals Docket No. 22-1656 (00396.22321)**
- **Darren Findling (Bruce Wood) vs City of Detroit, Michigan Court of Appeals Docket No. 367753; 369354; 372002; 372627; 373083; 373355 (00396.31973)**
- **Ansari v Moises Jimenez, Six Circuit Court of Appeals Docket No. 24-1743 (00396.40734)**
- **Lamont Johnson V Tyler Nagy and Raul Martinez, Wayne County Circuit Court Case No. 22-010325-NO (00396.41990).**

Amendment 7 Fees:

Fees for appellate cases:

Senior Appellate Partners	Hourly Billable Rate: \$360
Partners	Hourly Billable Rate: \$285
Associates	Hourly Billable Rate: \$225
Paralegals	Hourly Billable Rate: \$175

Fees for Non-appellate cases:

Senior Non-Appellate Partners	Hourly Billable Rate: \$360
Partners	Hourly Billable Rate: \$285
Associates	Hourly Billable Rate: \$225
Paralegals	Hourly Billable Rate: \$175

Additional Information:

The original contract was approved at the regular session of Formal on Contract 6001653 September. 25, 2018.

Amendment #1 was approved at Formal Session on March 5, 2019, for \$550,000 through December 31, 2020.

Amendment #2 was approved at the regular session of Formal on July 14, 2020, to extend the contract period to June 30, 2022.

Amendment #3 was approved at Formal Session on April 26, 2023, for \$550,000 and added 1 year; through June 30, 2023.

Amendment #4 was approved at Formal Session on July 11, 2023, for \$1,050,000.00 and added 6 months; through December 31, 2023.

Amendment #5 was approved at Formal Session on March 5, 2024 for \$1,050,000.00 and added 1 year; through December 31, 2024.

Amendment #6 was approved at Formal Session on July 2, 2024, for \$1,500,000 and added 1 year; through December 31, 2025.

GENERAL SERVICES-waiver requested

6007088 100% Major Street Funding – To Provide Construction Equipment Maintenance and Repair Services.
– Contractor: ALTA Construction Equipment, LLC dba ALTA Equipment Company, LLC. –
Location: 5105 Lorraine, Detroit, MI 48208 – Contract Period: Upon City Council Approval for a
Term of 3 Years – Total Contract Amount: \$700,000.00.

Funding

Account String: **3301-29470-470110-622100**
Fund Account Name: **Major Street**
Appropriation Name: **GSD Shared Services**
Funds Available: **\$4,165,568 as of April 25, 2025**

Tax Clearances Expiration Date: **2-19-26**

Political Contributions and Expenditures Statement:
Signed: **4-4-25** Contributions: **none**

Consolidated Affidavits

Date signed: **4-4-25**

- ☒ Covenant of Equal Opportunity
- ☒ Hiring Policy Compliance;
Employment Application complies
- ☒ Slavery Era Records Disclosure
- ☒ Prison Industry Records Disclosure
- ☒ Immigrant Detention System Record
Disclosure

Bid Information

RFQ opened January 23, 2024 & closed February 24, 2024. 198 suppliers invited to bid; 3 Bids Received.

There will be a recommendation of three vendors for RFQ# 185481 – Construction Equipment Maintenance and Repair Services, in order to meet the maintenance requirements for the City of Detroit’s Heavy Duty Vehicle Fleet. Macqueen Equipment, ALTA Equipment and Macallister Machinery all provided responsible bids. All three vendors can service their respective brands and specific heavy duty vehicle configurations to meet the requirements entailed in the RFQ. The City’s current Heavy-Duty fleet contains vehicles that all three vendors have provided in past contracts.

