


David Whitaker, Esq.
Director
Irvin Corley, Jr.
Executive Policy Manager
Marcell R. Todd, Jr.
Senior City Planner
Janese Chapman
Deputy Director

LaKisha Barclift, Esq.
M. Rory Bolger, Ph.D., AICP
Elizabeth Cabot, Esq.
Tasha Cowen
Richard Drumb
George Etheridge
Deborah Goldstein

City of Detroit
CITY COUNCIL
LEGISLATIVE POLICY DIVISION
208 Coleman A. Young Municipal Center
Detroit, Michigan 48226
Phone: (313) 224-4946 Fax: (313) 224-4336

Christopher Gulock, AICP
Derrick Headd
Marcel Hurt, Esq.
Kimani Jeffrey
Anne Marie Langan
Jamie Murphy
Kim Newby
Analine Powers, Ph.D.
Jennifer Reinhardt
Sabrina Shockley
Thomas Stephens, Esq.
David Teeter
Theresa Thomas
Kathryn Lynch Underwood

TO: Detroit City Council

FROM: David Whitaker, Director 
Legislative Policy Division

DATE: April 12, 2019

RE: Report on Gaming Tax Revenue through March 2019

For Council's review, the attached schedules present the gaming tax revenue activity through March 2019 and prior fiscal years.

Through the ninth month of the fiscal year the casinos reported a combined gross gaming receipts increase of 3.52% compared to the same period in the prior fiscal year. Broken out by casino, MGM's gross receipts are up by 4.93%, Motor City's are up by 1.41% and Greektown's are up by 4.07%, compared with the first nine months of the prior fiscal year.

In the ninth month of the fiscal year, the City collected \$16.71 million in gaming tax revenue, which was 1.28% greater than March 2018, as reflected in Chart 1. Chart 2 "Monthly Detroit Gaming Tax Collections" through a twelve-month moving average trend line shows an increase of 3.40% since last March among the combined casino tax revenues. Based on existing data, there is projected to be a surplus of \$3.54 million compared to budget for the fiscal year for a gaming revenue total of \$184.32 million, a 2.98% increase over last year.

Adjusted gross casino gaming receipts were reported at \$140.39 million for the month of March 2019 as shown in Chart 1A. This represented a 1.28% gain compared with March 2018. Chart 2A "Monthly Detroit Gaming Receipts" through a twelve-month moving average trend line shows growth of 3.39% among the combined casino receipts.

MGM and Motor City are each paying 12.9% of adjusted gross gaming receipts to the City, while Greektown Casino is paying 11.9% of adjusted gross gaming receipts and is broken out as follows. By state law, all casinos are now paying 10.9% of adjusted gross gaming receipts to the City as wagering tax. The casinos also have an additional 1% payment because of the 2002 amended development agreement with the City. Additionally, if a casino reaches \$400 million in adjusted gross gaming receipts in a calendar year, like MGM and Motor City, then an additional 1% is paid to the City per the amended development agreement of 2002.

There is not a complete one-to-one relationship between the adjusted gross receipts and the tax revenue collection increases when comparing prior years, due to two factors. First, there is the fact that MGM and Motor City casinos began paying the City 1% less due to the permanent casinos opening on October 3 and November 29 of 2007. This reduction to the City is part of state Public Act 306 of 2004, when the legislature amended Public Act 69 of 1997, which was the original casino gaming legislation. P.A. 306 increased the wagering tax by 6% of which 2% went to the City of Detroit. P.A. 306 also allowed that when the permanent casino had been certified by the state gaming board as having operated for 30 consecutive days and once the City determined the project was complete, 5% of the 6% additional wagering tax would be eliminated, with the remaining 1% allocated to the City where the casino is being operated. Greektown continued to pay the 6% additional wagering tax – 4% to the state, 2% to the City – until its permanent status was agreed to by the Administration and approved by the State Gaming Commission, which occurred on March 9, 2010.

