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Executive Policy Manager
Marcell R. Todd, Jr.
Director, City Planning
Commission
Janese Chapman
Director, Historic Designation
Advisory Board

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# City of Detroit CITY COUNCIL

LEGISLATIVE POLICY DIVISION

208 Coleman A. Young Municipal Center

Detroit, Michigan 48226

Phone: (313) 224-4946 Fax: (313) 224-4336

**Derrick Headd** Marcel Hurt, Esq. Kimani Jeffrey Phillip Keller, Esq. **Edward King Kelsev Maas Jamie Murphy** Analine Powers, Ph.D. W. Akilah Redmond Laurie Anne Sabatini Rebecca Savage Sabrina Shockley **Renee Short** Floyd Stanley Thomas Stephens, Esq. **Timarie Szwed** Theresa Thomas Ashley A. Wilson

TO: COUNCIL MEMBERS

FROM: David Whitaker, Director

Legislative Policy Division Staff

DATE: November 2, 2023

RE: 1550 Webward, LLC PA 210 Certificate Request

The Commercial Rehabilitation Act, PA 210 of 2005, is a tax incentive for the rehabilitation of commercial property for the primary purpose and use of a commercial business or a multi-family residential facility. The property must be located within an established Commercial Rehabilitation District. Exemptions are approved for a term of 1-10 years, as determined by the local unit of government. The property taxes are based upon the prior year's taxable value.

**1550 Webward, LLC**, a subsidiary of Bedrock Detroit, is the developer and owner of the property located at 1550 Woodward, in downtown Detroit. Constructed in 1965<sup>1</sup> as a Tall-Eez shoe store, the building at 1550 Woodward consists of a vacant one-story retail building with 4,055 square feet of total floor area, on 0.086 acres of land. Although the building is located in the Lower Woodward Historic District, HDAB (Historic Designation Advisory Board) considered the building to be a noncontributing element when the district was designated and HDC (Historic District Commission) staff concurs with HDAB's findings. The building fell into a state of disrepair due to an outdated architectural design, technology, as well as deterioration due to its vacancy of eighteen years.

The developer plans to rehab 1550 Woodward to create a 14,000-square-foot bar and restaurant called Gilly's, with seating for more than 350 across its first floor and a Woodward Avenue patio, plus a mezzanine and outdoor rooftop terrace.<sup>4</sup>

<sup>&</sup>lt;sup>1</sup> According to the Assessor's Letter of March 21, 2023 (attached), the building was constructed in 1963.

<sup>&</sup>lt;sup>2</sup> Historic District Commission Staff Report, dated 4/12/2023 1550 WOODWARD FINAL STAFF REPORT.pdf (detroitmi.gov)

<sup>&</sup>lt;sup>3</sup> 1550 WOODWARD FINAL STAFF REPORT.pdf (detroitmi.gov)

<sup>&</sup>lt;sup>4</sup> The sports bar the late Nick Gilbert was working on before his death at age 26 in May (2023) is slated to open at 1550 Woodward Ave. in downtown Detroit next year. Gilly's gets its name from Nick Gilbert's nickname, Gilly. **Dan Gilbert takes on his late son's passion project:** a **Detroit sports bar**, by Kirk Pino, July 17, 2023, Crain's Detroit Business <u>Dan Gilbert to open Gilly's bar envisioned by late son Nick | Crain's Detroit Business (crainsdetroit.com)</u>

The proposed project consists of rehabilitating and transforming the current structure into a modernized structure. Major repairs will be made to the building's interior and exterior, including full interior restoration and buildout, replacement of all electrical and plumbing systems, the elevator system, life safety systems and windows, HVAC,<sup>5</sup> and façade restoration.

