

RECEIVED MAY 02 2022

CITY OF DETROIT LOBBYIST REGISTRATION

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

1. REGISTRANT'S NAME (Only one person may register with this form) Herbert Smith	2. REGISTRANT'S ID NUMBER 2022-7
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3. BUSINESS ADDRESS (All mail will be sent to this address) 111 W WASHINGTON ST, STE 1520 CHICAGO IL 60602	4. TELEPHONE NUMBER(S) (330) 936-2189 ()
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5. TYPE OF LOBBYIST (Check all applicable boxes.)

Registered lobbyist under Federal Law

Registered lobbyist under Michigan Law

Registered lobbyist in other states (name state(s)): Illinois

A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials

A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official (See definition of "lobbyist" on reverse)

6. NAME AND ADDRESS OF CLIENT(S)
Norfolk Southern Corp.
111 W Washington St, Ste 1520
Chicago IL 60602

7. VERIFICATION

I swear, or affirm, that

a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and

b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.

Herbert Smith
Type or print name of registrant

Herbert Smith Herbert Smith
Signature Herbert Smith (Apr 27, 2022 18:17 CDT)

Subscribed and sworn to me this _____ day of _____, _____
this _____ day of _____, _____

Notary Public, Wayne County, Michigan
My Commission Expires: _____

FOR OFFICIAL USE ONLY:

DATE OF ANNUAL REGISTRATION <u>May 2 2022</u> Month Day Year	THIS REGISTRATION IS VALID: From <u>May 2 2022</u> Month Day Year To <u>May 2 2023</u> Month Day Year	Amount of fee paid: <u>\$125.00</u> Date of payment: <u>May 2, 2022</u>
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RECEIVED MAY 02 2022

VERIFICATION ON OATH OR AFFIRMATION

State of Michigan
County of Wayne } ss.

Physical Presence - OR -
 Online Notarization

Subscribed and sworn to (or affirmed) before me

this 27 day of April, 2022, by
Day Month Year

Herbert Smith

Name of Signer No. 1

n/a

Name of Signer No. 2 (if any)


SC (APR 27, 2022 19:30 EDT)

Signature of Notary Public

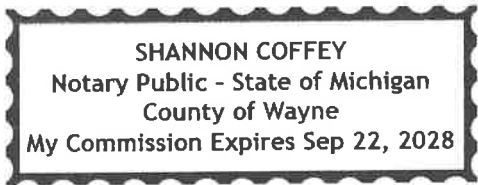
Shannon Coffey

Print Name Of Notary

State of Michigan, Wayne County

Other Required information

My Commission Expires: 9-22-2028



Place Notary Seal/Stamp Above

Description of Attached Document

Title or Type of Document: Lobbyist Registration

Document Date: 04/27/2022 Number of Pages: 1

Signer(s) Other Than Named Above: n/a

**CITY OF DETROIT
QUARTERLY REPORT**

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

2022 NOV -9 P 3:07

1. LOBBYIST'S NAME <p align="center" style="font-size: 1.2em;">Herbert Smith</p>	2. LOBBYIST'S ID NUMBER <p align="center" style="font-size: 1.2em;">2022-7</p>
3. BUSINESS ADDRESS (All mail will be sent to this address) <p align="center" style="font-size: 1.1em;">111 West Washington St., Suite 1520 Chicago, IL 60602</p> <input type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX	4. TELEPHONE NUMBER(S) <p align="center" style="font-size: 1.1em;">(312) 936-2189</p> <input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX

5. DATE OF ANNUAL REGISTRATION <p align="center" style="font-size: 1.2em;"> May 2 2022 </p> <p align="center" style="font-size: 0.8em;"> Month Day Year </p> <p align="center" style="font-size: 0.8em;">(DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)</p>	6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1 st Quarter (ending 3 months after annual registration) <input checked="" type="checkbox"/> 2 nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3 rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4 th Quarter (ending 12 months after annual registration)
--	--

7. NAME OF CLIENT
Norfolk Southern Corporation

8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER

I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER.
 (Provide a brief description and, if necessary, attach additional sheets.)

Government relations work on behalf of a Class I freight railroad's business interests with City of Detroit officials.

I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.

9. EXPENDITURES BY CATEGORY	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$ 0	9a. \$ 0
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....	9b. \$ 0	9b. \$ 0
9c. ALL OTHER LOBBYING EXPENDITURES	9c. \$ 0	9c. \$ 0
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	9d. \$ 0	9d. \$ 0

10. VERIFICATION

I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.

