

# FY 2022-2023 Financial Report

For the 11 Months ended May 31, 2023

Office of the Chief Financial Officer

Submitted on July 14, 2023

#### **Table of Contents**

Торіс	Page(s)
Executive Summary	3
Budget vs. Actual	4
Annualized Budget vs. Projections	5
Amended Budget Reconciliation	6
Employee Count Monitoring	7
Income Tax	8-9
Cash	10-11
Accounts Payable	12



# **Executive Summary**

- The City issued the remaining \$75 million of the voter-approved \$250 million Proposal N (Neighborhoods) bond along with \$25M previously voter approved for capital. During the pricing, Detroit received nearly \$3 billion of orders for its bonds from 67 unique investors or roughly 30 times as many orders as the City needed for its \$100 million issue.
- The recently approved FY24 State Budget includes funding for various Detroit projects:
  - \$20 million for the Greektown corridor development
  - \$5 million to help redevelop the historic Fisher Building
  - \$12 million for a Midtown Cultural Center Planning Initiative
  - \$10 million for to redevelop the former Marygrove College
  - \$20 million for the Henry Ford Health Center
  - \$7 million for a housing project at the Pope Francis Center
  - Additionally, the state is providing a 5% increase in statutory revenue sharing plus new dedicated statutory revenue sharing funds, 2% one-time, for public safety initiatives.



### **Budget vs. Actual – General Fund (unaudited)**

				МАҮ	2023						YEAR T	O DA	TE	
A	BU	IDGET	A	CTUAL		VARI	ANCE		BUDGET		ACTUAL		VARI	ANCE
\$ in millions		A		В	(\$) C =	B-A	% D= (C/A)		E		F	(\$)	G = F-E	% H = (G/E)
REVENUE:												(17		
Municipal Income Tax	\$	30.0	\$	34.2	\$	4.2	14.0%	\$	332.0	\$	367.7	\$	35.7	10.8%
Property Taxes		0.8		0.7		(0.1)	(12.5%)		97.5		103.3		5.8	5.9%
Wagering Taxes		21.1		20.3		(0.8)	(3.8%)		247.3		229.0		(18.3)	(7.4%)
Utility Users' Tax		3.6		4.8		1.2	33.3%		29.9		38.7		8.8	29.4%
State Revenue Sharing		-		-		-	-		138.9		150.8		11.9	-
Other Revenues		15.2		19.5		4.3	28.3%		169.6		187.8		18.2	10.7%
TOTAL (I)	\$	70.7	\$	79.5	\$	8.8	12.4%	\$	1,015.2	\$	1,077.3	\$	62.1	6.1%
EXPENDITURES:														
Salaries and Wages	\$	42.3	\$	41.1	\$	1.2	2.8%	\$	482.6	\$	457.8	\$	24.8	5.1%
Employee Benefits		11.0		10.5		0.5	4.5%		124.0		125.9		(1.9)	. ,
Professional and Contractual Services		5.7		8.0		(2.3)			104.7		66.5		38.2	36.5%
Operating Supplies		10.1		2.6		7.5	74.3%		43.9		31.2		12.7	28.9%
Operating Services		0.7		5.4		(4.7)	(671.4%)		133.6		129.5		4.1	3.1%
Capital Outlays		0.1		(0.8)		0.9	-		2.3		1.6		0.7	30.4%
Debt Service		9.0		9.0		-	-		85.9		85.9		-	-
Other Expenses		1.3		5.7		(4.4)	(338.5%)		218.0		196.2		21.8	10.0%
TOTAL (J)	\$	80.2	\$	81.5	\$	(1.3)	(1.6%)	\$	1,195.0	\$	1,094.6	\$	100.4	8.4%
SURPLUS/(DEFICIT) (K= I + J)	Ś	(9.5)	Ś	(2.0)	Ś	7.5	78.9%	Ś	(179.8)	Ś	(17.3)	Ś	162.5	90.4%

**Note:** Represents General Fund/General Purpose (Fund 1000) only.

**Revenues:** Budget excludes Prior Year Surplus resource shown as revenue in adopted budget. Wagering tax collections are weaker than original budget, which is incorporated in updated projections. Other revenue variance includes differences in timing of actuals vs. monthly budget spread.