# **DEGC Property Tax Abatement Evaluation**

Property Address: 1550 Woodward

**Developer:** 1550 Webward LLC | Rocket Companies

Description of Incentive: PA 210					
<b>DEGC Abatement Term Recommendation</b>	10 years				
Location					
Address	1550 Woodward				
City Council District	District 6				
Neighborhood	Downtown				
Located in HRD/SNF Targeted Area	N/A				
Building Use					
Total Retail Square Footage	10,500				
Project Description					

The structure at 1550 Woodward was originally completed in 1965 and has been vacant since 2005. Prior to acquisition by 1550 Webward LLC, the property fell into a state of disrepair. The current rehabilitation plan consists of completely restoring the historic structure to facilitate a sports bar and grill concept including:

- Replacement of all mechanical, electrical, plumbing, elevator, and life safety systems
- Replacement of all windows
- Lead and asbestos abatement and hazardous removal, as necessary
- Façade restoration including new storefront and doors
- Upgrading sidewalk to create sidewalk dining space
- New signage and lighting
- Restoration of the rooftop for patio dining space
- Complete interior restoration including a full food and beverage concept build out

Sources and Uses of Capital Summary						
Total Investment	\$8,033,760					
Sources	\$5.334M Equity, \$2.70M Debt					
Uses	\$6.214M Hard Costs, \$1.545M Soft Costs, \$275K					
0363	Acquisition					
Project Economic Benefits Summary						
Estimated Jobs (FTE/Construction)	1 Developer   40 Tenant   50 Construction					
Estimated City benefits before tax abatement	\$505,551					
Total estimated City value of abatement	\$360,550					
Less cost of services & utility deductions	\$20,373					
Net Benefit to City with abatement	\$124,628					

<sup>&</sup>lt;sup>5</sup> Heating, ventilation, and air conditioning

City of Detroit: Benefits, Costs, and Net Benefits over the Next 10 Years

	Amount			
Real Property Taxes, before abatement	\$360,550			
Personal Property Taxes, before abatement	\$0			
New Residential Property Taxes	\$0			
Municipal Income Taxes - Direct Workers	\$6,149			
Municipal Income Taxes - Indirect Workers	\$1,579			
Municipal Income Taxes - Corporate Income	\$2,464			
Municipal Income Taxes - Construction Period	\$59,088			
Utility Revenue	\$14,575			
Utility Users' Excise Taxes	\$1,044			
State Revenue Sharing - Sales Tax	\$4,590			
Building Permits and Fees	\$50,000			
Miscellaneous Taxes & User Fees	\$5,512			
Subtotal Benefits	<u>\$505,551</u>			
Cost of Providing Municipal Services	(\$5,798)			
Cost of Providing Utility Services	(\$14,575)			
<u>Subtotal Costs</u>	(\$20,373)			
Net Benefits	\$485,178			

Impacted Taxing Units: Incentive Summary over the First 10 Years <sup>6</sup>

Additional Bus		Business	Utility Users Tax	Net Benefits	
Benefits	Real Pe		Personal	& Corporation	After Tax
Before Tax	Additional	Property Tax	Property Tax	Income Tax	Abatements
Abatements	Costs	Abatement	Abatement	Exemption	& Incentives
\$505,551	(\$20,373)	(\$360,550)	\$0	\$0	\$124,628
\$86,687	(\$1,014)	(\$85,673)	\$0	\$0	\$0
\$333,322	(\$10,756)	(\$139,570)	\$0	\$0	\$182,995
\$64,417	\$0	\$0	\$0	\$0	\$64,417
\$9,969	\$0	(\$9,969)	\$0	\$0	\$0
\$58,271	\$0	(\$58,271)	\$0	\$0	\$0
\$34,573	\$0	(\$34,573)	\$0	\$0	\$0
\$1,065	\$0	(\$1,065)	\$0	\$0	\$0
\$2,132	\$0	(\$2,132)	\$0	\$0	\$0
\$1,095,986	(\$32,143)	(\$691,803)	\$0	\$0	\$372,040
	Benefits Before Tax Abatements \$505,551 \$86,687 \$333,322 \$64,417 \$9,969 \$58,271 \$34,573 \$1,065 \$2,132	Benefits Before Tax Additional Abatements  \$505,551 \$86,687 \$1,014) \$333,322 \$64,417 \$0 \$9,969 \$58,271 \$0 \$34,573 \$1,065 \$2,132 \$0  Additional	Benefits         Real           Before Tax         Additional         Property Tax           Abatements         Costs         Abatement           \$505,551         (\$20,373)         (\$360,550)           \$86,687         (\$1,014)         (\$85,673)           \$333,322         (\$10,756)         (\$139,570)           \$64,417         \$0         \$0           \$9,969         \$0         (\$9,969)           \$58,271         \$0         (\$58,271)           \$34,573         \$0         (\$34,573)           \$1,065         \$0         (\$1,065)           \$2,132         \$0         (\$2,132)	Benefits         Real         Personal           Before Tax         Additional         Property Tax         Property Tax           Abatements         Costs         Abatement         Abatement           \$505,551         (\$20,373)         (\$360,550)         \$0           \$86,687         (\$1,014)         (\$85,673)         \$0           \$333,322         (\$10,756)         (\$139,570)         \$0           \$64,417         \$0         \$0         \$0           \$9,969         \$0         (\$9,969)         \$0           \$58,271         \$0         (\$58,271)         \$0           \$34,573         \$0         (\$34,573)         \$0           \$1,065         \$0         (\$1,065)         \$0           \$2,132         \$0         (\$2,132)         \$0	Benefits         Real         Personal         & Corporation           Before Tax         Additional         Property Tax         Property Tax         Income Tax           Abatements         Costs         Abatement         Abatement         Exemption           \$505,551         (\$20,373)         (\$360,550)         \$0         \$0           \$86,687         (\$1,014)         (\$85,673)         \$0         \$0           \$333,322         (\$10,756)         (\$139,570)         \$0         \$0           \$64,417         \$0         \$0         \$0         \$0           \$9,969         \$0         (\$9,969)         \$0         \$0           \$58,271         \$0         (\$58,271)         \$0         \$0           \$34,573         \$0         (\$34,573)         \$0         \$0           \$1,065         \$0         (\$1,065)         \$0         \$0           \$2,132         \$0         (\$2,132)         \$0         \$0