Herbert Smith

Type or print name of lobbyist

Signature of lobbyist

Subscribed and sworn to me this sworn to before me

this 7th day of November, 2022

Notary Public, Wayne County, Michigan
My Commission Expires: May 22, 2024

ANA REYNOSO
Official Seal
Notary Public - State of Illinois
My Commission Expires May 22, 2024

FOR OFFICIAL USE ONLY:

Amount of fee paid: \$25.00 Date of payment: 11/9/22

KW

CITY OF DETROIT QUARTERLY REPORT

OFFICE OF THE
DETROIT CITY CLERK

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

2023 FEB 23 A 8:09

1. LOBBYIST'S NAME Herbert Smith	2. LOBBYIST'S ID NUMBER 2022-7															
3. BUSINESS ADDRESS (All mail will be sent to this address) 77 West Washington St, Suite 1201 Chicago, IL 60602 <input checked="" type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX	4. TELEPHONE NUMBER(S) (312) 936-2891 <input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX															
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7. NAME OF CLIENT Norfolk Southern Corp.																
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER <input checked="" type="checkbox"/> I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. <small>(Provide a brief description and, if necessary, attach additional sheets.)</small> Government relations work on behalf of a class F freight railroad's business interests with Detroit officials, <input type="checkbox"/> I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.																
9. EXPENDITURES BY CATEGORY	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 30%;"></th> <th style="width: 35%;">THIS REPORTING QUARTER</th> <th style="width: 35%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th> </tr> </thead> <tbody> <tr> <td>9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> </tr> <tr> <td>9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> </tr> <tr> <td>9c. ALL OTHER LOBBYING EXPENDITURES</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> </tr> <tr> <td>9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> </tr> </tbody> </table>		THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	0	0	9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....	0	0	9c. ALL OTHER LOBBYING EXPENDITURES	0	0	9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	0	0
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9c. ALL OTHER LOBBYING EXPENDITURES	0	0														
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	0	0														
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. Herbert Smith Type or print name of lobbyist [Signature] Signature of lobbyist Subscribed and sworn to me this sworn to before me this 21st day of Feb , 2023 [Signature] Notary Public, Wayne County, Michigan My Commission Expires: 03/08/2026																
FOR OFFICIAL USE ONLY: Amount of fee paid: \$25.00 Date of payment: 2/23/23 KG																



CITY OF DETROIT QUARTERLY REPORT

OFFICE OF THE
DETROIT CITY CLERK

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

023 MAY 17 P 8:55

1. LOBBYIST'S NAME Herbert Smith	2. LOBBYIST'S ID NUMBER 2022-7															
3. BUSINESS ADDRESS (All mail will be sent to this address) 77 W. Washington St., Suite 1201 Chicago, IL 60602 <input checked="" type="checkbox"/> IF THIS ADDRESS HAS CHANGED, CHECK BOX	4. TELEPHONE NUMBER(S) (312) 936-2189 <input type="checkbox"/> IF A NUMBER HAS CHANGED, CHECK BOX															
5. DATE OF ANNUAL REGISTRATION May 2 2023 <small>Month Day Year</small> (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)	6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1st Quarter (ending 3 months after annual registration) <input type="checkbox"/> 2nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3rd Quarter (ending 9 months after annual registration) <input checked="" type="checkbox"/> 4th Quarter (ending 12 months after annual registration)															
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10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. Herbert Smith Type or print name of lobbyist [Signature] Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>16th</u> day of <u>May</u> , 2023 Cody Theriot Notary Public, Wayne County, Michigan My Commission Expires: <u>03/08/2026</u>																
<table style="width: 100%;"> <tr> <td style="width: 30%;">FOR OFFICIAL USE ONLY:</td> <td style="width: 40%; text-align: center;">Amount of fee paid: \$25.00</td> <td style="width: 30%; text-align: center;">Date of payment: 5/17/23</td> </tr> <tr> <td></td> <td style="text-align: center;">KW</td> <td></td> </tr> </table>		FOR OFFICIAL USE ONLY:	Amount of fee paid: \$25.00	Date of payment: 5/17/23		KW										
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CITY OF DETROIT LOBBYIST REGISTRATION

