

## Federal Lobbyist

### Contract 6002846

#### Description:

The contract and associated documents were not available for review. The only information was a response to questions submitted by President Jones' Office. No account number provided as of day, Tuesday morning April 21, 2020; No clearances or affidavits available as of Tuesday morning, April 21, 2020. According to the response to questions: Proposals to provide Federal Lobbying for the City of Detroit received from 4 firms. Squire Patton Boggs, Michael Best Strategies, Forbes Tate Firm, and Federal Street Strategies. This recommendation is for a 1 year contract, through April 30, 2021, with Squire Patton Boggs, for a cost of \$180,000. The company is indicated to have a total worldwide employment of 2000. Reasons this firm was selected include: Representation of Rodney Slater, former Sec. of Transportation, who will lead the Agency's team to represent Detroit; Firm employs and has connections to many former congressional leaders/insiders; Significant experience and success dealing with issues and legislation that impact urban areas, such as homelessness, crime prevention, road & water infrastructure, municipal bonds, tax policies, federal grant opportunities; Extensive network of coalitions, including U.S. Mayors; Current client base includes Portland Oregon, New Orleans, Miami, Las Vegas, and San Diego; This firm provided the most reasonable cost efficiencies with a solid reputation. Future lobbying efforts anticipated to include: homelessness, crime prevention, road & water infrastructure, transportation, municipal bonds, tax policies, federal grant opportunities. It appears the City administration made a decision the contract should be with a firm that has a significant presence in Washington D.C. *Previous contract with Clark Hill, No 2853791, approved March 20, 2012, for a term through December 31, 2013, for a cost of \$330,000 to provide Federal Lobbying services for the City; Contract 2750202 with K & L Gates, initially approved week of Dec. 24, 2007, and extended twice for a term through December 2012 for a total cost of \$960,000, to provide Federal Lobbyist Services.*