All Bids:

Alta Equipment	[\$200 Per Hour (Hourly Maintenance Cost)]
Macqueen	[\$190.25 Per Hour (Hourly Maintenance Cost)]
Michigan Cat	[\$204 Per Hour (Hourly Maintenance Cost)]

Contract Details:

Vendor: **ALTA Construction Equipment, LLC dba ALTA Equipment Company, LLC**
Bid: **Single Bid** Amount: **\$700,000** End Date: **3 years from Council Approval**

Services:

- **Provide repair services for construction/agricultural vehicles and equipment.**
- **The vendor must utilize manufacturer’s warranty, emission control, or other warranties before billing to the City of Detroit for repairs**
- **Parts must be of the best quality, genuine, new, O.E.M. grade materials**
- **All generic parts must meet or exceed O.E.M. specifications**
- **The Vendor must have parts in stock and provide dollar amount of inventory with bid.**
- **The vendor will assume full responsibility for all materials and accessories specified. All materials furnished under this specification must be of the best commercial quality both to stock and finish. Materials must be in full accordance with the most modern engineering and manufacturing processes.**
- **The vendor must provide warranty repair work for a period of 12 months or 12,000 miles, whichever comes first, upon completion of repairs and delivery of equipment to the Fleet Management Division. When the delivery date is later than the completion date, the warranty will start with the delivery date. Warranty repairs must cover parts, labor and towing of the vehicle.**
- **The Vendor will be expected to make reasonably prompt, within 3-5 working days deliveries consistent with quantities ordered.**

Contract discussion continues on the next page

GENERAL SERVICES-waiver requested-continued

6007088 100% Major Street Funding – To Provide Construction Equipment Maintenance and Repair Services.
– Contractor: ALTA Construction Equipment, LLC dba ALTA Equipment Company, LLC. –
Location: 5105 Lorraine, Detroit, MI 48208 – Contract Period: Upon City Council Approval for a
Term of 3 Years – Total Contract Amount: \$700,000.00.

Fees:

LABOR RATES

Labor rates for repairs must indicate rate for installation at vendor's location during normal working hours and rates for installation at job site:

WORK SCHEDULE	HOURLY RATES IN DOLLARS (\$)
M-F 7 AM - 4 PM	\$200.00
M-F 4 PM - 10 PM	\$230.00
M-F 10 PM - 7 AM	\$260.00
SAT 7 AM - 6 PM	\$230.00
SAT AFTER 6 PM	\$260.00
SUNDAY/ HOLIDAYS	\$400.00

- The parts will be of the best quality, genuine, new, O.E.M. grade materials.
- All generic parts must meet or exceed O.E.M. specifications.
- The price list for remanufactured parts must show O.E.M. interchange numbers and description.
- The Vendor must have parts in stock and provide dollar amount of inventory with bid.
- Parts, Certified Genuine or approved equal, warrantable at 10% discount from dealer parts and accessories or list Price schedule.
- Parts pricing varies from \$232.30 for a Tapered Spring; end gate to \$10,901.20 for a Heat Kit.

CITYWIDE-waiver requested

6006935-A1 REVENUE – AMEND 1 - To Amend the Locations for the Removal and Sale of Scrap Metal for Various Departments Citywide. – Contractor: Ferrous Processing & Trading Co. – Location: 3400 E. Lafayette, Detroit, MI 48207 – Contract Period: April 4, 2025, through April 3, 2027 – Revenue Rate: 55 to 85% of American Metal Market Commodity Prices.

Funding

Account String: **3301-25190-193826-621900**

Fund Account Name: **Major Street**

Appropriation Name: **Streets & Rights of Way Management**

Funds Available: **\$17,275,051 as of April 25, 2025**

Tax Clearances Expiration Date: **11-18-25**

Political Contributions and Expenditures Statement:

Signed: **1-6-25**

Contributions: **none**

Consolidated Affidavits

Date signed: **1-6-25**

☒ Covenant of Equal Opportunity

☒ Hiring Policy Compliance;

Employment Application complies

☒ Slavery Era Records Disclosure

☒ Prison Industry Records Disclosure

☒ Immigrant Detention System Record
Disclosure

Bid Information

None. This is an amendment to an existing agreement. The amendment changed the location from one Department of Public Works (DPW) location to the services being provided City-Wide.

