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City of Detroit

CITY COUNCIL

LEGISLATIVE POLICY DIVISION
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Timarie Szwed
Theresa Thomas
Ashley A. Wilson

TO: The Honorable City Council

FROM: David Whitaker, Director 
Legislative Policy Division Staff

DATE: June 20, 2023

RE: **REVIEW OF CONTRACTS AND PURCHASING FILES**

Attached is the list of contracts submitted by the Office of Contracting and Procurement for the regular session of June 20, 2023.

The contracts submitted are included on the City Council's Agenda for referral to the Committees for review and report back to the City Council.

The comments and review of the Legislative Policy Division staff are printed in bold following each contract.

Attachments

cc:

Janice Winfrey
Laura Goodspeed
Sandra Stahl
Irvin Corley
Marcell Todd
Malik Washington

City Clerk
Auditor General
Office of Contracting and Procurement
Legislative Policy Division
Legislative Policy Division
Mayor's

Office

Statistics compiled for the list submitted for Formal Session held on June 20, 2023.

Department	No. of Contracts or Purchase Orders	Focused Bids	Change, Extension Increases, Renewals	Located in Detroit
Auditor General	1	0	0	0
City Demolition 4 ARPA contracts	5	0	0	5
Citywide	3	0	2 Amendments to Add Funds	3
DoIT	1	0	1 Amendment to Add Time/Funds	0
Fire	3	0	1 Amendment to Add Funds	1
General Services	2	0	0	1
Health 6 ARPA Contracts	14	0	1 Amendment to Add Time/Funds	13
Housing & Revitalization	7	0	4 Amendments to Add Time/Funds	7
Law	2	0	2 Amendments to Add Funds	0
Mayor's Office	1	0	1 Amendment to Add Time/Funds	0
Non-Departmental	1	0	1 Amendment to Add Time/Funds	1
OCFO	1	0	1 Amendment to Add Time/Funds	0
Police	4	0	2 Amendments to Add Time/Funds	2
Public Works	2	0	0	2
Transportation 1 Amended Revenue Contract	7	0	2 Amendments to Add Time/Funds	2
Totals	55	No Focused/Limited Bids	18 Amendment(s);	37

67% of all Contractors included this report for the June 20, 2023 Formal Session are located in Detroit.

Statistics compiled for the Contracts submitted for the Week of June 20, 2023

This list represents costs totaling \$84,463,679.32 ¹

Included in total costs are the following:

ARPA	\$	15,437,668.00
Blight Remediation	\$	8,965
Bond Fund	\$	1,327,059
Capital Projects Fund	\$	669,429
General Fund	\$	13,349,699
Grant Fund	\$	13,399,906.95
Major Street Fund	\$	6,440,000
Risk Management Fund	\$	500,000
Transportation Operation Fund	\$	33,330,952.85

¹ The contract list includes: 18 Amendment(s) for extension of time and/or increase or decrease in funds. 37 New contracts for terms of 45 days to 5 years.

TO: THE HONORABLE CITY COUNCIL

FROM: David Whitaker, Director
Legislative Policy Division Staff

DATE: June 20, 2023

RE: **CONTRACTS AND PURCHASE ORDERS SCHEDULED TO BE REFERRED AT
THE FORMAL SESSION JUNE 20, 2023.**

This **report includes 55 contracts** that were submitted by OCP to LPD for Review. However, **25 of the 55 contracts** submitted were **NOT** included on the June 20, 2023 Formal Session Agenda **AND 1 of the contracts** included on the June 20, 2023 Formal Session Agenda was **NOT** Submitted to LPD for Review.

The 1 contract that was NOT submitted to LPD, but was included on the June 20, 2023 Formal Session Agenda for referral to PHS is:

- 6005453

*****This contract will be reviewed by the time it reaches committee and will be included in the upcoming committee report.**

The **25 contracts** that were submitted to LPD for review, but was **NOT** included on the June 20, 2023 Formal Session Agenda for referral to **BFA, IOS, PED, NCS, and PHS** are as follows:

- 6005260
- 6004732
- 6005359
- 6002785
- 6005245
- 6004747
- 6003001
- 6001288
- 6001765
- 6002464
- 6001511
- 6005408
- 6005075
- 6005178
- 6002731
- 6004886
- 6000438
- 6005407
- 6001653
- 6003545
- 6002872
- 6001723
- 6004376

*****All of which were walked onto the June 20, 2023 Formal Session to be referred to their respective committees.**

AUDITOR GENERAL- Waiver Requested

6005276 100% City Funding – To Provide Professional Auditing Services. – Contractor: Stout Risius Ross, LLC – Location: 150 West Second Street, Suite 400, Royal Oak, MI 48067 – Contract Period: Upon City Council Approval through June 26, 2025 – Total Contract Amount: \$500,000.00.

Funding

Account String: **1000-28500-500020-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Internal Controls Auditing**
Funds Available: **\$661,300 as of June 16, 2023**

Tax Clearances Expiration Date: **6-4-24**
Political Contributions and Expenditures Statement:
Signed: **5-8-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-8-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Bid Information

Request for Proposals (RFP) closed April 17, 2023. 96 Invited Suppliers; 2 Bids Received.

Bids were evaluated based on: Methodology & Approach-20 points, Qualifications & Experience- 20 points, Price- 10 points, Quantitative Results (Prevention of further loss or exposure to risk, recoveries) – 15 points; Detroit Certifications [D-BB & D-HB] for the Vendor-15 points; and for the sub-contractor if applicable – 20 points. Maximum total without certifications is 65 points & max total with certifications is 100 points.

ALL Bids: Service, LLC- rejected the vendor did not submit anything

Contract Details:

Vendor: **Stout Risius Ross, LLC**
Amount: **\$500,000**

Bid: **Highest Ranked [65 points]**
End Date: **June 26, 2025**

Services:

Period of audit shall be from July 1, 2021 through June 30, 2023 (or fiscal years ending June 30, 2022 and 2023.) and shall include:

- a. Review of processes, procedures, and controls for payroll/timekeeping;**
- b. Review of the accuracy of employees gross pay, net pay, deductions, withholdings, and all other components of an employee's pay.**
- c. Review of the accuracy of employees benefits accounts such as vacations, sick banks, and personal time earned and available;**
- d. Review and test of systems and controls (e.g., information technology general controls and application controls review) for payroll/timekeeping and employees benefits accounts such as vacations, sick banks, and personal time earned and available;**
- e. Review and test compliance with federal, state, and local laws and/or regulations to the extent necessary and in accordance with auditing and reporting standards and statements issued by either the Government Accountability Office (GAO), the American Institute of Certified Public Accountants (AICPA), and/or the Institute of Internal Auditors (IIA).**

The scope of services provide the most current and accurate descriptions of services sought by OAG; however, at the time the contract is executed, programmatic changes may result in changes to the scope of services.

Contract discussion continued on next page.

AUDITOR GENERAL- Waiver Requested- continued:

6005276 100% City Funding – To Provide Professional Auditing Services. – Contractor: Stout Risius Ross, LLC – Location: 150 West Second Street, Suite 400, Royal Oak, MI 48067 – Contract Period: Upon City Council Approval through June 26, 2025 – Total Contract Amount: \$500,000.00.

Services continued:

The Vendor will:

- a. **Assess whether payroll’s and payroll related employees benefits practices, policies, procedures, and protocols are uniformly and consistently applied and ensure that pay and benefits are accurately and appropriately paid to, or applied to, City employees.**
- b. **Determine whether payroll’s and payroll related employees benefits internal control practices, policies, procedures, and environment adequately and appropriately protect against fraud, waste, and abuse; and operate in compliance with established Federal, State, and City policies, rules, and regulations.**
- c. **Prepare and provide to the Office of the Auditor General a written report on the findings and recommendations resulting from the performance audit in accordance with applicable governmental auditing and reporting standards.**

Fees:

<u>Personnel- Level</u>	<u>Hourly Rate</u>
Managing Director	\$650.00
Director	\$450.00
Senior Manager	\$350.00
Associate/ Analyst	\$225.00

CITY DEMOLITION- Waiver Requested

6005387 100% ARPA Funding – To Provide Abatement and Alteration of Nine (9) Commercial Structures Group 203. – Contractor: Adamo Demolition Company – Location: 320 E Seven Mile, Detroit, MI 48203 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$2,759,846.10.

Funding

Account String: **3923-22003-160060-617900**
Fund Account Name: **American Rescue Plan Act- ARPA**
Appropriation Name: **ARPA - Blight Remediation**
Funds Available: **\$63,185,390 as of June 16, 2023**

Tax Clearances Expiration Date: **3-27-24**
Political Contributions and Expenditures Statement:
Signed: **2-8-23** Contributions: **None**

Consolidated Affidavits

Date signed: **2-8-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Services to Disproportionately Impacted Communities (EC 3).

Bid Information

Bids Opened April 17, 2023 Closed on May 19, 2023. 8 Invited Suppliers; 3 Bids Received. The bids were scored on the following points system: Plan-30 points, Schedule- 25 points, Experience- 20 points, Capacity- 10 points, Cost- 15 points- TOTAL- 100 points.

Other Bids: **Inner City Contracting- 38.33 points**
Homrich- 80.00 points

Contract Details: Group 203

Vendor: **Adamo Demolition Company 81.67 points** **Bid: Highest Ranked**
Amount: **\$2,759,846.10** End Date: **June 30, 2025**

Services & Costs: Locations Listed Below

**PRICE SHEET
COMMERCIAL GROUP 203
ABATEMENT & ALTERATION COMMERCIAL PROPERTIES**

Organization Name:	Adamo Demolition Co.	
Business Address:	320 E. Seven Mile Rd., Detroit, MI 48203	
Point(s)-of-Contact:	Richard M. Adamo, President	Rick Cuppetilli, Exec. Vice President
E-mail Address(es):	raqdamo@adamogroup.com	rick.c@adamogroup.com
Phone #(s):	313.892.7330	313.892.7330

All cost fields must reflect a cost. A blank cost field may not be substituted for a zero dollar (\$0.00) input.

Group	Address	Hazardous / Regulated Materials Abatement	Alteration	Backfill	Site Finalization	Alteration Total Costs	Grand Total Costs
203	16874 Lahser	\$17,380.00	\$114,050.00	\$72,000.00	\$2,580.00	\$188,630.00	\$206,010.00
203	13600 Ward	\$92,565.00	\$601,018.00	\$76,468.00	\$3,062.00	\$680,548.00	\$773,113.00
203	1561 Webb	\$31,570.00	\$132,312.00	\$39,400.00	\$2,580.00	\$174,292.00	\$205,862.00
203	12026 Linwood	\$24,200.00	\$177,639.00	\$90,519.00	\$2,587.00	\$270,745.00	\$294,945.00
203	2740 Grand	0	\$238,682.00	\$74,217.00	\$2,580.00	\$315,479.00	\$315,479.00
203	11856 W Grand River	\$16,390.00	\$86,361.00	\$60,167.00	\$2,471.00	\$148,999.00	\$165,389.00
203	11763 Broadstreet	\$357.00	\$46,415.00	\$3,068.00	\$2,579.00	\$52,062.00	\$52,419.00
203	4089 Elmhurst	\$6,710.00	\$86,530.00	\$3,067.00	\$2,253.00	\$91,850.00	\$98,560.00
203	10670 W Grand River	\$32,890.00	\$192,466.00	\$169,239.00	\$2,579.00	\$364,284.00	\$397,174.00
						Total All Properties	\$2,508,951.00
						10% Contingency	\$250,895.10
						Grand Total	\$2,759,846.10

CITY DEMOLITION- *Waiver Requested*

6005405 100% ARPA Funding – To Provide Abatement and Alteration of Five (5) Commercial Structures Group 204. – Contractor: Homrich – Location: 3033 Bourke Street, Detroit, MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$1,809,258.00.

Funding

Account String: **3923-22003-160060-617900**
Fund Account Name: **American Rescue Plan Act- ARPA**
Appropriation Name: **ARPA - Blight Remediation**
Funds Available: **\$63,185,390 as of June 6, 2023**

Tax Clearances Expiration Date: **9-30-23**
Political Contributions and Expenditures Statement:
Signed: **10-3-22** Contributions: **None**

Consolidated Affidavits

Date signed: **10-3-22**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Services to Disproportionately Impacted Communities (EC 3).

Bid Information

Bids Opened April 17, 2023 Closed on May 9, 2023. 8 Invited Suppliers; 3 Bids Received. The bids were scored on the following points system: Plan-30 points, Schedule- 25 points, Experience- 20 points, Capacity- 10 points, Cost- 15 points- TOTAL- 100 points.

Other Bids: **Salenbien Trucking & Excavation- 68.33 points**
Inner City Contracting 48.33 points

Contract Details: Group 204

Vendor: **Homrich- 88.33 points**
End Date: **June 30, 2025**

Bid: **Highest Ranked**
Amount: **\$1,809,258.00**

Services & Costs: Locations Listed Below

II. Project Fees

The following chart outlines the costs for this project:

**PRICE SHEET
COMMERCIAL GROUP 204
ABATEMENT & ALTERATION COMMERCIAL PROPERTIES**

Organization Name:	Homrich	
Business Address:	3033 Bourke Street, Detroit, MI 48238	
Point(s)-of-Contact:	Scott I Homrich, CEO	Becky Hutchins, Proje Coordinator
E-mail Address(es):	scotth@homrich.com	beckyh@homrich.com
Phone #(s):	734.777.6775 c	734.777.7032c

All cost fields must reflect a cost. A blank cost field may not be substituted for a zero dollar (\$0.00) input.

Group	Address	Hazardous / Regulated Materials Abatement	Alteration	Backfill	Site Finalization	Alteration Total Costs	Grand Total Costs
204	6673 Tireman	\$ 2,500.00	\$ 28,000.00	\$ -	\$ 2,000.00	\$30,000.00	\$32,500.00
204	8912 Northfield	\$ 3,300.00	\$ 42,000.00	\$ 17,000.00	\$ 2,400.00	\$61,400.00	\$64,700.00
204	8926 Northfield	\$ 330.00	\$ 80,000.00	\$ 50,000.00	\$ 3,000.00	\$133,000.00	\$133,330.00
204	2903 Vicksburg	\$ 20,000.00	\$ 68,000.00	\$ 35,000.00	\$ 2,750.00	\$105,750.00	\$125,750.00
204	6075 Begole	\$ 363,000.00	\$ 532,000.00	\$ 387,000.00	\$ 6,500.00	\$925,500.00	\$1,288,500.00
						Total All Properties	\$1,644,780.00
						Contingency 10%	\$164,478.00
						Grand Total	\$1,809,258.00

CITY DEMOLITION- *Waiver Requested*

6005406 100% ARPA Funding – To Provide Abatement and Alteration of Three (3) Commercial Structures Group 205. – Contractor: Homrich – Location: 3033 Bourke Street, Detroit, MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$715,550.00.

Funding

Account String: **3923-22003-160060-617900**
Fund Account Name: **American Rescue Plan Act- ARPA**
Appropriation Name: **ARPA - Blight Remediation**
Funds Available: **\$63,185,390 as of June 16, 2023**

Tax Clearances Expiration Date: **9-30-23**
Political Contributions and Expenditures Statement:
Signed: **10-3-22** Contributions: **None**

Consolidated Affidavits

Date signed: **10-3-22**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Services to Disproportionately Impacted Communities (EC 3).

Bid Information

Bids Opened April 6, 2023 Closed on April 21, 2023.8 Invited Suppliers; 4 Bids Received. The bids were scored on the following points system: Plan-30 points, Schedule- 25 points, Experience- 20 points, Capacity- 10 points, Cost- 15 points- TOTAL- 100 points.

Other Bids: **Adamo- 65.00 points**
Inner City Contracting- 51.25 points
Salenbien Trucking & Excavation- 66.25 points

Contract Details: Group 205

Vendor: **Homrich- 67.50 points** **Bid: Highest Ranked**
End Date: **June 30, 2025** Amount: **\$715,550.00**

Services & Costs: Locations Listed Below

II. Project Fees

The following chart outlines the costs for this project:

**PRICE SHEET
COMMERCIAL GROUP 205
ABATEMENT & ALTERATION COMMERCIAL PROPERTIES**

Organization Name:	Homrich	
Business Address:	3033 Bourke Sreet, Detroit, MI 48238	
Point(s)-of-Contact:	Scott I Homrich, CEO	Becky Hutchins, Project Coordinator
E-mail Address(es):	scotth@homrich.com	beckyh@homrich.com
Phone #(s):	734.777.6775 c	734.777.7032 c

All cost fields must reflect a cost. A blank cost field may not be substituted for a zero dollar (\$0.00) input.

Group	Address	Hazardous / Regulated Materials Abatement	Alteration	Backfill	Site Finalization	Alteration Total Costs	Grand Total Costs
205	3428 Scotten	\$ -	\$ 118,000.00	\$ 103,000.00	\$ 2,800.00	\$223,800.00	\$223,800.00
205	3100 Hubbard	\$ 9,000.00	\$ 119,000.00	\$ 17,000.00	\$ 2,400.00	\$138,400.00	\$147,400.00
205	6370 W Vernor	\$ 26,000.00	\$ 228,000.00	\$ 22,900.00	\$ 2,400.00	\$253,300.00	\$279,300.00
						\$650,500.00	
						Contingency 10%	\$65,050.00
Grand Total							\$715,550.00

CITY DEMOLITION- *Waiver Requested*

6005386 100% ARPA Funding – To Provide Abatement and Alteration of Eight (8) Commercial Structures Group 202. – Contractor: Homrich – Location: 3033 Bourke Street, Detroit, MI 48238 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$1,444,408.90.

Funding

Account String: **3923-22003-160060-617900**
Fund Account Name: **American Rescue Plan Act- ARPA**
Appropriation Name: **ARPA - Blight Remediation**
Funds Available: **\$63,185,390 as of June 16, 2023**

Tax Clearances Expiration Date: **9-30-23**
Political Contributions and Expenditures Statement:
Signed: **10-3-22** Contributions: **None**

Consolidated Affidavits

Date signed: **10-3-22**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Services to Disproportionately Impacted Communities (EC 3).

Bid Information

Bids Opened April 17, 2023 Closed on May 19, 2023. 8 Invited Suppliers; 2 Bids Received. The bids were scored on the following points system: Plan-30 points, Schedule- 25 points, Experience- 20 points, Capacity- 10 points, Cost- 15 points- TOTAL- 100 points.

Other Bids: **Inner City Contracting 62.50 points**

Contract Details: **Group 202**

Vendor: **Homrich- 87.50 points** **Bid: Highest Ranked**
Amount: **\$1,444,408.90** End Date: **June 30, 2025**

Services & Costs: Locations Listed Below

II. Project Fees

The following chart outlines the costs for this project:

Organization Name:	Homrich	
Business Address:	3033 Bourke Street, Detroit, MI 48238	
Point(s)-of-Contact:	Scott I Homrich, CEO	Becky Hutchns, Project Coordinator
E-mail Address(es):	scotth@homrich.com	beckyh@homrich.com
Phone #(s):	734.777.6775 cell	734.777.7032 cell

All cost fields must reflect a cost. A blank cost field may not be substituted for a zero dollar (\$0.00) input.

Group	Address	Hazardous / Regulated Materials Abatement	Alteration	Backfill	Site Finalization	Alteration Total Costs	Total Costs
202	611 W Seven Mile	\$ 5,450.00	\$ 72,000.00	\$ 1,345.00	\$ 2,400.00	\$75,745.00	\$81,195.00
202	19175 Anglin	\$ 2,244.00	\$ 496,000.00	\$ 338,000.00	\$ 5,000.00	\$839,000.00	\$841,244.00
202	12534 Kelly Rd	\$ 4,100.00	\$ 23,000.00	\$ -	\$ -	\$23,000.00	\$27,100.00
202	12530 Kelly Rd	\$ 1,100.00	\$ 56,000.00	\$ 63,000.00	\$ -	\$119,000.00	\$120,100.00
202	14015 Linnhurst	\$ 2,700.00	\$ 106,000.00	\$ 47,000.00	\$ 400.00	\$153,400.00	\$156,100.00
202	8833 Gratiot	\$ 1,860.00	\$ 51,000.00	\$ 18,000.00	\$ 2,500.00	\$71,500.00	\$73,360.00
202	9992 Gratiot	\$ 8,900.00	\$ 2,500.00	\$ -	\$ 2,600.00	\$5,100.00	\$14,000.00
Total all Properties							\$1,313,099.00
Contingency 10%							\$131,309.90
Grand Total Costs							\$1,444,408.90

CITY DEMOLITION – Waiver Requested

3066639 100% City Funding – To Provide Additional Soil Sampling to Determine the Source of Odor from the Dirt for Emergency Residential Demolition Property, 12141 Dexter. – Contractor: Adamo Demolition Company – Location: 320 E Seven Mile, Detroit, MI 48203 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$8,965.00.

*****This is NOT a residential property. It is a commercial property. LPD requested a correction letter on 6/19/23. In addition, the property pictures included in this procurement request do NOT appear to match the pictures included in previously approved procurement requests for this same property [See additional Information section on the next page for more details].**

Funding

Account String: 1003-21200-160020-622975
Fund Account Name: **Blight Remediation Fund**
Appropriation Name: **Detroit Demolition**
Funds Available: **\$2,950,305 as of June 16, 2023**

Tax Clearances Expiration Date: **3-27-24**

Political Contributions and Expenditures Statement:

Signed: **9-22-22** Contributions: **None**

Consolidated Affidavits

Date signed: **9-22-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information

None, because this is an Emergency Non-Standard Procurement (NSP) request for additional work required at the emergency commercial demolition at 12141. According to the NSP dated April 28, 2023, after initial soil sampling was conducted, Adamo was advised by the Demolition Department on behalf of BSEED Environmental Affairs to complete additional soil sampling to determine the source of odor coming from the dirt.

The emergency demolition for the Commercial Property, 12141 Dexter was signed and ordered April 21, 2022 under PO 3058385 for \$46,400, which was approved July 26, 2022; through July 28, 2023. Adamo was the sole bid of 20 invited suppliers when Bids closed on May 26, 2022.

PO 3060777 provided for soil testing services to determine the source of an ordor at the property [12141 Dexter], which was approved November 9, 2022 as a non-standard procurement request for \$17,875; through October 27, 2023. It was issues as a NSP because a foul stench was discovered coming from the soil at the property during demolition activities and Demolition Department advised Adamo to complete soil testing on site to determine the source of the odor.

Contract Details:

Vendor: **Adamo Demolition Company** Amount: **\$8,965** End Date: **June 30, 2024**

Services/Fees:

Current Request Services/Fees:

During demolition activities and removal of below grade items it was discovered the soil to have a foul stench, Adamo was asked by the City to provide testing in mores areas in addition to the first testing.

TSP total (including mobilization, 3 sample collection/analysis) \$8,150; 10% Mark up \$815; TOTAL \$8,965

Services/Fees at the time of approval of 3058385:

Demolition \$36,200; Backfill and Grading \$5,200; Site Finalization \$5,000; TOTAL \$46,400

Services/Fees at the time of approval of 3060777:

TSP Environmental (mobilization, sample collection, TCLP analysis)	\$16,250
10% Allowable Markup	\$1,625
TOTAL:	\$17,875

Contract discussion continues onto the next page.

City Demolition – Waiver Requested - continued

3066639 100% City Funding – To Provide Additional Soil Sampling to Determine the Source of Odor from the Dirt for Emergency Residential Demolition Property, 12141 Dexter. – Contractor: Adamo Demolition Company – Location: 320 E Seven Mile, Detroit, MI 48203 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$8,965.00.

Certifications/# of Detroit Residents:

Certified as Detroit Based & Headquartered Business until 9/5/23. Vendor indicates a Total Employment of 75; 3 Employees are Detroit residents.

Additional Information:

Property picture included in this procurement request:



Property Pictures included in 3058385:



12141 Dexter1.JPG



12141 Dexter7.JPG



12141 Dexter8.JPG

Property Pictures included in 3060777:



CITYWIDE- Waiver Requested

6005260 100% City Funding – To Provide Citywide Cash Delivery Services. – Contractor: Total Armored Car Service, Inc. – Location: 2950 Rosa Parks Boulevard, Detroit, MI, 48216 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$680,000.00.

Funding

Account String: **1000-29234-230077-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Revenue Management**
Funds Available: **\$1,589,926 as of June 16, 2023**

Tax Clearances Expiration Date: **6-12-24**
Political Contributions and Expenditures Statement:
Signed: **2-17-23** Contributions: **None**

Consolidated Affidavits

Date signed: **2-17-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Bid Information

The bids closed on March 9, 2023; 12 Suppliers were invited; 1 bid was received.

Contract Details:

Vendor: **Total Armored Car Service, Inc.** Amount: **\$680,000.00** End Date: **June 30, 2025**

Services/ Fees:

Cash Handling Services for locations below:

Location/Frequency

Fees:

Detroit Department of Transportation

Gilbert Terminal, 5 times per week-	\$168.48 per pick up
Shoemaker Terminal, 5 times per week-	\$115.56 per pick up
*DDOT Headquarters pick up, 5 times per week -	\$47.52 per pick up
*DDOT Headquarters pick up, 3 times per week-	\$47.52 per pick up
*Per KIOSK (both serviced at the same time)-	\$70.20 per pickup
Rosa Parks Transit Center pickup, 5 times per week-	\$47.52 per pickup
100 Mack pickup, 1 time per week -	\$47.42 per pickup

Currency Processing – All currency and coin to be processed and deposited within 48 hours of pickup. Reporting to be completed daily with detail and DDOT to provide “said to contain” for each bins that vendor is to process.

- a. **Clean money, no bed bugs or other contaminants outside of “normal” range for a large transportation organization;** **\$42.12 per \$1,000 counted**
- b. **Money found to be contain bed bugs or other such contaminates requiring special treatments; The above rate is for bed bugs, we treat sterilize every bag / all money / no exceptions.** **\$42.12 per \$1,000 counted**
- c. **Coin Processing a. processed provided coins are dry and relatively clean-** **\$4.86 per bag processed**
- d. **Mutilated dollars and coins returned to DDOT’s Cashier’s Office at Headquarters on a monthly Basis Per incident and condition of money. –** **No charge**

Department of Appeals & Hearings:

2 Woodward Avenue DAH Division- pick up 3 times per week- **\$263.79 per pickup**

Contract discussion continued on next page.

CITYWIDE- Waiver Requested- continued:

6005260 100% City Funding – To Provide Citywide Cash Delivery Services. – Contractor: Total Armored Car Service, Inc. – Location: 2950 Rosa Parks Boulevard, Detroit, MI, 48216 – Contract Period: Upon City Council Approval through June 30, 2025 – Total Contract Amount: \$680,000.00.

Services/ Fees- continued:

Location/Frequency

Fees:

Department of Fire: 1301 Third Street- pick up 2 times per
(Additional pick-ups may be requested as required during the week)-

\$22.14 per pickup

Department of Treasury: 2 Woodward Avenue, - pickup 2
2times per week -

\$21.06 per pickup.

Department of Recreation: 115 Erskin, Detroit, MI 48235
pick up 1 time per week-

\$183.60 per month

Department of Municipal Parking: 1600 W. Lafayette Street-
pickup 5 times per week. Deposits must be made the same day
Bank Depository-

\$47.52 per pickup.

Department of Buildings & Safety: 2 Woodward Ave –
pickup 2 times a week-

\$243.00 per month

Detroit Police DPSHQ: 1301 Third Street, pick up 1
time per week-

\$330.22 pr month

DoIT- Waiver Requested

6002785-A2 100% City Funding – AMEND 2 – To Provide an Extension of Time and an Increase of Funds for a Digital Communications Platform to Connect the City of Detroit Government with Constituents Via Email and Text Messaging Services. – Contractor: Granicus, Inc. – Location: 408 Saint Peter Street, Suite 600, St. Paul, MN 55102 – Previous Contract Period: June 30, 2020 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through February 29, 2024 – Contract Increase Amount: \$88,924.43 – Total Contract Amount: \$263,655.00.

Funding

Account String: **1000-29350-350800-622302**
Fund Account Name: **General Fund**
Appropriation Name: **Citywide Overhead**
Funds Available: **\$891,770 as of June 16, 2023**

Tax Clearances Expiration Date: **6-13-24**

Political Contributions and Expenditures Statement:

Signed: **5-3-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-3-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Background:

The original contract was for a term of 3 years, for services /software that enable a governmental entity to utilize a number of different mediums to send communications: email, SMS/text messages, RSS feeds and other social media integration. GovDelivery is the only government emailing service that provides emailing for municipalities to send information to citizens via email or text. The city uses this service to send emergency notifications to citizens. There was no Bid, originally a Non-Standard Procurement for unique services.

Bid Information

No bid; this is an amendment requesting an extension of time and increased funding.

Contract Details:

Vendor: **Granicus, Inc** Amount: **+\$88,924.43 to \$263,655** End Date: **+7 months to February 29, 2024**

Services:

GovDelivery network; Ability to send mass messaging to multiple devices; 24 hour/ 7 days per week monitoring, email and phone support during business hours; Up to 2 Web training sessions annually; Up to 50 administrators; Up to 100 subscription topics; up to 100,000 SMS/text messages per year from shared short code [International numbers are not supported]. Up to an Additional 250,000 SMS/text per year is included for \$10,350.

The 1st amendment was to add 3,000,000 more SMS messages in a year for .GovDelivery messaging to send information to citizens via email or texts, used by the city to send emergency notifications. The 2nd amendment is to pay for annual subscription fees to continue the services.

Fees:

Original Contract-The Annual costs appear to include a 7% increase: March 1, 2020 through Feb. 28, 2021 cost of \$44,132.19; March 1, 2021 through February 28, 2022 for cost of \$47,221.44; March 1, 2022 through February 28, 2023 for cost of \$50,526.94. 1st Amendment Increase: is for 3 million more SMS messages- \$32,850.00

The 2ND amendment is to pay for the listed annual subscription fees and services:

<u>Solution</u>	<u>Billing</u>	<u>Quantity</u>	<u>Cost</u>
SMS	Annually	1	\$12,679.20
(up to 250,000 additional SMS a year)			
Additional SMSS- 3,000,000	Annually	1	\$34,860.59
Communication Cloud	Annually	1	\$41,384.64
		GRAND TOTAL:	\$88,924.43

Additional Information:

Contract 6002785 was approved at Formal Session on June 23, 2020 for \$142,880.57 through June 30, 2023. Amendment #1 was approved at Formal Session on July 5, 2022 for \$174,730.57 through June 30, 2023.

FIRE

6005355 100% City Funding – To Provide Standby EMS Services to the Three Detroit Area Casinos. – Contractor: Superior Air-Ground Ambulance Service of Michigan, Inc. – Location: 2000 Centerwood Drive, Warren, MI 48091 – Contract Period: Upon City Council Approval through June 29, 2026 – Total Contract Amount: \$4,064,930.39.

Funding

Account String: **1000-25241-241015-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Casino Customer Response Services**
Funds Available: **\$85,530 as of June 16, 2023**
Encumbered Funds: **\$244,001 as of June 16, 2023**

Tax Clearances Expiration Date: **3-6-24**

Political Contributions and Expenditures Statement:

Signed: **5-11-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-11-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

***This contract as a 3-year term paid annually. First-year expenses of \$1,328,235 will occur in FY2024.**

Bid Information:

RFP opened January 27, 2023. 4 Invited Suppliers; 2 Bids Received.

Bids were evaluated based on Disaster Surge Plan to demonstrate the ability to handle surge requirements in case of a multi-casualty incident at the Casinos [20 points]; Customer Service Metric [13 points]; Ambulance Staff management [10 points]; Pricing [10 points]; Years in Operation [4 points]; Vendor’s Direct Expenses in Detroit [4 points]; Detroit Certifications [D-BB & D-HB] for the Vendor [15 points] and for the sub-contractor [if applicable – 20 points]. Maximum total without certifications is 65 points & max total with certifications is 100 points.

ALL Bids: Universal Macomb Ambulance Service, Inc. [Sterling Heights, MI]	\$7,750,000
Superior Air-Ground Ambulance of Michigan, Inc. [Warren, MI]	\$4,187,260

*****RFP Documents stated the bids were evaluated based on a point system, however, LPD was unable to obtain the points per bid from OCP.**

Contract Details:

Vendor: Superior Air-Ground Ambulance Service of Michigan, Inc.	Bid: Lowest Cost [\$4,187,260]
Amount: \$4,064,930.39	End Date: June 29, 2026

Services:

The City of Detroit has 3 casino locations (MGM Grand, Motor City, & Greektown). This Vendor will provide standby advanced life support (ALS) ambulance coverage exclusively at the 3 aforementioned casinos.

Vendor will operate, maintain, and base within the City of Detroit, with a minimum of 2 ambulances exclusively used for casinos 24 hours a day/ 7 days a week. If the 2 dedicated ambulances are in-service, then the vendor will ensure there is a back-up ALS ambulance available until one of the dedicated ambulances is in the required service area.

Ambulance must arrive at casino within 4 to 6 minutes, 90% of the time after the receipt of alarm from the City Dispatcher, or any other request made by the City, except in extreme weather conditions.

Vendor will provide weekly report to the Detroit Fire Department of dispatch, transport, turnaround time, and quality assurance activities. Vendor will also provide resources to participate in mass casualty exercise and planning events when requested, as well as participate in special events, research, and joint training as determined by the Detroit Fire Department.

Contract discussion continues onto the next page.

Fire - continued

6005355 100% City Funding – To Provide Standby EMS Services to the Three Detroit Area Casinos. – Contractor: Superior Air-Ground Ambulance Service of Michigan, Inc. – Location: 2000 Centerwood Drive, Warren, MI 48091 – Contract Period: Upon City Council Approval through June 29, 2026 – Total Contract Amount: \$4,064,930.39.

Fees:

This contract has 3-year term with 2 one-year renewal options.

Year 1: Rate per day \$3,639; Annual rate for year \$1,328,235

Year 2: Rate per day \$3,711,78; Annual rate for year \$1,354,799.70

Year 2: Rate per day \$3,786; Annual rate for year \$1,381,895.69

TOTAL \$4,064,930.39

These fees represent a 2% increase annually each year.

Detroit Employees:

450 Employees Total; 49 are Detroit Residents.

Additional Information:

Other Casino-related Ambulance contract(s):

6002464 was approved January 28, 2020 with DMCAre Express for \$3,000,000; through June 30, 2023, which was acquired by Superior Air-Ground Ambulance in 2021. The Assignment Agreement for the change in ownership to Superior Air-Ground Ambulance was approved October 21, 2021. There were no other changes to the original contract at that time.

GENERAL SERVICES- *Waiver Requested*

6005245 100% UTGO Bond Funding – To Provide Williams Recreation Center Construction. – Contractor: LLP Construction Services, Inc. – Location: 1800 Michigan Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$1,300,000.00.

Funding

Account String: 4503-21001-470010-631100- 475016-02009
Fund Account Name: **General Obligation Bond Fund**
Appropriation Name: **2018 UTGO Bonds - Series A**
Funds Available: **\$3,059,881 as of June 16, 2023**

Tax Clearances Expiration Date: 11-2-23

Political Contributions and Expenditures Statement:

Signed: 10-12-22 Contributions: **None**

Consolidated Affidavits

Date signed: 4-20-22

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Background:

The Detroit Housing Network (DHN) is a network of high-capacity housing service providers designed to centralize and streamline various housing stability and homeownership services for Detroit residents. DHN’s mission is to create healthy neighborhoods and advance racial equity in our communities by increasing housing stability and affordable homeownership for Detroit residents.

Bid Information

The bid Opened on February 1, 2023; Closed on March 1, 2023 ; 499 Suppliers invited; 5 Bids Received. Vendor was selected based upon the following scoring points: Work Pln/ Schedule-15 points, Capacity-10 points, Experience Similar Projects-10 points, Cost- 30 points 65; Phase 2- Detroit Headquartered – 15 points, Detroit Based business-5 points, Phase 3- Sub-contractors & economic development- Detroit Headquartered- 20 points, Detroit Based business- 10 points= Total Grand Score not to exceed 100 Points

All Other Bids: Deangelis Diamond Construction- 25 points- Bid \$706,386.00
DMC Consultants, Inc- 41 points- Bid \$751,490.00
Gandol, Inc- 54 points- Bid \$683,850.00
W-3 Construction- 62 points- Bid \$590,187.00- BAFO- \$581,450.00

Contract Details:

Vendor: LLP Construction Services, Inc. (DBB, DHB, WBE- expires 8-1-23) End Date: **June 30, 2024**
Bid: **78 points- Bid \$490,807.73- BAFO- \$ 450,31** Amount: **\$1,300,000.00**

Services/ Fees:

The major improvement task for this project consists of but is not limited to:

- Renovations/improvements within the recreation center to include flooring, painting (minor drywall repairs) lighting upgrade to LED, ceiling tile replacements, millwork, etc.
- Exterior site work to include parking lot improvements, power washing of exterior “ENTRANCE” area and handicap access handrail improvements.