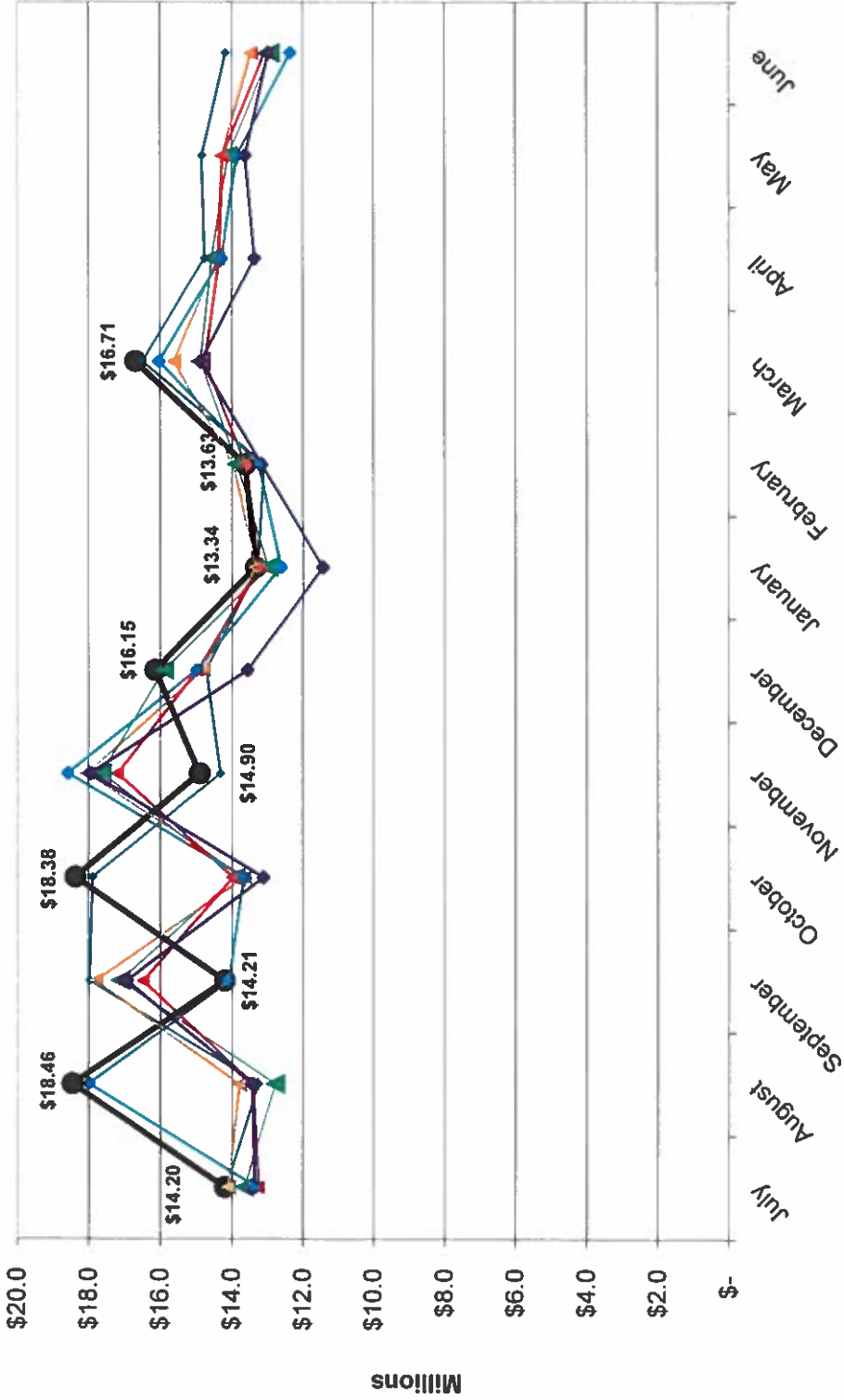
Second, the amended development agreement of August 2002 between the City and the casinos, which is separate from the state law, has all casinos, beginning in January 2006, paying an additional 1% over the state law, plus another 1% when the casino reaches \$400 million in adjusted gross gaming receipts in a calendar year. For the thirteenth year, MGM and Motor City each did exceed \$400 million in the calendar year and increased gaming tax collections by \$11.09 million between August and December. MGM reached \$400 million in August, a month earlier than prior years, and Motor City reached \$400 million in October similar to last year. MGM's additional 1% totaled \$6.19 million and Motor City's totaled \$4.89 million.