## **Conclusion**

The estimated total capital investment for this project is \$8,033,760. It is also estimated that the completed project will create 1 developer & 40 tenant FTE's,<sup>7</sup> in addition to 50 temporary construction jobs.<sup>8</sup> The total value of the 10-year Commercial Rehabilitation tax savings is estimated at \$691,803.

Based on the investment and jobs, this project is estimated to provide the City of Detroit a net benefit of **\$124,628**, and all of the impacted taxing units, a net benefit of **\$372,040** over the 10 years of the Commercial Rehabilitation tax abatement. This project will provide the community with a benefit by returning a blighted and vacant storefront to productive use after eighteen years.

<sup>&</sup>lt;sup>6</sup> Charts courtesy of the DEGC

<sup>&</sup>lt;sup>7</sup> **FTE**, or full-time equivalent, is a unit of measurement that represents the number of full-time hours an organization's employees work. What Is Full-Time Equivalent (FTE)? Plus How To Calculate It | Indeed.com

<sup>&</sup>lt;sup>8</sup> According to the CRIO Clearance (attached), the developer has committed to one tenant position.

However, if the developer does not proceed in good faith to complete the project, pursuant to the Act, the City Council may revoke the certificate: "The legislative body of the qualified local governmental unit may, by resolution, revoke the commercial rehabilitation exemption certificate of a facility if it finds that the completion of rehabilitation of the qualified facility has not occurred within the time authorized by the legislative body in the exemption certificate, or a duly authorized extension of that time, or that the holder of the commercial rehabilitation exemption certificate has not proceeded in good faith with the operation of the qualified facility in a manner consistent with the purposes of this act and in the absence of circumstances that are beyond the control of the holder of the exemption certificate."

Please contact us if we can be of any further assistance.

**Attachments:** September 19, 2023 - Letter from Finance Assessors October 3, 2023 - CRIO<sup>10</sup> Employment Clearance

cc: Auditor General's Office

Donald Rencher, Chief of Services and Infrastructure Antoine Bryant, Planning and Development Department

Julie Schneider, HRD Veronica Farley, HRD

Stephanie Grimes Washington, Mayor's Office

Gail Fulton, Mayor's Office Malik Washington, Mayor's Office

Kenyetta Bridges, DEGC Jennifer Kanalos, DEGC Brian Vosburg, DEGC



<sup>&</sup>lt;sup>9</sup> COMMERCIAL REHABILITATION ACT (Act 210) MCL. 207.852(1)

4

<sup>&</sup>lt;sup>10</sup> CRIO- Civil Rights, Inclusion & Opportunity Department

