CITY OF DETROIT LOBBYIST REGISTRATION (PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

1. REGISTRANT'S NAME (Only Herbert Smith	one person may register with this form)	2. REGISTRANT'S ID NUMBER 2022-7
3. BUSINESS ADDRESS (All ma	ail will be sent to this address)	4. TELEPHONE NUMBER(S)
11 W WASHINGTON ST, STE 1520 CHICAGO IL 60602		(330)936-2189 (
5. TYPE OF LOBBYIST (Check all applicable boxes.) 6. NAME AND ADDRESS OF Control of the Southern Corp.	lobbying all public officials A person anticipating expenditures of more lobbying a single public official (See definition of "lobbyist" on reverse)	Illinois ate(s)): than \$1,000 over the next twelve (12) months for than \$250.00 over the next twelve (12) months for
Norfolk Southern Corp. 111 W Washington St, St Chicago IL 60602	re 1520	
7. VERIFICATION		
I swear, or affirm, that:		
appointive officer, or any member or by the 2012 Detroit City Chart who provided services to the City	r of a board, commission or other voting body that	of Mayor, member of the City Council, City Clerk, t is established by either branch of City government a City appointee or City employee, or an individual re true and accurate to the best of my knowledge.
Type or print name of registrant	11.1.1	
Herbert (Merbert Smith (Apr 27,	2022 18:17 CDT)
Subscribed and sworn to me this s	swom to before me please see	attached jurat
this day of		
Notary Public, Wayne County, Mic My Commission Expires:	higan	
OR OFFICIAL USE ONLY:		
DATE OF ANNUAL REGISTRATIC	THIS REGISTATION IS VALID:	A Local
Hay 2 2	022 From May 2 2 Month Day	Amount of fee paid: 4 (25-00)
Month Cay	Year	Year Date of Uay 2, 2, 2
State of the state	To Mooh / Day	Year

VERIFICATION ON OATH OR AFFIRMATION

State of Michigan	
County of Wayne	ss.
	Physical Presence - OR -
	Online Notarization
	Subscribed and sworn to (or affirmed) before me
	this $\frac{27}{Day}$ day of $\frac{April}{Month}$, $\frac{2022}{Year}$, by
	Herbert Smith Name of Signer No. 1
SHANNON COFFEY	,
Notary Public - State of Michigan County of Wayne My Commission Expires Sep 22, 2028	Name of Signer No. 2 (if any)
	Signature of Notary Public
Place Notary Seal/Stamp Above	Shannon Coffey
	Print Name Of Notary
	State of Michigan, Wayne County
	Other Required information
	My Commission Expires: 9-22-2028
Description	of Attached Document
Title or Type of Document: Lobbyist R	egistration
Document Date: 04/27/2022	n/a Number of Pages:
Signer(s) Other ThanNamed Above: n/a	

OFFICE OF THE

2. LOBBYIST'S ID NUMBER

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT

LOBBYIST'S NAME

(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)
2022 NOV -9 P 3: 07

2022 -BUSINESS ADDRESS (All mail will be sent to this address) 4. TELEPHONE NUMBER(S) III West Washington St. Suite 1520 Chicago, 1 IF THIS ADDRESS HAS CHANGED, CHECK BOX \square IF A NUMBER HAS CHANGED, CHECK BOX DATE OF ANNUAL REGISTRATION PERIOD FOR THIS REPORT May 1st Quarter (ending 3 months after annual registration) Day 2nd Quarter (ending 6 months after annual registration) (DATE ENTERED BY CITY CLERK'S OFFICE 3rd Quarter (ending 9 months after annual registration) ON REGISTRATION FORM) 4th Quarter (ending 12 months after annual registration) 7. NAME OF CLIENT DESCRIPTION ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. OF LOBBYING (Provide a brief description and, if necessary, attach additional sheets.) **ACTIVITY DURING** Government relations work on behalf of a Ckss THIS QUARTER O (fix I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER. **EXPENDITURES BY CATEGORY** THIS REPORTING QUARTER REGISTRATION DATE THROUGH 9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, **END OF THIS QUARTER** REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER 0 INFORMATIONAL MATERIALS 9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING..... 9b. \$ 9c. ALL OTHER LOBBYING EXPENDITURES 0 9c. \$ 9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)...... 0 9d. \$ 10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. Type or print name, of lobbyist Signature of lobbyist Subscribed and sworn to me this sworn to before me ANA REYNOSO Official Seal Notary Public - State of Illinois Notary Public, Wayne County, Michigan My Commission Expires May 22, 2024 My Commission Expires: _ FOR OFFICIAL USE ONLY: Amount of fee paid: Date of payment