Attachments (5)

cc: Auditor General
David Massaron, CFO
John Naglick, Finance Director
Tanya Stoudemire, Budget Director
Renee Short, Budget Manager
Steve Watson, Budget Manager
James George, Agency CFO
Stephanie Washington, Mayor's Office

Chart 1

Monthly Comparison Detroit Gaming Tax Collections By Fiscal Year



Revenue Collections
YTD

FY 18-19	\$ 139,981,893
FY 17-18	\$ 178,982,277
FY 16-17	\$ 177,217,504
FY 15-16	\$ 174,291,157
FY 14-15	\$ 172,501,265
FY 13-14	\$ 167,795,735
FY 12-13	\$ 174,593,123

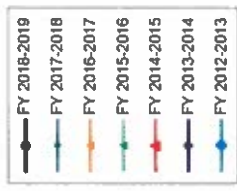
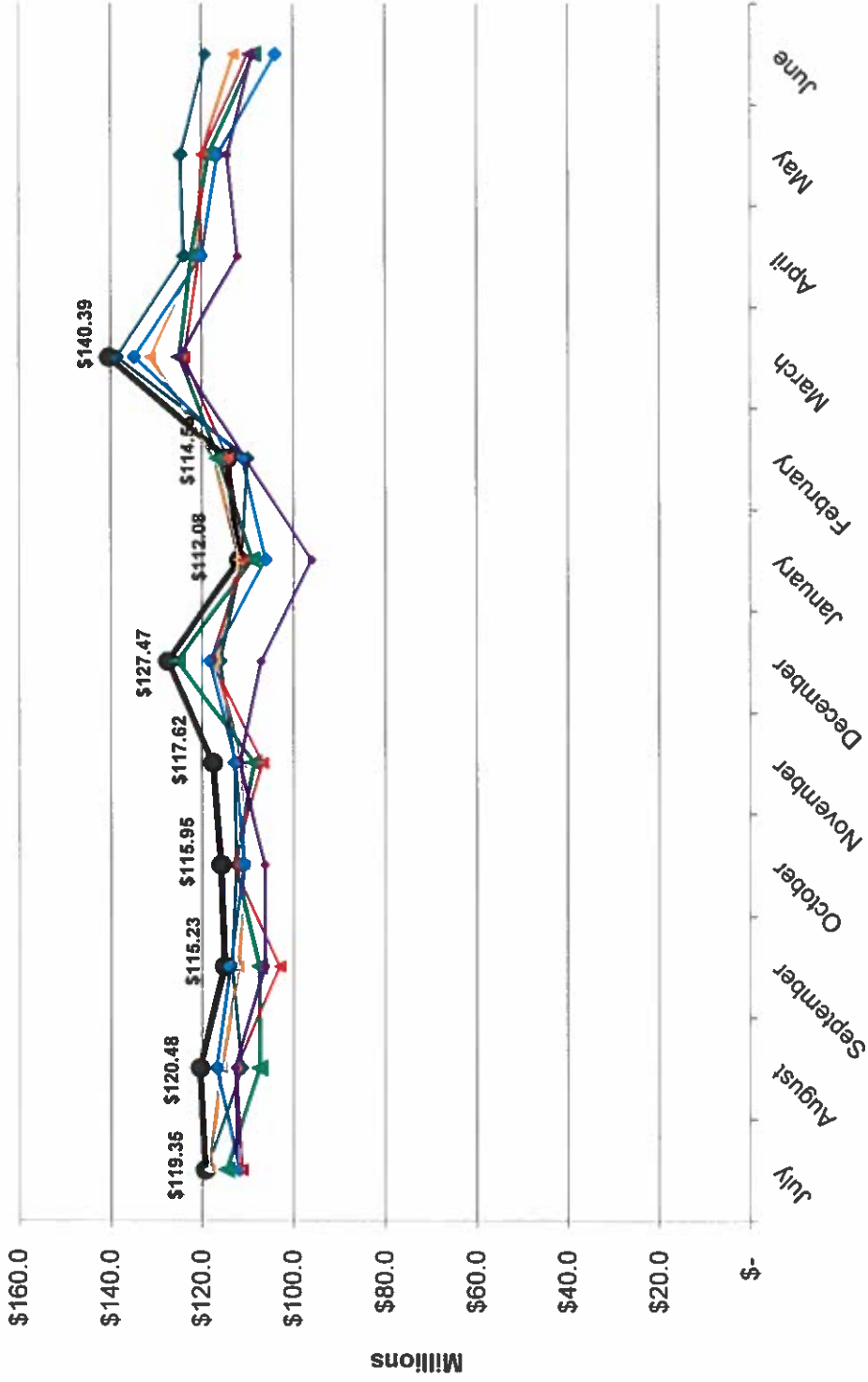


