

# ADULT-USE LIMITED MARIJUANA LICENSE SCORING CRITERIA

## FOR NON-EQUITY APPLICANTS

### Overview

Below is an overview of the scoring criteria for social equity applicants. *This document should not replace a complete reading of Chapter 20. Health Article VI. Medical Marijuana Facilities and Adult Use Marijuana Establishments* of the 2019 Detroit City Code.

1. Detroit scores applicants on a 100-point scale for general scoring criteria and a 27-point scale for social equity.
2. To be eligible for the qualified applicant lottery, applicants must score a minimum of 100 points on the general scoring criteria and a minimum of 5 points on the social equity scoring criteria.

25  
Points

### Business Plan

The Business Plan must have at least five sections:

- **Operations (5 points)**
  - How will your business run day-to-day?
- **Waste Management (5 Points)**
  - Marijuana wastes can be incinerated at an approved facility, sent to a licensed municipal solid waste landfill, or composted at an approved site. A list of approved sites and more information can be found [here](#).
- **Safety and Nuisance (5 Points)**
  - Nuisances include smells and sounds that may arise from a marijuana businesses. Applicants should include a plan on how to safely mitigate these nuisances.
- **Training (5 Points)**
  - Applicants should go over staff training procedures including but not limited to health and safety protocols, marijuana related laws, and product knowledge.
- **Security Plan (5 Points)**
  - What are you plans for items such as security cameras, security personnel, and shoplifting? Michigan state law requires licensees to ensure the facility remains securely locked, including all interior rooms, windows, and points of entry and exits, with commercial-grade, non-residential door locks and an alarm and video surveillance system at the establishment.



25  
Points

### Site Control

Applicants need to have the following documents for their purposed location:

- **Unexpired conditional land approval (5 Points)**
- **Obtain all building permits (5 Points)**
  - More information on permits required can be found [here](#).
- **Certificate of occupancy or certificate of compliance for permitted use\* (15 Points)**
  - More information on the certificate of occupancy process can be found [here](#).

\*A final certificate of occupancy is necessary to obtain a license but applicants may apply for a license while in the certificate of occupancy approval process



25  
Points

### Documentation (Due Diligence)

Applicants must submit the following documents online with their application:

- **MRTMA Entity Prequalification (5 Points)**
  - This is the applicant's State prequalification. More information on license prequalification can be found [here](#).
- **Income Tax Clearance (5 Points)**
  - Income tax clearances are needed for all applicants and interested individuals of the business. More information on tax clearances can be found [here](#).
- **Property Tax Clearance (5 Points)**
  - More information on tax clearances can be found [here](#).
- **Blight Clearance (5 Points)**
  - More information on blight clearances can be found [here](#).
- **No history of illegal operations by the applicant or any of the associated individuals (5 Points)**



25  
Points

### Community Investment

Applicants should highlight their involvement with the community by:

- **Completing and submitting a "Good Neighbor Plan" (10 Points)**
  - Please see the *Checklist for Limited Marijuana License Types* for more information on "Good Neighbor Plans"
- **Leadership roles in the past 5 years within established and licensed (if applicable) Detroit based businesses, nonprofits, religious organizations, educational institutions, philanthropic organizations, community block clubs or neighborhood associations (15 Points)**



27  
Points  
Max

### Social Equity Criteria

Applicants can gain a maximum of 27 points for the following:

- Selling property that is properly zoned and licensable for an adult-use marijuana establishment to an equity applicant within 2 years prior to applying for licensure for less than 50% of the real property's appraised fair market value **or** form a joint venture with an equity applicant where the equity applicant owns and controls 41-50% of applicant equity (25 Points)
- Lease licensable, habitable space to an equity applicant at a properly zoned property (does not have to be the same property for which the non-equity applicant is seeking licensure) for at least 20 years and at a rate not exceeding 50% of the average market rent for similar commercial or industrial properties in Detroit **or** form a joint venture with an equity applicant where the equity applicant owns and controls 31 - 40% of applicant equity (15 Points)
- Lease licensable, habitable space to an equity applicant at a properly zoned property (does not have to be the same property for which the non-equity applicant is seeking licensure) for at least 10 years and at a rate not exceeding 60% of the average market rent for similar commercial or industrial properties in Detroit **or** form a joint venture with an equity applicant where the equity applicant owns and controls 20 - 30% of applicant equity (5 Points)
- Joining the Michigan Joint Ventures Pathway Program (1 Point)
  - More information on the JVPP can be found [here](#).
- Commitment to publishing applicant's [Social Equity Plan on State's website](#) (1 Point)