ITEM

Exterior Improvements

Flooring (except the gymnasium)

Gymnasium Flooring

Painting

Lighting

Millwork

Window Treatments

COST

\$4,819.50

\$66,846.47

\$81,449.55

\$71,212.93

\$43,317.67

\$26,507.25

\$9,468.39

Contract discussion continued on next page.

GENERAL SERVICES- *Waiver Requested- continued:*

6005245 100% UTGO Bond Funding – To Provide Williams Recreation Center Construction. – Contractor: LLP Construction Services, Inc. – Location: 1800 Michigan Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$1,300,000.00.

Services/ Fees- *continued:*

<u>ITEM</u>	<u>COST</u>
Interior Storefronts	\$3,855.60
Mechanical/Plumbing	\$56,677.32
Architectural Drawings	\$9,639.00
Cleaning	\$8,675.10
Permits	\$4,819.50 14
Construction Mark Up Fee	\$23,237.30 6.0%
General Conditions	\$18,740.97 4.9%
Insurance Rate	\$4,260.17
Bond Rate	\$5,809.32
1.5% Preferred Contingency	\$242,418.22
Contingency	
Construction COST Base Bid	\$681,754.25
ALTERNATES	
Alternate 1 SS Sink	\$5,554.50
Alternate 2 Stair Treads	\$16,301.25
Alternate 3 Parking Lot "A"	
Alternate 4 Parking Lot "B"	
Alternate 5 Parking Lot A & B	\$485,300.00
Alternate 6 Exterior Lights	\$111,090.00 P
Total Price for Alternates	\$618,245.75
Hourly Rates:	
Project Manager	\$85.00 per hour
Project Superintendent	\$70.00 per hour
Project Engineer	\$65.00 per hour
Project Estimator	\$65.00 per hour
Accounting	\$65.00 per hour
Clerical	\$55.00 per hour
Journeyman for General Contractor Laborer Others:	\$0.00
Others:	\$0.00
Construction Cost Base Bid Total	\$681,754.25
Price for Alternates Total	<u>\$618,245.75</u>
Contract Total	\$1,300,000.00

GENERAL SERVICES- Waiver Requested

3066844 75% UTGO Bond - 25% Grant Funding – To Provide Payment for Habitat Design and Engineering at Palmer Park. – Contractor: BioHabitats – Location: 2081 Clipper Park Road, Baltimore, MD 21211 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$27,058.70.

2 Funding Sources:

Account String: 4503-21002-470012-644124
Fund Account Name: **General Obligation Bond [75% - \$20,294.02]**
Appropriation Name: **2018 UTGO Bonds - Series A**
Funds Available: **\$3,059,881 as of June 16, 2023**

Account String: 2103-20818-471111-632100
Fund Account Name: **General Serv. Dept- Grant [25% - \$6,764.67]**
Appropriation Name: **FY 2020 Local Consumer Protection Initiative Planning Grant** Disclosure
Encumbered Funds: **\$18,000 as of June 16, 2023**

*****Funds have been encumbered.**

Tax Clearances Expiration Date: 6-8-24

Political Contributions and Expenditures Statement:

Signed: 6-6-23 Contributions: None

Background:

The City of Detroit and BioHabitats Collaborated on a \$300,000 grant from the National Fish and Wildlife Foundation to fund this work. The grant was awarded based on the collaborative team and the unique skills and expertise that bio-habitats brings to the project as ecological planning experts.

Due to unforeseen project delays the contract lapsed. There is one final invoice remaining to be paid and all services have been provided. The Vendor (Bio-Habitat) was selected for their Unique Skills.

Bid Information

No Bid- This is a request for payment for lapsed contract coverage and outstanding invoices, all services are complete.

Contract Details:

Vendor: **BioHabitats** Amount: **\$27,058.70** End Date: **June 30, 2024**

Services:

The vendor provided the following services: Design Services: Site Analysis, Preliminary Design, Permit Plan Development, Permitting, Partner Coordination, Community Engagement, and Habitat Framework Plan

Fees:

The fees listed below are the final invoices:

<u>Service:</u>	<u>Fee:</u>	<u>Paid Fees</u>	<u>Owed Fees</u>
Phase One			
Lake Frances- Detailed Site Analysis	\$23,890	\$23,890	\$ 0.00
- Preliminary Design	\$24,360	\$24,360	\$ 0.00
- Permit Plan Development	\$35,860	\$35,860	\$ 0.00
- Permitting	\$14,000	\$5,614	\$ 8,386.00
Phase Two			
Witherell Woods- Partner Coordination	\$6,600	\$6,600	\$ 0.00
- Community Engagement	\$13,750	\$13,007	\$ 742.50
- Habitat Management Framework	\$24,230	\$6,299.80	<u>\$17,930.20</u>

Outstanding: Phase One: \$8,386 Phase Two: \$18,672.70 TOTAL OWED: \$27,058.70

Contract discussion continued on next page.

GENERAL SERVICES- *Waiver Requested- continued:*

3066844 75% UTGO Bond - 25% Grant Funding – To Provide Payment for Habitat Design and Engineering at Palmer Park. – Contractor: BioHabitats – Location: 2081 Clipper Park Road, Baltimore, MD 21211 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$27,058.70.

Additional Information:

Original Contract 6003541- was approved at Formal Session on June 15, 2021 for through June 1, 2022 for \$160,000- Lake Francis restoration Palmer Park.

Historical Contract description of Contract 6003541:

The grant from National Fish and Wildlife Foundation for \$300,000, for the period from July 1, 2020 through June 30, 2022, to restore the aquatic habitat of Lake Frances in Palmer Park, and connect it to Witherell Woods natural area; to restore more than 60 acres of habitat, that benefits over 100 species of flora and fauna; Improve public access; Increase educational opportunities in a unique natural area.

Restoration of Lake Frances and water quality, to include dredging, strategic reposition of dredge material within the lake to establish a variety of aquatic and terrestrial habitats, and placement of dredge material elsewhere in the park where needed. Restore regionally appropriate plantings along turf area adjacent to the Lake; Provide initial ecological restoration planning for the Witherell Woods, through community engagement.

Biohabitats to work with Conservation Research Institute and ABE Engineering to provide services; Other project partners to include Univ. of Detroit Mercy and Sierra Club.

Lake Frances Habitat Total Cost is \$115,420 and include: Site analysis for \$23,890; Preliminary design for \$24,360; Permit Plan Development for \$35,860; Permitting for \$14,000; Additional Services as needed for \$17,310;

Witherell Wood Habitat Total Cost is \$44,580 and include: Partner Coordination for \$4,400; Community Engagement for \$13,750; Habitat Management Framework Plan for \$24,239.

HEALTH – Waiver Requested

6005084 100% Grant Funding – To Provide a Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area (Minority Aids Initiative). – Contractor: UNIFIED - HIV Health and Beyond – Location: 3968 Mt Elliott, Detroit, MI 48207 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$2,672,661.14.

Funding:

Account String: **2104-20891-251111-612110**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **HIV Emerg Supp Relief 2/2023**
Funds Available: **\$356,197 as of June 16, 2023**

Tax Clearances Expiration Date: **2-10-24**

Contributions and Expenditures Statement:

Signed: **1-12-23** Contributions: **None**

Consolidated Affidavits

Date signed: **1-12-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Does not use Applications;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

*****Only a portion of the FY2023 budget will be expended in FY2023. The Department has enough funding to cover all expenditures during the term of the contract.**

Background:

The City has received funds under Part A Minority AID Initiative of the Ryan White HIV/AIDS Treatment Extension Act of 2009 program, which is funded by the Health Resources and Services Administration.

UNIFIED - HIV Health and Beyond is a non-profit, and is the largest HIV prevention and care service provider in Michigan. UHHB serves ten counties across Southeastern Michigan where 63% of people living with HIV in Michigan reside.

Bid Information:

Notice of Funding Availability (NOFA) advertising opened December 16, 2022.

Bids closed January 13, 2023; 128 Invited Suppliers; 12 Bids Received.

Proposals were evaluated on Proposal Narrative [80 points], Budget [15 points], and Required Forms [5 points]. Maximum points available = 100 points.

NOTE: 11 of the 12 bids were awarded funds totaling \$12,439,910.43. All bidders were awarded a contract, except the bid with an asterisk before its name below.

ALL Bids:	Deaf Community Advocacy Network, Inc.	\$109,499	[92 points]
	Matrix Human Services (MHS)	\$1,589,246	[94 points]
	Health Emergency Lifeline Programs	\$2,211,368	[92 points]
	Henry Ford Health System	\$1,900,983.36	[84 points]
	Community Health Awareness Group (CHAG)	\$1,321,684	[91 points]
	Oakland Integrated Healthcare Network	\$412,513	[58 points]
	Oakland Livingston Human Services Agency	\$12,540	[87 points]
	*Test Supplier	\$12,540	[0 points]
	Detroit Association of Black Organizations	\$1,440,968.79	[37 points]
	Unified – HIV Health & Beyond	\$932,514.87	[85 points]
	Wellness Services, Inc.	\$41,300	[78 points]
	Wayne State University	\$1,606,935.22;	[WSU Adult clinic - 92 points], [WSU Horizons project – 88 points], [WSU Sinai Grace – 82 points].

Contract Details:

Vendor: **UNIFIED - HIV Health and Beyond** Amount: **\$2,672,661.14** End Date: **February 28, 2026**

Services:

UNIFIED will provide a Program Administrator for Coordinating and Managing Medical and Supportive Services for Low Income, Under Insured and Un-Insured Persons Living with HIV in the Detroit Eligible

Contract discussion continues onto the next page.

Health – Waiver Requested - continued

6005084 100% Grant Funding – To Provide a Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area (Minority Aids Initiative). – Contractor: UNIFIED - HIV Health and Beyond – Location: 3968 Mt Elliott, Detroit, MI 48207 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$2,672,661.14.

Services – continued:

Metropolitan Area. (Minority Aids Initiative). This includes the necessary administrative, professional, and technical personnel for operation of the program.

The Southeast Michigan HIV/AIDS Planning Council, Ryan White Part A community planning body developed a priority list of core/support services and allocated funding by using client data from previously funded services, focus groups and needs assessments conducted with persons living with HIV(PLWH), as well as other data. Each bidder awarded a contract will provide one or more of the following prioritized categories:

Part A required Core Services:

- Outpatient/ Ambulatory Health Services**
- Early Intervention Services**
- Health Insurance Premium & Cost Sharing Assistance**
- Home and Community Based Health Services**
- Mental Health Services**
- Medical Nutrition Therapy**
- Medical Case Management**

Part A required Support Services:

- Food Bank/ Home-Delivered Meals**
- Housing Services**
- Other Professional Services**
- Medical Transportation**
- Psychosocial Support Services**
- Non-Medical Case Management**
- Emergency Financial Assistance**

Part A-MAI Services: Outpatient/ Ambulatory Health Services & Early Intervention Services

UNIFIED will provide Early Intervention Services, Medical Case Management (incl. Treatment Adherence), Non-Medical Case Management services, and Psychosocial Support Services. 161 HIV positive individuals were provided care services & total of 371 clients received care services, in 2021.

UNIFIED has great partnerships and collaborations with key service providers in the community, such as agencies providing health care, substance use disorder treatment, emergency shelter, supportive housing, mental health services, support the hearing impaired, visually impaired and those who may need translators.

Other services include: Community Mobilization; HIV Counseling and Testing; State of Michigan HIV/STD Hotline; Michigan Department of Corrections Outreach; HIV and STI Testing; Prevention Outreach Services; Harm Reduction; PrEP Referral Services; Psychosocial Support; Re- entry Specific Medical Case Management; Tobacco Reduction; Stigma Reduction and Community-Based Research Projects; Insurance Navigation; Care Coordination; Mpowerment work readiness and education.

Target Population is young gay/bi African American, African American men & women, Latino(as), LGBT youth, & parolees from the Michigan Dept. of Corrections & Wayne County Jail. In 2021, 75.2% of clients were male, 24.3% were female, 3% transgender MtF, and 0.5% were transgender FtM. The racial composition of those served were 70.4% Black/African American, 30.2% Caucasian, 5.10% Latinx, .5% Asian, and 1.3% American Indian (note that clients may indicate more than one race/ ethnicity). Of those individuals, 69.90% were below 100% of the Federal Poverty level.

Fees – UNIFIED FY2023 Budget:

Early Intervention Services	\$216,376.31
Medical Case Management (incl. Treatment Adherence)	\$479,709.66
Non-Medical Case Management	\$77,881.60
Psychosocial Support Services	\$16,196.09
Minority Aids Initiative (MAI) Early Intervention Services	\$74,523.37
FY2023 TOTAL	\$864,687.02

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed \$2,672,661.14.

HEALTH – Waiver Requested

6005093 100% Grant Funding – To Provide an Adult Clinic Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$2,301,911.21.

Funding:

Account String: **2104-20891-251111-612110**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **HIV Emerg Supp Relief 2/2023**
Funds Available: **\$356,197 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Contributions and Expenditures Statement:

Signed: **9-2-22** Contributions: **None**

Consolidated Affidavits

Date signed: **9-2-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

*****Only a portion of the FY2023 budget will be expended in FY2023. The Department has enough funding to cover all expenditures during the term of the contract.**

Background:

The City has received funds under Part A Minority AID Initiative of the Ryan White HIV/AIDS Treatment Extension Act of 2009 program, which is funded by the Health Resources and Services Administration.

Wayne State University began its outpatient HIV services in 1987 and WSU Adult HIV Program (AHP) has had continuous federal Ryan White funding since 1991, with additional resources awarded by the Michigan and Detroit Health Departments. WSU’s ID Division services include HIV testing, prevention, and treatment services at the Detroit Public Health STD Clinic, operated on behalf of the Detroit Health Department (DHD).

Bid Information:

Notice of Funding Availability (NOFA) advertising opened December 16, 2022.

Bids closed January 13, 2023; 128 Invited Suppliers; 12 Bids Received.

Proposals were evaluated on Proposal Narrative [80 points], Budget [15 points], and Required Forms [5 points]. Maximum points available = 100 points.

NOTE: 11 of the 12 bids were awarded funds totaling \$12,439,910.43. All bidders were awarded a contract, except the bid with an asterisk before its name below.

ALL Bids:	Deaf Community Advocacy Network, Inc.	\$109,499	[92 points]
	Matrix Human Services (MHS)	\$1,589,246	[94 points]
	Health Emergency Lifeline Programs	\$2,211,368	[92 points]
	Henry Ford Health System	\$1,900,983.36	[84 points]
	Community Health Awareness Group (CHAG)	\$1,321,684	[91 points]
	Oakland Integrated Healthcare Network	\$412,513	[58 points]
	Oakland Livingston Human Services Agency	\$12,540	[87 points]
	*Test Supplier	\$12,540	[0 points]
	Detroit Association of Black Organizations	\$1,440,968.79	[37 points]
	Unified – HIV Health & Beyond	\$932,514.87	[85 points]
	Wellness Services, Inc.	\$41,300	[78 points]
	Wayne State University	\$1,606,935.22;	[WSU Adult clinic - 92 points],
			[WSU Horizons project – 88 points],
			[WSU Sinai Grace – 82 points].

Contract Details:

Vendor: **Wayne State University** Amount: **\$2,301,911.21** End Date: **February 28, 2026**

Contract discussion continues onto the next page.

Health – Waiver Requested - continued

6005093 100% Grant Funding – To Provide an Adult Clinic Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$2,301,911.21.

Services:

WSU will provide a Program Administrator for Coordinating and Managing Medical and Supportive Services for Low Income, Under Insured and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. (Minority Aids Initiative). This includes the necessary administrative, professional, and technical personnel for operation of the program.

The Southeast Michigan HIV/AIDS Planning Council, Ryan White Part A community planning body developed a priority list of core/support services and allocated funding by using client data from previously funded services, focus groups and needs assessments conducted with persons living with HIV(PLWH), as well as other data. Each bidder awarded a contract will provide one or more of the following prioritized categories:

Part A required Core Services:

**Outpatient/ Ambulatory Health Services
Early Intervention Services
Health Insurance Premium & Cost Sharing Assistance
Home and Community Based Health Services
Mental Health Services
Medical Nutrition Therapy
Medical Case Management**

Part A required Support Services:

**Food Bank/ Home-Delivered Meals
Housing Services
Other Professional Services
Medical Transportation
Psychosocial Support Services
Non-Medical Case Management
Emergency Financial Assistance**

Part A-MAI Services: Outpatient/ Ambulatory Health Services & Early Intervention Services

WSU will provide outpatient ambulatory health services including MAI health services in the home, early intervention services, mental health services, and medical case management services. In 2021, WSU engaged with 2008 individuals during that calendar year, with 1936 HIV positive persons receiving 4031 outpatient ambulatory health services (OAHS).

Part A funded EIS staff provide HIV education and other services to newly diagnosed and out of care HIV clients hospitalized at Harper and Detroit Receiving Hospitals.

The WSU Adult HIV Program operates within the Wayne Health Tolan Park ID Clinic, located in the Wayne State Tolan Park Medical Building at 3901 Chrysler Drive, Detroit, on the medical school campus. The clinic is on the Wayne State and Detroit Medical Center campus in central Detroit.

Target Population is about 71.2% men, 28.8% women, 1.4% Trans, 89.4% Black, 10.7% white, less than 1% other races. Income below 500% of the federal poverty level. HIV positive persons without insurance 7%, with Medicaid 45%, Medicare 5%, both Medicare and Medicaid 20%, and commercial insurance 23%.

Fees – WSU Adult Program FY2023 Budget:

Outpatient/Ambulatory Health Services	\$250,318.08
Early Intervention Services	\$151,276.88
Mental Health Services	\$71,268.85
Medical Case Management (incl. Treatment Adherence)	\$58,011.50
Psychosocial Support Services	\$28,848.54
Minority Aids Initiative (MAI) Outpatient/Ambulatory Medical Care	\$72,098.89
FY2023 TOTAL	\$325,814.99

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed \$2,301,911.21.

HEALTH – Waiver Requested

6005092 100% Grant Funding – To Provide a Horizons Project Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$1,007,061.55.

Funding:

Account String: **2104-20891-251111-612110**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **HIV Emerg Supp Relief 2/2023**
Funds Available: **\$356,197 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Contributions and Expenditures Statement:

Signed: **9-2-22** Contributions: **None**

Consolidated Affidavits

Date signed: **9-2-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

*****Only a portion of the FY2023 budget will be expended in FY2023. The Department has enough funding to cover all expenditures during the term of the contract.**

Background:

The City has received funds under Part A Minority AID Initiative of the Ryan White HIV/AIDS Treatment Extension Act of 2009 program, which is funded by the Health Resources and Services Administration.

The Horizons Project was founded in 1994 as a direct response to the needs of HIV infected youth in Detroit. The Horizons Project is the only comprehensive HIV prevention and direct care initiative program that is youth and young adult focused targeting those ages 13-24, in the Detroit Eligible Metropolitan Area. The Horizons Project utilizes a “one-stop shopping” model of services designed to overcome barriers to HIV prevention and care for youth.

Bid Information:

Notice of Funding Availability (NOFA) advertising opened December 16, 2022.

Bids closed January 13, 2023; 128 Invited Suppliers; 12 Bids Received.

Proposals were evaluated on Proposal Narrative [80 points], Budget [15 points], and Required Forms [5 points]. Maximum points available = 100 points.

NOTE: 11 of the 12 bids were awarded funds totaling \$12,439,910.43. All bidders were awarded a contract, except the bid with an asterisk before its name below.

ALL Bids:	Deaf Community Advocacy Network, Inc.	\$109,499	[92 points]
	Matrix Human Services (MHS)	\$1,589,246	[94 points]
	Health Emergency Lifeline Programs	\$2,211,368	[92 points]
	Henry Ford Health System	\$1,900,983.36	[84 points]
	Community Health Awareness Group (CHAG)	\$1,321,684	[91 points]
	Oakland Integrated Healthcare Network	\$412,513	[58 points]
	Oakland Livingston Human Services Agency	\$12,540	[87 points]
	*Test Supplier	\$12,540	[0 points]
	Detroit Association of Black Organizations	\$1,440,968.79	[37 points]
	Unified – HIV Health & Beyond	\$932,514.87	[85 points]
	Wellness Services, Inc.	\$41,300	[78 points]
	Wayne State University	\$1,606,935.22;	[WSU Adult clinic - 92 points],
			[WSU Horizons project – 88 points],
			[WSU Sinai Grace – 82 points].

Contract Details:

Vendor: **Wayne State University** Amount: **\$1,007,061.55** End Date: **February 28, 2026**

Contract discussion continues onto the next page.

Health – Waiver Requested - continued

6005092 100% Grant Funding – To Provide a Horizons Project Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$1,007,061.55.

Services:

WSU will provide a Program Administrator for Coordinating and Managing Medical and Supportive Services for Low Income, Under Insured and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. (Minority Aids Initiative). This includes the necessary administrative, professional, and technical personnel for operation of the program.

The Southeast Michigan HIV/AIDS Planning Council, Ryan White Part A community planning body developed a priority list of core/support services and allocated funding by using client data from previously funded services, focus groups and needs assessments conducted with persons living with HIV(PLWH), as well as other data. Each bidder awarded a contract will provide one or more of the following prioritized categories:

Part A required Core Services:

**Outpatient/ Ambulatory Health Services
Early Intervention Services
Health Insurance Premium & Cost Sharing Assistance
Home and Community Based Health Services
Mental Health Services
Medical Nutrition Therapy
Medical Case Management**

Part A required Support Services:

**Food Bank/ Home-Delivered Meals
Housing Services
Other Professional Services
Medical Transportation
Psychosocial Support Services
Non-Medical Case Management
Emergency Financial Assistance**

Part A-MAI Services: Outpatient/ Ambulatory Health Services & Early Intervention Services

The WSU Horizons Project currently offers comprehensive medical care, social work/case management services, health education, advocacy, mental health and substance use counseling and support, and transportation to HIV infected youth. We also provide treatment adherence services, psychosocial support, Counseling and Testing services.

The majority 95% of current Horizons clients are African American youth ages 13-24. The remaining 5% encompass Native American, Latino and Caucasian youth. 10% are perinatally infected, 76.4% are young gay/bi African American men who have sex with men and 16% are high-risk heterosexual females, 5% percent of our population identifies as transgender. Over 91% of the youth in the Horizons Project are living at or below poverty level, 62% Medicaid insured or Medicaid eligible, 20%uninsured, 18% have some form of private insurance.

The Horizons Project is directed through the Department of Pediatrics at WSU, which includes peer education prevention/outreach & direct-care services to HIV infected youth. The Outpatient/Ambulatory medical care program is housed in outpatient clinics of the Wayne Health Program at 400 Mack, first floor. A portion of the suite is designated for Horizons' and Pediatric clinic programming.

Fees – WSU Horizons Project FY2023 Budget:

Outpatient/Ambulatory Health Services	\$224,867.56
Psychosocial Support Services	\$28,848.54
Minority Aids Initiative (MAI) Outpatient/Ambulatory Medical Care	\$72,098.89
FY2023 TOTAL	\$325,814.99

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed \$1,007,061.55

HEALTH – Waiver Requested

6005091 100% Grant Funding – To Provide a Sinai Grace Project Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$954,407.45.

Funding:

Account String: **2104-20891-251111-612110**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **HIV Emerg Supp Relief 2/2023**
Funds Available: **\$356,197 as of June 16, 2023**

Consolidated Affidavits

Date signed: **9-2-22**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Political
 Immigrant Detention System Record
Disclosure

Tax Clearances Expiration Date: **1-19-24**

Contributions and Expenditures Statement:

Signed: **9-2-22** Contributions: **None**

*****Only a portion of the FY2023 budget will be expended in FY2023. The Department has enough funding to cover all expenditures during the term of the contract.**

Background:

The City has received funds under Part A Minority AID Initiative of the Ryan White HIV/AIDS Treatment Extension Act of 2009 program, which is funded by the Health Resources and Services Administration.

Sinai Grace Specialty Care (SGSC) is located on the Detroit Medical Center (DMC) Sinai Grace campus, on the Northwest side of Detroit and closely border Oakland County. SGSC was sought out by the Wayne State University Adult HIV/AIDS Program (WSU AHAP) in 1999.

Bid Information:

Notice of Funding Availability (NOFA) advertising opened December 16, 2022.

Bids closed January 13, 2023; 128 Invited Suppliers; 12 Bids Received.

Proposals were evaluated on Proposal Narrative [80 points], Budget [15 points], and Required Forms [5 points]. Maximum points available = 100 points.

NOTE: 11 of the 12 bids were awarded funds totaling \$12,439,910.43. All bidders were awarded a contract, except the bid with an asterisk before its name below.

ALL Bids:	Deaf Community Advocacy Network, Inc.	\$109,499	[92 points]
	Matrix Human Services (MHS)	\$1,589,246	[94 points]
	Health Emergency Lifeline Programs	\$2,211,368	[92 points]
	Henry Ford Health System	\$1,900,983.36	[84 points]
	Community Health Awareness Group (CHAG)	\$1,321,684	[91 points]
	Oakland Integrated Healthcare Network	\$412,513	[58 points]
	Oakland Livingston Human Services Agency	\$12,540	[87 points]
	*Test Supplier	\$12,540	[0 points]
	Detroit Association of Black Organizations	\$1,440,968.79	[37 points]
	Unified – HIV Health & Beyond	\$932,514.87	[85 points]
	Wellness Services, Inc.	\$41,300	[78 points]
	Wayne State University	\$1,606,935.22;	[WSU Adult clinic - 92 points], [WSU Horizons project – 88 points], [WSU Sinai Grace – 82 points].

Contract Details:

Vendor: **Wayne State University** Amount: **\$1,007,061.55** End Date: **February 28, 2026**

Services:

WSU will provide a Program Administrator for Coordinating and Managing Medical and Supportive Services for Low Income, Under Insured and Un-Insured Persons Living with HIV in the Detroit Eligible

Contract discussion continues onto the next page.

Health – Waiver Requested - continued

6005091 100% Grant Funding – To Provide a Sinai Grace Project Program Administrator for Coordinating and Managing Medical and Supportive Services for Low-Income, Under and Un-Insured Persons Living with HIV in the Detroit Eligible Metropolitan Area. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$954,407.45.

Services – continued:

Metropolitan Area. (Minority Aids Initiative). This includes the necessary administrative, professional, and technical personnel for operation of the program.

The Southeast Michigan HIV/AIDS Planning Council, Ryan White Part A community planning body developed a priority list of core/support services and allocated funding by using client data from previously funded services, focus groups and needs assessments conducted with persons living with HIV(PLWH), as well as other data. Each bidder awarded a contract will provide one or more of the following prioritized categories:

Part A required Core Services:

- Outpatient/ Ambulatory Health Services**
- Early Intervention Services**
- Health Insurance Premium & Cost Sharing Assistance**
- Home and Community Based Health Services**
- Mental Health Services**
- Medical Nutrition Therapy**
- Medical Case Management**

Part A required Support Services:

- Food Bank/ Home-Delivered Meals**
- Housing Services**
- Other Professional Services**
- Medical Transportation**
- Psychosocial Support Services**
- Non-Medical Case Management**
- Emergency Financial Assistance**

Part A-MAI Services: Outpatient/ Ambulatory Health Services & Early Intervention Services

The WSU Sinai Grace Project currently offers Outpatient/Ambulatory Health Services, Patient Advocacy (Non-Medical Case Management), Mental Health services, Medical Transportation, Food Bank/Home Delivered Meals, Health Insurance/Premium Copay Assistance, & limited Emergency Financial Assistance.

The Sinai Grace Project clients are 96% African American, 4% White, and less than 1% Other. Men made up 67%, Women 31%, and 2% MtF Transgender Women. Only 11% were under 30 years of age, while 51% were between 30 to 49%, and 38% were 50 years old and above. 76% of all patients’ income levels fell below the state requirement to qualify for Medicaid, with 57% falling below 100% of the federal poverty level, 19% between 138 -200% of the poverty level. 68% had Medicaid coverage, 19% insured, and 8% were uninsured.

Services will be offered at the Professional Office Building (POB), located adjacent to Sinai Grace Hospital at the corner of Schaefer and Outer Drive. Patients are referred to the project from AIDS Service Organizations, Sinai Grace Emergency Departments Gilead Focus grant, Sinai Grace Hospital discharges, and Detroit Health Department LinkUp Detroit.

Fees – WSU Sinai Grace FY2023 Budget:

Outpatient/Ambulatory Health Services	\$308,359.63
Psychosocial Support Services	\$420.16
FY2023 TOTAL	\$308,779.79

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed \$1,007,061.55

HEALTH – Waiver Requested

6005079 100% Grant Funding – To Provide Services through (WSU Horizons) for Ending the HIV Epidemic: A Plan for America - Ryan White HIV/AIDS Program Parts A and B. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$309,090.00.

Funding:

Account String: **2104-20780-251111-612120**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **FY20 Ryan White HIV-AIDs RWHAP-Prog.A,B**
Funds Available: **\$1,016,297 as of June 16, 2023**
Encumbered Funds: **\$2,850,592 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Contributions and Expenditures Statement:

Signed: **9-2-22** Contributions: **None**

Consolidated Affidavits

Date signed: **9-2-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

*****Funding has been encumbered for FY2023 Budget [see Fees section for more details]**

Background:

The City has received funds under Ending the HIV Epidemic: A Plan for America – Ryan White HIV/AIDS Programs Part A & B from the U.S Health Resources & Services Administration for fiscal years 2023-2024, 2024-2025, and 2025 -2026. The Ryan White HIV/AIDS Program is the largest Federal program focused exclusively on HIV care. The program serves individuals living with HIV who have no health insurance, have insufficient health care coverage, or lack financial resources to get the care they need. As such, the Ryan White Program fills gaps in care not covered by other funding sources.

WSU Horizons was founded in 1994 as a direct response to the needs of HIV infected youth in Detroit. The Horizons Project is the only comprehensive HIV prevention and direct care initiative program that is youth and young adult focused targeting those ages 13-24, in the Detroit Eligible Metropolitan Area. The Horizons Project utilizes a “one-stop shopping” model of services designed to overcome barriers to HIV prevention and care for youth.

Bid Information

Request for Proposals opened December 16, 2022 and closed on January 13, 2023. 133 Vendors invited; 8 responses received.

Proposals evaluated based on Proposal Narrative [80 points]; Budget [15 points]; Required Forms [5 points]. Maximum points = 100. All received an award, except Neighborhood Legal Services.

ALL Proposals: Community Health Awareness Group	\$270,000	[85 points]
Oakland Livingston Human Service Agency	\$59,176	[87 points]
Henry Ford Health System	\$233,007.54	[87 points]
Matrix Human Services	\$280,290	[92 points]
Neighborhood Legal Services Michigan	\$65,286	[0 points]
Health Emergency Lifeline Programs	\$178,500	[90 points]
Unified- HIV Health and Beyond	\$690,728.47	[93 points]
Wayne State University	\$769,164.68	[WSU Sinai Grace – 89 points], [WSU Horizons project – 92 points], [WSU Adult HIV – 90 points].

Contract Details:

Vendor: **Wayne State University** Amount: **\$1,007,061.55** End Date: **February 28, 2026**

Services:

The HIV/STI Program is responsible for coordinating and managing medical and supportive services for low-income, under-, and un-insured persons living with HIV in the Detroit Eligible Metro Area (DEMA).

Contract discussion continues onto the next page.

Health - continued

6005079 100% Grant Funding – To Provide Services through (WSU Horizons) for Ending the HIV Epidemic: A Plan for America - Ryan White HIV/AIDS Program Parts A and B. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$309,090.00.

Services - continued:

Horizons Project utilizes a community health worker (CHW)/advocate to work with clients to improve life skills associated with health care literacy (e.g., making appointments, arranging transportation, refilling medications, and understanding insurance coverage). The CHW assists in “desensitizing” youth to procedures, appointment situations, and “encounters” within the health and social service systems.

Staff are available 24 hours/7 days a week to talk to youth living with HIV and when needed to meet them at testing sites to provide early access to medical and supportive services.

WSU Horizons project has a psychologist, a psychiatrist, and social workers/case managers who work with youth individually to address other barriers that make it difficult for many HIV infected youth to access and remain in medical care.

Vendor will also provide the necessary administrative, professional, and technical personnel for the operation of the program.

The majority (95%) of current Horizons clients are African American youth ages 13-24. The remaining 5% encompass Native American, Latino and Caucasian youth. A.

Budget:

	Direct Service	Admin.	Total
Salaries & Wages	\$39,834.20	\$5,040.50	\$44,874.70
Fringe Benefits	\$12,109.60	\$1,381.10	\$13,490.69
Supplies & Materials	\$2,100	\$0.00	\$2,100
Other Expenses	\$35,534.61	\$0.00	\$35,534.61
SUB-TOTAL	\$89,578.41	\$6,421.60	\$96,000
Indirect Costs	\$0.00	\$4,000	\$4,000
TOTAL FY2023 Expenditures	\$89,578.41	\$10,421.60	\$100,000

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed: \$182,363.10

HEALTH – Waiver Requested

6005078 100% Grant Funding – To Provide Services through (WSU Sinai Grace) for Ending the HIV Epidemic: A Plan for America - Ryan White HIV/AIDS Program Parts A and B. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$619,200.00.

Funding:

Account String: **2104-20780-251111-612120**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **FY20 Ryan White HIV-AIDS RWHAP-Prog.A,B**
Funds Available: **\$1,016,297 as of June 16, 2023**
Encumbered Funds: **\$2,850,592 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Contributions and Expenditures Statement:

Signed: **9-2-22** Contributions: **None**

Consolidated Affidavits

Date signed: **9-2-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

*****Funding has been encumbered for FY2023 Budget [see Fees section for more details]**

Background:

The City has received funds under Ending the HIV Epidemic: A Plan for America – Ryan White HIV/AIDS Programs Part A & B from the U.S Health Resources & Services Administration for fiscal years 2023-2024, 2024-2025, and 2025 -2026. The Ryan White HIV/AIDS Program is the largest Federal program focused exclusively on HIV care. The program serves individuals living with HIV who have no health insurance, have insufficient health care coverage, or lack financial resources to get the care they need. As such, the Ryan White Program fills gaps in care not covered by other funding sources.

Sinai Grace Specialty Care (SGSC) is located on the Detroit Medical Center (DMC) Sinai Grace campus, on the Northwest side of Detroit and closely boarder Oakland County. SGSC was sought out by the Wayne State University Adult HIV/AIDS Program (WSU AHAP) in 1999 through a Ryan White (RW) Part C Early Intervention Services Capacity Building grant opportunity to expand services. SGSC provides care and treatment to People Living with HIV (PLWH) who were underinsured and uninsured.

Bid Information

Request for Proposals opened December 16, 2022 and closed on January 13, 2023. 133 Vendors invited; 8 responses received.

Proposals evaluated based on Proposal Narrative [80 points]; Budget [15 points]; Required Forms [5 points]. Maximum points = 100. All received an award, except Neighborhood Legal Services.

ALL Proposals: Community Health Awareness Group	\$270,000	[85 points]
Oakland Livingston Human Service Agency	\$59,176	[87 points]
Henry Ford Health System	\$233,007.54	[87 points]
Matrix Human Services	\$280,290	[92 points]
Neighborhood Legal Services Michigan	\$65,286	[0 points]
Health Emergency Lifeline Programs	\$178,500	[90 points]
Unified- HIV Health and Beyond	\$690,728.47	[93 points]
Wayne State University	\$769,164.68	[WSU Sinai Grace – 89 points], [WSU Horizons project – 92 points], [WSU Adult HIV – 90 points].

Contract Details:

Vendor: **Wayne State University** Amount: **\$619,200** End Date: **February 28, 2026**

Services:

The HIV/STI Program is responsible for coordinating and managing medical and supportive services for low-income, under-, and un-insured persons living with HIV in the Detroit Eligible Metro Area (DEMA).

Contract discussion continues onto the next page.

Health - continued

6005078 100% Grant Funding – To Provide Services through (WSU Sinai Grace) for Ending the HIV Epidemic: A Plan for America - Ryan White HIV/AIDS Program Parts A and B. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$619,200.00.

Services - continued:

SGSC provides OAHS, and Psychosocial Support Services (support groups). RW Parts C and D, supports OAHS, Mental Health, Psychosocial Support, Patient Advocates who act in the capacity of a Non-Medical Case Manager, and the Michigan Department of Health and Human Services (MDHHS) Community Advisory Group (CAG).

