

City of Detroit

CITY COUNCIL


LEGISLATIVE POLICY DIVISION
208 Coleman A. Young Municipal Center
Detroit, Michigan 48226
Phone: (313) 224-4946 Fax: (313) 224-4336

David Whitaker, Esq.
Director
Irvin Corley, Jr.
Executive Policy Manager
Marcell R. Todd, Jr.
Director, City Planning Commission
Janese Chapman
Director, Historic Designation Advisory Board

John Alexander
LaKisha Barclift, Esq.
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Derrick Headd

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Floyd Stanley
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Timarie Szwed
Theresa Thomas
Ian Tomashik
Ashley A. Wilson

TO: The Honorable City Council

FROM: David Whitaker, Director 
Legislative Policy Division Staff

DATE: February 26, 2024

RE: **REVIEW OF CONTRACTS AND PURCHASING FILES**

Attached is the list of contracts submitted by the Office of Contracting and Procurement for the regular session of February 27, 2024.

The contracts submitted are included on the City Council's Agenda for referral to the Committees for review and report back to the City Council.

The comments and review of the Legislative Policy Division staff are printed in bold following each contract.

Attachments

cc:

Janice Winfrey
Laura Goodspeed
Sandra Stahl
Irvin Corley
Marcell Todd
Malik Washington

City Clerk
Auditor General
Office of Contracting and Procurement
Legislative Policy Division
Legislative Policy Division
Mayor's Office

Statistics compiled for the list submitted for the February 27, 2024 Formal Session.

Department	No. of Contracts or Purchase Orders	Focused Bids	Change, Extension Increases, Renewals	Located in Detroit
Construction & Demolition 6 Emergency Demolitions 2 ARPAs	8	0	0	8
Fire	1	0	0	0
General Services 3 ARPAs 1 ARPA Amendment	6	0	1 Amendment to Add Time	3
Housing & Revitalization 1 ARPA 1 ARPA Amendment	3	0	2 Amendments to Add Time	1
Police 1 ARPA	1	0	0	0
Transportation	2	0	2 Amendments to Add Time/Funds	1
Treasury	3	0	3 Amendments to Add Time	1
Totals	24	No Focused/Limited Bids	8 Amendment(s);	15

60% of all Contractors included in the contract list for the week of February 27, 2024 are located in Detroit.

TO: THE HONORABLE CITY COUNCIL

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: February 26, 2024

RE: **CONTRACTS AND PURCHASE ORDERS SCHEDULED TO BE REFERRED AT
THE FORMAL SESSION FEBRUARY 27, 2024.**

CONSTRUCTION & DEMOLITION

6006037 100% ARPA Funding – To Provide Commercial Structure Stabilizations for City Owned Properties. – Contractor: Professional Contracting & Consulting, Inc. – Location: 16970 W. Warren Avenue, Detroit, MI 48228 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$864,820.00.

Funding

Account String: **3923-22013-366003-617900-851307**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA - Neighborhood Beautification**
Funds Available: **\$8,293,643 as of February 22, 2024**

Tax Clearances Expiration Date: **01-04-25**

Political Contributions and Expenditures Statement:

Signed: **12-11-23** Contributions: **None**

Consolidated Affidavits

Date signed: **12-11-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the Coronavirus State & Local Fiscal Recovery Funds (SLFRF) Compliance & Reporting Guidance Expenditure Category of EC 2: Negative Economic Impacts for the Grey Box Program.

Background:

Grey Box Program and this contract is intended to support the City's blight removal efforts by removing debris from in and around commercial structures, securing windows and doors, and performing roof repairs so that they may be better suited for rehabilitation. The goal of the program is to improve health and economic outcomes through the remediation of vacant commercial properties that present the greatest opportunity for neighborhood revitalization. This initiative has identified (4) city-owned commercial properties on SNF Commercial Corridors.

Bid Information

RFP opened December 1, 2023 & it was extended to close from January 3, 2024 to January 8, 2024 .

309 Invited Suppliers; 2 Bids Received.

Bids were evaluated based on Previous experience & references [35 points]; Project Schedule [35 points]; and Cost Proposal [30 points]. The maximum points available is 100.

**ALL Bids: Professional Contracting & Consulting [83 points]
Major Contracting [68 points]**

The winning bid by Professional Contracting & Consulting was ranked the highest in all categories. Qualified Vendors needed 5 years of experience providing General Contracting services of similar scope and size, 5 professional references of previous experience performed in the last 5 years, and Valid Builders License.

Contract Details:

Vendor: **Professional Contracting & Consulting, Inc**
Amount: **\$864,820**

Bid: **Highest Ranked [83 points]**
End Date: **June 30, 2025**

Contract discussion continues onto the next page.

Construction & Demolition – continued

6006037 100% ARPA Funding – To Provide Commercial Structure Stabilizations for City Owned Properties. – Contractor: Professional Contracting & Consulting, Inc. – Location: 16970 W. Warren Avenue, Detroit, MI 48228 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$864,820.00.

Services:

Provide stabilization commercial structures within the city of Detroit so that they may be better suited for rehabilitation at the following Locations:

17270 Greydale 16119 E. Warren 8228 W. McNichols 8547 W. Vernor

The Construction and Demolition Department (CDD) is reserving the right to add the interior floor replacement of 17270 Greydale to the scope of work, including removal of all existing flooring within 17270 Greydale and replacing the existing floor with concrete. The vendor will:

- Take before and after photos of the work site;
- Conduct a pre-work inspection to understand conditions of the properties;
- Provide trash-out services including Exterior Debris Removal & Proper Disposal, Removal of Vegetation & Brush, Vehicle Removal on the property, Interior Debris Removal & Cleaning, Removal of Wild Animals, Removal & Proper Disposal of Animal Remains; and Tire & Graffiti Removal;
- Masonry or Structural Concrete Repairs, including repair, replace, or improve upon any existing brick, mortar, or any other structural component of the building;
- Repair and Replacement of Windows and Doors, including garage doors;
- Roof Repair and/or Replacement, including repair and/or replace any damaged or deteriorated roof, improve upon any existing roof, replace any existing roof, and perform any other requested roofing services(s) with a Manufacturer's Labor Warranty of 15 years and a Manufacturer's Materials Warranty of 15 years on any roof installation.

Vendor will provide all labor, material, and equipment. Each home will be completed within 120 days of notice to proceed. No electrical/plumbing or HVAC work is being completed on these structures.

Fees & Estimated Project Schedule:

17270 Greydale, approx. 4,200 sq. ft. [from 2/19/24 – 2/28/24]: Masonry [approx. 500 sq. ft.] for \$2,500; Repair, replace, and install new Window/Doors [including garage doors] for \$108,900; Remove and replace Roof [approx. 7,400 sq. ft. at \$15 per sq. ft.] for \$111,000; & Trash-out services [interior/exterior] for \$10,000. Alternate option includes removal of all existing flooring and replacing the existing floor with concrete [\$15 per sq. ft.]. SUBTOTAL \$232,400.

16119 E Warren, approx. 5,831 sq. ft. [from 2/1/24 – 3/4/24]: Masonry [approx. 500 sq. ft.] for \$7,500; Repair, replace, and install new Window/Doors [including garage doors] for \$73,500; Remove and replace Roof [approx. 6,000 sq. ft. at \$15 per sq. ft.] for \$90,000 & Trash-out services [interior/exterior] for \$10,000. SUBTOTAL \$181,000

8228 W McNichols, approx. 7,200 sq. ft. [from 2/1/24 – 2/25/24]: Masonry [approx. 500 sq. ft.] for \$2,500; Repair, replace, and install new Window/Doors [including garage doors] for \$73,600; remove and replace Roof [approx. 3,000 sq. ft. at \$15 per sq. ft.] for \$45,000; & Trash-out services [interior/exterior] for \$10,000. SUBTOTAL \$131,100.

8547 W. Vernor, approx. 4,000 sq. ft. [from 3/1/24 – 3/17/24]: Masonry [approx. 500 sq. ft.] for \$2,500; Repair, replace, and install new Window/Doors for \$94,200; Structural [Remove and replace rear 2- story wood deck] for \$24,00; Remove and replace Roof [approx.. 7,400 sq. ft.] for \$111,000 & Trash-out services [interior/exterior] for \$10,000. SUBTOTAL \$241,700.

TOTAL \$786,200. The remaining \$78,620, which makes the total contract amount \$864,820 is for the Alternate option of floor replacement at 17270 Greydale.

**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3072758 Notification to Council – 100% City Funding – To Provide an Emergency Demolition for the Residential Property, 9530 Carlin. – Contractor: Inner City Contracting, LLC – Location: 18715 Grand River Avenue, Detroit, MI 48223 – Contract Period: Notification of Emergency through June 30, 2024 – Total Contract Amount: \$29,999.00.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$6,946,648 as of February 22, 2024**

Tax Clearances Expiration Date: **01-04-25**
Political Contributions and Expenditures Statement:
Signed: **12-11-23** Contributions: **none**

Consolidated Affidavits

Date signed: **12-11-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for residential structure at 9530 Carlin on February 1, 2024.

Bids closed on February 7, 2024. 11 Invited Suppliers; 2 Bids Received.

**ALL Bids: Inner City Contracting \$29,999 [8% equalized bid \$27,599.08 for D-BB, D-HB, D-BSB]
DMC Consultants Inc \$32,400 [12% equalized bid \$28,512 for D-BB, D-RB, D-HB, D-BSB]**

Contract Details:

Vendor: **Inner City Contracting** Bid: **Lowest** End Date: **June 30, 2024**
Amount: **\$29,999 [8% equalized bid \$27,599.08 for D-BB, D-HB, D-BSB]**

Services & Costs:

Demolition \$24,000; Backfill & Grading \$3,000; Site Finalization \$2,999; TOTAL \$29,999

*****Demolition Completion date: February 9, 2024**

Certifications/# of Detroit Residents:

Certified as Detroit Based, Headquartered, Small Business, Minority-Owned Business Enterprise until 10/17/24. Vendor indicates a Total Employment of 15; 8 Employees are Detroit residents.

Additional Information:

This property is Privately owned.



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3072756 Notification to Council – 100% City Funding – To Provide an Emergency Demolition for the Residential Property, 1969 Fullerton. – Contractor: Inner City Contracting, LLC – Location: 18715 Grand River Avenue, Detroit, MI 48223 – Contract Period: Notification of Emergency through June 30, 2024 – Total Contract Amount: \$31,999.00.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$6,946,648 as of February 22, 2024**

Tax Clearances Expiration Date: **01-04-25**
Political Contributions and Expenditures Statement:
Signed: **12-11-23** Contributions: **none**

Consolidated Affidavits

Date signed: **12-11-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for residential structure at 1969 Fullerton on April 26,2023.

Bids closed on February 7, 2024. 11 Invited Suppliers; 2 Bids Received.

**ALL Bids: Inner City Contracting \$31,999 [8% equalized bid \$29,439.08 for D-BB, D-HB, D-BSB]
DMC Consultants Inc \$44,544 [12% equalized bid \$39,198.72 for D-BB, D-RB, D-HB, D-BSB]**

Contract Details:

Vendor: **Inner City Contracting** Bid: **Lowest** End Date: **June 30, 2024**
Amount: **\$31,999 [8% equalized bid \$29,439.08 for D-BB, D-HB, D-BSB]**

Services & Costs:

Demolition \$26,000; Backfill & Grading \$3,000; Site Finalization \$2,999; TOTAL \$31,999

*****Demolition Completion date: pending utility disconnect**

Certifications/# of Detroit Residents:

Certified as Detroit Based, Headquartered, Small Business, Minority-Owned Business Enterprise until 10/17/24. Vendor indicates a Total Employment of 15; 8 Employees are Detroit residents.

Additional Information:

This property is Publicly owned.



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3072757 Notification to Council – 100% City Funding – To Provide an Emergency Demolition for the Residential Property, 13501 Appoline. – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Notification of Emergency through June 30, 2024 – Total Contract Amount: \$31,616.00.

Funding

Account String: **1003-21200-160020-622975**
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$6,946,648 as of February 22, 2024**

Tax Clearances Expiration Date: **11-29-24**

Political Contributions and Expenditures Statement:

Signed: **05-09-23** Contributions: **1 current CMs in 2021, 1 former in 2016, 1 Mayor in 2016**

Consolidated Affidavits

Date signed: **05-09-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

Bid Information

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for residential structure at 13501 Appoline on April 26, 2023.

Bids closed on February 7, 2024. 11 Invited Suppliers; 2 Bids Received.

**ALL Bids: Inner City Contracting \$38,999 [8% equalized bid \$35,879.08 for D-BB, D-HB, D-BSB]
DMC Consultants Inc \$31,616 [12% equalized bid \$27,822.08 for D-BB, D-RB, D-HB, D-BSB]**

Contract Details:

Vendor: **DMC Consultants Inc** Bid: **Lowest** End Date: **June 30, 2024**

Amount: **\$31,616 [12% equalized bid \$27,822.08 for D-BB, D-RB, D-HB, D-BSB]**

Services & Costs:

Demolition \$22,116; Backfill & Grading \$5,000; Site Finalization \$4,500; TOTAL \$31,616

*****Demolition Completion date: Pending utility disconnect**

Certifications/# of Detroit Residents:

Certified as Detroit Based, Headquartered, Small Business, Minority-Owned Business Enterprise until 10/23/24. Vendor indicates a Total Employment of 52; 23 Employees are Detroit residents.

