From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

e = - 48 3

Wednesday, November 8, 2017 12:54 PM

To:

Ryan Friedrichs; Janine Bieda

Cc:

Marisa Rodriguez; Sonia Hassan

Subject:

RE: HUD Contact Information

Follow Up Flag:

Follow up

Flag Status:

Flagged

Thanks Janine! It was great meeting with you and Sonia on Monday, I will be following up in a few about scheduling a funding meeting between us. Thanks again!

Monique Monique

Monique Phillips, MPA

Fund Development Officer IV

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Janine Bieda <jbied@med.wayne.edu> 11/7/2017 10:44 AM >>>

Ryan & Monique,

One clarification - both Nelson Bregón and Christopher Bourne expressed much interest in the Make Your Date Program.

The person who spoke of potential funding was Christopher Bourne.

Sincerely, lanine

Janine Bieda, PhD, MS, CNM

Director, Clinical Research Operations

Wayne State University

Center for Advanced Obstetrical Care & Research

3990 John R

4 Webber North

Detroit, MI 48201

Office: 313-577-0054

Fax: 313-577-4961

Email: ibied@med.wayne.edu

From: Janine Bieda

Sent: Tuesday, November 07, 2017 10:24 AM

To: 'friedrichsr@detroitmi.gov'; 'phillipsmo@detroitmi.gov'

· + - 12 1

Cc: Sonia Hassan; Marisa Rodriguez **Subject:** HUD Contact Information Good Morning Ryan & Monique,

I have attached the contact information for the U.S Department of Housing and Development staff members attending the meeting held recently regarding the HUD project in Detroit. I believe that Nelson Bregón was the person who expressed a significant interest in the Make Your Date Program and asked Marisa and me about the amount of funding needed to support potential MYD activities associated with this project.

Sincerely, lanine

Janine Bieda, PhD, MS, CNM

Director, Clinical Research Operations
Wayne State University
Center for Advanced Obstetrical Care & Research
3990 John R
4 Webber North
Detroit, MI 48201

Office: 313-577-0054 Fax: 313-577-4961

Email: jbied@med.wayne.edu

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, December 04, 2017 11:18 AM

To:

Ryan Friedrichs

Cc:

Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject:

RE: HUD Contact Information

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Ryan,

Were you able to connect with Alexis regarding Christopher Bourne's interest in the MYD program? I met with the team last week and they inquired, thanks.

Monique

Monique Phillips, MPA

Fund Development Officer IV

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Janine Bieda <jbied@med.wayne.edu> 11/7/2017 10:44 AM >>>

Ryan & Monique,

One clarification – both Nelson Bregón and Christopher Bourne expressed much interest in the Make Your Date Program. The person who spoke of potential funding was Christopher Bourne.

Sincerely,

Janine

Janine Bieda, PhD, MS, CNM

Director, Clinical Research Operations

Wayne State University

Center for Advanced Obstetrical Care & Research

3990 John R

4 Webber North

Detroit, MI 48201

Office: 313-577-0054

Fax: 313-577-4961

Email: jbied@med.wayne.edu

From: Janine Bieda

Sent: Tuesday, November 07, 2017 10:24 AM

To: 'friedrichsr@detroitmi.gov'; 'phillipsmo@detroitmi.gov'

Cc: Sonia Hassan; Marisa Rodriquez **Subject:** HUD Contact Information Good Morning Ryan & Monique.

I have attached the contact information for the U.S Department of Housing and Development staff members attending the meeting held recently regarding the HUD project in Detroit. I believe that Nelson Bregón was the person who expressed a significant interest in the Make Your Date Program and asked Marisa and me about the amount of funding needed to support potential MYD activities associated with this project.

Sincerely,

Janine

Janine Bieda, PhD, MS, CNM **Director, Clinical Research Operations** Wayne State University Center for Advanced Obstetrical Care & Research 3990 John R 4 Webber North Detroit, MI 48201

Office: 313-577-0054 Fax: 313-577-4961

Email: jbied@med.wavne.edu

From:

Marisa Rodriguez

Sent:

Tuesday, December 5, 2017 9:59 AM

To:

'Monique Phillips'

Subject:

RE: Potential Funding Opportunities

Follow Up Flag:

Follow up

Flag Status:

Flagged

Monique,

I will review the grants with Dr. Hassan today and let you know. Can you please send another link for the Blue Cross Blue Shield one? The below link does not seem to be working.

Thank you again.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, December 04, 2017 1:06 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Sonia Hassan

Subject: Re: Potential Funding Opportunities

Thanks Marisa,

In terms of the two opportunities I sent below, would you like to pursue them? We can get started right away if you're interested, thank you!

Monique

Sent from my iPhone

On Dec 4, 2017, at 12:06 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Thank you, Monique. In regards to what we discussed, we are preparing our financial document with FY 2018 updated, pending foundation discussions, our grant proposal example, and key foundations we would like to engage in.

Please let me know if you will need anything else.

Sincerely,

Marisa

On Dec 4, 2017, at 11:33 AM, Monique Phillips <phillipsmo@detroitmi.gov</pre>> wrote:

Good Morning Marisa and Sonia,

I hope this message finds you well, thank you for meeting with me last week. In building out your grants pipeline, I came across a couple of great opportunities that we can apply for that have upcoming deadlines. Please review them below and let me know at your earliest convenience if you'd like to purse, thanks!

1. http://healthendowmentfund.org/grant-opportunities/responsive-grant/ Link to RFP: http://healthendowmentfund.org/grant-opportunities/responsive-grant/ Content/uploads/2017/11/HealthFund_2018CommunityHealthImpact_RFP.pdf Due: December 21 at 5pm

2. Blue Cross Blue Shield of Michigan Link to NOFA:

https://s3.amazonaws.com/files.ecivis.com/grantfile/d0/d0a701a95a144f03fca64f b3288caefabaa5d48c?AWSAccessKeyId=AKIAJFWID7JUEQDYFYHQ&Expire s=1512406637&Signature=VMANxWY84UfjfTmnFfo9AD3gBPg%3D

Deadline: January 5, 2018

I will follow up soon with a link to the Google Drive doc with your grants pipeline. I'll also look forward to receiving a list of your previous and current awarded grants as well, thank you!

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226 Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Marisa Rodriguez

Sent:

Tuesday, December 05, 2017 11:14 AM

To:

Monique Phillips (phillipsmo@detroitmi.gov)

Cc:

Sonia Hassan: Janine Bieda

Subject:

MYD Documents

Attachments:

MYD Financial Report 12.5.2017.xls; DMC Foundation Grant Application.pdf

Follow Up Flag:

Follow up

Flag Status:

Flagged

Dear Monique:

Per our discussion, please find the below information attached:

Make Your Date Financial Report

o This includes pending discussions from potential funders

• The DMC Foundation Grant Application we submitted for your reference of writing style, etc.

• We are still working on the potential key foundations we would like to engage in and I will let you know of the two you sent as well

Thank you and please let me know if you need anything else.

Sincerely,

Marisa

Jade Harris

From:

Marisa Rodriguez

Sent:

Thursday, December 07, 2017 12:09 PM

To:

Monique Phillips (phillipsmo@detroitmi.gov)

Cc:

Sonia Hassan; Janine Bieda

Subject:

MYD Potential Future Funding

Attachments:

MYD_Future Funding.docx

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Monique,

Please find the attached potential funding agencies that we may be interested in pursuing. Also, please note that our current operating expenses total around \$650,000 and our forecasted amount **per site** would be around \$350,000 totaling our expenses for this year just short of \$1 million.

Also, our current balance of \$141,000, with our projected operating expenses and personnel, will expire shortly after 10/21/2018.

Lastly, we do not wish to pursue the two insurance companies for funding at this time.

Thank you and please let me know if you need anything else.

Sincerely,

Marisa

From:

٥,

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Wednesday, January 24, 2018 1:43 PM

To: Cc: Marisa Rodriguez Sonia Hassan

Subject:

RE: MYD Email to Funders / Updated Financial Report with Budget

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa,

Yes! Thanks for the email everything looked good. What I've been doing is sending reacquainting messages and then leading up to MYD discussions, I'll let you know if I need anything else from you in the meantime. Also, I will send my agenda items to add at least 48 hours in advance as requested. Thanks again and I'll be back in touch soon! Monique

Monique Phillips, MPA

Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 1/24/2018 11:50 AM >>>

Hi Monique,

Do you need anything additionally from me? I want to be sure you are not held up with sending out your emails.

Thank you. Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Friday, January 19, 2018 3:58 PM

To: Monique Phillips (phillipsmo@detroitmi.gov)

Cc: Sonia Hassan

Subject: MYD Email to Funders / Updated Financial Report with Budget

Hi Monique.

Please find the below paragraphs to include in your email to potential funders regarding Make Your Date. Also, I have included the general information regarding our budget to the financial report attached. I have not included the \$110,000, as we do not know the allocation of the funds between MYD and SisterFriends. I have also updated our MYD Future Funding list to include Robert Wood Johnson. Lastly, if you could please send me your items that you would like on our biweekly agenda at least two days prior, I can be sure they are all compiled together, as well as the shared document on google drive.

un reis 🦆

Preterm birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

Sponsoring hospital systems, insurance companies and foundations have committed funding and partnerships to support the 'Make Your Date' Program. Partners in the execution of this program include: 1) Wayne State University; 2) The three major health care systems – Detroit Medical Center, Henry Ford Health System, St. John Health System; 3) DMC Foundation; 4) Michigan Section of the American College of Obstetricians and Gynecologists (ACOG); 5) Michigan Department of Health and Human Services; 6) Yale University School of Public Health; 7) Michigan Hospital Association; 8) Meridian Health Plan; 9) United Health Care; 10) March of Dimes; 11) Michigan Health Endowment Fund (MHEF); 12) The Information Center - Home Visiting Hub of Michigan; 13) Michigan State Medical Society; 14) SisterFriends Detroit; and 15) Brilliant Detroit. With additional financial support, Make Your Date's mission is to reach all pregnant women in the City of Detroit and to ensure they are receiving the care they deserve.

Please let me know if you need anything else. Sincerely,

Marisa

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Thursday, February 01, 2018 3:35 PM

To:

Marisa Rodriguez; Sonia Hassan; Janine Bieda; Susan Miller

Subject:

Fwd: RE: Meeting Request for Make Your Date

Follow Up Flag:

Follow up

Flag Status:

Flagged

FYI..Skillman's reply. How should I respond?

Thanks. Monique

Monique Phillips, MPA

Fund Development Officer IV

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Terry Whitfield <TWhitfield@skillman.org> 2/1/2018 2:30 PM >>>

Hi Monique,

Thanks for following up... We would appreciate the opportunity to learn more about Make Your Date, their work and plans for expansion. How would March 1st at 1p work for a meeting at our office (100 Talon Centre Dr, 48207)? Let me know if that works and we can go from there. Make it a great day! TW Sincerely,

Terry E. Whitfield

Program Officer

The Skillman Foundation

100 Talon Centre Drive, Suite #100

Detroit, MI 48207-4266

Direct & Fax - 313-393-1203

Email: twhitfield@skillman.org

www.skillman.org



"Achievement consists of never giving up... If there is no dark and dogged will, there will be no shining accomplishment; if there is no dull and determined effort, there will be no brilliant achievement." Hsun Tzu

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 1, 2018 1:30 PM
To: Terry Whitfield <TWhitfield@skillman.org>
Subject: Re: Meeting Request for Make Your Date

Good Afternoon Terry,

I hope you are well. I am following up with you on the e-mail below to ensure you've received it and/or have any questions that I can answer for you at this time. Please feel free to call my cell or e-mail me at any time, thanks and I

wish you a wonderful day!

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 3:56 PM >>>

Good Afternoon Terry,

I hope this message finds you well. I had the pleasure of meeting you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch, and I also have the pleasure of serving on the Impact Subcommittee with you at the Detroit Regional Chamber. As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at To learn more about MYD, please visit their website at https://hes32-

ctp.trendmicro.com: 443/wis/clicktime/v1/query?url=https: 33a%2f%2fmakeyourdate.org &umid=42551ec9-7b2a-4c13-9fce-bca49f7c5c62 &uuth=811b0bd8ba493700d887c717cd297c4924f9975e-

91c08d1198e84eb9b607784e2e9236d4a8ecacd5

Thank you very much for your time Terry, it is much appreciated. Have a wonderful day. Best,

Monique

10 15 1 3

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Thursday, February 1, 2018 5:32 PM

To:

Marisa Rodriguez

Cc:

Janine Bieda; Sonia Hassan; Susan Miller; Lucy Holland

Subject:

Re: Meeting Request for Make Your Date

Follow Up Flag:

Follow up

Flag Status:

Flagged

Wonderful great! I'll wait to hear the final word before I confirm the appointment. Thanks!

Monique

Sent from my iPhone

On Feb 1, 2018, at 5:22 PM, Marisa Rodriguez < mgaluppi@med.wayne.edu > wrote:

Hi Monique,

Thank you and great news. I am looping Lucy in on this conversation, as she can provide insight if Dr. Hassan is available on this date. We will keep you updated.

Thank you,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 01, 2018 5:21 PM

To: Susan Miller

Cc: Janine Bieda; Marisa Rodriguez; Sonia Hassan Subject: Re: Meeting Request for Make Your Date

Ok great! I will confirm the meeting with all on this chain for March 1 at their location. Thanks again everyone and I look forward to our meeting next week!

Monique

Sent from my iPhone

On Feb 1, 2018, at 4:28 PM, Susan Miller < miller@med.wayne.edu > wrote:

You deserve the kind words!

Please feel free to move ahead with the meeting, as along as Sonia, Marisa, and Janine are in agreement. If you all are comfortable with me joining, I will make that date work. I'm, of course, happy to help with any pre-meeting planning or materials.

This is such a super opportunity.

Susan

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 01, 2018 4:26 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Subject: RE: RE: Meeting Request for Make Your Date

Thank you so much for the kind words Susan, it is my privilege to assist with MYD's great

work.

So is it OK to schedule a meeting with Skillman on 3/1? Does the time and location work for everyone? I'll give him the approval as soon as you let me know. Thank you again!

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <<u>smiller@med.wayne.edu</u>> 2/1/2018 4:10 PM >>>

Good afternoon, all.

I've checked in with main campus and the programs that are being discussed with Skillman focus on education, so moving forward with MYD/Skillman is not a conflict. I didn't think anyone would limit such a great opportunity. Monique, it's wonderful that you are able to arrange this!

I would welcome an opportunity to be involved in the meeting as the WSU development representative, especially if I'll be working on future proposals.

Again, thank you, Monique.

Susan

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 01, 2018 3:35 PM

To: Marisa Rodriguez; Sonia Hassan; Janine Bieda; Susan Miller

Subject: Fwd: RE: Meeting Request for Make Your Date

FYI..Skillman's reply. How should I respond?

Thanks. Monique

Monique Phillips, MPA

Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Terry Whitfield <<u>TWhitfield@skillman.org</u>> 2/1/2018 2:30 PM >>> Hi Monique,

Thanks for following up... We would appreciate the opportunity to learn more about Make Your Date, their work and plans for expansion. How would March 1st at 1p work for a meeting at our office (100 Talon Centre Dr, 48207)?

Let me know if that works and we can go from there. Make it a great day! TW Sincerely,

Terry E. Whitfield

Program Officer

The Skillman Foundation

100 Talon Centre Drive, Suite #100

Detroit, MI 48207-4266

Direct & Fax - 313-393-1203

Email: twhitfield@skillman.org

www.skillman.org

<image001.png>

"Achievement consists of never giving up... If there is no dark and dogged will, there will be no shining accomplishment; if there is no dull and determined effort, there will be no brilliant achievement." Hsun Tzu

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 1, 2018 1:30 PM
To: Terry Whitfield < TWhitfield@skillman.org >
Subject: Re: Meeting Request for Make Your Date

Good Afternoon Terry,

I hope you are well. I am following up with you on the e-mail below to ensure you've received it and/or have any questions that I can answer for you at this time. Please feel free to call my cell or e-mail me at any time, thanks and I wish you a wonderful day! Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 3:56 PM >>> Good Afternoon Terry,

I hope this message finds you well. I had the pleasure of meeting you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch, and I also have the pleasure of serving on the Impact Subcommittee with you at the Detroit Regional Chamber. As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at To learn more about MYD, please visit their website at https://hes32-

ctp.trendmicro.com:443/wis/clicktime/v1/query?url=https%3a%2f%2fmakeyourdate.org&umid=42551ec9-7b2a-4c13-9fce-

bca49f7c5c62&auth=811b0bd8ba493700d887c717cd297c4924f9975e-

91c08d1198e84eb9b607784e2e9236d4a8ecacd5

Thank you very much for your time Terry, it is much appreciated. Have a wonderful day. Best,

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

From: Sent: To: Subject:	Marisa Rodriguez Friday, February 2, 2018 2:12 PM 'Monique Phillips' RE: RE: call
Follow Up Flag: Flag Status:	Follow up Flagged
Thanks so much. Please share the	e document with Dr. Hassan as well.
I will check with Lucy regarding 3/	Have a nice weekend!
Sincerely,	
Marisa	
From: Monique Phillips [mailto:ph Sent: Friday, February 02, 2018 2 To: Marisa Rodriguez Subject: Re: RE: call	nillipsmo@detroitmi.gov] 2:05 PM
Oh absolutely I wouldn't have it an next week.	y other way :). I have shared with you all the Google sheet for us to use and discuss
Also, please do let me know of Dr. Hassan's availability on 3/1 1pm for a meeting with Skillman, or I can propose another day that will work for the team. Take care and have a wonderful weekend!	
Best,	
Monique	
Monique Phillips, MPA Fund Development Officer IV City of Detroit Coleman A. Young Municipal Ce 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226 Office: 313-224-2286 Mobile: phillipsmo@detroitmi.gov	

1

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 02/02/18 1:29 PM >>>

Thanks Monique. I just wanted to be sure that I am involved in any meetings moving forward with Susan – just so we are all on the same page. Thank you again for your help and have a nice weekend!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 02, 2018 1:27 PM

To: Marisa Rodriguez **Subject:** Re: call

Hi Marisa,

I'm in the air all day today so it will be rough but can periodically check email what's going on? Thanks.

Monique

Sent from my iPhone

On Feb 2, 2018, at 11:21 AM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Monique,

Can you please give me a call briefly at your convenience today?

Thank you!

Marisa

Marisa Galuppi Rodriguez
Director, Project and Clinical Database Operations
Wayne State University
Hutzel Women's Hospital
3990 John R, 4 Brush Center
Detroit, MI 48201
Phone: 313.577.3149

Phone: 313.577.3149 Fax: 313.577.8986

mgaluppi@med.wayne.edu

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Tuesday, February 6, 2018 4:42 PM

To:

Marisa Rodriguez; Lucy Holland Janine Bieda; Sonia Hassan; Susan Miller

Cc: Subject:

Re: Meeting Request for Make Your Date

Follow Up Flag:

Follow up

Flag Status:

Flagged

Good Afternoon Everyone,

I hope you are well. That's great news about Dr. Hassan. I have shared this with Terry so I will share final meeting details and the invite once I hear back from him. Also, I asked Ryan about an update from HUD and he said that he is following up with Alexis about it, I'll let you know as soon as I hear back from him.

Lastly, did we want to schedule some time to go through the shared Google Doc this week or wait until our regular time next week?

Thanks and I wish you a wonderful evening!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Lucy Holland <lucy.holland@wayne.edu> 2/5/2018 12:00 PM >>> Hello all,

Thanks so much for your patience. I spoke with Dr. Hassan earlier today and she would be available for this meeting. I'll go ahead and hold the time on her calendar- please keep me in the loop as to any updates as we move forward.

Thank you for your time and enjoy your day.

Best regards,

Lucy Holland

Executive Assistant to Sonia S. Hassan, M.D. Associate Dean for Maternal, Perinatal and Child Health Wayne State University School of Medicine

3990 John R, 4 Brush Detroit, MI 48201

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Thursday, February 1, 2018 5:32:25 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Sonia Hassan; Susan Miller; Lucy Holland

Subject: Re: Meeting Request for Make Your Date

Wonderful great! I'll wait to hear the final word before I confirm the appointment. Thanks!

Monique

Sent from my iPhone

On Feb 1, 2018, at 5:22 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Monique,

Thank you and great news. I am looping Lucy in on this conversation, as she can provide insight if Dr. Hassan is available on this date. We will keep you updated.