Chart1A

Monthly Comparison Adjusted Gross Casino Gaming Receipts By Fiscal Year



Cumulative Receipts YTD

FY 18-19	\$1,083,132,324
FY 17-18	\$1,414,067,617
FY 16-17	\$1,490,148,545
FY 15-16	\$1,376,408,437
FY 14-15	\$1,365,041,620
FY 13-14	\$1,324,236,621
FY 12-13	\$1,377,704,417

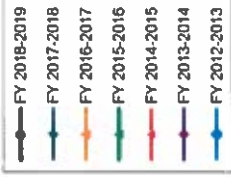


Chart 2

Monthly Detroit Gaming Tax Collection History

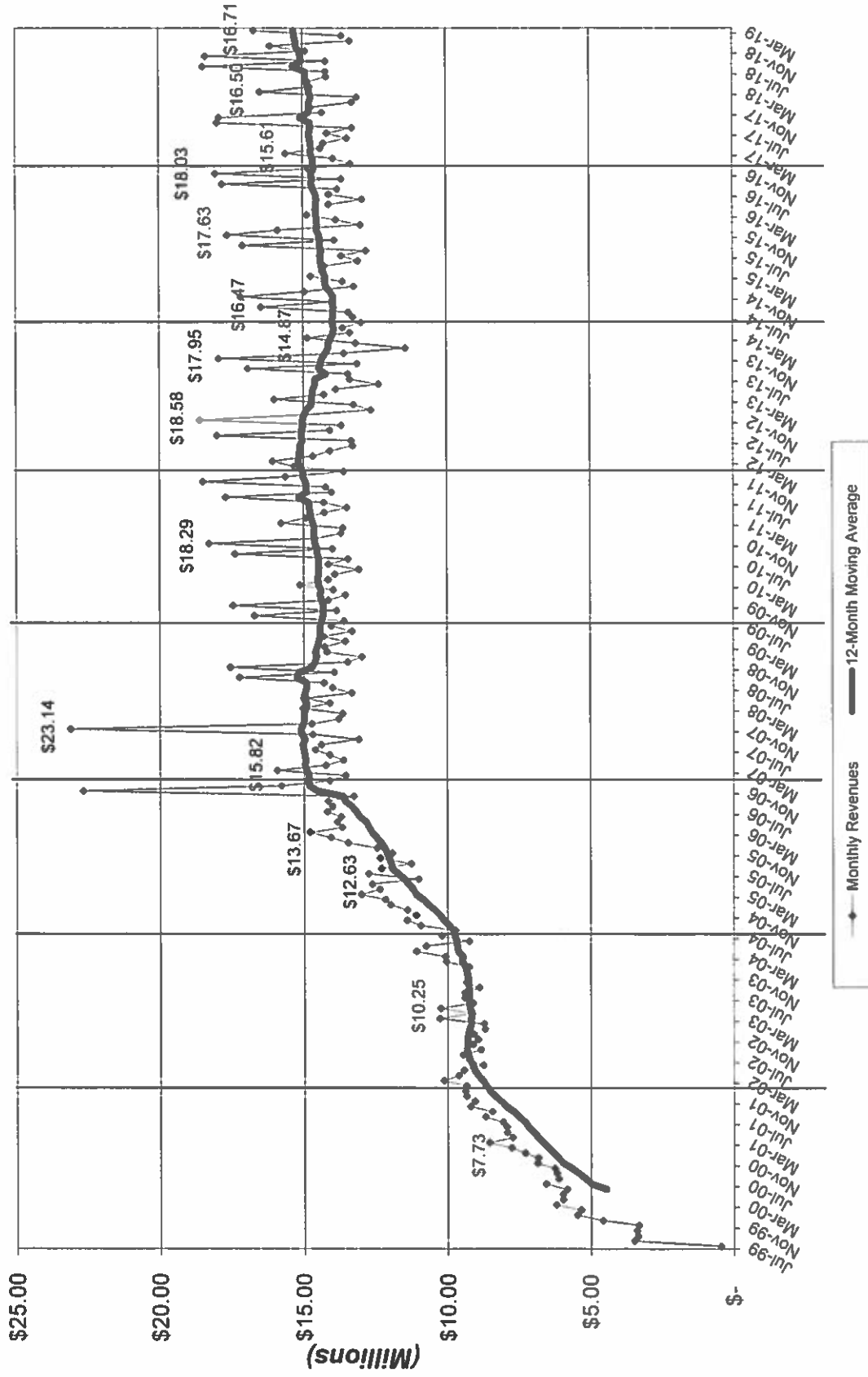


Chart 2A

Monthly Adjusted Gross Casino Gaming Receipt History

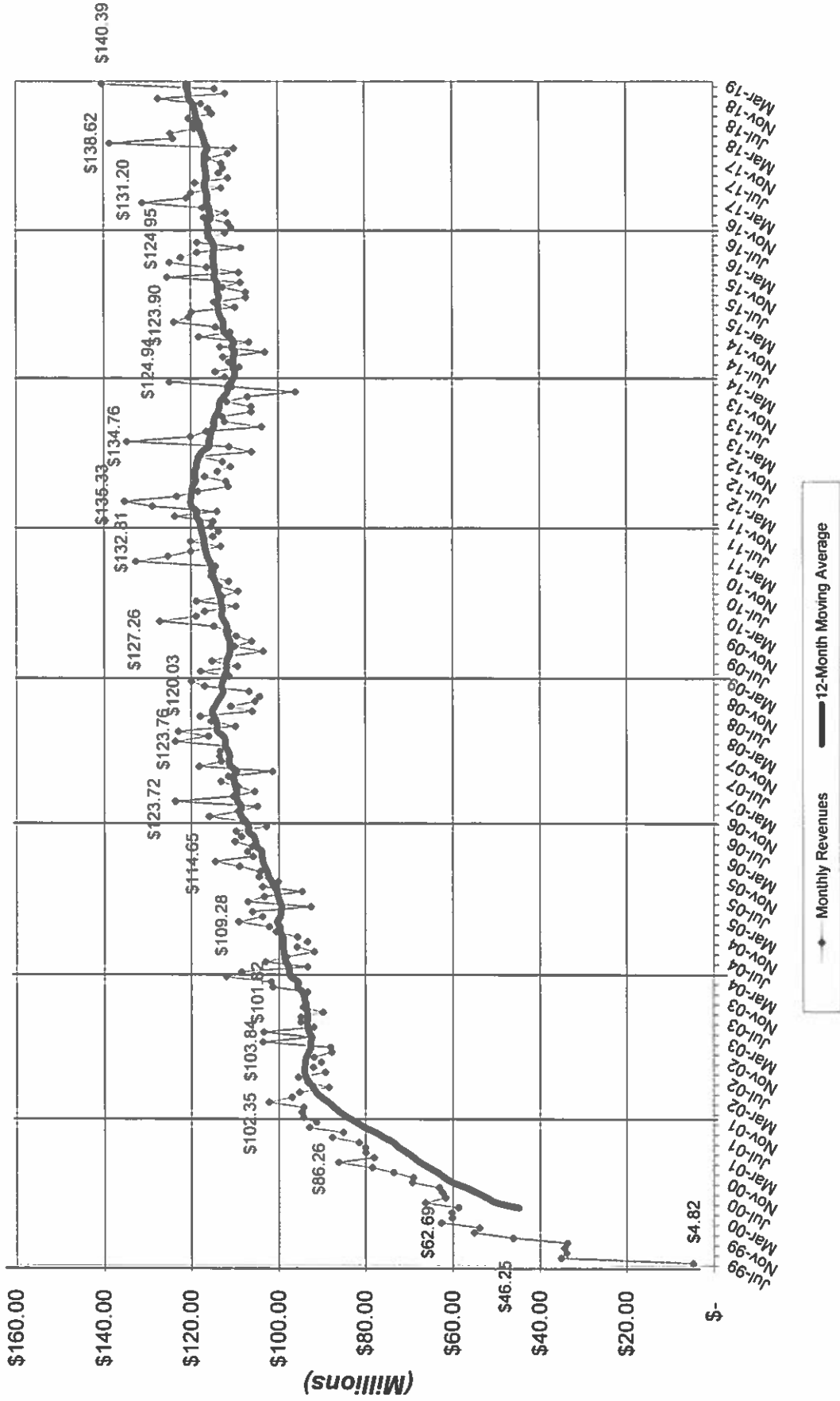


Table 1

Wagering Tax History and Tax Projections - All Casinos

	Total Adjusted Gross Receipts		Chng. over prior year		Total Adjusted Gross Receipts		Chng. over prior year		Total Adjusted Gross Receipts		Chng. over prior year		
	FY 13-14	FY 14-15	FY 14-15	FY 15-16	FY 15-16	FY 16-17	FY 16-17	FY 17-18	FY 17-18	FY 18-19	FY 18-19	FY 19-20	
July	\$ 112,324,111.14	\$ 111,335,628.63	-0.88%	\$ 114,773,549.99	3.09%	\$ 118,462,544.37	3.21%	\$ 119,025,164.52	0.47%	\$ 119,352,251.03	0.27%	\$ 120,481,280.32	8.06%
August	\$ 112,898,452.02	\$ 112,662,906.77	-0.21%	\$ 107,454,382.18	-4.62%	\$ 115,902,952.67	7.86%	\$ 111,475,141.33	-3.82%	\$ 120,481,280.32	8.06%	\$ 115,227,814.05	1.99%
September	\$ 106,340,200.54	\$ 103,111,649.21	-3.04%	\$ 107,556,002.33	4.31%	\$ 112,167,563.98	4.29%	\$ 113,650,378.92	1.34%	\$ 115,227,814.05	1.74%	\$ 115,953,356.87	2.92%