**Expenditures:** Budget excludes \$35.7 million Budget Reserve deposit, which are funds reserved not expensed, and \$23 million in PLD decommissioning reserve not yet expected to be spent. Actuals do not include outstanding encumbrances for goods and services yet to be received. Positive variances include appropriation surpluses that will carry forward to FY24 and difference in monthly timing for contributions to DDOT and external agencies vs. budget.



# **Annualized Budget vs. Projection – General Fund**

			ANN	UAL		
\$ in millions	BUDGET	PR	OJECTION		VARI	ANCE
	A		В	(\$)	C = B-A	% D= (C/A)
REVENUE:						
Municipal Income Tax	\$ 358.7	\$	374.7	\$	16.0	4.5%
Property Taxes	121.0		135.9		14.9	12.3%
Wagering Taxes	265.5		253.5		(12.0)	(4.5%)
Utility Users' Tax	32.3		46.1		13.8	42.7%
State Revenue Sharing	208.3		225.7		17.4	-
Other Revenues	203.1		194.0		(9.1)	(4.5%)
TOTAL (I)	\$ 1,188.9	\$	1,229.9	\$	41.0	3.4%
EXPENDITURES:						
Salaries and Wages	\$ 550.0	\$	535.0	\$	15.0	2.7%
Employee Benefits	163.9		163.9		-	-
Professional and Contractual Services	114.5		109.5		5.0	4.4%
Operating Supplies	47.5		47.5		-	-
Operating Services	140.3		140.3		-	-
Capital Outlays	2.3		2.3		-	-
Debt Service	85.9		85.9		-	-
Other Expenses	220.7		220.7		-	-
TOTAL (J)	\$ 1,325.1	\$	1,305.1	\$	20.0	1.5%
	(10( 0)	•	(75.0)	•	(1.0	(11.0%)
REVENUES LESS EXPENDITURES (K= I + J)	\$ (136.2)	\$	(75.2)	\$	61.0	(44.8%)
Budgeted Use of Prior Year Surplus	123.0		123.0		-	-
Prior Year Continuing Appropriations	13.2		13.2		-	-
SURPLUS/(DEFICIT)	\$ -	\$	61.0	\$	61.0	-

Note: Represents General Fund/General Purpose (Fund 1000) only.

**Revenues**: Revenue Projection is based on the February 2023 Revenue Estimating Conference results. Excludes Prior Year Surplus resource shown as revenue in adopted budget. YTD variances for Income Tax and Other Revenues are trending more favorable than projection but remain subject to material change from final activity recorded through year-end close.

**Expenditures:** Amended expenditure budget includes an additional \$119.4 million in approved supplemental appropriations (see next page for list), plus \$13.2 million in carryforward balances. Budget excludes \$35.7 million Budget Reserve deposit, which are funds reserved not expensed, and \$23 million in PLD decommissioning reserve not yet expected to be spent. Expenditure projections include surplus from vacant positions and non-personnel expenditures not expected to be incurred as of June 30. YTD variances are trending more favorable than projection but remain subject to material change from final activity recorded through year-end close. YTD positive variances include appropriation surpluses that will carry forward to FY24 and are excluded from projected surplus here.

**Budgeted Use of Prior Year Surplus:** Unspent budget resource from prior year used to support one-time expenditures included in the FY23 Amended Budget, excluding \$30.7 million for Budget Reserve deposit.

**Prior Year Continuing Appropriations:** Unspent budget resource from prior year used to support one-time expenditure budgets that carried over from prior fiscal year to current fiscal year. Itemized on the following page.