Thank you, Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 01, 2018 5:21 PM

To: Susan Miller

Cc: Janine Bieda; Marisa Rodriguez; Sonia Hassan **Subject:** Re: Meeting Request for Make Your Date

Ok great! I will confirm the meeting with all on this chain for March 1 at their location.

Thanks again everyone and I look forward to our meeting next week!

Monique

Sent from my iPhone

On Feb 1, 2018, at 4:28 PM, Susan Miller < miller@med.wayne.edu > wrote:

You deserve the kind words!

Please feel free to move ahead with the meeting, as along as Sonia, Marisa, and Janine are in agreement. If you all are comfortable with me joining, I will make that date work. I'm, of course, happy to help with any premeeting planning or materials.

This is such a super opportunity.

Susan

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 01, 2018 4:26 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Subject: RE: RE: Meeting Request for Make Your Date

Thank you so much for the kind words Susan, it is my privilege to assist with MYD's great work.

So is it OK to schedule a meeting with Skillman on 3/1? Does the time and location work for everyone? I'll give him the approval as soon as you let me know. Thank you again!

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <<u>smiller@med.wayne.edu</u>> 2/1/2018 4:10 PM >>>

Good afternoon, all.

I've checked in with main campus and the programs that are being discussed with Skillman focus on education, so moving forward with MYD/Skillman is not a conflict. I didn't think anyone would limit such a great opportunity. Monique, it's wonderful that you are able to arrange this!

I would welcome an opportunity to be involved in the meeting as the WSU development representative, especially if I'll be working on future proposals.

Again, thank you, Monique.

Susan

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 01, 2018 3:35 PM

To: Marisa Rodriguez; Sonia Hassan; Janine Bieda; Susan Miller

Subject: Fwd: RE: Meeting Request for Make Your Date

FYI...Skillman's reply. How should I respond?

Thanks. Monique

Monique Phillips, MPA Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Terry Whitfield <<u>TWhitfield@skillman.org</u>> 2/1/2018 2:30 PM >>> Hi Monique,

Thanks for following up... We would appreciate the opportunity to learn more about Make Your Date, their work and plans for expansion. How would March 1st at 1p work for a meeting at our office (100 Talon Centre Dr, 48207)? Let me know if that works and we can go from there. Make it a great day! TW Sincerely,

Terry E. Whitfield

Program Officer

The Skillman Foundation

100 Talon Centre Drive, Suite #100

Detroit, MI 48207-4266

Direct & Fax - 313-393-1203

Email: twhitfield@skillman.org

www.skillman.org

<image001.png>

"Achievement consists of never giving up... If there is no dark and dogged will, there will be no shining accomplishment; if there is no dull and determined effort, there will be no brilliant achievement." Hsun Tzu

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 1, 2018 1:30 PM
To: Terry Whitfield < TWhitfield@skillman.org >
Subject: Re: Meeting Request for Make Your Date

Good Afternoon Terry,

I hope you are well. I am following up with you on the e-mail below to ensure you've received it and/or have any questions that I can answer for you at this time. Please feel free to call my cell or e-mail me at any time, thanks and I wish you a wonderful day!

Monique

Monique Phillips, MPA

Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 3:56 PM >>> Good Afternoon Terry,

I hope this message finds you well. I had the pleasure of meeting you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch, and I also have the pleasure of serving on the Impact Subcommittee with you at the Detroit Regional Chamber. As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at To learn more about MYD, please visit their website at https://hes32-

ctp.trendmicro.com:443/wis/clicktime/v1/query?url=https%3a%2f%2fmakeyourdate.org&umid=42551ec9-7b2a-4c13-9fce-

<u>bca49f7c5c62&auth=811b0bd8ba493700d887c717cd297c4924f9975e-91c08d1198e84eb9b607784e2e9236d4a8ecacd5</u>

Thank you very much for your time Terry, it is much appreciated. Have a wonderful day.

Best, Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Wednesday, February 7, 2018 1:42 PM

To:

Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject:

The Carls Foundation

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hello Everyone,

I hope you are well. I know Susan mentioned last week that the Carl's Foundation's interest was more in software, but upon further review of their priorities on their website http://www.carlsfdn.org/programming-interests I think a conversation is still warranted with the staff there. As I mentioned, I spoke with their Program Officer, Kathy Stenman, and provided some background info on MYD to her and she was interested in having a conversation with you. If you'd like, she recommended that you give her a call at 248-385-5521 to discuss. Let me know your thoughts, thanks.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Thursday, February 15, 2018 10:54 AM

To:

Marisa Rodriguez Janine Bieda

Cc: Subject:

Re: FW: The Carls Foundation

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa and Janine,

Lets shoot for a meeting next Thu or Fri. I will give Teresa there a call and see which day and time works well for her.

Thanks. Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/13/2018 5:31 PM >>>

Monique,

Thursday and Friday of this week. Tuesday, Thursday or Friday of next works as well. Let me know of times and we can coordinate. Thank you!

Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Tuesday, February 13, 2018 5:31 PM

To: 'Monique Phillips'

Cc: Janine Bieda; Sonia Hassan; Lucy Holland

Subject: RE: The Carls Foundation

Hi Monique,

Myself and Janine can be on this call. I will let you know of availability. Thank you!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 08, 2018 12:08 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Sonia Hassan **Subject:** Re: The Carls Foundation

Ok great, thank you.

Monique

Sent from my iPhone

On Feb 8, 2018, at 11:58 AM, Marisa Rodriguez < mgaluppi@med.wayne.edu> wrote:

Thank you, Monique. We will get back with you regarding this.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Wednesday, February 07, 2018 1:42 PM **To:** Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: The Carls Foundation

Hello Everyone,

I hope you are well. I know Susan mentioned last week that the Carl's Foundation's interest was more in software, but upon further review of their priorities on their website http://www.carlsfdn.org/programming-interests I think a conversation is still warranted with the staff there. As I mentioned, I spoke with their Program Officer, Kathy Stenman, and provided some background info on MYD to her and she was interested in having a conversation with you. If you'd like, she recommended that you give her a call at 248-385-5521 to discuss.

Let me know your thoughts, thanks.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

From:

'n

Marisa Rodriguez

Sent:

Friday, February 23, 2018 9:40 AM

To:

'Monique Phillips'; Janine Bieda

Subject:

RE: Phone Call Discussion

Follow Up Flag:

Follow up

Flag Status:

Flagged

Thank you, Monique. I believe at this point, the new priority would be employees to expand the program. Without employees, we are unable to expand the program, with the educational component, to other sites throughout Detroit. I believe I sent you employee cost in the budget breakdown I sent you.

Do you need anything else?

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, February 22, 2018 3:28 PM

To: Janine Bieda; Marisa Rodriguez Subject: RE: Phone Call Discussion

Hi Marisa,

No I emailed the three of you earlier with the news about the transportation allocation. The only thing I need now is MYD's new priority and associated cost(s) so that I can share it with Ryan and get it added to our Mayor's priority chart.

We removed transportation as the main priority once we received news that \$1 million was allocated to cover those costs between MYD and Sister Friends. Thanks!

Monique

Monique Phillips, MPA

Development Officer Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/22/2018 3:06 PM >>>

Hi Monique,

Do you still need to speak?

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Wednesday, February 21, 2018 4:06 PM

To: Janine Bieda; Marisa Rodriguez **Subject:** RE: Phone Call Discussion

Thanks Marisa,

Can you give me a quick call when you can? I have a question regarding the MYD budget. Thanks.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/20/2018 4:57 PM >>>

Hi Monique,

I just confirmed with Dr. Hassan regarding moving forward with funding opportunities and yes, she would like for you to continue making contacts and we will meet with all of them that are interested. In regards to Children's specifically, she will discuss this more with you. Thanks.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, February 20, 2018 4:15 PM

To: Janine Bieda; Marisa Rodriguez **Subject:** RE: Phone Call Discussion

Great, thank you!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.go

<u>phillipsmo@detroitmi.gov</u> <u>www.detroitmi.gov</u>

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/20/2018 11:36 AM >>>

I am meeting with Dr. Hassan today so I will let you know. Thank you!

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, February 20, 2018 10:07 AM

To: Janine Bieda; Marisa Rodriguez Subject: RE: Phone Call Discussion

Good Morning,

Thanks Marisa. Any word on whether or not I can set up a call with Children's Hospital Foundation? Thanks and have a great day!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/20/2018 9:09 AM >>>

That works for me also. Thank you.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 19, 2018 4:27 PM

To: Janine Bieda **Cc:** Marisa Rodriguez

Subject: RE: Phone Call Discussion

Ok, I'll wait for Marisa to respond. If 10:30 works best for the both of you I will schedule it then. Thanks.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Janine Bieda <<u>jbied@med.wayne.edu</u>> 2/19/2018 2:44 PM >>>

Not sure if this works for Marisa.

Janine Bieda, PhD, MS, CNM

Director, Clinical Research Operations Wayne State University Center for Advanced Obstetrical Care & Research 3990 John R 4 Webber North Detroit, MI 48201

Office: 313-577-0054 Fax: 313-577-4961

Email: jbied@med.wayne.edu

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 19, 2018 2:32 PM

To: Janine Bieda **Cc:** Marisa Rodriguez

Subject: Re: Phone Call Discussion

Ok I'll schedule it for 11a. Thanks!

Monique

Sent from my iPhone

On Feb 19, 2018, at 2:05 PM, Janine Bieda < jbied@med.wayne.edu> wrote:

Friday works well after 10:30 AM. Thanks Monique.

Janine Bieda, PhD, MS, CNM

Director, Clinical Research Operations
Wayne State University
Center for Advanced Obstetrical Care & Research
3990 John R
4 Webber North
Detroit, MI 48201

Office: 313-577-0054 Fax: 313-577-4961

Email: jbied@med.wayne.edu

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 19, 2018 1:41 PM

To: Janine Bieda; Marisa Rodriguez **Subject:** Fwd: RE: Phone Call Discussion

What time works best for you? Thanks.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> "Kathy Stenman" <<u>kastenman@carlsfdn.org</u>> 2/19/2018 1:25 PM >>> Hi Monique:

I could accommodate Friday mid-morning.

Kathy

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 19, 2018 11:53 AM

To: kastenman@carlsfdn.org

Cc: jbied@med.wayne.edu; mgaluppi@med.wayne.edu

Subject: Phone Call Discussion

Good Morning Kathy,

I hope this message finds you well. I spoke with you a couple of weeks ago to see about scheduling a call with you and one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD). MYD is seeking to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

I have spoken with the team and they would like to schedule a call with you this week on either Thursday or Friday to discuss their program in greater detail and potential partnership opportunities. Do you have any availability to discuss this week?

Thank you for your time and I wish you a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Tuesday, February 27, 2018 12:25 PM

To:

Janine Bieda; Marisa Rodriguez; Lucy Holland

Cc:

Sonia Hassan

Subject:

Fwd: RE: Thank You and Follow-Up Meeting

Follow Up Flag:

Follow up Flagged

Flag Status:

FYI

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> "Kathy Stenman" <kastenman@carlsfdn.org> 2/27/2018 12:03 PM >>> Let me check with Elizabeth and I'll let you know ©

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 23, 2018 2:52 PM

To: kastenman@carlsfdn.org

Cc: jbied@med.wayne.edu; mgaluppi@med.wayne.edu; lucy.holland@wayne.edu

Subject: Thank You and Follow-Up Meeting

Good Afternoon Kathy,

I hope you're having a great afternoon so far. Thank you again for taking the time to speak with myself and the Make Your Date (MYD) team this morning to learn about their program and how they service women and their children in need in the Detroit area. We are pleased to learn of the alignment and interest of the Carl's Foundation, and, per your suggestion, would like to schedule an in person meeting with our teams for further discussion.

Does Wednesday, March 21 at 3:30p work for you and your Executive Director? If so, we would be more than happy to come to your offices. Also, please be on the lookout for additional information and attachments from the MYD team for your review.

Again, we thank you for your time and look forward to connecting with you next month! Take care and have a wonderful weekend!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Friday, March 2, 2018 10:58 AM

To:

Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject:

RE: MYD Budget

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Everyone,

Thanks for sending this over Marisa, I have forwarded to Ryan and will touch base when I hear back. Thanks! Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 3/2/2018 9:30 AM >>>

Hi Mongiue,

To be even more clear:

With a contribution of \$2,000,000 MYD could serve a <u>total of 15,000 women</u> (7,000 women in addition to who we have already reached) by October 2019.

Let me know if you have any questions.

Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Thursday, March 01, 2018 9:20 PM

To: Monique Phillips; Janine Bieda; Sonia Hassan

Subject: Re: MYD Budget

Hi Monique,

After considering what we discussed today, we have a revised

budget of \$2 million. Please note the below revisions:

With a contribution of \$2,000,000 MYD could serve 15,000 women by October 2019.

Thank you and let me know if you have any questions.

Sincerely,

Marisa

On Mar 1, 2018, at 5:12 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Monique,

Per your request, we will need the below values to fund our current site and two new sites. Please let me know if you have any questions.

With a contribution of \$1,350,000 MYD could serve 15,000 of women by October 2019.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, February 27, 2018 6:35 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget

Hi All,

I spoke with Ryan regarding MYD's new priority of 'Citywide Expansion', where costs include education and outreach components and he liked it. Further, he said that it would be fine to incorporate salaries as long as its packaged into the larger conversation.

For example, considering your most recent budget below, it'd be helpful to answer the following question:

With a contribution of ___x dollars,__MYD could serve ____x number_of women by __x date___.

Please let me know if you have any questions about this. Thanks and have a great night!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/16/2018 12:03 PM >>>

Hi Monique,

Sure. Please see below and let me know if you need anything else. This is an estimate and of course is subject to change based on number of patients, sites, etc.

Total main costs at current sites (CAOCR/UHC)

- Transportation \$150,000
- Incentives \$35,000
- Educational Material \$30,000
- Office Supplies/Equipment \$25,000
- Advertising \$100,000
- Personnel \$310,000
- TOTAL: \$650,000

General cost per site for site expansion

- Transportation \$80,000
- Incentives \$30,000
- Educational Material \$20,000
- Office Supplies/Equipment \$20,000
- Personnel \$200,000
- TOTAL: \$350,000

Total MYD costs for our main site, plus an additional site = \$1,000,000.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 12, 2018 12:22 PM

To: Marisa Rodriguez **Subject:** MYD Budget

HI Marisa!

I hope all is well and you had a great weekend! I searched my records and I can't seem to locate the budget for MYD. So far I have a receipt of the following:

Can you provide me with a breakdown of these expenses that you can send to me? Thanks!

MYD Operating Expenses	
Current Operating Expenses	\$ 650,000.00
Forecasted Amount per Site	\$ 350,000.00
Total Expenses per Year:	\$1,000,000

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

. . .

phillipsmo@detroitmi.gov

www.detroitmi.gov

From: Marisa Rodriguez

Sent: Friday, March 2, 2018 2:43 PM

To: Susan Miller; Monique Phillips (phillipsmo@detroitmi.gov)

Cc: Sonia Hassan; Janine Bieda

Subject: Skillman Foundation Numbers / Summary

Follow Up Flag: Follow up Flag Status: Flagged

Susan and Monique.

Please find the below numbers in regards to what we discussed yesterday with teenage moms. I have also started a very preliminary summary. I was hoping to receive some of your input based on the meeting we had yesterday in regards to a plan moving forward, etc. to help teen moms. Thank you both and let me know your thoughts and what the best strategy to move forward would be. We can certainly have a call as well. I will make myself available for whenever is convenient for you.

- 6,986 total women with DOB available
 - o 1,925 women are between ages 13-21
 - 4 13 years old
 - 11 14 years old
 - 45 15 years old
 - 82 16 years old
 - 139 17 years old
 - 273 18 years old
 - 396 19 years old
 - 451 20 years old
 - 524 21 years old
 - 1,629 women are between ages 22-24
 - o 3,432 women are between 25-46 with only a couple being 48,49,51,55

Focusing on the Skillman Foundations one of three Impact Areas, Equity, and more specifically, Community and Youth Leadership, Make Your Date has had a positive impact on teenage mothers and the way that they can overcome the challenges of a teenage pregnancy. Make Your Date provides support, knowledge, and crucial education that not only provides the tools necessary in having a child, but also after the child is born, to make living a successful life even more attainable in an already vulnerable Detroit population. Almost 1/3 (27.6%) of Make Your Date's population are teenage moms, ranging from 13-21 years of age. Make Your Date provides group prenatal care and educational sessions for these moms-to-be to provide the necessary support, confidence, and knowledge that they would otherwise not be receiving from their normal prenatal care appointments. Make Your Date implements evidence-based strategies that not only benefits the unborn child, but the mother as well, which in turn provides a fruitful life for them both, shaping the future leaders of the City of Detroit. The current educational curriculum topics that support teenage moms even after pregnancy in an effort improve both physical and emotional health are:

- 1. Building a Healthy Future (follow-up with physician care, know your family history, manage emotions, maintain healthy habits and relationships, social support, etc.)
- 2. Birth Control and Family Planning
- 3. Domestic Violence and Intimate Partner Violence (identification, signs, help available, resources, etc.)

Moving forward, we want to help teenage moms build the skills necessary for future success, including workforce readiness and college career pathways. In addition, we want to expand on our curriculum to incorporate a session related to stress, including birth control and domestic violence identification. Make Your Date's plan for this would include visiting and teaching in nearby schools and churches to expand their toolkit and build teenage mothers confidence and knowledge for a healthy future, increasing their levels of citizenship, and creating stability for themselves and their growing families.

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Tuesday, March 6, 2018 11:41 AM

To:

Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject:

RE: MYD Budget

Follow Up Flag:

Follow up Flagged

Flag Status:

Good morning Everyone,

I have good news for you, Ryan says your new priority is accepted and will be added back to the Mayor's priority chart! He says the last steps to get it added would be to provide a detailed budget and timeline that reflects these numbers and we'll be all good to go.

Please let me know if you have any further questions. Thank you!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 3/2/2018 9:30 AM >>>

Hi Mongiue,

To be even more clear:

With a contribution of \$2,000,000 MYD could serve a total of 15,000 women (7,000 women in addition to who we have already reached) by October 2019.

Let me know if you have any questions.

Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Thursday, March 01, 2018 9:20 PM

To: Monique Phillips; Janine Bieda; Sonia Hassan

Subject: Re: MYD Budget

Hi Monique,

After considering what we discussed today, we have a revised

budget of \$2 million. Please note the below revisions:

With a contribution of \$2,000,000 MYD could serve 15,000 women by October 2019.

Thank you and let me know if you have any questions.

Sincerely,

Marisa

On Mar 1, 2018, at 5:12 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Monique,

Per your request, we will need the below values to fund our current site and two new sites. Please let me know if you have any questions.

With a contribution of \$1,350,000 MYD could serve 15,000 of women by October 2019.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, February 27, 2018 6:35 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget

Hi All,

I spoke with Ryan regarding MYD's new priority of 'Citywide Expansion', where costs include education and outreach components and he liked it. Further, he said that it would be fine to incorporate salaries as long as its packaged into the larger conversation.

For example, considering your most recent budget below, it'd be helpful to answer the following question:

With a contribution of ___x dollars,__MYD could serve ___ x number_of women by __x date___.

Please let me know if you have any questions about this. Thanks and have a great night!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: <u>313-224-2286</u>
Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/16/2018 12:03 PM >>>

Hi Monique,

Sure. Please see below and let me know if you need anything else. This is an estimate and of course is subject to change based on number of patients, sites, etc.

Total main costs at current sites (CAOCR/UHC)

- Transportation \$150,000
- Incentives \$35,000
- Educational Material \$30,000
- Office Supplies/Equipment \$25,000
- Advertising \$100,000
- Personnel \$310,000
- TOTAL: \$650,000

General cost per site for site expansion

- Transportation \$80,000
- Incentives \$30,000
- Educational Material \$20,000
- Office Supplies/Equipment \$20,000
- Personnel \$200,000
- TOTAL: \$350,000

Total MYD costs for our main site, plus an additional site = \$1,000,000.

Sincerely.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 12, 2018 12:22 PM

To: Marisa Rodriguez **Subject:** MYD Budget

HI Marisa!

I hope all is well and you had a great weekend! I searched my records and I can't seem to locate the budget for MYD. So far I have a receipt of the following:

Can you provide me with a breakdown of these expenses that you can send to me? Thanks!

MYD Operating Expenses	
Current Operating Expenses	\$ 650,000.00
Forecasted Amount per Site	\$ 350,000.00
Total Expenses per Year:	\$1,000,000

2.1 . 4.