October	\$ 106,324,915.12	\$ 113,375,138.17	6.63%	\$ 112,839,250.36	-0.47%	\$ 110,737,995.50	-1.86%	\$ 112,667,682.55	1.74%	\$ 115,953,356.87	2.92%	\$ 117,619,810.33	4.01%
November	\$ 111,841,042.99	\$ 106,729,739.55	-4.53%	\$ 108,679,683.84	1.78%	\$ 111,502,032.31	-2.60%	\$ 113,064,415.06	1.42%	\$ 117,619,810.33	4.01%	\$ 127,466,750.31	9.73%
December	\$ 107,124,733.60	\$ 116,134,341.40	10.28%	\$ 125,463,371.75	6.20%	\$ 116,907,871.10	-6.82%	\$ 114,946,033.74	-1.68%	\$ 127,466,750.31	9.73%	\$ 112,084,778.90	0.53%
January	\$ 96,048,307.53	\$ 111,021,844.76	15.59%	\$ 109,066,898.11	-1.76%	\$ 112,004,791.29	2.89%	\$ 111,484,603.74	-0.46%	\$ 127,466,750.31	9.73%	\$ 114,560,012.15	4.05%
February	\$ 110,608,613.45	\$ 114,422,344.27	3.45%	\$ 116,400,992.94	1.73%	\$ 117,241,823.84	0.72%	\$ 110,086,016.70	-6.10%	\$ 114,560,012.15	4.05%	\$ 140,366,269.94	1.28%
March	\$ 124,936,684.16	\$ 123,903,906.42	-0.83%	\$ 124,949,116.99	0.84%	\$ 131,203,575.63	5.01%	\$ 138,618,483.30	5.95%	\$ 140,366,269.94	1.28%	\$ -	-100.00%
April	\$ 112,273,443.83	\$ 120,548,875.91	7.37%	\$ 122,356,901.35	1.50%	\$ 120,997,540.75	-1.11%	\$ 124,023,981.41	2.50%	\$ -	-100.00%	\$ -	-100.00%