Contract Details:

Vendor: **Ferrous Processing & Trading Co**

Amount: **Revenue Rate: 55 to 85% of American Metal Market Commodity Price**

End Date: **April 3, 2027**

Services-remains the same:

- The work to be done under the Contract consists of furnishing all labor, materials, supplies and equipment (two bins one for aluminum and one for steel) necessary for removing scrap metal on an as needed basis from the scrap-providing facility located at the following location. Department of Public Works - Traffic Engineering Sign Shop 2425 Fenkell Detroit, MI 48238.
- The Vendor will inspect the site to determine building and road clearance widths and turning radii. The risk of hauling over roads on the site, regardless of conditions, must be borne by the Vendor. The Vendor must leave the property and all appurtenances of the DPW-TED Sign Shop in the same condition when the work is completed as when it was begun.
- The Vendor must make restitution for all damage done by his forces. The transportation includes destinations such as transporting to a State certified weight scale for full and empty container and to the vendor's scrap yard.
- All work must be performed between the hours of 9:00 a.m. and 2:00 p.m. Monday through Friday (excluding holidays).
- The Vendor agrees to pay the city the specified percentage of the American Metal Market (AMM) Daily Newspaper prices based on the prices stated for the day the material is removed.
- The Vendor agrees to make full payment Net Cash by cashier's check, certified check or money order payable to Treasurer, City of Detroit and must be received by the Department of Public Works within (3) business days.

Contract Discussion continues on the next page

CITYWIDE-waiver requested-continued

6006935-A1 REVENUE – AMEND 1 - To Amend the Locations for the Removal and Sale of Scrap Metal for Various Departments Citywide. – Contractor: Ferrous Processing & Trading Co. – Location: 3400 E. Lafayette, Detroit, MI 48207 – Contract Period: April 4, 2025, through April 3, 2027 – Revenue Rate: 55 to 85% of American Metal Market Commodity Prices.

Fees-remains the same

The following chart outlines the reimbursement for this project:

PRICE/QUANTITIES Based on American Metal Market (AMM) commodity prices for the day that the scrap is collected.

*Must use AMM Nonferrous Scrap Prices, Secondary Smelters Aluminum Scrap, Old Sheet for the Aluminum Scrap Metal, day of pickup. We will use the AMM, 7th issue, Detroit market, #1 Heavy Melt for the steel. The AMM date used equals the day of scrap pickup from the City of Detroit. If scrap is picked up on 4/1/2025, AMM's prices effective date shall be 4/1/2025.

ITEM	DESCRIPTION	UOM	%OFAMM PRICE REIMBURSED TO THE CITY
1	Mild steel /steel scrap (Use AMM Steel Scrap Steel price)	Gross Ton	55%
2	Aluminum (Use Aluminum Scrap price)	Pound	85%

Additional Information:

6006935 was initially approved at Formal Session March 25, 2025, to provide Removal and Sale of Scrap Metal for a revenue rate of 55-85% American Metal Market Commodity prices through April 3, 2027.

FIRE-waiver requested

6005323-A1 100% Grant/City Funding – AMEND 1 – To Provide an Increase of Funds for System Software Services for UAVs and Additional Departments. – Contractor: Skydio, Inc. – Location: 3000 Clearview Way, Building E, San Mateo, CA 94402 – Contract Period: June 1, 2023, through May 31, 2026 – Contract Increase Amount: \$120,000.00 – Total Contract Amount: \$416,716.00.

Funding

Account String: **1000-29241-240080-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Fire Services Infrastructure**
Funds Available: **\$1,342,291 as of April 25, 2025**

Tax Clearances Expiration Date: **3-12-26**

Political Contributions and Expenditures Statement:
Signed: **2-6-25** Contributions: **none**

Consolidated Affidavits

Date signed: **2-6-25**

- ☒ Covenant of Equal Opportunity
- ☒ Hiring Policy Compliance.
Employment Application complies
- ☒ Slavery Era Records Disclosure
- ☒ Prison Industry Records Disclosure
- ☒ Immigrant Detention System Record
Disclosure

Bid Information

None. This is an amendment to an existing agreement.