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Tuesday, March 6, 2018 4:35 PM

To:

twhitfield@skillman.org

Cc:

Susan Burrows; Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject:

Thank You for Meeting With Us Last Week!

Follow Up Flag:

Follow up Flagged

Flag Status:

Good Afternoon Terry,

I hope you are well. On behalf of the Make Your Date team, I would like to sincerely thank you for taking the time to meet with us last week. We appreciate your enthusiasm for the program and willingness to connect MYD to resources and pathways to share their life saving programs and vision with others. Further, we thank you for the invaluable insight you provided and avenues of which Skillman may be able to support.

Also, as discussed, the team is currently working on a write up/high level overview around their efforts with teenage mothers; we will submit that to you in the coming days.

Again, thank you and we look forward to meeting with you and other members of the Skillman team in the near future. Have a wonderful night!

Best,

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Wednesday, March 7, 2018 1:02 PM

To:

kastenman@carlsfdn.org

Subject:

RE: Thank You and Follow-Up Meeting

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Kathy,

Thank you for the update. Is there a better date and time that will work for Elizabeth? Could you propose 2-3 alternatives that I can share with the Make Your Date team? Thank you.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> "Kathy Stenman" <kastenman@carlsfdn.org> 3/7/2018 11:45 AM >>>

Hi Monique:

That date will not work.

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, March 6, 2018 4:40 PM

To: kastenman@carlsfdn.org

Subject: RE: Thank You and Follow-Up Meeting

Good Afternoon Kathy,

I hope you are well. I am following up to see if Elizabeth is available to meet with the Make Your Date team on the time and date proposed below or if she would like to propose another option.

Thank you and I wish you a wonderful evening!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> "Kathy Stenman" <<u>kastenman@carlsfdn.org</u>> 2/27/2018 12:03 PM >>> Let me check with Elizabeth and I'll let you know ©

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 23, 2018 2:52 PM

To: kastenman@carlsfdn.org

Cc: jbied@med.wayne.edu; mgaluppi@med.wayne.edu; lucy.holland@wayne.edu

Subject: Thank You and Follow-Up Meeting

Good Afternoon Kathy.

I hope you're having a great afternoon so far. Thank you again for taking the time to speak with myself and the Make Your Date (MYD) team this morning to learn about their program and how they service women and their children in need in the Detroit area. We are pleased to learn of the alignment and interest of the Carl's Foundation, and, per your suggestion, would like to schedule an in person meeting with our teams for further discussion.

Does Wednesday, March 21 at 3:30p work for you and your Executive Director? If so, we would be more than happy to come to your offices. Also, please be on the lookout for additional information and attachments from the MYD team for your review.

Again, we thank you for your time and look forward to connecting with you next month! Take care and have a wonderful weekend!

Best, Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent: To:

Tuesday, March 20, 2018 5:02 PM Marisa Rodriguez; Susan Miller

Subject:

RE: Potential Funders

Follow Up Flag:

Follow up

Flagged

Flag Status:

Thanks Marisa for the update I will make the note in the document and see about granting you access to it again. I'll follow up on your email below tomorrow but in the meantime is Dr. Hassan able to confirm a time to speak with The Carl's Foundation? I sent over the Executive Director's availability a couple of weeks ago, copied Lucy also but I haven't heard back yet.

Also, I still need the detailed budget and timeline for your new priority in order to get it officially added back to the priority chart. Lastly, do we have an ETA on when the Skillman summary will be ready? If we can submit by Friday at the latest I think we'll be in good shape.

Thanks Marisa I wish you and Susan a wonderful evening!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 3/20/2018 4:37 PM >>>

Also, please keep in mind to NOT contact anyone for the Robert Wood Johnson Foundation. Dr. Hassan is already in communication. I am not able to make changes in the google document for some reason, could either of you make that comment in there? Thank you both!

Sincerely, Marisa

From: Marisa Rodriguez

Sent: Tuesday, March 20, 2018 11:04 AM

To: 'Monique Phillips (phillipsmo@detroitmi.gov)'; Susan Miller

Subject: RE: Potential Funders

Hi ladies,

I am just following-up on the below email. Thank you both for your help always!

Sincerely. Marisa

From: Marisa Rodriguez

Sent: Friday, March 09, 2018 3:19 PM

To: Monique Phillips (phillipsmo@detroitmi.gov); Susan Miller

Subject: Potential Funders

Hi ladies,

I went through the google document and wanted to get an update on the first and second priority funding opportunities with you. Can you please let me know the status of them below? As always, thank you for all of your help!

- o Priority 1 Funding Opportunities
 - Skillman Foundation
 - Waiting on info from Monique and Susan
 - Action Item: To send teen mom data and summary via email
 - Carl's Foundation
 - Waiting to confirm in-person meeting
 - Amount: \$50,000
 - Blue Cross Blue Shield of Michigan
 - Follow-Up with Monique/Susan
 - Children's Hospital of Michigan
 - Hold
 - No definitive deadline
 - Kresge Foundation
 - Meeting 3/19
 - MHEF
 - Follow-Up with Susan
 - Robert Wood Johnson Foundation
 - Follow-Up with Monique/Susan
 - W.K. Kellogg Foundation ?
 - March of Dimes
 - Follow-Up with Kara McGraw-Hamilton/Susan
- o Priority 2 Funding Opportunities / Follow-Up with Monique/Susan
 - FCA
 - Fisher Foundation
 - Sean Anderson Foundation

Sincerely, Marisa

From: Marisa Rodriguez

Sent: Tuesday, March 27, 2018 4:38 PM

To: 'Monique Phillips'; Janine Bieda; Sonia Hassan

Subject: RE: MYD Budget

Attachments: FY18 MYD Budget_3-27-18_2 year.xls

Follow Up Flag: Follow up Flag Status: Flagged

Hi Monique,

Thank you again for your assistance with MYD being added back to the Mayor's priority chart. Please find the attached spreadsheet for \$2,000,000 budget over a 2-year period.

In Summary, the budget includes staff for:

· Year 1: UHC, CAOCR, Brilliant Detroit, SF, and Henry Ford

Year 2: UHC, CAOCR, Brilliant Detroit, SF, Henry Ford, and St. John

This would mean we can hire more people to run our current site and expand to Henry Ford in Year 1, and then expand to St. John in Year 2. The original estimates for incentives, education, office supplies, and transportation are split equally for both years.

Please let me know if you have any questions or if you need anything else.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, March 06, 2018 11:41 AM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget

Good morning Everyone,

I have good news for you, Ryan says your new priority is accepted and will be added back to the Mayor's priority chart! He says the last steps to get it added would be to provide a detailed budget and timeline that reflects these numbers and we'll be all good to go.

Please let me know if you have any further questions. Thank you!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: <u>313-224-2286</u>

Mobile:

•

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>> 3/2/2018 9:30 AM >>>

Hi Mongiue,

To be even more clear:

With a contribution of \$2,000,000 MYD could serve a <u>total of 15,000 women</u> (7,000 women in addition to who we have already reached) by October 2019.

Let me know if you have any questions.

Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Thursday, March 01, 2018 9:20 PM

To: Monique Phillips; Janine Bieda; Sonia Hassan

Subject: Re: MYD Budget

Hi Monique,

After considering what we discussed today, we have a revised

budget of \$2 million. Please note the below revisions:

With a contribution of \$2,000,000 MYD could serve 15,000 women by October 2019.

Thank you and let me know if you have any questions.

Sincerely,

Marisa

On Mar 1, 2018, at 5:12 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Monique,

Per your request, we will need the below values to fund our current site and two new sites. Please let me know if you have any questions.

With a contribution of \$1,350,000 MYD could serve 15,000 of women by October 2019.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, February 27, 2018 6:35 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget

Hi All,

I spoke with Ryan regarding MYD's new priority of 'Citywide Expansion', where costs include education and outreach components and he liked it. Further, he said that it would be fine to incorporate salaries as long as its packaged into the larger conversation.

For example, considering your most recent budget below, it'd be helpful to answer the following question:

With a contribution of ___x dollars,___MYD could serve ____x number_of women by __x date____.

Please let me know if you have any questions about this. Thanks and have a great night!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 2/16/2018 12:03 PM >>>

Hi Monique,

Sure. Please see below and let me know if you need anything else. This is an estimate and of course is subject to change based on number of patients, sites, etc.

Total main costs at current sites (CAOCR/UHC)

- Transportation \$150,000
- Incentives \$35,000
- Educational Material \$30,000
- Office Supplies/Equipment \$25,000
- Advertising \$100,000
- Personnel \$310,000
- TOTAL: \$650,000

General cost per site for site expansion

- Transportation \$80,000
- Incentives \$30,000
- Educational Material \$20,000
- Office Supplies/Equipment \$20,000
- Personnel \$200,000
- TOTAL: \$350,000

Total MYD costs for our main site, plus an additional site = \$1,000,000.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 12, 2018 12:22 PM

To: Marisa Rodriguez Subject: MYD Budget

HI Marisa!

I hope all is well and you had a great weekend! I searched my records and I can't seem to locate the budget for MYD. So far I have a receipt of the following:

Can you provide me with a breakdown of these expenses that you can send to me? Thanks!

MYD Operating Expenses	
Current Operating Expenses	\$ 650,000.00
Forecasted Amount per Site	\$ 350,000.00
Total Expenses per Year:	\$1,000,000

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Jade Harris

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, March 28, 2018 5:19 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget

Follow Up Flag: Follow up Flag Status: Flagged

Hi Marisa,

Thank you for sharing. I have forwarded to Ryan and will let you know when it's officially back on the chart. We will outline an aggressive fundraising plan once it's back on.

As far as the Skillman summary, if you want to go ahead and make the updates with the input I provided so that we can go ahead and get it submitted that would be great (unless Susan is currently looking at it). Otherwise, maybe Susan will have time to provide her feedback after the second iteration. Just my thought.

Thanks and goodnight!

Monique

Monique Phillips, MPA
Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: <u>313-224-2286</u>

Mobile: <u>phillipsmo@detroitmi.gov</u> www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 3/27/2018 4:52 PM >>>

Hi Monique,

Just to clarify a few acronyms below - UHC and CAOCR are our two clinics at Hutzel that we currently operate MYD from. Let me know if you have any additional questions.

Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Tuesday, March 27, 2018 4:38 PM

To: 'Monique Phillips'; Janine Bieda; Sonia Hassan

Subject: RE: MYD Budget

Hi Monique,

Thank you again for your assistance with MYD being added back to the Mayor's priority chart. Please find the attached spreadsheet for \$2,000,000 budget over a 2-year period.

In Summary, the budget includes staff for:

Year 1: UHC, CAOCR, Brilliant Detroit, SF, and Henry Ford

Year 2: UHC, CAOCR, Brilliant Detroit, SF, Henry Ford, and St. John

This would mean we can hire more people to run our current site and expand to Henry Ford in Year 1, and then expand to St. John in Year 2. The original estimates for incentives, education, office supplies, and transportation are split equally for both years.

Please let me know if you have any questions or if you need anything else.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, March 06, 2018 11:41 AM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget Good morning Everyone,

I have good news for you, Ryan says your new priority is accepted and will be added back to the Mayor's priority chart! He says the last steps to get it added would be to provide a detailed budget and timeline that reflects these numbers and we'll be all good to go.

Please let me know if you have any further questions. Thank you!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>> 3/2/2018 9:30 AM >>>

Hi Mongiue.

To be even more clear:

With a contribution of \$2,000,000 MYD could serve a total of 15,000 women (7,000 women in addition to who we have already reached) by October 2019.

Let me know if you have any questions.

Sincerely.

Marisa

From: Marisa Rodriguez

Sent: Thursday, March 01, 2018 9:20 PM

To: Monique Phillips; Janine Bieda; Sonia Hassan

Subject: Re: MYD Budget

Hi Monique,

After considering what we discussed today, we have a revised

budget of \$2 million. Please note the below revisions:

With a contribution of \$2,000,000 MYD could serve 15,000 women by October 2019.

Thank you and let me know if you have any questions.

Sincerely,

Marisa

On Mar 1, 2018, at 5:12 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Monique.

Per your request, we will need the below values to fund our current site and two new sites. Please let me know if you have any questions.

With a contribution of \$1,350,000 MYD could serve 15,000 of women by October 2019.

Sincerely.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, February 27, 2018 6:35 PM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan

Subject: RE: MYD Budget

Hi All,

I spoke with Ryan regarding MYD's new priority of 'Citywide Expansion', where costs include education and outreach components and he liked it. Further, he said that it would be fine to incorporate salaries as long as its packaged into the larger conversation.

For example, considering your most recent budget below, it'd be helpful to answer the following

auestion:

With a contribution of ___x dollars,___MYD could serve ____x number_of women by __x date__ Please let me know if you have any questions about this. Thanks and have a great night!

Monique

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>> 2/16/2018 12:03 PM >>>

Hi Monique,

Sure. Please see below and let me know if you need anything else. This is an estimate and of course is subject to change based on number of patients, sites, etc.

Total main costs at current sites (CAOCR/UHC)

- Transportation \$150,000
- Incentives \$35,000
- Educational Material \$30,000
- Office Supplies/Equipment \$25,000
- Advertising \$100,000
- Personnel \$310,000
- TOTAL: \$650,000

General cost per site for site expansion

- Transportation \$80,000
- Incentives \$30,000
- Educational Material \$20,000
- Office Supplies/Equipment \$20,000
- Personnel \$200,000
- TOTAL: \$350,000

Total MYD costs for our main site, plus an additional site = \$1,000,000.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, February 12, 2018 12:22 PM

To: Marisa Rodriguez Subject: MYD Budget

HI Marisa!

I hope all is well and you had a great weekend! I searched my records and I can't seem to locate the budget for MYD. So far I have a receipt of the following:

Can you provide me with a breakdown of these expenses that you can send to me? Thanks!

MYD Operating Expenses	
Current Operating Expenses	\$ 650,000.00
Forecasted Amount per Site	\$ 350,000.00
Total Expenses per Year:	\$1,000,000

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

A. . . . W

phillipsmo@detroitmi.gov www.detroitmi.gov

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent: To: Tuesday, April 3, 2018 12:55 PM Marisa Rodriguez; Susan Miller

Subject:

Re: CHMF

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Susan,

That's great news. I will follow up with David today and cc you on the message. How soon is Dr. Hassan looking to meet with David? Thanks.

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <smiller@med.wayne.edu> 4/3/2018 12:40 PM >>>

Good afternoon.

I just spoke with Sonia and she is now ready to move forward with the CHMF meeting. Monique, I know that you reached out to Dave Coulter; I know him well, as well. Please let me know if you'd like to reconnect with him to secure proposed meeting dates or if you'd like me to – I'm happy either way.

Thanks!

Susan

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, April 9, 2018 2:46 PM Marisa Rodriguez; Susan Miller

To: Cc:

Ryan Friedrichs

Subject:

Re: MYD / US News

Follow Up Flag:

Follow up

Flag Status:

Flagged

Thanks for sharing this Marisa! This is awesome I will circulate here in the Mayor's Office, congrats!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 4/5/2018 9:35 AM >>>

Hi Monique and Susan,

Please see the below link for the US News article regarding MYD. We are posting this on social media so feel free to pass this along. Thank you!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-

through-community-partnerships

Sincerely,

Marisa

Jade Harris

A.,

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, April 09, 2018 5:14 PM Janine Bieda; Marisa Rodriguez

To: Cc:

Susan Miller

Subject:

Re: Potential Funders

Attachments:

FD1361_NOFA_FY2018.pdf

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Team,

I hope you're well. I came across a potential grant opportunity for MYD. Please review and let me know if this is something you'd like to explore. There's a concept paper due on May 1.

Thanks, Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <smiller@med.wayne.edu> 4/9/2018 3:10 PM >>>

Hi from Colorado.

I'm happy to check with Carls as Elizabeth Stieg has been a close friend for twenty years. Also, I know Doug Stewart at Fisher really well and am happy to check in with him. If you know these two better than I, then you should definitely contact them, Monique. Let me know.

I forwarded the Skillman writeup on March 30. Sonia called me last week and let me know that she would review it this week.

Thanks!

On Apr 9, 2018, at 12:55 PM, Monique Phillips phillipsmo@detroitmi.gov wrote:

Hi Marisa and Susan,

Just touching base with you that I have recently followed up with CHMF and the Carls Foundation and will let you know when I hear from them.

Marisa are we almost ready to send the Skillman write up? I think it'll be neat to share in the email body to Terry MYD's recent headlines in US News. I will follow up with you soon on the Fisher Foundation as well as the Ford Foundation.

Thanks! Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>> 3/20/2018 11:04 AM >>>

Hi ladies

I am just following-up on the below email. Thank you both for your help always! Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Friday, March 09, 2018 3:19 PM

To: Monique Phillips (phillipsmo@detroitmi.gov); Susan Miller

Subject: Potential Funders

Hi ladies.

I went through the google document and wanted to get an update on the first and second priority funding opportunities with you. Can you please let me know the status of them below? As always, thank you for all of your help!

- o Priority 1 Funding Opportunities
 - Skillman Foundation
 - Waiting on info from Monique and Susan
 - Action Item: To send teen mom data and summary via email
 - Carl's Foundation
 - · Waiting to confirm in-person meeting
 - Amount: \$50,000
 - Blue Cross Blue Shield of Michigan
 - Follow-Up with Monique/Susan
 - Children's Hospital of Michigan
 - · Hold
 - No definitive deadline
 - Kresge Foundation
 - Meeting 3/19
 - MHEF
 - · Follow-Up with Susan
 - Robert Wood Johnson Foundation
 - Follow-Up with Monique/Susan
 - W.K. Kellogg Foundation ?

- March of Dimes
- Follow-Up with Kara McGraw-Hamilton/Susan
 Priority 2 Funding Opportunities / Follow-Up with Monique/Susan
 FCA

 - Fisher Foundation
 - Sean Anderson Foundation

Sincerely, Marisa

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, April 23, 2018 10:16 AM

To:

Marisa Rodriguez

Cc:

Janine Bieda; Susan Miller

Subject:

RE: Skillman Foundation Numbers / Summary

Follow Up Flag:

Follow up

Flag Status:

Flagged

Good Morning Everyone,

I hope you're well and had a great weekend. Just wanted to follow up and let you know I ran into Terry at an event this weekend and the first question he asked was if MYD still planned on submitting their write up. I assured him you were and to expect it any day now. I hope I wasn't too ambitious with my response to him, I think he's ready to receive and take the next steps.

Thanks! Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 4/19/2018 4:23 PM >>>

Thanks Monique. We are still going over things. Thank you for the follow-up!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, April 19, 2018 11:17 AM

To: Marisa Rodriguez

Cc: Janine Bieda; Susan Miller

Subject: RE: Skillman Foundation Numbers / Summary

Good Morning Everyone,

I hope you're well. Just following up to see if the Skillman write up is ready to be sent or if more time is needed.

Thanks all!

Best,

,

٠.,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 3/9/2018 11:14 AM >>>

Hi Susan,

Any updates on the Skillman Foundation Summary? I want to be sure we submit it soon. Please let me know your thoughts. Thank you!

Sincerely,

Marisa

From: Susan Miller

Sent: Wednesday, March 07, 2018 6:22 PM To: Monique Phillips; Marisa Rodriguez

Cc: Janine Bieda; Sonia Hassan

Subject: RE: Skillman Foundation Numbers / Summary

Thanks, Monique!

I have three proposals due by midnight tonight, so I will read this first-thing in the morning or later tonight if I finish prior to the deadline.

Susan

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Wednesday, March 07, 2018 6:20 PM

To: Marisa Rodriguez; Susan Miller Cc: Janine Bieda; Sonia Hassan

Subject: Re: Skillman Foundation Numbers / Summary

Helio Team,

Please see some of my initial thoughts on the below summary:

- I would begin the summary with a brief Overview of MYD and services offered. It would also be helpful to include how this initiative is supported by the Mayor, your partnership with the City of Detroit, etc.
- Then I would talk about MYD's current success, plans to scale city-wide, and the specific problem MYD's work
 is solving
- Next I would focus on the teen moms that are served and why, emphasizing that without MYD's interventions and services, these moms would be worse off

Here are some additional thoughts...