May	\$ 114,508,485.99	\$ 119,815,053.24	4.63%	\$ 118,534,756.46	-1.07%	\$ 119,945,966.90	1.19%	\$ 124,659,270.12	3.93%	\$ -	-100.00%	\$ -	-100.00%
June	\$ 109,007,620.90	\$ 109,930,181.80	0.85%	\$ 108,612,340.75	-1.20%	\$ 113,073,887.16	4.11%	\$ 119,116,145.61	5.34%	\$ -	-100.00%	\$ -	-100.00%
TOT RECEIPTS thru FY 13-14	\$ 1,324,236,621.27	\$ 1,355,041,620.23	3.08%	\$ 1,376,687,027.05	0.85%	\$ 1,400,146,545.50	1.70%	\$ 1,414,067,616.62	0.99%	\$ 1,083,132,323.90	1.08%	\$ 1,444,099,783.79	3.11%
TOT RECEIPTS thru FY 14-15	\$ 1,349,503,615.26	\$ 1,332,782,559.59	-1.24%	\$ 1,376,408,436.95	3.27%	\$ 1,385,601,765.53	0.67%	\$ 1,400,536,681.31	0.67%	\$ -	-100.00%	\$ -	-100.00%
Wagering Tax - pre 9/2004 (State)													
Wagering Tax - post 9/2004 (State)													
Wagering Tax - post 1/2005 (Dev)													
ADD 1% after permanent year hits													
\$400 M (Dev. Agmt)													
Wagering Tax - post 1/2011 - 30 days after permanent opens													
Wagering Tax FYTD	\$ 157,584,157.93	\$ 162,439,952.81	11.90%	\$ 163,825,756.22	0.85%	\$ 166,617,676.91	11.90%	\$ 168,274,046.38	1.00%	\$ 128,892,746.54	12.90%	\$ 128,892,746.54	1.00%
Add 1% after casino reaches \$400M during calendar year (Dev Agmt)	\$ 10,211,576.83	\$ 10,061,311.75	-1.47%	\$ 10,465,401.23	4.02%	\$ 10,599,827.55	1.28%	\$ 10,708,230.46	1.02%	\$ 11,089,146.20	3.56%	\$ 11,089,146.20	3.56%