### **Amended Budget Reconciliation**

	Amended Budget Reconciliation	1	
		Revenue	Expense
Dept	Total Adopted Budget	1,223,197,061	1,223,197,061
Non-Dept	Exclude Budget Reserve deposit	\$-	\$ (30,719,808)
Non-Dept	Exclude Budgeted Use of Prior Year Surplus	(76,658,308)	-
Various	Continuing appropriations (see list)	-	13,205,041
Non-Dept	Municipal Income Tax	22,600,000	-
Police	Police Officer Collective Bargaining Agreements	-	22,600,000
Non-Dept	Municipal Income Tax	19,400,000	-
Fire	Merged Role Transition		18,100,000
Elections	2022 Midterm Election		1,000,000
PLD	Utilities		300,000
Non-Dept	Risk Management Fund		60,000,000
Non-Dept	Retiree Protection Fund		10,000,000
Non-Dept	Covid-19 Response		5,000,000
Non-Dept	Detroit Land Bank Authority		2,000,000
GSD	Pistons Basketball Court Improvements	416,667	416,667
	Total Amended Budget per report	\$ 1,188,955,420	\$1,325,098,961

Dept	Continuing Appropriations (Fund 1000)	Amount
CRIO	Homegrown Detroit	\$ 2,519,309
HRD	Affordable Housing Development and Preservation Fund	3,135,262
HRD	Senior Home Repair	2,500,000
HRD	Neighborhood Improvement Fund	1,916,126
HRD	Motor City Match	1,780,020
GSD	Wayne County Park Millage	738,504
GSD	Pistons Basketball Court Improvements	465,820
City Council	Legislative Administration	150,000
	Total	\$ 13,205,041





## **Employee Count** Monitoring

Notes:

(1), (2) Actuals are the headcount of all active employees at month-end. The Budgeted positions have been adjusted to convert full-time equivalents to headcount and to reflect position amendments approved mid-year. (3) Includes Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections. (4) Includes Civil Rights Inclusion & Opportunity, Appeals and Hearings, Public Lighting, Demolition, and Non-

Departmental (5) Includes Public Works, General Services, and Elections.

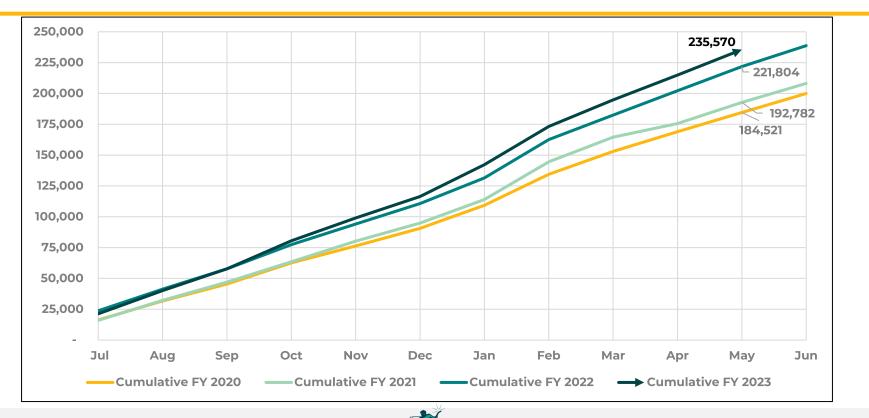
	MONTH-0	VER-MONTH ACT	UAL <sup>(1)</sup>	BUDG	ET VS. ACTUA	L
	Actual April 2023	Actual May 2023	Change May 2023 vs. April 2023	Adjusted Budget FY 2023 <sup>(2)</sup>	Varian (Under)/ Budget May 20	Over vs.
Public Safety						
Police	3,054	3,048	(6)	3,448	(400)	(12%)
Fire	1,143	1,129	(14)	1,237	(108)	(9%)
Total Public Safety	4,197	4,177	(20)	4,685	(508)	(11%)
Non-Public Safety						
Office of the Chief Financial Officer	372	374	2	418	(44)	
Public Works - Full Time	413	404	(9)	507	(103)	
Health	146	151	5	253	(102)	
Human Resources	97	98	1	161	(63)	
Housing and Revitalization	127	130	3	186	(56)	
Innovation and Technology	127	127	0	144	(17)	
Law	120	123	3	125	(2)	
Mayor's Office	82	83	1	83	0	
Municipal Parking	78	71	(7)	95	(24)	
Planning and Development	38	35	(3)	39	(4)	
General Services - Full Time	524	527	3	679	(152)	
Legislative <sup>(3)</sup>	262	258	(4)	301	(43)	
36th District Court	323	324	1	325	(1)	
Other <sup>(4)</sup>	230	233	3	329	(96)	
Total Non-Public Safety	2,939	2,938	(1)	3,644	(706)	(19%)
Total General City-Full Time	7,136	7,115	(21)	8,329	(1,214)	(15%)
Seasonal / Part Time <sup>(5)</sup>	171	182	11	490	(308)	(63%)
ARPA / COVID Response	529	543	14	543	0	0%
Enterprise						
Airport	10	10	0	11	(1)	
BSEED	288	289	1	347	(58)	
Transportation	709	716	7	991	(275)	
Water and Sewerage	558	549	(9)	620	(71)	
Library	273	231	(42)	341	(110)	
Total Enterprise	1,838	1,795	(43)	2,310	(515)	(22%)
Total City	9,674	9,635	(39)	11,672	(2,037)	(17%)