OFFICE OF THE
DETROIT CITY CLERK

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

023 MAY 17 P 8:45

1. REGISTRANT'S NAME (Only one person may register with this form) <p style="font-size: 1.2em; margin-left: 40px;">Herbert Smith</p>	2. REGISTRANT'S ID NUMBER <p style="font-size: 1.2em; margin-left: 40px;">2022-7</p>
3. BUSINESS ADDRESS (All mail will be sent to this address) <p style="font-size: 1.2em; margin-left: 40px;">77 W. Washington St. Suite 1201 Chicago, IL 60602</p>	4. TELEPHONE NUMBER(S) <p style="font-size: 1.2em; margin-left: 40px;">330, 936-2189</p>

5. TYPE OF LOBBYIST
(Check all applicable boxes.)

- Registered lobbyist under Federal Law
- Registered lobbyist under Michigan Law
- Registered lobbyist in other states (name state(s)): Illinois
- A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials
- A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official
(See definition of "lobbyist" on reverse)

6. NAME AND ADDRESS OF CLIENT(S)

Norfolk Southern Corporation
77 W. Washington St. Suite 1201
Chicago, IL 60602

7. VERIFICATION

I swear, or affirm, that:

a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and

b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge.

Herbert Smith

Type or print name of registrant

[Signature]

Signature

Subscribed and sworn to me this sworn to before me

this 16th day of May, 2023

[Signature]

Notary Public, Wayne County, Michigan (CA#17)
My Commission Expires: 07/08/2026

OFFICIAL SEAL
CODY THERIOT
NOTARY PUBLIC, STATE OF ILLINOIS
MY COMMISSION EXPIRES: 03/08/2026

FOR OFFICIAL USE ONLY:		
DATE OF ANNUAL REGISTRATION <p style="font-size: 1.5em; margin-left: 40px;">5 17 2023</p> <p style="font-size: 0.8em; margin-left: 40px;">Month Day Year</p>	THIS REGISTRATION IS VALID: <p style="font-size: 1.5em; margin-left: 40px;">From 5 17 2023</p> <p style="font-size: 0.8em; margin-left: 40px;">Month Day Year</p> <p style="font-size: 1.5em; margin-left: 40px;">To 5 17 2024</p> <p style="font-size: 0.8em; margin-left: 40px;">Month Day Year</p>	Amount of fee paid: \$125.00 Date of payment: 5/17/23

KG

CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

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FOR OFFICIAL USE ONLY: <div style="display: flex; justify-content: space-between;"> Amount of fee paid: \$25.00 Date of payment: 11/15/23 </div> <div style="text-align: center; font-size: 1.5em; color: red; margin-top: 10px;">KW</div>																

CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME <div style="font-size: 1.2em; font-family: cursive;">Herbert Smith</div>	2. LOBBYIST'S ID NUMBER <div style="font-size: 1.2em; font-family: cursive;">2022-7</div>															
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5. DATE OF ANNUAL REGISTRATION <div style="font-size: 1.2em; font-family: cursive;"> May 2 2023 </div> <div style="font-size: 0.8em;"> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM) </div>	6. PERIOD FOR THIS REPORT <input type="checkbox"/> 1 st Quarter (ending 3 months after annual registration) <input checked="" type="checkbox"/> 2 nd Quarter (ending 6 months after annual registration) <input type="checkbox"/> 3 rd Quarter (ending 9 months after annual registration) <input type="checkbox"/> 4 th Quarter (ending 12 months after annual registration)															
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FOR OFFICIAL USE ONLY: <div style="display: flex; justify-content: space-between;"> Amount of fee paid: \$25.00 Date of payment: 11/15/23 </div> <div style="text-align: center; font-size: 1.5em; color: red; margin-top: 10px;">KW</div>																

CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

**OFFICE OF THE
DETROIT CITY CLERK**

2024 FEB -6 P 2:10

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<div style="border: 1px solid black; padding: 5px; text-align: center; margin-bottom: 10px;"> OFFICIAL SEAL Rasmi Prajapati NOTARY PUBLIC, STATE OF ILLINOIS My Commission Expires Oct 08, 2025 </div> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; border-bottom: 1px solid black;"> FOR OFFICIAL USE ONLY: Amount of fee paid: \$ 25.00 </td> <td style="width: 50%; border-bottom: 1px solid black;"> Date of payment: 2/6/24 </td> </tr> </table>		FOR OFFICIAL USE ONLY: Amount of fee paid: \$ 25.00	Date of payment: 2/6/24													
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