Contract Details:

Vendor: Skydio, Inc Amount: **+\$120,000; Total \$416,716** End Date: **May 31, 2026**

Services-at time of approval:

- The vendor will supply unmanned aerial vehicles (Drones) to provide City with ability for overhead observation at large-scale fire events to ensure safe operations and identify potential hazards.
- The Drones and the System will provide the City with the ability for overhead observation at large-scale fire events to ensure safe operations and identify potential hazards. The Drones and the System will provide a “birds-eye” search and rescue for fires as well as mass casualty incidents and also assist with search efforts along waterways.
- The Drones and the System will increase public safety by allowing field personnel to survey large areas of the scene with optical and digital zoom with accurate detail that will allow for improved precision and safety. The System will include the Drones that have an operational range of more than 3 miles, allowing for large areas of land to be viewed quickly using digital zoom.
- The System will offer a safer and more reliable alternative to monitor scenes of fires, vehicles, or people (mobile or stationary). The System will also offer a feature which allows operators to simply tap on a point of interest on the control screen causing the tracking to automatically adjusting its focal length to give an enlarged view, making even distant and minute details visible in just seconds: System will include a “Point-of-Interest Orbit” feature which allows the operator to quickly get a birds-eye view of a relevant scene by orbiting the drone around a user-specified point on the map. In addition, this will allow the operator to track specific objects from a long distance and keep them inside the frame from a fixed position in the sky. Skydio drones have the capability to record color and thermal video. Reports can be generated on the activity of pilots and drones.

Contract Discussion continues on the next page

FIRE-waiver requested-continued

6005323-A1 100% Grant/City Funding – AMEND 1 – To Provide an Increase of Funds for System Software Services for UAVs and Additional Departments. – Contractor: Skydio, Inc. – Location: 3000 Clearview Way, Building E, San Mateo, CA 94402 – Contract Period: June 1, 2023, through May 31, 2026 – Contract Increase Amount: \$120,000.00 – Total Contract Amount: \$416,716.00.

Services-at time of approval-continued:

The vendor will provide 14 of its brands named Skydio X2E Color/Thermal which is a UAS drone for aerial situational awareness and search and rescue missions. X2E is powered by the Contractor's "Skydio Autonomy Enterprise" which is an AI-driven autonomous flight software that enables 360° obstacle avoidance, autonomous tracking, GPS-denied navigation, and complete workflow automation.

The X2E is designed with a ruggedized, foldable airframe, GPS-based night flight, strobing lights in visible and IR wavelength, and a dual sensor payload with a 12MP color camera and FLIR® 320x256 thermal sensor. Built for enterprises and first responders, Skydio X2E is designed and assembled in the USA, and is compliant with the National Defense Authorization Act (NDAA).

The vendor will also provide 14 Skydio X2E Starter Kits with 14 3-year Skydio Care Enterprise and 14 Skydio Autonomy Enterprise advance software packages and 2 Skydio 3D Scan advanced software packages with 4 training packages.

One Skydio training package includes 4 licenses to Skydio Academy Online, a self-paced online training course on the operation of the Skydio X2E, Skydio Enterprise Controller, Skydio Enterprise App, and Skydio Autonomy Enterprise software via the Skydio LMS, followed by one (1) day of in person flight training in the field for up to four (4) students.

Participants will receive a course completion certificate upon the successful completion of this training. Travel and lodging costs are included in this price.

Data stored on each drone will be 512 GB of cloud storage, which is hosted on the public cloud of Amazon Web Services.

PRODUCT and WARRANTY PERIOD

- Skydio X2E - One (1) year from the date of delivery
- Skydio 2/2+ Controller - One (1) year from the date of delivery
- Skydio Enterprise Controller - One (1) year from the date of delivery
- Skydio Beacon - One (1) year from the date of delivery
- Skydio Dock - One (1) year from the date of delivery
- Drone Battery - The earlier of one (1) year from the date of delivery or 200 battery cycles*
- Skydio-branded charging accessories - One (1) year from the date of delivery
- Propellers - No warranty
- *A battery cycle is the depletion of at least 80% of the charge.

Contract Discussion continues on the next page

FIRE-waiver requested-continued

6005323-A1 100% Grant/City Funding – AMEND 1 – To Provide an Increase of Funds for System Software Services for UAVs and Additional Departments. – Contractor: Skydio, Inc. – Location: 3000 Clearview Way, Building E, San Mateo, CA 94402 – Contract Period: June 1, 2023 through May 31, 2026 – Contract Increase Amount: \$120,000.00 – Total Contract Amount: \$416,716.00.