# 1550 Woodward (HDC staff photo taken 4/4/2023)<sup>11</sup>



Credit: McIntosh Poris Associates

A rendering of the interior of the under-construction Gilly's sports bar and restaurant being built at 1550 Woodward Ave. downtown. 12

YW. Little Caesars Pizza ( Detroit John R St Madison LevelEleven **Vertical Detroit** AveW **Grand Circus Park** Buddy's Pizza (Ψ Detroit Beer Co. Bagley E Grand T 1550 Woodward Ave, Aloft Detroit at Detroit, MI 48226 The David Whitney The Statler Supply Downtow Clifford St WI LUMEN DETROIT

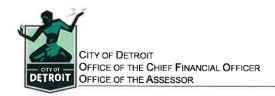
Location Map<sup>14</sup>

<sup>&</sup>lt;sup>11</sup> Source: <u>1550 WOODWARD FINAL STAFF REPORT.pdf</u> (detroitmi.gov)

<sup>&</sup>lt;sup>12</sup> Source: **Dan Gilbert takes on his late son's passion project: a Detroit sports bar**, by Kirk Pino, July 17, 2023, Crain's Detroit Business Dan Gilbert to open Gilly's bar envisioned by late son Nick | Crain's Detroit Business (crainsdetroit.com)

<sup>&</sup>lt;sup>13</sup> Source: Ribbon Brownfield Redevelopment Plan

<sup>&</sup>lt;sup>14</sup> Source: DEGC



COLEMAN A. YOUNG MUNICIPAL CENTER 2 WOODWARD AVE., SUITE 824 DETROIT, MI 48226

PHONE: 313•224•3011 FAX: 313•224•9400

September 19, 2023

Mr. Antoine Bryant, Director Planning & Development Department Coleman A. Young Municipal Center 2 Woodward Ave, Suite 808 Detroit, MI 48226

Re: Commercial Rehabilitation Certificate - 1550 Webward Ave LLC

Addresses: 1550 Woodward Ave Parcel Number: 01004135-6.

Dear Mr. Bryant:

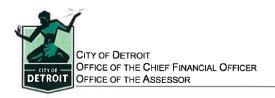
The Office of the Chief Financial Officer, Office of the Assessor, has reviewed the proposed Commercial Rehabilitation certificate application for the property located at 1550 Woodward Ave located in the Lower Woodward Avenue Historic District area of the City of Detroit.

The rationale for creating Commercial Rehabilitation Districts under PA 210 of 2005, as amended, is based on the anticipation of increased market value upon completion of new construction and/or significant rehabilitation of commercial and former industrial property where the primary purpose and use is the operation of a commercial business enterprise or multifamily residential use. Commercial property also includes facilities related to a commercial business enterprise under the same ownership at that location, including, but not limited to, office, engineering, research and development, warehousing, parts distribution, retail sales, and other commercial activities. Commercial property also includes a building or group of contiguous buildings previously used for industrial purposes that will be converted to the operation of a commercial business enterprise.

## The 2023 values are as follows:

Parcel #	Address	Building Assessed Value (SEV)				Land Assessed Value (SEV)		Land Taxable Value	
01004135-6.	1550 Woodward Ave	\$	212,000	\$	62,812	\$	230,000	\$	68,145

The project proposed by the **1550 Webward Ave LLC** consists of a vacant one-story retail building with 4,055 square feet of total floor area, built in 1963, on 0.086 acres of land. The building fell into a state of disrepair due to outdated architectural design, and technology, as well as deterioration due to vacancy in recent years. The proposed project consists of rehabilitating and transforming the current structure into a modernized structure as a restaurant. Intended to create a food and beverage concept consisting of ground floor, mezzanine, and rooftop space. Major repairs will be made to the building's interior and exterior, including full interior restoration and build-out, replacement of all electrical and plumbing systems, the elevator system, life safety systems and windows, HVAC, and façade restoration.