## **Income Tax – Collections (unaudited)**

Fiscal Years 2022 - 2023	FY23 YTD	FY22 YTD
Income Tax Collections	May 2023	May 2022
Withholding	\$300,166,232	\$284,727,060
Individual	63,087,074	55,434,343
Corporate	54,660,970	63,201,870
Partnerships	8,220,954	6,950,044
Total Collections	\$426,135,230	\$410,113,843
Refunds claimed, disbursed and accrued	(58,428,680)	(80,076,078)
	(30,420,000)	(00,070,070)
	•	•
Collections Net of Refunds/Disbursements	<u>\$ 367,706,550</u>	<u>\$ 330,037,765</u>



#### **Income Tax – Number of Withholding Returns**





## Cash Position (unaudited)

(in millions) **Prior Year Mav** Unrestricted Restricted May 2023 Total 2022 Total **General Fund** \$ 327.4 General Accounts \$ 205.4 \$ 532.8 \$ 562.2 Self Insurance 65.9 75.8 9.9 21.3 Quality of Life Fund 1.7 1.9 3.6 4.6 **Retiree Protection Trust Fund** 464.5 464.5 358.9 A/P and Payroll Clearing 0.5 0.5 3.7 Other Governmental Funds **Capital Projects** 5.6 1567 162.3 248.5 91.6 91.6 95.0 Streets 7.3 Grants 82.6 89.9 66.9 Covid 19 \_ -ARPA 758.4 758.4 394.4 Solid Waste Management 1.5 1.5 14.0 Debt Service 370 370 209 \_ Gordie Howe Bridge 9.0 9.0 11.O 39.1 Other 42.1 42.1 **Enterprise Funds Enterprise Funds** 28.1 28.1 10.6 **Fiduciary Funds** Undistributed Property Taxes 46.6 89.0 89.0 Fire Insurance Escrow 11.3 11.3 11.4 57.2 57.2 Other 52.9 **Component Units** 22.7 22.7 **Component Units** 20.0 **Total General Ledger Cash Balance** \$ 1,594.5 \$ 882.8 \$ 2,477.3 \$ 1,982.0

# Note: This schedule reports total City of Detroit (excludes DSWD) cash as recorded in the General Ledger. This report does not represent cash available for spending, liabilities and fund balance must be considered when determining excess cash.



