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TO:

COUNCIL MEMBERS

FROM:

David Whitaker, Director

Legislative Policy Division Staff

DATE:

March 11, 2020

RE:

Residential Rental Occupancy Rates

Council member James Tate, requested in a January 28, 2020 memo for the Legislative Policy Division (LPD) to provide a report analyzing in depth the occupancy rates of residential developments that received tax incentives in the Greater Downtown Detroit area including Corktown, Midtown, Central Business District, Brush Park, and the Villages from 2015 to the present, as well as, provide general analysis of rental occupancy rates for the rest of Detroit.

The primary sources of data used for this analysis included:1

- Broder & Sasche Market Study (2019)²
- Downtown Detroit Partnership Market Study (2017)
- Downtown Detroit Partnership Development Update (2019)
- Apartments.com

Demand for Addition Residential Units

A Downtown Detroit Partnership (DDP) study was published in 2017 in collaboration with Invest Detroit and Zimmerman/Volk Associates, Inc., which included the most recent collected downtown residential market data in 2015. The study investigated the demand for new market-rate and affordable housing

¹ We are relying on the data which was collected by several entities outside of the Legislative Policy Division. LPD is not equipped with the capacity or the expertise to make residential market surveys or studies. We are simply collecting the available data and redistributing it in a manageable form. Therefore, we are not in any way certifying the accuracy of the conclusions of the data collectors.

² Downtown Detroit Apartment Rentals. 4th quarter, Broder & Sasche Real Estate, 2019, p. 1–78, Downtown Detroit Apartment Rentals https://gallery.mailchimp.com/a32326d4ec64c1b3a492f4e14/files/f1db0e8f-3e5f-489b-af99-b15184b3090a/MarketStudyBook O4 2019 Reduced.pdf

within the Greater Downtown Detroit area, including: Downtown, Corktown, Rivertown, Lafayette Park, Eastern Market, Woodbridge, TechTown, and New Center.

According to this report, there has been "... a measurable shift in market preferences from home ownership to rental dwelling units³". The study also stated that over the next 5 years (2015-2020), it was estimated that there would be a 5.25% increase in the size of the annual potential market for the Greater Downtown Detroit area⁴. Concluding, during the 5 years following the date of publication, the demand for new market-rate and affordable units was an estimated 10,000 units in the downtown⁵.

At the time of the study, there were about 7,400 new units proposed throughout the downtown area. Since the publication of the study the City of Detroit has approved incentives for 6,914 units in the greater downtown Detroit area⁶. At that time it was estimated that "approximately 74% will be market-rate and 26% will be likely be affordable or income-restricted units⁷." This study also stated that the target market for the demand for new residential units are 65.8 % young professionals and students, 24.5% empty nesters and retirees, and 9.7% families. This suggests, there is a need for smaller, less expensive units for young people and sizable, affordable units for retirees and families.

Completed Projects Occupancy Rates & Performance

The City of Detroit has approved tax incentives for 75 residential projects in the target area from 2015-2020 (6,914 units). There isn't sufficient data available regarding the occupancy rates of all the tax incentivized residential projects. Therefore, LPD examined whether the project had been completed and relied on apartments.com to determine if any of the properties were currently soliciting for new renters on its website. LPD was able to determine 54 of the properties that received tax incentives from 2015 to 2020 have not been completed. The remaining 41 properties have been completed. Using apartments.com as a guide, it was determined that 21 of those properties have apartments listed for rent on apartments.com. This means, it is reasonable to infer that the other 20 completed projects that have received tax incentives from 2015 to 2020 are likely at or close to full capacity.

As mentioned before, LPD was unable to obtain occupancy rates for all tax-incentivized properties. For that reason, LPD analyzed the occupancy rate data provided by the Broder & Saschse Real Estate (BRSE) market study released in the 4th quarter of 2019 and market research data published by Downtown Detroit Partnership. Its important to note, there is no way for LPD to verify the method BSRE used to determine occupancy rates.