- I think this sentence, "Focusing on the Skillman Foundations one of three Impact Areas, Equity, and more specifically, Community and Youth Leadership.." can be revised to, "Aligned with The Skillman Foundation's Equity impact area, Make Your Date provides the necessary services, resources, and supports to ensure that our teenage mothers successfully overcome the challenges of teenage motherhood, and create pathways that lead to stability and self-sufficiency." (Here you can outline what those services, resources, and supports are).
- "...Community and Youth Leadership, Make Your Date has had a positive impact on teenage mothers and the way that they can overcome the challenges of a teenage pregnancy." I didn't find any specific examples of how MYD contributes to developing measurable leadership skills amongst their teen moms
- "Make Your Date implements evidence-based strategies...". I think it would be helpful to name some of those evidence-based strategies. Also, Terry referenced frameworks that the Foundation follows, would be good to incorporate that into this as you see fit.
- Talk about your plans to build partnerships with the schools and other community partners to move toward creating a holistic system of care for teen moms so that they can live full and enriched lives regardless of their circumstances (or something to that effect)

I think that's a good start, thanks!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 3/2/2018 2:43 PM >>>

Susan and Monique,

Please find the below numbers in regards to what we discussed yesterday with teenage moms. I have also started a very preliminary summary. I was hoping to receive some of your input based on the meeting we had yesterday in regards to a plan moving forward, etc. to help teen moms. Thank you both and let me know your thoughts and what the best strategy to move forward would be. We can certainly have a call as well. I will make myself available for whenever is convenient for you.

- 6.986 total women with DOB available
 - o 1,925 women are between ages 13-21
 - 4 13 years old
 - 11 14 years old
 - 45 15 years old
 - 82 16 years old
 - 139 17 years old
 - 273 18 years old
 - 396 19 years old

- 451 20 years old
- 524 21 years old
- o 1,629 women are between ages 22-24
- o 3,432 women are between 25-46 with only a couple being 48,49,51,55

Focusing on the Skillman Foundations one of three Impact Areas, Equity, and more specifically, Community and Youth Leadership, Make Your Date has had a positive impact on teenage mothers and the way that they can overcome the challenges of a teenage pregnancy. Make Your Date provides support, knowledge, and crucial education that not only provides the tools necessary in having a child, but also after the child is born, to make living a successful life even more attainable in an already vulnerable Detroit population. Almost 1/3 (27.6%) of Make Your Date's population are teenage moms, ranging from 13-21 years of age. Make Your Date provides group prenatal care and educational sessions for these moms-to-be to provide the necessary support, confidence, and knowledge that they would otherwise not be receiving from their normal prenatal care appointments. Make Your Date implements evidence-based strategies that not only benefits the unborn child, but the mother as well, which in turn provides a fruitful life for them both, shaping the future leaders of the City of Detroit. The current educational curriculum topics that support teenage moms even after pregnancy in an effort improve both physical and emotional health are:

- 1. Building a Healthy Future (follow-up with physician care, know your family history, manage emotions, maintain healthy habits and relationships, social support, etc.)
- 2. Birth Control and Family Planning
- 3. Domestic Violence and Intimate Partner Violence (identification, signs, help available, resources, etc.)

Moving forward, we want to help teenage moms build the skills necessary for future success, including workforce readiness and college career pathways. In addition, we want to expand on our curriculum to incorporate a session related to stress, including birth control and domestic violence identification. Make Your Date's plan for this would include visiting and teaching in nearby schools and churches to expand their toolkit and build teenage mothers confidence and knowledge for a healthy future, increasing their levels of citizenship, and creating stability for themselves and their growing families.

Marisa

Marisa Rodriguez

From:

3 4

Marisa Rodriguez

Sent:

Friday, April 27, 2018 4:33 PM

To:

'Monique Phillips'; Jennifer Hurand

Cc: Subject: Janine Bieda; Susan Miller RE: FW: Potential Funders

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Monique,

I wanted to keep you updated and let you know that Susan is submitting this for MYD by May 1st. Thank you for the opportunity!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Wednesday, April 11, 2018 3:49 PM **To:** Marisa Rodriguez; Jennifer Hurand

Cc: Janine Bieda; Susan Miller Subject: RE: FW: Potential Funders

Perfect, thanks Jennifer!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Jennifer Hurand <jennifer.hurand@wayne.edu> 4/11/2018 3:47 PM >>>

Thanks Monique! I'll go ahead and create the account, and will reach out with any questions.

Jennifer Hurand

Program & Administrative Coordinator

Make Your Date — Detroit's Plan to Reduce Preterm Birth

Wayne State University — Hutzel Women's Hospital

3990 John R, 4 Brush Center

Detroit, MI 48201

Phone: 313-577-5528

jhurand@med.wayne.edu

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, April 11, 2018 3:20 PM

To: Marisa Rodriguez <mgaluppi@med.wayne.edu>

Cc: Janine Bieda <jbied@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu>; Jennifer Hurand

<jennifer.hurand@wayne.edu>
Subject: Re: FW: Potential Funders

Hi Everyone,

This is great to hear thanks Marisa! Do you all want to go ahead and get started by creating an online account and accessing their portal? Instructions to do that are in the document. Also let me know what support you will need from me to complete and submit the concept paper.

Thanks!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 4/10/2018 5:08 PM >>>

Thanks again Monique. We are going to move forward with this. I am including Jen on this to assist. Thank you again.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, April 09, 2018 5:14 PM **To:** Janine Bieda; Marisa Rodriguez

Cc: Susan Miller

Subject: Re: Potential Funders

Hi Team,

I hope you're well. I came across a potential grant opportunity for MYD. Please review and let me know if this is something you'd like to explore. There's a concept paper due on May 1.

Thanks,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <<u>smiller@med.wayne.edu</u>> 4/9/2018 3:10 PM >>> Hi from Colorado.

I'm happy to check with Carls as Elizabeth Stieg has been a close friend for twenty years. Also, I know Doug Stewart at Fisher really well and am happy to check in with him. If you know these two better than I, then you should definitely contact them, Monique. Let me know.

I forwarded the Skillman writeup on March 30. Sonia called me last week and let me know that she would review it this week.

Thanks!

On Apr 9, 2018, at 12:55 PM, Monique Phillips phillipsmo@detroitmi.gov> wrote:

Hi Marisa and Susan,

Just touching base with you that I have recently followed up with CHMF and the Carls Foundation and will let you know when I hear from them.

Marisa are we almost ready to send the Skillman write up? I think it'll be neat to share in the email body to Terry MYD's recent headlines in US News. I will follow up with you soon on the Fisher Foundation as well as the Ford Foundation.

Thanks!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>> 3/20/2018 11:04 AM >>> Hi ladies,

I am just following-up on the below email. Thank you both for your help always!

Sincerely,

Marisa

From: Marisa Rodriguez

Sent: Friday, March 09, 2018 3:19 PM

To: Monique Phillips (phillips Susan Miller

Subject: Potential Funders

Hi ladies,

I went through the google document and wanted to get an update on the first and second priority funding opportunities with you. Can you please let me know the status of them below? As always, thank you for all of your help!

- o Priority 1 Funding Opportunities
 - Skillman Foundation
 - Waiting on info from Monique and Susan
 - Action Item: To send teen mom data and summary via email
 - Carl's Foundation

- Waiting to confirm in-person meeting
- Amount: \$50,000
- Blue Cross Blue Shield of Michigan
 - Follow-Up with Monique/Susan
- Children's Hospital of Michigan
 - Hold
 - No definitive deadline
- Kresge Foundation
 - Meeting 3/19
- MHEF
 - Follow-Up with Susan
- Robert Wood Johnson Foundation
 - Follow-Up with Monique/Susan
- W.K. Kellogg Foundation ?
- March of Dimes
 - Follow-Up with Kara McGraw-Hamilton/Susan
- o Priority 2 Funding Opportunities / Follow-Up with Monique/Susan
 - FCA
 - Fisher Foundation
 - Sean Anderson Foundation

Sincerely,

Marisa

Marisa Rodriguez

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, May 14, 2018 11:06 AM

To:

Marisa Rodriguez

Cc:

Janine Bieda; Susan Miller

Subject:

RE: Children's Hospital of Michigan

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa,

I hope you had a great weekend! I have sent a second follow-up to Carl's and CHFM, I will let you know when I hear back.

On another note, how are we coming with the Skillman write up? I do not want to risk losing their interest in your work, and so if there is anything I can forward to Terry asap, I think it would be helpful to your cause. Remember, this isn't a full proposal or official grants submission, he just wanted something tangible to review to learn more about you that he can share with your team and help advocate on your behalf.

So, even if you feel it's not in perfect shape yet, I think at this point providing him with something will be much better than nothing at all. Please let me know if there is any further assistance I can provide in making this happen today if possible.

Lastly, can you please forward a copy of the application you submitted on 5/1? We'd like it for our records. Thanks and I wish you all a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, May 14, 2018 12:03 PM

To: Cc:

Marisa Rodriguez; Janine Bieda Susan Miller; Lucy Holland

Subject:

Fwd: RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up Flagged

Flag Status:

FYI, Great news!

I'll follow back up when I get some dates from them. Thanks!

Monique

Monique Phillips, MPA
Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 5/14/2018 11:58 AM >>>

Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks!

Dave

David Coulter | Director of External Affairs Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218 Detroit, MI 48202 313.745.2429 | CHMFoundation.org



To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter <dcoulter@chmfoundation.org>; Therese Quattrociocchi-Longe <tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese,

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>> HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks, Dave

David Coulter | Director of External Affairs
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218
Detroit, MI 48202
313.745.2429 | CHMFoundation.org



Show your support for pediatric cancer programs.

To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe < tquattro@chmfoundation.org;

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese,

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

11.

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities. One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at To learn more about MYD, please visit their website at https://makeyourdate.org. Many thanks to you both for your time, it is much appreciated. Have a wonderful day.

Best,

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Wednesday, May 30, 2018 4:04 PM

To:

Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller; Jennifer Hurand

Subject:

RE: Carls Foundation

Follow Up Flag:

Follow up

Flag Status:

Flagged

Excellent strategy Susan. Yes please keep us posted!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Sonia Hassan <shassan@med.wayne.edu> 5/30/2018 3:49 PM >>>

Susan,

Thanks very much. Please keep us posted.

Sonia

From: Susan Miller

Sent: Wednesday, May 30, 2018 2:28 PM

To: Sonia Hassan; Marisa Rodriguez; Janine Bieda; Jennifer Hurand; Monique Phillips (phillipsmo@detroitmi.gov)

Subject: Carls Foundation

I'm having lunch with Elizabeth Stieg, executive director of Carls, on Monday the 11th. This will be a casual, preliminary discussion about MYD and if the foundation could be interested enough to have a formal meeting with all of you or if it doesn't fit into what the foundation is doing right now. Also, Elizabeth is typically pretty honest about how much funding they have available to grant. We will not discuss details at this lunch, but just get a feel for if moving forward makes sense – I do not plan on giving Elizabeth anything in writing. I don't want to waste your time if there's no chance at success.

I've known Elizabeth for twenty years, so a low-key conversation is an appropriate start for us. Our relationship extends to friendship so if I'm there alone, she will be more candid.

Jade Harris

From:

Marisa Rodriguez

Sent:

Friday, June 01, 2018 12:33 PM

To:

'Monique Phillips'

Cc:

Janine Bieda; Susan Miller; Lucy Holland

Subject:

RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Monique.

Yes, I believe a short version of the paragraphs below would work to send to Skillman for now. Thank you! Have a nice weekend!

Preterm birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 7,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

Sponsoring hospital systems, insurance companies and foundations have committed funding and partnerships to support the 'Make Your Date' Program. Partners in the execution of this program include: 1) Wayne State University; 2) The three major health care systems – Detroit Medical Center, Henry Ford Health System, St. John Health System; 3) DMC Foundation; 4) Michigan Section of the American College of Obstetricians and Gynecologists (ACOG); 5) Michigan Department of Health and Human Services; 6) Yale University School of Public Health; 7) Michigan Hospital Association; 8) Meridian Health Plan; 9) United Health Care; 10) March of Dimes; 11) Michigan Health Endowment Fund (MHEF); 12) The Information Center - Home Visiting Hub of Michigan; 13) Michigan State Medical Society; 14) SisterFriends Detroit; and 15) Brilliant Detroit. With additional financial support, Make Your Date's mission is to reach all pregnant women in the City of Detroit and to ensure they are receiving the care they deserve.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, May 29, 2018 5:40 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Susan Miller; Lucy Holland Subject: Re: Make Your Date Meeting Request

Hi Everyone,

Is it possible for me to receive a copy of this final version as well?

Marisa will this be OK to send to Skillman too? This is exactly the type of literature they were looking for from us. Let me know, thanks!

Monique

Sent from my iPhone

On May 29, 2018, at 4:51 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Susan,

Was this sent out? I want to be sure we followed-up with CHMF and Carl's Foundation. Thank you!

Sincerely,

Marisa

From: Susan Miller

Sent: Friday, May 25, 2018 10:35 AM **To:** Marisa Rodriguez; Monique Phillips

Cc: Janine Bieda; Lucy Holland

Subject: RE: Make Your Date Meeting Request

The paragraphs are great – thank you! At the same time, I'm going to add (unless you object) information regarding MYD's components – education, group support, medical care, etc. I also want to mention that it's offered through more traditional locations as well as grass-roots community settings. In addition, I want to mention that we're caring for mothers and their babies, as well as mothers so young that they're also children. The partnerships are important and do convey the "stamp of approval" and team building.

Is this reasonable to you?

From: Marisa Rodriguez

Sent: Friday, May 25, 2018 10:08 AM **To:** Susan Miller; Monique Phillips **Cc:** Janine Bieda; Lucy Holland

Subject: RE: Make Your Date Meeting Request

Thanks again.

I provided these two paragraphs for Monique a while ago to send to potential funders. Will this work? Thank you again.

Preterm birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 7,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

Sponsoring hospital systems, insurance companies and foundations have committed funding and partnerships to support the 'Make Your Date' Program. Partners in the execution of this program include: 1) Wayne State University; 2) The three major health care systems – Detroit Medical Center, Henry Ford Health System, St. John Health System; 3) DMC Foundation; 4) Michigan Section of the American College of Obstetricians and Gynecologists (ACOG); 5) Michigan Department of Health and Human Services; 6) Yale University School of Public Health; 7) Michigan Hospital Association; 8) Meridian Health Plan; 9) United Health Care; 10) March of Dimes; 11) Michigan Health Endowment Fund (MHEF); 12) The Information Center - Home Visiting Hub of Michigan; 13) Michigan State Medical Society; 14) SisterFriends Detroit; and 15) Brilliant Detroit. With additional financial support, Make Your Date's mission is to reach all pregnant women in the City of Detroit and to ensure they are receiving the care they deserve.

Sincerely,

Marisa

From: Susan Miller

Sent: Thursday, May 24, 2018 6:41 PM

To: Monique Phillips

Cc: Janine Bieda; Marisa Rodriguez; Lucy Holland **Subject:** Re: Make Your Date Meeting Request

Just to clarify so I don't cause confusion - I'm going to check in with CHMF and Carl's. For Carl's, I'd like to email Elizabeth an overview. Marisa, do you have a one-pager that would suffice? I would love to draw some things from the Skillman writeup to hit both the babies and young mothers as children.

On May 24, 2018, at 5:25 PM, Monique Phillips <phillipsmo@detroitmi.gov> wrote:

I think that will be great Susan. Thank you!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <<u>smiller@med.wayne.edu</u>> 5/24/2018 4:00 PM >>>

I'm happy to reach out to Elizabeth at Carls. Do you need me to do anything with David and Therese? I work with them often and am happy to check in with them.

Just let me know...

Thanks.

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, May 24, 2018 3:48 PM **To:** Janine Bieda; Marisa Rodriguez **Cc:** Susan Miller; Lucy Holland

Subject: RE: RE: Make Your Date Meeting Request

Hi Marisa!

Lucy reached out to David and Therese asking them for dates in late June per Dr. Hassan's availability. Have you heard anything back Lucy? If not I'll follow up with them.

Also Susan, do you mind reaching out to the Executive Director at Carl's? I've reached out twice and no response yet, I know you said you have a close relationship with her.

Thanks and have a wonderful holiday weekend all!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 5/24/2018 12:56 PM >>>

Hi Monique,

Any update regarding CHMF and available dates? Thank you again!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, May 14, 2018 12:03 PM To: Marisa Rodriguez; Janine Bieda Cc: Susan Miller; Lucy Holland

Subject: Fwd: RE: Make Your Date Meeting Request

FYI. Great news!

I'll follow back up when I get some dates from them. Thanks!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 5/14/2018 11:58 AM >>> Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks! Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<mime-attachment.png>

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroitlooks-to-curb-infant-mortality-through-community-partnerships

Best,

Monique

Monique Phillips, MPA Development Officer Office of Development and Grants City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese,

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>> HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks, Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<mime-attachment.png>

Show your support for pediatric cancer programs. To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese.

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world

countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at To learn more about MYD, please visit their website at https://makeyourdate.org.

Many thanks to you both for your time, it is much appreciated. Have a wonderful day. Best,
Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, June 04, 2018 11:31 AM

To:

Marisa Rodriguez; Susan Miller Janine Bieda; Lucy Holland

Cc: Subject:

RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up

Flag Status:

Flagged

I like that idea a lot Susan, I think that would be better. Let me know Marisa, thank you!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <smiller@med.wayne.edu> 6/4/2018 11:00 AM >>> Good morning.

I would really rather send the document that we wrote two months ago and are awaiting Sonia's approval. These paragraphs are great, but don't at all touch on the fact that the mothers fall into Skillman's age bracket.

Marisa, do you have a sense of when Sonia might have time to review the Skillman concept?

Thanks! Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, June 4, 2018 10:57 AM

To: Marisa Rodriguez <mgaluppi@med.wayne.edu>

Cc: Janine Bieda <jbied@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu>; Lucy Holland

<lucy.holland@wayne.edu>

Subject: RE: Make Your Date Meeting Request

Good morning all.

This is great thanks Marisa! Can you please send over MYD's letterhead and I will incorporate? Thanks!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>> 6/1/2018 12:32 PM >>> Hi Monique,

Yes, I believe a short version of the paragraphs below would work to send to Skillman for now. Thank you! Have a nice weekend!

Preterm birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 7,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

Sponsoring hospital systems, insurance companies and foundations have committed funding and partnerships to support the 'Make Your Date' Program. Partners in the execution of this program include: 1) Wayne State University; 2) The three major health care systems – Detroit Medical Center, Henry Ford Health System, St. John Health System; 3) DMC Foundation; 4) Michigan Section of the American College of Obstetricians and Gynecologists (ACOG); 5) Michigan Department of Health and Human Services; 6) Yale University School of Public Health; 7) Michigan Hospital Association; 8) Meridian Health Plan; 9) United Health Care; 10) March of Dimes; 11) Michigan Health Endowment Fund (MHEF); 12) The Information Center - Home Visiting Hub of Michigan; 13) Michigan State Medical Society; 14) SisterFriends Detroit; and 15) Brilliant Detroit. With additional financial support, Make Your Date's mission is to reach all pregnant women in the City of Detroit and to ensure they are receiving the care they deserve.

Sincerely.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, May 29, 2018 5:40 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Susan Miller; Lucy Holland **Subject:** Re: Make Your Date Meeting Request

Hi Everyone,

Is it possible for me to receive a copy of this final version as well?

Marisa will this be OK to send to Skillman too? This is exactly the type of literature they were looking for from us. Let me know, thanks!

Monique

Sent from my iPhone

On May 29, 2018, at 4:51 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Susan,

Was this sent out? I want to be sure we followed-up with CHMF and Carl's Foundation. Thank you!

Sincerely,

Marisa

From: Susan Miller

Sent: Friday, May 25, 2018 10:35 AM
To: Marisa Rodriguez; Monique Phillips

Cc: Janine Bieda; Lucy Holland

Subject: RE: Make Your Date Meeting Request

The paragraphs are great – thank you! At the same time, I'm going to add (unless you object) information regarding MYD's components – education, group support, medical care, etc. I also want to mention that it's offered through more traditional locations as well as grass-roots community settings. In addition, I want to mention that we're caring for mothers and their babies, as well as mothers so young that they're also children. The partnerships are important and do convey the "stamp of approval" and team building.

Is this reasonable to you?

From: Marisa Rodriguez

Sent: Friday, May 25, 2018 10:08 AM **To:** Susan Miller; Monique Phillips **Cc:** Janine Bieda; Lucy Holland

Subject: RE: Make Your Date Meeting Request

Thanks again.