Additional Information:

This property is Publicly owned.



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3072754 Notification to Council – 100% City Funding – To Provide an Emergency Demolition for the Residential Property, 11848 Findlay. – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Notification of Emergency through June 30, 2024 – Total Contract Amount: \$25,272.00.

Funding:

Account String: 1003-21200-160020-622975
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$6,946,648 as of February 22, 2024**

Tax Clearances Expiration Date: 11-29-24

Political Contributions and Expenditures Statement:

Signed: 9-20-23 Contributions: 1 to a Current CM in 2021, 1 to the Mayor in 2016, & 1 to a former CM in 2016.

Consolidated Affidavits:

Date signed: 9-20-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information:

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for residential structures at 11848 Findlay on January 30, 2024.

Bids closed February 7, 2024. 11 Invited Suppliers; 2 Bids Received.

ALL Bids: Inner City \$33,985 [8% equalized bid \$31,266.20 for D-BB, D-HB, & D-BSB]
DMC \$25,272 [12% equalized bid \$22,239.36 for D-BB, D-RB, D-HB & D-BSB]

Contract Details:

Vendor: **DMC Consultants, Inc.** Bid: **Lowest Bid** End Date: **June 30, 2024**
Amount: **\$25,272 [12% equalized bid \$22,239.36 for D-BB, D-RB, D-HB & D-BSB].**

Services & Costs:

Demolition \$15,772; Backfill & Grading \$5,000; Site Finalization \$4,500; TOTAL \$25,272

*****Demolition Completion date: February 9, 2024**

Certifications/# of Detroit Residents:

Certified as Detroit Based, Headquartered, Small, Resident, & Minority-Owned Business until 10/23/24.
Vendor indicates a Total Employment of 52; 23 Employees are Detroit residents.

Additional Information:

This property is Publicly owned.



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3072541 Notification to Council – 100% City Funding – To Provide an Emergency Demolition for the Residential Property, 2445 McClellan. – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Notification of Emergency through June 30, 2024 – Total Contract Amount: \$59,000.00.

Funding:

Account String: 1003-21200-160020-622975
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$6,946,648 as of February 22, 2024**

Tax Clearances Expiration Date: 11-29-24

Political Contributions and Expenditures Statement:

Signed: 9-20-23 Contributions: 1 to a Current CM in 2021, 1 to the Mayor in 2016, & 1 to a former CM in 2016.

Consolidated Affidavits:

Date signed: 9-20-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information:

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for residential structures at 2445 McClellan on November 29, 2023.

Bids closed December 12, 2023. 11 Invited Suppliers; 1 Bid Received.

ALL Bids: DMC \$59,000 [12% equalized bid \$51,920 for D-BB, D-RB, D-HB & D-BSB]

Contract Details:

Vendor: **DMC Consultants, Inc.** Bid: **Sole Bid** End Date: **June 30, 2024**
Amount: **\$59,000 [12% equalized bid \$51,920 for D-BB, D-RB, D-HB & D-BSB].**

Services & Costs:

Demolition \$44,000; Backfill & Grading \$10,000; Site Finalization \$5,000; TOTAL \$59,000

*****Demolition Completion date: December 20, 2023**

Certifications/# of Detroit Residents:

Certified as Detroit Based, Headquartered, Small, Resident, & Minority-Owned Business until 10/23/24. Vendor indicates a Total Employment of 52; 23 Employees are Detroit residents.

Additional Information:

This property is Privately owned.



**EMERGENCY CONTRACT FOR CITY COUNCIL REVIEW ONLY
CONSTRUCTION & DEMOLITION**

3072531 Notification to Council – 100% City Funding – To Provide an Emergency Demolition for the Residential Properties, 9717 & 9725 N Martindale. – Contractor: DMC Consultants, Inc. – Location: 13500 Foley Street, Detroit, MI 48227 – Contract Period: Notification of Emergency through June 30, 2024 – Total Contract Amount: \$75,900.00.

Funding:

Account String: 1003-21200-160020-622975
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$6,946,648 as of February 22, 2024**

Tax Clearances Expiration Date: 11-29-24

Political Contributions and Expenditures Statement:

Signed: 9-20-23 Contributions: 1 to a Current CM in 2021, 1 to the Mayor in 2016, & 1 to a former CM in 2016.

Consolidated Affidavits:

Date signed: 9-20-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information:

Notice of Emergency Ordered Demolition, signed by director of Buildings Safety Engineering and Environmental Dept., issued for residential structures at 9717 & 9725 N Martindale on January 17, 2024.

Bids closed January 24, 2024. 11 Invited Suppliers; 1 Bid Received.

ALL Bids for both properties:

Inner City \$38,400 & \$38,400 = \$76,800 [8% equalized bid \$70,656 for D-BB, D-HB, & D-BSB]

DMC \$35,450 & \$40,450 = \$75,900 [12% equalized bid \$66,792 for D-BB, D-RB, D-HB & D-BSB]

Contract Details:

Vendor: **DMC Consultants, Inc.**

Bid: **Lowest**

End Date: **June 30, 2024**

Amount: **\$75,900 [12% equalized bid \$51,920 for D-BB, D-RB, D-HB & D-BSB].**

Services & Costs:

9717 N Martindale Demolition \$24,450; Backfill & Grading \$6,000; Site Finalization \$5,000;

SUBTOTAL \$35,450

9725 N Martindale Demolition \$29,450; Backfill & Grading \$6,000; Site Finalization \$5,000;

SUBTOTAL \$40,450

TOTAL \$75,900

*****Demolition Completion date: January 31, 2024**

Certifications/# of Detroit Residents:

Certified as Detroit Based, Headquartered, Small, Resident, & Minority-Owned Business until 10/23/24.

Vendor indicates a Total Employment of 52; 23 Employees are Detroit residents.

Additional Information:

9717 Martindale – This property is Publicly owned.

9725 Martindale – This property is Privately owned.



9717 N Martindale4



9725 N Martindale4

GENERAL SERVICES

6005931 100% ARPA Funding – To Provide Furniture- Assessment, Design, and Installation for Recreation Centers. – Contractor: Balco Interiors, LLC dba, Interior Environments – Location: 48700 Grand River Avenue, Novi, MI 48374 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$725,294.00.

Funding:

Account String: **3923-22007-470010-617900-850706**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA Neighborhood Investment 3**
Available Funds: **\$7,937,467 as of February 16, 2024**

Tax Clearances Expiration Date: **1-4-25**

Political Contributions and Expenditures Statement:
Signed: **11-20-23** Contributions: **none**

Consolidated Affidavits

Date signed: **11-20-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Background:

This project seeks to address the shortage of secure play areas, insufficient maintenance of existing city infrastructure, and a lack of opportunities and resources for Detroit Youth. As part of the continuing effort to revamp and rejuvenate recreational facilities, the City of Detroit is seeking to acquire furniture to make the community spaces more welcoming, while enhancing the quality of life in neighborhoods throughout the city.

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the Coronavirus State & Local Fiscal Recovery Funds (SLFRF) Compliance & Reporting Guidance Expenditure Category of EC 2: Negative Economic Impacts; Recreation Center Modernization.

Bid Information:

RFP opened September 13, 2023 & closed on November 22, 2023. 25 Invited Suppliers; 3 Bids received.

Bids were evaluated based on Workplan/Schedule [20 points]; Capacity [20 points]; Experience [25 points]; Cost [35 points]. The maximum points available is 100 points.

**ALL Bids: Balco Interiors, LLC dba, Interior Environments [90 points]
YTI Office Express [60 points]**

Decima LLC-disqualified for not disclosing subcontractor and did not meet minimum qualification of 5 years of providing furniture experience.

Contract Details:

**Vendor: Balco Interiors, LLC dba, Interior Environments Bid: Highest Ranked [90 points]
Amount: \$725,294.00 End Date: June 30, 2025**

Services:

PHASE 1- DESIGN

- **The Vendor will provide assessment and design services to help select furniture for all centers to achieve the most successful beautification in a satisfactory and proper manner.**
- **The Vendor will prepare a high-level summary report of their findings and suggestions of what new furniture should be purchased based on your walk through and talking to stakeholders (recreation staff).**
- **The Vendor will conduct weekly meetings with the City of Detroit to discuss and coordinate project progress.**

Contract discussion continues onto the next page.

General Services – continued

6005931 100% ARPA Funding – To Provide Furniture- Assessment, Design, and Installation for Recreation Centers. – Contractor: Balco Interiors, LLC dba, Interior Environments – Location: 48700 Grand River Avenue, Novi, MI 48374 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$725,294.00.

Services -continued:

- **The Vendor will allow for 1 revision of the proposed design, per recreation center, based on feedback from the City of Detroit.**

PHASE 2- FURNITURE PROCUREMENT AND INSTALLATION

During the procurement and installation phase, the Vendor will implement the approved design providing all labor, materials, supervision, and other services that are necessary to accomplish the project.

The tasks include, but are not limited to:

- **After the design is approved, the Vendor is responsible for purchasing and installation of furniture to beautify all recreation centers.**
- **The Vendor shall provide an updated schedule for installation once the design has been approved.**
- **The Vendor shall Monitor delivery and installation schedule and advise GSD of potential delays or acceleration of schedule well in advance of impact to project.**

Project Locations:

Center Name	Address
Adams/Butzel Complex	10500 Lyndon, Detroit, MI 48238
Butzel Family Center	7737 Kercheval St, Detroit, MI 48214
Clemente Recreation Center	2631 Bagley St, Detroit, MI 48216
Coleman Young Recreation Center	2751 Robert Bradby St., Detroit, MI 4820
Community Center at AB Ford	100 Lenox St, Detroit, MI 48215
Crowell Recreation Center	16630 Lahser St., Detroit, MI 48219
Dexter Elmhurst Recreation Center	11825 Dexter Ave, Detroit, MI 48206
Farwell Recreation Center	2711 Outer Drive E, Detroit, MI 48234
Heilmann Community Center	19601 Crusade, Detroit, MI 48205
Kemeny Recreation Center	2260 S. Fort, Detroit, MI 48217
Lasky Recreation Center	13200 Fenelon St, Detroit, MI 48212
Patton Recreation Center	2301 Woodmere, Detroit, MI 48209
Northwest Activities Center	18100 Meyers Rd, Detroit MI, 48235
Williams Recreation Center	8431 Rosa Parks Blvd, Detroit, MI 48206

Fees:

Total cost for Phase 1 Design Services, which covers the design fee for all locations, is \$35,294.

Total cost for Phase 2 Purchase and Installation which includes the authorized furniture cost (\$600,000) and the purchase and installation of the furniture (\$90,000) is \$690,000.

Total contract amount \$725,294.00.

Contract discussion continues onto the next page.

General Services – continued

6005931 100% ARPA Funding – To Provide Furniture- Assessment, Design, and Installation for Recreation Centers. – Contractor: Balco Interiors, LLC dba, Interior Environments – Location: 48700 Grand River Avenue, Novi, MI 48374 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$725,294.00.

Projected Schedule:

FULL-SERVICE OFFERINGS

PROJECT TIMELINE

PATH TO PARTNERSHIP	PROJECT INTRODUCTION	Phone or video call to review high-level objectives, goals, and desires for project; Determine what success looks like.	1 DAY
	TEAM INTRODUCTION + WORKSPACE GOALS	Through our discovery workshop we dive into your organization's goals, wants, wishes and fears. Uncovering the true purpose of your space and the people who work in it. (Ideally at IE Showroom)	1 WEEK
	EXPLORATION PHASE	Current space evaluations, case study tours, thought starters, preliminary test-fits, programming needs, define objectives.	8 DAYS
	CREATE A DESIGN STRATEGY	We now create an informed plan for a unique solution of your space; Review Timeline, Confirm Project Vision, Project Details, and Project Budget	1 WEEK
DESIGN	SCHEMATIC DESIGN	The goal is to narrow down ideas to determine solutions. Concept presentation, space planning, sketches, preliminary selections, product exploration.	2 WEEKS
	DESIGN DEVELOPMENT 1 + FURNITURE FINISH SELECTIONS	The goal is to review and finalize design for final sign off and order. Solution development, budget analysis, 3D design, renderings and elevations, furniture floorplan development, furniture colors and finish discussion.	2 WEEKS
	ELECTRICAL + DATA PLAN	Coordinate with IT/AV provider to ensure power and data locations are correct and compatible with furniture selections.	3 DAYS
	FINAL APPROVALS	The goal is to sign off and order final design solutions, final renderings and presentation showing selections and finishes, final floorplans, final proposal.	1 WEEK
	FORMAL PROPOSAL	IE provides formal proposal for order; signed proposal, and 50% deposit required to place furniture order.	1 DAY
	CLIENT SIGNOFF / PO ISSUED / 50% DEPOSIT RECEIVED	Allow one week for internal processing and approvals on furniture order; Check, Credit Card (3% processing fee) or ACH deposits available.	1 WEEK
LAUNCH	FURNITURE ORDER PLACED	IE Order Entry will place order; IE Project Manager will reach out via email with order details and next-steps once acknowledged. (allow 3-5 business days for all manufactures to acknowledge receipt)	1 DAY
	FINAL FIELD VERIFICATION	IE Field Manager to meet client, GC, Architect and/or Project Manager on-site to review As-Builts and Furniture Installation Drawings; confirm site is ready for installation as scheduled.	1 DAY
	STANDARD MANUFACTURING LEAD-TIME	Allow 8-10 weeks for procurement, and transit to site or IE Warehouse. (some exceptions apply to longer lead-time items)	14 WEEKS
	FURNITURE INSTALLATION	And now for the "drum roll" moment! IE PM, Field Manager, and Account Executive ensure everything is coordinate seamlessly, working with Site Superintendent on a successful installation.	1 WEEK
	PUNCH WALK-THROUGH POST-INSTALLATION	IE walks site with client, documents any damage, missing or incomplete areas on Plangrid (visual software install management), provides detailed report to client; IE Punch team order replacement parts; confirm lead times with client.	2 DAYS
	OCCUPY NEW SPACE	The Day we've all been waiting for! IE can provide a 'welcome placemat' at each space to remind employees of project goals, will be present in person to introduce them to their new space, and answering FAQ's as well as provide ergonomic adjustment guidance.	3 DAYS
	PROJECT CLOSE-OUT	All Punch / Warranty items delivered and installed; client confirms all outstanding issues are complete; Final invoice to be prepared.	3 WEEKS