SGSC’s Women Organizing Resources and Knowledge (WORK) is a supportive housing demonstration project that will provide housing and wrap-around support services to Black Women Living with HIV (WLWH). Our target population are Black (WLWH) that have children between the ages of 19 to 30 years of age with no more than two children under the age of 3. Women participating in the project will be supported in wholistic care to expand beyond HIV, and include Primary Care, OB/GYN, and trauma-informed Mental Health care and treatments. Support services include transportation, childcare, psychosocial support, financial literacy training, and career and educational opportunities. The project will also address inequities in representation of Black WLWH in the Ryan White workforce. SGSC’s WORK will provides employment and professional development opportunities to WLWH within the Ryan White network.

Vendor will also provide the necessary administrative, professional, and technical personnel for the operation of the program.

December 2022, SGSC current patient panel consisted of 443 PLWH, of which 96% were African American, 4% White, and less than 1% identified as Other. Men made up 67%, Women 31%, and MtF Transgender Women represented 2%. Only 11% were under 30 years of age, while individuals between 30 to 49 represented 51% of patients, and the remaining 38% (n=169) were 50 years of age and older. Seventy-six percent of all patient's income levels fell below the state requirement to qualify for Medicaid, with 57% falling below 100% of the federal poverty level, 19% between 138 and 200 of the poverty level. The age and income levels were reflected in the third-party payors, with 68% having Medicaid coverage, 19%, and 8% being uninsured.

WSU Horizons will also provide services to undocumented clients that are ineligible to access other government benefits due to their undocumented status.

Budget:

Salaries & Wages	\$123,358
Fringe Benefits	\$37,641.96
Supplies & Materials	\$9,600
Contractual (Sub-Contractors) Other Expenses	\$63,209.97
Other Expenses	\$70,996.99
FY 2023 TOTAL	\$304,806.92

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed: \$619,200

HEALTH – Waiver Requested

6005077 100% Grant Funding – To Provide Services through (WSU Adult Services) for Ending the HIV Epidemic: A Plan for America - Ryan White HIV/AIDS Program Parts A and B. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$1,035,451.50.

Funding:

Account String: **2104-20780-251111-612120**
Fund Account Name: **Health Grants Fund**
Appropriation Name: **FY20 Ryan White HIV-AIDs RWHAP-Prog.A,B**
Funds Available: **\$1,016,297 as of June 16, 2023**
Encumbered Funds: **\$2,850,592 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Contributions and Expenditures Statement:

Signed: **9-2-22** Contributions: **None**

Consolidated Affidavits

Date signed: **9-2-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
- Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

*****Funding has been encumbered for FY2023 Budget [see Fees section for more details]**

Background:

The City has received funds under Ending the HIV Epidemic: A Plan for America – Ryan White HIV/AIDS Programs Part A & B from the U.S Health Resources & Services Administration for fiscal years 2023-2024, 2024-2025, and 2025 -2026. The Ryan White HIV/AIDS Program is the largest Federal program focused exclusively on HIV care. The program serves individuals living with HIV who have no health insurance, have insufficient health care coverage, or lack financial resources to get the care they need. As such, the Ryan White Program fills gaps in care not covered by other funding sources.

WSU Adult Services (AHP) refer to services provided by the Infectious Disease (ID) Division of the Department of Medicine of the WSU School of Medicine (SOM). Direct patient care services from WSU SOM faculty are provided through a medical practice plan named Wayne Health, formerly called Wayne State University Physician Group (WSUPG). Both the WSU SOM and Wayne Health are non-profit entities.

Bid Information

Request for Proposals opened December 16, 2022 and closed on January 13, 2023. 133 Vendors invited; 8 responses received.

Proposals evaluated based on Proposal Narrative [80 points]; Budget [15 points]; Required Forms [5 points]. Maximum points = 100. All received an award, except Neighborhood Legal Services.

ALL Proposals:	Community Health Awareness Group	\$270,000	[85 points]
	Oakland Livingston Human Service Agency	\$59,176	[87 points]
	Henry Ford Health System	\$233,007.54	[87 points]
	Matrix Human Services	\$280,290	[92 points]
	Neighborhood Legal Services Michigan	\$65,286	[0 points]
	Health Emergency Lifeline Programs	\$178,500	[90 points]
	Unified- HIV Health and Beyond	\$690,728.47	[93 points]
	Wayne State University	\$769,164.68	[WSU Sinai Grace – 89 points], [WSU Horizons project – 92 points], [WSU Adult HIV – 90 points].

Contract Details:

Vendor: **Wayne State University** Amount: **\$1,035,451.50** End Date: **February 28, 2026**

Services:

The HIV/STI Program is responsible for coordinating and managing medical and supportive services for low-income, under-, and un-insured persons living with HIV in the Detroit Eligible Metro Area (DEMA).

Contract discussion continues onto the next page.

Health – continued

6005077 100% Grant Funding – To Provide Services through (WSU Adult Services) for Ending the HIV Epidemic: A Plan for America - Ryan White HIV/AIDS Program Parts A and B. – Contractor: Wayne State University – Location: 100 Antoinette, Detroit, MI 48202 – Contract Period: Upon City Council Approval through February 28, 2026 – Total Contract Amount: \$1,035,451.50.

Services - continued:

AHP’s ID Division services include HIV testing, prevention and treatment services at the Detroit Public Health STD Clinic, operated on behalf of the Detroit Health Department (DHD) with funding from the Michigan Department of Health and Human Services (MDHHS). The ID Division training center, MATEC-Michigan, is part of our region’s 10 state AIDS Education and Training Center (AETC). MATEC-Michigan provides most of its training, interactive case discussions and clinical decision support, on web platforms.

The WSU Adult HIV Program operates within the Wayne Health Tolan Park ID Clinic, located in the Wayne State Tolan Park Medical Building at 3901 Chrysler Drive, Detroit, on the medical school campus and adjacent to the central campus of DMC. AHP provides a range of Ryan White services (OAHS, MCM, MH, EIS, non-medical CM, PS, HERR, transportation, food bank, housing, EFA, referrals) divided among several funding streams. The Tolan Park ID Clinic operates 5 days/week.

AHP provides Post-Exposure HIV Prophylaxis (PEP) for uninsured persons is provided at their Detroit Public Health STD clinic. AHP engaged with 2008 individuals during Jan. 1 – Dec. 31, 2021, with 1936 HIV positive persons receiving 4031 outpatient ambulatory health services (OAHS).

Vendor will also provide the necessary administrative, professional, and technical personnel for the operation of the program.

AHP helps pregnant persons with HIV. Foundational to this proposal is the Interagency Perinatal Collaborative built during the last year. This collaborative includes providers from WSU, CoreWell (Formerly Beaumont), Henry Ford Hospital, and other medical and social services agencies. They meet monthly over Zoom to discuss patients, share best practices, and determine who may require enhanced services. Over the last year, we have found success in developing trust among providers, following up on patients potentially lost to care, and increasing services for women and infants struggling with medication adherence. Vendor has integrated mental health care into the program, as well.

The majority of pregnant women will be African American (90% or AHP’s HIV patients are African American); they are an additional priority because their treatment prevents perinatal transmission. AHP’s team provides ongoing coordination starting during pregnancy up to 18 months post-partum to ensure parents and children have full care and prevention services.

AHP has 2 bilingual patient advocates that provides onsite French translation. We use a real-time telephone translation service called Language Line Solutions. Medical assistants connect this portable device to the client’s spoken language for use in the privacy of an exam room.

Budget:

	Direct Service	Admin.	Total
Salaries & Wages	\$72,500	\$2,019.90	\$74,519.90
Fringe Benefits	\$21,750	\$605.97	\$22,355.97
Supplies & Materials	\$2,440	\$500	\$2,940
Other Expenses	\$5,900	\$0.00	\$5,900
SUB-TOTAL	\$102,590	\$3,125.87	\$105,715.87
Indirect Costs	\$0.00	\$7,445.72	\$7,445.72
TOTAL FY2023 Expenditures	\$102,590.00	\$10,571.59	\$113,161.59

The remaining funds on this contract will be allocated during 2024 - 2026. Total Not to exceed: \$1,035,451.50

HOUSING & REVITALIZATION – Waiver Requested

6004747-A1 100% City Funding – AMEND 1 – To Provide an Increase of Funds to Support Grow Detroit Young Talent (GDYT) Program. – Detroit Employment Solutions Corp – Location: 115 Erskine, Detroit, MI 48201 – Contract Period: July 1, 2022 through June 30, 2026 – Contract Increase Amount: \$2,000,000.00 – Total Contract Amount: \$4,000,000.00.

Funding:

Account String: **2001-13837-365007-651147**
Fund Account Name: **Block Grant Fund**
Appropriation Name: **HRD Summer Jobs Program & Motor City Match**
Funds Available: **\$2,230,623 as of June 16, 2023**

Tax Clearances Expiration Date: **6-7-24**

Contributions and Expenditures Statement:

Signed: **5-20-23** Contributions: **Approximately 50 donations from**

Individuals that work at DESC or their spouses to the mayor, 2 former CMs, 4 current CMs, & candidates in other electoral races.

Consolidated Affidavits

Date signed: **5-20-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
- Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

Bid Information:

None, because this is an amendment to an existing contract agreement with the Detroit Economic Solutions Corporation as a subrecipient of funds for the development of youth work sites for the City of Detroit. The Project blends funding streams provided by public and private sources to deliver three tiers of summer employment for 8,000 Detroit youth, 14 to 24 years of age. The project schedule is from July 2022 to June 2026.

Contract Details:

Vendor: **Detroit Employment Solutions Corp**

Amount: **Add \$2,000,000; Total \$4,000,000**

End Date: **No changes; June 30, 2026**

Services remains the same:

Continue to Implement a Hub and Spoke model to develop work sites using Connect Detroit (or another vendor), the current summer youth employment coordinator as the hub. Connect Detroit will procure 1 or more community providers including Community Based Development Organizations to serve as the spokes. Each of the community providers will be responsible for 200-300 youth slots. An employer engagement team will lead fundraising and employer recruitment. Each GDYT youth will receive as least 12 hours of work readiness pre-training, and financial literacy training, career planning and an employer's evaluations/appraisal form.

Implement the following three-tiered youth employment model:

- **Tier 1: Career Exploration – Recommended for youth who are 14 to 15 years old. The Career Exploration program introduces youth to first-time work and career opportunities through community service, team projects, and job shadowing. Youth in this Tier Exploration will typically earn a wage, currently set at \$12.00 per hour. Approximately, 3,000 youth overall will be served under this model.**
- **Tier 2: Ready to Work – Recommended for youth who are 16 to 17 years old. This tier is developed for young people who have some work experience. The Ready to Work tier places the majority of youth with a host employer, while continuing to build career readiness skills with support from a designated youth development partner. Youth in the Ready to Work Tier Youth in this Tier will typically earn a wage, currently set at \$15.00 per hour. Approximately, 2,200 youth overall will be served under this model.**
- **Tier 3: Career Pathways Internships - Recommended for young adults who are 16 to 24 years old. The Career Pathways Internship program is for young people with previous work experience and a desire to commit to a specialized area of work with a host employer. Interns will continue to build career readiness skills with support from a youth development partner. Youth in the Career**

Contract discussion continues onto the next page.

Housing & Revitalization – Waiver Requested - continued

6004747-A1 100% City Funding – AMEND 1 – To Provide an Increase of Funds to Support Grow Detroit Young Talent (GDYT) Program. – Detroit Employment Solutions Corp – Location: 115 Erskine, Detroit, MI 48201 – Contract Period: July 1, 2022 through June 30, 2026 – Contract Increase Amount: \$2,000,000.00 – Total Contract Amount: \$4,000,000.00.

Services - continued:

Pathways Internships Tier will typically earn a wage, currently set at \$15.00 per hour. Approximately, 800 youth overall will be served under this model.

- **Tier 3: Career Pathways Internships - Recommended for young adults who are 16 to 24 years old. The Career Pathways Internship program is for young people with previous work experience and a desire to commit to a specialized area of work with a host employer. Interns will continue to build career readiness skills with support from a youth development partner. Youth in the Career Pathways Internships Tier will typically earn a wage, currently set at \$15.00 per hour. Approximately, 800 youth overall will be served under this model.**
- **Affiliate Partner – Employers hire GDYT participants directly for permanent employment opportunities. 2,000 youth overall will be served under this model.**

Yearly Program Timeline:

- **Establish budget – Fall (October/November)**
- **Kickoff program with partners - January/February**
- **Open portal for youth applications – by March**
- **Kickoff summer program – July**
- **Close program – August**
- **Wrap up Program – October**

The Project blends funding streams provided by public and private sources to deliver three tiers of summer employment for 8,000 Detroit youth from July - September, from ages 14 to 24.

Project Location: Detroit Employment Solutions Corporation - 440 E. Congress, Suite 400, Detroit, MI.

Amendment 1 Fees Covers Year 2 costs:

Year 2 Management Fee [July 1, 2023 – June 30, 2024] \$2,000,000

Fees At the Time of Approval:

The contract term expires in June 2026; however, the original contract approved in September 2022 only covers the 1st year expenses.

Management Fee Amounts:

Year 1	[July 1, 2022 – June 30, 2023]	\$2,000,000
Year 2	[July 1, 2023 – June 30, 2024]	Amount specified in HRD’s 2023-2024 Budget for this Contract
Year 3	[July 1, 2024 – June 30, 2025]	Amount specified in HRD’s 2024-2025 Budget for this Contract
Year 4	[July 1, 2025 – June 30, 2026]	Amount specified in HRD’s 2025-2026 Budget for this Contract

Management Fee Payments will be split into 3 payments: ½ in July, ¼ in September, and ¼ in December of the respective year of Services provided and contingent upon receipt of invoices.

Additional Information:

6004747 was initially approved September 27, 2022 for DESC to provide a Hub and Spoke Model to Develop Work Sites Using Connect Detroit as the Current Summer Youth Employment Coordinator for \$2,000,000; through June 30, 2026.

6005408 is also in this report for Council’s consideration, which is a contract to support summer youth wages for the Grow Detroit Young Talent for \$1,500,000 in CDBG Funding; through May 31, 2024.

OCFO- Waiver Requested

6003001-A2 100% City Funding – AMEND 2 – To Provide an Extension of Time and an Increase of Funds for Oracle Managed Services. – Contractor: Applications Software Technology, LLC – Location: 4343 Commerce Court, Suite 701, Lisle, IL 60532 – Previous Contract Period: September 1, 2020 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through March 31, 2024 – Contract Increase Amount: \$669,429.00 – Total Contract Amount: \$3,715,655.00.

Funding

Account String: 4533-20507-358035-644124
Fund Account Name: City of Detroit Capital Projects
Appropriation Name: CoD Capital Projects
Funds Available: \$25,478,520 as of June 16, 2023

Tax Clearances Expiration Date: 11-17-23

Political Contributions and Expenditures Statement:

Signed: 10-20-22 Contributions: None

Consolidated Affidavits

Date signed: 10-20-22

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Background:

Proposals were solicited; 4 Proposals were received and evaluated. The initial recommendation, submitted to City Council June 23, 2020, was Contract 6002826 with the highest ranked proposal, received from Cognizant, located in Teaneck, New Jersey; contract recommended for a period of 3 years, through June 30, 2023 and a cost of \$4,155,684. This contract was withdrawn from consideration on July 14, 2020.

Due to the economic distress created by the COVID-19 pandemic, the Office of Contracting and Procurement was requesting all vendors to provide cost savings to the City. Application Software Technology [AST] submitted, in response, their best and final offer which was a 53% decrease from \$6,006,960 initially submitted, to a 3-year cost of \$2,818,026

According to the Office of Contracting and Procurement, AST's proposal was ranked 2nd [before the best and final offer, 2 points less than Cognizant]. Other bids received include: Vigilant initial bid of \$5,940,000 - and best & final offer of \$5,445,000; Maurus Technologies initial proposal for \$28,080,000 - did not submit a best and final offer.

Bid Information

Above Background is the original bid process described. Currently, there is no bid, this is the 2nd amendment to an existing contract.

Contract Details:

Vendor: Applications Software Technology, LLC

Amount: +\$669,429.00 to \$3,715,655.00

End Date: + 9 months to March 31, 2024

Original Services/ Fees:

Provide Oracle ERP Cloud Managed & Support Services, including maintaining the Oracle system, resolve reported help desk issues; Continuous Improvement support; Training Support for key staff; Technical Support; and Internal Control Support to Identify, document, review, and maintain Oracle Cloud ERP procedures.

Year 1 Sept. 2020 through June 2021 for \$829,400 [\$82,940 per month];

Year 2 July 2021 through June 2022 for \$995,280 [\$82,940 per month];

Year 3 July 2022 through June 2023 for \$993,346 [\$82,778.83 per month]; TOTAL \$2,818,026

The full authorized \$2,818,026 has been expended on this contract

Contract discussion continues onto the next page.

OCFO- continued:

6003001-A2 100% City Funding – AMEND 2 – To Provide an Extension of Time and an Increase of Funds for Oracle Managed Services. – Contractor: Applications Software Technology, LLC – Location: 4343 Commerce Court, Suite 701, Lisle, IL 60532 – Previous Contract Period: September 1, 2020 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through March 31, 2024 – Contract Increase Amount: \$669,429.00 – Total Contract Amount: \$3,715,655.00.

1st Amended Services- continued:

New Software implementation - City Departments use Smartsheet to create and approve requisitions and then the ODFS/ODG teams create the requisition in the Oracle Cloud. Implementing PRF in the Oracle Cloud will replace the Smartsheet functionalities, thus creating a seamless/standardized requisition process, eliminate manual error, and provide real-time visibility to departments regarding the status of requisition, approvals, purchase orders, receipts, invoices, & payments in Oracle. Other benefits include reducing the costs of maintaining systems and corresponding integrations, creating system efficiencies, and optimal utilization of the current Oracle Cloud ERP System.

Implementation of PRF will include: Conducting workshops to gather current Smartsheet functionalities; Fit Gap analysis to analyze current process; Design framework; Sprint execution which includes plans, prototypes, and final design; System Integration & User Acceptance testing; Data conversion for procurement request forms, charge accounts, user accounts, etc.; and Training for City staff.

2nd Amended Services/Fees:

Additional Services:

The purpose of this change is to provide a description of the additional scope of services that AST shall provide under Extended Production Support Services for the Oracle Cloud ERP applications. In order to assist with operational support of these newly implemented modules, the City has decided to engage AST for extended support. Additionally, the City would like to engage AST to automate its existing test scripts in the SCM area to ensure faster testing turnaround times during quarterly patch testing. The scope of the services is provided below:

Critical Service Request:

P1 - Critical An incident that renders critical business functions unavailable with no acceptable workarounds, necessitating an immediate response for support. Work cannot reasonably continue, the operation is mission critical to your business, and the situation is an emergency. Incident High Enhancement

High Service Request

P2 - High A ticket where the system/application is operating with severe restriction and no acceptable workaround exists and business can continue in a significantly degraded fashion. (for example, system performance is unusually slow).

Medium Service Request

P3- Medium An incident where an acceptable workaround exists. Most of the functions are still usable with some circumvention to establish normal service. This is a minor loss of service which is an inconvenience and may require a workaround for continuance of business.

Low Service Request

P4 - Low A production system/application problem isolated to a few users and/or non-critical tasks. The incident causes no loss of service for the environment. The problem results in a minor error, incorrect behavior, or other such issue that does not impede business operations.

Enhancements by Module JUL 2022 – MAY 2023 (11 months) 6 Enhancements Usually Based on Nadeem’s Roadmap Owner

<u>Department/ User</u>	<u>P1- Critical</u>	<u>P2- High</u>	<u>P3- Medium</u>	<u>P4- Low</u>
Procurement	P1-6	P2-3	0	P1- 1
Controller	P1-1	0	P3-1	0
Treasury	0	0	P3-1	0
Total	P1-7	P2- 3	P3-2	P1- 1

Contract discussion continued on next page.

OCFO- continued:

6003001-A2 100% City Funding – AMEND 2 – To Provide an Extension of Time and an Increase of Funds for Oracle Managed Services. – Contractor: Applications Software Technology, LLC – Location: 4343 Commerce Court, Suite 701, Lisle, IL 60532 – Previous Contract Period: September 1, 2020 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through March 31, 2024 – Contract Increase Amount: \$669,429.00 – Total Contract Amount: \$3,715,655.00.

2nd Amended Services- continued:

Examples of P1 Enhancements -

- Supplier Registration streamlining initiative; Short registration process for 'Prospective'
- Suppliers
- Prevent Suppliers from Registering as a Duplicate
- Invite All Supplier Contacts Disclosure of Interest form - Add as question to all 'Active' negotiation templates
- Requirements for RFA/NOFA Standard Style
- Need some GL data/extract

Anticipated Service Requests:

Ticket Count by Ticket Type & Priority

JUL 2022 – MAY 2023 (11 months)

Priority	1	2	3	4
Incident	26	46	73	1
Enhancement	7	3	2	1
Service Request	7	4	0	0
Total	33	56	79	2

Ticket Summary FY23 (JUL-22 to MAY-23)

Tickets by Priority

Month	P1	P2	P3	P4	Total
JUL-22		4	5		9
AUG-22	3	6	10		19
SEP-22	4	8	7	2	21
OCT-22	3	4	12		19
NOV-22	2	2	8		12
DEC-22	2	6	2		10
JAN-23	3	2	8		13
FEB-23	3	4	9		16
MAR-23	1	3	7		11
APR-23	4	6	7		17
MAY-23	8	11	4		23
Total	33	56	79	2	170

Source:
AST Project RT (JIRA Service Desk)
AST Oracle NetSuite (OpenAir)

P1 – Critical
P2 – High
P3 – Med
P4 – Low

Total team size: 13



Hours by Priority

Role	P1 Hr's	P2 Hr's	P3 Hr's	P4 Hr's	Total Hr's	# of Resources*
Functional Consultant - SCM	67	134	313	0	513	1
Sr Functional Consultant Lead - SCM	228	160	160	0	548	1
Sr. Functional Consultant lead - Financials	248	385	688	0	1321	1
Financial Consultant - Financials	113	180	271	23	586	1
Technical - Consultant Lead	209	838	314	0	1361	1
Technical - Consultant	195	419	678	0	1291	2
Technical Consultant OIC Lead	76	152	152	76	455	1
Technical Consultant OIC	0	387	161	0	548	2
SrPBCS Consultant	0	111	333	0	445	1
Total Hours	1136	2766	3069	98	7069	
Other Services by Priority						
Quarterly Release Testing, Documentation & Meeting's total Hours		1091			1091	10
Year End Support		285			285	7
Grand Total of Hours	1136	4142	3069	98	8445	
Percentage of hours by priority	13%	49%	36%	1%		

2nd Amended Fees

9 months: JUL 2023 - MAR 2024 Fixed Fees for this contract are distributed as follows:

Year 4 - FY24: \$669,429.00 (July 2023 to March 2024)

The following is the monthly payment schedule:

Year 4 - FY24: \$74,381.00 (July 2023 to March 2024)

Contract discussion continued on next page.

OCFO- continued:

6003001-A2 100% City Funding – AMEND 2 – To Provide an Extension of Time and an Increase of Funds for Oracle Managed Services. – Contractor: Applications Software Technology, LLC – Location: 4343 Commerce Court, Suite 701, Lisle, IL 60532 – Previous Contract Period: September 1, 2020 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through March 31, 2024 – Contract Increase Amount: \$669,429.00 – Total Contract Amount: \$3,715,655.00.

2nd Amended Services- continued:

Support Extension Options

Description	Term	Annual Amount	Monthly Amount
Current Contract	3 years: JUL 2020 – JUN 2023	Fixed Fees for this contract are distributed as follows: Year 1 - FY21: \$829,400.00 (Sept 2020 to June 2021) Year 2 - FY22: \$995,280.00 (July 2021 to June 2022) Year 3 - FY23: \$993,346.00 (July 2022 to June 2023)	The following is the monthly payment schedule: Year 1 - FY21: \$82,940.00 (Sept 2020 to June 2021) Year 2 - FY22: \$82,940.00 (July 2021 to June 2022) Year 3 - FY23: \$82,778.83 (July 2022 to June 2023)
Change Request for DWSD (SCM)		Fixed Fees for this contract are distributed as follows: Year 3 - FY23: \$109,220.00 (July 2022 to June 2023)	The following is the monthly payment schedule: Year 3 - FY23: \$7,935.00 (July 2022 to June 2023)
Extension (includes DWSD)	1 year: JUL 2023 – JUN 2024	Fixed Fees for this contract are distributed as follows: Year 4 - FY24: \$892,576.00 (July 2023 to June 2024)	The following is the monthly payment schedule: Year 4 - FY24: \$74,381.00 (July 2023 to June 2024)
	9 months: JUL 2023 - MAR 2024	Fixed Fees for this contract are distributed as follows: Year 4 - FY24: \$669,429.00 (July 2023 to March 2024)	The following is the monthly payment schedule: Year 4 - FY24: \$74,381.00 (July 2023 to March 2024)

YoY reduction: 18%

Additional Information: The contract 6003001 was approved at Formal Session on October 13, 2020 for \$2,818,026 through June 30, 2023. Amendment 1- was approved at Formal Session on January 10, 2023 for \$3,046,226 through August 31, 2023.

POLICE

6005176 100% ARPA Funding – To Provide Fifty (50) Motorola APIX 6500 Radios for Investigative Vehicle Operations. – Contractor: Motorola Solutions, Inc. – Location: 500 W Monroe Street, Chicago, IL 60661 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$308,605.00.

Funding

Account String: **3923-22014-310220-644100**
Fund Account Name: **American Rescue Plan Act-ARPA**
Appropriation Name: **ARPA - Public Safety**
Funds Available: **\$26,349,750 as of June 9, 2023**

Tax Clearances Expiration Date: **1-4-24**
Political Contributions and Expenditures Statement:
Signed: **2-22-23** Contributions: **None**

Consolidated Affidavits

Date signed: **2-22-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC1).

Bid Background:

The City of Detroit Police Department currently has investigative vehicles that will need to be outfitted with specifically Motorola APIX 6500 Radios due to compatibility requirement. These radios will be used to receive the City of Detroit’s 800 MHz simulcast and will be upfitted into DPD investigative vehicle fleet.

Bid selection justification for an award recommendation resulting from a competitively procured, single bid respondent, Motorola Solutions, Inc., as a vendor/contractor to the City of Detroit - Office of Contracting and Procurement to provide 50 Motorola APIX 6500 radios for investigative operations to the Detroit Police Department. The procured goods are to be funded using Coronavirus State and Local Fiscal Recovery Funds (SLFRF) as designated by the American Rescue Plan Act (ARPA).

OCP decided not to re-issue the RFQ after it determined that the bidder was appropriately qualified to provide the scope of goods/services.

RFQ SUPPLIER BID LIST: Motorola Solutios, Inc. Network One Systems LLC, Begus online llc AVE Solutions, Apex Contracting Services LLC, CLH Products And Services, LLC, Cropchain LLC, DevCare Solutions Ltd, HIS Workplace Compliance Solutions, Inc., Kayleigh Lickliter, Newcom Wireless Services LLC, PWXPRESS, STAPLES Contract & Commercial, LLC, Watkins M LLC.

Bid Information:

Bid opened February 14, 2023 & closed March 2, 2023. 1 Bid/ Response Received.

The Detroit Police Department (DPD) and The Department of Innovation and Technology (DoIT) evaluated the response and determined that the bid met the departments required specifications. Motorola will utilize MiDeal Contract Pricing to provide the required goods.

Contract Details:

Vendor: **Motorola Solutions, Inc.** Sole Bid: **\$308,605.00**
Amount: **\$308,605.00** Date: **June 30, 2024**

Service/ Fees:

The vendor will provide Motorola APIX 6500 radios with the following required features:
700/800 MHZ Single Band Mobile Radio AES/DES/ADP Encryption
Multikey Smartzone Operation 13W Speaker
5 Years of Essential Service Remote Mount Configuration Low Profile RF Antenna
TDMA and 03 Handheld Control Head with Built-In Microphone with 17ft Remote Mount Cable

The vendor will drop ship the radios to a location specified by the City.

50 Hand Held Radios \$6,172.10 each Grand Total; \$30,605

POLICE- Waiver Requested

6004857 100% Grant Funding – To Provide Research Services to Reduce Negative Police to Citizen Contacts, Particularly Individuals Under Correctional Supervision. – Contractor: Wayne State University Center for Urban Studies – Location: 5057 Woodward Avenue, Suite 13001, Detroit, MI 48202 – Contract Period: Upon City Council Approval through September 30, 2024 – Total Contract Amount: \$140,624.10.

Funding

Account String: **2110-21100-371111-617900**

Fund Account Name: **Police Grants Fund**

Appropriation Name: **2021 BJA FY21 Smart Policing Initiative**

Funds Available: **\$322,006 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Political Contributions and Expenditures Statement:

Signed: **Not Required**

Contributions: **None**

Consolidated Affidavits

Date signed: **Not Required -Public University**

Covenant of Equal Opportunity

Hiring Policy Compliance;
Employment Application Complies;

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record
Disclosure

Background:

The U.S. Department of Justice has awarded the City of Detroit Police Department with the FY 2021 Smart Policing Initiative Grant for a total of \$500,000.00. There is no match requirement for this grant. The total project cost is \$500,000.00. The grant period is October 1, 2021 through September 30, 2024. The objective of the grant is to implement new, data-driven community policing strategies that are specifically designed to prioritize the improvement of interpersonal relationships between returning citizens, the Detroit Police Department and the community. The funding allotted to the department will be utilized for officer overtime, supplies, and a research partner.

The services to be provided to the Detroit Police Department (DPD) by Wayne State University's Center for Urban Studies (Center) to serve as research partner.

The work supports the implementation of DPD's overall strategy to reduce negative police-citizen contacts and particularly those contacts involving individuals currently under correctional supervision in the community.

The project is also designed to enhance collaboration between DPD and the Michigan Department of Corrections. This will be accomplished through real-time data sharing and the development of interventions tailored to the specific needs of residents under community supervision. The aims of this project are to reduce re-involvement in crime (e.g., reoffending, recidivism, victimization) and the potential escalation of violence that may have been prevented by earlier intervention or targeted data-driven approaches.

Bid Information

Sub-Recipient

Contract Details:

Vendor: **Wayne State University Center for Urban Studies**

Amount: **\$350,000.00**

End Date: **June 30, 2025**

Services:

The work supports the implementation of DPD's overall strategy to reduce negative police-citizen contacts and particularly those contacts involving individuals currently under correctional supervision in the community. The project is also designed to enhance collaboration between DPD and the Michigan Department of Corrections. This will be accomplished through real-time data sharing and the development of interventions tailored to the specific needs of residents under community supervision. The aims of this project are to reduce re-involvement in crime (e.g., reoffending, recidivism, victimization) and the potential escalation of violence that may have been prevented by earlier intervention or targeted data-driven approaches. As research partner, the Center will (i) perform work to support the implementation of the alerts system and its future enhancements, and (ii) collect and analyze data from project partners to guide program implementation to conduct an impact assessment (evaluation) of the program.

Contract discussion continued on next page.

POLICE- Waiver Requested- continued:

6004857 100% Grant Funding – To Provide Research Services to Reduce Negative Police to Citizen Contacts, Particularly Individuals Under Correctional Supervision. – Contractor: Wayne State University Center for Urban Studies – Location: 5057 Woodward Avenue, Suite 13001, Detroit, MI 48202 – Contract Period: Upon City Council Approval through September 30, 2024 – Total Contract Amount: \$140,624.10.

Services- continued:

The following outlines the specific objectives, activities, and deliverables.

A. The Center will provide technical support to restore the alerts system

- 1. The Center will work with DPD Crime Intel on the restoration of the alerts system. This will involve data integration and database programming to ensure alerts are provided daily via e-mail communications.**
- 2. The Center will monitor and analyze instances of negative police contacts for Detroit's returning citizen population and work with DPD on the development of statistical reports to support the overall community violence intervention efforts. For example: Statistical reports that identify patterns in re-involvement in crime, repeat locations or other common themes, both qualitative and quantitative in nature.**
- 3. The Center will update relevant databases as necessary and maintain database procedures for automation of all mapping and statistical reporting tools on DPDNET.**
- 4. The Center will install and maintain database procedures for data warehousing of historical crime and program specific data.**
- 5. Provide training and documentation to DPD staff on all tools developed.**

B. The Center will provide technical support on the build-out and implementation of an application programming interface (API) for combining data from police and corrections

- 1. The Center will provide technical support to DPD Crime Intel on the development of programming tools that seek to automate various data processing and analysis tasks associated with the alerts system, such as database updates and fine-tuning algorithms that are be used for generating alerts. We anticipate working with DPD and the Michigan Department of Corrections to discuss various options and to design efficient methods for future data-sharing to support the alerts system.**
- 2. The Center will provide training and documentation to staff on all tools developed.**

C. The Center will support the project's SARA Model implementation and will conduct a project impact evaluation study

- 1. The Center will be responsible for providing quarterly progress reports to DPD's Office of Internal and External Relations in the form of trend summaries and formal recommendations that can be used by the DPD-based Project Manager to complete the "Response" portion of the SARA model and implement community outreach initiatives.**
- 2. The Center will complete a final impact report for the project. This will entail working with the project team to develop a research design and evaluation plan for the program.**
- 3. The Center will attend all key meetings and will collect process evaluation data throughout the 3-year program. Via subcontract with WSU, Dr. Peter Wood from Eastern Michigan University will assist in evaluation efforts and report writing.**
- 4. For the impact evaluation, the Center will implement data collection system that obtains data at regular intervals (e.g., data on the number alerts, responses by corrections or police, and rearrests). The intent of the: data collection is to be able to measure frequency of negative police contacts. The research team will work closely with project management on the selection of appropriate measures. Conceptualizing and operationalizing these variables will establish several key variables to be examined in the quantitative analysis of the project's impacts. Analyses will be performed to identify statistically significant differences between the offenders associated with an alert and a set of comparison groups and recidivism benchmarks. While assessing concepts related to recidivism, an important factor is that offenders may have been released from prison or sentenced at various times during the study period.**

Contract discussion continues on next page.

POLICE- Waiver Requested- continued:

6004857 100% Grant Funding – To Provide Research Services to Reduce Negative Police to Citizen Contacts, Particularly Individuals Under Correctional Supervision. – Contractor: Wayne State University Center for Urban Studies – Location: 5057 Woodward Avenue, Suite 13001, Detroit, MI 48202 – Contract Period: Upon City Council Approval through September 30, 2024 – Total Contract Amount: \$140,624.10.

Services continued:

The Center will conduct survival analysis to assess the effects of a range of potential covariates. Survival Analysis is also a standard technique for examining recidivism and examines the rate at which individuals are rearrested within specific time intervals. Additionally, the Center will use available data on offender characteristics, background, treatment and supervision, and the various recidivism measures to construct an overall statistical model (using multivariate logistical regression methods) that assesses the interaction of negative police contacts with other variables. The objective of these analyses is to identify statistically significant individual and community-level factors, their coefficients and corresponding hazard ratios.

5. Written reports and analyses submitted to DPD will be reviewed by each member of the research team to provide for quality control and consistency in reporting the results of the evaluation.

Fees:

Personnel:

Salary Project Director	\$37,057.60	\$19,894.08	\$20,284.16	\$ 77,235.84
Fringe Project Director	<u>\$11,265.51</u>	<u>\$ 6,047.80</u>	<u>\$ 6,166.38</u>	<u>\$ 23,479.50</u>
Personnel Total:	\$48,323.11	\$25,941.88	\$26,450.54	\$100,715.54

Non-Personnel:

Travel	\$300.00	\$300.00	\$300.00	\$ 900.00
Supplies	<u>\$390.89</u>	<u>\$300.00</u>	<u>\$300.00</u>	<u>\$ 990.89</u>
Non-Personnel Total:	\$690.89	\$600.00	\$600.00	\$1,890.89

Other:

Consultant	\$4,000.00	\$2,500.00	\$2,500.00	\$2,500.00
Direct	\$53,014.00	\$29,041.88	\$29,550.54	\$111,606.43
Indirect (26%)	<u>\$13,783.64</u>	<u>\$ 7,550.89</u>	<u>\$ 7,683.14</u>	<u>\$ 29,017.67</u>
TOTAL:	\$66,797.64	\$36,592.77	\$37,223.69	\$140,624.10

PUBLIC WORKS – Waiver Requested

6005236 100% Major Street Funding – To Provide the Delivery of Bituminous Aggregate Paving Mixtures.
– Contractor: Cadillac Asphalt, LLC – Location: 670 South Dix, Detroit, MI 48217 – Contract
Period: Upon City Council Approval through May 16, 2024 – Total Contract Amount:
\$5,850,000.00.