I provided these two paragraphs for Monique a while ago to send to potential funders. Will this work? Thank you again.

Preterm birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 7,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

Sponsoring hospital systems, insurance companies and foundations have committed funding and partnerships to support the 'Make Your Date' Program. Partners in the execution of this program include: 1) Wayne State University; 2) The three major health care systems – Detroit Medical Center, Henry Ford Health System, St. John Health System; 3) DMC Foundation; 4) Michigan Section of the American College of Obstetricians and Gynecologists (ACOG); 5) Michigan Department of Health and Human Services; 6) Yale University School of Public Health; 7) Michigan Hospital Association; 8) Meridian Health Plan; 9) United Health Care; 10) March of Dimes; 11) Michigan Health Endowment Fund (MHEF); 12) The Information Center - Home Visiting Hub of Michigan; 13) Michigan State Medical Society; 14) SisterFriends Detroit; and 15) Brilliant Detroit. With additional financial support, Make Your Date's mission is to reach all pregnant women in the City of Detroit and to ensure they are receiving the care they deserve.

Sincerely,

Marisa

From: Susan Miller

Sent: Thursday, May 24, 2018 6:41 PM

To: Monique Phillips

Cc: Janine Bieda; Marisa Rodriguez; Lucy Holland Subject: Re: Make Your Date Meeting Request

Just to clarify so I don't cause confusion - I'm going to check in with CHMF and Carl's. For Carl's, I'd like to email Elizabeth an overview. Marisa, do you have a one-pager that would suffice? I would love to draw some things from the Skillman writeup to hit both the babies and young mothers as children.

On May 24, 2018, at 5:25 PM, Monique Phillips <phillipsmo@detroitmi.gov> wrote:

I think that will be great Susan. Thank you!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <smiller@med.wayne.edu> 5/24/2018 4:00 PM >>>

I'm happy to reach out to Elizabeth at Carls. Do you need me to do anything with David and Therese? I work with them often and am happy to check in with them.

Just let me know...

Thanks.

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Thursday, May 24, 2018 3:48 PM **To:** Janine Bieda; Marisa Rodriguez **Cc:** Susan Miller; Lucy Holland

Subject: RE: RE: Make Your Date Meeting Request

Hi Marisa!

Lucy reached out to David and Therese asking them for dates in late June per Dr. Hassan's availability. Have you heard anything back Lucy? If not I'll follow up with them.

Also Susan, do you mind reaching out to the Executive Director at Carl's? I've reached out twice and no response yet, I know you said you have a close relationship with her.

Thanks and have a wonderful holiday weekend all!

Monique

Monique Phillips, MPA
Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 5/24/2018 12:56 PM >>>

Hi Monique,

Any update regarding CHMF and available dates? Thank you again!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Monday, May 14, 2018 12:03 PM **To:** Marisa Rodriguez; Janine Bieda **Cc:** Susan Miller; Lucy Holland

Subject: Fwd: RE: Make Your Date Meeting Request

FYI, Great news!

I'll follow back up when I get some dates from them. Thanks!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: <u>313-224-2286</u> Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 5/14/2018 11:58 AM >>> Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks! Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<mime-attachment.png>
To learn more about children's mental health, visit:
www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese,

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 2/13/2018 10:59 AM >>>

HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks, Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<mime-attachment.png>

Show your support for pediatric cancer programs. To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese,

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at the company of the

Many thanks to you both for your time, it is much appreciated. Have a wonderful day.

Best.

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Wednesday, June 20, 2018 9:57 AM

To:

Marisa Rodriguez; Susan Miller

Cc:

Janine Bieda; Sonia Hassan; Lucy Holland

Subject:

RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa.

I haven't discussed much with them, only the US News report and the paragraph on MYD that you shared with me some time ago. That's it!

By the way, has Dr. Hassan given the green light to submit the write up to Skillman? I'd like to continue moving forward with the funders we've already had conversations with while we work on building relationships with new ones. I'm almost certain we'll need to submit the same document to other potential funders as well. Let me know and thanks again.

Best.

Monique

Monique Phillips, MPA Development Officer Office of Development and Grants City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 6/19/2018 4:48 PM >>> Thanks Susan! Monique - can you let us know what you have discussed with CHMF thus far and what is expected? We want to have an information sheet created with some helpful information prior to the meeting. Thank you!

Marisa

From: Susan Miller

Sent: Tuesday, June 19, 2018 4:45 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Lucy Holland

Subject: Re: Make Your Date Meeting Request

The meeting at CHMF is Thursday. I will send a packet. I don't know what Monique discussed with them so I'm at a disadvantage. Since I planned the Kellogg meeting from start to finish, I knew what we should anticipate. I can plan a general info sheet but not as much strategy. I'll send it along in the morning.

On Jun 19, 2018, at 4:37 PM, Marisa Rodriguez < mgaluppi@med.wayne.edu > wrote:

Hi Susan.

Can you send an information packet similar to the one you did previously regarding this meeting tomorrow so Dr. Hassan has time to review it? Thank you!

Sincerely,

Marisa

From: Lucy Holland

Sent: Tuesday, June 19, 2018 4:20 PM

To: David Coulter; Therese Quattrociocchi-Longe **Cc:** Marisa Rodriguez; Susan Miller; Monique Phillips **Subject:** Re: Make Your Date Meeting Request

Hello David and Therese,

I hope you're well this afternoon. At your next convenience, could you please provide the discussed parking and directions for this upcoming discussion? I have 2:00PM on Thursday, June 21st held on the calendars of all parties CC'd here and I'm more than happy to update this event with these details.

Thanks so much for your time and have a great day.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774

Fax: (313) 577-8986 Iholland@med.wayne.edu

From: Lucy Holland

Sent: Wednesday, June 13, 2018 4:02:16 PM

To: David Coulter; Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Marisa Rodriguez

Subject: Re: Make Your Date Meeting Request

Good afternoon,

Thanks for your patience and efforts. Let's please proceed with the proposed discussion at 2:00PM on Thursday, June 21st. At your convenience, please provide the pertinent logistical information for a meeting at your offices.

Thank you again for your time and enjoy your day. Please do not hesitate to let me know if I can assist further in any way.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774

Fax: (313) 577-8986 Iholland@med.wayne.edu

From: David Coulter < dcoulter@chmfoundation.org >

Sent: Wednesday, June 13, 2018 10:20:52 AM

To: Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Lucy Holland; Marisa Rodriguez

Subject: RE: Make Your Date Meeting Request

Monique and Susan,

Thanks for the response, we'd be happy to meet and our offices would work if that works for you (I can send parking instructions, etc, once we have a date confirmed). Please invite whoever you think is appropriate, but just to set expectations this first exploratory meeting is to learn more about the program and any possible fit with our priorities. There would certainly be additional opportunity for additional meeting program staff if we move forward, but I'll leave that to your discretion.

Thanks, and looking forward to learning more! Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<image001.png>

From: Susan Miller < smiller@med.wayne.edu>

Sent: Tuesday, June 12, 2018 4:17 PM

To: Monique Phillips <<u>phillipsmo@detroitmi.gov</u>>; David Coulter <<u>dcoulter@chmfoundation.org</u>>; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < lucy.holland@wayne.edu >; Marisa Rodriguez < mgaluppi@med.wayne.edu >

Subject: RE: Make Your Date Meeting Request

Hi David.

I sent you and Therese an email while you were out of the office – please disregard that email is it follow up for the same program. We are really happy to have an opportunity to meet. David, would you prefer to meet in your offices or in ours?

Lucy, could you please provide a few dates/times that Dr. Hassan is available?

Thank you! Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Tuesday, June 12, 2018 3:36 PM

To: dcoulter@chmfoundation.org; tquattro@chmfoundation.org; tquattro:tquattro; Marisa Rodriguez

<mgaluppi@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu>

Subject: RE: Make Your Date Meeting Request

Hi David!

Thanks so much for the follow-up, someone from the MYD team will be in contact shortly on the best date. Thanks again and I wish you a great day!

Monique

Monique Phillips, MPA
Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 6/11/2018 9:32 AM >>>

Hi Monique,

The morning of the 19th or any time the 21st would work for There and I, how about your folks? Thanks!

Dave

David Coulter | Director of External Affairs
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218
Detroit, MI 48202
313.745.2429 | CHMFoundation.org

<image006.png>

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, May 16, 2018 2:04 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < lucy.holland@wayne.edu > Subject: RE: Make Your Date Meeting Request

Hi David and Therese.

Thank you so much for the follow up. We are thrilled that you would like to still meet with the MYD team and yes, we are willing to meet in early June. I have copied Lucy Holland from the MYD team who will be able to work with you to finalize a date.

Again, thank you and we look forward to meeting with you. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 5/14/2018 11:58 AM >>> Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202 313.745.2429 | CHMFoundation.org

<image007.png>

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese.

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>> HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks, Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<image008.png>

Show your support for pediatric cancer programs. To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese,

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese.

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at

To learn more about MYD, please visit their website at https://makeyourdate.org. Many thanks to you both for your time, it is much appreciated. Have a wonderful day. Best,

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Marisa Rodriguez

From:

Marisa Rodriguez

Sent:

Thursday, June 21, 2018 9:30 AM

To:

'Monique Phillips'; Sonia Hassan; Susan Miller

Cc:

Janine Bieda; Lucy Holland

Subject:

ŧ'

RE: Make Your Date Meeting Request

Attachments:

Skillman - 2018 - MYD concept_Final.pdf

Follow Up Flag:

Follow up

Flag Status:

Flagged

Monique and Susan,

Thank you both for your assistance with this! Please find the attached final Skillman document. Please let me know if you need anything else.

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Wednesday, June 20, 2018 11:28 AM **To:** Marisa Rodriguez; Sonia Hassan; Susan Miller

Cc: Janine Bieda; Lucy Holland

Subject: Re: Make Your Date Meeting Request

Great thanks Dr. Hassan!

I look forward to receiving the final version soon Marisa, thanks again.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Sonia Hassan <shassan@med.wayne.edu> 6/20/2018 11:10 AM >>>

Thank you all very much!

Susan - we have made modifications/edits. Overall the concept is the same. Marisa will provide the final version.

Sonia

From: Susan Miller <smiller@med.wayne.edu>
Sent: Wednesday, June 20, 2018 10:34 AM
To: Monique Phillips; Marisa Rodriguez
Cc: Janine Bieda; Sonia Hassan; Lucy Holland
Subject: RE: Make Your Date Meeting Request

I love this idea – it would be great if you could hand-deliver the concept.

If changes are needed to the concept that I wrote a few months ago, please let me know.

Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, June 20, 2018 10:24 AM

To: Marisa Rodriguez <mgaluppi@med.wayne.edu>

Cc: Janine Bieda <jbied@med.wayne.edu>; Sonia Hassan <shassan@med.wayne.edu>; Susan Miller

<smiller@med.wayne.edu>; Lucy Holland <lucy.holland@wayne.edu>

Subject: RE: Make Your Date Meeting Request

I forgot to add that I'll be at Skillman for a few hours on Friday so it would be ideal to provide Terry with the requested materials since he'll be there. Thanks!

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office:313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 6/19/2018 4:48 PM >>>

Thanks Susan! Monique – can you let us know what you have discussed with CHMF thus far and what is expected? We want to have an information sheet created with some helpful information prior to the meeting. Thank you!

Marisa

From: Susan Miller

Sent: Tuesday, June 19, 2018 4:45 PM

To: Marisa Rodriguez

Cc: Janine Bieda; Lucy Holland

Subject: Re: Make Your Date Meeting Request

The meeting at CHMF is Thursday. I will send a packet. I don't know what Monique discussed with them so I'm at a disadvantage. Since I planned the Kellogg meeting from start to finish, I knew what we should anticipate. I can plan a general info sheet but not as much strategy. I'll send it along in the morning.

On Jun 19, 2018, at 4:37 PM, Marisa Rodriguez <mgaluppi@med.wayne.edu> wrote:

Hi Susan.

Can you send an information packet similar to the one you did previously regarding this meeting tomorrow so Dr. Hassan has time to review it? Thank you!

Sincerely.

Marisa

From: Lucy Holland

Sent: Tuesday, June 19, 2018 4:20 PM

To: David Coulter; Therese Quattrociocchi-Longe **Cc:** Marisa Rodriguez; Susan Miller; Monique Phillips **Subject:** Re: Make Your Date Meeting Request

Hello David and Therese,

I hope you're well this afternoon. At your next convenience, could you please provide the discussed parking and directions for this upcoming discussion? I have 2:00PM on Thursday, June 21st held on the calendars of all parties CC'd here and I'm more than happy to update this event with these details.

Thanks so much for your time and have a great day.

Best regards,

Lucy Holland Executive Assistant to Sonia S. Hassan, M.D.

Associate Dean for Maternal, Perinatal and Child Health

Wayne State University School of Medicine 3990 John R, 4 Brush Detroit, MI 48201 Phone: (313) 577-5774

Fax: (313) 577-8986 <u>Iholland@med.wayne.edu</u>

From: Lucy Holland

Sent: Wednesday, June 13, 2018 4:02:16 PM

To: David Coulter; Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Marisa Rodriguez

Subject: Re: Make Your Date Meeting Request

Good afternoon,

Thanks for your patience and efforts. Let's please proceed with the proposed discussion at 2:00PM on Thursday, June 21st. At your convenience, please provide the pertinent logistical information for a meeting at your offices.

Thank you again for your time and enjoy your day. Please do not hesitate to let me know if I can assist further in any way.

Best regards,

Lucy Holland Executive Assistant to Sonia S. Hassan, M.D.

Associate Dean for Maternal, Perinatal and Child Health

Wayne State University School of Medicine 3990 John R, 4 Brush Detroit, MI 48201 Phone: (313) 577-5774 Fax: (313) 577-8986 <u>Iholland@med.wayne.edu</u>

From: David Coulter < dcoulter@chmfoundation.org >

Sent: Wednesday, June 13, 2018 10:20:52 AM

To: Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Lucy Holland; Marisa Rodriguez

Subject: RE: Make Your Date Meeting Request

Monique and Susan,

Thanks for the response, we'd be happy to meet and our offices would work if that works for you (I can send parking instructions, etc, once we have a date confirmed). Please invite whoever you think is appropriate, but just to set expectations this first exploratory meeting is to learn more about the program and any possible fit with our priorities. There would certainly be additional opportunity for additional meeting program staff if we move forward, but I'll leave that to your discretion.

Thanks, and looking forward to learning more!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<image001.png>

From: Susan Miller < smiller@med.wayne.edu>

Sent: Tuesday, June 12, 2018 4:17 PM

To: Monique Phillips <phillipsmo@detroitmi.gov>; David Coulter <dcoulter@chmfoundation.org>; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < lucy.holland@wayne.edu ; Marisa Rodriguez < mgalupg Subject: RE: Make Your Date Meeting Request	oi@med.wayne.edu
Hi David.	
I sent you and Therese an email while you were out of the office – per that email is it follow up for the same program. We are really happy opportunity to meet. David, would you prefer to meet in your office.	y to have an
Lucy, could you please provide a few dates/times that Dr. Hassan is	s available?
Thank you!	
Susan	
From: Monique Phillips <phillipsmo@detroitmi.gov> Sent: Tuesday, June 12, 2018 3:36 PM To: dcoulter@chmfoundation.org;tquattro@chmfoundation.org Cc: Lucy Holland <lucy.holland@wayne.edu>; Marisa Rodriguez <mgaluppi@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu> Subject: RE: Make Your Date Meeting Request</smiller@med.wayne.edu></mgaluppi@med.wayne.edu></lucy.holland@wayne.edu></phillipsmo@detroitmi.gov>	
Hi David!	
Thanks so much for the follow-up, someone from the MYD team will be in the best date. Thanks again and I wish you a great day!	contact shortly on
Monique	
Monique Phillips, MPA	
Development Officer Office of Development and Grants City of Detroit	

· .

Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office:313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org > 6/11/2018 9:32 AM >>>

Hi Monique,

The morning of the 19th or any time the 21st would work for There and I, how about your folks?

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 CHMFoundation.org

<image006.png>

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, May 16, 2018 2:04 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < <u>lucy.holland@wayne.edu</u>> **Subject:** RE: Make Your Date Meeting Request

Hi David and Therese,

Thank you so much for the follow up. We are thrilled that you would like to still meet with the MYD team and yes, we are willing to meet in early June. I have copied Lucy Holland from the MYD team who will be able to work with you to finalize a date.

Again, thank you and we look forward to meeting with you. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office:313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter < dcoulter@chmfoundation.org 5/14/2018 11:58 AM >>>

Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 CHMFoundation.org

<image007.png>

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best,

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>>

Good Afternoon David and Therese.

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office:313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>>

HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks,

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

<image008.png>

Show your support for pediatric cancer programs. To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov] Sent: Friday, February 09, 2018 12:49 PM To: David Coulter <dcoulter@chmfoundation.org>; Therese Quattrociocchi-Longe <tquattro@chmfoundation.org> Subject: Re: Make Your Date Meeting Request</tquattro@chmfoundation.org></dcoulter@chmfoundation.org>
Good Afternoon David and Therese,
I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.
If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!
Best,
Monique
Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office:313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. Theprogram applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at 313-983-9271. To learn more about MYD, please visit their website at https://makeyourdate.org.

Many thanks to you both for your time, it is much appreciated. Have a wonderful day.

Best,

Monique

Monique Phillips, MPA

Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

Monique Phillips - Thank you

From: Sonia Hassan <shassan@med.wayne.edu>

To: Monique Phillips <phillipsmo@detroitmi.gov>

Date: 6/21/2018 3:32 PM

Subject: Thank you

Monique,

I wanted to drop you a line and Thank you so much for all your efforts with us. You bring great knowledge and energy to the table for this process. It is greatly appreciated.

Sonia

Marisa Rodriguez

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Tuesday, June 26, 2018 4:10 PM

To:

Marisa Rodriguez; Sonia Hassan

Cc:

Claire Huttenlocher; Brandi Shelton; Janine Bieda; Susan Miller; Lucy Holland

Subject:

Re: Regular Meetings

Follow Up Flag: Flag Status:

Follow up Flagged

Hi Marisa,

I hope you're well. I will re-share the MYD spreadsheet with you and the team momentarily.

Also, I thought this was a good time to make the formal introduction between MYD and our newest Development Officer, Claire Huttenlocher, as I will be transferring my duties with MYD to her. I have briefed her on my work with you thus far and she is eager to jump in and carry on where I left off. I'll still be around for questions in the interim until there is full adjustment.

I have been assigned oversight of large projects here in the Mayor's Office and so Claire has agreed to continue on the work for me.

Brandi, can you please work with Lucy to find a regular standing meeting with Claire and the MYD team? Thanks all, I wish you a wonderful evening!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 6/26/2018 10:24 AM >>> Hi again,

When would work for you both to have a regular call regarding funding?

Also - Monique, can you grant me access to modify the google doc? Thank you again!

Marisa

Marisa Galuppi Rodriguez Director, Project and Clinical Database Operations Wayne State University Hutzel Women's Hospital 3990 John R, 4 Brush Center Detroit, MI 48201

Phone: 313.577.3149 Fax: 313.577.8986 mgaluppi@med.wayne.edu

Marisa Rodriguez

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Tuesday, June 26, 2018 4:12 PM

To:

Claire Huttenlocher; Marisa Rodriguez; Susan Miller; Lucy Holland

Subject:

Re: The Carls Foundation

Follow Up Flag:

Follow up Flagged

Flag Status:

Hi Lucy!

Per my last e-mail I'm copying Claire as she likely will be the one to attend this meeting in my place. Please let me know if you have any questions. Thank you!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Lucy Holland <
lucy.holland@wayne.edu> 6/26/2018 4:07 PM >>> Hello all,

How would Thursday, July 19 work for this meeting? I think that early afternoon would be the best time to hold this discussion, but we do have some flexibility that day. Thanks so much for your time and please keep me posted.

Best,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush

Detroit, MI 48201 Phone: (313) 577-5774 Fax: (313) 577-8986

lholland@med.wayne.edu

From: Susan Miller

Sent: Tuesday, June 26, 2018 11:21:25 AM

To: Lucy Holland; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Subject: RE: The Carls Foundation

Elizabeth is available July 16 – 20. We can propose a few dates/times that work. I'm not sure if she would like us to drive to Bloomfield Hills or if she'll come to Midtown so please factor in the possibility of a

drive. Thank you!