Total Revenue FYTD	\$ 167,795,734.76	\$ 172,501,264.56	2.80%	\$ 174,291,157.45	1.04%	\$ 177,217,504.46	1.68%	\$ 178,982,276.84	0.9958%	\$ 139,981,892.75	3.52%	\$ 139,981,892.75	3.52%
First 9 Months' Receipts	\$ 988,447,060.55	\$ 1,014,747,499.18	2.66%	\$ 1,027,183,028.49	1.23%	\$ 1,046,131,150.69	1.84%	\$ 1,046,268,209.48	0.01%	\$ 1,083,132,323.90	3.52%	\$ 1,083,132,323.90	3.52%
Last 3 Months' Receipts	\$ 335,789,560.72	\$ 350,294,121.05	3.52%	\$ 349,503,988.56	3.03%	\$ 354,017,394.81	3.84%	\$ 367,789,407.14	3.15%	\$ -	-100.00%	\$ -	-100.00%
Ratio of 9 Month to 3 Months	33.97%	34.52%		34.03%		33.84%		35.15%		34.38%		372,434,760.81	
est. last 3 months' receipts												\$ 372,434,760.81	
est. total annual receipts												\$ 1,455,567,084.71	
Fiscal Year's Wagering Tax (est)	\$ 170,000,000.00	\$ 168,000,000.00	-1.17%	\$ 169,042,005.00	0.61%	\$ 175,200,000.00	3.67%	\$ 177,780,000.00	1.46%	\$ 180,779,000.00	1.63%	\$ 184,322,025.13	2.02%
Budget	\$ 170,000,000.00	\$ 168,000,000.00	-1.17%	\$ 169,042,005.00	0.61%	\$ 175,200,000.00	3.67%	\$ 177,780,000.00	1.46%	\$ 180,779,000.00	1.63%	\$ 184,322,025.13	2.02%
Surplus/Deficit	\$ (2,204,265.24)	\$ 4,501,264.56	204.18%	\$ 5,249,152.45	117.22%	\$ 2,017,504.46	-39.48%	\$ 1,202,276.84	-39.78%	\$ -	-100.00%	\$ -	-100.00%