Funding:

Account String: 3301-25190-193822-621900
Fund Account Name: **Major Street Fund**
Appropriation Name: **Streets & Rights of Way Management**
Encumbered Funds: **\$42,204,200 as of June 2, 2023**

Tax Clearances Expiration Date: **6-12-24**

Political Contributions and Expenditures Statement:

Signed: **8-6-22** Contributions: **None**

Consolidated Affidavits

Date signed: **8-16-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

Bids closed March 14, 2023. 31 Invited Suppliers; 2 Bids Received.

ALL Bids:

Ajax Paving Industries, Inc.

75,000 Tons of 36A at \$79.97 per ton - \$5,997,750 [no equalization credits]

50,000 Tons of 13A at \$74.05 per ton-- \$3,702,500 [no equalization credits]

Cadillac Asphalt, LLC

75,000 Tons of 36A at \$78 per ton- \$5,850,000 [bid reduced by 2% to \$5,733,000 for D-BB]

50,000 Tons of 13A at \$80 per ton - \$4,000,000 [bid reduced by 2% to \$3,920,000 for D-BB]

*****Both bids were awarded contracts because Cadillac was the lowest bid for 36A and Ajax was the lowest bid for 13A. Therefore, Cadillac will supply 36A only and Ajax will supply 13A only.**

Contract Details:

Vendor: **Cadillac Asphalt, LLC**

Bid: **Lowest Equalized Bid**

Amount: **\$5,850,000**

End Date: **May 16, 2024**

Products/Fees:

Manufacturing and delivering asphaltic material to City owned and operated pavers, including 75,000 Tons of Bituminous Mixture No. 36A (with or without Reclaimed Asphalt Pavement [RAP]) at \$78 per ton for \$5,850,000 to the Street Maintenance Division of DPW.

The work shall also include provisions for regular QC testing of all mixtures, and random materials testing and inspections by City Engineering personnel to ensure that the delivered material is in compliance with the approved mixture designs.

Detroit Certifications:

Cadillac Asphalt is certified as a Detroit Based Business.

Additional Information:

Other recently approved Bituminous Mixture Contracts:

6005237 was approved May 9, 2023 with Ajax Paving to provide Bituminous Mixture 13A for \$3,702,500; through May 16, 2024.

PUBLIC WORKS – Waiver Requested

6005228 100% Major Street Funding – To Provide Emulsified Asphalt. – Contractor: Cadillac Asphalt, LLC
– Location: 670 South Dix, Detroit, MI 48217 – Contract Period: Upon City Council Approval
through May 15, 2024 – Total Contract Amount: \$590,000.00.

Funding:

Account String: 3301-25190-193822-621900
Fund Account Name: **Major Street Fund**
Appropriation Name: **Streets & Rights of Way Management**
Encumbered Funds: **\$42,204,200 as of June 2, 2023**

Tax Clearances Expiration Date: **6-12-24**

Political Contributions and Expenditures Statement:

Signed: **8-6-22** Contributions: **None**

Consolidated Affidavits

Date signed: **8-16-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

Bids closed March 22, 2023. 34 Invited Suppliers; 2 Bids Received.

ALL Bids: **Ajax Paving Industries, Inc.**

60,000 gallons of Emulsified (pick up) at \$7 per gallon

10,000 gallons of application at \$45 per gallon

Total \$870,000 [no equalization credits]

Cadillac Asphalt, LLC

60,000 gallons of Emulsified (pick up) at \$6.50 per gallon

10,000 gallons of application at \$20 per gallon

Total \$590,000 [bid reduced by 2% to \$578,200 for D-BB].

Contract Details:

Vendor: **Cadillac Asphalt, LLC**

Bid: **Lowest Bid**

Amount: **\$590,000**

End Date: **May 15, 2024**

Products/Fees:

Provide 60,000 gallons of Emulsified (Pick-Up) at \$6.50 per gallon & 10,000 gallons of vendor applied emulsion at \$20 per gallon; total \$590,000 to the Street Maintenance Division of DPW.

The work included consists of furnishing and/or delivering slow setting emulsified asphalt, SS-1H or approved equal. The Vendor must allow DPW to have the material loaded directly into City emulsion trucks at the vendor's Asphalt Plant, which must be located within 10 miles of City of Detroit limits.

Detroit Certifications:

Cadillac Asphalt is certified as a Detroit Based Business.

Additional Information:

Other recently approved Paving material (Pick up) Contracts:

6005227 was approved May 9, 2023 with Ajax Paving to provide Bituminous Aggregate Paving Mixtures (pick-up) for \$662,000; through May 15, 2024.

TRANSPORTATION – Waiver Requested

6001288-A1 REVENUE – AMEND 1 – To Provide an Extension of Time for Auction Services. – Contractor: Robert Levy Associates, LLC / Miedema Asset Management Group (Joint Venture) – Location: 1350 Ravenwicke Way, Bloomfield Hills, MI 48302 – Previous Contract Period: February 28, 2018 through February 27, 2023 – Amended Contract Period: Upon City Council Approval through February 27, 2024 – Contract Increase Amount: \$0.00 – Revenue Contract Amount is Gross Revenue of Various Auctioned Items Less Expenses.

*****The original contract end date is INCORRECT. It should be March 13, 2023. LPD requested a correction letter on 6/20/23.**

Funding:

Account String: **5301-29200-200290-617900**
Fund Account Name: **Transportation Operation**
Appropriation Name: **DDOT Administration**
Funds Available: **\$6,876,317 as of June 16, 2023**

Tax Clearances Expiration Date: **RLA: 6-9-24; MAM: 1-31-24**

Political Contributions and Expenditures Statement:

Signed: **RLA: 2-13-23; MAM: 2-20-23** Contributions: **None**

Consolidated Affidavits

Date signed: **RLA: 2-13-23; MAM: 2-20-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information

None, because this is an amendment to extend the term of an existing revenue contract. At the time of approval, 2 bids were received and both bids were awarded contracts. The other bid was from Midwest Auto Auction, Inc [6001320].

According to OCP, The amendment was signed before the expiration of the contract. This is a Joint Venture, and Miedema Asset Management had a denied Tax Clearance. This was just resolved a few weeks ago, which is why this amendment request is occurring after the contract expiration date of March 13, 2023.

Contract Details:

Vendor: **Robert Levy Associates, LLC / Miedema Asset Management Group (Joint Venture)**

Amount: **\$0.00 - Revenue**

End Date: **Add 1 year; through February 27, 2024**

Amendment 1 Details:

According to OCP, this contract is being amended to allow time for re-bid process for a new contract and to prevent lapse of service.

Services at the time of approval:

Joint proposal with Robert Levy Associates, LLC / Miedema Asset Management Group to provide internet based online auction services, to sell surplus DDOT assets, for a 5-year period. Sale to include miscellaneous parts, equipment, city vehicles [primarily buses]; Scope of services also includes other vehicles: street sweepers, fire trucks, automobiles, and trucks.

The contract services emphasizes the flexibility of the online auctions: to have multiple items per lot; Ability to have multiple lots per auction; Ability to add sales tax to winning bids; Ability for multiple starting and ending times; Ability to provide auction detailed and summary data.

System should provide sufficient audit trails to record user ID and date/time stamp for all transactions, to enable transactions to be audited.

Vendor will provide training and instruction to the City on implementing the auction process, and to potential buyers on using the online system including Facilitate the sale of surplus assets on AS IS, and

Contract discussion continues onto the next page.

Transportation – *Waiver Requested - continued*

6001288-A1 REVENUE – AMEND 1 – To Provide an Extension of Time for Auction Services. – Contractor: Robert Levy Associates, LLC / Miedema Asset Management Group (Joint Venture) – Location: 1350 Ravenwicke Way, Bloomfield Hills, MI 48302 – Previous Contract Period: February 28, 2018 through February 27, 2023 – Amended Contract Period: Upon City Council Approval through February 27, 2024 – Contract Increase Amount: \$0.00 – Revenue Contract Amount is Gross Revenue of Various Auctioned Items Less Expenses.

Services at the time of approval - *continued*:

WHERE IS basis and Facilitate the private sale of certain relevant surplus assets, prior to the auction, if approved in writing by the City’s Purchasing Director.

Fees at the time of approval:

The Vendor will collect from the proceeds of the auction: Either 100% of the budgeted expenses or the actual documented 3rd-party costs incurred by contractor in connection with the auction – which ever is lower. The remaining proceeds are provided to the City. A Buyer’s premium, of 16% of the purchase price to be added to the price of each item sold and paid by the buyers, which will be the compensation to the vendors for their services.

A percentage of the buyer’s premium collected, above \$1,500, will be donated to 3 selected charities – Brilliant Detroit Neighborhoods, Catch, and the Children’s Hospital of Michigan DMC.

Additional Information:

Revenue Contract 6001288 was initially approved April 24, 2018 with Robert Levy Associates, LLC / Miedema Asset Management Group to provide Auction Services for the City of Detroit Transportation Department for \$0.00; through March 13, 2023.

Related Contract:

Revenue Contract 6001320 was approved with Midwest Auto Auction, Inc to provide Auction Services for the Sale of Miscellaneous Parts, Equipment and City of Detroit Vehicles with the Exception of DDOT for \$0.00; through March 27, 2023.

TRANSPORTATION

3066789 100% City Funding – To Provide Portable Fall Protection Device. – Contractor: Grainger –
Location: 1201 W Lafayette Boulevard, Detroit, MI 48226 – Contract Period: Upon City Council
Approval through June 30, 2024 – Total Contract Amount: \$58,068.45.

Funding:

Account String: 5301-29200-200290-622100
Fund Account Name: **Transportation Operation Fund**
Appropriation Name: **DDOT Administration**
Encumbered Funds: **\$6,876,317 as of June 16, 2023**

Tax Clearances Expiration Date: 4-4-24

Contributions and Expenditures Statement:

Signed: 6-5-23 Contributions: None

Consolidated Affidavits

Date signed: 6-5-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record
Disclosure

Bid Information:

Bids closed February 1, 2023. 31 Invited Suppliers; 1 Bid Received.

Contract Details:

Vendor: **Grainger**

Amount: **\$58,068.45**

End Date: **June 30, 2024**

Products/Fees:

Quote provided by Grainger, dated January 20, 2023, includes:

- **Portable Frame for Fall Protection 3M Flex Guard Device for \$56,884.87**
- **3M Field Service, Assembly, and Training for \$1,183.58**

TOTAL \$58,068.46

Ship to Shoemaker Terminal located at 5149 St. Jean Detroit, MI 48213. Portable frame lead time is 40 days and 3M Field Service, Assembly, and Training lead time is 11 days.

LPD is awaiting a brief description of the products being procured usage.

TRANSPORTATION

6005410 100% Grant Funding – To Provide One Thousand (1,000) Square Base Plates and One Thousand (1,000) Parking Regulation Signs. – Contractor: MDSolutions, Inc. – Location: 8225 Estates Parkway, Plain City, OH 43064 – Contract Period: Upon City Council Approval through July 1, 2024 – Total Contract Amount: \$59,500.00.

Funding:

Account String: 5303-20287-201111-645300
Fund Account Name: **Transportation Grants Fund**
Appropriation Name: **FY 2015 SEC 5307 Grant MI-2016-006**
Encumbered Funds: **\$4,075,801 as of June 16, 2023**

Tax Clearances Expiration Date: **8-30-23**

Contributions and Expenditures Statement:

Signed: **9-3-23** Contributions: **None**

Consolidated Affidavits

Date signed: **9-3-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

Bid Information:

Bids closed May 19, 2023. 111 Invited Suppliers; 2 Bids Received.

ALL Bids: **MDSolutions, Inc \$59,500**

AVE Solutions \$61,000 [Disqualified due to Legal’s findings: “Ave is currently in default to the City, so under City ordinance 17-5-2, the City cannot accept a bid from, or award a contract to any person that is arrears to the City upon debt or contract, or who has defaulted upon any obligation to the City.”]

Contract Details:

Vendor: **MDSolutions, Inc** Bid: **Lowest Cost** Amount: **\$59,500** End Date: **July 1, 2024**

Products/Fees:

Provide the following for DDOT:

- **1,000 square steel Base Plates for surface mounting at \$53 per base plate for \$53,000 with 7-year useful life warranty.**
- **1,000 Aluminum Parking Regulation Signs at \$6.50 per sign for \$6,500 with 10-year useful life warranty.**

TOTAL \$59,500

Delivery within 30-45 days of receipt of Purchase Order to ODOT Service Development and Scheduling at 5025 Russell Detroit, MI 48211.

TRANSPORTATION

6005213 100% City Funding – To Provide the Creation and Implementation of a Paratransit Bus Operator Training Program. – Contractor: Synergize Consulting, LLC – Location: 763 S. Magnolia Street, Edgerton, KS 66030 – Contract Period: Upon City Council Approval through May 14, 2025 – Total Contract Amount: \$80,000.00.

Funding:

Account String: 5301-27200-200310-617900
Fund Account Name: **Transportation Operation Fund**
Appropriation Name: **Rider Services**
Encumbered Funds: **\$7,469,424 as of June 16, 2023**

Tax Clearances Expiration Date: 2-24-24

Contributions and Expenditures Statement:

Signed: 4-3-23 Contributions: None

Consolidated Affidavits

Date signed: 4-3-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record Disclosure

Bid Information:

Bids closed February 22, 2023. 49 Invited Suppliers; 2 Bids Received.

Bids were evaluated based on Course Content [35 points]; Qualifications/Experience [20 points]; Project Implementation/Timeline [10 points]; Detroit Certifications [D-BB & D-HB] for the Vendor [15 points] and for the sub-contractor [if applicable – 20 points]. Maximum total without certifications is 65 points & max total with certifications is 100 points.

ALL Bids: Synergize Consulting, LLC 55 points [no certifications]
The Black Bottom Group 42.5 points [no certifications]

Contract Details:

Vendor: Synergize Consulting, LLC Bid: Highest Scored Amount: \$80,000 End Date: May 14, 2025

Services:

Provide creation and implementation of a Paratransit Bus Operator Training Program. This program will be used by DDOT Paratransit for the training of new hires. Training modules will be used for annual refresher and remedial training of paratransit bus operators.

Training meets requires by state law, including: 8 hours of defensive driving training; 10 hours of disability sensitivity training; 2 hours training on DDOT and MetroLift policies and procedures for ADA service and applicable laws and regulations; 2 hours working with mobility devices; 13 hours of training to gain proficiency in Maps, fare collection, using 2-way radios/mobile data terminal, safe handling of pathogens, drug/alcohol-free workplace, and pre/post trip inspections.

Vendor will also provide: Continuous annual training of a minimum of 4 hours of sensitivity training and safe vehicle operation training; retraining for a minimum of 1 hour per incident to prevent accidents, incidents, and/ore discrepancies.

Estimated Fees:

Expenses to Implement Program:

Lodging \$3,520 [\$180 per night for 22 days]
Per Diem \$1,409 [\$64 per day for 22 days]
Travel \$1,001.25
Synergize Consulting Training Fee \$15,840 [176 total hours at \$90/hr.]

Media Expenses:

Dedicated Lap Top \$600
Projector for Lap Top \$300
Speakers \$100
White Board for training \$150
Screen \$250

Program Costs:

TAPTCO Paratransit Training Program \$6,975 [1 program estimated]
New Driver Studay Guides \$540 [30 Books at \$18/book]
New Driver Check Lists \$540 [30 Books at \$18/book]
Classroom Instructor Guides \$56 [4 Books at \$14/book]
Behind the Wheel Instructor Guides \$56 [4 Books at \$14/book]
Safety Cones \$450 [30 28" high Cones at \$15/each]
100' Tape Measure \$30

1 year TOTAL \$31,816.25
[2 year contract total = \$63,632.50
Total contract not to exceed \$80,000 – additional funds to cover expenses outside regular business hours].

CITYWIDE- Waiver Requested

6001765-A2 100% City Funding – AMEND 2 – To Provide an Increase of Funds for Additional Locations for Citywide Cash Delivery Services. – Contractor: Total Armored Car Service, Inc. – Location: 2950 Rosa Parks Boulevard, Detroit, MI, 48216 – Contract Period: December 1, 2018 through June 30, 2023 – Contract Increase Amount: \$26,108.00 – Original Contract Amount: \$1,500,085.00.

Funding

Account String: **5301-29200-2000090-617900**
Fund Account Name: **Transportation Operation**
Appropriation Name: **DDOT Administration**
Funds Available: **\$6,876,317 as of June 16, 2023**

Tax Clearances Expiration Date: **6-12-24**

Political Contributions and Expenditures Statement:

Signed: **2-17-23** Contributions: **None**

Consolidated Affidavits

Date signed: **2-17-23**

- Covenant of Equal opportunity
- Hiring Policy Compliance; Employment Application complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid Information

No Bid this is the 2nd amendment to an existing contract.

The original contract bid: Bids were solicited, from October 22 through October 26, 2018, for Cash/Coin pick-up and delivery services; 1 Bid received for \$21.60 per pick-up.

Contract Details:

Vendor: **Total Armored Car Service, Inc**

Amount: + **\$26,108.00 to \$1,500,085.00**

End Date: **June 30, 2023**

Original Services/ Fees:

Services include: Pick-up from:

- Administrative Hearings- 3 times weekly**
- Fire- 1301 Third- 2 times per week**
- Treasury Department at CAYMC- 5 times weekly**
- Recreation Department- 5 times weekly**
- Municipal Parking- 5 times weekly**
- 4th Precinct- 5 times weekly**

Fee:

- \$244.25 per month**
- \$20.50 per pick-up**
- \$19.50 per trip**
- \$170 each**
- \$44 per pick-up**
- \$449 per month, for a period of 8 wks**

Transportation Department Services include:

- Gilbert Terminal- 5 times weekly** **\$156 / pickup**
- Shoemaker Terminal- 5 times weekly** **\$107 per pickup**
- Headquarters- 5 times weekly** **\$216 per month**
- Headquarters- 5 times weekly** **\$349 per month**
- Pick-up per Kiosk [2] on-call service -2 times weekly** **\$44 per pick-up**
- Counting money received, \$21.50 per \$1,000 for clean money – no bed bugs or contaminants;**
- Counting money at \$39 per \$1,000, if found to contain bed bugs or require special treatment;**
- Coin processing, dry and relatively clean, at \$4.50 per bag; Other services include mutilated**
- dollars and coins returned to Cashier at Headquarters,** **no charge;**
- Rosa Parks Center, 5 times weekly** **no charge;**

All currency and coin to be processed and deposited with 48 hours of pick-up; and Daily reports to DDOT.

Amendment 1 Original Terms & Locations plus the listed added locations:

Services include: Pick-up from:

- Police (DPD): Detroit Public Safety Headquarters 1 weekly** **\$305.76 per month**
- OCFO & Office of Treasury Operations, Athletic Center:** **\$243.00 per month**
- The General Services Department/Recreation Division** **\$170.00 per month**

Contract discussion continued on next page.

CITYWIDE- Waiver Requested- continued:

6001765-A2 100% City Funding – AMEND 2 – To Provide an Increase of Funds for Additional Locations for Citywide Cash Delivery Services. – Contractor: Total Armored Car Service, Inc. – Location: 2950 Rosa Parks Boulevard, Detroit, MI, 48216 – Contract Period: December 1, 2018 through June 30, 2023 – Contract Increase Amount: \$26,108.00 – Original Contract Amount: \$1,500,085.00.

Amendment 2- Original Terms & Locations plus the listed added locations:

Services include: Pick-up from:	Fee:
Department of Recreation- once weekly	\$170 each pick up
Department of Buildings & Safety- 2 times weekly	\$44 2 X weekly
Detroit Police Department- DPSHQ- once weekly	\$306.76 pr month

Additional Information:

Contract 6001765 was approved at Formal and not held on December 10, 2018; and placed into the record on January 21, 2018 for \$1,473,977, through December 1, 2021 . Amendment 1- approved at Formal Session during recess and not held on December 6, 2021;and placed into the record January 11, 2022 for \$, though June 30, 2023.

FIRE

6002464-A1 100% City Funding – AMEND 1 – To Provide an Increase of Funds for Standby EMS Services to the Three Detroit Area Casinos. – Contractor: Superior Air-Ground Ambulance Service of Michigan, Inc. – Location: 1600 E Grand Boulevard, Detroit, MI 48211 – Contract Period: February 1, 2020 through June 30, 2023 – Contract Increase Amount: \$244,000.00 – Total Contract Amount: \$3,244,000.00.

Funding

Account String: **1000-25241-241015-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Casino Customer Response Services**
Funds Available: **\$85,530 as of June 16, 2023**
Encumbered Funds: **\$244,001 as of June 16, 2023**

Tax Clearances Expiration Date: **3-6-24**
Political Contributions and Expenditures Statement:
Signed: **5-11-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-11-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

*****Funding for this Amendment has been encumbered.**

Bid Information:

None, because this is an amendment to add funds to an existing contract. A new contract with Superior Air-Ground Ambulance [6005355] is in this report for Council's consideration, as well.

Contract Details:

Vendor: **Superior Air-Ground Ambulance Service of Michigan, Inc.**
Amount: **Add \$244,000; Total \$3,244,000** End Date: **No changes; June 30, 2023**

Amendment 1 Details:

Amendment requested to pay outstanding invoices. LPD is waiting for OCP to forward invoices for review.

Services remains the same:

The City of Detroit has 3 casino locations (MGM Grand, Motor City, & Greektown). This Vendor will provide standby advanced life support (ALS) ambulance coverage exclusively at the 3 aforementioned casinos.

Operate, maintain, and base within the City of Detroit, a minimum of 2 ambulances, which shall be used exclusively for response to Casinos for 24 hours per day, 7 days a week, 52 weeks per year. Response time must be within 4 to 6 minutes 90% of the time after receipt of an alarm. Provide weekly reports for verify response time. Participate as requested in mass casualty exercises, special events, research, and joint training as determined by the Detroit Fire Department.

Fees remains the same:

\$2394.11 per day for two ambulances. TOTAL \$3,000,000

\$2,983,061.06 of the authorized \$3,000,000 has been invoiced on this contract.

Detroit Employees:

450 Employees Total; 49 are Detroit Residents.

Additional Information:

6002464 was approved January 28, 2020 with DMCAre Express for \$3,000,000; through June 30, 2023, which was acquired by Superior Air-Ground Ambulance in 2021. The Assignment Agreement for the change in ownership to Superior Air-Ground Ambulance was approved October 21, 2021. There were no other changes to the original contract at that time.

HEALTH- Waiver requested

6005446 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit 300 C.A.T., LLC – Location: 19418 Rosemont Avenue, Detroit, MI 48219 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Funding:

Account String: 3923-22006-251111-617900
Fund Account Name: **American Rescue Plan Act- ARPA**
Appropriation Name: **ARPA - Neighborhood Investments 2**
Funds Available: **\$18,516,507 as of June 16, 2023**

Tax Clearances Expiration Date: **4-18-24**
Political Contributions and Expenditures Statement:
Signed:**4-9-23** Contributions: **None**

Consolidated Affidavits

Date signed: **4-9-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record Signed:
Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC 1).

Background Information:

The City of Detroit has received funds from the United States Department of the Treasury (the “Treasury”) pursuant to the Coronavirus State and Local Fiscal Recovery Funds under CFDA 21.027 (“ARPA Funds”), under Section 603 of Title VI the Social Security Act, as amended by Section 9901 of the American Rescue Plan Act of 2021 (“ARPA”) (Subtitle M of Title IX of Public Law 117-2); and the City has allocated ARPA Funds to provide funding for appropriate and qualifying expenditures as allowed under the Treasury Final Rule “Coronavirus State and Local Fiscal Recovery Funds” (87 Fed. Reg. 4446).

For many years, Detroit residents have faced unacceptably high levels of violent crime. While violent crime fell in 2022, the level remains far too high: last year, 309 homicides and 959 non-fatal shootings occurred within the City. Detroit families deserve to feel safe in their communities, and to reduce violence, the City is investing ARPA Funds both 1) to prevent violent crime and 2) to solve violent crimes and arrest the people who commit them.

Bid Information

No Bid- This is a request for applications for a NOFA #183274, which opened on March 8, 2023 and closed April 10, 2023. There are several winning applications *Contracts are listed next to vendor below. The winning applications were based upon a scoring system consisting of the following: Experience Similar Services:-35 points, Capacity: 30 points, Thoroughness of Application:35 points= 100 points in Total.

**Other Bids: *Detroit 300 C.A.T., LLC- 80 points- Contract 6005446- 4th
*Force Detroit – 81 points- Contract 6005413- 3rd
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*Wayne Metropolitan Community Action Agency- 87 points- Contract 6005403-1st
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*Detroit People’s Community- 73.66 points- Contract 6005402- 6th
Emerging Industries Training Institute- 68.66 points
Fit4Life- 43.66 points
Guns Down Love Up- 44.33
Hand of Hope/ Live in Peace- 63.66 points
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HOTEP Christian Services- 12 points
Icon 1o- 76.66 points
The Anthony Taylor Organization- 25.6 points
The Detroit Assoc. of Black Organizations- 74 points
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Bid Information- continued:

- The open Door Church o God in Christ- 60.66 points**
- TMI Detroit, Inc.- 61.66 points**
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- Word in Action Christian Center- 66 points**
- Arab American & Chaldean Council- 64 points**
- Black American Rising- 71.66 points**
- Community Aid & Development Corp.- 47.66 points**

Contract Details:

Vendor: **Detroit 300 C.A.T.,LLC**
Amount: **\$1,400,000.00**

BID: 6th – 80 points
End Date: July 31, 2024

Services- continued:

- **Change community conditions and culture in areas experiencing high violence to sustainably reduce violence.**
- **Ensure compliance with applicable laws, regulations, and policies from the federal government, State of Michigan, and the City of Detroit**

DELIVARIBLES • Daily engagement with Detroit residents and community organizations

- **Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.**
- **Monthly invoices to the City of Detroit, including documentation confirming that expenditures have been used for eligible uses and in accordance with applicable federal and City requirements.**
- **Quarterly reporting on programmatic and financial outcomes**

Program Structure:

Base Budget and Performance Grants Each subrecipient has a base budget, or a fixed grant amount that can be used for program expenses. In addition, subrecipients can earn a performance grant, providing additional funds to sustain or expand their programming, by meeting certain performance criteria.

- **Base budget.** Each subrecipient has been awarded a base budget, as identified in this contract. The base budget is a guaranteed funding amount that can be used for program expenses, including staff salaries, benefits, and other expenses; facilities; supplies; community activities; and other costs.
- **Performance grant.** In addition to the base budget, subrecipients will have the opportunity to earn a performance grant totaling \$700,000 if they successfully reduce homicides and non-fatal shootings in their CVI Zone.

To summarize, performance grants will be awarded as follows:

Performance Grant Criteria Summary		
If a grantee	reduces the CVI Score during the current quarter to below its level during the same quarter in the prior year	
And the percent decline in the grantee’s CVI Score is greater than the trend in the citywide CVI Score by at least	10 percentage points	20 percentage points
The City will award a performance grant of	Level One	Level Two
Expected to be roughly	\$87,500 per quarter	\$175,000 per quarter

Subrecipients may not use performance grants for any of the following:

- ♣ **Uses of funds for an activity not authorized by ARPA or prohibited by the sections of 2 CFR 200 applicable to the Coronavirus Local Fiscal Recovery Fund (e.g., use of funds for personal rather than programmatic activities; use of funds to purchase alcohol).**

Contract discussion continued on next page.

HEALTH- Waiver Requested

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Services- continued:

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- ♣ Performance grants for staff retention or performance incentives – either cash or in-kind – valued at over \$7,500 per fiscal year. If using performance grants for staff retention incentives, the Subrecipient must set a minimum retention period for the staff member to remain employed by the organization in order to retain the incentive funding.
- ♣ Travel (including trainings, conferences, or retreats) that does not serve a specific programmatic purpose or for which the airfare cost exceeds the lowest economy fare class (as defined by 2 CFR 200.475) or lodging and incidental costs exceed 125% of U.S. General Services Administration per diem
- ♣ Parties, events, or entertainment expenses that do not serve a specific programmatic purpose. Any expenses in these categories must be submitted in a budget to the City of Detroit for prior written approval before being incurred.
- ♣ Capital investments where over 50 percent of the asset’s use during the contract period (i.e., square footage for buildings, miles travelled for vehicles) will support activities outside of the CVI program established by this contract.

At any time, if the City has a reasonable suspicion that a grantee has attempted to displace violent crime from its CVI Zone to another geographic area, rather than preventing violent crime from occurring, the City in its sole discretion may terminate the grant of that organization. Displacing violent crime to another geographic area includes any inducement, collusion, agreement, or monetary or non-monetary benefit exchanged between the grantee, its agents or representatives, and individuals or groups involved in criminal activity.

MILESTONES

Milestone	Delivery Date
The City signs agreements with subrecipients	No later than July 1, 2023
CVI services begin	July 2023
Performance measurement begins	August 1, 2023
First quarter of performance measurement ends	October 31, 2023
Second quarter of performance measurement ends	January 31, 2023
Third quarter of performance measurement ends	April 30, 2024
Fourth quarter of performance measurement ends	July 31, 2024

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005446 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit 300 C.A.T., LLC – Location: 19418 Rosemont Avenue, Detroit, MI 48219 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

Hypothetical Example One: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	6	12	18	30	92	184	307	491
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Outcome	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	30	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	30 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-14.3%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-2.0%	
	Analysis:	CVI Zone decline is 12.3 percentage points greater than citywide trend	
	Outcome:	Levelone performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			Yes

Hypothetical Example Two: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	7	14	18	32	76	152	284	436
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Amount	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	32	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	32 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-8.6%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-13.0%	
	Analysis:	CVI Zone decline is 4.4 percentage points lower than citywide trend	
	Outcome:	No performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			No

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005446 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit 300 C.A.T., LLC – Location: 19418 Rosemont Avenue, Detroit, MI 48219 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

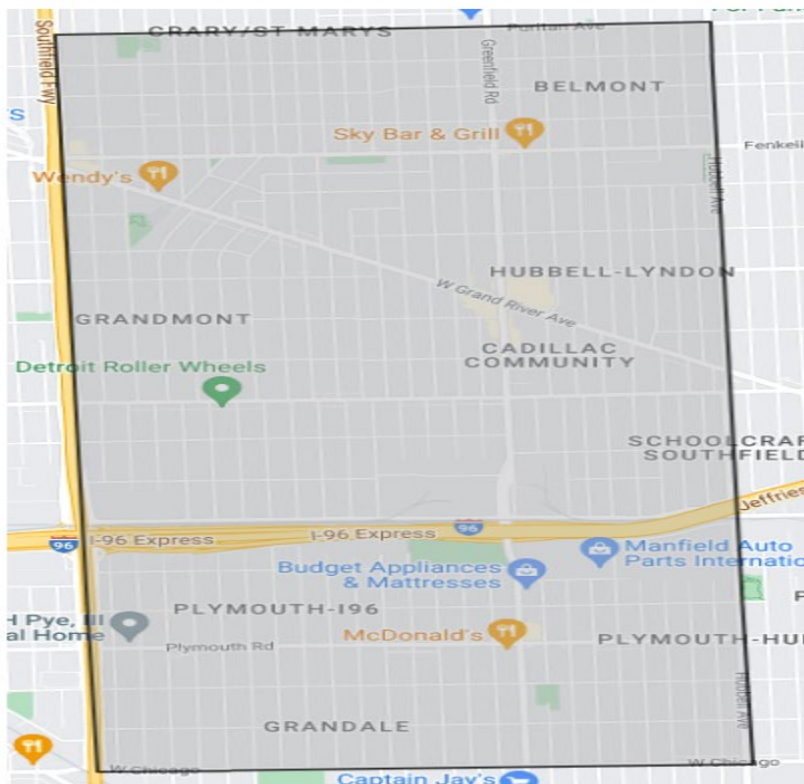
SUBRECIPIENT RESPONSIBILITIES

- Conducting CVI activities
- Engagement with Detroit residents and community organizations
- Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.
- Maintaining policies, procedures, and systems to comply with applicable grants, financial, and compliance requirements.
- Invoicing the City of Detroit and documenting eligible expenditures
- Collecting data required to satisfy reporting requirements.

CITY RESPONSIBILITIES

- Provide strategic direction.
- Oversee implementation of CVI services and regularly engage with grantees.
- Regularly provide grantees with data on homicides and non-fatal shootings in their CVI Zone to allow grantees to track their own performance.
- Serve as the point of contact for community-based organizations and/or partnerships.
- Maintain final responsibility for compliance with ARPA rules, including reporting requirements, and overall program performance.

CVI Zone: Detroit 300 shall provide community violence intervention (CVI) services within the geographic area bounded by Puritan Avenue, Hubbell Avenue, W. Chicago Avenue, and the Southfield Freeway, as shown on the map below. This area shall constitute Detroit 300's CVI Zone and data on homicides and non-fatal shootings from this area will be used to measure Detroit 300's performance for the purposes of awarding performance grants.



Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005446 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit 300 C.A.T., LLC – Location: 19418 Rosemont Avenue, Detroit, MI 48219 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Fees:

Exhibit B: Approved Budget

Detroit 300 LLC
July 1, 2023 – July 31, 2024

ITEM	SPECIFIED	ESTIMATED COST	ITEM	SPECIFIED	ESTIMATED COST
BUILDING	Purchase	\$199,999.00	CVI MARKETING	Flyers	\$1,000.00
	Renovations	\$15,000.00		Posters	\$1,000.00
	Office Furnishing	\$10,500.00		Billboards (rental)	\$10,593.00
	Office Supplies	\$2,500.00		Social Media/Manager	\$5,000.00
	Security Cameras	\$3,800.00		Building Sign	\$6,500.00
	Security System	\$1,800.00			\$24,093.00
	Cable/Internet	\$2,400.00	CVI APPAREL	Hats (200)	\$3,000.00
	Insurance	\$2,200.00		Hoodies (350)	\$7,225.00
		\$238,199.00		T-shirts (350)	\$1,975.00
UTILITIES	DWSD	\$1,600.00		Polo Shirts (350)	\$5,775.00
	DTE	\$8,500.00		Safety Vests (200)	\$592.00
		\$10,100.00		Varsity Jackets (200)	\$7,200.00
VEHICLES (2)	Purchase	\$70,000.00			\$25,767.00
	Insurance	\$10,000.00	PAYROLL	Paychex, Inc.	\$12,000.00
	Maintenance	\$6,000.00		Citizen's Patrol	\$162,000.00
	Registrations	\$1,400.00		Fiduciary (5%)	\$35,000.00
		\$87,400.00		Grant Manager (3%)	\$21,000.00
COMPANY INSURANCE	General	\$1,200.00		Attorney (2.5%)	\$17,500.00
	Professional	\$1,400.00			\$247,500.00
		\$2,600.00	PERSONNEL TRAINING		
CVI ZONE SUPPLIES	Radios (25)/Fee	\$13,500.00		CRE, CD, NVCI, TIS	\$10,000.00
	Amber Vehicle Lights	\$500.00			\$10,000.00
	Car Magnets	\$1,500.00	CVI ZONE ASSISTANCE		
	Flashlights (Military)	\$1,500.00		Uber/Lift Fare	\$3,500.00
	Bullhorns	\$640.00		Hotel/Motel Stay	\$5,000.00
	Identification Cards	\$3,000.00		Care Packages	\$5,000.00
		\$20,640.00		Gas Cards	\$5,000.00
				Gift Cards	\$5,000.00
				Food	\$5,026.00
				Rewards	\$5,175.00
					\$33,701.00
			TOTAL		\$700,000.00

Additional Information

*****Attestation for the purpose of vendor’s request to proceed with ARPA contracting with the City of Detroit pending SAM.gov registration and approval. Further, Vendor is aware that the contract it seeks to obtain from the City is funded solely with ARPA funds, and that the City may not, and will not unconditionally pay Vendor under any such contract for work prior to Vendor being successfully registered on SAM.gov and providing proof thereof to the City. If vendor is not approved, and any funds dispersed under contract a full refund must be made to the City of Detroit and/ or all services rendered fees will be waived., signed on June 16, 2023.

HEALTH- Waiver Requested

6005413 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Force Detroit – Location: 2727 Second Avenue, Detroit, MI 48201 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Funding:

Account String: 3923-22006-251111-617900
Fund Account Name: American Rescue Plan Act- ARPA
Appropriation Name: ARPA - Neighborhood Investments 2
Funds Available: \$18,516,507 as of June 16, 2023

Tax Clearances Expiration Date: 6-13-24

Political Contributions and Expenditures Statement:

Signed: 3-29-23 Contributions: None

Consolidated Affidavits

Date signed: 3-29-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC 1).