The BRSE report detailed the occupancy rates of 64 completed properties located in the downtown area, totaling 7,867 units⁸. Based on the occupancy rates provided by the BSRE report, about 7,021 of those

8 See: Attachment D

2

³ An Update of Residential Market Potential, Greater Downtown Detroit and Central Business District by Downtown Detroit Partnership, May 2017. Page 6; https://downtowndetroit.org/wp-content/uploads/2019/04/DDP GtrDTDetroit-Update-2017 RevisedReformatted.pdf

⁴ An Update of Residential Market Potential, Greater Downtown Detroit and Central Business District by Downtown Detroit Partnership, May 2017. Page 5; https://downtowndetroit.org/wp-content/uploads/2019/04/DDP GtrDTDetroit-Update-2017 RevisedReformatted.pdf

⁵ Greater Downtown Residential Market Study, Executive Summary, 2017. Downtown Detroit Partnership; https://downtowndetroit.org/wp-content/uploads/2019/04/DDP ResMrktStudy v2.pdf

⁶ Attachment F includes residential properties that have received an Obsolete Property Rehabilitation (PA 146), Neighborhood Enterprise Zone exemption (PA 147), Commercial Rehabilitation exemption (PA 210), and/or Brownfield Redevelopment Financing (PA 381).

⁷ An Update of Residential Market Potential, Greater Downtown Detroit and Central Business District by Downtown Detroit Partnership, May 2017. Page 24; https://downtowndetroit.org/wp-content/uploads/2019/04/DDP GtrDTDetroit-Update-2017 RevisedReformatted.pdf

units are occupied, which means there are about 846 unoccupied units within all 64 properties. Of those 64 properties included in the BSRE report, 16 were approved between 2015 and 2020 and have currently have active tax incentive with the City of Detroit.

With the assistance of the DEGC, we were able to match those 16 properties that have active residential tax abatement projects in the Greater Downtown Detroit area, with the data that was collected in the Broder & Sasche Market Study (BSRE). The 16 properties that received tax incentives during 2015-2020 account for 2,060 units. Based on the available data, about 1,950 (95%) are occupied and 110 (5%) vacant. The average percentage of occupancy for all 16 developments are 91%. Please see the complete chart of those areas below:

Project	Address	Key	Units	Active Incentive	Incentive Status	Occupancy rate
Elton Park	2130 Trumbull Ave.	Corktown	151	NEZ	Certificate	93%
Malcomson Building	1215 Griswold St.	Central Business District	25	NEZ	Certificate	96%
Town Residences	1511 First St.	Central Business District	312	NEZ	Certificate	98%
The Griswold Building	150 Michigan Ave.	Central Business District	80	NEZ	Certificate	97%
28 Grand	128 E. Grand River Ave.	Central Business District	218	NEZ	Certificate	100%
The Vinton	600 Woodward Ave.	Central Business District	22	NEZ	Certificate	60%
The Stott	1150 Griswold St.	Central Business District	107	NEZ	Certificate	66%
Finn Apartments	678 Selden	Midtown	28	OPRA	Certificate	100%
The Plaza	3800 Woodward	Midtown	72	OPRA	Certificate	100%
The Hamilton Midtown Detroit	40 Davenport	Midtown	97	OPRA	Certificate	89%
Philip Houze	415 Clifford St.	Grand Circus Park	89	OPRA	Certificate	99%
Fort Shelby Tower Apartments	527 West Lafayette Blvd.	Central Business District	57	OPRA	Certificate	98%
Molcolmson Building	1215 Griswold St.	Central Business District	25	NEZ	Certificate	96%
The Farwell Building	1249 Griswold St.	Central Business District	82	OPRA	Certificate	77%
The Corner	1620 Michigan Ave.	Corktown	111	PA 210	Certificate	93%
Lafayette Towers	1301 Orleans St.	Lafayette Park & Elmwood Park	584	PA 210	Certificate	99%
TOTAL # OF UNITS CREATE	D		2,060	1		l
ESTIMATED # UNITS OCCU	PIED		1,950	95%	AVERAGE %	91%
ESTIMATED # UNITS AVAIL	ABLE		110	5%	-	

^{*}Lafayette Towers was also approved for a Brownfield in 2015.