GENERAL SERVICES – Waiver Requested

6005929 100% City Funding – To Provide Geese Management Services. – Contractor: Goodbye Geese, LLC – Location: 4444 Second Avenue, Detroit, MI 48201 – Contract Period: Upon City Council Approval through December 31, 2025 – Total Contract Amount: \$86,400.00

Funding

Account String: **1000-26470-470198-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Parks and Public Space Management**
Funds Available: **\$16,753,871 as of February 22, 2024**

Tax Clearances Expiration Date: **6-21-24**
Political Contributions and Expenditures Statement:
Signed: **1-23-24** Contributions: **None**

Consolidated Affidavits

Date signed: **1-23-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance; Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record Disclosure

Bid Information:

Bids opened on October 24, 2023 & closed on November 14, 2023. 8 Invited Suppliers; 1 Bid Received.
ALL Bids: Demica LLC \$3,600

Contract Details:

Vendor: **Goodbye Geese, LLC** Bid: **Sole Bid**
Amount: **\$86,400** End Date: **December 31, 2025**

Services:

Geese Management Services for various recreation sites, by using intense deterrence of the geese at parks through the use of dogs (Border Collie) trained in scare tactics mimicking natural predators yet are humane and would not harm the geese at the following locations:

Palmer Parks	Roosevelt Park	Henderson Park
Riverside Park	Lakewood East Park	Bristol Park/Greenway
Maheras Park	Patton Park	Coleman Young Park
AB Ford Park	Chandler Park	Mariner Park

These areas have become attractive to geese to reside and nest because there is an ample food supply, secluded nesting spots, and bodies of water nearby. These locations have no natural predators to convince the geese to move elsewhere.

Vendor will make multiple daily visits with the dogs during the 1st month. Regular patrol will average 2-3 times per week, participate in public education and inclusion to make the goose control a positive and constructive experience, provide Monthly reports detailing frequency of visits and bird activity during visits, and destroy nests at each location coordinated through the MDNR.

Fees:

\$11 per Acre. \$3,600 per month for 24 months = TOTAL \$86,400.

LOCATIONS	ACREAGE	COST PER ACRE	TOTAL COST
Palmer Parks	281.29 ac		\$300/month
Riverside Park	30 ac		\$300/month
Maheras Park	53 ac		\$300/month
AB Ford Park	21 ac		\$300/month
Roosevelt Park	1.1 ac		\$300/month
Lakewood East Park	28 ac		\$300/month
Patton Park	85 ac		\$300/month
Chandler Park	13.5 ac		\$300/month
Henderson Park	22 ac		\$300/month
Bristol Park/Greenway	3.2 ac		\$300/month
Coleman Young Park	7 ac		\$300/month
Mariner Park	7.2 ac		\$300/month
Total			\$3,600/month

HOUSING & REVITALIZATION

3072148 100% ARPA Funding – To Provide Payment for Roof Repairs Performed for HRD Renew Detroit Program. – Contractor: Sterling Construction and Roofing, LLC – Location: 13311 Stark Road, Livonia, MI 48150 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$237,130.20.

Funding:

Account String: **3923-22010-366003-617900-851001**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA - Intergenerational Poverty 1**
Available Funds: **\$13,291,881 as of February 22, 2024**

Tax Clearances Expiration Date: **1-8-25**

Political Contributions and Expenditures Statement:

Signed: **12-18-23** Contributions: **None**

Consolidated Affidavits

Date signed: **12-18-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the Coronavirus State & Local Fiscal Recovery Funds (SLFRF) Compliance & Reporting Guidance Expenditure Category of EC 2: Negative Economic Impacts for Home repair for seniors, low-income, and disabled community.

Bid Information:

None, because this is a PO to cover costs from Contract # 6004585 with Renaissance Contracting, which is now doing business as Sterling Construction and Roofing, LLC. Contract # 6004585 has been assigned to Sterling Construction and Roofing, LLC as of December 12, 2023. All work and contract obligations covered under 6004585 has been transferred to Sterling Construction in accordance with the assignment agreement.

The original RFP opened April 19, 2022 and closed on May 27, 2022. There were 154 invited suppliers and this vendor was the 3rd highest ranked bid out of 11 bids received. The 4 top ranked bids were awarded contracts, and all were approved on July 26, 2022; through December 31, 2023, including Renaissance Contracting, LLC (now doing business as Sterling Construction and Roofing, LLC [Contract # 6004585 for \$576,000], DMC Consultants [Contract # 6004551 for \$864,000], Great Lakes Roofing, Inc [Contract # 6004586 for \$576,000] and Interface Studio, LLC [Contract # 6004584 for \$1,000,000].

According to OCP, this “PO was created per the CPO because contract 6004585 expired. This PO is being issued to pay for work already performed.

Contract Details:

Vendor: **Sterling Construction and Roofing, LLC** Amount: **\$237,130.20** End Date: **June 30, 2024**

Services:

The Renew Detroit program intends to Provide 200 Residential Roof Replacements & Construction Services for senior and disabled residents. This vendor was originally contracted to complete 40 of the 200 homes. For each home conditionally selected and subsequently confirmed acceptance into the Renew Detroit program, the vendor will provide the following services, within 5 business days or less per project site:

- **Remove and properly dispose of all previous shingles and/or cedar shake.**
- **Replace any rotting sheathing.**
- **Ensure that all roofs are completed to Michigan and City of Detroit code requirements for a detailed list of all City of Detroit Buildings, Safety, Engineering & Environmental (BSEED) requirements.**
- **Install all necessary venting and flashing.**
- **Ensure all gutters and downspouts are in working condition, which may include removing and replacing with aluminum in color of participant’s choosing.**
- **Pull and receive approval for all proper permits.**
- **Clean site of all construction materials once roof replacement is complete.**

Contract discussion continues onto the next page.

Housing & Revitalization – continued

3072148 100% ARPA Funding – To Provide Payment for Roof Repairs Performed for HRD Renew Detroit Program. – Contractor: Sterling Construction and Roofing, LLC – Location: 13311 Stark Road, Livonia, MI 48150 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$237,130.20.

This PO does not cover any additional homes, only homes that have already been repaired per HRD. It covers work performed at the following 13 homes.

16634 Chandler Park Dr	3779 VICKSBURG
20226 SPENCER	9980 HARTWELL
19207 San Juan Dr	2445 GLENDALE
5750 CRANE	10050 CEDARLAWN
14846 WILFRED	3103 HELEN
3123 McDougall	1951 LESLIE
8637 Prairie St	TOTAL \$237,130.20 [averages \$18,240.78 per home]

Original Fees covered under 6004585:

Base Bid	40 Homes @ \$12,000 each	\$480,000
Contingency		\$96,000
	TOTAL	\$576,000

Fee Schedule for 6004585 & the PO 3072148:

Roofing & Related Items/Services

1	Roofing Costs - Per Square for roofs with pitch under 8/12	Cost	Unit Measure
	Remove 1 layer shingles, install three dimensional shingles	600.00	Per Square
	Remove 2 layers shingles, install three dimensional shingles	700.00	Per Square
	Cost for each additional layer of shingle removal after first two	50.00	Per Square
	Remove 1 layer shingles along with a layer of cedar shake and re-sheath roof with 7/16 OSB board, install three dimensional shingles	975.00	Per Square
	Remove 2 layer shingles along with a layer of cedar shake and re-sheath roof with 7/16 OSB board, install three dimensional shingles	1,030.00	Per Square
	Cost for each additional layer of shingle removal after first two	50.00	Per Square
2	Roofing Costs - Per Square for roofs with pitch 9/12 or 10/12	Cost	Unit Measure
	Remove 1 layer shingles, install three dimensional shingles	600.00	Per Square
	Remove 2 layer shingles, install three dimensional shingles	700.00	Per Square
	Cost for each additional layer of shingle removal after first two	60.00	Per Square
	Remove 1 layer shingles along with a layer of cedar shake and re-sheath roof with 7/16 OSB board, install three dimensional shingles	975.00	Per Square
	Remove 2 layer shingles along with a layer of cedar shake and re-sheath roof with 7/16 OSB board, install three dimensional shingles	1,030.00	Per Square
	Cost for each additional layer of shingle removal after first two	60.00	Per Square
3	Roofing Costs - Per Square for roofs with pitch 11/12 or 12/12	Cost	Unit Measure
	Remove 1 layer shingles, install three dimensional shingles	700.00	Per Square
	Remove 2 layer shingles, install three dimensional shingles	750.00	Per Square
	Cost for each additional layer of shingle removal after first two	65.00	Per Square
	Remove 1 layer shingles along with a layer of cedar shake and re-sheath roof with 7/16 OSB board, install three dimensional shingles	1,025.00	Per Square
	Remove 2 layer shingles along with a layer of cedar shake and re-sheath roof with 7/16 OSB board, install three dimensional shingles	1,075.00	Per Square
	Cost for each additional layer of shingle removal after first two	65.00	Per Square
4	Roofing & Related Costs - Miscellaneous	Cost	Unit Measure
	Repair and install flat roof (cost per sq. ft.)	14.00	Per Square Foot
	Cost per linear foot to remove and replace gutters and downspouts	14.50	Per Linear Foot
	Cost per linear foot to remove and replace fascia	8.00	Per Linear Foot
	Cost per linear foot to remove and replace sheathing	2.85	Per square foot
	Cost per trusse to remove and replace rafters (or any framing)	9.50	Per Trusse/LF
	Cost to remove chimney	1,000.00	Per Removal
	Cost per square foot to rebuild chimney	10.00	Per Square Foot
	Cost to install chimney liner	500.00	Per Installation
	Cost per square foot to tuck point	3.50	Per Square Foot
	Cost per square to tarp	120.00	Per Square

Contract discussion continues onto the next page.

Housing & Revitalization – *continued*

3072148 100% ARPA Funding – To Provide Payment for Roof Repairs Performed for HRD Renew Detroit Program. – Contractor: Sterling Construction and Roofing, LLC – Location: 13311 Stark Road, Livonia, MI 48150 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$237,130.20.

Additional Information:

Other Recently approved Renew Detroit Contracts:

6005953 was approved February 20, 2024 with Fortune Builders to provide up to 25 Roof Replacements for \$500,000; through June 30, 2025.

6005959 was approved February 20, 2024 with Custom Built Construction to provide up to 25 Roof Replacements for \$500,000; through June 30, 2025.

6005964 was approved February 20, 2024 with Presidential Construction Inc to provide up to 25 Roof Replacements for \$500,000; through June 30, 2025.

6005990 was approved February 20, 2024 with Professional Contracting & Consulting, Inc to provide up to 25 Roof Replacements for \$500,000; through June 30, 2025.

6005994 was approved February 20, 2024 with 1-800-Hansons to provide up to 25 Roof Replacements for \$500,000; through June 30, 2025.

TRANSPORTATION-waiver requested

6001858-A2 100% Grant Funding – AMEND 2 – To Provide Extension of Time and an Increase of Funds for Transportation Planning, Engineering and Program Management Services. – Contractor: AECOM Great Lakes, Inc. – Location: 4219 Woodward Avenue, Suite 200, Detroit, MI 48201 – Previous Contract Period: February 26, 2019 through February 19, 2024 – Amended Contract Period: Upon City Council Approval through December 31, 2025 – Contract Increase Amount: \$360,000.00 – Total Contract Amount: \$7,617,658.00.

Funding:

Account String: **5303-20287-201111-617900**
Fund Account Name: **Transportation Grant Fund**
Appropriation Name: **FY 2015 SEC 5307 Grant MI-2016-006**
Available Funds: **\$115,629 as of February 16, 2024**

Tax Clearances Expiration Date: **02-19-2025**

Political Contributions and Expenditures Statement:

Signed: **11-21-23** Contributions: **None**

Consolidated Affidavits

Date signed: **11-21-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment app complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

None, because this is an amendment to an existing contract. The City of Detroit awarded Contract 6001858 to AECOM Great Lakes, Inc. in 2019 to provide Transportation Planning, Engineering and Program Management Services for the Detroit Department of Transportation (DDOT). The Contract was issued for a total amount of \$6,000,000.00 and amended in 2023 to add funds for additional services. The Contract expires February 19, 2024. DDOT wishes to extend AECOM Contract 6001858 for one (1) year while preparing the requirements for new transportation planning and engineering contracts. Amendment No. 2 extends the term to February 26, 2025, and adds funds of \$360,000 for Underground Storage Tank monitoring. The additional funds are based on DDOT's in-house estimate using previous invoices.