Background Information:

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For many years, Detroit residents have faced unacceptably high levels of violent crime. While violent crime fell in 2022, the level remains far too high: last year, 309 homicides and 959 non-fatal shootings occurred within the City. Detroit families deserve to feel safe in their communities, and to reduce violence, the City is investing ARPA Funds both 1) to prevent violent crime and 2) to solve violent crimes and arrest the people who commit them.

Bid Information

No Bid- This is a request for applications for a NOFA #183274, which opened on March 8, 2023 and closed April 10, 2023. There are several winning applications *Contracts are listed next to vendor below. The winning applications were based upon a scoring system consisting of the following: Experience Similar Services:-35 points, Capacity: 30 points, Thoroughness of Application:35 points= 100 points in Total.

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Bid Information- continued:

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- TMI Detroit, Inc.- 61.66 points**
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- Arab American & Chaldean Council- 64 points**
- Black American Rising- 71.66 points**
- Community Aid & Development Corp.- 47.66 points**

Contract Details:

Vendor: **Detroit Force**
Amount: **\$1,400,000.00**

BID: 3rd - 81points
End Date: July 31, 2024

Services- continued:

- **Change community conditions and culture in areas experiencing high violence to sustainably reduce violence.**
- **Ensure compliance with applicable laws, regulations, and policies from the federal government, State of Michigan, and the City of Detroit**

DELIVARABLES • Daily engagement with Detroit residents and community organizations

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Contract discussion continued on next page.

HEALTH- Waiver Requested- continued:

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Services- continued:

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MILESTONES

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Fourth quarter of performance measurement ends	July 31, 2024

Contract discussion continued on next page.

HEALTH- Waiver Requested

6005413 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Force Detroit – Location: 2727 Second Avenue, Detroit, MI 48201 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

Hypothetical Example One: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	6	12	18	30	92	184	307	491
Q3 2022	7	14	21	35	84	168	333	501

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	Measure	Outcome	Is Criteria Met?
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	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	30 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-14.3%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-2.0%	
	Analysis:	CVI Zone decline is 12.3 percentage points greater than citywide trend	
	Outcome:	Levelone performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			Yes

Hypothetical Example Two: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	7	14	18	32	76	152	284	436
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Performance Grant Criteria			
	Measure	Amount	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	32	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	32 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-8.6%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-13.0%	
	Analysis:	CVI Zone decline is 4.4 percentage points lower than citywide trend	
	Outcome:	No performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			No

Contract discussion continued on next page.

HEALTH- Waiver Requested

6005413 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Force Detroit – Location: 2727 Second Avenue, Detroit, MI 48201 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- *continued:*

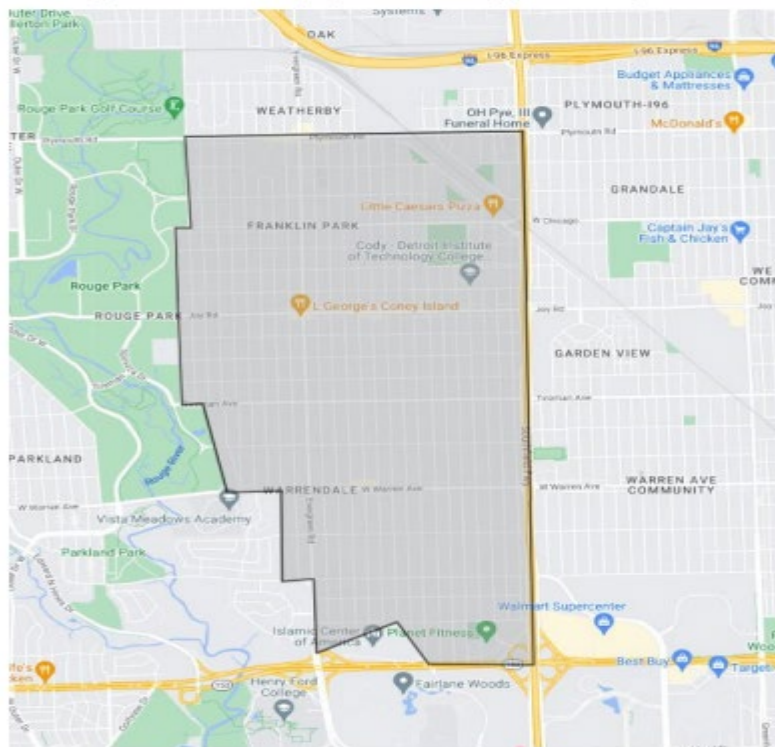
SUBRECIPIENT RESPONSIBILITIES

- Conducting CVI activities
- Engagement with Detroit residents and community organizations
- Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.
- Maintaining policies, procedures, and systems to comply with applicable grants, financial, and compliance requirements.
- Invoicing the City of Detroit and documenting eligible expenditures
- Collecting data required to satisfy reporting requirements.

CITY RESPONSIBILITIES

- Provide strategic direction.
- Oversee implementation of CVI services and regularly engage with grantees.
- Regularly provide grantees with data on homicides and non-fatal shootings in their CVI Zone to allow grantees to track their own performance.
- Serve as the point of contact for community-based organizations and/or partnerships.
- Maintain final responsibility for compliance with ARPA rules, including reporting requirements, and overall program performance.

CVI Zone: Force Detroit shall provide community violence intervention (CVI) services within the geographic area bounded by Rouge Park, Plymouth Rd, Southfield Rd, and the Detroit southern border, as shown on the map below. This area shall constitute Force Detroit's CVI Zone and data on homicides and non-fatal shootings from this area will be used to measure Force Detroit's performance for the purposes of awarding performance grants.



Contract discussion continued on next page.

HEALTH- Waiver Requested

6005413 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Force Detroit – Location: 2727 Second Avenue, Detroit, MI 48201 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Fees:

Exhibit B: Approved Budget

FORCE Detroit
July 1, 2023 - July 31, 2024

Titles	Salary	FTE	Cost	Narrative
Staffing				
Executive Director	\$ 130,000.00	0.1	\$ 13,000.00	
Deputy Director	\$ 110,000.00	0.2	\$ 22,000.00	
Program Assistant	\$ 51,418.00	0.25	\$ 12,855.00	
Violence Interrupter	\$ 45,000.00	3	\$ 135,000.00	
Program Coordinator	\$ 49,500.00	1	\$ 49,500.00	
Case Worker	\$ 50,000.00	2	\$ 100,000.00	
Total Salary Cost			\$ 332,355.00	
Fringe Benefits		28%	\$ 93,059.00	
Total Personnel Cost			\$ 425,414.00	
OTPS				
Office Supplies			\$ 6,080.00	standard and programmatic office supplies and equipment
Staff phones			\$ 4,800.00	6 phones @800 ea
Laptops			\$ 4,800.00	3 laptops @ \$1400ea/3 tablets \$200 ea
Other Supplies			\$ 1,800.00	printed third party copies
Community Events			\$ 20,000.00	
Sub Awards				customized programmatic support based on needs assessments (example: group therapy, parenting classes, financial literacy, hygiene, etc.)
Group Therapy			\$ 50,000.00	
Family oriented workshops			\$ 12,000.00	based on needs assessment examples focus: parenting skills, domestic violence, familial conflict resolution, etc.
Financial Literacy			\$ 12,000.00	
Hygiene workshops			\$ 12,000.00	
Healthy Sexuality			\$ 14,000.00	
Travel			\$ 13,400.00	mileage, travel and conference expenses, professional development opportunities
Rent and Utilities			\$ 60,000.00	rent and utilities
Total OTPS			\$ 210,880.00	
Fiduciary		10%	\$ 63,706.00	Fiduciary
Total Cost			\$ 700,000.00	

HEALTH- Waiver Requested

6005412 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: New Era Community Connection – Location: 17301 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Funding:

Account String: 3923-22006-251111-617900
Fund Account Name: American Rescue Plan Act- ARPA
Appropriation Name: ARPA - Neighborhood Investments 2
Funds Available: \$18,516,507 as of June 16, 2023

Tax Clearances Expiration Date: 6-14-24

Political Contributions and Expenditures Statement:

Signed: 4-6-23 Contributions: None

Consolidated Affidavits

Date signed: 4-6-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC 1).

Background Information:

The City of Detroit has received funds from the United States Department of the Treasury (the “Treasury”) pursuant to the Coronavirus State and Local Fiscal Recovery Funds under CFDA 21.027 (“ARPA Funds”), under Section 603 of Title VI the Social Security Act, as amended by Section 9901 of the American Rescue Plan Act of 2021 (“ARPA”) (Subtitle M of Title IX of Public Law 117-2); and the City has allocated ARPA Funds to provide funding for appropriate and qualifying expenditures as allowed under the Treasury Final Rule “Coronavirus State and Local Fiscal Recovery Funds” (87 Fed. Reg. 4446).

For many years, Detroit residents have faced unacceptably high levels of violent crime. While violent crime fell in 2022, the level remains far too high: last year, 309 homicides and 959 non-fatal shootings occurred within the City. Detroit families deserve to feel safe in their communities, and to reduce violence, the City is investing ARPA Funds both 1) to prevent violent crime and 2) to solve violent crimes and arrest the people who commit them.

Bid Information

No Bid- This is a request for applications for a NOFA #183274, which opened on March 8, 2023 and closed April 10, 2023. There are several winning applications *Contracts are listed next to vendor below. The winning applications were based upon a scoring system consisting of the following: Experience Similar Services:-35 points, Capacity: 30 points, Thoroughness of Application:35 points= 100 points in Total.

- Other Bids:
- *Detroit 300 C.A.T., LLC- 80 points- Contract 6005446- 4th
 - *Force Detroit – 81 points- Contract 6005413- 3rd
 - *New Era Community Connection – 75points- Contract 6005412- 5th
 - *Wayne Metropolitan Community Action Agency- 87 points- Contract 6005403-1st
 - *Detroit Friends and Family- 84.33 points- Contract 6005401-2nd
 - *Detroit People’s Community- 73.66 points- Contract 6005402- 6th
 - Emerging Industries Training Institute- 68.66 points
 - Fit4Life- 43.66 points
 - Guns Down Love Up- 44.33
 - Hand of Hope/ Live in Peace- 63.66 points
 - Historic Boston Edison Assoc.- 0 points
 - HOTEP Christian Services- 12 points
 - Icon 1o- 76.66 points
 - The Anthony Taylor Organization- 25.6 points
 - The Detroit Assoc. of Black Organizations- 74 points
 - The Ivey League Companies- 5 points
 - The Movement Stop the Violence Detroit- 0 points

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005412 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: New Era Community Connection – Location: 17301 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Bid Information- continued:

- The open Door Church o God in Christ- 60.66 points**
- TMI Detroit, Inc.- 61.66 points**
- Women, Children & Families United- 41.33 points**
- Word in Action Christian Center- 66 points**
- Arab American & Chaldean Council- 64 points**
- Black American Rising- 71.66 points**
- Community Aid & Development Corp.- 47.66 points**

Contract Details:

Vendor: **New Era Community**
Amount: **\$1,400,000.00**

BID: 5th - 75 points
End Date: July 31, 2024

Services- continued:

- **Change community conditions and culture in areas experiencing high violence to sustainably reduce violence.**
- **Ensure compliance with applicable laws, regulations, and policies from the federal government, State of Michigan, and the City of Detroit**

DELIVARABLES • Daily engagement with Detroit residents and community organizations

- **Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.**
- **Monthly invoices to the City of Detroit, including documentation confirming that expenditures have been used for eligible uses and in accordance with applicable federal and City requirements.**
- **Quarterly reporting on programmatic and financial outcomes**

Program Structure:

Base Budget and Performance Grants Each subrecipient has a base budget, or a fixed grant amount that can be used for program expenses. In addition, subrecipients can earn a performance grant, providing additional funds to sustain or expand their programming, by meeting certain performance criteria.

- **Base budget.** Each subrecipient has been awarded a base budget, as identified in this contract. The base budget is a guaranteed funding amount that can be used for program expenses, including staff salaries, benefits, and other expenses; facilities; supplies; community activities; and other costs.
- **Performance grant.** In addition to the base budget, subrecipients will have the opportunity to earn a performance grant totaling \$700,000 if they successfully reduce homicides and non-fatal shootings in their CVI Zone.

To summarize, performance grants will be awarded as follows:

Performance Grant Criteria Summary		
If a grantee	reduces the CVI Score during the current quarter to below its level during the same quarter in the prior year	
And the percent decline in the grantee’s CVI Score is greater than the trend in the citywide CVI Score by at least	10 percentage points	20 percentage points
The City will award a performance grant of	Level One	Level Two
Expected to be roughly	\$87,500 per quarter	\$175,000 per quarter

Subrecipients may not use performance grants for any of the following:

- ♣ **Uses of funds for an activity not authorized by ARPA or prohibited by the sections of 2 CFR 200 applicable to the Coronavirus Local Fiscal Recovery Fund (e.g., use of funds for personal rather than programmatic activities; use of funds to purchase alcohol).**

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005412 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: New Era Community Connection – Location: 17301 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

The City will award a performance grant of	Level One	Level Two
Expected to be roughly	\$87,500 per quarter	\$175,000 per quarter

Subrecipients may not use performance grants for any of the following:

- ♣ Uses of funds for an activity not authorized by ARPA or prohibited by the sections of 2 CFR 200 applicable to the Coronavirus Local Fiscal Recovery Fund (e.g., use of funds for personal rather than programmatic activities; use of funds to purchase alcohol).
- ♣ Performance grants for staff retention or performance incentives – either cash or in-kind – valued at over \$7,500 per fiscal year. If using performance grants for staff retention incentives, the Subrecipient must set a minimum retention period for the staff member to remain employed by the organization in order to retain the incentive funding.
- ♣ Travel (including trainings, conferences, or retreats) that does not serve a specific programmatic purpose or for which the airfare cost exceeds the lowest economy fare class (as defined by 2 CFR 200.475) or lodging and incidental costs exceed 125% of U.S. General Services Administration per diem
- ♣ Parties, events, or entertainment expenses that do not serve a specific programmatic purpose. Any expenses in these categories must be submitted in a budget to the City of Detroit for prior written approval before being incurred.
- ♣ Capital investments where over 50 percent of the asset’s use during the contract period (i.e., square footage for buildings, miles travelled for vehicles) will support activities outside of the CVI program established by this contract.

At any time, if the City has a reasonable suspicion that a grantee has attempted to displace violent crime from its CVI Zone to another geographic area, rather than preventing violent crime from occurring, the City in its sole discretion may terminate the grant of that organization. Displacing violent crime to another geographic area includes any inducement, collusion, agreement, or monetary or non-monetary benefit exchanged between the grantee, its agents or representatives, and individuals or groups involved in criminal activity.

MILESTONES

Milestone	Delivery Date
The City signs agreements with subrecipients	No later than July 1, 2023
CVI services begin	July 2023
Performance measurement begins	August 1, 2023
First quarter of performance measurement ends	October 31, 2023
Second quarter of performance measurement ends	January 31, 2023
Third quarter of performance measurement ends	April 30, 2024
Fourth quarter of performance measurement ends	July 31, 2024

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005412 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: New Era Community Connection – Location: 17301 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

Hypothetical Example One: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	6	12	18	30	92	184	307	491
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Outcome	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	30	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	30 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-14.3%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-2.0%	
	Analysis:	CVI Zone decline is 12.3 percentage points greater than citywide trend	
	Outcome:	Levelone performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			Yes

Hypothetical Example Two: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	7	14	18	32	76	152	284	436
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Amount	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	32	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	32 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-8.6%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-13.0%	
	Analysis:	CVI Zone decline is 4.4 percentage points lower than citywide trend	
	Outcome:	No performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			No

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005412 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: New Era Community Connection – Location: 17301 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

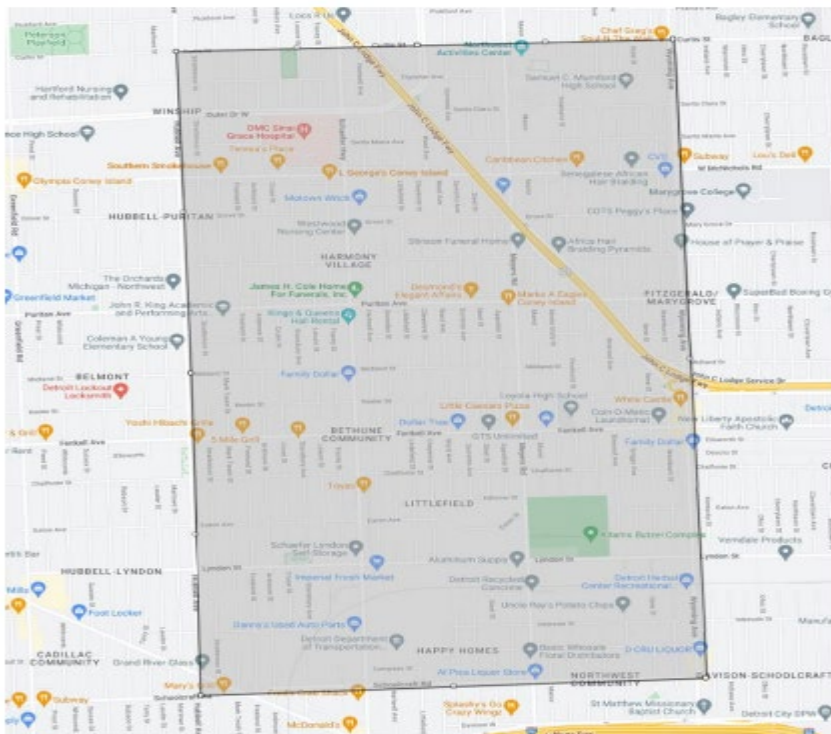
SUBRECIPIENT RESPONSIBILITIES

- **Conducting CVI activities**
- **Engagement with Detroit residents and community organizations**
- **Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.**
- **Maintaining policies, procedures, and systems to comply with applicable grants, financial, and compliance requirements.**
- **Invoicing the City of Detroit and documenting eligible expenditures**
- **Collecting data required to satisfy reporting requirements.**

CITY RESPONSIBILITIES

- **Provide strategic direction.**
- **Oversee implementation of CVI services and regularly engage with grantees.**
- **Regularly provide grantees with data on homicides and non-fatal shootings in their CVI Zone to allow grantees to track their own performance.**
- **Serve as the point of contact for community-based organizations and/or partnerships.**
- **Maintain final responsibility for compliance with ARPA rules, including reporting requirements, and overall program performance.**

CVI Zone: New Era Community Connection shall provide community violence intervention (CVI) services within the geographic area bounded by Curtis Ave, Wyoming Ave, Schoolcraft Rd, and Hubbell St, as shown on the map below. This area shall constitute New Era Community Connection's CVI Zone and data on homicides and non-fatal shootings from this area will be used to measure New Era Community Connection's performance for the purposes of awarding performance grants.



Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005412 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: New Era Community Connection – Location: 17301 Livernois, Detroit, MI 48221 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Fees:

New Era Community Connection
July 1, 2023 – July 31, 2024

Line Item	FTE Level (if applicable)	Budget
Resource call center rent & utilities		\$60,000
Office equipment & repairs		\$10,000
Mobile resource hub bus		
Gasoline		\$12,000
Maintenance & insurance		\$8,000
Staffing		
Director of operations	1	\$80,000
Chief administrative officer	1	\$50,000
Executive assistant	1	\$40,000
Office manager	1	\$30,000
Administrative secretary	1	\$24,000
Certified public accountant		\$6,000
Safe zone mobile application technician	0.5	\$30,000
Day shift: field leader	0.5	\$30,000
Night shift: field leader	0.5	\$30,000
Community patrol unit	0.5	\$105,000
Safe zone mobile application: call center technician		\$24,000
Fiscal sponsor partner		\$56,000
Programs annual budget		
Hood 2 hood community resource		\$10,000
Self-defense program		\$5,000
Whistle system		\$5,000
Safe Zone mobile application		\$10,000
Conflict resolution		\$10,000
Melanated minds mental health		\$10,000
Tangie's ride		\$10,000
Uniforms & equipment		\$25,000
Marketing & engagement		\$20,000
TOTAL		\$700,000

HEALTH- Waiver Requested

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Funding:

Account String: 3923-22006-251111-617900
Fund Account Name: American Rescue Plan Act- ARPA
Appropriation Name: ARPA - Neighborhood Investments 2
Funds Available: \$18,516,507 as of June 16, 2023

Tax Clearances Expiration Date: 8-26-23

Political Contributions and Expenditures Statement:

Signed: 8-30-22 Contributions: None

Consolidated Affidavits

Date signed: 8-30-22

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
***Accepts Resumes;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC 1).

Background Information:

The City of Detroit has received funds from the United States Department of the Treasury (the “Treasury”) pursuant to the Coronavirus State and Local Fiscal Recovery Funds under CFDA 21.027 (“ARPA Funds”), under Section 603 of Title VI the Social Security Act, as amended by Section 9901 of the American Rescue Plan Act of 2021 (“ARPA”) (Subtitle M of Title IX of Public Law 117-2); and the City has allocated ARPA Funds to provide funding for appropriate and qualifying expenditures as allowed under the Treasury Final Rule “Coronavirus State and Local Fiscal Recovery Funds” (87 Fed. Reg. 4446).

For many years, Detroit residents have faced unacceptably high levels of violent crime. While violent crime fell in 2022, the level remains far too high: last year, 309 homicides and 959 non-fatal shootings occurred within the City. Detroit families deserve to feel safe in their communities, and to reduce violence, the City is investing ARPA Funds both 1) to prevent violent crime and 2) to solve violent crimes and arrest the people who commit them.

Bid Information

No Bid- This is a request for applications for a NOFA #183274, which opened on March 8, 2023 and closed April 10, 2023. There are several winning applications *Contracts are listed next to vendor below. The winning applications were based upon a scoring system consisting of the following: Experience Similar Services:-35 points, Capacity: 30 points, Thoroughness of Application:35 points= 100 points in Total.

Other Bids: *Detroit 300 C.A.T., LLC- 80 points- Contract 6005446- 4th
*Force Detroit – 81 points- Contract 6005413- 3rd
*New Era Community Connection – 75points- Contract 6005412- 5th
*Wayne Metropolitan Community Action Agency- 87 points- Contract 6005403-1st
*Detroit Friends and Family- 84.33 points- Contract 6005401-2nd
*Detroit People’s Community- 73.66 points- Contract 6005402- 6th
Emerging Industries Training Institute- 68.66 points
Fit4Life- 43.66 points
Guns Down Love Up- 44.33
Hand of Hope/ Live in Peace- 63.66 points
Historic Boston Edison Assoc.- 0 points
HOTEP Christian Services- 12 points
Icon 1o- 76.66 points
The Anthony Taylor Organization- 25.6 points
The Detroit Assoc. of Black Organizations- 74 points
The Ivey League Companies- 5 points
The Movement Stop the Violence Detroit- 0 points

Contract discussion continued on next page.

HEALTH- Waiver Requested

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Bid Information- continued:

- The open Door Church o God in Christ- 60.66 points**
- TMI Detroit, Inc.- 61.66 points**
- Women, Children & Families United- 41.33 points**
- Word in Action Christian Center- 66 points**
- Arab American & Chaldean Council- 64 points**
- Black American Rising- 71.66 points**
- Community Aid & Development Corp.- 47.66 points**

Contract Details:

Vendor: **Wayne Metropolitan Community Action Agency** Bid: **1st- 87 points**
Amount: **\$1,400,000.00** End Date: **July 31, 2024**

Services:

GOALS AND OBJECTIVES

- **Reduce homicides and non-fatal shootings in the CVI Zone through CVI tactics.**
- **Foster reduction in total homicides and non-fatal shootings throughout the City of Detroit**
- **Build deep, trusting relationships with community residents.**

Services- continued:

- **Change community conditions and culture in areas experiencing high violence to sustainably reduce violence.**
- **Ensure compliance with applicable laws, regulations, and policies from the federal government, State of Michigan, and the City of Detroit**

DELIVARABLES • Daily engagement with Detroit residents and community organizations

- **Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.**
- **Monthly invoices to the City of Detroit, including documentation confirming that expenditures have been used for eligible uses and in accordance with applicable federal and City requirements.**
- **Quarterly reporting on programmatic and financial outcomes**

Program Structure:

Base Budget and Performance Grants Each subrecipient has a base budget, or a fixed grant amount that can be used for program expenses. In addition, subrecipients can earn a performance grant, providing additional funds to sustain or expand their programming, by meeting certain performance criteria.

- **Base budget.** Each subrecipient has been awarded a base budget, as identified in this contract. The base budget is a guaranteed funding amount that can be used for program expenses, including staff salaries, benefits, and other expenses; facilities; supplies; community activities; and other costs.
- **Performance grant.** In addition to the base budget, subrecipients will have the opportunity to earn a performance grant totaling \$700,000 if they successfully reduce homicides and non-fatal shootings in their CVI Zone.

To summarize, performance grants will be awarded as follows:

Performance Grant Criteria Summary		
If a grantee	reduces the CVI Score during the current quarter to below its level during the same quarter in the prior year	
And the percent decline in the grantee’s CVI Score is greater than the trend in the citywide CVI Score by at least	10 percentage points	20 percentage points

Contract discussion continued on next page.

HEALTH- Waiver Requested- continued:

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

The City will award a performance grant of	Level One	Level Two
Expected to be roughly	\$87,500 per quarter	\$175,000 per quarter

Subrecipients may not use performance grants for any of the following:

- ♣ Uses of funds for an activity not authorized by ARPA or prohibited by the sections of 2 CFR 200 applicable to the Coronavirus Local Fiscal Recovery Fund (e.g., use of funds for personal rather than programmatic activities; use of funds to purchase alcohol).
- ♣ Performance grants for staff retention or performance incentives – either cash or in-kind – valued at over \$7,500 per fiscal year. If using performance grants for staff retention incentives, the Subrecipient must set a minimum retention period for the staff member to remain employed by the organization in order to retain the incentive funding.
- ♣ Travel (including trainings, conferences, or retreats) that does not serve a specific programmatic purpose or for which the airfare cost exceeds the lowest economy fare class (as defined by 2 CFR 200.475) or lodging and incidental costs exceed 125% of U.S. General Services Administration per diem
- ♣ Parties, events, or entertainment expenses that do not serve a specific programmatic purpose. Any expenses in these categories must be submitted in a budget to the City of Detroit for prior written approval before being incurred.
- ♣ Capital investments where over 50 percent of the asset’s use during the contract period (i.e., square footage for buildings, miles travelled for vehicles) will support activities outside of the CVI program established by this contract.

At any time, if the City has a reasonable suspicion that a grantee has attempted to displace violent crime from its CVI Zone to another geographic area, rather than preventing violent crime from occurring, the City in its sole discretion may terminate the grant of that organization. Displacing violent crime to another geographic area includes any inducement, collusion, agreement, or monetary or non-monetary benefit exchanged between the grantee, its agents or representatives, and individuals or groups involved in criminal activity.

MILESTONES

Milestone	Delivery Date
The City signs agreements with subrecipients	No later than July 1, 2023
CVI services begin	July 2023
Performance measurement begins	August 1, 2023
First quarter of performance measurement ends	October 31, 2023
Second quarter of performance measurement ends	January 31, 2023
Third quarter of performance measurement ends	April 30, 2024
Fourth quarter of performance measurement ends	July 31, 2024

Contract discussion continued on next page.

HEALTH- Waiver Requested- continued:

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

Hypothetical Example One: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	6	12	18	30	92	184	307	491
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Outcome	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	30	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	30 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-14.3%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-2.0%	
	Analysis:	CVI Zone decline is 12.3 percentage points greater than citywide trend	
	Outcome:	Levelone performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			Yes

Hypothetical Example Two: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	7	14	18	32	76	152	284	436
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Amount	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	32	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	32 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-8.6%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-13.0%	
	Analysis:	CVI Zone decline is 4.4 percentage points lower than citywide trend	
	Outcome:	No performance grant	<input type="checkbox"/>
Is Performance Grant Awarded?			No

Contract discussion continued on next page.

HEALTH- Waiver Requested- continued:

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

SUBRECIPIENT RESPONSIBILITIES

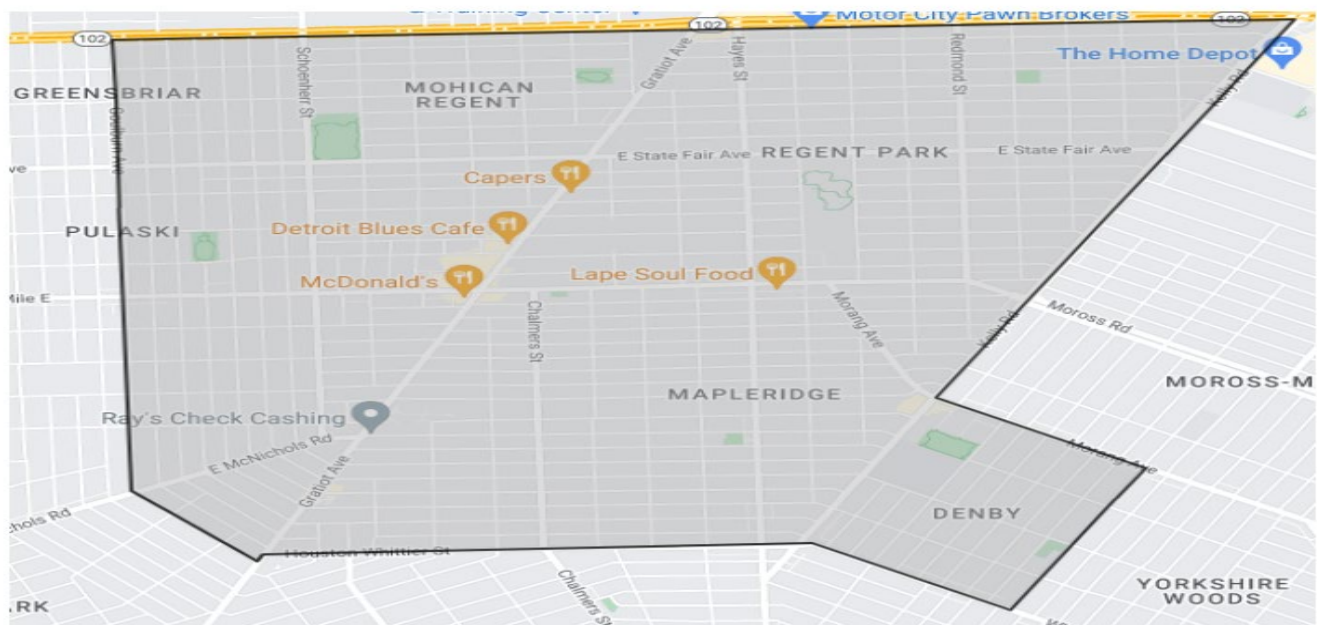
- Conducting CVI activities
- Engagement with Detroit residents and community organizations
- Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.
- Maintaining policies, procedures, and systems to comply with applicable grants, financial, and compliance requirements.
- Invoicing the City of Detroit and documenting eligible expenditures
- Collecting data required to satisfy reporting requirements.

CITY RESPONSIBILITIES

- Provide strategic direction.
- Oversee implementation of CVI services and regularly engage with grantees.
- Regularly provide grantees with data on homicides and non-fatal shootings in their CVI Zone to allow grantees to track their own performance.
- Serve as the point of contact for community-based organizations and/or partnerships.
- Maintain final responsibility for compliance with ARPA rules, including reporting requirements, and overall program performance.

CVI Zone: Wayne Metropolitan Community Action, Denby Neighborhood Alliance, and Camp Restore (Wayne Metro) shall provide community violence intervention (CVI) services within the geographic area shown on the map below. This area shall constitute Wayne Metro’s CVI Zone and data on homicides and non-fatal shootings from this area will be used to measure performance for the purposes of awarding performance grants.

The boundaries of this CVI Zone are:
8 Mile from Goulburn Ave to Kelly Road
Kelly Road to Morang Ave
Morang Ave to Lakepointe St
Lakepointe St to Whittier Ave
Whittier Ave to Goulburn Ave
Goulburn Ave back to 8 Mile



Contract discussion continued on next page.

HEALTH- Waiver Requested- continued:

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Fees:

**Wayne Metropolitan Community Action Agency, Denby Neighborhood Alliance,
and Camp Restore**
July 1, 2023 – July 31, 2024

Category	ARPA Request	Other Sources	Annual Total
a. Personnel	\$19,404	\$0	\$19,404
b. Fringe Benefits	\$5,821	\$0	\$5,821
c. Travel			
d. Equipment			
e. Supplies	\$5,620	0	\$5,620
f. Contractual	\$75,000		\$75,000
g. Sub-Granting	\$550,000		\$550,000
h. Other	\$42,000		\$42,000
i. Total Direct Charges	\$697,845		\$697,845
j. Indirect Charges (Pools)	\$2,155		\$2,155
k. TOTAL	\$700,000		\$700,000

Budget Narrative:

Personnel \$19,404

1. Program Coordinator - Participatory Grants Making for .15 FTE based on an annual salary of \$55,182
2. Grant Coordinator .14 FTE based on an annual salary of \$55,182
3. GRANT ACCOUNTANT II .05 FTE based on an annual salary of 68,016

Fringes \$5,821 - Fringes calculated at 30% for all Personnel Staff

Supplies \$5,620

Contract discussion continued on next page.

HEALTH- Waiver Requested- continued:

6005403 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Wayne Metropolitan Community Action Agency – Location: 7310 Woodward, Detroit, MI 48202 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

8. **Support Returning Citizens:** Providing and connecting returning citizens with resources and programs including City of Detroit services to establish literacy, skills training, proper identification, housing, and employment. Including a partnership with S&D PJ Housing, RAHAM Inc. - \$75,000
9. **Vocational training** in skilled trades programs for those struggling to find employment or to meet the financial needs of their family. Includes program with local contractors and Grow Detroit Young Talent - \$60,000
 - o Partners include GDYT, A.N.D. Building & Construction, and Mr. Bright Guy Electric
10. **Respond to neighborhood violence** in tandem with the police, social services, RAHAM Inc. co-developing a community response plan to violent situations. - \$75,000

Other \$42,000

\$30,000 - Capacity Building Stipend for Engagement Team \$1000 per meeting * 30 meeting/year
Volunteers Stipends: 20 volunteers * 12 months *\$50 per volunteer = \$12,000

Indirect Charges (Pools) \$2,155

Includes our Occupancy, Communication, Supplies & Accountancy Pool based on FTE 0.34 FTE
*\$544 per month *12 months

- Weekly BBQs (\$2520): \$140 per BBQ (Food, drinks, snacks, cookies, plates, cups, plasticware) for about 18 weeks per year
- Planning Meetings (\$2100): \$70 per meeting *4 meetings per month in the first 3 months, then 2 meetings per month for 9 months
- Printing \$1000 - Printing (Brochures, Outreach Postcards, Directional Event Signs, Table Cloths, Pictures, Informational Pamphlets)

Contractual \$75,000

Working with Camp Restore to run the CVI Program with below staffing

- Program Director (1 FTE)
- Director of Marketing & Development (0.1 FTE)
- Executive Director (0.1 FTE)
- Engagement Team (1 Director, 0.5 FTE; 1-2 volunteers, stipends)

Sub-Granting \$550,000

Subgrantee Awards to multiple Non-Profit Organizations, partnership with other community members or community organizations to deliver services. *Detailed estimate below to support Community Violence Prevention and Intervention efforts in the (5) proposed CVI zones.*

1. **Drug Education:** Educate community residents, youth and parents on opioid and substance use - \$30,000
 - o Partners include the Community Anti-drug Coalition of America
2. **K-12 Safety Education:** Educate youth on strategies to stay safe in their own neighborhoods - \$30,000
 - o Partners include local NPOs, Ceasefire, RAHAM Inc and The Brotherhood
3. **Resident Safety Efforts:** Harness the power of residents as Shotstoppers by bringing together community efforts and developing and supporting block clubs. - \$85,000
 - o Partners include the Bishop Russell Mann Network, Maiden United Block Club, Eastside Unity, Yorkshire Woods Community Organization, and many more community associations & block clubs
4. **Build safe walking zones:** Provide safe blocks, safe walking paths, and hope by identifying areas of blight, excessive debris and sun safe structures, leading to neighborhood beautification, including: - \$70,000
 - o Partners include RAHAM Inc., Maiden United Block Club, Eastside Unity, Yorkshire Woods Community Organization, and many more community associations, block clubs, and leaders
5. **Vocationally Ready Youth & Adults:** Raise the graduation and proficiency level of students and adults through tutoring and education services - \$20,000
6. **Emotionally Healthy & Supported Residents:** Support the development of space for a youth mentoring program with resources for families - \$85,000
 - o Partners include RAHAM Inc. and The Brotherhood
7. **Increased Literacy Level** within the community - \$20,000
 - o Partners include Hard Court Hitters

HEALTH- Waiver Requested

6005402 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Peoples Community – Location: 15354 Piedmont, Detroit, MI 48322 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Funding:

Account String: 3923-22006-251111-617900
Fund Account Name: American Rescue Plan Act- ARPA
Appropriation Name: ARPA - Neighborhood Investments 2
Funds Available: \$18,516,507 as of June 16, 2023

Tax Clearances Expiration Date: 12-15-23

Political Contributions and Expenditures Statement:

Signed: 4-9-23 Contributions: None

Consolidated Affidavits

Date signed: 4-9-23

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC 1).

