

City of Detroit

CITY COUNCIL


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TO: The Honorable City Council

FROM: David Whitaker, Director 
Legislative Policy Division Staff

DATE: May 20, 2024

RE: **REVIEW OF CONTRACTS AND PURCHASING FILES**

Attached is the list of contracts submitted by the Office of Contracting and Procurement for the regular session of May 21, 2024 .

The contracts submitted are included on the City Council's Agenda for referral to the Committees for review and report back to the City Council.

The comments and review of the Legislative Policy Division staff are printed in bold following each contract.

Attachments

cc:

Janice Winfrey
Laura Goodspeed
Sandra Stahl
Irvin Corley
Marcell Todd
Malik Washington

City Clerk
Auditor General
Office of Contracting and Procurement
Legislative Policy Division
Legislative Policy Division
Mayor's Office

TO: THE HONORABLE CITY COUNCIL

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: May 20, 2024

RE: **CONTRACTS AND PURCHASE ORDERS SCHEDULED TO BE REFERRED AT
THE FORMAL SESSION MAY 21, 2024.
GENERAL SERVICES**

6006230 100% Major Street Funding – To Provide Street Tree Removal and Trimming Citywide. –
Contractor: Tree Man Services, LLC – Location: 19200 Prevost, Detroit, MI 48235 – Contract
Period: Upon City Council Approval through April 15, 2026 – Total Contract Amount:
\$750,000.00.

Funding:

Account String: **3301-26470-470200-617900**
Fund Account Name: **Major Street**
Appropriation Name: **Parks and Public Space Management**
Funds Available: **\$7,547,807 as of May 17, 2024**

Tax Clearances Expiration Date: **06-08-24**

Political Contributions and Expenditures Statement:

Signed: **12-13-23** Contributions: **none**

Consolidated Affidavits:

Date signed: **12-13-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment App Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information

RFQ opened January 24, 2024 & closed February 23, 2024. 13 suppliers invited to bid; 11 Bids Received.

All Bids:

Troy LLC [\$3,206,875 no equalization applied]
Tree Man [\$4,076,000 no equalization applied]
Jmac Tree & Debris LLC [\$5,897,975 equalization reduced bid by 7% to \$5,485,116.75 for D-BB, D-HB].
Grays [\$6,533,000 no equalization applied]
Decima [\$6,655,937.50 equalization reduced bid by 7% to \$6,190,021.88 for D-BB, D-HB]
Rainbow Lawn & Tree Service, LLC [\$6,748,375 equalization reduced bid by 2% to \$6,613,407.5 for D-BB].
Detroit Grounds Crew [\$7,916,250 equalization reduced bid by 10% to \$7,124,625 for D-BB, D-HB, D-RB,
D-BSB.]
Energy Group Inc [\$7,674,599.50 no equalization applied]
Payne Landscaping [\$13,393,420 equalization reduced bid by 10% to \$12,545,478 for D-BB, D-HB, D-RB, D-
BSB]
Limb Walkers Tree & Snow [\$6,888,000 no equalization applied]
AAX [\$9,968,000 equalization reduced bid by 2% to \$9,768,640 for D-BB]

Contract Details:

Vendor: **Tree Man Services, LLC**

Amount: **\$750,000.00**

End Date: **April 15, 2026**

Services:

Furnishing all labor, equipment, materials, and expertise necessary to trim or remove trees in proximity and not in proximity to overhead utilities and to remove stumps and provide berm restoration services. Trees vary in size from 19- 150 inches in diameter (DBH) and reside on public rights-of-way and other city-owned properties.

Contract Discussion continues on the next page

GENERAL SERVICES-cont.

6006230 100% Major Street Funding – To Provide Street Tree Removal and Trimming Citywide. – Contractor: Tree Man Services, LLC – Location: 19200 Prevost, Detroit, MI 48235 – Contract Period: Upon City Council Approval through April 15, 2026 – Total Contract Amount: \$750,000.00.

Services-continued:

- **Perform the following tree trimming and tree specifications:**
 - Tree Trimming**
- **Dead or broken limbs**
- **Crossed or rubbing limbs**
- **Obstruction clearance for lighting, traffic, pedestrians, street signs or traffic signals**
- **Appearance of the tree. Care will be taken to retain and enhance the natural shape of the species.**
- **Disease prevention**
- **No topping or dehorning of trees shall be permitted except by written permission of the Forestry Division.**

Cuts

- **All cuts shall be made at nodes or crotches with a saw or pruner. No hatchets will be allowed. All cuts should be made ready at the branch collar so that healing can readily begin under normal conditions.**
- **All tools being used on a tree suspected of being infected with a contagious disease shall be thoroughly disinfected before use on another tree.**

Tree Removal

- **All trees removed under this Contract shall be subject to authorization of the Forestry Division. The Vendor will be responsible for all damages caused by their removal. This includes damage to the sidewalk, driveway, grass, plantings, etc.**
- **Stump grinding is required when removal operations occur. The required work shall also include the grinding of all stumps to at least eight (8) inches below grade level, backfilling with topsoil to grade and applying grass seed.**

Stump Removal

- **Remove tree stumps located in the public right-of-way throughout the City as directed by the Forestry Division.**
- **The Vendor will grind stumps a minimum of eight (8) inches below grade. All protuberant surface and subsurface roots beyond the stump areas, noticeable from visible inspection, shall be removed to a depth of at least eight (8) inches below grade.**
- **The work required shall also include backfilling with topsoil to grade and applying grass seed.**
- **The Vendor will remove and properly dispose of all excess material and debris from the work site.**

The Vendor will be responsible for all damage caused by his or her work, to non-right-of-way, sidewalks, buildings, or other structures, facilities, and private property.

Vendor will also be responsible for restoring or replacing any shrubs, trees, turf, or sprinkler lines that are damaged by his/her work. All tire ruts left by equipment must be repaired with topsoil and grass seed. Also responsible for repairing any irrigation systems damaged during removals.

Fees can be found on the next page

GENERAL SERVICES-cont.

6006230 100% Major Street Funding – To Provide Street Tree Removal and Trimming Citywide. – Contractor: Tree Man Services, LLC – Location: 19200 Prevost, Detroit, MI 48235 – Contract Period: Upon City Council Approval through April 15, 2026 – Total Contract Amount: \$750,000.00.

Fees:

Stump removal services, based on Diameter at Breast Height (DBH). The work required shall also include backfilling with topsoil to grade and applying grass seed.					
Item	Stump Size	Estimated Quantity	Unit of measure	Unit Price per Stump Removal	Total Cost for Stump Removal
1	19"-24"	50	each	\$ 78.00	\$ 3,900.00
2	25"- 30"	50	each	\$ 90.00	\$ 4,500.00
3	31"-36"	50	each	\$ 105.00	\$ 5,250.00
4	37"-42"	50	each	\$ 110.00	\$ 5,500.00
5	43"-48"	50	each	\$ 165.00	\$ 8,250.00
6	49"-54"	25	each	\$ 195.00	\$ 4,875.00
7	55"-60"	25	each	\$ 275.00	\$ 6,875.00
8	61"-70"	25	each	\$ 300.00	\$ 7,500.00
9	71"-80"	25	each	\$ 350.00	\$ 8,750.00
10	81"-90"	25	each	\$ 400.00	\$ 10,000.00
11	91"-100"	25	each	\$ 450.00	\$ 11,250.00
12	101"-110"	25	each	\$ 500.00	\$ 12,500.00
13	111"-120"	25	each	\$ 550.00	\$ 13,750.00
14	121"-130"	25	each	\$ 600.00	\$ 15,000.00
15	131"-150"	25	each	\$ 650.00	\$ 16,250.00
		500		Total	\$ 134,150.00

Fees can be found on the next page

GENERAL SERVICES -cont.