COLEMAN A. YOUNG MUNICIPAL CENTER 2 WOODWARD AVE., SUITE 824 DETROIT, MI 48226

PHONE: 313•224•3011 Fax: 313•224•9400

Commercial Rehabilitation Certificate 1550 Webward Ave LLC Page 2

This property meets the criteria set forth under PA 210 of 2005, as amended. It applies to blighted, functionally obsolete, and contaminated properties. "Commercial rehabilitation district" or "district" means an area not less than 3 acres in size of a qualified local governmental unit established as provided in section 3. However, if the commercial rehabilitation district is located in a downtown or business area or contains a qualified retail food establishment as determined by the legislative body of the qualified local governmental unit, the district may be less than 3 acres in size. The local government unit may establish by resolution a district that contains 1 or more parcels or tracts of land if at the time the resolution is adopted the parcel or tract of land or portion of a parcel or tract of land within the district is a qualified facility.

A review of the project plan and related statutes indicated that the proposed Commercial Rehabilitation Act for the property located at **1550 Woodward Ave** is eligible as it pertains to the Commercial Rehabilitation certificate criteria under P.A. 210 of 2005, as amended.

Sincerely,

Charles Ericson, MMAO Assessor/Board of Assessors



COLEMAN A. YOUNG MUNICIPAL CENTER 2 WOODWARD AVE., SUITE 824 DETROIT, MI 48226

PHONE: 313-224-3011 FAX: 313-224-9400

Commercial Rehabilitation Certificate 1550 Webward Ave LLC Page 3

Property Address: 1550 Woodward Ave

Parcel Number: 01004135-6.

Property Owner: 1550 Webward Ave LLC

Legal Description: E WOODWARD N 15 FT 24 S 30 FT 23 PLAT OF SEC 7 GOVERNOR & JUDGES PLAN L34 P544 DEEDS,

W C R 1/9 45 IRREG





COLEMAN A. YOUNG MUNICIPAL CENTER 2 WOODWARD AVENUE, SUITE 1240 DETROIT, MICHIGAN 48226 PHONE: 313.224.4950

FAX: 313.224.3434

# **Decision Regarding Employment Clearance for Tax Abatement Employment Commitment <5 Full-time Employees**

Date: October 3, 2023 Tax Abatement Type: PA 210 New 🖂 Renewal 🗆 Duration of Abatement: 10 years Development Name: 1550 Webward Avenue LLC **Development:** The proposed project consists of rehabilitating and transforming the current structure into a modernized structure as a restaurant. Intended to create a food and beverage concept consisting of ground floor, mezzanine, and rooftop space. Parcel/Facility Address: 1550 Woodward Avenue Applicant/Recipient: Brian Watkins

Applicant Contact: 313-682-6793 brianwatkins@rock.com

#### **Post-Construction Employment Commitments**

If Developer Occupied is selected, the Developer will be responsible for both Developer and Tenant requirements listed below.

Developer Occupied ☐ Tenant Occupied ☒

### **Total Employment: 1**

# Developer commits to

- 1) Report to CRIO annually;
  - a. Developer's efforts regarding tenants
  - b. Tenant's compliance with commitments stated below (3)
  - c. Total number of employees at the facility
  - d. Number of employees at the facility who are Detroit residents
- 2) Provide Detroit at Work (DAW) information to any/all tenant(s) for life of abatement
- 3) Work with Commercial Tenant(s) to do the following;
  - a. Post all Detroit job openings through the DAW website;
  - b. Report to Developer annually;
    - i. Tenant's compliance with requirements
    - The number of individuals employed by Tenant
    - iii. The number of employees who are Detroit residents

The Applicant/Recipient has provided the Civil Rights, Inclusion and Opportunity Department (CRIO) required information in accordance with specific current and future employment data and commitments as part of a tax abatement agreement with the City of Detroit.

Therefore my signature below grants Approval of the above tax abatement application/renewal based upon annual reports to and appraisals by this agency of the recipient's employment measures projected and achieved for the duration of the abatement.



COLEMAN A. YOUNG MUNICIPAL CENTER 2 WOODWARD AVENUE, SUITE 1240 DETROIT, MICHIGAN 48226 PHONE: 313.224.4950 FAX: 313.224.3434

# **Decision Regarding Employment Clearance for Tax Abatement Employment Commitment <5 Full-time Employees**

Tenika R. Griggs, Esq. 10/4/2023 Tenika R. Griggs, Esq. CRIO Deputy Director Name CRIO Deputy Director Signature Date