

RECEIVED MAY 02 2022

CITY OF DETROIT LOBBYIST REGISTRATION

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

1. REGISTRANT'S NAME (Only one person may register with this form) Herbert Smith		2. REGISTRANT'S ID NUMBER 2022-7
3. BUSINESS ADDRESS (All mail will be sent to this address) 111 W WASHINGTON ST, STE 1520 CHICAGO IL 60602		4. TELEPHONE NUMBER(S) (330) 936-2189
5. TYPE OF LOBBYIST (Check all applicable boxes.) ☐ Registered lobbyist under Federal Law ☒ Registered lobbyist under Michigan Law ☒ Registered lobbyist in other states (name state(s)) Illinois ☐ A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials ☐ A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official (See definition of "lobbyist" on reverse)		
6. NAME AND ADDRESS OF CLIENT(S) Norfolk Southern Corp. 111 W Washington St, Ste 1520 Chicago IL 60602		
7. VERIFICATION I swear, or affirm, that: a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of registrant <u>Herbert Smith</u> Signature Herbert Smith (Apr 27, 2022 18:17 CDT) Subscribed and sworn to me this sworn to before me please see attached jurat this _____ day of _____ _____ Notary Public, Wayne County, Michigan My Commission Expires: _____		
FOR OFFICIAL USE ONLY:		
DATE OF ANNUAL REGISTRATION May 2 2022 Month Day Year	THIS REGISTRATION IS VALID: From May 2 2022 Month Day Year To May 2 2023 Month Day Year	Amount of fee paid: \$125.00 Date of payment: May 2, 2022

RECEIVED MAY 02 2022

VERIFICATION ON OATH OR AFFIRMATION

State of Michigan
County of Wayne } ss.

Physical Presence – OR –

☒ Online Notarization

Subscribed and sworn to (or affirmed) before me

this 27 day of April, 2022, by
Day Month Year

Herbert Smith

Name of Signer No. 1

n/a

Name of Signer No. 2 (if any)

Shannon Coffey
SC (APR 27, 2022 19:30 EDT)

Signature of Notary Public

Shannon Coffey

Print Name Of Notary

State of Michigan, Wayne County

Other Required information

My Commission Expires: 9-22-2028



Place Notary Seal/Stamp Above

Description of Attached Document

Title or Type of Document: Lobbyist Registration

Document Date: 04/27/2022 n/a Number of Pages: 1

Signer(s) Other Than Named Above: n/a

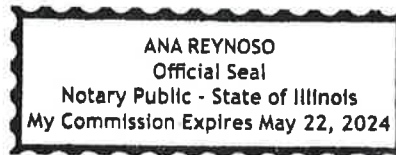
CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

2022 NOV -9 P 3:07

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>111 West Washington St., Suite 1520</u> <u>Chicago, IL 60602</u>		4. TELEPHONE NUMBER(S) <u>330 936-2189</u>	
☐ IF THIS ADDRESS HAS CHANGED, CHECK BOX		☐ IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2022</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT ☐ 1st Quarter (ending 3 months after annual registration) ☒ 2nd Quarter (ending 6 months after annual registration) ☐ 3rd Quarter (ending 9 months after annual registration) ☐ 4th Quarter (ending 12 months after annual registration)	
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER ☒ I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a Class I freight railroad's business interests with City of Detroit officials.</u> ☐ I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY		THIS REPORTING QUARTER	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		9a. \$ <u>0</u>	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....		9b. \$ <u>0</u>	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ <u>0</u>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....		9d. \$ <u>0</u>	
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>7th</u> day of <u>November</u> , 2022 <u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>May 22, 2024</u>			
FOR OFFICIAL USE ONLY: Amount of fee paid: <u>\$25.00</u> Date of payment: <u>11/9/22</u> <u>KW</u>			