6006230 100% Major Street Funding – To Provide Street Tree Removal and Trimming Citywide. – Contractor: Tree Man Services, LLC – Location: 19200 Prevost, Detroit, MI 48235 – Contract Period: Upon City Council Approval through April 15, 2026 – Total Contract Amount: \$750,000.00.

Fees-continued:

Unit prices for Tree and Stump removal services, based on Diameter at Breast Height (DBH).							
Item	Tree Size	Estimated Quantity	Unit of measure	Unit Price (A) Per Tree Removal No Utility Line	Total Cost for Tree Removal No Utility Line	Unit Price (B) Per Tree Removal Near Utility Line	Total Cost for Tree Removal Near Utility Line
1	19"-24"	50	each	\$ 553.00	\$ 27,650.00	\$ 608.00	\$ 30,400.00
2	25"- 30"	50	each	\$ 861.00	\$ 43,050.00	\$ 947.00	\$ 47,350.00
3	31"-36"	50	each	\$ 1,242.00	\$ 62,100.00	\$ 1,366.00	\$ 68,300.00
4	37"-42"	50	each	\$ 1,626.00	\$ 81,300.00	\$ 1,789.00	\$ 89,450.00
5	43"-48"	50	each	\$ 2,004.00	\$ 100,200.00	\$ 2,205.00	\$ 110,250.00
6	49"-54"	25	each	\$ 2,504.00	\$ 62,600.00	\$ 2,755.00	\$ 68,875.00
7	55"-60"	25	each	\$ 3,030.00	\$ 75,750.00	\$ 3,335.00	\$ 83,375.00
8	61"-70"	25	each	\$ 3,530.00	\$ 88,250.00	\$ 3,883.00	\$ 97,075.00
9	71"-80"	25	each	\$ 4,030.00	\$ 100,750.00	\$ 4,433.00	\$ 110,825.00
10	81"-90"	25	each	\$ 4,530.00	\$ 113,250.00	\$ 4,983.00	\$ 124,575.00
11	91"-100	25	each	\$ 5,030.00	\$ 125,750.00	\$ 5,533.00	\$ 138,325.00
12	101"-110"	25	each	\$ 5,530.00	\$ 138,250.00	\$ 6,083.00	\$ 152,075.00
13	111"-120"	25	each	\$ 6,030.00	\$ 150,750.00	\$ 6,633.00	\$ 165,825.00
14	121"-130"	25	each	\$ 6,530.00	\$ 163,250.00	\$ 7,183.00	\$ 179,575.00
15	131"-150"	25	each	\$ 7,030.00	\$ 175,750.00	\$ 7,733.00	\$ 193,325.00
		500		Total	\$ 1,508,650.00	Total	\$ 1,659,600.00

Unit prices for Tree trimming services, based on Diameter at Breast Height (DBH).							
Item	Tree Size	Estimated Quantity	Unit of measure	Unit Price (A) Per Tree Trimming No Utility Line	Total Cost for Tree Trimming No Utility Line	Unit Price (B) Per Tree Removal Near Utility Line	Total Cost for Tree Removal - Near Utility Line
1	19"-24"	50	each	\$ 375.00	\$ 18,750.00	\$ 412.00	\$ 20,600.00
2	25"- 30"	50	each	\$ 425.00	\$ 21,250.00	\$ 468.00	\$ 23,400.00
3	31"-36"	50	each	\$ 575.00	\$ 28,750.00	\$ 632.00	\$ 31,600.00
4	37"-42"	50	each	\$ 600.00	\$ 30,000.00	\$ 660.00	\$ 33,000.00
5	43"-48"	50	each	\$ 625.00	\$ 31,250.00	\$ 687.00	\$ 34,350.00
6	49"-54"	25	each	\$ 650.00	\$ 16,250.00	\$ 715.00	\$ 17,875.00
7	55"-60"	25	each	\$ 675.00	\$ 16,875.00	\$ 742.00	\$ 18,550.00
8	61"-70"	25	each	\$ 700.00	\$ 17,500.00	\$ 770.00	\$ 19,250.00
9	71"-80"	25	each	\$ 825.00	\$ 20,625.00	\$ 908.00	\$ 22,700.00
10	81"-90"	25	each	\$ 950.00	\$ 23,750.00	\$ 1,045.00	\$ 26,125.00
11	91"-100	25	each	\$ 1,075.00	\$ 26,875.00	\$ 1,183.00	\$ 29,575.00
12	101"-110"	25	each	\$ 1,125.00	\$ 28,125.00	\$ 1,238.00	\$ 30,950.00
13	111"-120"	25	each	\$ 120.00	\$ 3,000.00	\$ 1,320.00	\$ 33,000.00
14	121"-130"	25	each	\$ 1,350.00	\$ 33,750.00	\$ 1,485.00	\$ 37,125.00
15	131"-150"	25	each	\$ 1,500.00	\$ 37,500.00	\$ 1,650.00	\$ 41,250.00
		500		Total	\$ 354,250.00	Total	\$ 419,350.00

Fees can be found on the next page

GENERAL SERVICES -cont.

6006230 100% Major Street Funding – To Provide Street Tree Removal and Trimming Citywide. – Contractor: Tree Man Services, LLC – Location: 19200 Prevost, Detroit, MI 48235 – Contract Period: Upon City Council Approval through April 15, 2026 – Total Contract Amount: \$750,000.00.

Fees-continued:

Emergency Service Calls	
An Emergency Service is defined as a request for immediate service, a storm related request, or a service request required after 5pm.	
	Cost
Emergency Service Call Mobilization Fee:	\$ 750.00
Emergency Service Call Per Hour Labor Cost:	\$ 250.00
Special Equipment & Service	
	Cost
Crane - Per Day Fee:	\$ 1,000.00
Climber - Per Tree Fee:	\$ 400.00

GENERAL SERVICES

6006251 100% ARPA Funding – To Provide Site Work/Construction for Joe Louis Greenway Segments J-K (Zone J Davison-Schoolcraft and Zone K Schoolcraft - Intervale). – Contractor: Anglin Civil, LLC – Location: 13000 Newburgh Road, Livonia, MI 48150 – Contract Period: Upon City Council Approval through December 31, 2026 – Total Contract Amount: \$5,500,000.00.