#### **Operating Cash Activity: YTD Actual vs. Forecast and 12 Month Forecast (unaudited)**

(in millions)	F	Y22 YTD		FY23 YTD			May	Jun	Jul		Aug	Se	)	Oct		Nov	De	: 2023 -
	I	May YTD	May YTD	May YTD	May YTD		2023	2023	2023		2023	202	3	2023		2023	Ма	ay 2024
		Actual	Actual	Forecast	Variance		Actual	Forecast	Forecast	F	orecast	Fored	ast	Forecast		Forecast	F	precast
Beginning Common Cash Pool	\$	1,000.0	\$ 1,365.9	\$ -	\$-	\$	\$ 1,420.4	\$ 1,437.7	\$ 1,381.7	\$	1,385.8	\$ 1	,637.1	\$ 1,446.7	7 \$	1,446.0	\$	1,420.3
Sources of Cash																		
Income Taxes		318.1	364.6	351.1	13.4		37.5	30.2	28.0		30.8		27.3	25.5	5	24.9		214.7
Property Taxes		584.3	652.6	660.3	(7.7)		2.9	57.7	52.4		274.4		22.6	15.1	1	15.5		280.4
Revenue Sharing		158.7	156.1	161.5	(5.4)		-	23.4	-		31.7		-	38.7	7	-		93.0
Wagering Taxes		287.7	284.3	255.9	28.4		21.7	15.3	23.3		27.5		18.1	50.6	5	23.1		107.4
Utility Users Taxes		36.8	40.0	48.2	(8.2)		4.8	2.7	2.8		2.9		3.0	2.9	9	3.1		33.4
Other Receipts		331.0	375.7	336.8	39.0		39.8	58.0	30.8		26.1		34.5	15.2	2	34.9		208.9
Net Interpool transfers		430.7	405.2	430.6	(25.4)		78.8	19.3	33.3		36.1		29.7	54.6	5	36.8		237.8
Bond Proceeds		107.6	123.6	114.9	8.8		10.6	12.9	7.0		5.3		4.9	9.2	2	11.7		69.5
Total Sources of Cash	\$	2,254.8	\$ 2,402.2	\$ 2,359.3	\$ 42.8	\$	\$ 196.1	\$ 219.6	\$ 177.7	\$	434.8	\$	140.0	\$ 211.8	3\$	150.1	\$	1,245.2
Uses of Cash																		
Wages and Benefits		(673.3)	(796.0)	(742.1)	(53.9)		(78.6)	(71.8)	(83.3)		(61.4)		(67.8)	(92.9	<b>)</b> )	(77.0)		(477.5)
Pension Contribution		(77.1)	(48.9)	(87.8)	39.0		(2.5)	(8.1)	(27.6)		(9.1)		(4.0)	(28.0	))	(4.9)		(57.8)
Debt Service		(25.5)	(22.1)	(25.8)	3.7		-	-	(10.3)		-		(13.2)	(0.0	))	-		(15.3)
Property Tax Distribution		(275.9)	(357.5)	(317.3)	(40.2)		(0.5)	(30.3)	(3.5)		(22.2)		(99.5)	(9.4	4)	(2.8)		(174.4)
TIF Distribution		(52.1)	(32.6)	(37.0)	4.4		(0.3)	(39.0)	-		-		-	-		-		(75.4)
Other Disbursements		(984.1)	(937.5)	(1,043.4)	105.9		(96.9)	(126.5)	(48.8)		(90.8)		(145.8)	(75.3	3)	(91.0)		(541.8)
Budget Reserve		-	(35.7)	(35.7)	-		-	-	-		-		-	(7.0	))	-		-
Transfers to Retiree Protection Fund		(135.0)	(100.0)	(100.0)	-		-	-	-		-		-	-		-		-
Total Uses of Cash	\$	(2,222.9)	\$ (2,330.3)	\$ (2,389.1)	\$ 58.8	\$	\$ (178.7)	\$ (275.7)	\$ (173.5)	\$	(183.5)	\$ (	330.3)	\$ (212.6	5)\$	(175.7)	\$	(1,342.3)
Net Cash Flow	\$	31.9	\$ 71.9	\$ (29.7)	\$ 101.6	\$	\$ 17.3	\$ (56.1)	\$ 4.2	\$	251.2	\$	(190.3)	\$ (0.8	3)\$	(25.6)	\$	(97.1)
Ending Common Cash Pool	\$	1,031.9	\$ 1,437.7	\$ •	\$-	\$	\$ 1,437.7	\$ 1,381.7	\$ 1,385.8	\$	1,637.1	\$ 1,	446.7	\$ 1,446.0	)\$	1,420.3	\$	1,323.2
Budget Reserve Fund	\$	107.3	\$ 143.0	\$ 143.0	\$-	1	\$ 143.0	\$ 143.0	\$ 143.0	\$	143.0	\$	143.0	\$ 150.0	) \$	150.0	\$	150.0