From: Lucy Holland

Sent: Tuesday, June 26, 2018 10:41 AM

To: Susan Miller <smiller@med.wayne.edu>; Marisa Rodriguez <mgaluppi@med.wayne.edu>; Monique Phillips

(phillipsmo@detroitmi.gov) <phillipsmo@detroitmi.gov>

Subject: Re: The Carls Foundation

Hello Susan,

Thank you for taking point on this! Could you please let me know if there have been any developments in setting up a discussion with Elizabeth? I know that this time of year can be hectic as people begin to embark on summer vacations and I'd like to help secure a suitable timeframe sooner rather than later.

Thanks so much for your time and have a great day. Please don't hesitate to let me know if I can assist in any way.

Best,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774
Fax: (313) 577-8986

From: Sonia Hassan

Iholland@med.wayne.edu

Sent: Tuesday, June 12, 2018 3:43:49 PM

To: Susan Miller; Janine Bieda; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Cc: Lucy Holland

Subject: RE: The Carls Foundation

Susan,

That is great news!

Thank you.

We would be glad to move forward. Let us know. We will make ourselves available ASAP.

Sonia

From: Susan Miller

Sent: Tuesday, June 12, 2018 3:29 PM

To: Sonia Hassan; Janine Bieda; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Subject: The Carls Foundation

Good afternoon.

I had lunch with Elizabeth Stieg yesterday and she's excited about the prospect of a MYD proposal for review at their October Board meeting. Elizabeth feels that the maximum amount is \$100,000 (they only have \$1.2 million total to give away this year) and would be somewhere between \$50,000 - \$100,000. The next step is for us to meet with Elizabeth to talk in more detail. Making her enthusiastic about the program will tip us closer to the maximum and, possibly, higher (though we cannot count on this).

With this in mind, Sonia, do you feel that meeting with Elizabeth is worth pursuing? I hope you do but won't move forward securing a meeting date unless you're on board with it.

Thanks! Susan

Susan B. Miller
Director of Research Philanthropy
Wayne State University School of Medicine
540 East Canfield, Suite 1369
Detroit, MI 48201

Telephone: 313.577.0078

Fax: 313.577.0423

Marisa Rodriguez

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Friday, June 29, 2018 2:01 PM

To:

Marisa Rodriguez

Cc:

Claire Huttenlocher

Subject:

RE: Regular Meetings

Follow Up Flag: Flag Status:

Follow up Flagged

How sweet Marisa,

Thank you so much! I will miss working with you all too but I want you to know I am never far and will still lend a helping hand anytime you need me.

Lets catch up next week on the strategy for Children's Hospital Foundation. Have a wonderful weekend Marisa!!

Monique

Monique Phillips, MPA **Development Officer** Office of Development and Grants City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 6/29/2018 12:20 PM >>>

Congratulations, Monique and well-deserved! You'll do great and will be missed. It was a pleasure working with you!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Tuesday, June 26, 2018 4:10 PM To: Marisa Rodriguez; Sonia Hassan

Cc: Claire Huttenlocher; Brandi Shelton; Janine Bieda; Susan Miller; Lucy Holland

Subject: Re: Regular Meetings

Hi Marisa.

I hope you're well. I will re-share the MYD spreadsheet with you and the team momentarily.

Also, I thought this was a good time to make the formal introduction between MYD and our newest Development Officer, Claire Huttenlocher, as I will be transferring my duties with MYD to her. I have briefed her on my work with you thus far and she is eager to jump in and carry on where I left off. I'll still be around for questions in the interim until there is full adjustment.

I have been assigned oversight of large projects here in the Mayor's Office and so Claire has agreed to continue on the work for me.

Brandi, can you please work with Lucy to find a regular standing meeting with Claire and the MYD team? Thanks all, I wish you a wonderful evening!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 6/26/2018 10:24 AM >>> Hi again,

When would work for you both to have a regular call regarding funding?

Also - Monique, can you grant me access to modify the google doc? Thank you again!

Marisa

Marisa Galuppi Rodriguez
Director, Project and Clinical Database Operations
Wayne State University
Hutzel Women's Hospital
3990 John R, 4 Brush Center
Detroit, MI 48201

Phone: 313.577.3149

V 18

Fax: 313.577.8986 mgaluppi@med.wayne.edu

Jade Harris

From:

Claire Huttenlocher <huttenlocherc@detroitmi.gov>

Sent:

Monday, July 09, 2018 5:27 PM

To: Cc:

Marisa Rodriguez

Subject:

Monique Phillips Groundswell Fund Opportunity

Follow Up Flag:

Follow up

Flag Status:

Flagged

Dear Marisa.

As mentioned during our last call, I wanted to provide a little bit of background on the **Groundswell Fund** that might help you reach out to them and hopefully spark a conversation.

The Groundswell Fund is committed to reproductive justice and supports organizations that are reducing poor birthing outcomes.

Looking through their opportunities (all rolling), the Birth Justice Fund seems to be the best match.

This fund supports "organizing, advocacy, and direct service delivery efforts to make high-quality midwifery and doula care and training accessible to women of color and low-income women: a key strategy in addressing alarming rates of poor infant and maternal health outcomes in communities of color".

Grants range from **5k - 40k** and proposals are by invitation only. However, you can send a brief summary of your work with potential alignment to info@groundswellfund.org and if appropriate their staff will schedule a call.

Specifically, I would recommend highlighting 1. The infant mortality rate in Detroit and the vulnerable, low-income population (especially women of color) that you serve 2. The evidence-based practices used to reduce poor birthing outcomes and 3. The holistic (education, social) services that you provide.

You can look on their website here for further reference.

Thanks! I look forward to connecting again soon.

Claire

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

۴,

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

Tuesday, July 17, 2018 10:39 AM

To:

Marisa Rodriguez; Susan Miller; Lucy Holland

Subject:

RE: The Carls Foundation

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi all,

I am now available anytime on the 19th, hope this helps and looking forward to it.

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <smiller@med.wayne.edu> 7/16/2018 1:29 PM >>>

Elizabeth is available on the 19th and we can set the time. Please remember that it is a drive to Bloomfield Hills – let me know what time works and I'll confirm with Elizabeth.

Thank you!

Susan

From: Lucy Holland

Sent: Tuesday, July 3, 2018 3:27 PM

To: Susan Miller <smiller@med.wayne.edu>; Marisa Rodriguez <mgaluppi@med.wayne.edu>; Claire Huttenlocher

<Huttenlocherc@detroitmi.gov>
Subject: Re: The Carls Foundation

Hello all.

I just wanted to follow up to see if we'd made any headway on this discussion time. I know that Claire noted availability before 10:30AM and after 12:30PM on the 19th - do we have any further information about Elizabeth's availability that Thursday, July 19?

Thanks so much for your time and have a great day.

Best,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774
Fax: (313) 577-8986

From: Lucy Holland

Iholland@med.wayne.edu

Sent: Tuesday, June 26, 2018 4:07:00 PM

To: Susan Miller; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Subject: Re: The Carls Foundation

Hello all,

How would Thursday, July 19 work for this meeting? I think that early afternoon would be the best time to hold this discussion, but we do have some flexibility that day. Thanks so much for your time and please keep me posted.

Best,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774
Eav. (213) 577-8086

Fax: (313) 577-8986 lholland@med.wayne.edu

From: Susan Miller

Sent: Tuesday, June 26, 2018 11:21:25 AM

To: Lucy Holland; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Subject: RE: The Carls Foundation

Elizabeth is available July 16 - 20. We can propose a few dates/times that work. I'm not sure if she would like us to drive to Bloomfield Hills or if she'll come to Midtown so please factor in the possibility of a drive. Thank you!

From: Lucy Holland

Sent: Tuesday, June 26, 2018 10:41 AM

To: Susan Miller < smiller@med.wayne.edu >; Marisa Rodriguez < mgaluppi@med.wayne.edu >; Monique Phillips

(phillipsmo@detroitmi.gov) <phillipsmo@detroitmi.gov>

Subject: Re: The Carls Foundation

Hello Susan,

Thank you for taking point on this! Could you please let me know if there have been any developments in setting up a discussion with Elizabeth? I know that this time of year can be hectic as people begin to embark on summer vacations and I'd like to help secure a suitable timeframe sooner rather than later.

Thanks so much for your time and have a great day. Please don't hesitate to let me know if I can assist in any way.

Best,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774
Fax: (313) 577-8986
lholland@med.wayne.edu

From: Sonia Hassan

Sent: Tuesday, June 12, 2018 3:43:49 PM

To: Susan Miller; Janine Bieda; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Cc: Lucy Holland

Subject: RE: The Carls Foundation

والمرازي والمستدين فيتقلب ومنع فيتعلق

Susan,

That is great news!

Thank you.

We would be glad to move forward. Let us know. We will make ourselves available ASAP.

Sonia

From: Susan Miller

Sent: Tuesday, June 12, 2018 3:29 PM

To: Sonia Hassan; Janine Bieda; Marisa Rodriguez; Monique Phillips (phillipsmo@detroitmi.gov)

Subject: The Carls Foundation

Good afternoon.

I had lunch with Elizabeth Stieg yesterday and she's excited about the prospect of a MYD proposal for review at their October Board meeting. Elizabeth feels that the maximum amount is \$100,000 (they only have \$1.2 million total to give away this year) and would be somewhere between \$50,000 - \$100,000. The next step is for us to meet with Elizabeth to talk in more detail. Making her enthusiastic about the program will tip us closer to the maximum and, possibly, higher (though we cannot count on this).

With this in mind, Sonia, do you feel that meeting with Elizabeth is worth pursuing? I hope you do but won't move forward securing a meeting date unless you're on board with it.

Thanks!

Susan

Susan B. Miller

Director of Research Philanthropy Wayne State University School of Medicine 540 East Canfield, Suite 1369 Detroit, MI 48201

Telephone: 313.577.0078 Fax: 313.577.0423

92 m to 15

Jade Harris

From:

Monique Phillips (via Google Sheets) <

Sent:

Tuesday, July 17, 2018 3:12 PM

To:

Marisa Rodriguez

Cc:

Susan Miller

Subject:

Grants Pipeline.xlsx - Invitation to edit

Follow Up Flag:

Follow up

Flag Status:

Flagged

Monique Phillips has invited you to edit the following spreadsheet:



Grants Pipeline.xlsx

4

I found the spreadsheet! Re-sharing to each of you. Thanks!

Monique Open in Sheets

Google Sheets: Create and edit spreadsheets online.

Google LLC, 1600 Amphitheatre Parkway, Mountain View, CA 94043, USA

You have received this email because someone shared a spreadsheet with you from Google Sheets.

Google

Marisa Rodriguez

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Thursday, July 19, 2018 5:03 PM

To:

eastieg@carlsfdn.org

Cc:

Claire Huttenlocher; Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Subject:

Thank You

Follow Up Flag:

Follow up Flagged

Flag Status:

Good Afternoon Elizabeth.

On behalf of the Make Your Date team, I want to extend my sincerest thank you for taking the time to meet with us this morning and your interest in learning more about MYD's incredible work. We are thrilled about the outcome of the meeting and the potential that lies ahead for us all.

As requested, please be on the lookout for a proposal from the team to be submitted before the August 1 deadline; we also look forward to any opportunity to have you review a draft of the document before final submission. Please let us know if you have any additional questions or need further information.

Again, thank you for your time and I wish you a wonderful weekend! Best, Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

Friday, July 20, 2018 1:54 PM

To:

Marisa Rodriguez

Cc:

Janine Bieda; Sonia Hassan; Susan Miller; Monique

Phillips

Subject:

RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa,

Thank you for sending this over. Monique and I had a chance to review and it looks good. One suggestion/ point of concern is that typically with these scenarios it is good to have variety in the proposed budgets, and in this case the two are identical.

Given your understanding of the work, would transportation (of teen moms) or advertising costs fit with Proposal 2?

If you find that no other cost fits well with the work/proposal then we can go ahead and submit.

Please let me know your thoughts and thank you for your work on this!

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Office: (313) 224-9721

Detroit, Michigan 48226

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 7/17/2018 5:18 PM >>>

Hi Monique and Claire,

Please find the attached two budget scenarios to send to CHMF. We decided on just keeping it two proposals at \$100,000 each; however, I did shorten the introduction and added the CBO to the second proposal, per your suggestion. Thank you and please let me know if you think we should change anything else. If not, please move forward with sending this to David and Therese. Thank you again!

Sincerely.

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, June 22, 2018 5:03 PM

To: dcoulter@chmfoundation.org; tquattro@chmfoundation.org Cc: Marisa Rodriguez; Susan Miller; Sonia Hassan; Janine Bieda

Subject: RE: Make Your Date Meeting Request

Hi David and Therese.

I hope you are well. On behalf of the Make Your Date team, I want to extend my sincerest thank you for taking the time to meet with us yesterday and your interest in learning more about MYD's incredible work. We are thrilled about the outcome of the meeting and the potential that lies ahead for us all.

As requested, please be on the lookout for the budget scenarios the team will work to create, we still strive to have that submitted to you in the month of July.

Again, thank you for your time and I wish each of you a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer Office of Development and Grants City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Therese Quattrociocchi-Longe 6/19/2018 4:58 PM >>>

Hi Lucy,

Please have everyone park in the surface lot, entrance off 3rd Avenue, just west of the Fisher Building (see photo for reference). We will provide validation. Our office is on the second floor (mezzanine level) and may be accessed by both the elevator and steps.

We'll see everyone on Thursday at 2pm!

Thank you,

Therese

Therese Quattrociocchi-Longe | Director, Corporate & Foundation Relations and Senior Program Officer

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd - Suite 218, Detroit, Michigan 48202

D: 313.745.0138 | F: 313.638.1741 | CHMFoundation.org

From: Lucy Holland

Sent: Tuesday, June 19, 2018 4:20 PM

To: David Coulter; Therese Quattrociocchi-Longe Cc: Marisa Rodriguez ; Susan Miller ; Monique Phillips

Subject: Re: Make Your Date Meeting Request

Hello David and Therese.

I hope you're well this afternoon. At your next convenience, could you please provide the discussed parking and directions for this upcoming discussion? I have 2:00PM on Thursday, June 21st held on the calendars of all parties CC'd here and I'm more than happy to update this event with these details.

Thanks so much for your time and have a great day.

Best regards, Lucy Holland Executive Assistant to Sonia S. Hassan, M.D. Associate Dean for Maternal, Perinatal and Child Health Wayne State University School of Medicine 3990 John R, 4 Brush Detroit, MI 48201 Phone: (313) 577-5774

Fax: (313) 577-8986

lholland@med.wayne.edu

From: Lucy Holland

Sent: Wednesday, June 13, 2018 4:02:16 PM

To: David Coulter; Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Marisa Rodriguez

Subject: Re: Make Your Date Meeting Request

Good afternoon

Thanks for your patience and efforts. Let's please proceed with the proposed discussion at 2:00PM on Thursday, June 21st. At your convenience, please provide the pertinent logistical information for a meeting at your offices.

Thank you again for your time and enjoy your day. Please do not hesitate to let me know if I can assist further in any way.

Best regards, Lucy Holland Executive Assistant to Sonia S. Hassan, M.D. Associate Dean for Maternal, Perinatal and Child Health Wayne State University School of Medicine 3990 John R, 4 Brush Detroit, MI 48201

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: David Coulter < dcoulter@chmfoundation.org >

Sent: Wednesday, June 13, 2018 10:20:52 AM

To: Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Lucy Holland; Marisa Rodriguez

Subject: RE: Make Your Date Meeting Request

Monique and Susan,

Thanks for the response, we'd be happy to meet and our offices would work if that works for you (I can send parking instructions, etc, once we have a date confirmed). Please invite whoever you think is appropriate, but just to set expectations this first exploratory meeting is to learn more about the program and any possible fit with our priorities. There would certainly be additional opportunity for additional meeting program staff if we move forward, but I'll leave that to your discretion.

Thanks, and looking forward to learning more!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



From: Susan Miller < smiller@med.wayne.edu>

Sent: Tuesday, June 12, 2018 4:17 PM

To: Monique Phillips <phillipsmo@detroitmi.gov>; David Coulter <dcoulter@chmfoundation.org>; Therese

Quattrociocchi-Longe < tquattro@chmfoundation.org>

Cc: Lucy Holland < lucy.holland@wayne.edu >; Marisa Rodriguez < mgaluppi@med.wayne.edu >

Subject: RE: Make Your Date Meeting Request

Hi David.

I sent you and Therese an email while you were out of the office – please disregard that email is it follow up for the same program. We are really happy to have an opportunity to meet. David, would you prefer to meet in your offices or in ours?

Lucy, could you please provide a few dates/times that Dr. Hassan is available?

Thank you!

Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Tuesday, June 12, 2018 3:36 PM

To: dcoulter@chmfoundation.org; tquattro@chmfoundation.org

Cc: Lucy Holland < ! Lucy Holland@wayne.edu; Susan Miller

<smiller@med.wayne.edu>

Subject: RE: Make Your Date Meeting Request

Hi David!

Thanks so much for the follow-up, someone from the MYD team will be in contact shortly on the best date.

Thanks again and I wish you a great day!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 6/11/2018 9:32 AM >>>

Hi Monique,

The morning of the 19th or any time the 21st would work for There and I, how about your folks?

Thanks!

Dave

David Coulter Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



The Children's Hospital of Michigan Foundation is dedicated to advancing possibilities in children's mental health.

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, May 16, 2018 2:04 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < lucy.holland@wayne.edu > Subject: RE: Make Your Date Meeting Request

Hi David and Therese,

Thank you so much for the follow up. We are thrilled that you would like to still meet with the MYD team and yes, we are willing to meet in early June. I have copied Lucy Holland from the MYD team who will be able to work with you to finalize a date.

Again, thank you and we look forward to meeting with you. Have a wonderful day!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org > 5/14/2018 11:58 AM >>>

Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



The Children's Hospital of Michigan Foundation is dedicated to advancing possibilites in children's mental health.

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day! https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best, Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

<u>phillipsmo@detroitmi.gov</u> <u>www.detroitmi.gov</u>

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese.

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>>

HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up! Thanks,

Dave

David Coulter Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



Show your support for pediatric cancer programs.

To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese,

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting! As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at to learn more about MYD, please visit their website at https://makeyourdate.org.

Many thanks to you both for your time, it is much appreciated. Have a wonderful day. Best.

Monique

Monique Phillips, MPA

Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

From:

Monique Phillips <phillipsmo@detroitmi.gov>

Sent:

Monday, July 23, 2018 11:21 AM

To:

Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Cc:

Claire Huttenlocher

Subject:

Mayor LOS-MYD Carls Foundation

Attachments:

Mayor LOS-MYD Carls Foundation.docx

Follow Up Flag:

Follow up

Flag Status:

Flagged

Good Morning Team,

I hope you're well and had a great weekend! Please see attached a draft of the mayor letter of support for MYD's proposal submission to The Carls Foundation. I will be out of the office next week so I wanted to be sure to get this to you in time so I can start the signature process. Please provide any edits or feedback recommendations.

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

<u>phillipsmo@detroitmi.gov</u> www.detroitmi.gov

Marisa Rodriguez

From: David Coulter <dcoulter@chmfoundation.org>

Sent: Monday, July 23, 2018 11:55 AM

To: Monique Phillips; Therese Quattrociocchi-Longe

Cc: Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller; Claire Huttenlocher

Subject: RE: Make Your Date Meeting Request

Follow Up Flag: Follow up Flag Status: Flagged

Thanks Monique!

We'll review these and get back to you, have a great day.

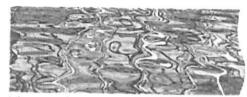
Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



2017

IMPACT REPORT



View our impact report by visiting: chmfoundation.org/impactreport2017

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, July 23, 2018 11:50 AM

To: David Coulter <dcoulter@chmfoundation.org>; Therese Quattrociocchi-Longe <tquattro@chmfoundation.org>

Cc: Janine Bieda <jbied@med.wayne.edu>; Marisa Rodriguez <mgaluppi@med.wayne.edu>; Sonia Hassan <shassan@med.wayne.edu>; smiller@med.wayne.edu; Claire Huttenlocher <Huttenlocherc@detroitmi.gov>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope this message finds you well. Thanks again for meeting with the MYD team and myself last month and also for the opportunity to submit proposals/budget scenarios for potential support from the CHMF, you may find them attached.