Funding

Account String: **3923-22018-470012-617900-850802**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA - Joe Louis Greenway Project State of MI**
Encumbered Funds: **\$35,570,762 as of May 17, 2024**

Consolidated Affidavits

Date signed: **5-20-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record

Tax Clearances Expiration Date: **4-23-25**

Political Contributions and Expenditures Statement:

Signed: **5-20-24** Contributions: **None**

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Services to Disproportionately Impacted Communities (EC3).

Bid Information

RFQ opened March 18, 2024 & closed on April 9, 2024. 32 Invited Suppliers; 3 Bids Received.

ALL Bids: **Anglin Civil, LLC \$5,157,764.32**
Inner City Contracting \$6,130,939.82
Major Contracting Group \$ 5,162,173.03

Contract Details:

Vendor: **Anglin Civil, LLC**
Amount: **\$5,500,000**

Bid: **Lowest [\$5,157,764.32]**
End Date: **December 31, 2026**

Services:

Construction services for segments Zone J (Davison-Schoolcraft) and Zone K (Schoolcraft - Intervale) of the Joe Louis Greenway, including clearing, earthwork, paving, lighting, fencing, green stormwater infrastructure, select right of way improvements, select public utility infrastructure improvements, select electrical infrastructure, and landscaping.

The vendor will also perform maintenance of traffic; paving services; install new concrete curbs and ramps; prepare pavement to receive pavement markings; grading, furnish and install trees shrubs, perennials, and groundcover; furnish and install electrical connection, wiring, and fixtures for off-street lighting; furnish and install site improvement materials including, but not limited to:

Bollards and boulders	Benches and tables	Grills and coal receptacles
Waste receptacles and litter bag dispensers	Bicycle racks and stations	Tree grates
Drinking fountains	Fencing	

It is anticipated that this contract will reach substantial completion by July 15, 2025.

Fees:

Zone J	\$1,865,563
Zone K	\$3,292,201
Contingency	\$342,236
TOTAL	\$5,500,000

Contract discussion continues onto the next page.

GENERAL SERVICES – continued

6006251 100% ARPA Funding – To Provide Site Work/Construction for Joe Louis Greenway Segments J-K (Zone J Davison-Schoolcraft and Zone K Schoolcraft - Intervale). – Contractor: Anglin Civil, LLC – Location: 13000 Newburgh Road, Livonia, MI 48150 – Contract Period: Upon City Council Approval through December 31, 2026 – Total Contract Amount: \$5,500,000.00.

Fees – continued:

More Detailed Cost Breakdown:	Zone J	Zone K
Removal & SESC Plan (Mobilization, pavement, etc.)	\$286,962.62	\$426,767.10
Maintenance of Traffic (barricades, signage, etc.)	\$46,842.31	N/A
Paving (Construction plan, sidewalk, pavement, etc.)	\$141,574.95	\$254,126.07
Curbs & Ramps (concrete)	\$31,361.93	N/A
Materials (bollard, fence etc.)	\$239,876.40	\$209,750.20
Pavement Marking	\$47,567.60	\$33,621.54
Permanent Signing	\$67,598.48	\$20,896.53
Grading	\$154,632.55	\$350,472.81
Utility Plan	\$121,218.64	\$307,893.30
Landscape (trees seeding, irrigation etc.)	\$349,104.39	\$993,288.67
Safety & Security Plan (fiber optic, wire, etc.)	\$161,440.38	\$284,385.02
Electrical & Lighting Plan	\$217,382.87	\$410,999.97
SUBTOTAL	\$1,865,563	\$3,292,201

TOTAL \$5,500,000

Payment is contingent upon receipt of invoices.

of Detroit Residents:

Vendor indicates a Total Employment of 6 working on this contract; 3 Employees are Detroit residents.

HOUSING & REVITALIZATION – *Waiver Requested*

6005951 100% Opioid Settlement Funding – To Provide Drug Use Intervention Counseling Services (Quick Response Team). – Contractor: Families Against Narcotics, Inc. – Location: 12048 West Grand River Avenue, Detroit, MI 48204 – Contract Period: Upon City Council Approval through May 28, 2026 – Total Contract Amount: \$1,300,000.00.

Funding

Account String: **3921-21243-360122-617900**
Fund Account Name: **Other Special Revenue Fund**
Appropriation Name: **Opioid Settlement Proceeds**
Funds Available: **\$1,589,012 as of May 17, 2024**

Tax Clearances Expiration Date: **3-20-25**
Political Contributions and Expenditures Statement:
Signed: **5-6-24** Contributions: **None**

Consolidated Affidavits

Date signed: **5-6-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record

Bid Information

RFP opened on August 14, 2023 & closed on September 28, 2023. 29 Invited Suppliers; 6 Bids Received.

Bids were evaluated based on Proposed Approach [25 points]; Organizational Capacity [20 points]; Experience with Similar Services [20 points]; Detroit Certification of Vendor [15 points]; Detroit Certification of Sub-contractor(s), if applicable [20 points]. Maximum total without Certifications is 65 points. Maximum total with Certifications is 100 points.

ALL Bids: Team Wellness Center [65 points]
Families Against Narcotics (FAN) [54.17 points]
Detroit Rescue Mission Ministries [43.35 points]
Mariners Inn [32.52 points]
Changing Lives and Staying Sober [21.7 points]
Irby Enterprises [10.87 points]

OCP had a signed contract with Team Wellness Center, however, it was unsuccessful in obtaining a City Clearance and decided to withdraw from the contracting process in March 2024. Therefore, OCP awarded the 2nd highest ranked bidder. It took a few months to negotiate the contract and obtain the required documents from the 2nd highest ranked bid by Families Against Narcotics.

Contract Details:

Vendor: **Families Against Narcotics, Inc. (FAN) Bid: 2nd Highest Ranked, Most Responsible Bid [54.17 points]**
Amount: **\$1,300,000** End Date: **May 28, 2026**

Services:

FAN in partnership with its sub-contractor, Quality Behavioral Health - located at 7220 Gratiot Ave. Detroit, MI 480213) to operate a “Quick Response Team” (QRT) to reduce drug-related fatalities of individuals experiencing substance use disorders and/or homelessness with behavioral and physical health services, by connecting individuals using substances with services to reduce their risk of mortality, increase their safety, and improve their quality of life.

This QRT will involve a small team of peer Recovery Coaches (responsible for referral response in 1-3 hours– general outreach), Harm Reduction Providers (responsible for referral response in 2-4 days), and Community Health Workers or Medical Assistant (responsible for individuals requiring medical care/services).

Types of Responses:

- **Immediate response (within 2-3 hours): the QRT will receive real-time referrals from Detroit Emergency Medical Services (DEMS) of overdose survivors who decline transportation to a hospital after being treated by DEMS.**

Contract discussion continues onto the next page.

HOUSING & REVITALIZATION – *Waiver Requested – continued*

6005951 100% Opioid Settlement Funding – To Provide Drug Use Intervention Counseling Services (Quick Response Team). – Contractor: Families Against Narcotics, Inc. – Location: 12048 West Grand River Avenue, Detroit, MI 48204 – Contract Period: Upon City Council Approval through May 28, 2026 – Total Contract Amount: \$1,300,000.00.