Amendment 1 services:

- The System will be used by the City’s Fire Department (Fire), the City’s Police Department and Building Safety Environmental and Engineering Department (BSEED).
- The System will allow each of the departments to be able to do at least the following:
 1. search and rescue
 2. crime/accident scene investigation
 3. tactical overhead views of critical incidents
 4. observation of locations to ensure safe operations, identify potential hazards
 5. overhead view for mass casualty incidents
 6. assist with search efforts along waterways
 7. provide aerial views of buildings, and houses to perform building inspections to assist with building code compliance.
- The System will increase public safety by allowing field personnel to survey large areas of the scene with optical and digital zoom with accurate detail that will allow for improved precision and safety.
- The System will include the Drones that have an operational range of more than 3 miles, allowing for large areas of land to be viewed quickly using digital zoom.

Fees-at time of approval

III. System Fees

Hardware						
Drones Code	Drones Name	List Unit Price	Term (Months)	Quantity	Net Unit Price	Total (USD)
SKYX2EKIT102NA	Skydio X2E Starter Kit (5GHz, Color/Thermal) (Hardware)	\$14,499.00		14	\$14,499.00	\$202,986.00
SKYCEX2CT3YRNA	Skydio Care Enterprise for X2E 5GHz Color/Thermal, 3 year, North America	\$2,499.00		14	\$2,499.00	\$34,986.00
Advanced Software Packages						
Drones Code	Drones Name	List UnitPrice	Term (Months)	Quantity	Net Unit Price	Total (USD)
SKYSAESW123	Skydio Autonomy Enterprise for X2E	\$1,999.00	12	14	\$1,999.00	\$27,986.00
SKY3DSSW131	Skydio 3D Scan for X2E	\$4,199.00	12	2	\$4,199.00	\$8,398.00
Training & Services						
Drones Code	Drones Name	List UnitPrice	Term (Months)	Quantity	Net Unit Price	Total (USD)
SKYTRNX2E113NA	Skydio X2E Blended Training	\$5,605.00		4	\$5,605.00	\$22,420.00

IV. Shipping

Shipping terms for the Drones are FOB Origin, freight prepaid. Any assistance Contractor provides in connection with City’s transportation of the Drones shall not be deemed to change the foregoing shipping terms. At the determination of Contractor, orders will be shipped via the most economical method and may be shipped as one or more shipments City is responsible for all applicable shipping charges.. Contractor retains a first priority security interest and lien on all goods sold hereunder until they are all paid for in full, including any late payment fees and cost of collection. City shall cooperate with Contractor as requested by Contractor to perfect Contractor’s security interests in such goods.

Contract Discussion continues on the next page

FIRE-waiver requested-continued

6005323-A1 100% Grant/City Funding – AMEND 1 – To Provide an Increase of Funds for System Software Services for UAVs and Additional Departments. – Contractor: Skydio, Inc. – Location: 3000 Clearview Way, Building E, San Mateo, CA 94402 – Contract Period: June 1, 2023 through May 31, 2026 – Contract Increase Amount: \$120,000.00 – Total Contract Amount: \$416,716.00.

Amendment 1 Fees:

Advanced System Software Packages							
System Software	List Unit Price	Term (Months)	Quantity	Net Unit Price	Total (USD)		
Skydio Autonomy Enterprise for X2E	\$1,999.00	24	14	\$1,999.00	\$55,972.00		
Skydio 3D Scan for X2E	\$4,199.00	24	2	\$4,199.00	\$16,796.00		
Training & Services							
Drones Code	Drones Name		List Unit Price	Term (Months)	Quantity	Net Unit Price	Total (USD)
SKYTRNX2E113NA	Skydio X2E Blended Training		\$5,605.00		6	\$5,605.00	\$33,620.00

Additional Information:

6006935 was initially approved at Formal Session March 25, 2025, to provide Removal and Sale of Scrap Metal for a revenue rate of 55-85% American Metal Market Commodity prices through April 3, 2027.