Background Information:

The City of Detroit has received funds from the United States Department of the Treasury (the “Treasury”) pursuant to the Coronavirus State and Local Fiscal Recovery Funds under CFDA 21.027 (“ARPA Funds”), under Section 603 of Title VI the Social Security Act, as amended by Section 9901 of the American Rescue Plan Act of 2021 (“ARPA”) (Subtitle M of Title IX of Public Law 117-2); and the City has allocated ARPA Funds to provide funding for appropriate and qualifying expenditures as allowed under the Treasury Final Rule “Coronavirus State and Local Fiscal Recovery Funds” (87 Fed. Reg. 4446).

For many years, Detroit residents have faced unacceptably high levels of violent crime. While violent crime fell in 2022, the level remains far too high: last year, 309 homicides and 959 non-fatal shootings occurred within the City. Detroit families deserve to feel safe in their communities, and to reduce violence, the City is investing ARPA Funds both 1) to prevent violent crime and 2) to solve violent crimes and arrest the people who commit them.

Bid Information

No Bid- This is a request for applications for a NOFA #183274, which opened on March 8, 2023 and closed April 10, 2023. There are several winning applications *Contracts are listed next to vendor below. The winning applications were based upon a scoring system consisting of the following: Experience Similar Services:-35 points, Capacity: 30 points, Thoroughness of Application:35 points= 100 points in Total.

- Other Bids: *Detroit 300 C.A.T., LLC- 80 points- Contract 6005446- 4th
*Force Detroit – 81 points- Contract 6005413- 3rd
*New Era Community Connection – 75points- Contract 6005412- 5th
*Wayne Metropolitan Community Action Agency- 87 points- Contract 6005403-1st
*Detroit Friends and Family- 84.33 points- Contract 6005401-2nd
*Detroit People’s Community- 73.66 points- Contract 6005402- 6th
Emerging Industries Training Institute- 68.66 points
Fit4Life- 43.66 points
Guns Down Love Up- 44.33
Hand of Hope/ Live in Peace- 63.66 points
Historic Boston Edison Assoc.- 0 points
HOTEP Christian Services- 12 points
Icon 1o- 76.66 points
The Anthony Taylor Organization- 25.6 points
The Detroit Assoc. of Black Organizations- 74 points
The Ivey League Companies- 5 points
The Movement Stop the Violence Detroit- 0 points

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005402 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Peoples Community – Location: 15354 Piedmont, Detroit, MI 48322 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Bid Information- continued:

- The open Door Church o God in Christ- 60.66 points**
- TMI Detroit, Inc.- 61.66 points**
- Women, Children & Families United- 41.33 points**
- Word in Action Christian Center- 66 points**
- Arab American & Chaldean Council- 64 points**
- Black American Rising- 71.66 points**
- Community Aid & Development Corp.- 47.66 points**

Contract Details:

Vendor: **Detroit People’s Community**
Amount: **\$1,400,000.00**

Bid: 6th – 73.66
End Date: July 31, 2024

Services:

GOALS AND OBJECTIVES

- **Reduce homicides and non-fatal shootings in the CVI Zone through CVI tactics.**
- **Foster reduction in total homicides and non-fatal shootings throughout the City of Detroit**
- **Build deep, trusting relationships with community residents.**

Services- continued:

- **Change community conditions and culture in areas experiencing high violence to sustainably reduce violence.**
- **Ensure compliance with applicable laws, regulations, and policies from the federal government, State of Michigan, and the City of Detroit**

DELIVARBLES • Daily engagement with Detroit residents and community organizations

- **Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.**
- **Monthly invoices to the City of Detroit, including documentation confirming that expenditures have been used for eligible uses and in accordance with applicable federal and City requirements.**
- **Quarterly reporting on programmatic and financial outcomes**

Program Structure:

Base Budget and Performance Grants Each subrecipient has a base budget, or a fixed grant amount that can be used for program expenses. In addition, subrecipients can earn a performance grant, providing additional funds to sustain or expand their programming, by meeting certain performance criteria.

- **Base budget.** Each subrecipient has been awarded a base budget, as identified in this contract. The base budget is a guaranteed funding amount that can be used for program expenses, including staff salaries, benefits, and other expenses; facilities; supplies; community activities; and other costs.
- **Performance grant.** In addition to the base budget, subrecipients will have the opportunity to earn a performance grant totaling \$700,000 if they successfully reduce homicides and non-fatal shootings in their CVI Zone.

To summarize, performance grants will be awarded as follows:

Performance Grant Criteria Summary		
If a grantee	reduces the CVI Score during the current quarter to below its level during the same quarter in the prior year	
And the percent decline in the grantee’s CVI Score is greater than the trend in the citywide CVI Score by at least	10 percentage points	20 percentage points

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005402 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Peoples Community – Location: 15354 Piedmont, Detroit, MI 48322 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

The City will award a performance grant of	Level One	Level Two
Expected to be roughly	\$87,500 per quarter	\$175,000 per quarter

Subrecipients may not use performance grants for any of the following:

- ♣ Uses of funds for an activity not authorized by ARPA or prohibited by the sections of 2 CFR 200 applicable to the Coronavirus Local Fiscal Recovery Fund (e.g., use of funds for personal rather than programmatic activities; use of funds to purchase alcohol).
- ♣ Performance grants for staff retention or performance incentives – either cash or in-kind – valued at over \$7,500 per fiscal year. If using performance grants for staff retention incentives, the Subrecipient must set a minimum retention period for the staff member to remain employed by the organization in order to retain the incentive funding.
- ♣ Travel (including trainings, conferences, or retreats) that does not serve a specific programmatic purpose or for which the airfare cost exceeds the lowest economy fare class (as defined by 2 CFR 200.475) or lodging and incidental costs exceed 125% of U.S. General Services Administration per diem
- ♣ Parties, events, or entertainment expenses that do not serve a specific programmatic purpose. Any expenses in these categories must be submitted in a budget to the City of Detroit for prior written approval before being incurred.
- ♣ Capital investments where over 50 percent of the asset’s use during the contract period (i.e., square footage for buildings, miles travelled for vehicles) will support activities outside of the CVI program established by this contract.

At any time, if the City has a reasonable suspicion that a grantee has attempted to displace violent crime from its CVI Zone to another geographic area, rather than preventing violent crime from occurring, the City in its sole discretion may terminate the grant of that organization. Displacing violent crime to another geographic area includes any inducement, collusion, agreement, or monetary or non-monetary benefit exchanged between the grantee, its agents or representatives, and individuals or groups involved in criminal activity.

MILESTONES

Milestone	Delivery Date
The City signs agreements with subrecipients	No later than July 1, 2023
CVI services begin	July 2023
Performance measurement begins	August 1, 2023
First quarter of performance measurement ends	October 31, 2023
Second quarter of performance measurement ends	January 31, 2023
Third quarter of performance measurement ends	April 30, 2024
Fourth quarter of performance measurement ends	July 31, 2024

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005402 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Peoples Community – Location: 15354 Piedmont, Detroit, MI 48322 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

Hypothetical Example One: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	6	12	18	30	92	184	307	491
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Outcome	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	30	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	30 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-14.3%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-2.0%	
	Analysis:	CVI Zone decline is 12.3 percentage points greater than citywide trend	
	Outcome:	Levelone performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			Yes

Hypothetical Example Two: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	7	14	18	32	76	152	284	436
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Amount	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	32	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	32 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-8.6%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-13.0%	
	Analysis:	CVI Zone decline is 4.4 percentage points lower than citywide trend	
	Outcome:	No performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			No

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005402 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Peoples Community – Location: 15354 Piedmont, Detroit, MI 48322 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- *continued*:

SUBRECIPIENT RESPONSIBILITIES

- Conducting CVI activities
- Engagement with Detroit residents and community organizations
- Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.
- Maintaining policies, procedures, and systems to comply with applicable grants, financial, and compliance requirements.
- Invoicing the City of Detroit and documenting eligible expenditures
- Collecting data required to satisfy reporting requirements.

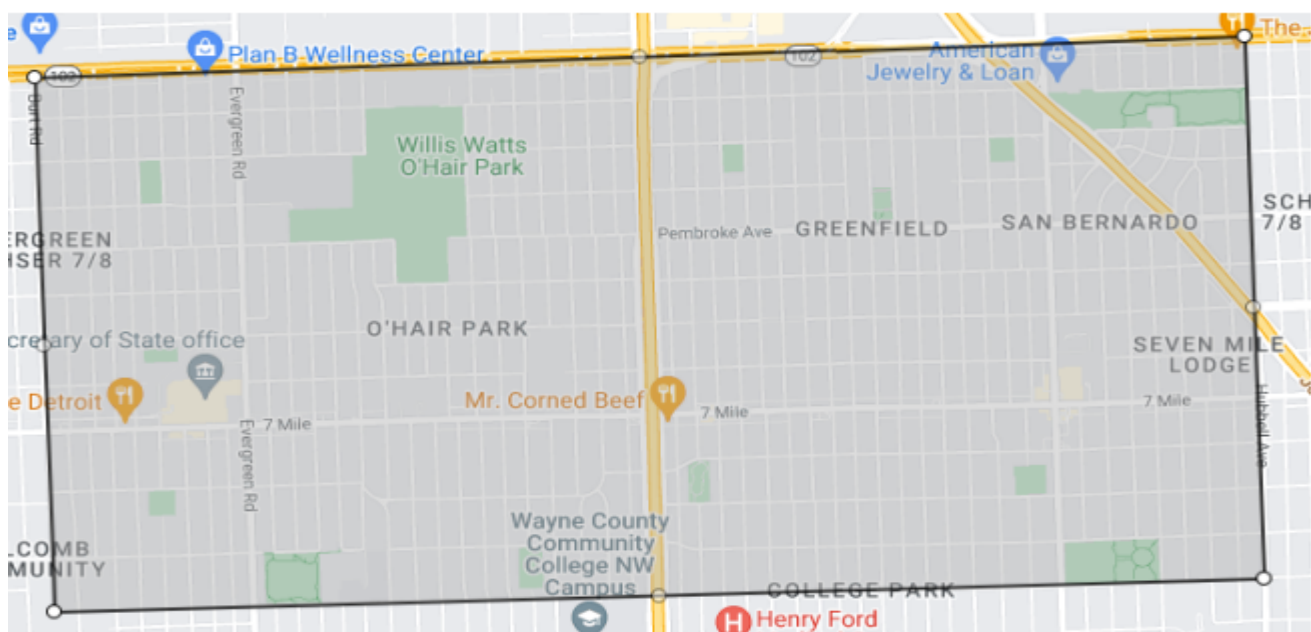
CITY RESPONSIBILITIES

- Provide strategic direction.
- Oversee implementation of CVI services and regularly engage with grantees.
- Regularly provide grantees with data on homicides and non-fatal shootings in their CVI Zone to allow grantees to track their own performance.
- Serve as the point of contact for community-based organizations and/or partnerships.
- Maintain final responsibility for compliance with ARPA rules, including reporting requirements, and overall program performance.

Attachment 2 to Exhibit A

CVI Zone: Detroit People’s Community shall provide community violence intervention (CVI) services within the geographic area shown on the map below. This area shall constitute Detroit People’s Community’s CVI Zone and data on homicides and non-fatal shootings from this area will be used to measure performance for the purposes of awarding performance grants.

The CVI Zone’s boundaries are: 8 Mile Road, Hubbell Avenue, Curtis Street, and Burt Road.



Contract discussion continued on next page.

Contracts submitted for referral on June 20, 2023

HEALTH- Waiver requested- continued:

6005402 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Peoples Community – Location: 15354 Piedmont, Detroit, MI 48322 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Fees:

Detroit People’s Community
July 1, 2023 – July 31, 2024

EXPENSE DETAILS	Narrative	Budget Summary		
		Federal	AMOUNT	FTE
SALARIES & WAGES				
	6.14%	\$ 43,000	Outreach Street worker Tyon Hawkins	1.00
	6.14%	\$ 43,000	Outreach Street worker	1.00
	6.14%	\$ 43,000	Outreach Street worker	1.00
	6.14%	\$ 43,000	Outreach Street worker	1.00
	6.14%	\$ 43,000	Outreach Street worker	1.00
	11.43%	\$ 80,000	Program Director Brandon Norris	1.00
	10.71%	\$ 75,000	Operation manager Jacqueline Robinson	1.00
	7.14%	\$ 50,000	School Community Liason Dontez Backer	1.00
	60.00%	\$ 420,000	SALARIES & WAGES SUBTOTAL	8.00

FRINGE BENEFITS	AMOUNT		NOTES
	\$ -		FRINGE BENEFITS SUBTOTAL
TRAVEL	AMOUNT		NOTES
	7.70%	\$ 53,916	Field trips for at-risk individuals.
	7.70%	\$ 53,916	TRAVEL SUBTOTAL
OPERATIONS	AMOUNT		NOTES
	7.14%	\$ 50,000	Emergency housing, utility assisting
		\$ 50,000	TRAVEL SUBTOTAL

CONTRACTUAL	AMOUNT		NOTES	
	3.57%	\$ 25,000	Music Director Tobias Smith	
	11.43%	\$ 80,000	Contingent Workers	
	4.29%	\$ 30,000	Rentry case worker	
		\$ 135,000	CONTRACTS SUBTOTAL	
OPERATING SUPPLIES / EXPENSES	AMOUNT		NOTES	
	0.71%	\$ 5,000	Laptops	
	0.71%	\$ 5,000	Printing supplies	
	0.71%	\$ 5,000	Apparel, uniforms	
		2.14%	\$ 15,000	OPERATING SUPPLIES / EXPENSE SUBTOTAL

EQUIPMENT	AMOUNT		NOTES	
		\$ -	OPERATING SUPPLIES / EXPENSE SUBTOTAL	
Direct Partipant Services	AMOUNT		IDENTIFY OTHER	
	0.73%	\$ 5,084	travel for training, transporting participants.	
	0.00%			
		0.73%	\$ 5,084	OTHER SUBTOTAL
OTHER	AMOUNT		IDENTIFY OTHER	
	3.00%	\$ 21,000	Alkebalan village fiducary fee	
		3.00%	\$ 21,000	OTHER SUBTOTAL
INDIRECT COSTS	AMOUNT		NOTES	%
			\$ -	INDIRECT SUBTOTAL
TOTAL	100.00%	\$ 700,000	Budget Summary	

HEALTH- Waiver Requested

6005401 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Friends and Family – Location: 250 East Harbortown, #1008, Detroit, MI 48207 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Funding:

Account String: 3923-22006-251111-617900

Fund Account Name: American Rescue Plan Act- ARPA

Appropriation Name: ARPA - Neighborhood Investments 2

Funds Available: \$18,516,507 as of June 16, 2023

Tax Clearances Expiration Date: 6-14-24

Political Contributions and Expenditures Statement:

Signed: 4-12-23 Contributions: 1-2021 Current Council

Consolidated Affidavits

Date signed: 4-12-23

Covenant of Equal Opportunity

Hiring Policy Compliance;
Employment Application Complies;

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record
Disclosure

ARPA Allowable Use:

The proposed project is deemed an allowable use within the State and Local Fiscal Recovery Funds (SLFRF) compliance and reporting guidance expenditure category for Public Health (EC 1).

Background Information:

The City of Detroit has received funds from the United States Department of the Treasury (the “Treasury”) pursuant to the Coronavirus State and Local Fiscal Recovery Funds under CFDA 21.027 (“ARPA Funds”), under Section 603 of Title VI the Social Security Act, as amended by Section 9901 of the American Rescue Plan Act of 2021 (“ARPA”) (Subtitle M of Title IX of Public Law 117-2); and the City has allocated ARPA Funds to provide funding for appropriate and qualifying expenditures as allowed under the Treasury Final Rule “Coronavirus State and Local Fiscal Recovery Funds” (87 Fed. Reg. 4446).

For many years, Detroit residents have faced unacceptably high levels of violent crime. While violent crime fell in 2022, the level remains far too high: last year, 309 homicides and 959 non-fatal shootings occurred within the City. Detroit families deserve to feel safe in their communities, and to reduce violence, the City is investing ARPA Funds both 1) to prevent violent crime and 2) to solve violent crimes and arrest the people who commit them.

Bid Information

No Bid- This is a request for applications for a NOFA #183274, which opened on March 8, 2023 and closed April 10, 2023. There are several winning applications *Contracts are listed next to vendor below. The winning applications were based upon a scoring system consisting of the following: Experience Similar Services:-35 points, Capacity: 30 points, Thoroughness of Application:35 points= 100 points in Total.

Other Bids: *Detroit 300 C.A.T., LLC- 80 points- Contract 6005446- 4th
*Force Detroit – 81 points- Contract 6005413- 3rd
*New Era Community Connection – 75points- Contract 6005412- 5th
*Wayne Metropolitan Community Action Agency- 87 points- Contract 6005403-1st
*Detroit Friends and Family- 84.33 points- Contract 6005401-2nd
*Detroit People’s Community- 73.66 points- Contract 6005402- 6th
Emerging Industries Training Institute- 68.66 points
Fit4Life- 43.66 points
Guns Down Love Up- 44.33
Hand of Hope/ Live in Peace- 63.66 points
Historic Boston Edison Assoc.- 0 points
HOTEP Christian Services- 12 points
Icon 1o- 76.66 points
The Anthony Taylor Organization- 25.6 points
The Detroit Assoc. of Black Organizations- 74 points
The Ivey League Companies- 5 points
The Movement Stop the Violence Detroit- 0 points

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005401 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Friends and Family – Location: 250 East Harbortown, #1008, Detroit, MI 48207 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Bid Information- continued:

- The open Door Church o God in Christ- 60.66 points**
- TMI Detroit, Inc.- 61.66 points**
- Women, Children & Families United- 41.33 points**
- Word in Action Christian Center- 66 points**
- Arab American & Chaldean Council- 64 points**
- Black American Rising- 71.66 points**
- Community Aid & Development Corp.- 47.66 points**

Contract Details:

Vendor: **Detroit Friends and Family**
Amount: **\$1,400,000.00**

Bid: 2nd – 84.33
End Date: July 31, 2024

Services:

GOALS AND OBJECTIVES

- **Reduce homicides and non-fatal shootings in the CVI Zone through CVI tactics.**
- **Foster reduction in total homicides and non-fatal shootings throughout the City of Detroit**
- **Build deep, trusting relationships with community residents.**

Services- continued:

- **Change community conditions and culture in areas experiencing high violence to sustainably reduce violence.**
- **Ensure compliance with applicable laws, regulations, and policies from the federal government, State of Michigan, and the City of Detroit**

DELIVARBLES • Daily engagement with Detroit residents and community organizations

- **Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.**
- **Monthly invoices to the City of Detroit, including documentation confirming that expenditures have been used for eligible uses and in accordance with applicable federal and City requirements.**
- **Quarterly reporting on programmatic and financial outcomes**

Program Structure:

Base Budget and Performance Grants Each subrecipient has a base budget, or a fixed grant amount that can be used for program expenses. In addition, subrecipients can earn a performance grant, providing additional funds to sustain or expand their programming, by meeting certain performance criteria.

- **Base budget.** Each subrecipient has been awarded a base budget, as identified in this contract. The base budget is a guaranteed funding amount that can be used for program expenses, including staff salaries, benefits, and other expenses; facilities; supplies; community activities; and other costs.
- **Performance grant.** In addition to the base budget, subrecipients will have the opportunity to earn a performance grant totaling \$700,000 if they successfully reduce homicides and non-fatal shootings in their CVI Zone.

To summarize, performance grants will be awarded as follows:

Performance Grant Criteria Summary		
If a grantee	reduces the CVI Score during the current quarter to below its level during the same quarter in the prior year	
And the percent decline in the grantee’s CVI Score is greater than the trend in the citywide CVI Score by at least	10 percentage points	20 percentage points

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005401 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Friends and Family – Location: 250 East Harbortown, #1008, Detroit, MI 48207 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

The City will award a performance grant of	Level One	Level Two
Expected to be roughly	\$87,500 per quarter	\$175,000 per quarter

Subrecipients may not use performance grants for any of the following:

- ♣ Uses of funds for an activity not authorized by ARPA or prohibited by the sections of 2 CFR 200 applicable to the Coronavirus Local Fiscal Recovery Fund (e.g., use of funds for personal rather than programmatic activities; use of funds to purchase alcohol).
- ♣ Performance grants for staff retention or performance incentives – either cash or in-kind – valued at over \$7,500 per fiscal year. If using performance grants for staff retention incentives, the Subrecipient must set a minimum retention period for the staff member to remain employed by the organization in order to retain the incentive funding.
- ♣ Travel (including trainings, conferences, or retreats) that does not serve a specific programmatic purpose or for which the airfare cost exceeds the lowest economy fare class (as defined by 2 CFR 200.475) or lodging and incidental costs exceed 125% of U.S. General Services Administration per diem
- ♣ Parties, events, or entertainment expenses that do not serve a specific programmatic purpose. Any expenses in these categories must be submitted in a budget to the City of Detroit for prior written approval before being incurred.
- ♣ Capital investments where over 50 percent of the asset’s use during the contract period (i.e., square footage for buildings, miles travelled for vehicles) will support activities outside of the CVI program established by this contract.

At any time, if the City has a reasonable suspicion that a grantee has attempted to displace violent crime from its CVI Zone to another geographic area, rather than preventing violent crime from occurring, the City in its sole discretion may terminate the grant of that organization. Displacing violent crime to another geographic area includes any inducement, collusion, agreement, or monetary or non-monetary benefit exchanged between the grantee, its agents or representatives, and individuals or groups involved in criminal activity.

MILESTONES

Milestone	Delivery Date
The City signs agreements with subrecipients	No later than July 1, 2023
CVI services begin	July 2023
Performance measurement begins	August 1, 2023
First quarter of performance measurement ends	October 31, 2023
Second quarter of performance measurement ends	January 31, 2024
Third quarter of performance measurement ends	April 30, 2024
Fourth quarter of performance measurement ends	July 31, 2024

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005401 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Friends and Family – Location: 250 East Harbortown, #1008, Detroit, MI 48207 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

Hypothetical Example One: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	6	12	18	30	92	184	307	491
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Outcome	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	30	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	30 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-14.3%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-2.0%	
	Analysis:	CVI Zone decline is 12.3 percentage points greater than citywide trend	
	Outcome:	Levelone performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			Yes

Hypothetical Example Two: Performance Grant Calculation

Time Period	CVI Zone				Citywide			
	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score	Homicides	Homicides with Double Weighting	Non-fatal Shootings	CVI Score
Q3 2023	7	14	18	32	76	152	284	436
Q3 2022	7	14	21	35	84	168	333	501

Performance Grant Criteria			
	Measure	Amount	Is Criteria Met?
Criteria One	CVI Score: CVI Zone: Current Quarter	32	
	CVI Score: CVI Zone: Same Quarter during Prior Year	35	
	Outcome:	32 is less than 35	<input checked="" type="checkbox"/>
Criteria Two	Percent Decline in CVI Score: CVI Zone: Current Quarter v. Same Quarter during Prior Year	-8.6%	
	Percent Decline in CVI Score: Citywide: Current Quarter v. Same Quarter during Prior Year	-13.0%	
	Analysis:	CVI Zone decline is 4.4 percentage points lower than citywide trend	
	Outcome:	No performance grant	<input checked="" type="checkbox"/>
Is Performance Grant Awarded?			No

Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005401 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Friends and Family – Location: 250 East Harbortown, #1008, Detroit, MI 48207 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Services- continued:

SUBRECIPIENT RESPONSIBILITIES

- Conducting CVI activities
- Engagement with Detroit residents and community organizations
- Regular participation in discussions with City staff managing the program to track progress, understand successes and challenges in delivering CVI services, and problem solve together.
- Maintaining policies, procedures, and systems to comply with applicable grants, financial, and compliance requirements.
- Invoicing the City of Detroit and documenting eligible expenditures
- Collecting data required to satisfy reporting requirements.

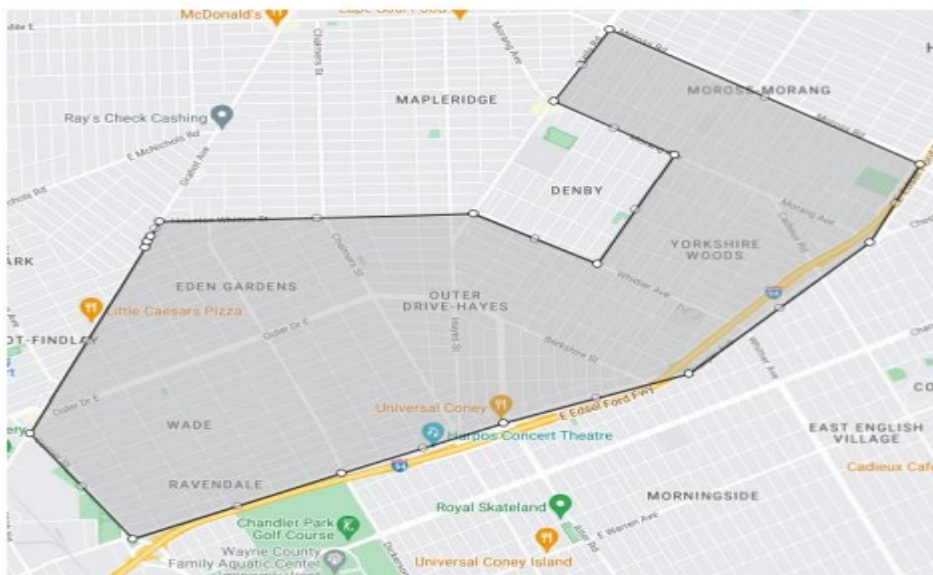
CITY RESPONSIBILITIES

- Provide strategic direction.
- Oversee implementation of CVI services and regularly engage with grantees.
- Regularly provide grantees with data on homicides and non-fatal shootings in their CVI Zone to allow grantees to track their own performance.
- Serve as the point of contact for community-based organizations and/or partnerships.
- Maintain final responsibility for compliance with ARPA rules, including reporting requirements, and overall program performance.

Attachment 2 to Exhibit A

CVI Zone: Detroit Friends and Family shall provide community violence intervention (CVI) services within the geographic area shown on the map below. This area shall constitute Detroit Friends and Family's CVI Zone and data on homicides and non-fatal shootings from this area will be used to measure performance for the purposes of awarding performance grants.

The boundaries of this CVI Zone are:
Moross Road from Kelly Road to Harper Ave
Harper Ave to Conner St
Conner St to Gratiot
Gratiot to Houston-Whittier
Houston-Whittier to Lakepointe St
Lakepointe St to Morang Ave
Morang Ave to Kelly Road
Kelly Road to Moross Road



Contract discussion continued on next page.

HEALTH- Waiver requested- continued:

6005401 100% ARPA Funding – To Provide Services to Reduce Violent Crime in the City of Detroit through Community Violence Intervention (CVI) Tactics. – Contractor: Detroit Friends and Family – Location: 250 East Harbortown, #1008, Detroit, MI 48207 – Contract Period: Upon City Council Approval through July 31, 2024 – Total Contract Amount: \$1,400,000.00.

Fees:

Detroit Friends and Family
July 1, 2023 – July 31, 2024

Staff:

<u>Name</u>	<u>Position</u>	<u>Rate</u>	<u>Hours/Week</u>	<u>Total/Year</u>
Cornelius Webb	Lead VIP ²	\$40.00/hour	30	\$62,400
Derrick Peterson	VIP	\$35.00/hour	25	\$45,500
Daineisha Stephens	OS ³	\$27.00/hour	25	\$35,100
Jeffrey McWilliam	OS	\$28.00/hour	25	\$36,400
Karon Todd	OS	\$25.00/hour	25	\$32,500
Kenyatta Sellars	OS	\$23.00/hour	25	\$29,900
Ray Winans	Manager	\$75.00/hour	20	\$78,000
Angelique Marineau	Analyst	\$32.00/hour	30	\$49,920
Ivy Simmons	Program Man.	\$50.00/hour	12	\$31,200
Staff Total: \$400,920				

Wraparound and Support:

Black Family Development-Social Services and Juvenile Justice:	\$60,000/year
Detroit Crime Commission-Fiduciary:	\$49,000/year
URGE Imprint-Organization Support:	\$49,000/year
MAN Network (Bishop Tony Russell)-Mediation Support:	\$50,000/year
Crisis Intervention-Rent assistance, Utilities, Transportation:	\$60,000/year
Facility Rental (Local Churches)-Meeting Spaces for Healing Circles:	\$24,000/year
Accounting:	\$7080/year
Wraparound Total:	\$299,080

Total Budget: \$700,000

Additional Information

*******Attestation for the purpose of vendor’s request to proceed with ARPA contracting with the City of Detroit pending SAM.gov registration and approval. Further, Vendor is aware that the contract it seeks to obtain from the City is funded solely with ARPA funds, and that the City may not, and will not unconditionally pay Vendor under any such contract for work prior to Vendor being successfully registered on SAM.gov and providing proof thereof to the City. If vendor is not approved, and any funds dispersed under contract a full refund must be made to the City of Detroit and/ or all services rendered fees will be waived., signed on June 16, 2023.**

CITYWIDE

6000575-A7 100% City Funding – AMEND 7 – To Provide Maintenance and Repair Operation Supplies Citywide. – Contractor: Grainger – Location: 1201 W. Lafayette Boulevard, Detroit, MI 48226 – Previous Contract Period: July 1, 2019 through June 29, 2023 – Amended Contract Period: Upon City Council through September 1, 2023 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$7,263,208.44.

Funding:

Account String: 1000-14057-230208-620100

Fund Account Name: **General Fund**

Appropriation Name: **OCFO Office of Depart.I Financial Services**

Funds Available: **\$50,760,500 as of June 16, 2023**

Tax Clearances Expiration Date: 4-4-24

Political Contributions and Expenditures Statement:

Signed: 4-15-23 Contributions: **None**

Consolidated Affidavits

Date signed: **4-15-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Previous Bid Information

Bid Information

None because this is an amendment to increase the duration by 2 months.

Contract Details:

Vendor: **Grainger**

Amount: **Remains the same \$7,263,208.44**

End Date: **+ 2 months to 9-1-2023**

Services/ Fees- Remain the same:

Remains the same: the MiDeal Agreement includes discounts of 10% to 45% from the standard pricing for hardware, paint, plumbing supplies, air filters, lighting and electrical supplies; power tools, garden supplies, sanitation/cleaning and janitorial supplies.

Catalog is available and used by all City Departments to enable City offices to acquire operating supplies as needed. Vendor has a Detroit-Based distribution center indicated to be located at 1201 W. Lafayette.

Additional Information

Contract 6000135 was approved July 12, 2016 for \$1,500,000; through April 2018, which was replaced by 6000575 after the MiDEAL linked to the contract expired.

Amendments 1 – 5 to Contract 6000575 added \$5,725,208.44 and extended the term by 4 years; through June 30, 2023.

FIRE- Waiver Requested

6005178 100% City Funding – To Provide an Inventory Management System. – Contractor: Shipcom Wireless, Inc. – Location: 11200 Richmond Avenue, Suite 552, Houston, TX 77082 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$792,835.00.

Funding:

Account String: **1000-29241-240080-617900**
Fund Account Name: **General Fund**
Appropriation Name: **Fire Services Infrastructure**
Funds Available: **\$793,664 as of June 16, 2023**

Tax Clearances Expiration Date: **1-19-24**

Political Contributions and Expenditures Statement:

Signed: **5-11-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-11-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Background Information:

The Apparatus and Logistics section of the Detroit Fire Department (City) is comprised of civilian and uniform employees. This small team is responsible for the twenty-four hour distribution of equipment, supplies, and assets related to fire operations and emergency medical services with a contract portfolio of approximately \$2.1 per year. City purchases, stores, and distributes at least 1,000 different items across many equipment, supply, and asset categories to include but are not limited to personal protective equipment, medical supplies (excluding narcotics), apparatus equipment, technical equipment, and household supplies. Using a centralized distribution point, supplies are distributed to approximately 1,200 people across 40 different locations.

Bid Information

Bid Opened on December 2, 2022 and was Closed on January 27, 2023; 10 Suppliers invited; 4 bids received; The vendors were scored on the following: Technical Proposal-7 points, Past Performance- 7 points, Scope of work and implementation plan- 35 points, Interview Presentation (Competitive range)- 11 points, Cost- 5 points, Phase 2- Prime Contractor Economic Development- 15 points, Phase 3- Development & performance of Prime Subcontractor(s) – 20 points- Total Overall 100 points.

**Other Bids: Application Technology, LLC- 32 points
PeoplePlus Software, LLC- 49 points
Bound Tree Medica, LLC- 27 points**

Contract Details:

Vendor: **Shipcom Wireless, Inc. 61 points** Amount: **\$792,835.00** End Date: **June 30, 2028**

Services:

The vendor shall provide the following products and services:

- 1- System and Technical Approach**
- 2- System Technology which includes at least the following:**
 - **Cloud Based, portable, scalable, mobile, enterprise class & easily accessible**
 - **Portable handheld devices**
 - **Integration with software & system currently in use by the city.**
 - **Regular on-going system maintenance, schedule, technical support, updates Licenses & training**
- 3- Security**
 - **Daily Backups**
 - **Authentication (single sign on)**
 - **Ability to limit ability to export/ import by security role**
 - **Compliance with the City of Detroit Security Standards**

Contract discussion continued on next page.

FIRE- Waiver Requested- continued:

6005178 100% City Funding – To Provide an Inventory Management System. – Contractor: Shipcom Wireless, Inc. – Location: 11200 Richmond Avenue, Suite 552, Houston, TX 77082 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$792,835.00.

4- Supply management

- Track supplies, apparatuses, equipment
- Ability to create custom assets
- Denote the difference in rig type

5- Inventory Management

- Facilitate Online Ordering through mobile and/ or portable device platform
- Receive inventory against purchase orders (PO) & transfer stock to sites companies, rigs & people
- Establish minimum & maximum inventory par levels

6- Asset Management

The System will maintain records for assets including, but not limited to:

- Purchase date, Maintenance schedule and records, Replacement Parts
- Useful life, Depreciation & Maintenance Tracking

7- Reporting- Customized Reporting

System Implementation- after approval by the Detroit City Council

- a. Phase 1 – Contract Kick-off, Initial System Design of Inventory and Asset Management Software System
 - b. Phase 2 – Technology Demonstration, Site / Vehicle Surveys, Platform Requirements Assessment
 - c. Phase 3 – System Integration and Training
 - d. Phase 4 – “Go Live” System Operation and Maintenance
- 8- System to system integration, on-boarding & testing

Vendor holds multiple International Organization for Standardization (ISO) Certifications, ISO 9001:2015 Quality Management System, ISO/IEC 27001:2013 Security Management System, ISO/IEC 20000- 1:2018 Information Technology Service Management System. Vendor’s QA Lead will lead the QA program over the duration of this project. For all definable tasks, Contractor creates Task Checklists which Configuration Teams, Integration Teams and Testing Team utilize to guide their activities. The Contractor’s QA engineer collects activity reports from project personnel and daily to the Project Manager to report any delays or technical issues. The Project Manager works with Technical Supervisors to correct issues and update schedules as necessary. The Project Manager will report any issues to the City within 24 hours of occurrence.

SCHEDULE For planning purposes, Contractor shall deliver a fully functional System within 15-17 weeks of contract award.

Fees:

Software Licenses (Unlimited DFD Users) 1 x Warehouse 8 x Battalions 37 x Engine Houses	Yearly	\$ 49,955.00	1 LT	\$ 49,955.00
Maintenance, Support & Hosting	Yearly	\$ 72,000.00	1 JB	\$ 72,000.00
Year 1 Total				\$ 276,615.00

Year 2	Year 3	Year 4	Year 5
\$ 124,315.00	\$ 127,422.88	\$ 130,608.45	\$ 133,873.66

Oracle Integration	5 Year w/ Oracle Integration	5 Year w/o Oracle Integration
\$ 65,000.00	\$ 857,835.00	\$ 792,835.00

Contract discussion continued on next page.

FIRE- Waiver Requested- continued:

6005178 100% City Funding – To Provide an Inventory Management System. – Contractor: Shipcom Wireless, Inc. – Location: 11200 Richmond Avenue, Suite 552, Houston, TX 77082 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$792,835.00.