Services – continued:

- **Community response (2-4 days):** The QRT will receive referrals from DEMS of overdose survivors that have been treated and transported to a hospital. Separately, the QRT will also receive referrals from teams providing outreach to unhoused individuals, on behalf of HRD, of individuals who may be using substances.

The QRT team will connect individuals to the following types of Services:

- **Outpatient substance use treatment (individual, group, and family), recovery coaching, peer-led community resources (e.g., NA, AA, conventions, sponsorships for consumers in treatment, community service), and low-threshold medication assisted treatment.**
- **Harm reduction information and materials such as test kits, medica supplies, etc.**
- **Testing and treatment for infectious diseases, clinic and community-based wound care, primary care services, mental health care, dental care, and vision care.**
- **Housing services, health insurance enrollment, SNAP enroll-ment, and other public benefits, emergency food, legal aid, ID services, and vocational supports and job placement services.**

The QRT will operate one team (consisting of three staff members) at all times (24 hr. per day, 365 days per year). The QRT may operate this team on-call during certain hours as needed. FAN may adjust the staff composition or operating hours of the QRT due to this being a new program and parties may learn more throughout project implementation.

This contract includes 2 one-year renewal options.

Fees:

- | | |
|--|-----------|
| • Full-time Salary for 3 Peer Recovery Coaches, 2 Harm Reduction Staff, 2 Medical Assistant/Community Health Worker, and part-time Program Coordinator | \$606,600 |
| • Fringe Benefits (16%) | \$97,056 |
| • Supplies | \$29,980 |
| • Part-time salary of Sub-Contractor’s staff (Quality Behavioral Health) including 1 Peer Recovery Coach, 1 Harm Reduction Staff, 1 Medical Assistant/Community Health Worker, and 1 Program Coordinator | \$390,500 |
| • Food Transport Van | \$100,000 |
| • Other Expenses | \$75,864 |

TOTAL \$1,300,000

PLANNING AND DEVELOPMENT

6006346 100% City Funding – To Provide I-375 Reconnecting Communities Supplemental Zoning and Land Use Study Planning Services. – Contractor: Interboro Partners, LLC – Location: 2200 Hunt Street, Suite 460, Detroit, MI 48207 – Contract Period: Upon City Council Approval through May 17, 2026 – Total Contract Amount: \$349,818.00.

Funding:

Account String: **4533-20507-433100-617900**
Fund Account Name: **City of Detroit Capital Projects**
Appropriation Name: **CoD Capital Projects**
Funds Available: **\$1,403,204 as of May 17, 2024**

Tax Clearances Expiration Date: **7-10-24**

Political Contributions and Expenditures Statement:

Signed: **2-15-24** Contributions: **none**

Consolidated Affidavits:

Date signed: **2-15-24**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment App Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information

RFP opened **January 20, 2024** & closed **February 15, 2024**. **73 Invited Suppliers; 4 Bids Received.**

Bids were evaluated based on Overall Strength of Proposal [30 Points]; Previous Project Experience [15 Points]; Proposed Work Plan/Timeline [15 Points]; Land Use [5 Points]; Detroit Based Business Certification of Prime [15 Points]; Detroit Based Business Certification of Sub-Contractors [20 Points]
The maximum points available 100 points.

All Bids: Interboro Partners, LLC	[65 points]
Spalding DeDecker	[58.75 points]
Agency Landscape + Planning	[32.50 points]
New Urban Design Group dba Archive DS	[16.25 points]

Contract Details:

Vendor: **Interboro Partners, LLC**
Amount: **\$349,818.00**

Bid: Highest Ranked [65 points]
End Date: May 17, 2026

Services:

Complete an analysis and provide recommendations for a zoning and land use strategy in coordination with the Michigan Department of Transportation (MDOT) I-375 Reconnecting Communities project, the Gratiot Planning and Environmental Linkages (PEL) Study, and other transportation and neighborhood planning initiatives.

This effort will supplement community engagement and land use planning being undertaken and led by MDOT as part of the I-375 project. The purpose of the supplementary Zoning and Land-Use Framework is to ensure that economic and quality of life improvements occur within the I-375 project area.

The project scope area includes the current I-375 Corridor from the I-375/ I-75 interchange south to the Detroit Riverwalk and Gratiot from Downtown to Eastern Market. The potential engagement area for this project includes the neighborhoods of Lafayette Park, Brush Park, McDougall-Hunt, Eastern Market, and the Central Business District or Downtown Core.

The Vendor will:

- **Vendor envisions an engagement approach, where there are 4 Large Public Meetings (in-person meetings, up to 100 ppl) and 8 Community Stakeholder Meetings (virtual meetings, up to 20 ppl). 4 of the Stakeholder meetings would be reserved for a Stakeholder Sounding Board. The remaining 4 would focus on subject matter experts, special topics, and/or hard-to-reach groups.**
- **Each meeting would be heavily discussion based; materials for the engagement meetings would focus more on thought-provoking questions and prompts, rather than mapping exercises. This would help**

Contract Discussion continues on the next page

PLANNING AND DEVELOPMENT-cont.

6006346 100% City Funding – To Provide I-375 Reconnecting Communities Supplemental Zoning and Land Use Study Planning Services. – Contractor: Interboro Partners, LLC – Location: 2200 Hunt Street, Suite 460, Detroit, MI 48207 – Contract Period: Upon City Council Approval through May 17, 2026 – Total Contract Amount: \$349,818.00.

Services-continued:

- manage the engagement scope, while getting the most out of each meeting.

Community Engagement & Participatory Planning Process Timeline below:



There will be four (4) total Rounds of engagement.

At the start of each Round, the team will draft a set of engagement prompts (questions, thought exercises, etc.) related to zoning and land use.

- Vendor will meet with the Stakeholder Sounding Board (in a virtual meeting) to discuss the prompts and determine if they are the right prompts to bring to the public.
- After refining and finalizing the engagement prompts, the Vendor will conduct outreach for the Public Meeting. Participants will be asked to RSVP for the meetings, and will be given the prompts ahead of time, so that they can come to the meetings prepared for the discussion.
- Finally, each round of engagement would culminate in a large, in-person, Public Meeting, where the team would present information on the project and lead group discussions around the prompts.
- Between Round #1 and Round #2, the Vendor will host a series of four (4) additional stakeholder meetings that feature special topics, subject matter experts, and/or hard-to-reach groups.
- These meetings would be virtual, unless there are special circumstances that require them to be in-person.