Please let us know if you have any questions, if additional information is required, and what the next steps are. I wish you both a wonderful day!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 6/22/2018 5:02 PM >>> Hi David and Therese,

I hope you are well. On behalf of the Make Your Date team, I want to extend my sincerest thank you for taking the time to meet with us yesterday and your interest in learning more about MYD's incredible work. We are thrilled about the outcome of the meeting and the potential that lies ahead for us all.

As requested, please be on the lookout for the budget scenarios the team will work to create, we still strive to have that submitted to you in the month of July.

Again, thank you for your time and I wish each of you a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

>>> Therese Quattrociocchi-Longe <<u>tquattro@chmfoundation.org</u>> 6/19/2018 4:58 PM >>> Hi Lucy,

Please have everyone park in the surface lot, entrance off 3rd Avenue, just west of the Fisher Building (see photo for reference). We will provide validation. Our office is on the second floor (mezzanine level) and may be accessed by both the elevator and steps.

We'll see everyone on Thursday at 2pm!

Thank you,

Therese

Therese Quattrociocchi-Longe | Director, Corporate & Foundation Relations and Senior Program Officer
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd – Suite 218, Detroit, Michigan 48202
D: 313.745.0138 | F: 313.638.1741 | CHMFoundation.org

From: Lucy Holland < lucy.holland@wayne.edu>

Sent: Tuesday, June 19, 2018 4:20 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe < tquattro@chmfoundation.org>; Co: Marisa Rodriguez < mgaluppi@med.wayne.edu); Susan Miller < smiller@med.wayne.edu); Monique Phillips

<phillipsmo@detroitmi.gov>

Subject: Re: Make Your Date Meeting Request

Hello David and Therese.

I hope you're well this afternoon. At your next convenience, could you please provide the discussed parking and directions for this upcoming discussion? I have 2:00PM on Thursday, June 21st held on the calendars of all parties CC'd here and I'm more than happy to update this event with these details.

Thanks so much for your time and have a great day.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774

Fax: (313) 577-8986

Iholland@med.wavne.edu

From: Lucy Holland

Sent: Wednesday, June 13, 2018 4:02:16 PM

To: David Coulter; Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Marisa Rodriguez

Subject: Re: Make Your Date Meeting Request

Good afternoon,

Thanks for your patience and efforts. Let's please proceed with the proposed discussion at 2:00PM on Thursday, June 21st. At your convenience, please provide the pertinent logistical information for a meeting at your offices.

Thank you again for your time and enjoy your day. Please do not hesitate to let me know if I can assist further in any way.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: David Coulter < dcoulter@chmfoundation.org

Sent: Wednesday, June 13, 2018 10:20:52 AM

THE TRUSK WITH THE CONTRACTOR OF THE CONTRACTOR

To: Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Lucy Holland; Marisa Rodriguez

Subject: RE: Make Your Date Meeting Request

Monique and Susan,

Thanks for the response, we'd be happy to meet and our offices would work if that works for you (I can send parking instructions, etc, once we have a date confirmed). Please invite whoever you think is appropriate, but just to set expectations this first exploratory meeting is to learn more about the program and any possible fit with our priorities. There would certainly be additional opportunity for additional meeting program staff if we move forward, but I'll leave that to your discretion.

Thanks, and looking forward to learning more!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



From: Susan Miller < smiller@med.wayne.edu>

Sent: Tuesday, June 12, 2018 4:17 PM

To: Monique Phillips <phillipsmo@detroitmi.gov</p>
; David Coulter <dcoulter@chmfoundation.org</p>
; Therese

Quattrociocchi-Longe < tquattro@chmfoundation.org>

Cc: Lucy Holland < <u>lucy.holland@wayne.edu</u>>; Marisa Rodriguez < <u>mgaluppi@med.wayne.edu</u>>

Subject: RE: Make Your Date Meeting Request

Hi David.

I sent you and Therese an email while you were out of the office – please disregard that email is it follow up for the same program. We are really happy to have an opportunity to meet. David, would you prefer to meet in your offices or in ours?

Lucy, could you please provide a few dates/times that Dr. Hassan is available?

Thank you! Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Tuesday, June 12, 2018 3:36 PM

To: dcoulter@chmfoundation.org; tquattro@chmfoundation.org

Cc: Lucy Holland < ! Marisa Rodriguez mgaluppi@med.wayne.edu; Susan Miller

<smiller@med.wayne.edu>

Subject: RE: Make Your Date Meeting Request

Hi David!

Thanks so much for the follow-up, someone from the MYD team will be in contact shortly on the best date. Thanks again and I wish you a great day!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 6/11/2018 9:32 AM >>>

Hi Monique,

The morning of the 19th or any time the 21st would work for There and I, how about your folks?

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



The Children's Hospital of Michigan Foundation is dedicated to advancing possibilites in children's mental health.

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, May 16, 2018 2:04 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < <u>lucy.holland@wayne.edu</u>> Subject: RE: Make Your Date Meeting Request

Hi David and Therese.

Thank you so much for the follow up. We are thrilled that you would like to still meet with the MYD team and yes, we are willing to meet in early June. I have copied Lucy Holland from the MYD team who will be able to work with you to finalize a date.

Again, thank you and we look forward to meeting with you. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: <u>313-224-2286</u>

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 5/14/2018 11:58 AM >>>

Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



The Children's Hospital of Michigan Foundation is dedicated to advancing possibilites in children's mental health.

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese.

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: <u>313-224-2286</u>

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese,

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>> HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

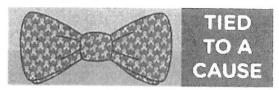
Thanks, Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



Show your support for pediatric cancer programs.
To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese,

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers.

As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at https://makeyourdate.org.

Many thanks to you both for your time, it is much appreciated. Have a wonderful day. Best,

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov

www.detroitmi.gov

Marisa Rodriguez

From:

Marisa Rodriguez

Sent:

Friday, July 27, 2018 2:14 PM

To:

'Monique Phillips'; Janine Bieda; Sonia Hassan; Susan Miller

Cc:

Claire Huttenlocher

Subject:

RE: Mayor LOS-MYD Carls Foundation

Attachments:

Mayor LOS-MYD Carls Foundation_Final.docx

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Monique,

Please find the attached slightly revised document for the Mayor's signature. Thank you!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, July 27, 2018 11:03 AM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Cc: Claire Huttenlocher

Subject: Re: Mayor LOS-MYD Carls Foundation

Hi Everyone,

I hope you're well. I am looking to submit all letters of support for signature today, so if you could please let me know if this letter is good to go or make edit suggestions that would be wonderful! I will be on vacation next week when the proposal is due so I'm hoping to take care of this before I leave today.

Thanks everyone!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 7/23/2018 11:20 AM >>> Good Morning Team,

I hope you're well and had a great weekend! Please see attached a draft of the mayor letter of support for MYD's proposal submission to The Carls Foundation. I will be out of the office next week so I wanted to be sure to get this to you in time so I can start the signature process. Please provide any edits or feedback recommendations.

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Marisa Rodriguez

From:

Marisa Rodriguez

Sent:

Friday, July 27, 2018 5:01 PM

To:

Susan Miller; Monique Phillips (phillipsmo@detroitmi.gov); Claire Huttenlocher

(Huttenlocherc@detroitmi.gov)

Cc:

Janine Bieda

Subject:

The Carls Foundation

Attachments:

MYD_Carls Foundation Proposal.docx; FY2019 MYD Annual Budget.xls

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Susan, Monique, and Claire,

Please find the attached draft for the Carl's Foundation and let me know your thoughts. It is due August 1st, so I would like to have a draft that you have reviewed by Tuesday, July 31st if possible. Thank you and have a nice weekend!

Also - Susan, the WSU financial information will need to be provided by you as well. Thank you!

Sincerely,

Marisa

Marisa Galuppi Rodriguez Director, Project and Clinical Database Operations Wayne State University Hutzel Women's Hospital 3990 John R, 4 Brush Center Detroit, MI 48201

Phone: 313.577.3149
Fax: 313.577.8986
mgaluppi@med.wayne.edu

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

Tuesday, July 31, 2018 12:51 PM

To:

Monique Phillips; Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Subject:

RE: Mayor LOS-MYD Carls Foundation

Attachments:

Carls Foundation_MayorLOS.pdf

Follow Up Flag:

Follow up

Flag Status:

Flagged

Please see attached LOS signed by the Mayor to be sent out with the proposal.

Thanks!

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Claire Huttenlocher 7/27/2018 5:20 PM >>> Thank you, Marisa!

I have reviewed and it looks good - I have submitted for signature and will get this back to you all early next week.

Have a great weekend!

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 7/27/2018 2:13 PM >>>

Hi Monique,

Please find the attached slightly revised document for the Mayor's signature. Thank you!

Sincerely,

Marisa

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, July 27, 2018 11:03 AM

To: Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller

Cc: Claire Huttenlocher

Subject: Re: Mayor LOS-MYD Carls Foundation

Hi Everyone,

I hope you're well. I am looking to submit all letters of support for signature today, so if you could please let me know if this letter is good to go or make edit suggestions that would be wonderful! I will be on vacation next week when the proposal is due so I'm hoping to take care of this before I leave today.

Thanks everyone!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 7/23/2018 11:20 AM >>> Good Morning Team,

I hope you're well and had a great weekend! Please see attached a draft of the mayor letter of support for MYD's proposal submission to The Carls Foundation. I will be out of the office next week so I wanted to be sure to get this to you in time so I can start the signature process. Please provide any edits or feedback recommendations.

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile phillipsmo@detroitmi.gov www.detroitmi.gov

Marisa Rodriguez

From:

Marisa Rodriguez

Sent:

Thursday, August 30, 2018 1:21 PM

To:

Monique Phillips (phillipsmo@detroitmi.gov)

Cc:

Claire Huttenlocher (Huttenlocherc@detroitmi.gov)

Subject:

Update

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Monique,

I hope you are doing well. I know you had mentioned that you were going to possibly follow-up with the following and I just wanted to see if I should be checking with you or Claire. Thank you and hope you are doing great!

- FCA Monique to follow-up with Ben to see if there's alignment
- Ford Monique to follow-up with Ryan to gauge Kevin's interest at FMC
- Any update with CHMF?
- Any update with Skillman?

Sincerely,

Marisa

Marisa Galuppi Rodriguez Director, Project and Clinical Database Operations Wayne State University Hutzel Women's Hospital 3990 John R, 4 Brush Center Detroit, MI 48201

Phone: 313.577.3149 Fax: 313.577.8986

mgaluppi@med.wayne.edu

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

z.

Friday, August 31, 2018 12:29 PM Monique Phillips; Marisa Rodriguez

To: Subject:

Re: Update

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa,

I connected with Monique to confirm, and have addressed these items below.

FCA - I worked with the FCA Foundation in the past (and with Ben, who is no longer with the company), and believe that there is not a strong alignment with their initiatives.

Ford Foundation - I will do some research on this and follow up.

CHMF - I'm not aware of any update with this, will follow up.

Skillman - we have followed up with Skillman several times since the proposal was sent, with no response. I believe that this is a strong indicator that they have lost interest, perhaps due to the fact that the proposal took several months to submit.

Thank you, I will respond to the other thread regarding scheduling and some additional items.

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 8/30/2018 1:20 PM >>> Hi Monique,

I hope you are doing well. I know you had mentioned that you were going to possibly follow-up with the following and I just wanted to see if I should be checking with you or Claire. Thank you and hope you are doing great!

- FCA Monique to follow-up with Ben to see if there's alignment
- Ford Monique to follow-up with Ryan to gauge Kevin's interest at FMC
- Any update with CHMF?
- Any update with Skillman?

Sincerely,

Marisa

Marisa Galuppi Rodriguez
Director, Project and Clinical Database Operations
Wayne State University
Hutzel Women's Hospital
3990 John R, 4 Brush Center
Detroit, MI 48201

Phone: 313.577.3149 Fax: 313.577.8986 mgaluppi@med.wayne.edu

From: Claire Huttenlocher <huttenlocherc@detroitmi.gov>

Sent: Wednesday, September 12, 2018 3:32 PM

To: Marisa Rodriguez; Susan Miller

Subject: MYD Agenda for Call

Attachments: Make Your Date Agenda.docx; Priority Worksheet_MYDFY18.docx

Follow Up Flag: Follow up Flag Status: Flagged

Hi Susan and Marisa,

I've included a rough agenda for tomorrow's call since we have quite a few things to discuss.

One item is an updated **Priority Worksheet** - the City will need an updated form reflective of the FY2018 budget/funding gap, which I have started to fill out (attached). If you have a chance please take a look, I was hoping to review this during our call.

Thanks so much and please let me know if there are any items you would like to add to the agenda.

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile

huttenlocherc@detroitmi.gov

www.detroitmi.gov

From:

Claire Huttenlocher <huttenlocherc@detroitmi.gov>

Sent:

Thursday, September 13, 2018 3:00 PM

To:

Marisa Rodriguez; Susan Miller

Subject:

RE: MYD Agenda for Call

Attachments:

Priority Worksheet_MYDFY18.docx

Follow Up Flag:

Follow up

Flag Status:

Flagged

Claire Huttenlocher

Fund Development Officer Office of Development and Grants City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126 Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Susan Miller <smiller@med.wayne.edu> 9/13/2018 2:52 PM >>> Hi Claire and Marisa,

I cannot get the worksheet attached to the agenda to open. If you could send another link or the document, that would be great. Thank you!

From: Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent: Wednesday, September 12, 2018 3:32 PM

To: Marisa Rodriguez <mgaluppi@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu>

Subject: MYD Agenda for Call

Hi Susan and Marisa,

I've included a rough agenda for tomorrow's call since we have quite a few things to discuss.

One item is an updated **Priority Worksheet** - the City will need an updated form reflective of the FY2018 budget/funding gap, which I have started to fill out (attached). If you have a chance please take a look, I was hoping to review this during our call.

Thanks so much and please let me know if there are any items you would like to add to the agenda.

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

From:

Claire Huttenlocher <huttenlocherc@detroitmi.gov>

Sent:

Thursday, September 13, 2018 3:04 PM

To:

Marisa Rodriguez; Susan Miller

Subject:

RE: MYD Agenda for Call

Follow Up Flag:

Follow up

Flag Status:

Flagged

 $\underline{https://docs.google.com/spreadsheets/d/15UgFJf2FBbTJgVLrhhoWwL9r0PIMIPkwmIBjwF7GKaY/edit?usp=sharing} \\$

Claire Huttenlocher

Fund Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 9/13/2018 2:53 PM >>> Here is the actual document if that helps...

From: Susan Miller

Sent: Thursday, September 13, 2018 2:52 PM
To: Claire Huttenlocher; Marisa Rodriguez
Subject: RE: MYD Agenda for Call

Hi Claire and Marisa,

I cannot get the worksheet attached to the agenda to open. If you could send another link or the document, that would be great. Thank you!

From: Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent: Wednesday, September 12, 2018 3:32 PM

To: Marisa Rodriguez <mgaluppi@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu>

Subject: MYD Agenda for Call

Hi Susan and Marisa.

I've included a rough agenda for tomorrow's call since we have quite a few things to discuss.

One item is an updated **Priority Worksheet** - the City will need an updated form reflective of the FY2018 budget/funding gap, which I have started to fill out (attached). If you have a chance please take a look, I was hoping to review this during our call.

Thanks so much and please let me know if there are any items you would like to add to the agenda.

Best.

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

From:

Marisa Rodriguez

Sent:

Tuesday, September 18, 2018 4:03 PM

To:

'Claire Huttenlocher'

Cc:

Sonia Hassan

Subject:

RE: Priority Worksheet Check-In

Attachments:

FY18 MYD Budget_3-6-18_v4_2 year.xls; RE: MYD Budget

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Claire.

Please find the attached budget and email that I sent to Monique regarding the priority chart last year. Nothing has changed since then. Let me know if you have any questions!

Sincerely,

Marisa

From: Claire Huttenlocher [mailto:huttenlocherc@detroitmi.gov]

Sent: Tuesday, September 18, 2018 11:08 AM

To: Marisa Rodriguez; Susan Miller Subject: Priority Worksheet Check-In

Hi Susan and Marisa,

I hope you're having a wonderful week! I wanted to check in to see if you've had a chance to review the draft priority worksheet with Dr. Hassan. We are hoping to get this updated, signed and in the system by the end of the week. Do you think this is possible?

Thanks so much and please let me know if you have any questions.

Kindly,

Claire Huttenlocher

Fund Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: (313) 224-9721

Mobile: huttenlocherc@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

Wednesday, September 19, 2018 4:56 PM

To:

Marisa Rodriguez

Cc:

Sonia Hassan

Subject:

RE: Priority Worksheet Check-In

Attachments:

Priority Worksheet_MYD Expansion 18.19.docx

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa,

Thank you for the context - that information was used to get the MYD priority on the Mayor's chart earlier this year.

We still need the attached worksheet signed by Dr. Hassan, ideally by the end of the week. This is to ensure that we're on the same page about your fundraising needs for the upcoming budget period (starting 10/1) and to enter the priority into our grants management/tracking system.

I've updated the sheet to include language regarding expansion. Please review and let me know if you have any questions.

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Marisa Rodriguez <mgaluppi@med.wayne.edu> 9/18/2018 4:02 PM >>>

Hi Claire,

Please find the attached budget and email that I sent to Monique regarding the priority chart last year. Nothing has changed since then. Let me know if you have any questions!

Sincerely,

Marisa

12

From: Claire Huttenlocher [mailto:huttenlocherc@detroitmi.gov]

Sent: Tuesday, September 18, 2018 11:08 AM

To: Marisa Rodriguez; Susan Miller Subject: Priority Worksheet Check-In

Hi Susan and Marisa,

I hope you're having a wonderful week! I wanted to check in to see if you've had a chance to review the draft priority worksheet with Dr. Hassan. We are hoping to get this updated, signed and in the system by the end of the week. Do you think this is possible?

Thanks so much and please let me know if you have any questions.

Kindly,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

Friday, September 21, 2018 4:28 PM

To:

Marisa Rodriguez

Subject:

MYD Priority Worksheet

Attachments:

Priority Worksheet_MYD Expansion 18.19.docx

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Marisa,

Thanks for taking the time to connect today - I've reattached the priority worksheet which is ready for signature.

Let me know if there are any other challenges or concerns. If helpful, you can certainly include language confirming that there are no funds coming from the city to MYD.

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Claire Huttenlocher <huttenlocherc@detroitmi.gov>

Sent:

Tuesday, September 25, 2018 9:26 AM

To:

Marisa Rodriguez

Subject:

Re: MYD Priority Worksheet

Follow Up Flag:

Follow up

Flag Status:

Flagged

Good morning, Marisa!

Checking in on this, when do you think you can get a signature on this worksheet? Hoping to get this submitted as soon as possible.

Thanks again,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Claire Huttenlocher 9/21/2018 4:27 PM >>> Hi Marisa,

Thanks for taking the time to connect today - I've reattached the priority worksheet which is ready for signature.

Let me know if there are any other challenges or concerns. If helpful, you can certainly include language confirming that there are no funds coming from the city to MYD.

Best,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Marisa Rodriguez

Sent:

Friday, September 28, 2018 4:41 PM

To:

Susan Miller; Claire Huttenlocher (Huttenlocherc@detroitmi.gov)

Cc:

Jennifer Hurand; Janine Bieda

Subject:

Status

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Susan and Claire.

I hope you're doing well. I am just wondering if you have heard an update for CHMF and the Carl's Foundation. Thank you both and have a nice weekend!

Sincerely,

Marisa

Marisa Galuppi Rodriguez Director, Project and Clinical Database Operations Wayne State University Hutzel Women's Hospital 3990 John R, 4 Brush Center Detroit, MI 48201

Phone: 313.577.3149
Fax: 313.577.8986
mgaluppi@med.wayne.edu

Jade Harris

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov >

Sent:

Wednesday, October 31, 2018 10:20 AM

To:

David Coulter; Therese Quattrociocchi-Longe

Cc:

Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller; Monique Phillips

Subject:

RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up

Flag Status:

Flagged

Good morning, David and Therese!

I'm reaching out on behalf of the Make Your Date team to follow up on the budget proposals that Monique shared (see below). Please let us know if there is any additional information needed, or if you have any questions that we can answer for you.

Have a wonderful day.

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 7/23/2018 11:55 AM >>> Thanks Monique!

We'll review these and get back to you, have a great day.