The Downtown Detroit Partnership with support from the Downtown Detroit Business Improvement Zone published a 2019 Downtown Detroit Development Update that detailed recently completed projects in the Greater Downtown Area¹¹. There were 3 residential projects recently completed. All of which, were approved for a tax incentive between 2015 and 2020, including the David Stott Building completed in September 2018 (66% occupancy); the Farwell Building completed August 2019 (77% occupancy rate); and Philip Houze Apartments completed in September 2018 (99% occupancy rate).

At the time of the publication of the 2017 DDP Market Study, "construction of new units has still lagged behind absorption forecasts¹²." As stated before, the data used in the 2017 DDP Market Study was based

https://downtowndetroit.org/wpcontent/uploads/2019/04/DDP GtrDTDetroit-Update-2017 RevisedReformatted.pdf

⁹ BSRE does not intend for any person or entity to rely on any such information, opinions, or ideas, and cannot guarantee the accuracy or completeness of this report.

¹⁰ These estimates are based on the percentages of occupancy cited in the Broder & Sasche Market Study, we do not certify the results of these estimates.

^{11 2019} Downtown Detroit, Development Update. Downtown Detroit Partnership; https://downtowndetroit.org/wp-content/uploads/2019/09/2019-Development-Report-Web-1.pdf

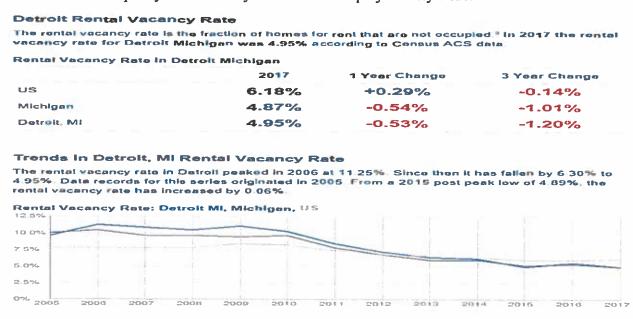
¹² An Update of Residential Market Potential, Greater Downtown Detroit and Central Business District by Downtown Detroit Partnership, May 2017. Page 23;

upon data collected in 2015. A new market study measuring the demand for additional residential units needs to be conducted, in order to conclude whether demand has remained the same or has decreased/increased since 2015. However, if every proposed and currently in counstruction residential development detailed in the DDP's report and BSRE's report are completed, the City would still fall about 1,000 residential units short of the projected 10,000 units stated in the 2017 Downtown Detroit Partnership report.

City Wide Anaylsis

There is little accessible data regarding the occupancy rates for rental units outside the Greater Downtown Detroit area. LPD used *apartments.com* to determine the number of available units, as well as, the City Archives to identify how many tax incentives were approved for the rest of the City. There were 20 projects approved for tax incentives between 2015 and 2020. Of those, 9 have been completed, 4 are at full capacity, and 5 are listed on apartments.com. We can infer that the 5 projects listed on the *apartments.com*'s website are not at full capacity. The other 13 are still under construction or have not yet begun construction.

Below is a table collected from *departmentofnumbers.com*¹³, that shows Detroit's overall occupancy rates. This includes the entire residential rental stock available, because LPD was unable to obtain occupancy rates for only tax incentivzed projects city wide.

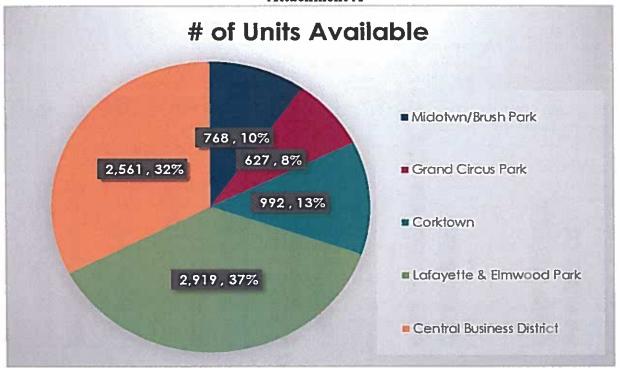


Please contact us if we can be of any further assistance.