Fees:

Fee Proposal Summary

Task	Description	Fees by Firm			Total Fees
		Interboro	DCDC	Black Bottom Archives*	
A	Project Administration & Services	\$27,780.00	\$14,291.75	\$2,640.00	\$44,711.75
B	Community Engagement & Participatory Processes	\$64,685.00	\$42,699.25	\$6,160.00	\$113,544.25
C	Existing Conditions Research & Analysis	\$40,890.00	\$8,800.00	\$0.00	\$49,690.00
D	Zoning & Land Use Study	\$98,120.00	\$1,045.00	\$1,100.00	\$100,265.00
E	Implementation Plan	\$0.00	\$0.00	\$0.00	\$0.00
G	Final Report	\$15,140.00	\$2,717.00	\$330.00	\$18,187.00
Total Services		\$246,615.00	\$69,553.00	\$10,230.00	\$326,398.00
			Printing, Engagement, & Other Reimbursable Costs		\$23,420.00
Total Budget					\$349,818.00

Reimbursable Expenses

Item	Mtgs / Rounds	Cost
Engagement		
Public Meetings (Refreshments, Childcare, Bus Tickets)	4	\$6,500
Public Meetings (Printing, Engagement Activities, Signage)	4	\$5,500
Community Stakeholder Meetings: Virtual Steering Committee Meetings (Participation Gift Cards)	4	\$2,000
Community Stakeholder Meetings: Potential In-Person Focus Groups* (Refreshments, Bus Tickets)	2	\$500
Community Stakeholder Meetings: Potential In-Person Focus Groups* (Printing, Engagement Activities)	2	\$520
Postcards / Flyers for Engagement	4	\$400
Travel		
Team Travel for Kickoff and Public Meetings	5	\$8,000
Total		\$23,420.00

Hourly Rates

Firm/Staff	Hourly Rate
Interboro	
Principal	\$185.00
Project Manager	\$150.00
Senior Designer	\$100.00
Designer	\$75.00
DCDC	
Director	\$148.50
Program Manager / Designer	\$104.50
Junior Project Manager	\$66.00
Co-Op Emerging Designer	\$27.50
Black Bottom Archives	
Director	\$55.00
Programs Coordinator	\$55.00
Historic / Cultural Consultant	\$55.00

POLICE-waiver requested

3074597 100% Grant Funding – To Provide a HPE MSA 2060 Storage Array (Data Storage System). – Contractor: Staples Contract & Commercial, LLC – Location: 500 Staples Drive, Framingham, MA 017202 – Contract Period: Upon City Council Approval through December 31, 2024 – Total Contract Amount: \$742,834.78.

Funding:

Account String: **2107-21355-231111-644100**
Fund Account Name: **Office of Grants Management Grant Fund**
Appropriation Name: **City of Detroit Freeway Grant 24**
Funds Available: **\$8,700,000 as of May 17, 2024**

Tax Clearances Expiration Date: **06-15-24**
Political Contributions and Expenditures Statement:
Signed: **4-3-24** Contributions: **none**

Consolidated Affidavits:

Date signed: **4-3-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment App Complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Bid Information:

RFQ closed March 22, 2024. Bids were evaluated on price only.

All Bids:

Staples Contract & Commercial LLC [\$371,417.39]
Frontier Technology LLC [\$627,462.67]
vPrime Tech Inc [\$785,444.62]
Security Solution Services LLC [\$794,005.46]
SEHI Computer Products [\$818,900.66]
Trace 3 [\$1,200,661]

Contract Details:

Vendor: **Staples Contract & Commercial, LLC** Bid: **Lowest Bid [\$371,417.39]**
Amount: **\$742,834.78** End Date: **December 31, 2024**

Products/Fees:

The products are the hardware, and shelving for DPD server room with mainframes, which holds sensitive data for the Police Department. The following products will be delivered to 2 DPD locations:

Detroit Public Safety Headquarters: 1301 3rd Street and Lyndon Location: 13331 Lyndon St.

Quote #	Quote Date	Customer Name	Sales Rep	Total
202403-411926	3/21/2024	City Of Detroit-Mideal	Cort Smith	\$ 371,417.39

Qty.	Part No.	Product Description	UOM	Unit Price	Extended Price
1	R0Q74B	MSA 2060 16Gb FC SFF Storage	EA	\$ 8,037.41	\$ 8,037.41
24	S0F31A	HPE MSA 7.68TB SAS RI SFF M2 SSD	EA	\$ 6,368.63	\$ 152,847.12
24	S0F31A#OD1	Factory Integrated	EA		
1	C8R24B	HPE MSA 16Gb Short Wave Fibre Channel SFP+ 4-pack Transceiver(Includes four x 16Gb SW FC SFPs)	EA	\$ 825.04	\$ 825.04
1	C8R24B#OD1	Factory integrated	EA		
9	R0Q39B	HPE MSA 2060 SAS 2U 12d LFF Drv End	EA	\$ 2,636.90	\$ 23,732.10
9	R0Q39B#OD1	Factory Integrated	EA		
18	S0F33A	HPE MSA 120TB 7.2K LFF M2 6PK HDD BDL	EA	\$ 6,416.34	\$ 115,494.12
18	S0F33A#OD1	FACTORY INTEGRATED	EA		
1	R2C33AAE	HPE MSA 2060 Adv Data Services E-LTU	EA	\$ 958.16	\$ 958.16
1	HA114A1	HPE Installation and Startup Service	EA		
1	HA114A1#SJO	HPE MSA Family Startup SVC	EA	\$ 4,040.45	\$ 4,040.45
1	HU4D3A5	HPE SY CC Addon Critical wDMR SVC	EA		
1	HU4D3A5#ZQC	HPE MSA ADS LTU Support	EA	\$ 866.52	\$ 866.52
1	HU4D3A5#ZQA	HPE MSA 2060 Support	EA	\$ 7,006.48	\$ 7,006.48
9	HU4D3A5#ZQE	HPE MSA 2060 LFF Enclosure Support	EA	\$ 6,401.11	\$ 57,609.99
		All orders shipped from our stock are Plus Freight. Orders from distribution under \$250 per location/per order are Plus Freight. Orders from distribution over \$250 will be free freight except oversize, overweight and displays over 32".			
		Liftgate and inside delivery are additional charges.			
		If we are warehousing product, product is Plus Freight			
				Total*	\$ 371,417.39

*Tax, eWaste & Freight Charges are additional where applicable. Unless specifically quoted here, Liftgate or Inside Delivery are additional. Standard Payment terms NET 30.

PUBLIC LIGHTING

6004113-A1 100% City Funding – AMEND 1 – To Provide an Increase of Funds for the Maintenance and Repair of PLD Assets. – Contractor: The Energy Group, Inc – Location: 1600 East Grand Boulevard, Suite #300, Detroit, MI 48211 – Contract Period: February 15, 2022 through January 10, 2025 Contract Increase Amount: \$750,000.00 – Total Contract Amount: \$2,250,000.00.

Funding

Account String: **1011-29381-381100-617900**
Fund Account Name: **PLD Decommissioning Reserve Fund**
Appropriation Name: **Public Lighting Decommissioning**
Funds Available: **\$973,467 as of May 17, 2024**

Tax Clearances Expiration Date: **12-12-24**

Political Contributions and Expenditures Statement:

Signed: **11-29-23** Contributions: **None**

Consolidated Affidavits

Date signed: **11-29-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Does not use Applications
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Background:

The Public Lighting Department (PLD) owns approximately 500 miles of underground conduit and a system of utility poles throughout the City formerly used for electrical distribution. The conduit and poles are now used by various PLD customers for cable runs. Occasionally, repairs and/or maintenance are required on the conduit and poles on an as-needed basis.