Contract Details:

Vendor: **AECOM Great Lakes, Inc**
End Date: **Add 1 year; through December 31, 2025**

Amount: **+ \$360,000; Total \$7,617,658**

Services at the time of approval:

Architectural, Engineering, Design, Planning and Management.

Provide architectural, engineering, and/or transit planning with research, planning, development, design, construction, alteration, or repair of real property; as well as, studies, alternatives analysis, environmental impact statements, investigations, surveying and mapping, tests, evaluations, consultations, comprehensive planning, program management, conceptual designs, plans and specifications, value engineering, construction phase services, soils engineering, drawing reviews, preparation of operation and maintenance manuals, construction management, and other related services when requested by the City.

Program Oversight, Oversight Planning, and Maintain Documentation:

Oversight is a continuous review and evaluation of various processes to verify compliance with statutory, administrative, and regulatory requirements; that City goals are reached; and that departmental processes and components are improved. PMO begins as early in project implementation as practical, usually during the preliminary engineering process.

Contract discussion continues onto the next page.

Transportation – continued

6001858-A2 100% Grant Funding – AMEND 2 – To Provide Extension of Time and an Increase of Funds for Transportation Planning, Engineering and Program Management Services. – Contractor: AECOM Great Lakes, Inc. – Location: 4219 Woodward Avenue, Suite 200, Detroit, MI 48201 – Previous Contract Period: February 26, 2019, through February 19, 2024 – Amended Contract Period: Upon City Council Approval through December 31, 2025 – Contract Increase Amount: \$360,000.00 – Total Contract Amount: \$7,617,658.00

Examples of Projects:

- Service, Systems and Corridor Planning;
- Route Evaluation, Data Collection and Fare Assessment;
- Paratransit Planning;
- Legislation and Policy Analysis;
- Innovative Technology;
- Construction Planning/Management;
- Preliminary Designs and Site Plans;
- Underground Storage Tank (UST) System: Training, Inspection, Targeted Repair, & Design Services for MDEQ/EPA Compliance;

Amendment 2 Services:

Underground Storage Tank monitoring

- Class C Training, provide A&B oversight
- Conduct required MDEQ/EPA testing, inspections, and reporting (monthly and annual)
- UST corrective action, maintenance, and fuel testing
- General support

Fees – at time of approval:

The fees include several Job classifications and hourly rates- ranging from Administration/Clerical \$26 - \$36 an hour to National Transit & Rail Director \$354 an hour.

For FY23:

On Call Camera Services \$645,650.00
Underground Storage Tanks \$273,332.00
Total for FY23 \$918,982.00

For FY24:

Underground Storage Tanks \$338,676.00
Total for Amendment No. 1 \$1,257,658.00

Amendment 2 Fees:

12 months of Class C training and providing A&B oversight is \$4,000 per month; total \$48,000.

12 months of required MDEQ/EPA testing, inspections, and reporting is \$10,000 per month; total \$120,000.

12 months of UST corrective action, maintenance, and fuel testing is \$15,000 per month; total \$180,000.

12 months of General Support is \$1,000 per month; total \$12,000.

Total for Amendment No.2 \$360,000.

Additional Information:

6001858 was initially approved February 26, 2019, with AECOM Great Lakes to provide Transportation Planning, Engineering and Program Management Services for \$6,000,000; through February 19, 2024.

Amendment 1 was approved May 23, 2023, to add \$1,257,658 to the contract; through February 19, 2024.

TRANSPORTATION

6001815-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for the Disadvantaged Business Enterprise Program Compliance and Certification Software System. – Contractor: AskReply Inc dba B2Gnow – Location: 725 West McDowell Road, Phoenix, AZ 85007 – Previous Contract Period: June 4, 2019 through June 3, 2024 – Amended Contract Period: Upon City Council Approval through June 3, 2025 – Contract Increase Amount: \$23,235.00 – Total Contract Amount: \$151,330.00.

Funding:

Account String: **5301-29201-200070-622302**
Fund Account Name: **Transportation Operation**
Appropriation Name: **DDOT Planning**
Available Funds: **\$2,788,624 as of February 22, 2024**

Tax Clearances Expiration Date: **12-14-24**

Political Contributions and Expenditures Statement:

Signed: **12-5-23** Contributions: **None**

Consolidated Affidavits

Date signed: **12-5-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information:

None, because this is an amendment to an existing contract. At the time of approval, this was a Sole Source, Non-Standard procurement due to the specialized nature of the system.

This amendment request will cover 1 year until OCP/Department complete the new scope of work and place this software out for bid. The additional \$23,235 is being added will cover services for 1 year.

Contract Details:

Vendor: **AskReply Inc dba B2Gnow**

Amount: **Add \$23,235; Total \$151,330**

End Date: **Add 1 year; through June 3, 2025**

Services – remains the same:

Provide a monitoring program for compliance and reporting to the Federal govt. to meet the requirements for the federally required Disadvantaged Business program.

The system allows organizations to manage the financial aspects of the diversity management programs, including monitoring actual participation versus contract goals, and capturing lower tier awards and utilization. Contract will track construction, services, supply and professional service contracts with various levels of complexity.

The Program allows vendors to submit certification applications online, access application forms, provide supporting documents online; as well as includes ongoing training for Dept. staff and the vendors through webinar programs.

Contract discussion continues onto the next page.

TRANSPORTATION

6001815-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for the Disadvantaged Business Enterprise Program Compliance and Certification Software System. – Contractor: AskReply Inc dba B2Gnow – Location: 725 West McDowell Road, Phoenix, AZ 85007 – Previous Contract Period: June 4, 2019 through June 3, 2024 – Amended Contract Period: Upon City Council Approval through June 3, 2025 – Contract Increase Amount: \$23,235.00 – Total Contract Amount: \$151,330.00.

Amendment 1 Fees:

1. Vendor Management , Contract Compliance, Goal Setting

Annual Fees: Modules & Services	Base Price	Discount	Units	Annual Subscription	Capacity / Notes
• Baseline System & Vendor Management module (required)	\$8,545	25%	1	\$4,900	
<i>B2Gnow hosted & managed SOC 2 certified technology infrastructure</i>				Included	
<i>Software licenses and system maintenance</i>				Included	
<i>24/7 unlimited access to the B2Gnow system</i>				Included	
<i>Unlimited staff accounts in system</i>				Included	
<i>Access to standard system upgrades and enhancements</i>				Included	
<i>Access to standard reports and ad-hoc tool</i>				Included	
<i>Phone and email support for staff</i>				Included	
<i>First level email support for vendors</i>				Included	
<i>Training manuals and quick guides</i>				Included	
<i>Online staff training</i>				Included	
• Contract Compliance module	\$8,545	30%	1	\$4,582	Capacity of up to 200 monitored contracts
• Online Application module	\$8,545	30%	1	\$4,582	Capacity up to 200 certifications
• Certification Management module	\$8,545	30%	1	\$4,582	
• Outreach and Event Management module	\$8,545	30%	1	\$4,582	Capacity up to 100 campaigns

Annual Subscription	
\$23,235	*Subject to escalation terms

Fees at the time of approval:

One-time cost for setup of the modules and services	\$28,600
Annual cost for Support and services [\$16,640 per year]	\$83,200
Additional costs [may be for additional modules and optional services that are offered]	\$16,295
TOTAL	\$128,095

\$123,398.75 of the authorized \$128,095 has been invoiced on this contract.

Additional Information:

6001815 was initially approved June 4, 2019 with AskReply Inc dba B2Gnow to provide Compliance and certification software for \$128,095; through June 3, 2024.

CONSTRUCTION AND DEMOLITION

6006074 100% ARPA Funding – To Provide Abatement and Alteration of 2 Commercial Structures Group 238. – Contractor: Homrich Wrecking, Inc. dba Homrich – Location: 3033 Bourke Street, Detroit, MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$1,729,200.00

Funding:

Account String: **3923-22003-160060-617900-750382**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA Blight Remediation**
Available Funds: **\$18,050,550 as of February 23, 2024**

Tax Clearances Expiration Date: **8-28-24**

Political Contributions and Expenditures Statement:

Signed: **2-9-24** Contributions: **none**

Disclosure

Consolidated Affidavits

Date signed: **2-9-24**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the Coronavirus State & Local Fiscal Recovery Funds (SLFRF) Compliance & Reporting Guidance Expenditure Category of EC 3: Services to Disproportionately Impacted Communities; Blight Remediation- Industrial and Commercial.

Bid Information:

RFP opened January 12, 2024 & closed on January 29, 2024. 8 Invited Suppliers; 4 Bids received.

Bids were evaluated based on Project Plan [20 points]; Project Schedule [30 points]; Project Experience [20 points]; Capacity [15 points]; Cost Proposal [15 points]. The maximum points available is 100 points.

ALL Bids: Homrich	[92.50 points]
Salenbien Trucking and Ex.	[75 points]
Adamo Demolition Company	[52.50 points]
Inner City Contracting	[30 points]

Contract Details:

Vendor: **Homrich Wrecking, Inc. dba Homrich**
Amount: **\$1,729,200.00**

Bid: **Highest Ranked [92.50 points]**
End Date: **June 30, 2025**

Services:

Improve Neighborhoods and the quality of life of residents through the abatement and alteration of blighted commercial structures. This is a request to provide Abatement & Alteration of Commercial Structures Group 238, which includes 2 commercial properties. The Vendor will provide:

- **Pre-Abatement & Pre-Alteration due diligence, including review engineering survey report(s) & hazardous/regulated materials survey(s), PAV(s), etc.; visit site inspection prior to mobilization; and identify/document impediments such as occupants, collapsed/collapsing structures, parked/abandoned vehicles].**
- **Abatement, Alteration, & Debris Removal, Transport, & Disposal.**
- **Backfill & Grading.**
- **Site Finalization, including sidewalk replacement of any sidewalk flag that was cracked, heaved, or damaged while providing these services, as well as seeding and the establishment of turf.**

Contract discussion continues on next page

Construction & Demolition – continued

6006074 100% ARPA Funding – To Provide Abatement and Alteration of 2 Commercial Structures Group
238. – Contractor: Homrich Wrecking, Inc. dba Homrich – Location: 3033 Bourke Street, Detroit,
MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract
Amount: \$1,729,200.00

Project Schedule:

Site Address		3433 E Warren	630 Lycaste
Parcel ID #		13002773.	21044901.
1.	Abatement Start Date	5/1/2024	5/1/2024
2.	Post-Abatement Passed Date	5/21/2024	6/21/2024
1. to 2. delta (calendar days)		20	51
3.	Knock Start Date	5/28/2024	6/28/2024
2. to 3. delta (calendar days)		7	7
4.	Open Hole Approval Date	7/5/2024	7/30/2024
3. to 4. delta (calendar days)		38	32
5.	Certificate of Approval Date	7/12/2024	8/6/2024
4. to 5. delta (calendar days)		7	7
6.	Pre-Invoice Approval Date	7/19/2024	8/13/2024
5. to 6. delta (calendar days)		7	7
Site Term of Performance		79	104
7.	Total Term of Performance	109	134

Contract discussion continues on next page

Construction & Demolition – continued

6006074 100% ARPA Funding – To Provide Abatement and Alteration of 2 Commercial Structures Group
238. – Contractor: Homrich Wrecking, Inc. dba Homrich – Location: 3033 Bourke Street, Detroit,
MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract
Amount: \$1,729,200.00

Fees:

Group	Address	Hazardous / Regulated Materials Abatement	Demolition	Backfill	Site Finalization	Demolition Total Costs	Grand Total Costs
238	3433 E Warren	\$94,000.00	\$434,000.00	\$7,500.00	\$2,500.00	\$444,000.00	\$538,000.00
238	630 Lycaste	\$407,000.00	\$573,000.00	\$52,000.00	\$2,000.00	\$627,000.00	\$1,034,000.00
Total Properties							\$1,572,000.00
Contingency 10%							\$157,200.00
Grand Total							\$1,729,200.00

Project Images:

These properties are Privately Owned.