cc: Auditor General's Office
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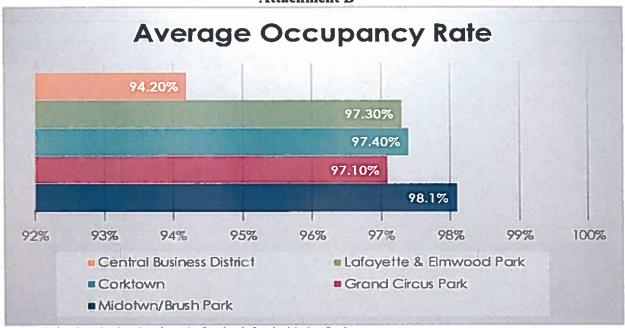
¹³ "Detroit Michigan Residential Rent and Rental Statistics." Department of Numbers, 2019, www.deptofnumbers.com/rent/michigan/detroit/.

Attachment A



*Pie Chart developed using data from the Broder & Sasche Market Study

Attachment B



^{*}Bar graph developed using data from the Broder & Sasche Market Study

Attachment C



^{*}Bar Graph developed using data from the Broder & Sasche Market Study

Attachment D: All Properties included in BSRE Report Occupancy Rates

Apartment Name	# of Units Ra	te of Occupancy	Low Rental Rate	High Rental Rate	Received Tax Ince
	Midotuw/Brn	sh Park			
The Scott at Brush Park (owned by BSRE)	199	98%	\$1,149	\$3,005	PA 210 (Active)
The Strathmore	129	9878	\$1,200	\$1,480	PILOT
3909 Woodward	61	100%	\$1,600	\$1,888	PA 210 (Active)
The Aubum	58	100%	\$950	\$1,150	PA 210 (Active)
Studio One Apartments	124	100%	\$1,423	\$1,667	NA
Finn Apartments	28	100%	\$1,423	\$1,152	OPRA (Active)
The Piaza	72	100%	\$1,030	\$1,213	OPRA (Active)
The Hamilton Miskown Detroit (owned by BSRE)	97	89%	\$1,423	\$1,154	OPRA (Active)
Subtotal/Average	70	98.1%	\$1,275	\$1,589	
	Grand Circu	es Park	NA Lon		
Broderick Tower	124	94%	\$1,187	\$4,500	OPRA (Active)
The Fyfe Apartments	65	90%	\$1,000	\$1,625	NA
The Kales Building	117	99%	\$1,527	\$2,055	N/A
David Whitney Building	105	100%	\$1,450	\$3,725	OPRA (Active)
The lodent Lofts	11	100%	\$1,800	\$1,800	N/A
Briggs House	116	98%	\$1,040	\$2,840	OPRA (Active)
Phillip Houze	89	99%	\$1,105	\$2,050	OPRA (Active)
Subtotal/Average	627	97.1%		\$2,656	
	Corkto	HTM			
Lafayette Lofts	50	N/A	N'A	N/A	N/A
Coat Factory Lofts	62	N-A	N/A	N'A	N/A
Brooklyn Park Lofts	63	NA	N'A	NA NA	N/A
Riversional Towers	555	92%	\$1,232	\$2,371	N/A
The Corner	111	93%	\$1,075	\$2,908	PA 210 (Active
Elton Park	151	93%	\$1,025	\$3,238	NEZ (Active)
Subtotal/ Average	992	97.44		\$2,839	
	Lafayette & Eb	nwood Park		ETTE	
The Pavillion Apartments	340	96%	\$1,058	\$1,683	N·A
Lafayette Towers	584	99%	\$874	\$2,800	PA 210 (Active
City Place Detroit	320	99%	\$750	\$940	NA
The Palms East Apartments	114	99%	\$925	\$1,275	N/A
Central Park Apartments	92	99%	\$1,095	\$1,420	N/A
Carlton Apartments	144	N/A	NA	NA	N-A

^{*}BSRE does not intend for any person or entity to rely on any such information, opinions, or ideas, and cannot guarantee the accuracy or completeness of this report.