OFFICE OF THE DETROIT CITY CLERK

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT

(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

2023 FEB 23 A 8: 09

1. LOBBYIST'S NAME Herbert Smith		st's 10 NUMBER 2022 - 7	
		<u> </u>	
3. BUSINESS ADDRESS (All mail will be sent to this address)	4. TELEPH	4. TELEPHONE NUMBER(S)	
77 Wast Washington St. Sute	2 1dol 1330 <u>9</u>	36-2189 ()	
Chicago, IL Golod			
IF THIS ADDRESS HAS CHANGED, CHECK BOX	L⊒IF A NU	MBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION	6. PERIOD FOR THIS REPO	ORT	
Mary 2 2cd2 Month Day Year	☐ 1st Quarter Tending	3 months after annual registration)	
Month Day Year	Quarter (ending	6 months after annual registration)	
(DATE ENTERED BY CITY CLERK'S OFFICE	3rd Quarter (ending	9 months after annual registration)	
ON REGISTRATION FORM)	☐ 4 th Quarter (ending	12 months after annual registration)	
7. NAME OF CLIENT Norfolk Southern	Corp.		
DESCRIPTION OF LOBBYING O	NG THIS QUARTER.		
OF LOBBYING (Provide a brief description and, if necessar ACTIVITY DURING	y, attach additional sheets.)	10 0 0/ 5	
THIS QUARTER COLUDIAMENT (e/st	rous work on behi	alt ota Class +	
foot alade b	we have supposite i	with Atroit officials,	
Theight pailvoices	431MC 3 11110031 20	011	
I DID NOT ENGAGE IN LOBBYING ACTIVIT	TY DURING THIS QUARTER.		
9. EXPENDITURES BY CATEGORY	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS,			
REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$	9a. \$	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING	9b. \$	9b. \$	
9c. ALL OTHER LOBBYING EXPENDITURES	9c. \$	9c. \$	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)	9d. \$	9d. \$	
10. VERIFICATION			
I swear, or affirm, that all reasonable diligence was used in p	preparation of this form, and the	contents are true and accurate to the	
best of my knowledge.	•		
Harbort Smith			
Type or print name of Jobbyist			
8/1 An Journ	*		
Signature of lobbyist			
Subscribed and sworn to me this sworn to before me		CHTICIAL SEAL	
CODY THER!OT			
this Z D day of Fcb . ZO 2 3 NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 03/08/2026			
WW 11/144			
Notary Public, Wayne Gounty, Michigan			
My Commission Expires: (93/05/ 7016			
FOR OFFICIAL USE ONLY:	Ø Ø	102/12	
Amount of fee paid:	Date of payr	nent: 2/23 /25	