Figure 1 - Photos of 3433 E Warren, Detroit, MI 48207



Figure 4 - Photos of 630 Lycaste Street, Detroit, MI 48214

Contract discussion continues on next page

Construction & Demolition – continued

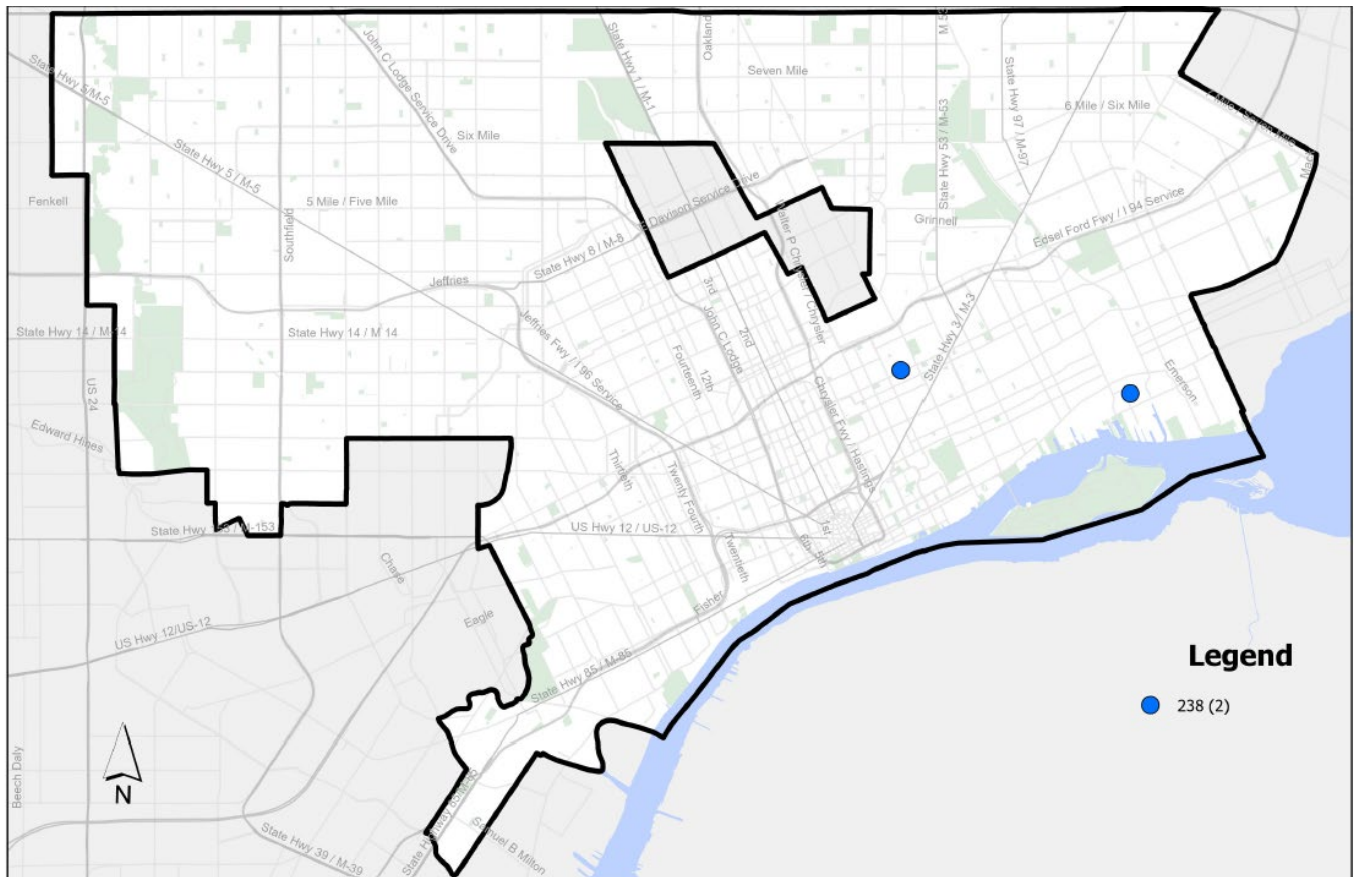
6006074 100% ARPA Funding – To Provide Abatement and Alteration of 2 Commercial Structures Group 238. – Contractor: Homrich Wrecking, Inc. dba Homrich – Location: 3033 Bourke Street, Detroit, MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$1,729,200.00

Certifications/# of Detroit Residents

Vendor has a Detroit Based Business Certification until 06/25/2024.

Vendor indicates a Total Employment of 85; 4 Employees are Detroit Residents

Map of Locations:



FIRE – Waiver Requested

3072505 100% City Funding – To Provide Emergency Fire Air Cushions. – Contractor: Safeware, Inc. – Location: 4403 Forbes Boulevard. Lanham, MD 20706 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$87,500.00.

Funding

Account String: **1000-29240-240010-628200**
Fund Account Name: **General Fund**
Appropriation Name: **Fire Department Administration**
Funds Available: **\$7,487,500 as of February 22, 2024**

Tax Clearances Expiration Date: **2-5-25**

Political Contributions and Expenditures Statement:
Signed: **2-1-24** Contributions: **None**

Consolidated Affidavits

Date signed: **2-1-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Bid Information:

RFQ opened on December 4, 2023 & closed on December 15, 2023. This RFP was a re-bid of an RFQ that opened October 10, 2023 to October 25, 2023. It was re-bid due to only receiving 1 bid that met specification, but could not comply with the City’s requirements. 27 Invited Suppliers; 3 Bid Received.

ALL Bids: Safeware, Inc \$97,500.01
AB Squared, LLC \$20,065 [disqualified because they did not meet DFD specifications]
Ace Restoration Services \$202,988

*****Safeware provided a Best and Final Offer of \$87,500, which is a reduction from their \$97,500.01 bid.**

Contract Details:

Vendor: **Safeware, Inc**
Amount: **\$87,500**

Bid: **Lowest Responsible Bid**
End Date: **June 30, 2024**

Products/Fees:

Provide Emergency Fire Air Cushions. Each Cushion includes manual, carrying bag, warranty certificate, and repair cushion. Air cushions are used for rescue from high objects in case of fire or disaster. Quote dated 1/17/24 is as follows:

JTS AC-70	EA	12,200.00	12,200.00
Model AC-70 Safety Air Cushion (rated for up to 21.3 meters) DEPLOYED: 20' long X 15' wide X 8' high (plus blower-necks and fan); ~240 lbs			
JTS AC-100	EA	17,325.00	17,325.00
Model AC-100 Safety Air Cushion (rated for up to 30.5 meters) DEPLOYED: 25' long X 20' wide X 9' high (plus blower-necks and fans); ~320 lbs			
JTS AC-150	EA	23,100.00	23,100.00
AC-150 Safety Air Cushion (rated for up to 45.7 meters) DEPLOYED: 32' long X 23' wide X 12' high (plus blower-necks and fans); ~570 lbs			
JTS AC-200	EA	33,800.00	33,800.00
Model AC-200 Safety Air Cushion (rated for up to 61.0 meters) DEPLOYED: 33' long X 25' wide X 15' high (plus blower-necks and fans); ~674 lbs			
JTS 20 FAN	EA	0.00	0.00

Fees continue onto the next page.

Fire – Waiver Requested – continued

3072505 100% City Funding – To Provide Emergency Fire Air Cushions. – Contractor: Safeware, Inc. – Location: 4403 Forbes Boulevard. Lanham, MD 20706 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$87,500.00.

Products/Fees – continued:

20" Fans (3/4 Hp 110V motor, 60 Hz, 4 blade)		1.0		
INCLUDED AT NO CHARGE				
JTS 24 FAN	EA		0.00	0.00
24" Fans (3/4 Hp 110V motor, 60 Hz, 4 blade)		1.0		
INCLUDED AT NO CHARGE				
JTS AC-100 U-L	EA		475.00	475.00
30' x 25' (750 ft2) Under-Liner for AC-100 (optional, but recommended)		1.0		
JTS TRNG	EA		600.00	600.00
On-Site Safety Air Cushion Training (airfare, hotel, ground trans.)		1.0		
OPC MIDEAL	EA		0.00	0.00
State of Michigan #171 180000001151		1.0		
Public Safety & Emergency Preparedness Contract Master Agreement #4400008468				
Standard freight within continental US is paid, all HAZMAT or expedited freight will be billed.				
			SUB-TOTAL:	87,500.00
			TAX:	0.00
			AMOUNT DUE:	87,500.00

GENERAL SERVICES – Waiver Requested

6005859 100% ARPA Funding – To Provide eSports Equipment for City of Detroit Recreation Centers. – Contractor: FanFit Gaming Inc. – Location: 50 Rosenfield Drive, Barrie Ontario, Canada L4M5X4 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$331,442.61.

Funding

Account String: **3923-22007-470010-617900-850706**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA - Neighborhood Investments 3**
Funds Available: **\$7,937,468 as of February 22, 2024**

Tax Clearances Expiration Date: **2-28-24**

Political Contributions and Expenditures Statement:
Signed: **12-11-23** Contributions: **None**

Consolidated Affidavits

Date signed: **11-12-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Background:

Through this contract, the City will provide a specialized experience centered around the hobby of gaming both casually and competitively for youth at or between the selected age range of 13-24; further increasing the number of fun and unique recreation activities available for youth in and around the Metro Detroit area due to the popularity of Esports & gaming popularity on the rise.

The addition of eSports lounges in the recreation centers gives youth an opportunity to experience a true, professional gaming environment. Designed with larger groups of occupants in mind to accommodate competitions or after school programs where attendance may be larger. Players would take part in supervised, online gaming sessions, either competitively or casually the 6 recreation centers.

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the Coronavirus State & Local Fiscal Recovery Funds (SLFRF) Compliance & Reporting Guidance Expenditure Category of EC 2: Negative Economic Impacts for Recreation Center Modernization.

Bid Information

RFQ opened August 30, 2023 & closed on September 20, 2023. 8 Invited Suppliers; 3 Bids Received.

ALL Bids: FanFit Gaming \$331,442.61 [includes Tech support]
Color In Gaming \$859,800 [did not bid on Headset covers]
Game Changers Arcade LLC [was disqualified for quoting all alternative items]

The department recommends FanFit Gaming because their pricing model for the items and services they are seeking meets our needs and is the most economical.

Contract Details:

Vendor: **FanFit Gaming**
Amount: **\$331,442.61**

Bid: **Sole Bid**
End Date: **June 30, 2025**

Services:

This vendor will provide eSports Equipment & Installation, for Six recreation centers, including:

Adams/Butzel Complex	10500 Lyndon, Detroit, MI 48238
Butzel Family Center	7737 Kercheval St, Detroit, MI 48214
Coleman Young Recreation Center	2751 Robert Bradby St., Detroit, MI 48207
Crowell Recreation Center	16630 Lahser St., Detroit, MI 48219
Patton Recreation Center	2301 Woodmere, Detroit, MI 48209
Northwest Activities Center	18100 Meyers Rd, Detroit MI, 48235

Contract discussion continues onto the next page.

General Services – Waiver Requested – continued

6005859 100% ARPA Funding – To Provide eSports Equipment for City of Detroit Recreation Centers. – Contractor: FanFit Gaming Inc. – Location: 50 Rosenfield Drive, Barrie Ontario, Canada L4M5X4 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$331,442.61.

Services– continued:

Vendor will provide Delivery, Installation, and Tech Support of all hardware and software related to electronic/gaming apparatus equipment once capital improvements have completed, as well as, maintenance.

The vendor will also provide maintenance and troubleshooting during the initial opening of each eSports Lounge:

- **Technology support for the entire length of the two-year contract.**
- **Provide paper and/or computer media catalogs to all agencies upon request for the duration of this contract. Vendor to explain if catalog identifies environmentally preferable products with associated EPP certifications.**
- **Equipment orders to be completed and delivered to the specified location within a maximum of 10 days from placement of the order. Installation to be completed within 30 days from placement of the order.**
- **All purchases related to this contract must be delivered and invoiced by April 2025.**

1-Year Warranty on Playstation V, Xbox Series X, Nintendo Switch OLED, Controllers, and Samsung Televisions. 3-year warranty on Desktop PCs, Peripherals (Keyboards, mice, headsets), and Computer Monitors.

Fees:

Item	Total Quantity	Unit Price	Total		Grand Total
Hardware				\$117,063.94	\$331,442.61
55" TV - Samsung 55" Class QN 700B Neo QLED 8k Smart TV	24	\$662.50	\$15,900.00		
Desktop PC	36	\$1,614.44	\$58,119.97		
Computer Monitor	36	\$195.03	\$7,021.06		
TV Mount	24	\$86.00	\$2,063.95		
Keyboards	36	\$48.75	\$1,754.98		
Mice	36	\$36.56	\$1,316.14		
Headsets	36	\$112.82	\$4,061.37		
Nintendo Switch OLED	6	\$349.80	\$2,098.80		
Xbox Series X	18	\$514.10	\$9,253.80		
Playstation V	12	\$514.10	\$6,169.20		
Playstation Controllers	36	\$81.62	\$2,938.32		
Xbox Controllers	54	\$81.62	\$4,407.48		
Switch Controllers	24	\$81.62	\$1,958.88		
Software					
Game downloads	120	\$104.94	\$12,592.80	\$12,592.80	
Furniture				\$56,285.87	
Gaming Chairs- AKRacing Core Series EX SE	36	\$291.33	\$10,487.89		
Studio Furniture - AKRacing Summit Gaming Desk	36	\$353.51	\$12,726.36		
Studio Furniture- IKEA or equivalent couch – Kivik	12	\$1,219.00	\$14,628.00		
Studio Furniture - IKEA Arm Chair - VEDBO - or equivalent	12	\$349.80	\$4,197.60		
Studio Furniture - IKEA OLSEROD Side Table - or equivalent	18	\$105.99	\$1,907.81		

fees continue onto the next page. .

General Services – Waiver Requested – continued

6005859 100% ARPA Funding – To Provide eSports Equipment for City of Detroit Recreation Centers. – Contractor: FanFit Gaming Inc. – Location: 50 Rosenfield Drive, Barrie Ontario, Canada L4M5X4 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$331,442.61.