CITY OF DETROIT QUARTERLY REPORT

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

2023 FEB 23 A 8:09

1. LOBBYIST'S NAME <u>Herbert Smith</u>	2. LOBBYIST'S ID NUMBER <u>2022-7</u>										
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 West Washington St, Suite 1201</u> <u>Chicago, IL 60602</u> ☒ IF THIS ADDRESS HAS CHANGED, CHECK BOX	4. TELEPHONE NUMBER(S) <u>(312) 936-2891</u> ☐ IF A NUMBER HAS CHANGED, CHECK BOX										
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2022</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)	6. PERIOD FOR THIS REPORT ☐ 1st Quarter (ending 3 months after annual registration) ☐ 2nd Quarter (ending 6 months after annual registration) ☒ 3rd Quarter (ending 9 months after annual registration) ☐ 4th Quarter (ending 12 months after annual registration)										
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9. EXPENDITURES BY CATEGORY 9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS 9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING..... 9c. ALL OTHER LOBBYING EXPENDITURES 9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">THIS REPORTING QUARTER</th> <th style="width: 50%;">REGISTRATION DATE THROUGH END OF THIS QUARTER</th> </tr> </thead> <tbody> <tr> <td>9a. \$ <u>0</u></td> <td>9a. \$ <u>0</u></td> </tr> <tr> <td>9b. \$ <u>0</u></td> <td>9b. \$ <u>0</u></td> </tr> <tr> <td>9c. \$ <u>0</u></td> <td>9c. \$ <u>0</u></td> </tr> <tr> <td>9d. \$ <u>0</u></td> <td>9d. \$ <u>0</u></td> </tr> </tbody> </table>	THIS REPORTING QUARTER	REGISTRATION DATE THROUGH END OF THIS QUARTER	9a. \$ <u>0</u>	9a. \$ <u>0</u>	9b. \$ <u>0</u>	9b. \$ <u>0</u>	9c. \$ <u>0</u>	9c. \$ <u>0</u>	9d. \$ <u>0</u>	9d. \$ <u>0</u>
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9b. \$ <u>0</u>	9b. \$ <u>0</u>										
9c. \$ <u>0</u>	9c. \$ <u>0</u>										
9d. \$ <u>0</u>	9d. \$ <u>0</u>										
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>21st</u> day of <u>Feb</u>, <u>2023</u> <u>[Signature]</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>03/08/2026</u>											
FOR OFFICIAL USE ONLY: Amount of fee paid: <u>\$25.00</u> Date of payment: <u>2/23/23</u> <u>KG</u>											



CITY OF DETROIT QUARTERLY REPORT

OFFICE OF THE
DETROIT CITY CLERK

TO BE FILED BY REGISTERED LOBBYIST FOR EACH CLIENT
(PLEASE READ BOTH FRONT AND BACK BEFORE COMPLETING THIS FORM)

023 MAY 17 P 8:55

1. LOBBYIST'S NAME <u>Herbert Smith</u>		2. LOBBYIST'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 W. Washington St., Suite 1201</u> <u>Chicago, IL 60602</u> ☒ IF THIS ADDRESS HAS CHANGED, CHECK BOX		4. TELEPHONE NUMBER(S) <u>(312) 936-2189</u> ☐ IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION <u>May</u> <u>2</u> <u>2023</u> Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT ☐ 1st Quarter (ending 3 months after annual registration) ☐ 2nd Quarter (ending 6 months after annual registration) ☐ 3rd Quarter (ending 9 months after annual registration) ☒ 4th Quarter (ending 12 months after annual registration)	
7. NAME OF CLIENT <u>Norfolk Southern Corporation</u>			
8. DESCRIPTION OF LOBBYING ACTIVITY DURING THIS QUARTER ☒ I ENGAGED IN LOBBYING ACTIVITY DURING THIS QUARTER. (Provide a brief description and, if necessary, attach additional sheets.) <u>Government relations work on behalf of a Class I freight railroad's business interests with city of Detroit officials.</u> ☐ I DID NOT ENGAGE IN LOBBYING ACTIVITY DURING THIS QUARTER.			
9. EXPENDITURES BY CATEGORY		THIS REPORTING QUARTER	
9a. COMPLIMENTARY COPIES OF TRADE PUBLICATIONS, BOOKS, REPORTS, PAMPHLETS, CALENDARS, PERIODICALS, OR OTHER INFORMATIONAL MATERIALS		9a. \$ <u>0</u>	
9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING.....		9b. \$ <u>0</u>	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ <u>0</u>	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c).....		9d. \$ <u>0</u>	
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of lobbyist <u>[Signature]</u> Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>16th</u> day of <u>May</u> , <u>2023</u> <u>Cody Theriot</u> Notary Public, Wayne County, Michigan My Commission Expires: <u>03/08/2026</u>			



FOR OFFICIAL USE ONLY:

Amount of fee paid:

\$25.00

Date of payment:

5/17/23

KW

**CITY OF DETROIT
LOBBYIST REGISTRATION**

(PLEASE READ BOTH FRONT AND BACK COMPLETING THIS FORM)