This Amendment covers Estimated costs for Overhead wire and asset removal, Underground cable retrieval, and for manhole repairs.

Bid Information:

None, because this is an amendment. At the time of Approval, this vendor submitted the highest ranked bid of the 4 bids received.

Contract Details

Vendor: **The Energy Group, Inc**

Amount: **Add \$750,000; Total \$2,250,000**

End Date: **Remains the same: through January 10, 2025**

Services remains the same:

Under the direction of PLD's Director and in conjunction with the City of Detroit, the Vendor will provide removal and remediation work (i.e. Dismantling & Abatement Services, Asset Removal, Transportation, Processing Services, etc.) on the PLD System via Work Order requests from the PLD Director. Also, at PLD's request, provide as needed repairs, maintenance, and replacement to PLD conduit grid to PLD owned conduit runs, manholes, handholes, and utility poles. All fully or partially removed PLD systems remain in an undamaged, fully functional, and secured state for usage at a later

Vendor will provide all materials, equipment, and utilities to complete scope of work. Vendor must provide daily, weekly, monthly, quarterly, and annual Project & Safety reporting. The Vendor will be held financially responsible and liable for all damages resulting from the execution of all PLD System Work Orders associated with this contract/project.

Fees remains the same:

Hours: **7:30am – 4pm, Mon. – Fri.**

- Hourly Rates for 22 positions range from \$57.42/hr. to \$117/hr.
- 27% increase for overtime and 43% increase for Double Time if work is outside of normal work hours.
- Equipment Rates per hour: 21 equipment types range from \$15.20/hr. to \$44.34/hr.
- Vactor Truck for \$178.33/hr.
- Meal, Volt Meggar, High Voltage tester, and Cable Locator range from \$3.69 to \$35.67 per day

\$1,199,471.12 of the authorized \$1,500,000 has been invoiced on this contract.

Additional Information: **6004113 was approved February 15, 2022 for \$1,500,000; through Jan. 10, 2025**

FIRE

6006135 100% City Funding – To Provide Fire and EMS Records Management System. – Contractor: ESO Solutions, Inc. – Location: 11500 Alterra Parkways, Suite 100, Austin, TX 78758 – Contract Period: Upon City Council Approval through January 31, 2025 – Total Contract Amount: \$164,193.69.

Funding

Account String: **NOT Provided**

Fund Account Name:

Appropriation Name:

Funds Available:

Tax Clearances Expiration Date: **10-27-24**

Political Contributions and Expenditures Statement:

Signed: **10-1-23** Contributions: **None**

Consolidated Affidavits

Date signed: **10-1-23**

Covenant of Equal Opportunity

Hiring Policy Compliance;

Online Employment App complies

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record

Bid Information

Bid opened & closed date NOT Provided. # of Invited Suppliers NOT Provided ; # of Bids Received NOT Provided.

Bids were evaluation points or prices were NOT Provided

*****According to OCP, this is a new interim contract in lieu of an amendment to 6002770, while the new longer-term contract is bid out. 6002770 was approved during Recess the week of November 30, 2020 with ESO Solutions, Inc to provide Patient care records management system for \$931,056; through November 16, 2023. The contract has expired and therefore it could not be amended, but the services cannot be disrupted.**

Contract Details:

Vendor: **ESO Solutions, Inc.**

Bid: **NOT Provided**

Amount: **\$164,193.69**

End Date: **January 31, 2025**

Services:

Provide a Fire and EMS Records Management System to manage fire and arson records, scheduling and reporting, which will be a cloud-based software solution, integrated with the City's CAD software. The system will include, but not limited to:

- **ESO Fire Incidents - a mobile-capable cloud-hosted solution used by EMS employees to upload information regarding patients, including treatments, tests and tests results, personal information for every person they treat, and EMS employees can email that information uploaded to hospitals. It will allow the City to bill people treated with time stamped information detailing their treatment. It will interface with the City's dispatching systems and the hospitals where people are transported.**
- **Fire Incidents CAD Integration into the City's Fire Incidents Reporting System.**
- **ESO Scheduling Plus – manages online scheduling, messaging, reporting, attendance tracking, time off management and payroll output.**
- **ESO's Health Data Exchange - permits the secure, HIPAA-compliant bidirectional exchange of patient healthcare information with participating hospitals.**
- **Maintenance and Support - Routine and immediate action. Client services team will be available 24 hours per day, 7 days per week, including holidays. Support desk normal business hours is Monday through Friday 7:00 am to 7:00 pm CT.**
- **Upon the termination of this Contract, and upon written request from the City, the Contractor will provide a database file including all the City's Data to the City.**

Contract discussion continues onto the next page.

FIRE – continued

6006135 100% City Funding – To Provide Fire and EMS Records Management System. – Contractor: ESO Solutions, Inc. – Location: 11500 Alterra Parkways, Suite 100, Austin, TX 78758 – Contract Period: Upon City Council Approval through January 31, 2025 – Total Contract Amount: \$164,193.69.

Fees:

Fire					
Product	Volume	Price	Discount	Total	Fee Type
Fire Incidents CAD Integration	144000 Incidents	\$4,995.00	(\$4,995.00)	\$0.00	Recurring
ESO Fire Incidents	34 Stations	\$46,210.75	(\$0.00)	\$46,210.75	Recurring
Fire Personnel Management	1200 Employees	\$18,684.75	(\$0.00)	\$18,684.75	Recurring
Fire Data API	144000 Incidents	\$18,629.00	(\$18,629.00)	\$0.00	Recurring

Education					
Product	Volume	Price	Discount	Total	Fee Type
Current EMS1 and/or Fire Rescue1 Integration	1200 Employees	\$6,492.00	(\$0.00)	\$6,492.00	Recurring

Scheduling					
Product	Volume	Price	Discount	Total	Fee Type
ESO Scheduling Plus	1200 Employees	\$72,444.75	(\$0.00)	\$72,444.75	Recurring
ESO Scheduling - CAD Interface	1200 Employees	\$4,614.75	(\$0.00)	\$4,614.75	Recurring
ESO Loop Closure	1200 Employees	\$15,746.69	(\$0.00)	\$15,746.69	Recurring

Health Data Exchange					
Product	Volume	Price	Discount	Total	Fee Type
HDE - ESO EHR Connection		\$1,495.00	(\$1,495.00)	\$0.00	Recurring

Total Recurring Fees	\$	189,312.69
Total One-Time Fees	\$	0.00
Discounts	\$	(25,119.00)
TOTAL FEES	\$	164,193.69

OCFO

6006297 100% City Funding – To Provide Financial Advisory Services. – Contractor: Public Resources Advisory Group, Inc. – Location: 39 Broadway Suite 1210 New York, NY 10006 – Contract Period: Upon City Council Approval through May 31, 2027 – Total Contract Amount: \$500,000.00.

Funding:

Account String: **1000-29234-230075-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Revenue Management**
Funds Available: **\$2,464,937 as of May 17, 2024**

Tax Clearances Expiration Date: **3-01-25**

Political Contributions and Expenditures Statement:

Signed: **10-3-23** Contributions: **none**

Consolidated Affidavits:

Date signed: **10-3-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment App Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information

RFP opened March 9, 2024 & closed April 10, 2024. 57 Invited Suppliers; 4 Bids Received.