Dave

David Coulter| Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org





View our impact report by visiting: chmfoundation.org/impactreport2017

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, July 23, 2018 11:50 AM

To: David Coulter <dcoulter@chmfoundation.org>; Therese Quattrociocchi-Longe <tquattro@chmfoundation.org>

Cc: Janine Bieda <jbied@med.wayne.edu>; Marisa Rodriguez <mgaluppi@med.wayne.edu>; Sonia Hassan <shassan@med.wayne.edu>; smiller@med.wayne.edu; Claire Huttenlocher <Huttenlocherc@detroitmi.gov>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope this message finds you well. Thanks again for meeting with the MYD team and myself last month and also for the opportunity to submit proposals/budget scenarios for potential support from the CHMF, you may find them attached.

Please let us know if you have any questions, if additional information is required, and what the next steps are. I wish you both a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 6/22/2018 5:02 PM >>> Hi David and Therese,

I hope you are well. On behalf of the Make Your Date team, I want to extend my sincerest thank you for taking the time to meet with us yesterday and your interest in learning more about MYD's incredible work. We are thrilled about the outcome of the meeting and the potential that lies ahead for us all.

As requested, please be on the lookout for the budget scenarios the team will work to create, we still strive to have that submitted to you in the month of July.

Again, thank you for your time and I wish each of you a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Therese Quattrociocchi-Longe <<u>tquattro@chmfoundation.org</u>> 6/19/2018 4:58 PM >>> Hi Lucy,

Please have everyone park in the surface lot, entrance off 3rd Avenue, just west of the Fisher Building (see photo for reference). We will provide validation. Our office is on the second floor (mezzanine level) and may be accessed by both the elevator and steps.

We'll see everyone on Thursday at 2pm!

Thank you,

Therese

Therese Quattrociocchi-Longe | Director, Corporate & Foundation Relations and Senior Program Officer
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd – Suite 218, Detroit, Michigan 48202

D: 313.745.0138 | F: 313.638.1741 | CHMFoundation.org.

From: Lucy Holland < lucy.holland@wayne.edu >

Sent: Tuesday, June 19, 2018 4:20 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe < tquattro@chmfoundation.org>; Co: Marisa Rodriguez < mgaluppi@med.wayne.edu); Susan Miller < smiller@med.wayne.edu); Monique Phillips

<phillipsmo@detroitmi.gov>

Subject: Re: Make Your Date Meeting Request

Hello David and Therese.

I hope you're well this afternoon. At your next convenience, could you please provide the discussed parking and directions for this upcoming discussion? I have 2:00PM on Thursday, June 21st held on the calendars of all parties CC'd here and I'm more than happy to update this event with these details.

Thanks so much for your time and have a great day.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: Lucy Holland

Sent: Wednesday, June 13, 2018 4:02:16 PM

To: David Coulter; Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Marisa Rodriguez

Subject: Re: Make Your Date Meeting Request

Good afternoon.

Thanks for your patience and efforts. Let's please proceed with the proposed discussion at 2:00PM on Thursday, June 21st. At your convenience, please provide the pertinent logistical information for a meeting at your offices.

Thank you again for your time and enjoy your day. Please do not hesitate to let me know if I can assist further in any way.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: David Coulter < dcoulter@chmfoundation.org>

Sent: Wednesday, June 13, 2018 10:20:52 AM

To: Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Lucy Holland; Marisa Rodriguez

Subject: RE: Make Your Date Meeting Request

Monique and Susan,

Thanks for the response, we'd be happy to meet and our offices would work if that works for you (I can send parking instructions, etc, once we have a date confirmed). Please invite whoever you think is appropriate, but just to set expectations this first exploratory meeting is to learn more about the program and any possible fit with our priorities. There would certainly be additional opportunity for additional meeting program staff if we move forward, but I'll leave that to your discretion.

Thanks, and looking forward to learning more! Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



From: Susan Miller < smiller@med.wayne.edu>

Sent: Tuesday, June 12, 2018 4:17 PM

To: Monique Phillips <phillipsmo@detroitmi.gov>; David Coulter <dcoulter@chmfoundation.org>; Therese

Quattrociocchi-Longe < tquattro@chmfoundation.org>

Cc: Lucy Holland < ! Lucy Holland@wayne.edu mgaluppi@med.wayne.edu

Subject: RE: Make Your Date Meeting Request

Hi David.

I sent you and Therese an email while you were out of the office – please disregard that email is it follow up for the same program. We are really happy to have an opportunity to meet. David, would you prefer to meet in your offices or in ours?

Lucy, could you please provide a few dates/times that Dr. Hassan is available?

Thank you! Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Tuesday, June 12, 2018 3:36 PM

To: dcoulter@chmfoundation.org; tquattro@chmfoundation.org

Cc: Lucy Holland < ! Marisa Rodriguez : Susan Miller

<smiller@med.wayne.edu>

Subject: RE: Make Your Date Meeting Request

Hi David!

Thanks so much for the follow-up, someone from the MYD team will be in contact shortly on the best date. Thanks again and I wish you a great day!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsniowaetroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 6/11/2018 9:32 AM >>>

Hi Moniaue.

The morning of the 19th or any time the 21st would work for There and I, how about your folks?

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, May 16, 2018 2:04 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < <u>lucy.holland@wayne.edu</u> > Subject: RE: Make Your Date Meeting Request

Hi David and Therese,

Thank you so much for the follow up. We are thrilled that you would like to still meet with the MYD team and yes, we are willing to meet in early June. I have copied Lucy Holland from the MYD team who will be able to work with you to finalize a date.

Again, thank you and we look forward to meeting with you. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org > 5/14/2018 11:58 AM >>>

Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks!

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese,

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA
Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov
www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>> HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks, Dave

David Coulter | Director of External Affairs Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202 313.745.2429 | CHMFoundation.org



Show your support for pediatric cancer programs.

To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese,

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers. As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via email, desk at 313-224-2286 or cell at To learn more about MYD, please visit their website at https://makeyourdate.org.

Many thanks to you both for your time, it is much appreciated. Have a wonderful day. Best,
Monique

Monique Phillips, MPA

Fund Development Officer IV City of Detroit Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

Jade Harris

From:

Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent:

Friday, November 09, 2018 4:32 PM

To:

David Coulter; Therese Quattrociocchi-Longe

Cc:

Janine Bieda; Marisa Rodriguez; Sonia Hassan; Susan Miller; Monique Phillips

Subject:

RE: Make Your Date Meeting Request

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi David,

Thank you for your response and follow-up questions. If possible, Marisa, Susan and I would like to schedule a call with your team to address these questions. I've listed some potential dates below:

Thursday 11/15 Friday 11/16 (after 1:30pm) Tuesday 11/20

Let me know what your availability looks like. We appreciate your time and interest in this work and look forward to the conversation.

Have a wonderful weekend!

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 11/7/2018 11:59 AM >>> Claire,

First of all our apologies for not responding to this sooner, I'm not sure how we missed this follow up. Thanks all for the proposals, we did have a couple follow up questions:

- The two suggestions and budgets were very similar, besides the possible age of the participants were there other differences of note?
- Brilliant Detroit seems to be key to either of them, have you had discussions with them about their ability to provide the level of participants you need? Related to that, is the position scalable, ie, could it start with a part-time Coordinator? This is also relevant because the total request would be on the high side for us.
- Is there additional detail you could provide on the materials and equipment?

Feel free to email response, or we are also available to discuss by phone as well.

Thanks,

Dave

David Coulter| Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



From: Claire Huttenlocher < huttenlocherc@detroitmi.gov>

Sent: Wednesday, October 31, 2018 10:20 AM

To: David Coulter <dcoulter@chmfoundation.org>; Therese Quattrociocchi-Longe <tquattro@chmfoundation.org>

Cc: Janine Bieda <jbied@med.wayne.edu>; Marisa Rodriguez <mgaluppi@med.wayne.edu>; Sonia Hassan

<shassan@med.wayne.edu>; Susan Miller <smiller@med.wayne.edu>; Monique Phillips

<phillipsmo@detroitmi.gov>

Subject: RE: Make Your Date Meeting Request

Good morning, David and Therese!

I'm reaching out on behalf of the Make Your Date team to follow up on the budget proposals that Monique shared (see below). Please let us know if there is any additional information needed, or if you have any questions that we can answer for you.

Have a wonderful day,

Claire Huttenlocher

Fund Development Officer
Office of Development and Grants

City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126
Detroit, Michigan 48226

Office: (313) 224-9721

Mobile:

huttenlocherc@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 7/23/2018 11:55 AM >>> Thanks Monique!

We'll review these and get back to you, have a great day.

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



2017
IMPACT REPORT

View our impact report by visiting: chmfoundation.org/impactreport2017

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, July 23, 2018 11:50 AM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe < tquattro@chmfoundation.org;

Cc: Janine Bieda <<u>jbied@med.wayne.edu</u>>; Marisa Rodriguez <<u>mgaluppi@med.wayne.edu</u>>; Sonia Hassan <<u>shassan@med.wayne.edu</u>>; <u>smiller@med.wayne.edu</u>; Claire Huttenlocher <<u>Huttenlocherc@detroitmi.gov</u>>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope this message finds you well. Thanks again for meeting with the MYD team and myself last month and also for the opportunity to submit proposals/budget scenarios for potential support from the CHMF, you may find them attached.

Please let us know if you have any questions, if additional information is required, and what the next steps are. I wish you both a wonderful day!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 6/22/2018 5:02 PM >>> Hi David and Therese,

I hope you are well. On behalf of the Make Your Date team, I want to extend my sincerest thank you for taking the time to meet with us yesterday and your interest in learning more about MYD's incredible work. We are thrilled about the outcome of the meeting and the potential that lies ahead for us all.

As requested, please be on the lookout for the budget scenarios the team will work to create, we still strive to have that submitted to you in the month of July.

Again, thank you for your time and I wish each of you a wonderful weekend!

Best,

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants
City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile: phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Therese Quattrociocchi-Longe < $\frac{\text{cquattro@chmfoundation.org}}{\text{chmfoundation.org}} > 6/19/2018 \text{ 4:58 PM } >>> \text{Hi Lucy,}$

Please have everyone park in the surface lot, entrance off 3rd Avenue, just west of the Fisher Building (see photo for reference). We will provide validation. Our office is on the second floor (mezzanine level) and may be accessed by both the elevator and steps.

We'll see everyone on Thursday at 2pm!

Thank you,

Therese

Therese Quattrociocchi-Longe | Director, Corporate & Foundation Relations and Senior Program Officer
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd – Suite 218, Detroit, Michigan 48202
D: 313.745.0138 | F: 313.638.1741 | CHMFoundation.org

From: Lucy Holland < lucy.holland@wayne.edu>

Sent: Tuesday, June 19, 2018 4:20 PM

To: David Coulter < dcoulter@chmfoundation.org; Therese Quattrociocchi-Longe < tquattro@chmfoundation.org>; Cc: Marisa Rodriguez < mgaluppi@med.wayne.edu>; Susan Miller < smiller@med.wayne.edu>; Monique Phillips

<phillipsmo@detroitmi.gov>

Subject: Re: Make Your Date Meeting Request

Hello David and Therese.

I hope you're well this afternoon. At your next convenience, could you please provide the discussed parking and directions for this upcoming discussion? I have 2:00PM on Thursday, June 21st held on the calendars of all parties CC'd here and I'm more than happy to update this event with these details.

Thanks so much for your time and have a great day.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: Lucy Holland

Sent: Wednesday, June 13, 2018 4:02:16 PM

To: David Coulter; Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Marisa Rodriguez

Subject: Re: Make Your Date Meeting Request

Good afternoon,

Thanks for your patience and efforts. Let's please proceed with the proposed discussion at 2:00PM on Thursday, June 21st. At your convenience, please provide the pertinent logistical information for a meeting at your offices.

Thank you again for your time and enjoy your day. Please do not hesitate to let me know if I can assist further in any way.

Best regards,

Lucy Holland
Executive Assistant to Sonia S. Hassan, M.D.
Associate Dean for Maternal, Perinatal and Child Health
Wayne State University School of Medicine
3990 John R, 4 Brush
Detroit, MI 48201
Phone: (313) 577-5774

Phone: (313) 577-5774 Fax: (313) 577-8986

Iholland@med.wayne.edu

From: David Coulter < dcoulter@chmfoundation.org >

Sent: Wednesday, June 13, 2018 10:20:52 AM

To: Susan Miller; Monique Phillips; Therese Quattrociocchi-Longe

Cc: Lucy Holland; Marisa Rodriguez

Subject: RE: Make Your Date Meeting Request

Monique and Susan,

Thanks for the response, we'd be happy to meet and our offices would work if that works for you (I can send parking instructions, etc, once we have a date confirmed). Please invite whoever you think is appropriate, but just to set expectations this first exploratory meeting is to learn more about the program and any possible fit with our priorities. There would certainly be additional opportunity for additional meeting program staff if we move forward, but I'll leave that to your discretion.

Thanks, and looking forward to learning more!

David Coulter | Director of External Affairs
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218
Detroit, MI 48202
313.745.2429 | CHMFoundation.org



From: Susan Miller < smiller@med.wayne.edu >

Sent: Tuesday, June 12, 2018 4:17 PM

To: Monique Phillips <phillipsmo@detroitmi.gov>; David Coulter <dcoulter@chmfoundation.org>; Therese

Quattrociocchi-Longe < tquattro@chmfoundation.org >

Cc: Lucy Holland < ! Marisa Rodriguez < mgaluppi@med.wayne.edu

Subject: RE: Make Your Date Meeting Request

Hi David.

I sent you and Therese an email while you were out of the office – please disregard that email is it follow up for the same program. We are really happy to have an opportunity to meet. David, would you prefer to meet in your offices or in ours?

Lucy, could you please provide a few dates/times that Dr. Hassan is available?

Thank you! Susan

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Tuesday, June 12, 2018 3:36 PM

To: dcoulter@chmfoundation.org; tquattro@chmfoundation.org

Cc: Lucy Holland < ! Marisa Rodriguez < mgaluppi@med.wayne.edu; Susan Miller

<smiller@med.wayne.edu>

Subject: RE: Make Your Date Meeting Request

Hi David!

Thanks so much for the follow-up, someone from the MYD team will be in contact shortly on the best date. Thanks again and I wish you a great day!

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center 2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 6/11/2018 9:32 AM >>>

Hi Monique,

The morning of the 19th or any time the 21st would work for There and I, how about your folks?

Thanks!

Dave

David Coulter | Director of External Affairs Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



The Children's Hospital of Michigan Foundation is dedicated to advancing possibilites in children's mental health.

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Wednesday, May 16, 2018 2:04 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Cc: Lucy Holland < <u>lucy.holland@wayne.edu</u>>
Subject: RE: Make Your Date Meeting Request

Hi David and Therese,

Thank you so much for the follow up. We are thrilled that you would like to still meet with the MYD team and yes, we are willing to meet in early June. I have copied Lucy Holland from the MYD team who will be able to work with you to finalize a date.

Again, thank you and we look forward to meeting with you. Have a wonderful day!

Best,

Monique

Monique Phillips, MPA

Development Officer
Office of Development and Grants
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226
Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <dcoulter@chmfoundation.org> 5/14/2018 11:58 AM >>>

Hi Monique! Sorry it's been a while but yes, we would still like the opportunity to learn more about the program. We're in the middle of a grant cycle that's had us busy but will be complete next week. Then I'm out the week of the 28th, so we're probably looking at early June if that's ok.

Therese is out until Wednesday but when she returns we'll compare schedules and get back to you.

Thanks! Dave

David Coulter | Director of External Affairs
Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218
Detroit, MI 48202
313.745.2429 | CHMFoundation.org



The Children's Hospital of Michigan Foundation is dedicated to advancing possibilites in children's mental health.

To learn more about children's mental health, visit: www.chmfoundation.org/mental-health

From: Monique Phillips <phillipsmo@detroitmi.gov>

Sent: Monday, May 14, 2018 10:57 AM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: RE: Make Your Date Meeting Request

Good Morning David and Therese,

I hope each of you are well and had a great weekend. I am circling back on this email to see if CHFM is still interested in learning more about the work of Make Your Date. I believe their audit is finally complete and now in a good place to meet.

Can you please provide a few dates and times within the next few weeks that work for you to meet with them? They are still excited about the opportunity to discuss their work with you. Please also see a recent news article about MYD that was featured in US News. Thank you for your time and I wish you a wonderful day!

https://www.usnews.com/news/healthiest-communities/articles/2018-04-05/detroit-looks-to-curb-infant-mortality-through-community-partnerships

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 4/9/2018 12:30 PM >>> Good Afternoon David and Therese,

I hope you are well. I apologize for the delay in communication, but I'm touching base to see if we can pick back up with this conversation and schedule a meeting between CHMF and MYD. I learned that MYD has recently undergone an intensive NIH audit that was extremely time consuming, and prohibited them from connecting with you like they originally planned to.

If possible, MYD would like for you to propose a few dates/times after April 18 to meet with them and their Director, Dr. Sonia Hassan. Please let me know if this is feasible for you. Again, I apologize for the delay and I hope to hear from you soon. Have a wonderful day!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor

>>> David Coulter <<u>dcoulter@chmfoundation.org</u>> 2/13/2018 10:59 AM >>> HI Monique,

Hope you're well, and yes we'd like to hear more about the program. Is there some times you give propose for the next couple weeks to do an initial conference call? Then we can coordinate calendars and set it up!

Thanks,

Dave

David Coulter | Director of External Affairs

Children's Hospital of Michigan Foundation | 3011 West Grand Blvd., Suite 218

Detroit, MI 48202

313.745.2429 | CHMFoundation.org



Show your support for pediatric cancer programs.

To learn more, visit: www.chmfoundation.org/bowtie

From: Monique Phillips [mailto:phillipsmo@detroitmi.gov]

Sent: Friday, February 09, 2018 12:49 PM

To: David Coulter < dcoulter@chmfoundation.org >; Therese Quattrociocchi-Longe

<tquattro@chmfoundation.org>

Subject: Re: Make Your Date Meeting Request

Good Afternoon David and Therese.

I hope you two are staying warm on this snowy Friday! I am circling back to you on the meeting request below. I know David expressed interest in having a conversation with the MYD team last week so I wanted to follow up to see when would be a good time to arrange the meeting.

If there is any additional information I can provide you please don't hesitate to let me know. I look forward to hearing from you. Take care and have a wonderful weekend!

Best.

Monique

Monique Phillips, MPA

Development Officer

Office of Development and Grants

City of Detroit

Coleman A. Young Municipal Center

2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov www.detroitmi.gov

Michael E. Duggan, Mayor

>>> Monique Phillips 1/25/2018 4:36 PM >>>

Good Afternoon David and Therese,

I hope this message finds you well. I had the pleasure of meeting the both of you at the Detroit Community Health Assessment Foundation Forum on November 16, 2017 at the Federal Reserve Bank of Chicago-Detroit Branch. It was also great to see you this morning David at the Grow Detroit's Young Talent recap meeting!

As you may recall, I have the privilege of serving as the Corporate Development Officer for the City of Detroit where I am primarily responsible for building and strengthening corporate relationships to advance City priorities.

One of those priorities charged to me is assisting one of metro Detroit's leading infant mortality nonprofit organizations, Make Your Date (MYD), as they seek to expand their service offerings to Detroit mothers in need and, most importantly, reduce infant mortality and increase health outcomes for expectant mothers. As you may know, pre-term birth is the leading cause of infant mortality worldwide. In Detroit, a staggering 18% of babies are born premature and rivals some third world countries. Due to this issue, at the request of Mayor Mike Duggan, Make Your Date launched in Detroit in May 2014. As of today, over 6,000 pregnant women have been reached in the City of Detroit and preliminary evidence shows that Make Your Date has in fact reduced the rate of preterm birth. The program applies a single city-wide strategy to Detroit that incorporates a combination of evidence-based innovations and community-driven programming aimed at reducing preterm birth.

If your schedule permits, I would love an opportunity to connect you (or another designated colleague) with the leadership of MYD to discuss potential partnership opportunities in the coming weeks. I'd also love to address any questions you may have or hop on a quick call with you to further discuss. I can be reached via e-mail, desk at 313-224-2286 or cell at https://makeyourdate.org.

Many thanks to you both for your time, it is much appreciated. Have a wonderful day. Best,

Monique

Monique Phillips, MPA
Fund Development Officer IV
City of Detroit
Coleman A. Young Municipal Center
2 Woodward Avenue, Suite 1126

Detroit, Michigan 48226

Office: 313-224-2286

Mobile:

phillipsmo@detroitmi.gov

www.detroitmi.gov

Michael E. Duggan, Mayor