Fees – continued:

Studio Furniture - IKEA LACK coffee table - or equivalent	18	\$105.99	\$1,907.81		
Studio Furniture - IKEA FJÄLLBO or equivalent	24	\$434.60	\$10,430.40		
Installation/Consultation				\$85,500.00	
Site Installation	840	\$95.00	\$79,800.00		
Consultation	60	\$95.00	\$5,700.00		
Tech Support					
1-Year Agreement				\$60,000.00	

GENERAL SERVICES – Waiver Requested

6005024-A1 100% ARPA Funding – AMEND 1 – To Provide an Extension of Time for Parks, Recreation and Culture Parks Renovation at John R. Watson. – Contractor: Decima, LLC – Location: 16870 Schaefer Highway, Detroit, MI 48235 – Previous Contract Period: April 11, 2023 through February 14, 2024 – Amended Contract Period: Upon City Council Approval through June 30, 2025 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$876,933.00.

Funding

Account String: **3923-22008-470012- 617900-850811**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA - Parks Recreation & Culture**
Funds Available: **\$3,505,268 as of February 22, 2024**

Tax Clearances Expiration Date: **2-28-24**

Political Contributions and Expenditures Statement:
Signed: **12-11-23** Contributions: **None**

Consolidated Affidavits

Date signed: **11-12-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Background:

The improvements covered under this contract will promote healthier living environments and outdoor recreation and socialization in communities that have been disproportionately impacted by COVID-19.

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the Coronavirus State & Local Fiscal Recovery Funds (SLFRF) Compliance & Reporting Guidance Expenditure Category of EC 2: Negative Economic Impacts.

Bid Information

None, because this is an amendment to an existing contract. At the time of approval, this vendor was the lowest cost bid of the 3 bids received.

Contract Details:

Vendor: **Decima, LLC** Amount: **Remains the same; \$876,933**
End Date: **Add 1 year & 4 months; through June 30, 2025**

Services – remains the same:

Vendor will manage the renovation of John R. Watson Park, including site prep, master plan, drainage plan, concrete layout plan, playground enlargement, demolition/removal plan, border plans, site amenities, planting plan and list of plant along with lighting and dog park plans.

- **Site Restoration:** includes, but is not limited to, the restoration of all areas disturbed by the construction work operations, backfilling, all final lawn rough grading, finish fine grading of the lawn, etc.
- **Mobilization:** all labor, material, and equipment necessary for all preparatory work and operations.
- **Bonds & Insurance**
- **General Conditions**
- **Miscellaneous & Close-Out Work**
- **Additional Services:** in case of hidden conditions, necessary repairs, and desired work associated with this project. An allowance of not to exceed \$20,020.00 for additional services. All services will require prior approval from the City Representative.
- **Alternate Services:** includes Water tap (irrigation and domestic supply); Irrigation; Drinking Fountain; Light poles, fixtures, bases; Conduit; Electric Connection; Dog Park Fence; Dog Park Limestone Surfacing ; Dog Park Concrete

Contract discussion continues onto the next page.

General Services – Waiver Requested – continued

6005024-A1 100% ARPA Funding – AMEND 1 – To Provide an Extension of Time for Parks, Recreation and Culture Parks Renovation at John R. Watson. – Contractor: Decima, LLC – Location: 16870 Schaefer Highway, Detroit, MI 48235 – Previous Contract Period: April 11, 2023 through February 14, 2024 – Amended Contract Period: Upon City Council Approval through June 30, 2025 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$876,933.00.

Fees – remains the same:

Soil Erosion Control	\$17,700	Bike Rack	\$920
Demolition	\$30,000	Bistro Table	\$8,496
Site Layout Services	\$10,000	Table	\$10,316
Site Grading	\$17,700	Bench	\$9,035
6” HDPE Pipe	\$500	Anti-Tipping Ring	\$782
4” Perforated Drain Pipe	\$10,000	Park Sign	\$3,540
Connect to Sewer	\$2,240	Top Soil	\$5,900
Concrete	\$99,120	Turf Establishment	\$45,000
Exposed Aggregate Concrete	\$15,340	Boulders	\$10,944
Swings	\$24,881.61	Tree Installation	\$25,000
Arch Climber	\$15,000.48	Shrub Installation	\$11,240
Rope Bridge w/ slide	\$28,000	Perrinnial Installation	\$4,565
4’ Steel Slide	\$22,585	Site Restoration	\$10,000
Climber	\$22,215	Mobilization	\$28,790
Engineered Wood Fiber	\$3,985	Bonds & Insurance	\$8,640
Playground Curb	\$11,800	General Conditions	\$40,000
Fence	\$35,400	Mics Close Out	\$10,000
Black Vinyl Fence Fabric	\$770	Additional Services	\$10,000
Brick Pillar	\$65,000	+ Spinner-\$30,209.63/ Lumber \$22,215	\$52,422.91
		SubTotal	\$727,828

Alternates

Water Tap (Irrigation & Domestic supply)	\$4,000	Irrigation	\$30,000
Drinking Fountain	\$6,185	Light Poles Fixtures & Bases	\$18,000
Conduit	\$14,170	Electric Connection	\$2,000
Dog Park Fence	\$14,000	Dog Park Lime Stone Surfacing	\$18,900
Dog Park Concrete	\$41,850	TOTAL	\$876,933

Vendor’s fee for Work with own forces.....15 percent
Vendor’s handling fee for Subcontractor’s Work 5 percent

Additional Information:

6005024 was approved April 11, 2023 with Decima to provide Parks Renovation at John R. Watson for \$876,933; through January 31, 2024.

HOUSNING AND REVITALIZATION-*waiver requested*

6004582-A1 100% ARPA Funding – AMEND 1 – To Provide a Scope Amendment to Include Over Assessed Homeowners and CVI Participants in Motor City Match. – Contractor: Economic Development Corporation of the City of Detroit – Location: 150 W Jefferson, Suite 1500, Detroit, MI 48226 – Contract Period: July 26, 2022, through March 31, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$15,000,000.00.

Funding:

Account String: **3923-22016-330115-617900-851603**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA Small Business Support**
Available Funds: **\$3,013,058 as of February 23, 2024**

Consolidated Affidavits

Date signed: **2-14-24**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

Tax Clearances Expiration Date: **6-02-24**

Political Contributions and Expenditures Statement:

Signed: **2-14-24** Contributions: **1 CM 2021, 1 CM 2019, 3 CM 2020, 1 CM 2021**

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Negative Economic Impacts (EC2).

Bid Information:

None, because this is an amendment to an existing contract.

At the time of approval, 17 suppliers were invited; 1 bid was received.

Contract Details:

Vendor: **Economic Development Corporation** Amount: **\$15,000,000**

End Date: **March 31, 2026**

Services at time of approval

EDC shall provide program administration services (including closeout). Further, during the term of this Agreement, EDC shall also award Financial and Technical grant awards to SMBs from July 1, 2022 – June 30, 2024. Financial Assistance awards will not exceed \$100,000 per award. The value of all Technical Assistance awards will not exceed \$50,000 for any one awardee in any one calendar year. The Detroit Small Business Launcher Program, or an agreed upon brand name between EDC and the City, will administer financial and technical grants through four annual award tracks; with 1 award track each calendar quarter. Applications for all four annual award tracks will be available on a calendar quarterly basis, with awardees selected and announced four times per year.

Services provided under the Agreement for each award will be provided for a period of not more than 18 months following an award. No services related to any Technical Assistance award and no payments related to any Financial Assistance award may be provided or distributed after December 31, 2025.

Contract discussion continues on next page

Housing & Revitalization – *continued*

6004582-A1 100% ARPA Funding – AMEND 1 – To Provide a Scope Amendment to Include Over Assessed Homeowners and CVI Participants in Motor City Match. – Contractor: Economic Development Corporation of the City of Detroit – Location: 150 W Jefferson, Suite 1500, Detroit, MI 48226 – Contract Period: July 26, 2022, through March 31, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$15,000,000.00.

Services at time of approval-*continued*

Technical Assistance Awards will be made through three programs, including the Plan, Develop, and Design Programs. All three of these technical assistance programs will be funded exclusively with ARPA funds payable under this Agreement, and will offer access to one-on-one consulting, subject specific workshops, professional services, and technical assistance. SMBs can win multiple Technical Assistance Awards in a year, but only one award per quarterly award track.

Technical assistance will provide awardees with business services, access to classes and workshops, and one-on-one consultation including, but not limited to, business planning, financial management and design assistance. Additionally, awardees of Financial Assistance Awards can apply for and receive Technical Assistance Awards if there is a demonstrable need for business services to aid in the completion of their project or the effective utilization of their grant funds.

Financial Assistance Awards will be made through two programs, including the Cash and Improvement Programs. These types of awards are only offered in the form of matching grants to awardees and will be funded with ARPA funds payable under this Agreement. Cash Awards will fund business expansion, and interior and exterior building improvements. Improvement Awards will fund business façade improvements, equipment repairs or upgrades, infrastructure repairs or upgrades and other catalytic development.

Targeted Community - Organizations eligible to apply for this opportunity differ across grant programs: The Plan and Develop programs shall target SMBs with and without permanent locations while the Design a program and the Financial Assistance Awards shall exclusively focus on SMBs with permanent locations.

Eligible Organizations - Organizations eligible to apply for this opportunity differ across grant programs: The Plan and Develop programs shall target SMBs with and without permanent locations while the Design a program and the Financial Assistance Awards shall exclusively focus on SMBs with permanent locations.

SMBs are defined as microenterprises (businesses with fewer than five employees including the owner), or small businesses with greater than five employees and less than 49 employees (including the owner), as of the date of grant application. SMBs must be structured as one of the following types of businesses:

- For-profit Sole Proprietorship For-profit Sole Proprietorships, General Partnerships, Limited Partnerships (LP), Limited Liability Partnerships (LLP), Corporations (Inc., Corp.), Limited Liability Companies (LLC),
- Faith-based organizations, subject to 24 CFR § 570.200(j) participating in for-profit commercial activity
- Independently owned businesses that participate in retailers' cooperatives are eligible to apply; however, franchises are not eligible.

Contract discussion continues on next page

Housing & Revitalization – *continued*

6004582-A1 100% ARPA Funding – AMEND 1 – To Provide a Scope Amendment to Include Over Assessed Homeowners and CVI Participants in Motor City Match. – Contractor: Economic Development Corporation of the City of Detroit – Location: 150 W Jefferson, Suite 1500, Detroit, MI 48226 – Contract Period: July 26, 2022, through March 31, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$15,000,000.00.

Services at time of approval-*continued*

• **Not-for-profit organizations are ineligible to apply. SMBs must also fall under one of the following descriptions:**

Financial assistance will be available to those in need and ultimately will improve the ability of SWCS staff •

A new business owned by a Detroit resident that is not yet transactional, if that business plans to operate permanently in the City of Detroit.

• **An existing home-based, web-based, mobile, pop-up, or other business type that does not operate from a permanent location if owned by a Detroit resident and that business plans to operate permanently in the City of Detroit.**

• **A new business whose owner resides outside the City of Detroit if the business has secured an operations location in the City of Detroit, as evidenced by a letter of intent, lease, deed, land contract or similar legal agreement.**

• **An existing business with a commercial location in the City of Detroit seeking assistance with renovation or development of current location.**

• **An existing business with an operations location in the City of Detroit planning expansion to an additional location in the City of Detroit.**

• **The owner of a commercial property in the city of Detroit secured by a deed, land contract or similar legal agreement seeking commercial tenants or development assistance.**

Additional qualifications for each grant award program are below:

Plan:

• **Must have a business idea that needs formalizing or refining before launching**

Develop:

• **Must be a business that is transactional and needs assistance developing and growing into its next phase.**

Design: Must have the following:

• **A brick-and-mortar location**

• **A space secured with a deed, signed lease, or signed letter of intent**

• **A budget for business startup and business improvements**

• **An understanding of your branding and business identity**

The EDC shall administer the awards process in a manner designed to allocate approximately equivalent numbers and amounts of awards for each quarter track for the 8 tracks provided for under this Agreement, recognizing that, in administering this allocation, the EDC shall endeavor to maintain the goals of the Program and achieve the outcomes desired for the Program. Unless agreed to by the City, the minimum amount of Cash and Technical Assistance grants awards shall not be less than, in aggregate, \$500,000 each quarter track. The following shall provide guidance and limitations in the allocation of awards among the quarter tracks.

Contract discussion continues on next page

Housing & Revitalization – continued

6004582-A1 100% ARPA Funding – AMEND 1 – To Provide a Scope Amendment to Include Over Assessed Homeowners and CVI Participants in Motor City Match. – Contractor: Economic Development Corporation of the City of Detroit – Location: 150 W Jefferson, Suite 1500, Detroit, MI 48226 – Contract Period: July 26, 2022, through March 31, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$15,000,000.00.