Bids were evaluated based on Experience/Organization [20 points]; Capacity [10 points]; Proposal Solution/Approach [30 points]; Price [5 points]; Detroit Based Business Certification of Prime [15 Points]; Detroit Based Business Certification of Sub-Contractors [20 Points]
The maximum points available 100 points.

All Bids: Public Resources Advisory Group, Inc.	[62.50 points]
PFM Financial Services	[46.25 points]
Northland Securities	[33.75 points]
Advanced Big City Developments	[20 points]

Contract Details:

Vendor: **Public Resources Advisory Group, Inc**
Amount: **\$500,000**

Bid: **Highest Ranked [62.50 points]**
End Date: **May 31, 2027**

Services:

- **Vendor will provide Financial Advisory Services**
- **Provide continuous support for the development of Detroit debt management policies and procedures.**
- **Provide ongoing review and analysis of Detroit’s debt portfolio including identification of refunding opportunities and mechanisms to restructure debt service obligations to address changes in projected cash flows and achieve the goals of the Office of the Chief Financial Officer.**
- **Vendor will be attending and participating in meetings for the development or sale of bonds or other debt instruments, or the dissemination of information in connection therewith.**
- **Provide general advice on capital financing considerations of any proposed City of Detroit project.**
- **Assisting the City of Detroit with oversight of the Underwriter activities to ensure that the City Detroit’s best interest is served.**
- **Advising the City of Detroit regarding the timing, sizing and structure of bond or other debt instrument sales.**
- **Evaluating bids, calculating the true interest cost of each bid and providing a recommendation to the City of Detroit for a bid award.**
- **Providing independent analysis of completed bond or other debt instrument sales as well as full breakdown of associated issuance costs by service provider.**

Contract discussion continues on the next page:

OCFO-cont.

6006297 100% City Funding – To Provide Financial Advisory Services. – Contractor: Public Resources Advisory Group, Inc. – Location: 39 Broadway Suite 1210 New York, NY 10006 – Contract Period: Upon City Council Approval through May 31, 2027 – Total Contract Amount: \$500,000.00.

Services-cont.

- **Vendor will facilitate ongoing support for rating agency and investor relations, including reviewing credit rating agency reports and helping the City develop and execute strategies and initiatives to address credit rating agency concerns and comments, as approved by the Office of the Chief Financial Officer.**
- **Assist Office of the Treasury with any debt issuance and certifications and help manage credit rating agency relationships.**
- **Assist the Office of Budget via Office of the Treasury with developing a capital budget and financing plan against the City's Capital Agenda.**
- **Vendor will Keep the City apprised of any potential/planned changes to tax law (federal or state) that could impact the City's ability to issue future debt; and Monitor the City's outstanding debt portfolio against changes to interest rates and identify potential refunding opportunities.**
- **Assist the City with the vetting of its debt millage model for UTGO bond issues and provide and necessary recommendation for improvement or training concerning the City's ability to forecast future debt millage levies on existing and new debt.**
- **Provide Investment strategies for the investment of proceeds of municipal securities, investment agreements, and the recommendation of and brokerage of municipal escrow investments**

Fees:

First \$50,000,000 \$1.70

Over \$50,000,000 \$0.60

Minimum Transaction Fee: \$85,000

General Services

<u>Title</u>	<u>Hourly Rate</u>
President/Senior Managing Director	\$375
Managing Director	\$350
Vice President	\$325
Assistant Vice President/Associate	\$275
Analyst and Other	\$225

Total not to exceed \$500,000

POLICE – Waiver Requested

6006209 100% Grant Funding – To Provide Automatic License Plate Readers for Various Freeway Locations. – Contractor: Flock Group, Inc. – Location: 1170 Howell Mill Road, NW, Suite. 210, Atlanta, GA 30318 – Contract Period: Upon City Council Approval through June 3, 2029 – Total Contract Amount: \$6,250,000.00.

Funding

Account String: **2107-21355-231111-644100**
Fund Account Name: **Office of Grants Management Grants Fund**
Appropriation Name: **City of Detroit Freeway Grant 24**
Funds Available: **\$8,700,000 as of May 17, 2024**

Tax Clearances Expiration Date: **3-4-25**

Political Contributions and Expenditures Statement:

Signed: **4-19-24** Contributions: **None**

Consolidated Affidavits

Date signed: **4-19-24**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Online Employment App complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

Background:

Since 2020, the City of Detroit has seen 3 times as many freeway shootings each year, now averaging more than 50 each year. To keep families and communities safe, the City has obtained funding from the State of Michigan to develop a freeway camera and license plate reader (LPR) system to deter and solve violent crimes.

Detroit received a \$30 million grant from the State for a freeway camera system to investigate & solve violent crimes. In early 2024, the Administration City completed the CIOGS process & report, engaged BOPC, spoke with over 500 Detroiters at 10 community meetings.

The State of Michigan appropriated placed statutory requirements, including the camera system can only be used for law enforcement related to violent or felony crimes; it cannot be used to investigate or enforce traffic violations, civil laws, or immigration concerns. The cameras will not use facial recognition technology or be used to support that technology in any way. Finally, the cameras can only cover public spaces.

The City of Detroit will be installing LPR units at up to 340 locations. The location will be selected by the City. The vendor will provide access through their user interface to view LPR reads during the test. The unit will be solar powered. The City will have access to data collected by the unit during the test period and for 90 days afterwards. The video will feed into the Police Department’s Real Time Crime Center.

Bid Information

RFP opened on November 14, 2023 & closed on December 29, 2023. 730 Invited Suppliers; 8 Bids Received.

Bids were evaluated based on Response to proposed ALPR Functional Requirements Checklist [20 points]; Maintenance Plan [10 points]; Pricing [10 points]; Project Experience [5 points]; Detroit Certification of Vendor [15 points]; Detroit Certification of Sub-contractor(s), if applicable [20 points]. Maximum total without Certifications is 45 points. Maximum total with Certifications is 80 points.

ALL Bids:

Flock Group	[37 points]	Minuteman Security Technologies	[29 points]
Motorola Solutions	[42 points]	Rekor Recognition Systems, Inc.	[10 points]
Selex Es, Inc.	[17 points]	TKK Electronics	[0 points -disqualified]
Insight LPR, LLC	[0 points -disqualified]	Traffipax, LLC, Jenoptik	[0 points -disqualified]

***Motorola Solutions was originally awarded this RFP, but due to a bid violation reviewed by legal, Flock is now the awarded vendor.

Contract Details:

Vendor: **Flock Group, Inc**
Amount: **\$6,250,000**

Bid: **2nd Highest Ranked, Most Responsible Bid [37points]**
End Date: **June 3, 2029**

Contract discussion continues onto the next page.

POLICE – Waiver Requested – continued

6006209 100% Grant Funding – To Provide Automatic License Plate Readers for Various Freeway Locations. – Contractor: Flock Group, Inc. – Location: 1170 Howell Mill Road, NW, Suite. 210, Atlanta, GA 30318 – Contract Period: Upon City Council Approval through June 3, 2029 – Total Contract Amount: \$6,250,000.00.