Attachment D, continued

Apartment Name	# of Units	Rate of Occupancy	Low Rental Rate	High Rental Rate	Received Tax Incentiv
Jean Rivard Apartments	146	97%	\$990	\$1,215	N/A
Palms Apartments	62	95%	\$700	\$1,300	N/A
DoCharme Place	185	95%	\$1,350	\$1,920	PA 210 (Active)
Orleans Landing	278	98%	\$1,955	\$2,542	PA 210 (Active)
Feminore Court		N'A	NA	NA	N/A
Waters Edge at Harbortown	134	96%	\$1,681	\$2,667	N/A
Alden Towers	350	96%	\$625	\$1,815	NA
Cityside Apartments	170	97%	\$900	\$1,400	N/A
Jeffersonian	N/A	N/A	N/A	NA	N/A
Puliman Parc (in development by BSRE)	N/A	N/A	N/A	NA	PA 210 (Active)
Subtotal/ Average	2,919	97.3%	\$1,075	\$1,748	
The Albert - Capitol Park (owned by HSRE)	127	s 37% of Downtown! 95%	\$1,790	\$2,418	PA 210 (Active)
			\$1,790		PA 210 (Active)
Detroit Savings Bank Makemson Binking	56 25	71% 96%	\$1,323	\$3,041	OPRA (Active)
Detroit City Apartments	351		\$1,540	\$2,140	NEZ (Active)
		94%	\$1,473	\$1,810	NA NA
Claridge House Apartments Town Residences	43	92%	\$850	\$2,500	PA 210 (Active)
The Lofts at Merchant Row	312	98%	\$1,089	\$1,226	NEZ (Active)
	76	98%	\$1,250	\$3,050	NA NA
Lofts at Woodward Center	61	N/A	N/A	NA	N'A
Fort Shelby Tower Apartments	65	98%	\$1,757	\$2,350	OPRA (Active)
Security Trust Lofts	11	100%	\$1,900	\$1,900	OPRA (Active)
Library Lofts	8	100%	\$2,450	\$2,450	NA
Broadway Lofts	16	N/A	N/A	N/A	NA
The Ashley	67	99%	\$1,375	\$1,700	OPRA (Active)
Greektown Lofts	51	N/A	N/A	NA	N/A
Renaissance City Apartments	339	97%	\$1,573	\$1,995	NA
Cadillac Square	221	96%	\$875	\$1,600	NA
Capitol Park Lofts	63	86%	\$1,314	\$2,585	OPRA (Active)
The Griswold Building	80	97%	\$2,125	\$3,670	NEZ (Active)
28 Grand	218	100%	\$635	\$1,093	NEZ (Active)
The Vinton	21	60%	\$5,900	\$6,400	NEZ (Active)
The Stott	107	66%	\$1,583	\$6,153	NEZ (Active)
35 West	24	96%	\$1,538	\$2,085	N/A
The Farwell Building	\$2	77%	\$1,353	\$2,041	OPRA (Active)
Fourteen36	6	100%	\$3,100	\$3,100	NA NA
1525 Broadway	4	100%	\$2,500	\$3,600	NA NA
The Ferguson	55	91%	\$1,810	\$1,970	N/A
Himethoch	72	N'A	N/A	N'A	NA
Subtotal/Average TOTAL	2,561 7,867	94.2%	\$1,787 \$1,310	\$2,656 \$2,298	Letter 1

^{*}BSRE does not intend for any person or entity to rely on any such information, opinions, or ideas, and cannot guarantee the accuracy or completeness of this report.