Motor City Match Awards per Track

Award Type	Program	Awardees per Track	Annual Awardees
Technical Assistance	Plan	Up to 25	Up to 100
	Develop	Up to 25	Up to 100
	Design	Up to 15	Up to 60
Financial Assistance	Cash	Up to 25	Up to 100
	Improvement	Up to 25	Up to 100
	Total	Up to 115	Up to 460

Fees at time of approval:

**Detroit Small Business Launcher Program
2022-2026**

Purpose	Category of Reimbursable Cost	Type of Reimbursable Cost	Quarterly Reimbursement**	Total Reimbursement	Quarters of Reimbursement	Period of Service
Administration	Personnel	Salaries/Wages/Fringes	\$168,653	\$2,529,800	15	7/1/22 to 3/31/26
Administration	Operations	Compliance /Legal	\$16,667	\$250,000	15	7/1/22 to 3/31/26
		Web Services Provider	\$12,500	\$100,000	8	7/1/22 to 6/30/24
		Events & Marketing	\$15,025	\$120,200	8	7/1/22 to 6/30/24
Total Administration			\$212,845	\$3,000,000		
Average per 8 Tracks						
Technical Assistance	Awards	Service Costs	\$133,333	\$2,000,000	15	7/1/22 to 3/31/26
Financial Assistance	Awards	Façade and Repair	\$133,333	\$2,000,000	15	7/1/22 to 3/31/26
Financial Assistance	Awards	Other	\$533,334	\$8,000,000	15	7/1/22 to 3/31/26
Total Awards			\$800,000	\$12,000,000		
Total Program				\$15,000,000		

Amendment 1 Services:

Scope Amendment to Include Over Assessed Homeowners and CVI Participants in Motor City Match

“Homeowners Affected By Property Tax Over-Assessment For Tax Years 2009 Through 2016

In the event that an awardee in the Detroit Small Business Launcher Program a/k/a Motor City Match is a business that is majority owned by an individual that has been determined by the City of Detroit Housing and Revitalization Department to be an “Affected Homeowner” as defined in that certain Resolution Recognizing Homeowners Affected By Property Tax Over-Assessment For Tax Years 2009 Through 2016 adopted by the Detroit City Council on April 10, 2023, Financial Assistance and Technical Assistance awards for such Eligible Awardee may be adjusted as follows: Limitations to the value of Financial Assistance and Technical Assistance awards set forth in this Agreement may be increased by up to 20% for Eligible Awardees where the Eligible Awardee’s project has a demonstrable financial need for additional financial assistance and/or a demonstrable business development need for additional business services, as applicable.

Contract discussion continues on next page

Housing & Revitalization – *continued*

6004582-A1 100% ARPA Funding – AMEND 1 – To Provide a Scope Amendment to Include Over Assessed Homeowners and CVI Participants in Motor City Match. – Contractor: Economic Development Corporation of the City of Detroit – Location: 150 W Jefferson, Suite 1500, Detroit, MI 48226 – Contract Period: July 26, 2022, through March 31, 2026 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$15,000,000.00

Amendment 1 Services-*continued*:

For such Eligible Awardees, Financial Assistance Awards may not exceed \$120,000 per award and the value of all Technical Assistance awards may not exceed \$60,000 for any one Eligible Awardee in any one calendar year.

All other terms and conditions shall apply to any awards to Eligible Awardee, including, without limitation, eligibility, scoring, and underwriting requirements. Notwithstanding the generality of the foregoing, projects owned by Eligible Awardees shall not automatically receive awards, additional funding and/or additional services; any additional funding and/or services will only be offered to projects that demonstrate additional need for benefits as determined by the Motor City Match program guidelines and EDC staff.

Community Violence Intervention (CVI) Initiative Participants

EDC may allocate up to \$150,000 for technical assistance and/or financial assistance awards to SMBs that are majority-owned by individuals at risk of involvement in or victimization by violence and who are confirmed participants in the City’s ShotStoppers program operated by select community violence intervention organizations.

EDC shall establish eligibility and scoring criteria, eligible uses, and an application and selection process to competitively select awardees from CVI Participants.

Such criteria, uses and process shall be subject to the reasonable approval of HRD and generally consistent with the requirements applicable to non-CVI Participants; provided, however, that (i) a letter of support from a CVI Organization shall be required for each CVI Awardee and (ii) the criteria for “Eligible Organizations” and “Eligible Projects” may be modified as appropriate to support business establishment and expansion by CVI Awardees.

HOUSNING AND REVITALIZATION

6004378-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time for Trash-Out and Board Up Services for Residential Properties in Preparation for Rehab Services. – Contractor: GTJ Consulting, LLC – Location: 22955 Industrial Drive West, Saint Clair Shores, MI 48080 – Previous Contract Period: May 3, 2022 through May 2, 2024 – Amended Contract Period: Upon City Council Approval through June 30, 2025 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$200,000.00.

Funding:

Account String: **1004-20413-360145-651159**
Fund Account Name: **Project**
Appropriation Name: **Bridging Neighborhoods Fund**
Available Funds: **\$700,469 as of February 23, 2024**

Tax Clearances Expiration Date: **5-12-24**
Political Contributions and Expenditures Statement:
Signed: **1-10-24** Contributions: **none**

Consolidated Affidavits

Date signed: **1-10-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies;
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record

Bid Information:

None, because this is an amendment to an existing contract.
At the time of approval, 4 bids were received. GTJ Consulting LLC was the highest ranked of the 4 bids received.

Contract Details:

Vendor: **GTJ Consulting, LLC** Amount: **\$200,000** End Date: **adds 1 year through; June 30, 2025**

Services/Fees remains the same:

All work must include before and after photos. Vendor will provide interior and exterior property inspections which includes trash-out and plywood board- up of the property openings, installing hasp/eye bolt and padlock, cleaning, basement pump-out (up to 9 ft.) tarping, removal/disposal of debris, tires, vehicles, and animals for the Bridging Neighborhoods Program in connection with the Gordie Howe International Bridge Project.

Board Ups range from \$85 to \$125 per opening for standard openings, windows, doorways, and emergency board ups. Build entry door for \$175 per door, and entry door Board up (SecureView) is \$650 per unit inch (3 padlocks included).

Board removal (includes disposal)	\$20 per board	Roof Tarp (flat rate)	\$450
Debris removal	\$40 per cubic yard	Tire removal/disposal	\$6 per tire
Debris relocation	\$30 per cubic yard	Vehicle Removal	\$125 per vehicle
General property maintenance	\$40 per hour	Dead Animal Removal	\$50 per animal
Hasp & Padlock	\$60 for 1	Janitorial Services	\$100 per hour
Property Inspection	\$100 per inspection	Pump-out basement	\$200
Mobilization fee, if applicable is \$75 per applicable service		Deep Cleaning	\$100 per hour

Vendor must respond to bid/work order requests within 24 hours to indicate acceptance of work. Vendor has 5 days to complete work and submit completion documents Expedited work must be completed within 3 business days. Emergency requests must be completed within 24 hours including submission of completion documents.

Contract discussion continues on next page

Housing & Revitalization – *continued*

6004378-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time for Trash-Out and Board Up Services for Residential Properties in Preparation for Rehab Services. – Contractor: GTJ Consulting, LLC – Location: 22955 Industrial Drive West, Saint Clair Shores, MI 48080 – Previous Contract Period: May 3, 2022 through May 2, 2024 – Amended Contract Period: Upon City Council Approval through June 30, 2025 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$200,000.00.

Amendment 1 Information:

The contract’s duration is being extended. Current expiration date May 2, 2024; amendment expiration date June 30, 2025. The department anticipates needing services for the remainder of homes under construction or in the pipeline for construction, which can be accommodated under the existing contract.

Additional Information

6004378 was initially approved May 17, 2022, with GTJ Consulting to provide Property clean out and Board up for GHIB Project for \$200,000 through May 2, 2024.

POLICE

6005366 100% ARPA Funding – To Provide Classroom and Conference Room Equipment and Installation to the Detroit Police Department Academy. – Contractor: Conference Technologies, Inc. – Location: 1307 East Maple Road, Troy, MI 48083 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$250,171.71.

Funding:

Account String: **3923-22014-310220-644124-851407**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA-Public Safety**
Available Funds: **\$7,361,597 as of February 23, 2024**

Consolidated Affidavits

Date signed: **2-12-24**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies;
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record

Tax Clearances Expiration Date: **2-6-25**

Political Contributions and Expenditures Statement:

Signed: **2-12-24** Contributions: **none**

ARPA Allowable Use Letter:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category 1: Public Health; DPD Training Facility & Rouge Gun Range

Bid Information:

RFP opened February 2, 2023 & closed on March 5, 2023. 27 Invited Suppliers; 2 Bids received.

Bids were evaluated based on Technical Capability and Quality of Proposed Solution [35 points]. Support/Maintenance Plan and Warranty [35 points]; Project Experience [15 points]; Pricing [15 points]. The maximum points available is 100 points.

ALL Bids: **Conference Technologies, Inc. [92.50 points]**
Nerds Xpress LLC [57.50 points]

Contract Details:

Vendor: **Conference Technologies, Inc.**
Amount: **\$250,171.71**

Bid: **Highest Ranked [92.50 points]**
End Date: **June 30, 2025**

Services:

Vendor will provide the equipment, material, and services necessary to provide turnkey media solutions for five (5) classrooms and two (2) conference rooms within the Detroit Police Department’s Training Academy located at 8200 W. Outer Drive, Detroit, MI 48219

Provides twelve (12) months of CTI Complete Warranty on all system purchases.

The CTI Complete Service Agreement covers Display Systems, Video Systems, Audio System, Control Systems, Lighting Systems, Rack Accessories and Furniture, and miscellaneous cables, connectors, etc. within the equipment list contained in the contract documents.

Fees:

Description	Price
Equipment	\$ 130,025.08
Implementation Services	\$ 65,307.54
Freight	\$ 4,645.00
4 Additional Years CTI Complete Service Agreement	\$ 29,990.76
Contingency	\$ 20,203.33
Grand Total	\$ 250,171.71

GENERAL SERVICES – Waiver Requested

6006111 100% Capital Funding – To Assist in Phase 2 Renovations of A.B. Ford Park. – Contractor: Detroit Building Authority – Location: 1301 Third Street, Detroit, MI 48226 – Contract Period: Upon City Council Approval through March 20, 2027 – Total Contract Amount: \$9,555,000.00.

Funding

Account String: 4533-20507-358047-644124-470013
Fund Account Name: City of Detroit Capital Projects
Appropriation Name: CoD Capital Projects
Funds Available: \$17,163,052 as of February 22, 2024

Donations, Affidavits, & Clearances

NOT Required for funding Agreements between inter-governmental agencies.

Bid Information:

None, because this is a Funding Agreement between the City of Detroit, acting through the General Services Department and The Detroit Building Authority. The DBA was created for acquiring, furnishing, equipping, owning, improving, enlarging, operating and maintaining buildings, automobile parking lots or structures, recreational facilities, stadiums and the necessary site or sites necessary or convenient for the effective use thereof, for the use of any legitimate public purpose of the City.

The purpose of this Agreement is for the DBA to assist in renovations to Phase 2 A.B. Ford Park which includes park amenities, the removal and replacement of 2 feet of clean fill on 30 acres, and other services.

Contract Details:

Vendor: Detroit Building Authority Amount: \$9,555,000 End Date: March 20, 2027

Services:

The DBA will be the Project Manager for renovations to Phase 2 A.B. Ford Park, including:

- Civil Engineering Services
- Structural Engineering Services
- Architectural/Landscape Design Services
- Environmental Consulting Services
- Property/Land Survey Services
- Community Outreach and Engagement
- Construction Services
- Construction Administration and Support Services

The DBA will be responsible for all progress and final inspections, for all general administrative functions, and for maintaining all documentation and all reports,

Fees:

DESCRIPTION	SUBTOTAL NOT TO EXCEED
Setup & Preparation	\$8,000,000.00
Tree Removal	
Demolition	
Soil Remediation	
Paving and Earthwork Materials	
Amenities and Landscaping	
Lighting	
Additional Services	
Contingency	\$507,143.00
Project Management & Engineering	\$350,000.00
Detroit Building Authority Fee	\$442,857.00
TOTAL NOT TO EXCEED	\$9,300,000.00

Funding includes a 5% Administrative Fee to the DBA.

TREASURY-waiver requested

6001683-A1 100% City Funding – AMEND 1 – To Exercise Renewal Options for Banking Services. – Contractor: First Independence Bank – Location: 7310 Woodward Avenue, Detroit, MI 48202 – Previous Contract Period: February 28, 2019, through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00.

Funding

Account String: N/A. **There is no funding attached to this Contract.**

There is no Standard Purchase Agreement for First Independent Bank
Bank Fees will be Deducted from appropriate City of Detroit
Accounts with First Independent Bank.

Tax Clearances Expiration Date: 2-13-25

Political Contributions and Expenditures Statement:

Signed: 2-20-24

Contributions: **None**

Consolidated Affidavits

Date signed: 2-20-24

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid/Background Information:

None, because this is an amendment to an existing contract. Proposals were requested on March 1, 2018, for Banking Services that have innovative solutions to meet City’s banking needs, and to demonstrate a commitment to economic development in Detroit as evidenced by job creation, job training, community involvement, and diversity; City expressed interest in the Banking Institutions’ commitment to future projects, initiatives, partnerships related to economic development in Detroit.

At the time of approval, 7 proposals were received and 4 were invited to make oral presentations to the evaluation Committee. The recommendation of offering awards to the 4 Banking Institutions to the Chief Financial Officer was based, in part, on the future commitment to economic development demonstrated by the final 4 Institutions.

City Council previously approved a resolution, on September 21, 2018, based on the recommendation of the Chief Financial Officer, authorizing 4 Banking Institutions to be designated as the depositories of public money that included: Chemical Bank [6001684], in partnership with First Independence Bank [6001683], JP Morgan Chase Bank [6001682], and Fifth Third Bank [6001681].