OFFICE OF THE
DETROIT CITY CLERK

023 MAY 17 P 8:45

1. REGISTRANT'S NAME (Only one person may register with this form) <u>Herbert Smith</u>	2. REGISTRANT'S ID NUMBER <u>2022-7</u>	
3. BUSINESS ADDRESS (All mail will be sent to this address) <u>77 W. Washington St. Suite 1201</u> <u>Chicago, IL 60602</u>	4. TELEPHONE NUMBER(S) <u>330, 936-2189</u>	
5. TYPE OF LOBBYIST (Check all applicable boxes.) ☐ Registered lobbyist under Federal Law ☒ Registered lobbyist under Michigan Law ☒ Registered lobbyist in other states (name state(s)): <u>Illinois</u> ☐ A person anticipating expenditures of more than \$1,000 over the next twelve (12) months for lobbying all public officials ☐ A person anticipating expenditures of more than \$250.00 over the next twelve (12) months for lobbying a single public official (See definition of "lobbyist" on reverse)		
6. NAME AND ADDRESS OF CLIENT(S) <u>Norfolk Southern Corporation</u> <u>77 W. Washington St. Suite 1201</u> <u>Chicago, IL 60602</u>		
7. VERIFICATION I swear, or affirm, that: a) During one (1) year preceding this registration, I have not held the position of Mayor, member of the City Council, City Clerk, appointive officer, or any member of a board, commission or other voting body that is established by either branch of City government or by the 2012 Detroit City Charter or under the 1984 Detroit City Code, or been a City appointee or City employee, or an individual who provided services to the City pursuant to a personal services contract; and b) All reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. <u>Herbert Smith</u> Type or print name of registrant <u>[Signature]</u> Signature Subscribed and sworn to me this sworn to before me this <u>16th</u> day of <u>May</u>, <u>2023</u> <u>[Signature]</u> Notary Public, Wayne County, Michigan (E(AM)) My Commission Expires: <u>01/08/2026</u> OFFICIAL SEAL CODY THERIOT NOTARY PUBLIC, STATE OF ILLINOIS MY COMMISSION EXPIRES: 03/08/2026		
FOR OFFICIAL USE ONLY:		
DATE OF ANNUAL REGISTRATION <u>5</u> <u>17</u> <u>2023</u> Month Day Year	THIS REGISTRATION IS VALID: From <u>5</u> <u>17</u> <u>2023</u> Month Day Year To <u>5</u> <u>17</u> <u>2024</u> Month Day Year	Amount of fee paid: <u>\$125.00</u> Date of payment: <u>5/17/23</u>

KG

RECEIVED NOV 15 2023

CITY OF DETROIT QUARTERLY REPORT

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1. LOBBYIST'S NAME Herbert Smith		2. LOBBYIST'S ID NUMBER 2022-7	
3. BUSINESS ADDRESS (All mail will be sent to this address) 77 West Washington St., Suite 601 Chicago, IL 60602		4. TELEPHONE NUMBER(S) 312-936-2191	
☐ IF THIS ADDRESS HAS CHANGED, CHECK BOX		☐ IF A NUMBER HAS CHANGED, CHECK BOX	
5. DATE OF ANNUAL REGISTRATION May 2 2023 Month Day Year (DATE ENTERED BY CITY CLERK'S OFFICE ON REGISTRATION FORM)		6. PERIOD FOR THIS REPORT ☒ 1st Quarter (ending 3 months after annual registration) ☒ 2nd Quarter (ending 6 months after annual registration) ☐ 3rd Quarter (ending 9 months after annual registration) ☐ 4th Quarter (ending 12 months after annual registration)	
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10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. Herbert Smith Type or print name of lobbyist [Signature] Signature of lobbyist Subscribed and sworn to me this sworn to before me this 13th day of November , 2023 [Signature] Notary Public, Wayne County, Michigan Cook Illinois My Commission Expires: 05/22/2024 ANA REYNOSO Official Seal Notary Public - State of Illinois My Commission Expires May 22, 2024			
FOR OFFICIAL USE ONLY: Amount of fee paid: \$25.00 Date of payment: 11/15/23 KW			

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CITY OF DETROIT QUARTERLY REPORT

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9b. PAYMENTS TO OTHER PERSONS FOR LOBBYING		9b. \$ 0 9b. \$ 0	
9c. ALL OTHER LOBBYING EXPENDITURES		9c. \$ 0 9c. \$ 0	
9d. TOTAL LOBBYING EXPENDITURES (TOTAL OF 9a, 9b, & 9c)		9d. \$ 0 9d. \$ 0	
10. VERIFICATION I swear, or affirm, that all reasonable diligence was used in preparation of this form, and the contents are true and accurate to the best of my knowledge. Herbert Smith Type or print name of lobbyist Signature of lobbyist Subscribed and sworn to me this sworn to before me this <u>13th</u> day of <u>November</u>, <u>2023</u> Notary Public, Wayne County, Michigan <u>Cook Illinois</u> My Commission Expires: <u>05/22/2024</u> ANA REYNOSO Official Seal Notary Public - State of Illinois My Commission Expires May 22, 2024			
FOR OFFICIAL USE ONLY: Amount of fee paid: \$25.00 Date of payment: 11/15/23 KW			