Attachment E: All Residential Incentives in Greater Downtown Detroit Area 2015-2020

Project/ Developer	Address	Units	Type of Incentive
	2015		
Estrine and Woodward, LLC (amended and Restated)	3100 Woodward Block	200	Brownfield
Lafayette Towers' Jackson Land Holding Company	1301 & 1321 Orleans St.		Brownfield & PA 210
Willy's Overland Lofts	444 West Willis	38	NEZ
Town Residences	1511 First Street	315	NEZ
Brush Park Crosswinds (Woodward Place)	248 Mark	4	NEZ
Scott Mansion (James Scott House)	3147 Woodward and 81 Peterboro	3	NEZ
Woodward Brush Hendrie Ferry NEZ Area	5734 Woodward 263, 265, 267, 269, 271, 273, 275, 293, 295, 297, 299 E. Palmer	11	NEZ
Finn Apartments 678 Selden, LLC	678 Seiden	28	OPRA
4625 Second Ave, LLC	4625 Second Ave.	70	OPRA
Toad Management, LLC	445 W. Forest Are.	6	OPRA
The Elhot Building, LLC	1401-1407 Woodward Ave. (mixed use)	23	PA 210
Rivertown Plane I, LLC	1560, 1828, & 1831 Franklin Street, 1522 E. Woodbridge St.	278	PA 210
Brush Park Development Company Phase I, LLC (restated in 2017)	118, 228, 266 & 318 Edmand PL, 2718 Brush, 124 & 310 Alfred St., 2750 John R.	325-450	PA 210
Resurget Cineribus, LLC	8044 Kercheval	3	OPRA
East Kirby Development, LLC	524-526 East Kirby	4	OPRA
Nailah Commons, LLC	658, 692, 710, 702 E. Ferry, 663, 681, 671, 701, 653, 676 E. Kirby, 6431 Hastings	58	PA 210
Phillip Houze Bagley Chifford, LLC	415 Clifford Street	89	OPRA
Patterson Terrance Almass Downtown Real Estate, LLC	203, 209, 215, Eskrine and 3412 John R.	9	OFRA
	2016		
The Union at Midtown Phase II	4830 Cass Ave.	66	Brownfield
Brush Park Development, LLC	3148 John R.	405	NEZ
	ult Development Co. Phase 1, LLC Brosh Park Parcel A+B Project 39 Parcels		Brownfield, PA 210, NEZ
City Clob Apartments VG Statler City Apartments, LLC	313 Park Avenue	287	NEZ & PA 210
Malcolmson Building' 1215 Griswold	1215 Griswold	25	NEZ
The Griswold	1117 Griswold	80	NEZ
The Coe at West Village Coe Van Dyke, LLC	1462 Van Dyte & 8030 Coe	12	PA 210
Woodward Place	3149 Jehn R.	18	OPRA
	2017		
Michown NEZ: 449 W. Willis, LLC	449 West Willis	4	NEZ
Woodward Place Devon Renewal, LLC	64 Watson St.	6	NEZ
Eco Homes, LAC	4th Street		NEZ
Vinton Building	600 Woodward Ave.	22	NEZ
Book Tower, Hudson's Site and Monroe Block' Bedrock	1265 Washington Blvd., 1206 Woodward Ave., & Book Tower	907	Transformational Brownfield,
CK Concept Hans, LLC	284 Elliot St.	4	NEZ