Council also approved a Resolution in 2019 that refers to the Banking Services Contracts with the 4 Banking Partners which authorized the Chief Financial Officer and the Treasurer to negotiate and execute banking agreements, on behalf of the City. The negotiations will be for specific services necessary for day-to-day banking with terms and conditions that are in the best financial interests of the City, and with the approval of Corporation Counsel.

Contract Details:

Vendor: **First Independence Bank**

Amount: **\$0.00**

End Date: **Add 5 years; through March 1, 2029**

Services-remains the same:

Provide the City with Specific Services related to the Custodial and Settlement of the City's Investment Transactions, which includes:

- **Safe Keeping of Assets**
- **Timely Execution and Settlement of Trades,**
- **Daily Pricing of Assets,**
- **Automated Cash Management Service,**
- **Collection of Income,**
- **Disbursements, as Directed,**
- **Online Account Access, and Electronic Statements.**

Contract discussion continues on the next page

Treasury – continued

6001683-A1 100% City Funding – AMEND 1 – To Exercise Renewal Options for Banking Services. – Contractor: First Independence Bank – Location: 7310 Woodward Avenue, Detroit, MI 48202 – Previous Contract Period: February 28, 2019, through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00.

Services-remains the same-continued:

Council Approval through 5 Years with Two 5-Year Renewal Options.

Other Services at the time of approval

There is a formal Memorandum of Understanding between Chemical Bank and First Independence Bank to partner and collaborate to provide services to the City and to citizens in the following ways:

First Independence Bank will participate with Chemical Bank to provide credit facilities to borrowers and may participate in a portion of a Chemical originated transaction or receive referrals for loan opportunities.

Chemical Bank and First Independence Bank will collaborate on sponsorship/charitable contributions and service opportunities to support community development

Customers of First Independence Bank will have access to Chemical Bank’s ATM network, free of charge

This partnership will allow First Independence to maintain a direct relationship with the City and opportunities for additional expanded deposit relationships with the City

Chemical Bank will share management personnel with First Independence Bank, with specialized talents in acquisition, mortgage, and commercial loan growth related areas.

First Independence Bank made a commitment to moving at least 15 jobs to the City of Detroit.

Fees:

There’s a fee schedule included in the contract for approximately 150 types of transaction and/or services that ranges from \$0.01 to \$150.

An annual asset fee, prorated monthly, will be charged to each account calculated as follows: 0.035% on the market value (3.5 basis points).

Additional Information:

6001683 was initially approved February 19, 2019, with First Independence Bank to provide banking services for a 5-year term with two 5-year renewal options; through February 28, 2024.

TREASURY-waiver requested

6001682-A1 100% City Funding – AMEND 1 – To Provide Exercise Renewal Options for Banking Services. – Contractor: JPMorgan Chase Bank, N.A. – Location: 1116 W. Long Lake Road, Bloomfield Hills, MI 48302 – Previous Contract Period: February 28, 2019, through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00.

Funding

Account String: N/A. **There is no funding attached to this Contract. There is no Standard Purchase Agreement for JPMorgan Chase Bank, N. A. Bank Fees will be Deducted from appropriate City of Detroit Accounts with JPMorgan Chase Bank, N. A.**

Tax Clearances Expiration Date: **2-09-25**

Political Contributions and Expenditures Statement:
Signed: **2-22-24** Contributions: **None**

Consolidated Affidavits

Date signed: **2-22-24**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid/Background Information:

None, because this is an amendment to an existing contract. Proposals were requested on March 1, 2018, for Banking Services that have innovative solutions to meet City's banking needs, and to demonstrate a commitment to economic development in Detroit as evidenced by job creation, job training, community involvement, and diversity; City expressed interest in the Banking Institutions' commitment to future projects, initiatives, partnerships related to economic development in Detroit.

At the time of approval, 7 proposals were received and 4 were invited to make oral presentations to the evaluation Committee. The recommendation of offering awards to the 4 Banking Institutions to the Chief Financial Officer was based, in part, on the future commitment to economic development demonstrated by the final 4 Institutions.

City Council previously approved a resolution, on September 21, 2018, based on the recommendation of the Chief Financial Officer, authorizing 4 Banking Institutions to be designated as the depositories of public money that included: Chemical Bank, in partnership with First Independence Bank, JP Morgan Chase Bank, and Fifth Third Bank.

Council also approved a Resolution in 2019 that refers to the Banking Services Contracts with the 4 Banking Partners which authorized the Chief Financial Officer and the Treasurer to negotiate and execute banking agreements, on behalf of the City. The negotiations will be for specific services necessary for day-to-day banking with terms and conditions that are in the best financial interests of the City, and with approval of Corporation Counsel.

Contract Details:

Vendor: **JPMorgan Chase Bank, N. A.**

Amount: **\$0.00**

End Date: **Add 5 years; through March 1, 2029**

Services remains the same:

Provide the City with Specific Services related to the Custodial and Settlement of the City's Investment Transactions, which includes

- **Account Services (deposits accounts, cash concentration or zero balance accounts, investment sweeps)**
- **Branch and Vault Services**
- **Payment services (ach, wire, real-time payments, account transfers),**

Contract discussion continues on the next page

Treasury – continued

6001682-A1 100% City Funding – AMEND 1 – To Provide Exercise Renewal Options for Banking Services. – Contractor: JPMorgan Chase Bank, N.A. – Location: 1116 W. Long Lake Road, Bloomfield Hills, MI 48302 – Previous Contract Period: February 28, 2019, through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00

Services remains the same-continued:

- Lockbox, Decision Manager, and Receivables Online services
- Remote deposit capture and image cash letter services
- Account reconciliation services
- Fraud services (positive pay with payee name verification, ach positive pay, wire positive pay, account validation, ach debit block, post no checks)
- Online banking portal (reporting, entitlements, receivables, payables, liquidity)
- Procurement card and virtual card services (including travel cards)
- Merchant services
- Digital bill payment services

Council Approval through 5 Years with Two 5-Year Renewal Options.

Other Services at the time of approval:

Specific commitments at that time included: \$100 Million investment in jobs, small business, and community development. \$50 Million investment by 2019.

JP Morgan Chase will be the depository for the City’s special accounts.

Fees:

JPM is offering the City an earnings credit rate of 3.80% (net rate of 3.67%), which will allow the City to utilize its balances to offset the banking fees.

Earnings credit is calculated and applied on a monthly basis.

JMP is offering the City a Checking Account with an interest rate of 3.70%

There’s a fee schedule included in the contract for approximately 150 types of transaction and/or services that ranges from \$0.01 to \$778.29.

Additional Information:

6001682 was initially approved February 19, 2019, with Fifth Third Bank to provide banking services for a 5-year term with two 5-year renewal options; through February 28, 2024

TREASURY – Waiver Requested

6001681-A1 100% City Funding – AMEND 1 – To Provide Exercise Renewal Options for Banking Services. – Contractor: Fifth Third Bank, National Association – Location: 38 Fountain Square Plaza, Cincinnati, OH 45236 – Previous Contract Period: February 28, 2019 through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00.

Funding

N/A. There is no funding attached to this Contract.

This is a zero-dollar Purchase Agreement. Bank Fees will be deducted from appropriate City Accounts with Fifth Third Bank.

Tax Clearances Expiration Date: 2-22-25

Political Contributions and Expenditures Statement:

Signed: Not Provided

Contributions: Not Provided

Consolidated Affidavits

Date signed: Not Provided

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid/Background Information:

None, because this is an amendment to extend the term of an existing contract 5 years. This is an agreement between the City of Detroit, acting through its Law Department, and Fifth Third National Bank.

At the time of approval, Proposals were requested on March 1, 2018 for Banking Services that have innovative solutions to meet City’s banking needs, and to demonstrate a commitment to economic development in Detroit including job creation, job training, community involvement, and diversity The City expressed interest in the Banking Institutions’ commitment to future projects, initiatives, partnerships related to economic development in Detroit.

At the time of approval, 7 proposals were received and 4 were invited to make oral presentations to the evaluation Committee. It was recommended to the Chief Financial Officer to offer awards to the 4 Banking Institutions who were invited to make presentations. This recommendation was based, in part, on the future commitment to economic development demonstrated by the final 4 Institutions.

City Council previously approved a resolution, on September 21, 2018, based on the recommendation of the Chief Financial Officer, authorizing 4 Banking Institutions to be designated as the depositories of public money that included: Chemical Bank [6001684] , in partnership with First Independence Bank [6001683], JP Morgan Chase Bank [6001682], and Fifth Third Bank [6001681]. Amendments for 3 of the 4 are in this report for Council’s consideration.

Council also approved a Resolution in 2019 that refers to the Banking Services Contracts with the 4 Banking Partners which authorized the Chief Financial Officer and the Treasurer to negotiate and execute banking agreements, on behalf of the City. The negotiations will be for specific services necessary for day-to-day banking with terms and conditions that are in the best financial interests of the City, and with approval of Corporation Counsel.

Contract Details:

Vendor: Fifth Third Bank, National Association

Amount: \$0.00

End Date: Add 5 years; through March 1, 2029

Services – remains the same:

Provide the City with Specific Services related to the Custodial and Settlement of the City's Investment Transactions, which includes:

- Safe keeping of assets
- Timely execution and settlement of trades
- Daily pricing of assets

Contract discussion continues onto the next page.

Treasury – Waiver Requested – continued

6001681-A1 100% City Funding – AMEND 1 – To Provide Exercise Renewal Options for Banking Services. – Contractor: Fifth Third Bank, National Association – Location: 38 Fountain Square Plaza, Cincinnati, OH 45236 – Previous Contract Period: February 28, 2019 through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00.

Services – remains the same:

- Automated cash management service
- Collection of income
- Disbursements, as directed
- Online account access
- Electronic statements

The initial contract was for 5 Years with Two 5-Year Renewal Options.

Other Services at the time of approval:

Fifth Third Bank commitment to economic development in the City has been demonstrated by the opening of their Regional Headquarters [300 jobs] downtown, and their significant level of low to moderate mortgage lending in Detroit.

Specific commitments at that time included: \$75,000 to revitalizing Hart Plaza; \$23 Million in Low/Moderate mortgage loans; \$24 Million in Small Business loans; \$30 Million in investments and philanthropy.

Services awarded to Fifth Third Bank include Lockbox services and Investment custodial services. According to information provided, Fifth Third has an in-house top tier lockbox operation.

Amendment 1 Fees:

The City will pay Fifth Third Bank:

All Inclusive Domestic Fee - 1 Basis Point (0.01%) on market value, which is subject to a minimum annual fee of \$15,000 on the custody relationship and includes the following services:

- Conversion. No initial set-up or conversion fee.
- Account Maintenance to establish and support accounts on our trust/custody system.
- Asset Maintenance to hold assets at various securities depositories in book entry form.
- Transactions of domestic securities (including securities transacted through physical delivery wireable/book entry, DTC, NSCC (mutual funds), free receipts/free deliveries, paydowns of principal and interest, and wire transfers).
- Income collection of coupon and dividend payments.
- Daily cash sweep into a Federated Investors money market mutual fund.
- Corporate action notification.
- Monthly and Annual statements.
- Online reporting through the Contractor's online portal called Fifth Third Direct.

Fifth Third's Domestic Custody fee schedule:

- Assumes domestic securities (no globally-settled securities)
- Is guaranteed for the term of the Contract, as amended.
- Assumes the use of Fifth Third's standard custody agreement. Directed trustee services are subject to additional market value fees.
- Is subject to review and discussion should the assumptions used to develop this schedule significantly change. No changes will be made unless included in an amendment to the Contract.

Contract discussion continues onto the next page.

Treasury – Waiver Requested – continued

6001681-A1 100% City Funding – AMEND 1 – To Provide Exercise Renewal Options for Banking Services. – Contractor: Fifth Third Bank, National Association – Location: 38 Fountain Square Plaza, Cincinnati, OH 45236 – Previous Contract Period: February 28, 2019 through February 28, 2024 – Amended Contract Period: Upon City Council Approval through March 1, 2029 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$0.00.

Fees at the time of Approval:

Fifth Third Bank proposes an all-inclusive, fully bundled domestic fee schedule, based upon total market value of all domestic assets, as follows:

**1 basis point (.01%) on the market value of assets
\$7,500 annual minimum fee**

The all-inclusive domestic fee schedule includes the following:

- **Account Maintenance to establish and support separate accounts on our trust/custody system**
- **Asset Maintenance Fees to hold assets at various securities depositories in book entry form**
- **Transactions of domestic securities, free receipts and deliveries, paydowns of principal and interest, and wire transfers**
- **Income collection of coupon and dividend payments**
- **Daily sweep of cash into a Federated money market mutual fund**
- **Corporate action notification**
- **Monthly statements**

Online reporting through Fifth Third Direct Additional fees will be charged for the following services:

- **Fifth Third's enhanced accounting information, performance measurement, risk and investment policy compliance reporting is available for an additional market value fee subject to an annual minimum.**

There's a fee schedule included in the contract for approximately 150 types of transaction and/or services that ranges from \$0.01 to \$1,254.75.

Additonal Information:

6001681 was approved February 19, 2019 with Fifth Third Bank to provide banking services for a 5-year term with two 5-year renewal options; through February 28, 2024.