Services:

Provide & Install Automatic License Plate Readers at City freeway entry and exit ramps, install at City boundaries on freeways where the City of Detroit borders other cities, on Freeway Intersections, and other locations as identified by the City. The ALPR end user interface will provide the ability to search vehicle license plate characters, vehicle model, vehicle body style, presence of racks, vehicle history, and or presence of bumper stickers.

This project is separate but coincides with a larger project where the City of Detroit Police Department will install streaming cameras on every quarter mile of freeway within the City of Detroit’s boundaries.

The City of Detroit freeways have:

- **Over 60 miles of freeways within its borders.**
- **290 entry and exit ramps.**
- **12 locations that border neighboring cities on freeways within the City of Detroit boundaries. 38 places where freeways intersect with other freeways.**

Currently, the City of Detroit Police Department uses ALPR technology on surface streets, Patrol Vehicles, and 3 ALPR mobile units.

The ALPRs will collect data on all vehicles traveling within the ALPR camera field of view. The collected Data will be uploaded immediately, analyzed against a database of stolen vehicles, and/or involved in criminal activity that is available for end user viewing, searchable and reportable. The City owns all Data collected. The Vendor cannot use any Data without written permission from the City.

The ALPR solution must connect to the National Crime Information Center (NCIC) database and user defined Hotlist to match plate reads against wanted vehicles and deliver alerts to end users.

Analytical data will allow the following, but is not limited to: the ability to obtain a “Location Summary” sheet that includes the address where the vehicle was seen, location type (retail, residential etc...), the number of times the subject vehicle was sighted and specific date(s) when vehicle was seen; ability to enter an address and see all Data connected to that location; gather Data information and provide a predictive analysis on where an identified vehicle will most likely be, based upon historical Data; and Allow reports and/or Data exports to be printed.

Vendor is responsible for all items involved with the design, permitting, construction/installation, data transmission, application support, warranty repairs, preventative maintenance, and responsive repairs following unexpected damage (i.e. vehicle strikes, vandalism/tampering, weather events, etc.).

The City of Detroit Police Department believes the installation of ALPR will be done in phases. Phase 1 will be to install the APLR on the freeway entry and exit ramps. Phase 2 will be to install the ALPR technology on the 12 freeway border crossings.

Vendor will provide in-person or virtual training for the proper use of the System and equipment.

This contract has an optional 2-year extension.

Contract discussion continues onto the next page.

POLICE – Waiver Requested – continued

6006209 100% Grant Funding – To Provide Automatic License Plate Readers for Various Freeway Locations. – Contractor: Flock Group, Inc. – Location: 1170 Howell Mill Road, NW, Suite. 210, Atlanta, GA 30318 – Contract Period: Upon City Council Approval through June 3, 2029 – Total Contract Amount: \$6,250,000.00.

Fees:

Fees includes Unlimited Data storage; Maintenance of all Equipment purchased by the City under this Contract; Replacement of Equipment damaged during normal usage, which will include vehicle strikes of Equipment poles; Support for the System; and Unlimited user accounts.

Implementation Service Cost (One Time Cost)		
Type:	Cost	Frequency
Sites Installed by Contractor		
Existing Infrastructure Implementation	\$150.00	Per camera/One Time Cost
Standard Implementation	\$650.00	Per camera/One Time Cost
Advanced Implementation	\$1,250.00	Per camera/One Time Cost
Sites Not Installed by Contractor		
Equipment Provision Only	\$0.00	No cost to City upon installation
Automatic License Plate Reader Cost (Annual Cost)		
Type:	Cost	Frequency
All Sites, Regardless of Installation Method		
Flock Falcon [Solar]	\$3,000.00	Per Year/Per Camera
Flock Falcon LR [Long Range/ AC Power]	\$5,000.00	Per Year/Per Camera
Extended Data Retention [Optional up to 1 Year]	\$300.00	Per Year/Per Camera
Automatic License Plate Reader Cost Encompasses: Unlimited User Licenses, All of the Hardware, LTE Cellular Connectivity, Cloud Storage, Access to the backend software which includes Nationwide LPR access and full maintenance for the lifetime of the contract .		

Professional Services Schedule:

Initial Camera Installation

- Existing Infrastructure | **\$150**
- Standard Install | **\$650**
- Advanced Install | **\$1,250**

Camera Relocations

- Camera relocation, existing pole | **\$350**
- Camera relocation, Flock pole | **\$750**
- Camera relocation, advanced pole | **\$5,000**

Equipment Replacements

- Camera replacement as a result of vandalism, theft, or damage | **\$800**
- Flock pole replacement as a result of vandalism, theft, or damage | **\$500**
- Advanced pole replacement as a result of vandalism, theft, or damage | **\$5,000**
- Technician visit for any other reason not listed above | **\$350**

Flock Safety Falcon Flex™ Replacements

- Replacement Camera | **\$800**
- Replacement Battery | **\$750**
- Replacement Solar Panel | **\$500**
- Replacement DC Power Kit | **\$150**
- Replacement AC Power Kit | **\$150**

TOTAL Not to Exceed \$6,250,000. Payment is contingent upon receipt of invoices.

TRANSPORTATION-waiver requested

6005960 100% City Funding – To Provide DEF Fluid and Service. – Contractor: Corrigan Oil Co. No. II –
Location: 11800 Pleasant Street, Detroit, MI 48217 – Contract Period: Upon City Council
Approval for a Period of Three (3) Years – Total Contract Amount: \$388,368.00.

Funding:

Account String: **5301-27200-200280-621506**
Fund Account Name: **Transportation Operation**
Appropriation Name: **Rider Services**
Funds Available: **\$17,135,600 encumbered as of May 17, 2024**

Tax Clearances Expiration Date: **5-15-25**

Political Contributions and Expenditures Statement:

Signed: **10-20-23** Contributions: **none**

Consolidated Affidavits:

Date signed: **10-20-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment App Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

RFQ closed October 27, 2023. 41 Invited Suppliers; 5 Bids Received.

Bids were evaluated based price only.

All Bids: Corrigan Oil Co. No. II	[\$388,368]
Shrader Tire & Oil Inc	[\$418,395]
Rowley Brothers, Inc. dba Rowleys Wholesale	[\$424,836]
Lyden Oil Company	[\$498,816]
Ace Restoration Services	[\$818,929 7% equalized bid \$761,603.97 for D-BB, D-HB, D-RB]

Contract Details:

Vendor: **Corrigan Oil Co. No. II**
Amount: **\$388,368.00.**

Bid: **Lowest Bid [\$388,368]**
End Date: **3 years from approval**

Services & Fees:

Provide and refill service of DEF urea storage and filling equipment. The equipment is for low floor heavy-duty urban transit buses.

The service shall include refilling DEF urea containers, exterior cleaning of containers, exterior cleaning of containers, and servicing of guns, hoses, and repair and replacement of components.

The DEF Fluid is \$1.55 per gallon.