# Accounts Payable and Supplier Payments (unaudited)

Accounts Payable (AP) as of May	y-23	
Total AP (Apr-23)	\$	35.6
Plus: May-23 invoices processed	\$	96.6
Less: May-23 Payments made	\$	(91.8)
Total AP month end (May-23)	\$	40.4
Less: Invoices on hold <sup>(1)</sup>	\$	(21.6)
Total AP not on Validation hold (May-23)	\$	18.8
Less: Installments/Retainage Invoices <sup>(2)</sup>	\$	(0.0)
Net AP not on hold	\$	18.8

Note: Net AP Not on Hold includes \$9.8m of invoices that are due after May-23

(excluding invoices on hold & Retainage)

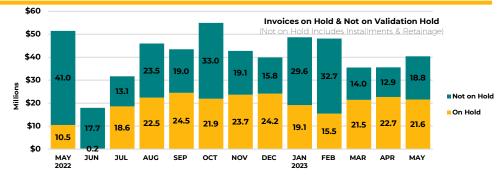
					D	ays I	Past D	Je		
N	Net AP		irrent		1-30	3	1-60	61+		
\$	18.7	\$	10.3	\$	4.0	\$	0.9	\$	3.5	
	100%		54%		21%		6%		19%	
\$	5.8	\$	7.7	\$	3.3	\$	0.8	\$	0.6	
	2,139		1,141		608		83		307	
	100%		54%		28%		4%		14%	
	1,076		304		492		75		205	
\$	12.9	\$	9.2	\$	0.7	\$	O.1	\$	2.9	
	100%		72%		5%		1%		22%	
	1,063 <i>100%</i>		837 <b>78%</b>		116 11%		8 1%		102 <b>10%</b>	
	\$	\$ 18.7 100% \$ 5.8 2.139 100% 1,076 \$ 12.9 100% 1.063	\$ 18.7 \$ 100% \$ 5.8 \$ 2.139 100% 1,076 \$ 12.9 \$ 100% 1.063	18.7   \$   10.3     100%   54%     \$   5.8   \$   1.1     100%   54%   1.14     100%   54%   304     1,076   304   39.2     100%   72%   1.063	18.7 \$ 10.3 \$   100% 54% 54%   \$ 5.8 \$ 1.1 \$   2.139 1.141 54% 1.00% 54%   1,00% 54% 304 \$ 100% 1	Net   Current   1.30     18.7   \$   10.3   \$   4.0     100%   54%   21%   21%     \$   5.8   \$   1.1   \$   3.3     2.139   1.141   608   28%     100%   54%   28%   28%     1,076   304   492     \$   12.9   \$   9.2   \$     100%   72%   5%   5%     1.063   837   116   5%	Net AP   Current   1-30   3     \$   18.7   \$   10.3   \$   4.0   \$     100%   54%   21%	Net ∧P   Current   1-30   31-60     \$   18.7   \$   10.3   \$   4.0   \$   0.9     100%   54%   21%   66%     \$   5.8   \$   1.1   \$   3.3   \$   0.8     2.139   1.141   608   83   100%   54%   28%   4%     1.00%   54%   28%   44%   10%   54%   28%   4%     1.00%   54%   28%   0.7   \$   0.1     100%   72%   5%   1%   1%   1%	\$ 18.7 \$ 10.3 \$ 4.0 \$ 0.9 \$   100% 54% 21% 6% 6% 6% 6% 6% 6% 5% \$ 1.1 \$ 3.3 \$ 0.8 \$ \$ 1.1 \$ 1.1 \$ 608 83 \$ 1.00% \$ 1.1 \$ 608 83 \$ 1.00% \$ 1.0 \$ \$ 1.0 \$ \$ 1.0 \$ 1.0 \$ \$ 1.0 \$ \$ 1.0 \$ 1.0 \$ \$ 1.0 \$ \$ 1.0 \$ \$ 1.0 \$ \$ 1.0 \$ <td< td=""></td<>	

#### Notes:

 Invoices with system holds are pending validation. Some reasons include: pending receipt, does not match purchase order quantity/price and legal holds

(2) Invoices on retainage are on hold until the supplier satifies all contract obligations

12<sup>All invoices are processed and aged based on the invoice date</sup>



#### Supplier Payment Metric