OFFICE OF THE ETROIT CITY CLERK

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM) 123 WAY 17 P 8: 55

1. LOBBYIST'S NAME Herbert Smith		T'S ID NUMBER		
		vad- /		
3. BUSINESS ADDRESS (All mail will be sent to this address)	4. TELEPHO	NE NUMBER(S)		
77 W. Washington St., Suite	e 1201 (330) 43	6-21891		
Chicago, IL 60602				
IF THIS ADDRESS HAS CHANGED, CHECK BOX	☐ IF A NUM	BER HAS CHANGED, CHECK BOX		
5. DATE OF ANNUAL REGISTRATION	6. PERIOD FOR THIS REPOR	RT		
May 2 2-23 Month Day Year		months after annual registration)		
		months after annual registration) months after annual registration)		
(DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		2 months after annual registration)		
7. NAME OF CLIENT AT CITY C' 1/				
7. NAME OF CLIENT Norfolk Southern				
8. DESCRIPTION ENGAGED IN LOBBYING ACTIVITY DUR. OF LOBBYING (Provide a brief description and, if necessar	ING THIS QUARTER.			
ACTIVITY DURING	work on both 16	Ea Clase I		
THIS QUARTER	L Lo	ille City A		
freight reilroed's b	usiness interests	other city or		
I DID NOT ENGAGE IN LOBBYING ACTIVIT	TY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH		
	THIO KET OKTING QUAKTEK	END OF THIS QUARTER		
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$	9a. \$		
	9b. \$	9b. \$		
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING	9c. \$	9c.\$		
9c. ALL OTHER LOBBYING EXPENDITURES				
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)	9d. \$	9d. \$		
10. VERIFICATION				
I swear, or affirm, that all reasonable diligence was used in p	reparation of this form, and the co	ntents are true and accurate to the		
best of my knowledge.				
Herbert Smith				
Type or print name of lobbyist				
Signature of lebbuilet				
Signature of lobbyist OFFICIAL SEAL				
Subscribed and swom to me this sworn to before me CODY THERIOT NOTARY PUBLIC, STATE OF ILLINOIS NOTARY PUBLIC, STATE OF ILLINOIS NOTARY PUBLIC, STATE OF ILLINOIS				
this 6 the day of May , 2023 NOTARY PUBLIC, STATE OF 12/08/2026				
Colly Sherwe	July 1			
Notary Public, Wayne Sounty, Michigan Junio				
My Commission Expires: 07/08/2026				
FOR OFFICIAL USE ONLY: \$ 25	CO.	5/17/23		
Amount of fee paid:	Date of payme			

CITY OF DETROIT LOBBYIST REGISTRATION (PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

OFFICE OF THE ETROIT CITY CLERK

028 MAY 17 P 8: 45

-					
1.	REGISTRANT'S NAME (Only one persor	may register with this form)	2. REGISTRANT'S ID NUMBER		
	Iterbert Sm	ith	2022-7		
3.	BUSINESS ADDRESS (All mail will be se	St Site Rel	4. TELEPHONE NUMBER(S) 330, 936-2189(
5.	(Check all applicable boxes.) Regi Regi A pe lobb (See	ying all public officials rson anticipating expenditures of more th ying a single public official definition of "lobbyist" on reverse)	e(s)):		
6.	Name and address of client(s) Norfolk Sout 77 w. Washing Chicago, I	hern Corporation fan St. Suite 1201 L Gobod			
7.	VERIFICATION				
	I swear, or affirm, that:		1		
	b) All reasonable diligence was used in prep Herbert Type or print name of registrant Signature Subscribed and swom to me this swom to be	of, commission or other voting body that let the 1984 Detroit City Code, or been a coal personal services contract; and aration of this form, and the contents are	Mayor, member of the City Council, City Clerk, s established by either branch of City government City appointee or City employée, or an individual true and accurate to the best of my knowledge.		
	this 16 day of May , 2023 OFFICIAL SEAL CODY THERIOT				
Notary Public, Wayne County, Michigan T(Cool) My Commission Expires: 03/08/2026 NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 03/08/2026					
	my serimission Expires. By Ediay	20			
FOI	ROFFICIAL USE ONLY:				
(2000) (1000)	Participant Commission (VA. 1)	THIS REGISTATION IS VALID:			
DAT	R OFFICIAL USE ONLY:	THIS REGISTATION IS VALID.	228 Amount of lee paid; \$125.00		