Fees- continued:

I. Schedule

Description	Type	Unit Pricing	Unit	Total
Cloud hosted solution and System that shall perform, but is not limited to:				
o End-to-End inventory management				
o Perform Audits				
o Cycle counts				
o Check-in / check-outs				
o Transfer of material				
o Obsolescence Management				
o Documentation				
o Equipment tracking				
o Integrate with an existing ERP System				
o Catamaran IMS data retention period of 24 months				
WiFi Barcode Scanners	Hardware	\$ 1,500.00	-	-
LTE Barcode Scanners (SIM Provisioned by Client)	Hardware	\$ 1,500.00	-	-
Portable Printers	Hardware	\$ 500.00	-	-
Barcode/ Tags	Hardware	\$ 3.00	-	-
Tablet with Stand (Front)	Hardware	\$ 1,800.00	-	-
Equipment Mix Budgeted Total:				\$ 14,800.00
Training (Onsite) W/Custom Training Documentation	One-Time	\$ 15,000.00	1 JB	\$ 15,000.00
Services (Onsite Assessment)	One-Time	\$ 7,500.00	1 JB	\$ 7,500.00
Implementation	One-Time	\$ 115,000.00	1 JB	\$ 115,000.00
Equipment Warranty	Yearly	\$ 2,360.00	1 EA	\$ 2,360.00

Payment Phase	Description	Percentage	Date
Year 1 Mobilization	\$100,000.00 of the first year project cost upon mobilization and holding the kick off meeting	36.151%	Day 5
Year 1 Milestone 1	Milestone 1: 30% of the total project cost upon completion of system requirements gathering and analysis.	23.849%	Day 15
Year 1 Milestone 2	Milestone 2: 30% of the total project cost upon completion of system design and development.	30%	Day 30
Year 1 Milestone 3	Milestone 3: 10% of the total project cost upon successful completion of system testing and quality assurance.	10%	Day 60
Final Milestone	Final Payment: 10% of the total project cost upon successful User Acceptance Testing (UAT) and completion of training	10%	Day 120
Year 2-5	Payment upon start of Year 2 - 5 respectively	100%	Day 1

***ORACLE IMPLEMENTATION :** As part of Vendor’s capabilities, vendor has quoted \$65,000 for optional basic integration. Scope of the work and any additional incurred cost will be assessed before the integration phase.

HEALTH – Waiver Requested

6002731-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for a Animal Management Software for Animal Care and Control. – Contractor: HLP Incorporated – Location: 9888 West Belleview Avenue, #110, Littleton, CO 80123 – Previous Contract Period: July 20, 2021 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2025 – Contract Increase Amount: \$105,720.00 – Total Contract Amount: \$211,440.00.

Funding:

Account String: **1000-25252-250645-622302-**
Fund Account Name: **General Fund**
Appropriation Name: **Stray Animal Management**
Funds Available: **\$147,782 as of June 16, 2023**

Tax Clearances Expiration Date: **3-28-24**

Contributions and Expenditures Statement:

Signed: **6-8-23** Contributions: **None**

Consolidated Affidavits

Date signed: **6-8-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records **Political**
- Immigrant Detention System Record
Disclosure

Bid Information

None, because this is an amendment to an existing contract for 2-year renewal option per the original agreement. This software has been used by the department for more than 10 years and was not bid out for that reason.

Chameleon, HLP is the sole source for this proprietary software. There are no other vendors or trainers that are able to provide staff and software tuning per the licensing agreement. A break in service will severely limit the department’s ability to best serve the citizens and pets of Detroit, resulting in the virtual shutdown of the department. This software is utilized by the Department of Animal Care and Control.

Contract Details:

Vendor: **HLP Incorporated** Amount: **Add \$105,720; total \$211,440** End Date: **Add 2 years; June 30, 2025**

Services/Fees:

This Amendment is to provide for the Chameleon Software Licensing & maintenance that is used by the Department of Animal Care and Control to support animal care/control management.

This System is server-based and used by Animal Control to manage all activities at or conducted by the Detroit Animal Care and Control facilities. The System provides shelter and animal management, licensing, field operations, cashiering and veterinary record-keeping. It also includes mapping, barcoding and automation tools to create, track and provid integrated data records on people, animals, kennel operations, field operations, and related functions.

The Public also has access to review lost, found, and adoptable animals through a Contractor dedicated web portal hyperlinked on the City’s website.

Additional Information:

6002731 was initially approved July 20, 2021 with HLP to provide Chameleon software system for \$105,750; through June 30, 2023

Fees table is on the next page.

Fees Table, below, includes Original Fees and Amended Fees for 6002731

Description	Qty	Rate	Total
Coverage period is upon City Council Approval of this Contract through 6/30/22			
Chameleon/CMS Annual Support & Maintenance *Limited to 1 server and unlimited workstations	1	\$24,000.00	\$24,000.00
Required annual WebLicensing/WebDonation service fee	1	\$3,840.00	\$3,840.00
Estimated WebLicensing Transactions	1,200	\$0.35	\$420.00
WebChameleon Software Annual Support & Maintenance - Server	1	\$2,880.00	\$2,880.00
WebChameleon Software Annual Support & Maintenance – Concurrent Site	17	\$960.00	\$16,320.00
Software Tuning & Training per day 6 Days On Site Training - (all travel expenses included)	6	\$900.00	\$5,400.00
Total Year 1			\$52,860.00
Coverage period is 7/1/22 - 6/30/23			
Chameleon/CMS Annual Support & Maintenance *Limited to 1 server and unlimited workstations	1	\$24,000.00	\$24,000.00
Required annual WebLicensing/WebDonation service fee	1	\$3,840.00	\$3,840.00
Estimated WebLicensing Transactions	1,200	\$0.35	\$420.00
WebChameleon Software Annual Support & Maintenance - Server	1	\$2,880.00	\$2,880.00
WebChameleon Software Annual Support & Maintenance – Concurrent Site	17	\$960.00	\$16,320.00
Software Tuning & Training per day 6 Days On Site Training - (all travel expenses included)	6	\$900.00	\$5,400.00
Total Year 2			\$52,860.00
Coverage period is 7/1/23 – 6/30/24			
Chameleon/CMS Annual Support & Maintenance *Limited to 1 server and unlimited workstations	1	\$24,000.00	\$24,000.00
Required annual WebLicensing/WebDonation service fee	1	\$3,840.00	\$3,840.00
Estimated WebLicensing Transactions	1,200	\$0.35	\$420.00
WebChameleon Software Annual Support & Maintenance - Server	1	\$2,880.00	\$2,880.00
WebChameleon Software Annual Support & Maintenance – Concurrent Site	17	\$960.00	\$16,320.00
Software Tuning & Training per day 6 Days On Site Training - (all travel expenses included)	6	\$900.00	\$5,400.00
Total Year 3			\$52,860.00
Coverage period is 7/1/24 - 6/30/25			
Chameleon/CMS Annual Support & Maintenance *Limited to 1 server and unlimited workstations	1	\$24,000.00	\$24,000.00
Required annual WebLicensing/WebDonation service fee	1	\$3,840.00	\$3,840.00
Estimated WebLicensing Transactions	1,200	\$0.35	\$420.00
WebChameleon Software Annual Support & Maintenance - Server	1	\$2,880.00	\$2,880.00
WebChameleon Software Annual Support & Maintenance – Concurrent Site	17	\$960.00	\$16,320.00
Software Tuning & Training per day 6 Days On Site Training - (all travel expenses included)	6	\$900.00	\$5,400.00
Total Year 4			\$52,860.00
TOTAL			\$211,440.00

HOUSING & REVITALIZATION

6001511-A3 100% City Funding – AMEND 3 – To Provide an Extension of Time and an Increase of Funds for Property Management and Real Estate Services. – Contractor: Detroit Building Authority – Location: 1301 Third Street, Suite 328, Detroit MI 48226 – Previous Contract Period: June 26, 2018 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$1,500,000.00 – Total Contract Amount: \$8,250,000.00.

Funding:

Account String: 1000-26360-360130-617900
Fund Account Name: **General Fund**
Appropriation Name: **Community Development**
Funds Available: **\$399,680 as of June 16, 2023**
Encumbered Funds: **\$571,078 as of June 16, 2023**

Clearances, Affidavits & Political Donations:

NOT required for contracts with inter-Governmental agencies or affiliated entities.

Bid Information:

None, because this is an amendment to extend the term of an existing funding agreement.

Contract Details:

Vendor: **Detroit Building Authority** Amount: **Add \$1,500,000; Total \$8,250,000**
End Date: **Add 1 year; through June 30, 2024**

Services Remains the Same:

DBA will perform certain property management and real estate services for the operation and management of surplus commercial/industrial/residential buildings and/or vacant land owned and/or leased by the City.

- **Property Management - assist in maintaining City real property database, including site visits to verify data accuracy and photographs of property, coordinate maintenance and repairs to City property, Manage leases of City property, including cell towers and billboards, Assist City Departments with real estate space needs as directed**
- **Provide Real Estate transaction services – Market the properties for sale and/or lease as directed by the City, Negotiate sales prices, Manage closing of sales as directed**
- **Other services may include Title work, title commitments, Appraisals, broker opinion of value.**

Fees:

- **Management fee of \$900,000 per year [\$75,000 per month] is paid to the DBA; total \$5,400,000 management fee for the entire 6-year term of the contract.**
- **As-Needed Services Allowance fee up for Amendment 3 is \$600,000. However, the original contract and Amendments 1-2 allowance was \$450,000 per year; total \$2,850,000 as-needed services allowance fees for the entire 6-year term of the contract.**

TOTAL for 6-year term: \$8,250,000. This Amendment covers year 6, which is July 1, 2023 – June 30, 2024.

In addition to the Management Fee, the City will pay the following additional fees:

1. **When properties under jurisdiction and/or control of whether P&DD or HRD are sold to a 3rd-party, the City will pay transaction fees from the proceeds of any applicable sale of the properties equal to a sum that is calculated and received at closing as follows:**
 - **When gross sale proceeds equal \$42,000 or more, then DBA is paid 6% of sales price;**
 - **When gross sales proceeds is between \$5,300 and \$42,000, then the DBA will be paid \$2,500;**
 - **When gross sales price less than \$5,300, then the DBA will be paid 6% of sale proceeds;**
2. **DBA's real estate Brokerage Firm will be paid at closing 5% of the gross sale proceeds**
3. **DBA will be paid at closing customary closing costs to cover property appraisals, procurement of necessary property legal descriptions, recording fees, title policy premiums, escrow, etc.**
4. **Lease Services Fees for rents to the City are collected by the DBA, the City will pay the DBA 11% of the rent received by the City.**

Property sales service fees and Lease service fees require prior written approval of HRD

Contract discussion continues onto the next page.

Housing & Revitalization- *continued*

6001511-A3 100% City Funding – AMEND 3 – To Provide an Extension of Time and an Increase of Funds for Property Management and Real Estate Services. – Contractor: Detroit Building Authority – Location: 1301 Third Street, Suite 328, Detroit MI 48226 – Previous Contract Period: June 26, 2018 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$1,500,000.00 – Total Contract Amount: \$8,250,000.00.

Additional Information:

6001511 was initially approved June 26, 2018 with the Detroit Building Authority to provide property management services at.... For \$4,050,000; through June 30, 2021.

Amendment 1 was approved July 20, 2021 to extend the term by 1 year and add \$1,350,000, totaling \$5,400,000; through June 30, 2022.

Amendment 2 was approved July 26, 2022 to extend the term by another year and add another \$1,350,000, totaling \$6,750,000; through June 30, 2023.

HOUSING & REVITALIZATION – *Waiver Requested*

6005408 100% CDBG Funding – To Provide Support for GDYT Summer Youth Wages. – Contractor: Detroit Employment Solutions Corp – Location: 115 Erskine, Detroit, MI 48201 – Contract Period: Upon City Council Approval through May 31, 2024 – Total Contract Amount: \$1,500,000.00.

Funding:

Account String: **2001-13837-365007-651147- 911623**
Fund Account Name: **Block Grant Fund**
Appropriation Name: **HRD Summer Jobs Program & Motor City Match**
Funds Available: **\$2,230,623 as of June 16, 2023**

Consolidated Affidavits

Date signed: **5-20-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Political
 Immigrant Detention System Record
Disclosure

Tax Clearances Expiration Date: **6-7-24**

Contributions and Expenditures Statement:

Signed: **5-20-23** Contributions: **Approximately 50 donations from Individuals that work at DESC or their spouses to the mayor, 2 former CMs, 4 current CMs, & candidates in other electoral races.**

Bid Information:

None, because this is a subrecipient agreement using CDBG Funds for 2022 – 2023 to provide support for GDYT Summer Youth wages.

Contract Details:

Vendor: **Detroit Employment Solutions Corp (DESC)** Amount: **\$1,500,000** End Date: **May 31, 2023**

Background:

Since 2015, DESC has served as the Lead Implementation Entity for summer youth employment, through Grow Detroit’s Young Talent (GDYT). DESC provides summer work experiences and training opportunities to eligible Detroit youth participants. Over 200 businesses serve as Employer Partners for GDYT, including the CoD Recreation Department, Michigan Department of Health and Human Services, DTE Energy, General Motors Factory Zero, WSU, CVS Pharmacy, DPD, DFD, & Rocket Companies to name a few.

DESC will implement a Hub and Spoke model to develop work sites using Connect Detroit as the hub. Connect Detroit will procure community provider(s) to serve as the spokes. Each of the community provider will be responsible for 200- 300 youth.

Services:

The Project blends funding streams provided by public and private sources to deliver three tiers of summer employment for 8,000 Detroit youth, 14 to 24 years of age. 830 of the 8,000 youth will be served by this CDBG Funding because they qualify as low/moderate income and are located in a qualifying Neighborhood Revitalization Strategy area.

The project is 6-week employment/training opportunities during the summer of 2023 at over 200 worksites located throughout the City and surrounding areas. Each GDYT youth will receive at least 12 hours of work readiness pretraining to financial literacy training, career planning and an employer’s evaluations/appraisal form, Mon.-Fri., 8am – 8pm.

Services will take place at DESC & Connect Detroit’s administrative offices located at:

DESC: 115 Erskine Second Floor Detroit, MI 48201 & CD: 613 Abbott, 3rd Floor Detroit, MI 48226

Fees:

\$1,500,000 youth wages for approximately 800 youth for 120 hours of work/training [averages \$1,875 per participant at about \$15.63/hr.]. All other expenses for the program including Admin., operating, data management, supplies, marketing, training, incentives, travel, etc. will be covered by other funding sources.

Additional Information:

6004747 is also in this report for consideration, which is an amendment to increase funds to support the GDYT Program for a total of \$4,000,000; through June 30, 2026.

POLICE

6004266-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for Mobile Command Post Vehicles, One (1) for Purchase and One (1) for Lease. – Contractor: LDV, Inc. – Location: 180 Industrial Drive, Burlington, WI 53105 – Previous Contract Period: March 29, 2022 through March 28, 2023 – Amended Contract Period: Upon City Council Approval through July 31, 2023 – Contract Increase Amount: \$21,800.00 – Total Contract Amount: \$984,284.00.

Funding:

Account String: **1000-29371-370676-644600**
Fund Account Name: **General Fund**
Appropriation Name: **Policing Services Infrastructure**
Funds Available: **\$ 6,925,457 as of June 16, 2023**

Tax Clearances Expiration Date: **6-9-24**
Contributions and Expenditures Statement:
Signed: **3-3-23** Contributions: **None**

Consolidated Affidavits

Date signed: **3-3-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Political
 Immigrant Detention System Record
Disclosure

Bid Information:

None, because this is an amendment to an existing contract. This vendor was the highest scored bid of the 2 bids received from 7 invited suppliers in 2022.

Contract Details:

Vendor: **LDV, Inc** Amount: **Add \$21,800; Total \$984,284** End Date: **Add 4 months; through July 31, 2023**

Amendment 1 Product/Fees:

Add \$21,800 to cover 4 additional months of vehicle leasing at \$5,450.00/month. Additional time is needed to complete the building, inspection and testing of the new purchase vehicle.

Product/Fees at the time of approval:

Furnish a new mobile command center, designed and equipped specifically for the Detroit Police Department Metropolitan Division and lease a mobile command center, which will be used for responding to civil disorders, high-risk tactical situations, natural disasters, and facilitating major events (parades, festivals, etc.).

Delivery was 12 months after receipt of purchase order to 13133 Lyndon, Detroit, MI 48227.

1 LDV Vehicle Command Post with technical specifications Lease at \$5,450/month	\$65,400
1 Freightliner/LDV Model Vehicle Command Post with technical specifications Purchase	\$897,084
	Total \$962,484

Additional Information:

6004266 was initially approved April 5, 2022 for LVD, Inc. to provide 2 Mobile Command Post Vehicles (1 purchased & 1 leased) for \$962,484; through March 28, 2023.

HOUSING & REVITALIZATION – Waiver Requested

6004886-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for Staffing Services to Assist with DESC Workforce Development. – Detroit Employment Solutions Corp – Location: 115 Erskine, Detroit, MI 48201 – Previous Contract Period: October 15, 2022 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$665,000.00 – Total Contract Amount: \$1,115,268.00.

Funding:

Account String: **1000-27361-365007-651120**
Fund Account Name: **General Fund**
Appropriation Name: **Workforce Development Programs**
Encumbered Funds: **\$665,000 as of June 16, 2023**
*****Funds have already been encumbered for this Amendment**

Tax Clearances Expiration Date: **6-7-24**

Contributions and Expenditures Statement:

Signed: **5-20-23** Contributions: **Approximately 50 donations from Individuals that work at DESC or their spouses to the mayor, 2 former CMs, 4 current CMs, & candidates in other electoral races.**

Consolidated Affidavits

Date signed: **5-20-23**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application Complies
 Slavery Era Records Disclosure
 Prison Industry Records Political
 Immigrant Detention System Record
Disclosure

Bid Information:

None, because this is an amendment to an existing contract agreement.

Contract Details:

Vendor: **Detroit Employment Solutions Corp (DESC)** Amount: **Add \$665,000; Total \$1,115,268**
End Date: **Add 1 year; June 30, 2024**

Services remains the same:

DESC will support the City’s workforce development programs by providing the following staff to develop, grow and scale workforce development programs that better connect Detroit residents and employers:

- **Director of Communications/DAW Brand Strategist**
- **Executive Assistant, Mayor's Workforce Development Board Staff**
- **Director, Employer Engagement, Tech & Customer/Professional Services**
- **Community Liaison**
- **Director, Lean/Admin/Process Improvement**
- **Returning Citizens Project Manager**

DESC will provide 3 Employer Engagement Managers to interact with employers and education system providers to identify current hiring needs and develop solutions to any systemic hiring issues, include an Employment Manager for Healthcare, Manufacturing & Mobility, and CTE/Education.

Other services provided include hiring events, customized training programs, hiring Detroiters commitments from existing employers and new companies, Coordinating with employer councils/committees to connect with small businesses, and increased community outreach to increase awareness of the city’s programs and support services.

Amendment 1 Fees:

Administrative Services:

DESC Workforce Development Staff Positions	\$598,500
Indirect Cost to Support Staff (10 %s)	\$66,500
TOTAL	\$665,000

The full authorized \$490,268 has been expended on this contract.

Contract discussion continues onto the next page.

Housing & Revitalization – Waiver Requested - continued

6004886-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for Staffing Services to Assist with DESC Workforce Development. – Detroit Employment Solutions Corp – Location: 115 Erskine, Detroit, MI 48201 – Previous Contract Period: October 15, 2022 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$665,000.00 – Total Contract Amount: \$1,115,268.00.

Fees At the Time of Approval:

Administrative:

Director of Communications/DAW Brand Strategist \$76.92/hour	\$83,996.64
Director, Employer Engagement, Tech & Customer/Professional Services \$50.48/hr.	\$55,124.16
Community Liaison \$21.50/hr.	\$44,713.34
Employer Engagement Manager \$38.46/hr.	\$79,996.80
Employer Engagement Manager \$43.27/hr.	\$90,001.60
Employer Engagement Manager \$40.87/hr.	\$85,009.60
Employer Taxes (FICA, FUTA, etc.)	\$64,290.37
Fringe (health insurance, life insurance, etc.)	\$105,542.90

Operating:

Maintenance/ Office, Van, Equipment	\$6,000
Insurance (Employer’s Liab., Worker’s Comp, Auto, Dishonesty Bond)	\$1,424.59
Equipment (copier/printer/desktop computer)	\$5,800
Utilities (Gas/Electric)	\$4,000
Professional Services	\$10,000
Specific Program Expenses:	
Office Supplies	\$4,000
Marketing Materials (business cards, brochures)	\$16,000
Communication (Monthly telephone services, internet)	\$8,600
Miscellaneous	\$500
TOTAL \$490,268	

Additional Information:

6004886 was initially approved November 15, 2022 for DESC to provide a Hub and Spoke Model to Develop Work Sites Using Connect Detroit as the Current Summer Youth Employment Coordinator for \$174,732; through October 15, 2023.

HOUSING & REVITALIZATION – *Waiver Requested*

6000438-A7 100% CDBG Funding – AMEND 7 – To Provide an Extension of Time for the Administration of the 0% Interest Home Repair Loan Program. – Contractor: Local Initiatives Support Corporation – Location: 3031 W. Grand Boulevard, Suite 560, Detroit, MI 48202 – Previous Contract Period: November 22, 2016 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$0.00 – Total Contract Amount: \$16,243,000.00.

Funding:

Account String: **2001-13609-364067-617900**
Fund Account Name: **Block Grant**
Appropriation Name: **HRD CDBG Housing Rehabilitation**
Funds Available: **\$1,164,350 as of June 16, 2023**

Tax Clearances Expiration Date: **3-15-24**

Contributions and Expenditures Statement:

Signed: **12-14-22** Contributions: **None**

Consolidated Affidavits

Date signed: **12-14-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies
- Slavery Era Records Disclosure
- Prison Industry Records Political
- Immigrant Detention System Record
Disclosure

Bid Information:

None, because this is an amendment to an existing contract agreement. It was originally approved by Resolution using Block Grant funds in 2014.

Contract Details:

Vendor: **Local Initiatives Support Corporation**

Amount: **No changes; Total \$16,243,000**

End Date: **Add 1 year; June 30, 2024**

Services remains the same:

This amendment is for the continuation of providing loans to homeowners for repairs and renovations to their homes in order to comply with city code, address health and safety concerns in their homes, and provide façade improvements. Loans will be available to households for a variety of income levels at a 0% interest rate, with low or no associated fees.

The additional funding and time will increase the total number of loans, through this contract to 863 single family homes [increase of 82 homes from Amendment 5], with 0% Interest Home Repair Loans.

LISC will engage up to 12 nonprofit organizations to assist with the marketing & outreach for the Home Repair program. The nonprofit organizations will serve as intake centers to receive applications, provide financial counseling and applicant support. LISC will engage 2 or more CDFI service providers to underwrite loans and administer/manage the loan portfolio.

Fees for the last Amendment # 6, At the Time of Approval:

This request for the \$2,000,000 in additional CDBG funding will provide:

- \$ 1,020,000 in loan capital**
- \$ 129,342 for Program implementation**
- \$ 295,000 for CDFI Underwriting and Closing fees**
- \$ 100,000 for Marketing, outreach, and application services**
- \$ 212,500 for Loan Administration Fee**
- \$ 243,158 for LISC Indirect costs [projected to be 33%]**

TOTAL 2,000,000

\$15,131,236 of the authorized \$16,243,000 has been invoiced on this contract.

Additional Information:

Contract 6000438 was initially approved [as Contract 2900808] on Nov. 25, 2014, for term of 2 years, through Dec. 2016, using block grant funding of \$6,600,000 [matched by \$4,000,000 in private loans and \$1,063,292 from grants] to support 300 loans.

Amendment 1-6 extended the contract term 6 ½ years through June 30, 2023; and increased CDBG funding by \$9,643,000, for a total contract amount of \$16,243,000. Amendment 6 was approved Aug. 30, 2022 Recess.

HOUSING AND REVITALIZATION- *Waiver Requested*

6005407 100% City Funding – To Provide Administrative Services for the Green Grocer Program, Next Michigan Development and Economic Development Corporation. – Contractor: Economic Development Corporation of the City of Detroit – Location: 500 Griswold, Suite 2200, Detroit, MI 48226 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$800,000.00.

Funding:

Account String: 2001-13837-365007-651147-

Fund Account Name: **Block Grant**

Appropriation Name: **HRD Summer Jobs Program & Motor City Match**

Funds Available: **\$2,230,623 as of June 16, 2023**

Tax Clearances Expiration Date: **6-2-24**

Consolidated Affidavits

NOT required for contracts with inter-Governmental agencies or affiliated entities.

Bid Information

No Bid- Per OCP- This is a line-item appropriation(s) approved by Council each budget year for economic development activities on behalf of the City,

Contract Details:

Vendor: **Economic Development Corporation of the City of Detroit** Amount: **\$800,000.00**

End Date: **June 30, 2024**

Services:

The Economic Development Corporation (EDC) shall:

Provide such assistance to private companies and organizations as may enable them to locate or relocate within the City of Detroit;

Assist the City in the marketing of City owned land available for economic development;

Work with the City and other agencies to establish and formulate plans for economic development in the City of Detroit;

Perform those activities necessary to implement the EDC Work Program Perform such other federally eligible economic development activities

EDC shall, upon request by the City, make available to the City and documents in EDC’s possession relating to matter which EDC has rendered services.

EDC shall facilitate the administration of the Detroit Next Michigan Development Corporation.

EDC shall subgrant to the Detroit Economic Growth Association (“DEGA”) an amount equal to \$525, 000 for the continuation of the Green Grocer Program (GGP).

The initial iteration of GGP focused on improvements to existing full-service independent grocery stores in Detroit and attraction of national (Whole Foods Market) and regional (Meijer) stores. As opportunities arise, GGP will continue to support full-service stores that may be part of large-scale developments or stand-alone stores, through DEGC existing programs and loan products.

This stage of GGP will include attraction efforts to open small neighborhood grocery stores and work with existing convenience stores to increase fresh food access and walkable grocery shopping options. These smaller-scale neighborhood grocery stores will be fully operational grocery stores at a small scale or existing convenience stores willing to include grocery essentials, fresh meat and produce and perhaps some prepared foods. It is expected that there will be 8-10 of these neighborhood small store locations by June 2025.

EDC (through the DEGA) will design and implement a program consistent with the aforementioned goals, subject to the approval of the City.

The EDC (through the DEGA) will utilize appropriate dedicated personnel to administer GGP.

Fees-

Contract with Detroit Economic Growth Corporation for the partial administration of the Economic Development Corporation and the full Administration of the Next Michigan Development Corporation	\$275,000
Administration of Green Grocer Program	525,000
TOTAL BUDGET:	\$800,000, 2023.

HOUSING & REVITALIZATION – *Waiver Requested*

6005394 100% City Funding – To Provide Economic Development Services including the Detroit Business Liaison Program and Retail Studies on Behalf of the City of Detroit. – Contractor: Detroit Economic Growth Corporation – Location: 500 Griswold, Suite 2200, Detroit, MI 48226 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$2,091,489.00.

Funding:

Account String: **Expenses will come out of FY2024 funding**
Account String for FY2024 has not been issued yet.

Consolidated Affidavits & Donations:

NOT Required for agreements
between government agencies.

Tax Clearances Expiration Date: 10-6-23

Bid Information:

None, because this is an agreement between CoD & DEGC for annual operating funds to provide economic development services of the behalf of the City of Detroit. DEGC will administer this agreement on behalf of HRD and certain services will be performed at the request of the Mayor's Jobs & Economy Team (JET).

Contract Details:

Vendor: **Detroit Economic Growth Corporation (DEGC)** Amount: **\$2,091,489** End Date: **June 30, 2024**

Services:

Support small businesses throughout the City of Detroit and the District Business Liaison Program by providing the following Services during the term of this agreement (July 1, 2023 to June 30, 2024):

- **Aid private companies and organizations to locate or relocate within the City, and/or create/retain jobs available to low and moderate income persons.**
- **Provide information on available land, tax incentives, and special financing to assist the City in the marketing of the City-owned land available for economic development; and Establish, formulate, and perform plans for economic development.**
- **Consult with HRD & JET, as applicable, at least once a month on preparing plan/programs for economic development.**
- **Consult with and enter into contracts with governmental agencies and renew its contracts with the Downtown Development Authority and the Economic Development Corporation.**
- **Assist commercial and industrial enterprises (public and private) information regarding new or continued economic activity to maintain and expand economic development.**
- **Develop, coordinate, and administer specific projects and programs requested by the City, including, but not limited, to: setting and managing consolidated project schedules; identifying, sequencing, and tracking deliverables and outcomes; coordinating with all relevant City departments; and working with PDD and DON to prioritize community engagement, where appropriate.**
- **Continue to act as a liaison between the public, private and community sectors for economic development, including continuing its District Business Liaison (DBL) Program with business outreach and retention activity in all 7 City Council Districts.**
- **The DBL liasons will listen to the concerns of business owners, connect them with initiatives, services, and supports with the expected outcome of supporting, retaining, and growing businesses in Detroit.**
- **Develop and maintain program infrastructure that includes job descriptions for DBL Program staff; operating procedures; standard practices for collecting and analyzing data; business support “toolkits,” communications and outreach plans, and standard systems for reporting.**
- **Hire, manage, and oversee DBL Program staff, as well as support and manage DBL Program staff's efforts to build/maintain relationships, and establish priorities with district stakeholders, including City Council, and small business owner.**

Contract discussion continues onto the next page

Housing & Revitalization - *continued*

6005394 100% City Funding – To Provide Economic Development Services including the Detroit Business Liaison Program and Retail Studies on Behalf of the City of Detroit. – Contractor: Detroit Economic Growth Corporation – Location: 500 Griswold, Suite 2200, Detroit, MI 48226 – Contract Period: Upon City Council Approval through June 30, 2024 – Total Contract Amount: \$2,091,489.00.

Services - *continued*:

- **Submit a monthly report to HRD and City Council Members detailing the support DBL Program staff have provided to businesses in each district, identified challenges, actions taken, and program performance/progress, as well as be available to address business concerns from Council Members.**
- **Create a SmartSheet (or comparable database) of businesses in each district and share it with City Council Members including at-large Council Members and their staff.**
- **Procure consultant services to produce retail study to analyze the feasibility of an “African Town”, as a cultural and economic micro district through DEGC’s Small Business unit on the behalf of the City and PDD. Also, work with PDD to define scope of services for consultant.**
- **Procure consultant services to conduct a Schoolcraft Retail market Analysis & Audit, which is located along Schoolcraft Road bounded by Telegraph Road to the west and Greenfield Road to the east on the behalf of the City & PDD. The study will analyze inventory of retail occupancy status and owner information, the market, population, presentations/reports, identify/analyze areas to design and commercial real estate opportunities/engagement to drive economic development with recommendations.**
- **DEGC will cooperate with other City departments who are also conducting community engagement/outreach activities in the neighborhood.**

Fees:

DEGC will submit a requisition for payment prior to the 10th day of each month during the term of the agreement, beginning August 10, 2023, in the amount of \$174,290.75. DEGC will submit a quarterly report of Services rendered and costs incurred. The City through HRD and OCFO will approve payment after review of requisition and documentation.

Administrative Fees	\$1,630,389
Retail Studies	\$150,000
Rent/Utilities/Office	\$140,000
Legal/Audit/Consultants	\$40,000
Equipment/Leases	\$35,000
Telephone	\$15,000
Meetings/Marketing/Travel	\$56,100
Insurance	\$25,000
TOTAL Budget	\$2,091,489

The budgeted Direct Costs and Other Costs may be increased and/or decreased between line items as needed upon the mutual written agreement of the DEGC and HRD, provided that the Total Budget amount will not exceed \$2,091,489 for FY 2023 -24.

Additional Information:

Previously approved Business Liaison Contract(s):

6004788 was approved October 25, 2022 with Detroit Economic Growth Corporation to provide Support Small Businesses in Detroit & District Business Liaison Program for \$1,839,489; through June 30, 2023.

LAW- Waiver requested

6001653-A-4 100% Risk Management Funding – AMEND 4 – To Provide an Increase of Funds for Litigation and Appeal Support Services. – Contractor: Plunkett & Cooney, PC. – Location: 38505 Woodward Avenue, Suite 100, Bloomfield Hills, MI 48304 – Contract Period: July 27, 2018 through December 31, 2023 – Contract Increase Amount: \$500,000.00 – Total Contract Amount: \$1,050,000.00.

Funding:

Account String: 1001-05185-350890-613100
Fund Account Name: **Risk Management Fund**
Appropriation Name: **Non Dept Risk Management**
Funds Available: **\$50,450,294 as of June 16, 2023**

Tax Clearances Expiration Date: **3-13-24**

Political Contributions and Expenditures Statement:

Signed: **2-16-22** Contributions: **2019-2021 6- Mayor**
2021- 2- Current Council Members

Consolidated Affidavits

Date signed: **2-16-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Bid: No Bid: Amendment to an existing contract.

Contract Details:

Vendor: **Plunkett & Cooney PC** Amount: **+\$500,000.00 to \$1,050,000**
Duration: **Remains the same- December 31, 2023**

Services:

HRT, the condemnation/takings case, is still in the post judgment phase but will end up with an appeal.

Murriel was just argued but will likely involve an application for leave to appeal if we do not prevail in the Court of Appeals.

Reed is in the briefing stage in the Court of Appeals and will need additional briefing and oral argument. In addition, I understand that this file involves an issue that the City may take up.

Siggers was argued in the Sixth Circuit, and we await a decision but as you know, if we don't prevail, there will be some consideration whether to take this one to the U.S. Supreme Court.

Salter is in the Sixth Circuit and briefing is on hold due to a motion to dismiss, but if the motion is denied, it will require full briefing and oral argument.

Scope from third amendment: No change from original contract, first and second amendments.

Scope added from second amendment: Plunkett Cooney will be providing litigation support services, including the appeal, of the Desmond Ricks, et al. v David Pauch, et al.; Elaine Kemo Murriel v COD et al; City of Detroit/GLWA v City of Highland Park; and HRT v COD.

Scope from original contract and first amendment: On July 27, 2018, a Jury issued a 3.5 million dollar verdict against the City of Detroit and Police Officer Thomas Zberkot. The Attorney shall represent the City of Detroit and Police Officer Thomas Zberkot and shall provide litigation support services in the post-verdict proceedings and the appeal of Marvin Seales v COD et al, 12-cv-11679.

In addition, the Attorney shall provide litigation support services for Ahmed, Mubarez v Ernest Wilson and COD, USDC 18-13849; and any other litigation support services as assigned by Corporation Counsel.

Fees:

<u>Classification:</u>	<u>Billable Hourly Rate: (Appellate Cases)</u>
Senior Appellate Partner	\$290.00
Partners	\$225.00
Associates	\$195.00
Paralegals	\$150.00

6005178Contract discussion continued on next page.

LAW- Waiver requested- continued.

6001653-A-4 100% Risk Management Funding – AMEND 4 – To Provide an Increase of Funds for Litigation and Appeal Support Services. – Contractor: Plunkett & Cooney, PC. – Location: 38505 Woodward Avenue, Suite 100, Bloomfield Hills, MI 48304 – Contract Period: July 27, 2018 through December 31, 2023 – Contract Increase Amount: \$500,000.00 – Total Contract Amount: \$1,050,000.00.

<u>Classification:</u>	<u>Billable Hourly Rate: (Non-Appellate Cases)</u>
Senior Non-Appellate Partners	\$25.00
Partners	\$225.00
Associates	\$195.0
Paralegals	\$ 50.00

Any additional filings/ fees that exceed the standard immigration employee sponsorship flat fee rate will be provided to the city in an estimate at the onset of the matter being assigned to the attorney.

Additional Information:

The original contract was approved at the regular session of Formal on Contract 6001653 September. 25, 2018, at regular session of Formal, Amendment #1 was approved at Formal Session on March 5, 2019 for \$550,000 through December 31, 2020. Amendment #2 was at the regular session of Formal on July 7, 2020. Amendment #3 was approved at Formal Session on April 26, 2023 for \$550,000 through June 30, 2023.

LAW

6003545-A-5 100% Risk Management Funding – AMEND 5 – To Provide an Increase of Funds for CoD Legal Representation in Connection with Darwin Heard Vs CoD (19-CV-12303), Debra Guilbeaux Vs CoD (19-CV-13729), and Willie Burton Vs CoD (USCD 20-12182). – Contractor: Cummings McClorey Davis & Acho, PLC – Location: 17436 College Parkway, Livonia, MI 48152 – Contract Period: January 1, 2021 through June 30, 2024 – Contract Increase Amount: \$200,000.00 – Total Contract Amount: \$1,700,000.00.