^{*}Table data collected from the City Archives

Attachment E, continued

Project/ Developer	Address	Units	Type of Incentive	
The Corner Tigers Stadium Partners , LLC	1620 Michigan Ave	102	PA 210	
Island View Banyan Investments, LLC	1454 Townsend	25	NEZ	
Harbertown-Great Lakes, LLC	250 E. Harbortown Dr.	94	NEZ	
Ekton Park: Trident-Chercher Trident Conktown, LLC	1400 W. Elizabeth, 2050 & 2125 Eighth St., 2100 & 2120 Trumbull	95	NEZ	
Elton Park Trident-Checker	1230 Transbull	150	NEZ	
Ashton Detroit 600 Ventures, LLC	659 Howard	96	Brownfield	
Resto Development , LLC (Bedrock)	Hudson's & Monroe blocks, One Campus Martius, Book Building Tower	812	Brownfield, NEZ	
The Hamilton Midtown Detroit 40 Davenport, LLC	40 Devenport	97 OPRA		
	2018			
Fort Shelby Residential, LLC	Fort Shelby Residences, 525 W. Laffsyette Blvd.	56	NEZ	
Woodward	626 Mark Ave.	11		
East Jefferson Development, LLC	1475 East Jefferson	213 Brow		
640 Temple	640 Temple	70	OPRA, Brownfield	
The Corner' Tigers Stadium Pariners 2, LLC	2225 Trumbull (formerly 1620 Michigan Ave and 1550 Kaline Drive)	111	PA 210' NEZ	
The Seiden Ferfito Group	438 Sleden St.	12	NEZ	
Paperclip Properties, LLC (The Stott, Bedrock)	1150 Griswold	107	NEZ, PA 210	
Pyramid Development Co., LLC (Free Press Building, amended & restated)	321 W. Laffayette	103	NEZ, PA 210 NEZ, Brownfield, PA 21	
Garfield Area Redevelopment Project (amended & restated 2006 & 2011)	71, 74, 80, 107, 119 Gasfield, 52, 66, 76, 92 E. Forest	85	Recynfield	
Eastern Market Gateway Dev Detroit 1346 Gratiot, LLC and Town Partners	Multiple addresses on Gratiet, Maple Rd., & Service St.	200	Brownfield	
Harbertown-Sprenaker, LLC	3320 Spinnaker Lane	14 NEZ		
Laffayette West	1401 Rivard	56	Brownfield	
Farwell Building' 1249 Griswold Street, LLC	1249 Grawold St.	83	OPRA	
1626 Lafayette, LLC	1627-1629 Lafayette	93	OPRA	
201	19- Proposed Properties (incentive may not be active)	Vass		
Infanty-Park Ave, LLC	2001 Park Ave.	78	Brownfield	
The Mid 3750 Woodward Ave, LLC (2nd amended & restated)	3750 Wodward Ave.	16	Brownfield, NEZ, PA 210	
Broadway lefts! Broadway Detroit Properties, LLC	1323-1325 Broadway St.	16	OPRA, Brownfield	
Brush Park South Phase 1 MR, LLC	2515, 2555, 2621 Brush St., 251, 254, 257 Adalande St., 269, 281, 291 Winder St.	149	PA 210, Brownfield, PILO1	
Cerkiowa Lofis, LLC (Bedrock)	1702 Fort St. (The Assembly)	66 Brownfield		
Jefferson Van Dyke 2, LLC	7891 & 7903 East Jefferson Ave.			
Midtown West: PDH Development Group, LLC & Procide Development Group	931 Selden St.	36 OPRA, Brown 175 NEZ, Brown		
Pullman Parc, Hunter Pasteur Homes Laffayette Park, LLC	1900 Pembridge (1100 St. Aubin)	180 NEZ, PA 210		
Sheridan Propos, LLC	4417 Second	91 NEZ		
Sturgeon Bay Partners	651 W. Hancock	28 NEZ		
Bagley Development Group, LLC	150 Bagley	75 OPRA, NEZ		
Kerrheval East, LLC	8646 Kercheval & 1917 Fischer	15	OPRA	

^{*}Table data collected from the City Archives

Attachment E, continued

	continued		
Rosko Development , LLC area	32 Monroe & 725 Bates St.	128	NEZ
Stone Soap	1450, 1460, & 1490 Franklin	48	Brownfield, NEZ, PA 25
CCA, LLC (foculty Elmwood Park Plaza Limited Partnership)	wood Park Plaza Limited Partnership) 670 Chene		OPRA, PA 210, NE
Kertheval Associates, LLC	8001 Kercheval	92	NEZ
1400 Michigan Ave, LLC	ive, ILC 1400, 1410, 1416 Michigan Ave.		PA 210
Crosswinds (Woodward Place) NEZ	104 Edmand Place	9	NEZ
	2020- Still In Progress		
CCA CBD Detroit, LLC	313 Park Ave.	288	Brownfield, NEZ
Pullman Parc Hunter Pastern Homes Laffayette Park, LLC	1900 Pembridge (1100 St. Aubin)	180	NEZ, P.A. 210
TOTAL		6914	

^{*}BSRE does not intend for any person or entity to rely on any such information, opinions, or ideas, and cannot guarantee the accuracy or completeness of this report.