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT (PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME Heabert Smith			'S ID NUMBER
		येन्त्रेय - 7	
3. BUSINESS ADDRESS (All mail will be sent to this address)	1/ 12 1	4. TELEPHO	NE NUMBER(S)
77 West Washington St., Su	ite bol	330,93	6-21891
Chicago, IL Golod			
IF THIS ADDRESS HAS CHANGED, CHECK BOX		☐ IF A NUME	BER HAS CHANGED, CHECK BOX
5. DATE OF ANNUAL REGISTRATION	6. PERIOD FO	R THIS REPOR	RT
May 2 dod3	☐ 15t∩uar	tor (ending 3	monihs after annual registration)
Month Day Year			months after annual registration)
(DATE ENTERED BY CITY CLERK'S OFFICE			months after annual registration)
ON REGISTRATION FORM)	☐ 4 th Quar	ter (ending 12	2 months after annual registration)
7. NAME OF CLIENT Norfolk Souther	1 Compos	ration	
8. DESCRIPTION ENGAGED IN LOBBYING ACTIVITY DUR	ING THIS QUARTER.		
OF LOBBYING (Provide a brief description and, if necessar	y, attach additional sheets		4 G K F 3
THIS QUARTER Government role	tions work	on be	half of a Class I
freight milroad's	husacs	inter	to with the
			- 41 1
I DID NOT ENGAGE IN LOBBYING ACTIVI	TY DURING THIS QUART	TER. C.T	v of letroit
9. EXPENDITURES BY CATEGORY	THIS REPORTING	QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS,			
REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$		9a. \$
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING	9b. \$		9b. \$
9c. ALL OTHER LOBBYING EXPENDITURES	9c.\$		9c. \$
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9d. \$ 9d. \$	
10. VERIFICATION			
l swear, or affirm, that all reasonable diligence was used in p	preparation of this for	m, and the co	ntents are true and accurate to the
best of my knowledge.			
Herbert Smith			
Type or print prame of lobbyist			
Met here			
Signature of lobbyist			
Subscribed and swom to me this sworn to before me			
ans 15 day of 1000mper , 2025			cial Seal
(Kyco			c - State of Illinois Expires May 22, 2024
Notary Public, Wayne Gounty, Michigan Cook 4 11 11 11 11		Commission	LAPITOS May 22, 2021
My Commission Expires: 05/22/2029			
FOR OFFICIAL USE ONLY:	A Strikenskie		1. 1. 1. 2
Amount of fee paid.		Date of paymer	₁₁ /15/23

KW

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT (PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

1. LOBBYIST'S NAME Heabert Smith			'S ID NUMBER
		येन्त्रेय - 7	
3. BUSINESS ADDRESS (All mail will be sent to this address)	1/ 12 1	4. TELEPHO	NE NUMBER(S)
77 West Washington St., Su	ite bol	330,93	6-21891
Chicago, IL Golod			
IF THIS ADDRESS HAS CHANGED, CHECK BOX		☐ IF A NUME	BER HAS CHANGED, CHECK BOX
5. DATE OF ANNUAL REGISTRATION	6. PERIOD FO	R THIS REPOR	RT
May 2 dod3	☐ 15t∩uar	tor (ending 3	monihs after annual registration)
Month Day Year			months after annual registration)
(DATE ENTERED BY CITY CLERK'S OFFICE			months after annual registration)
ON REGISTRATION FORM)	☐ 4 th Quar	ter (ending 12	2 months after annual registration)
7. NAME OF CLIENT Norfolk Souther	1 Compos	ration	
8. DESCRIPTION ENGAGED IN LOBBYING ACTIVITY DUR	ING THIS QUARTER.		
OF LOBBYING (Provide a brief description and, if necessar	y, attach additional sheets		4 G K F 3
THIS QUARTER Government role	tions work	on be	half of a Class I
freight milroad's	husacs	inter	to with the
			- 41 1
I DID NOT ENGAGE IN LOBBYING ACTIVI	TY DURING THIS QUART	TER. C.T	v of letroit
9. EXPENDITURES BY CATEGORY	THIS REPORTING	QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS,			
REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$		9a. \$
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING	9b. \$		9b. \$
9c. ALL OTHER LOBBYING EXPENDITURES	9c.\$		9c. \$
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9d. \$ 9d. \$	
10. VERIFICATION			
l swear, or affirm, that all reasonable diligence was used in p	preparation of this for	m, and the co	ntents are true and accurate to the
best of my knowledge.			
Herbert Smith			
Type or print prame of lobbyist			
Met here			
Signature of lobbyist			
Subscribed and swom to me this sworn to before me			
ans 15 day of 1000mper , 2025			cial Seal
(Kyco			c - State of Illinois Expires May 22, 2024
Notary Public, Wayne Gounty, Michigan Cook 4 11 11 11 11		Commission	LAPITOS May 22, 2021
My Commission Expires: 05/22/2029			
FOR OFFICIAL USE ONLY:	A Strikenskie		1. 1. 1. 2
Amount of fee paid.		Date of paymer	₁₁ /15/23