Funding:

Account String: 1000-29320-320010-613100

Fund Account Name: **General Fund**

Appropriation Name: **Efficient & Innovative Oper. Support – DoIT**

Funds Available: **\$2,623,092 as of June 16, 2023**

Tax Clearances Expiration Date: **6-12-24**

Political Contributions and Expenditures Statement:

Signed: **6-20-23** Contributions: **None**

Consolidated Affidavits

Date signed: **6-20-23**

Covenant of Equal Opportunity

Hiring Policy Compliance;
Employment Application Complies;

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record
Disclosure

Previous Bid Information

Bid Information

None because this is an amendment to an existing contract. This was a sole source contract at the time of approval.

Contract Details:

Vendor: **Cummings McClorey Davis & Acho, PLC** Amount: **+\$200,000.00 to \$1,700,000.00**

End Date: **Remains the same: June 30, 2024**

Services:

The vendor shall provide legal representation to the City of Detroit in connection with Darwin Heard v. City of Detroit, 19-cv-12303; Debra Guilbeaux v City of Detroit, 19-cv-13729; and Willie Burton v. City of Detroit, USCD 20-12182. And any other litigation services assigned by Corporation Counsel.

Fees:

The vendor shall be paid for those Services performed pursuant to this Contract an amount not to exceed One Million Five Hundred Thousand 00/100 Dollars (\$1,500,000.00) in accordance with the terms and conditions herein.

- (a) Fee Schedule for Heard v. City of Detroit, Debra Guilbeaux v City of Detroit, and Willie Burton v. City of Detroit: Classification Billable Hourly Rate Attorney \$175.00**
- (b) Fee Schedule for No-fault Litigation: Classification Billable Hourly Rate Attorney \$165.00 Paralegal \$80.00**
- (c) Fee Schedule for Reverse Conviction cases: Classification Billable Hourly Rate Attorney \$200.00**
- (d) Any additional filings/ fees that exceed the standard immigration employee sponsorship flat fee rate will be provided to the city in an estimate at the onset of the matter being assigned to the attorney.**

Additional Information:

Contract 6003545 with Cummings, McClorey, Davis & Acho, PLC was approved March 18, 2021 to provide legal representation for the cases referenced above for \$100,000; through December 31, 2021.

Amendment 1 & 2 added litigation services for No-Fault matters [\$100,000] and representation for former homicide detectives [\$150,000] for a total contract amount \$350,000. Amendment 1 added 6 months to the contract term through June 30, 2023. Contract 6003545 Amd. 3 with Cummings, McClorey, Davis & Acho, PLC for \$750,000 through 5-15-23 was approved at Formal on May 17, 2021. Amendment #4 was approved at Formal Session on January 10, 2023 for \$1,500,000 through June 30, 2024.

MAYOR'S OFFICE

6002872-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for Lobbyist Services. – Contractor: Governmental Consultant Services, Inc. – Location: 120 N. Washington Square, Suite 110, Lansing, MI 48933 – Previous Contract Period: July 1, 2020 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through December 31, 2023 – Contract Increase Amount: \$120,000.00 – Total Contract Amount: \$774,000.00.

Funding:

Account String: 1000-29320-320055-613100

Fund Account Name: **General Fund**

Appropriation Name: **Efficient & Innovative Oper. Support – DoIT**

Funds Available: **\$2,623,092 as of June 16, 2023**

Tax Clearances Expiration Date: **3-29-24**

Political Contributions and Expenditures Statement:

Signed: **5-9-23** Contributions: **2019-2021- 11 Mayor**

2020/2021- 5 Current Council Members- all made by shareholders

Consolidated Affidavits

Date signed: **5-9-23**

Covenant of Equal Opportunity

Hiring Policy Compliance;

No application; Resumes

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record

Disclosure

Background Information:

Governmental Consultant Services have provided Lobbying services for the City since 2008. Previous contract, No. 6001561 was approved July 31, 2018 for a contract period of 2 years, through August 31, 2020, for a total of \$432,000 [\$18,000 per month].

Bid Information

None because this is an amendment to an existing contract.

Contract Details:

Vendor: **Governmental Consultant Services, Inc.** Amount: **+\$120,000.00 to \$774,000.00**

End Date: **+ 6 months to December 31, 2023**

Services- Remain the same:

Vendor to provide the following General Services:

Agenda Creation / Legislative Monitoring - develop and implement a state legislative strategy and advocacy plan, including tracking bills of interest, in-depth analyses of legislation & policy initiatives.

Identifying critical needs / Procuring State grants; Access to Legislative leaders; Represent City at all relevant House and Senate Committee meetings and hearings; Issues Management; Collaborating with other Government stakeholders; Liaison between Detroit and Michigan State Government.

Fees- Remain the same:

The contract costs include:

Year 1, monthly fee of \$18,000 reduced by 9.2% to \$16,500 per month - \$198,000 for year;

Year 2, monthly fee returns to \$18,000 per month - \$216,000 for year;

Year 3 monthly fee increase to \$20,000 [11% increase] per month - \$240,000 for year.

*****The amendment fees are consistent with Year 3- schedule of fees.**

Additional Information

Contract 6002872 was approved at Formal Session on July 21, 2020 for \$654,000 through June 30, 2023.

NON-DEPARTMENTAL- Waiver Requested

6001723-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for the Continuation and Expansion of the Goal Line After School Program. – Contractor: Community Education Commission – Location: 18100 Meyers Road, Detroit, MI 48235 – Previous Contract Period: September 6, 2013 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2026 – Contract Increase Amount: \$1,500,000.00 – Total Contract Amount: \$2,750,000.00.

Funding:

Account String: 1000-00870-350800-617900

Fund Account Name: **General Fund**

Appropriation Name: **Non Dept Centralized Payments**

Funds Available: **\$0.00 as of June 16, 2023**

FY2023-2024 will fund this contract

Tax Clearances Expiration Date: 5-23-24

Political Contributions and Expenditures Statement:

Signed: **5-24-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-24-23**

Covenant of Equal Opportunity

Hiring Policy Compliance;
Employment Application Complies;

Slavery Era Records Disclosure

Prison Industry Records Disclosure

Immigrant Detention System Record
Disclosure

Previous Bid Information

Bid Information

None because this is an amendment to an existing contract. This was a sole source contract at the time of approval.

Contract Details:

Vendor: **Community Education Commission** Amount: **+\$1,500,000.00 to \$2,750,000.00**

End Date: **+ 3 years to June 30, 2026**

Services- **Remain the same:**

I. TRANSPORTATION PROGRAMMING

The Community Education Commission (CEC) will work in conjunction with school and community partners to ensure transportation is provided for all eligible students daily. An eligible student is a student who is enrolled, in grade K-8, in an eligible school that has been approved by and has a signed agreement with the Community Education Commission. b. To receive transportation, eligible students (by way of their guardians) will be required to register for transportation.

II. AFTER-SCHOOL PROGRAMMING (Goal Line) CEC shall operate and facilitate after-school programming that serves children in grades K-8 ("Goal Line"). The Goal Line programming shall include, at a minimum:

- a. Recreational activities that provide academic, physical, and socioemotional development; and
- b. Academic tutoring and academic support (as available).
- c. Two events for parents that provide useful resources to support the socioemotional and/or academic development of their child(ren) CEC shall provide programming Monday-Friday in accordance with the academic calendar of Detroit Public Schools Community District and its charter school partners.

CEC will serve a minimum of 500 students in FY24, 625 students in FY25, and 750 students in FY26. CEC shall provide Goal Line on its own accord, or in partnership with a subcontracted service provider previously made known to and subsequently approved by the City.

Contract discussion continued on next page.

NON-DEPARTMENTAL- *Waiver Requested-continued:*

6001723-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for the Continuation and Expansion of the Goal Line After School Program. – Contractor: Community Education Commission – Location: 18100 Meyers Road, Detroit, MI 48235 – Previous Contract Period: September 6, 2013 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2026 – Contract Increase Amount: \$1,500,000.00 – Total Contract Amount: \$2,750,000.00.

III. ADDITIONAL CEC RESPONSIBILITIES

CEC shall provide parents, families, and schools with information about GOAL LINE and additional after school, enrichment, and educational programming in Detroit. CEC shall facilitate requests to philanthropic organizations to support education and after school programming in Detroit.

PAYMENT SCHEDULE

Fiscal Year (Dates)	Total Funds Available
FY24 (July 1, 2023 to June 30, 2024)	\$500,000.00
FY25 (July 1, 2024 to June 30, 2025)	\$500,000.00
FY26 (July 1, 2025 to June 30, 2026)	\$500,000.00

Additional Information:

Contract 6001723 was approved at Formal Session on September 11, 2018, for \$1,250,000 through June 30, 2023.

POLICE- Waiver requested

6004376-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for the Cease Fire Initiative. – Contractor: Black Family Development, Inc. – Location: 2995 East Grand Boulevard, Detroit, MI 48202 – Previous Contract Period: July 1, 2022 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$775,000.00 – Total Contract Amount: \$1,550,000.00.

Funding:

Account String: 1000-29250-250010-617900

Fund Account Name: **General Fund**

Appropriation Name: **Health Department - Administration**

Funds Available: **\$585,745 as of June 16, 2023**

Tax Clearances Expiration Date: 6-6-24

Political Contributions and Expenditures Statement:

Signed: 6-21-22 Contributions: **None**

Consolidated Affidavits

Date signed: **6-21-22**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application Complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record
Disclosure

Bid Information:

No Bid- this is an amendment to an existing contract; at the time of the original bids there was 1-Bid Received; For the professional services contract to deter gun violence in Detroit.

Contract Details:

Vendor: **Black Family Development, Inc.**

Amount: **+\$775,000.00 to \$1,550,000**

End Date: **+ 1 year to June 30, 2024**

Services- *Remain the same:*

- **Operation Cease fire aims to end gun violence in Detroit.**
- **Black Family Development, Inc. will receive funds from grants and/ or City of Detroit general funds awarded for DPD initiatives and provide accounting, fiduciary, and grants administration services with the following specifications:**
- **Black Family Development, Inc. will establish and manage a segregated account for each source of funding administered that is designated solely for that funding source.**
- **Black Family Development, Inc. will disburse funds from the Account only in furtherance of grant and/or other funding sources awarded to the Detroit Police Department and in accordance with the terms of the awarded funding, such as for the following purposes: (i) payment of Vendors and contractual staff, (ii) payment of other expenses that are necessary or convenient for implementation of the Project,**
- **and (iii) distribution of allocations due to the Black Family Development, Inc. for its fiscal sponsorship activities, all in accordance with the terms of individual grant and/or other funding awards.**
- **Black Family Development, Inc. will submit regular reports to the Detroit Police Department and Program Management on a monthly basis and/or as requested. Reports may be, but are not limited to, status of invoices and payments, fund balances or other activities that the Black Family Development, Inc, is responsible for managing.**
- **Black Family Development, Inc. will solicit bids from, enter into contracts with, and manage financial transactions & reporting requirements with third party vendors and research partners/ evaluators to provide goods and services as may be necessary or convenient for implementation of grant or otherwise-funded programs awarded to the Detroit Police Department. Such activities will be conducted in accordance with Black Family Development, Inc.'s standard bidder selection and contract authorization procedures. The Detroit Police Department will make the final selection of vendors providing goods and/or services for matters such as ("Subject to Change"):**
- **Making final selection of vendors providing goods and/or services**

Contract discussion continues on next page

POLICE – Waiver Requested-Continued:

6004376-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for the Cease Fire Initiative. – Contractor: Black Family Development, Inc. – Location: 2995 East Grand Boulevard, Detroit, MI 48202 – Previous Contract Period: July 1, 2022 through June 30, 2023 – Amended Contract Period: Upon City Council Approval through June 30, 2024 – Contract Increase Amount: \$775,000.00 – Total Contract Amount: \$1,550,000.00.

Services- Remain the same (cont.):

- Making final decisions regarding renewals and termination of vendor contracts
- Approving all payments before they are processed by the Black Family Development, Inc.
- Black Family Development, Inc., with the support the Detroit Police Department, will submit all reports (including programmatic, financial, and other reporting required by funder) to funding organization(s), as may be required under the terms of their respective funding sources. DPD and personnel of grant or otherwise-funded programs will provide content as requested by Black Family Development, Inc.
- Black Family Development, Inc. will manage submission process to ensure all required reports are submitted on time.
- Black Family Development, Inc. will enter into contracts with staff hired through grant or otherwise-funded programs, process payroll, and provide paychecks to hired contractual staff. Detroit Police Department will make final selection of individuals for hire and provide day-to-day management of employees (e.g., provide direction, collect timesheets) and Black Family Development Inc. will process payroll based on information provided by DPD or program staff of DPD initiatives.
- Black Family Development, Inc. and Detroit Police Department will meet at their mutual convenience when requested by DPD, whether in person or via video conference, telephone, or other convenient means on a periodic basis to review the progress of each Party's activities, to coordinate further activities related to grant or otherwise-funded programs as may be necessary, and to discuss other relevant issues that may arise from time to time. Meetings will occur quarterly or more frequently.
- Black Family Development, Inc. will maintain, and will request that Black Family Development, Inc.'s Vendors maintain, information pertinent to its activities under grant or otherwise-funded programs awarded to the Detroit Police Department for at least four (4) years following the conclusion or earlier termination of a contract for services between Black Family Development, Inc. and Detroit Police Department, but in no case for less time than may be required to maintain compliance with Applicable Laws and the requirements of funding organizations.

Fees-- Remain the same:

Annual Fiduciary Administrative Services ("Subject to Change") 22-23 Amount Budget Amount

- Contractual staff \$613,645.46
- Service Providers \$10,000.00
- Rent \$8,400.00
- Training & Supplies \$16,000.00
- Events \$8,000.00
- Evaluation & Research \$12,000.00
- General Member Assistance \$33,000.00
- Travel & Conferences \$3,500.00

Subtotal: \$ 704,545.46

Fiduciary Services Fee \$ 70,454.55

Grand Total 22-23 \$ 775,000.00

Additional Information:

Contract 6004376 was approved at Formal Session on June 28, 2022 for 775,000 through June 30, 2023.

TRANSPORTATION

6005360 100% City Funding – To Provide ADA Complementary Paratransit Services. – Contractor: SW Transport Co., L.L.C. dba Checker Transportation – Location: 6420 E. Lafayette Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$9,617,084.25.

Funding:

Account String: **5301-27200-200310-617900**
Fund Account Name: **Transportation Operation**
Appropriation Name: **Rider Services**
Funds Available: **\$7,469,424 as of June 16, 2023**

Tax Clearances Expiration Date: **3-20-24**

Political Contributions and Expenditures Statement:

Signed: **6-1-23** Contributions: **1 in 2018 to a current CM, 2 in 2019** Disclosure

Including 1 to the Mayor and 1 to a current CM, 1 in 2020 to the Mayor, 5 in 2021 including 4 to the Mayor, & 1 to a current CM.

Consolidated Affidavits

Date signed: **6-1-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance;
Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record

Background:

The RFP for ADA Complementary Paratransit Services was issued in 2022. City Council approved People's Express, Inc. [6004732] for 30% of the services for a 5-year term, from Jan. 1, 2023 – Dec. 31, 2027 at the November 1, 2022 for \$15,865,980.26. OCP re-issued the RFP Feb. 2023 for the remaining 70% of the Services after the City managed Transdev contract 6004731 failed a vote.

Bid Information:

RFP Opened on February, 2023 and Closed on March 17, 2023. 44 Suppliers attended the pre-bid meeting; 14 Proposals received.

Bids were scored based on: Project Management [20 points], Project Team [20 points], Project Fleet [15 points], Demonstrated Past Performance [5 points], Cost [5 points], Detroit Certifications [D-BB & D-HB] for the Vendor [15 points] and for the sub-contractor [if applicable – 20 points]. Maximum total without certifications is 65 points & max total with certifications is 100 points.

ALL Bids:

- Aladdin Transportation- 5.12 points
- Big Star Transit- 59.62 points
- Conversion Contracting- 25.08 points
- Delray United Action Council- 38.13 points
- Eagle Medical Transportation- 18.16 points
- Moe Transportation- 50.42 points
- MV Transportation- 50.44 points- unable to start for 90 days, disqualified
- Oakland Service Ventures- 0.00 points
- People's Express-48.09 points
- Regency Transportation-24.28 points
- SCR Medical- 50.07 points- unable to start for 90 days, disqualified
- SW Transport dba- Checker Cab-45.81 points
- The Blackbottom Group- 28.55 points
- Wrightway Transit- 15.09 points
- Moe Transportation- 50.42 points

The evaluation committee awarded contracts to Big Star Transit; Moe Transportation; People's Express; SW Transport Co. dba Checker Transportation; and Delray United Action Council, all of which currently provide paratransit services to the City. None of them hold any Detroit Business Certifications. The committee also decided to amend the previously approved People's Express contract to reflect the June 30, 2028 end date, instead of issuing a new contract.

All firms accepted the current rate being paid under the emergency paratransit contracts for year 1 with a 3.7% increase for year 2-5.

Contract discussion continued onto the next page.

Transportation - *continued*

6005360 100% City Funding – To Provide ADA Complementary Paratransit Services. – Contractor: SW Transport Co., L.L.C. dba Checker Transportation – Location: 6420 E. Lafayette Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$9,617,084.25.

Contract Details:

Vendor: **SW Transport Co., L.L.C. dba Checker Transportation** Bid: **6th Highest Score [45.81 points]**
Amount: **\$9,617,084.25** End Date: **June 30, 2028**

Services:

Checker Cab has over 140 Vehicles and transport over 1,400 passenger trips daily.

Check cab will operate the Detroit Department of Transportation’s (DDOT) Complementary Paratransit Service by providing origin to destination trips for individuals with disabilities in DDOT’s ADA service area, as required by the Federal Transit Administration and in accordance with the Americans with Disabilities Act (ADA) of 1990.

Vendor will be responsible for:

- **Task I - Start of Service - placing and dedicating key personnel for operating DDOT Paratransit during the start-up period no later than July 1, 2023. If this task is not completed on time, the start-up period may be extended, at DDOT’s sole discretion.**
- **Task II - Acquire/Provide Personnel- Employ and train all personnel and subcontractors, supplies, vehicles and services needed to successfully comply with the contract requirements.**
- **Task III - Provide Training and Safety Support- provide ongoing training to conform with all federal, state and local laws and ensure that contractual and operational objectives are met. Establish a driving awards program.**
- **Task IV - Acquire/Provide Vehicles- provide vehicles to meet the ridership demand while adhering to all performance standards. Vendors can subcontract some portion of the service. Vehicles subject to inspection by DDOT.**
- **Task V - Provide Vehicle Operations- Except as DDOT may otherwise direct, the vendor will provide all DDOT Paratransit vehicles for trips dispatched by Dispatch within the designated ADA service area. Service will be provided 24/7/365. Passenger fare is \$2.50 per one-way trip. Drivers can not solicit tips.**
- **Task VI - Acquire/Provide Facility- The vendor should establish an operations facility in a location that minimizes deadhead to/from the first pickup/last drop off of revenue service. This facility must have adequate secure parking for personnel and vehicles.**
- **Task VII - Information Systems and Data Requirements- The vendor will provide its own high speed internet access to connect to other web-based applications and/or databases.**
- **Task VIII - Provide Vehicle Maintenance - The vendor will maintain all vehicles used in DDOT Paratransit services. Accessibility features of the vehicle must be in good working order. This includes maintenance/repairs, inspections by DDOT, daily inspection by drivers, testing, cleaning of the vehicles.**
- **Task IX - Maintain Performance Standards- DDOT has high expectations for its complementary paratransit service. Vendors will maintain 95% on time performance within +/- 15 minute window before/at drop off destination and wait 5 minutes at pick-up location. 95% of all trips scheduled/accepted will be completed during the +/- 15 minute window and 95% of all segments of ADA passenger trips during any month will be completed within ADA guidelines. Failure to meet this will be considered “a material breach of contract.”**

Contract description continued on next page.

Transportation - Waiver Requested- continued

6005360 100% City Funding – To Provide ADA Complementary Paratransit Services. – Contractor: SW Transport Co., L.L.C. dba Checker Transportation – Location: 6420 E. Lafayette Avenue, Detroit, MI 48207 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$9,617,084.25.

Services- continued:

DDOT Paratransit will collect weekly metrics on Total trips, Total late trips, Total no show trips, Total missed trip, On-time performance, Trips per Hour (TPH).

Assessments of performance will be completed and damages will be deducted from the monthly invoice, including \$50 for each late pickup exceeding 10% each month, \$50 per missed trip, \$100 per document cell phone use occurrence, \$25 per dress code infraction, \$100 for any infraction uncorrected after 30 days for accident repairs, and \$100 per day for each vehicle operated without scheduled maintenance/inspection and \$200 per day for more than 3 days or 500 miles without scheduled maintenance/inspection.

Fees:

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Revenue Hours Rate (Per Hour)	\$67.26	\$69.75	\$72.33	\$75.01	\$77.78
Hours Rate x Annual Revenue					
Hours (24,375 per year)	\$1,639,463	\$1,700,156.25	\$1,763,043.75	\$1,828,368.75	\$1,895,887.50
Estimated Annual Fuel Costs	\$143,000	\$150,150	\$157,658	\$165,540	\$173,817.00
Total Annual Costs	\$1,782,463	\$1,850,306.25	\$1,920,701.75	\$1,993,908.75	\$2,069,704.50
Estimated TOTAL	\$9,617,084.25				

DDOT will reimburse the vendor for actual fuel costs for the contracted service. Average Price per Gallon of the four weekly averages: \$3.971

TRANSPORTATION- *Waiver Requested*

6004732-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for ADA Complementary Paratransit Services. – Contractor: People’s Express, Inc. – Location: 10 Jennings Road, Whitmore Lake, MI 48189 – Previous Contract Period: November 1, 2022 through December 31, 2027 – Amended Contract Period: Upon City Council Approval through June 30, 2028 – Contract Increase Amount: \$4,315,704.65 – Total Contract Amount: \$20,181,684.91.

Funding:

Account String: **5301-27200-200310-617900**
Fund Account Name: **Transportation Operation**
Appropriation Name: **Rider Services**
Funds Available: **\$7,469,424 as of June 16, 2023**

Tax Clearances Expiration Date: **6-15-24**
Political Contributions and Expenditures Statement:
Signed: **8-29-22** Contributions: **None**

Consolidated Affidavits

Date signed: **8-29-22**
 Covenant of Equal Opportunity
 Hiring Policy Compliance;
Employment Application complies;
 Slavery Era Records Disclosure
 Prison Industry Records Disclosure
 Immigrant Detention System Record
Disclosure

Background:

The RFP for ADA Complementary Paratransit Services was issued in 2022. City Council approved People’s Express, Inc. [6004732] for 30% of the services for a 5-year term, from Jan. 1,2023 – Dec. 31,2027 at the November 1, 2022 for \$15,865,980.26. OCP re-issued the RFP Feb. 2023 for the remaining 70% of the Services after the City managed Transdev contract 6004731 failed a vote.

Bid Information:

Bids closed on September 11, 2022. 29 Firms viewed RFP; 4 Bids Received.

Bids were evaluated based on Project Management [30 points], Experience [20 points], Past Performance [10 points], Costs [5 points], Business Certifications for Vendor [20 points] and subcontractors [30 points]. Maximum 100 points awarded.

3 Other Bids: **Lakeside Divisions in Oak Park [disqualified due to conflict of indirect, non-financial interest]**
Transdev in Lombard, IL [62.50 points]
The Blackbottom Group in Detroit -disqualified because it did not meet the minimum requirements or detail how it would accomplish services].

NOTE: People’s Express will cover 30% of the estimated 325,000 ridership trips per year.

All firms accepted the current rate being paid under the emergency paratransit contracts for year 1 with a 3.7% increase for year 2-5.

Contract Details:

Vendor: **People’s Express, Inc**
Amount: **Add \$4,315,704.65; Total \$20,181,684.91**

Bid: **2nd Highest Ranked [35 points]**
End Date: **Add 6 months; June 30, 2028**

Services:

Vendor will be responsible for:

- **Task I - Start of Service - placing and dedicating key personnel for operating DDOT Paratransit during the start-up period no later than July 1, 2023. If this task is not completed on time, the start-up period may be extended, at DDOT’s sole discretion.**
- **Task II - Acquire/Provide Personnel- Employ and train all personnel and subcontractors, supplies, vehicles and services needed to successfully comply with the contract requirements.**
- **Task III - Provide Training and Safety Support- provide ongoing training to conform with all**

Contract discussion continued onto the next page.

Transportation - *Waiver Requested- continued*

6004732-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for ADA Complementary Paratransit Services. – Contractor: People’s Express, Inc. – Location: 10 Jennings Road, Whitmore Lake, MI 48189 – Previous Contract Period: November 1, 2022 through December 31, 2027 – Amended Contract Period: Upon City Council Approval through June 30, 2028 – Contract Increase Amount: \$4,315,704.65 – Total Contract Amount: \$20,181,684.91.

Services – continued:

federal, state and local laws and ensure that contractual and operational objectives are met. Establish a driving awards program.

- **Task IV - Acquire/Provide Vehicles- provide vehicles to meet the ridership demand while adhering to all performance standards. Vendors can subcontract some portion of the service. Vehicles subject to inspection by DDOT.**
- **Task V - Provide Vehicle Operations- Except as DDOT may otherwise direct, the vendor will provide all DDOT Paratransit vehicles for trips dispatched by Dispatch within the designated ADA service area. Service will be provided 24/7/365. Passenger fare is \$2.50 per one-way trip. Drivers can not solicit tips.**
- **Task VI - Acquire/Provide Facility- The vendor should establish an operations facility in a location that minimizes deadhead to/from the first pickup/last drop off of revenue service. This facility must have adequate secure parking for personnel and vehicles.**
- **Task VII - Information Systems and Data Requirements- The vendor will provide its own high speed internet access to connect to other web-based applications and/or databases.**
- **Task VIII - Provide Vehicle Maintenance - The vendor will maintain all vehicles used in DDOT Paratransit services. Accessibility features of the vehicle must be in good working order. This includes maintenance/repairs, inspections by DDOT, daily inspection by drivers, testing, cleaning of the vehicles.**
- **Task IX - Maintain Performance Standards- DDOT has high expectations for its complementary paratransit service. Vendors will maintain 95% on time performance within +/- 15 minute window before/at drop off destination and wait 5 minutes at pick-up location. 95% of all trips scheduled/accepted will be completed during the +/- 15 minute window and 95% of all segments of ADA passenger trips during any month will be completed within ADA guidelines. Failure to meet this will be considered “a material breach of contract.”**

DDOT Paratransit will collect weekly metrics on Total trips, Total late trips, Total no show trips, Total missed trip, On-time performance, Trips per Hour (TPH).

Assessments of performance will be completed and damages will be deducted from the monthly invoice, including \$50 for each late pickup exceeding 10% each month, \$50 per missed trip, \$100 per document cell phone use occurrence, \$25 per dress coder infraction, \$100 for any infraction uncorrected after 30 days for accident repairs, and \$100 per day for each vehicle operated without scheduled maintenance/inspection and \$200 per day for more than 3 days or 500 miles without scheduled maintenance/inspection.

Amended Fees:

Description	Rate	Totals through June 2023
Ambulatory/ Non-ambulatory, cost per trip	\$21	\$519,897.91
Management fee, cost per month	\$63,000	\$378,000
Fuel, monthly estimate	\$8,300	\$49,800
SUBTOTAL	\$947,697.41	

Contract description continued on next page.

Transportation - Waiver Requested- continued

6004732-A1 100% City Funding – AMEND 1 – To Provide an Extension of Time and an Increase of Funds for ADA Complementary Paratransit Services. – Contractor: People’s Express, Inc. – Location: 10 Jennings Road, Whitmore Lake, MI 48189 – Previous Contract Period: November 1, 2022 through December 31, 2027 – Amended Contract Period: Upon City Council Approval through June 30, 2028 – Contract Increase Amount: \$4,315,704.65 – Total Contract Amount: \$20,181,684.91.

Fees- continued:

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Revenue Hours Rate (Per Hour)	\$67.26	\$69.75	\$72.33	\$75.01	\$77.78
Hours Rate x Annual Revenue					
Hours (48,750 per year)	\$3,278,925	\$3,400,312.50	\$3,526,087.50	\$3,656,737.50	\$3,791,775
Estimated Annual Fuel Costs	\$286,000	\$300,300	\$315,315	\$331,045	\$347,490
Total Annual Costs	\$3,564,925	\$3,700,612.50	\$3,841,402.50	\$3,987,782.50	\$4,139,265
Estimated SUBTOTAL	\$19,233,987.50				

Estimated TOTAL \$20,181,684.91

DDOT will reimburse the vendor for actual fuel costs for the contracted service. Average Price per Gallon of the four weekly averages: \$3.971

\$1,975,000 of the authorized \$15,865,980.26 has been invoice on this contract.

Fees at the time of approval:

Description	Price Ranges for Year 1 – Year 5
Ambulatory Ride	\$21 - \$23.64
Non-Ambulatory Ride	\$21 - \$23.64
Monthly Management Fee	\$63,000 [fixed amount]
Total Estimated Trips per year	97,500 [30% of the estimated 325,000 trips]
TOTAL per year	\$2,083,500 - \$3,060,900

Fees increase 3% per year. Fuel Cost Reimbursement total for the entire 5 year contract is \$1,214,730.26, based on ½ gallon of fuel per passenger trip using the average price per gallon for regular conventional gasoline for the Midwest Region from the U.S Energy Information Administration data tables. TOTAL \$49,213,192.13.

The cost per trip paid by the rider is \$2.50 and will be deducted from invoices.

TRANSPORTATION- *Waiver Requested*

6005359 100% City Funding – To Provide ADA Complementary Paratransit Services. – Contractor: Big Star Transit of Michigan, LLC – Location: 3200 Greenfield Road, Suite 300, Dearborn, MI 48120 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$19,233,987.50.

Funding:

Account String: **5301-27200-200310-617900**
Fund Account Name: **Transportation Operation**
Appropriation Name: **Rider Services**
Funds Available: **\$7,469,424 as of June 16, 2023**

Tax Clearances Expiration Date: **3-1-24**

Political Contributions and Expenditures Statement:

Signed: **5-20-23** Contributions: **None**

Consolidated Affidavits

Date signed: **5-20-23**

- Covenant of Equal Opportunity
- Hiring Policy Compliance; Employment Application complies;
- Slavery Era Records Disclosure
- Prison Industry Records Disclosure
- Immigrant Detention System Record Disclosure

Background:

The RFP for ADA Complementary Paratransit Services was issued in 2022. City Council approved People's Express, Inc. [6004732] for 30% of the services for a 5-year term, from Jan. 1, 2023 – Dec. 31, 2027 at the November 1, 2022 for \$15,865,980.26. OCP re-issued the RFP Feb. 2023 for the remaining 70% of the Services after the City managed Transdev contract 6004731 failed a vote.

Bid Information:

RFP Opened on February, 2023 and Closed on March 17, 2023. 44 Suppliers attended the pre-bid meeting; 14 Proposals received.

Bids were scored based on: Project Management [20 points], Project Team [20 points], Project Fleet [15 points], Demonstrated Past Performance [5 points], Cost [5 points], Detroit Certifications [D-BB & D-HB] for the Vendor [15 points] and for the sub-contractor [if applicable – 20 points]. Maximum total without certifications is 65 points & max total with certifications is 100 points.

ALL Bids: Aladdin Transportation- 5.12 points
Big Star Transit- 59.62 points
Conversion Contracting- 25.08 points
Delray United Action Council- 38.13 points
Eagle Medical Transportation- 18.16 points
Moe Transportation- 50.42 points
MV Transportation- 50.44 points- unable to start for 90 days, disqualified
Oakland Service Ventures- 0.00 points
People's Express-48.09 points
Regency Transportation-24.28 points
SCR Medical- 50.07 points- unable to start for 90 days, disqualified
SW Transport dba- Checker Cab-45.81 points
The Blackbottom Group- 28.55 points
Wrightway Transit- 15.09 points
Moe Transportation- 50.42 points

The evaluation committee awarded contracts to Big Star Transit; Moe Transportation; People's Express; SW Transport Co. dba Checker Transportation; and Delray United Action Council, all of which currently provide paratransit services to the City. None of them hold any Detroit Business Certifications. The committee also decided to amend the previously approved People's Express contract to reflect the June 30, 2028 end date, instead of issuing a new contract.

All firms accepted the current rate being paid under the emergency paratransit contracts for year 1 with a 3.7% increase for year 2-5.

Contract discussion continued onto the next page.

Transportation - *Waiver Requested- continued*

6005359 100% City Funding – To Provide ADA Complementary Paratransit Services. – Contractor: Big Star Transit of Michigan, LLC – Location: 3200 Greenfield Road, Suite 300, Dearborn, MI 48120 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$19,233,987.50.

Contract Details:

Vendor: **Big Star Transit of Michigan, LLC**
Amount: **\$19,233,987.50**

Bid: **Highest Score [59.62 points]**
End Date: **June 30, 2028**

Services:

Big Star will operate the Detroit Department of Transportation’s (DDOT) Complementary Paratransit Service by providing origin to destination trips for individuals with disabilities in DDOT’s ADA service area, as required by the Federal Transit Administration and in accordance with the Americans with Disabilities Act (ADA) of 1990.

Vendor will be responsible for:

- **Task I - Start of Service - placing and dedicating key personnel for operating DDOT Paratransit during the start-up period no later than July 1, 2023. If this task is not completed on time, the start-up period may be extended, at DDOT’s sole discretion.**
- **Task II - Acquire/Provide Personnel- Employ and train all personnel and subcontractors, supplies, vehicles and services needed to successfully comply with the contract requirements.**
- **Task III - Provide Training and Safety Support- provide ongoing training to conform with all federal, state and local laws and ensure that contractual and operational objectives are met. Establish a driving awards program.**
- **Task IV - Acquire/Provide Vehicles- provide vehicles to meet the ridership demand while adhering to all performance standards. Vendors can subcontract some portion of the service. Vehicles subject to inspection by DDOT.**
- **Task V - Provide Vehicle Operations- Except as DDOT may otherwise direct, the vendor will provide all DDOT Paratransit vehicles for trips dispatched by Dispatch within the designated ADA service area. Service will be provided 24/7/365. Passenger fare is \$2.50 per one-way trip. Drivers can not solicit tips.**
- **Task VI - Acquire/Provide Facility- The vendor should establish an operations facility in a location that minimizes deadhead to/from the first pickup/last drop off of revenue service. This facility must have adequate secure parking for personnel and vehicles.**
- **Task VII - Information Systems and Data Requirements- The vendor will provide its own high speed internet access to connect to other web-based applications and/or databases.**
- **Task VIII - Provide Vehicle Maintenance - The vendor will maintain all vehicles used in DDOT Paratransit services. Accessibility features of the vehicle must be in good working order. This includes maintenance/repairs, inspections by DDOT, daily inspection by drivers, testing, cleaning of the vehicles.**
- **Task IX - Maintain Performance Standards- DDOT has high expectations for its complementary paratransit service. Vendors will maintain 95% on time performance within +/- 15 minute window before/at drop off destination and wait 5 minutes at pick-up location. 95% of all trips scheduled/accepted will be completed during the +/- 15 minute window and 95% of all segments of ADA passenger trips during any month will be completed within ADA guidelines. Failure to meet this will be considered “a material breach of contract.”**

Contract description continued on next page.

Transportation - *Waiver Requested- continued*

6005359 100% City Funding – To Provide ADA Complementary Paratransit Services. – Contractor: Big Star Transit of Michigan, LLC – Location: 3200 Greenfield Road, Suite 300, Dearborn, MI 48120 – Contract Period: Upon City Council Approval through June 30, 2028 – Total Contract Amount: \$19,233,987.50.

Services- *continued*:

DDOT Paratransit will collect weekly metrics on Total trips, Total late trips, Total no show trips, Total missed trip, On-time performance, Trips per Hour (TPH).

Assessments of performance will be completed and damages will be deducted from the monthly invoice, including \$50 for each late pickup exceeding 10% each month, \$50 per missed trip, \$100 per document cell phone use occurrence, \$25 per dress code infraction, \$100 for any infraction uncorrected after 30 days for accident repairs, and \$100 per day for each vehicle operated without scheduled maintenance/inspection and \$200 per day for more than 3 days or 500 miles without scheduled maintenance/inspection.

Fees:

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
Revenue Hours Rate (Per Hour)	\$67.26	\$69.75	\$72.33	\$75.01	\$77.78
Hours Rate x Annual Revenue					
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