KW

CITY OF DETROIT

	DETROIT	OFFICE OF THE
	LY REPORT	OFFICE OF THE DETROIT CITY CLERK
TO BE FILED BY REGISTERE. (PLEASE READ BOTH FRONT AND B.	D LOBBYIST FOR EAG ACK BEFORE COMPLETING	THIS FORM)
		2024 FEB -Ь Р 🗈 10
1. LOBBYIST'S NAME	2. LC	OBBYIST'S ID NUMBER
Herbeit Smith		20dd - 7
3. BUSINESS ADDRESS (All mail will be sent to this address)	C 1 12 1 4. TE	LEPHONE NUMBER(S)
77 West Washington St.	Ja. te bo 330	9, 936-2189 ()
Chicago IL GoGo2		
	T	A NUMBER HAS CHANGED, CHECK BOX
5. DATE OF ANNUAL REGISTRATION A 2 2 2	6. PERIOD FOR THIS	REPORT
Month Day Year	1st Quarter (en	ding 3 months after annual registration)
(DATE ENTERED BY CITY CLERK'S OFFICE	Quarter (er	nding 6 months after annual registration) Iding 9 months after annual registration)
ON REGISTRATION FORM)	4th Quarter (en	ding 12 months after annual registration)
7. NAME OF CLIENT Norfolk Southern	Comporation	000
8. DESCRIPTION OF LOBBYING	UNG THIS QUARTER	
ACTIVITY DUDING	ry, attach additional sheets.)	IC C Clas I
THIS QUARTER Government relation	s work on ben	last ora class I
treight rulload 5	basiness interes	of Retroit.
I DID NOT ENGAGE IN LOBBYING ACTIVI	TY DURING THIS QUARTER.	of letroit.
9. EXPENDITURES BY CATEGORY	THIS REPORTING QUAR	TER REGISTRATION DATE THROUGH
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS,		END OF THIS QUARTER
REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS	9a. \$	9a. \$
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING	9b. \$	9b.\$
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$G
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9d. \$
10. VERIFICATION		
I swear, or affirm, that all reasonable diligence was used in p best of my knowledge. Type or print name of lobbyist Signature of lobbyist	reparation of this form, and t	the contents are true and accurate to the
Subscribed and sworn to me this sworn to before me	1	OFFICIAL OF H
this 5th day of FEB, 20		OFFICIAL SEAL Rasmi Prajapati ARY PUBLIC, STATE OF ILLINOIS
Notary Public, Wayne County, Michigan My Commission Expires: 10/08/2025	My Co	ommission Expires Oct 08, 2025
FOR OFFICIAL USE ONLY:		no policy of space participations.
Amount of fee paid: P 42.	O O Date of or	ayment: 2/6/24