



City of Detroit Water & Sewerage Department  
 Procurements Approved by the Board of Water Commissioners  
 Fiscal Year June 30, 2015

November 2014 Procurements Approved by Board of Water Commissioners

Agenda Date	Agenda Item Number	Vendor	Description	Procurement Method	Term	Amount
November 19, 2014	13-0860	Selectron Technologies Inc.	IVR Installation and Maintenance Services		Three (3) year	\$629,734.00 (not to exceed)
November 19, 2014	13-0881	Aspen, Axis, Britt, Chubb, Lexington Lloyds of London, One Beacon, RSUI, Swiss Re, Travelers, Zurich	Various Insurance carriers: To Insure different portions of Wastewater Treatment Plant and Springwells Water Tunnel property	Insurance Broker	One (1) year	\$2,322,425.00 (not to exceed)
November 19, 2014	13-0910	OAS Group	HP BLC7000 Platinum Configure	RFB No. 48962	One (1) year	\$348,016.00
November 19, 2014	13-0911	Presidio Networked Solutions, Inc.	VMAX 10k 100TB Usable Storage Environment	RFQ No. 48981	One (1) year	\$643,966.27
November 19, 2014	13-0916	Lanzo Companies	Emergency Sewer Rehabilitation Charge Order No. 1	DWS-899 (Bid)	120 calendar days	\$2,000,000.00 Increase
November 19, 2014	13-0896 thru 13-0903; 13-0907, 13-0917	Various Municipalities	Wastewater Service	Individual Negotiations	30 (thirty) years	



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October 2014 Procurements Approved by Board of Water Commissioners

Agenda Date	Agenda Item Number	Vendor	Description	Procurement Method	Term	Amount
October 22, 2014	13-0868	Motor City Pipe & Supply Co.	Fire Hydrants & Replacement Parts	RFQ No. 35525	additional cost remaining contract period (Mar. 31, 2015)	\$1,000,000.00
October 22, 2014	13-0869	AT&T	Master Agreement (includes cloud service management, internet, high volume long distance)	CS-1689	Five years, with a one (1) year renewal option	\$7,500,000.00 annually ( not to exceed \$45,000,000.00)
October 22, 2014	13-0870	National Industrial Maintenance, Inc	Springwells & Northwest Water Treatment Plants Sludge Removal & Disposal Services	DWS-898 (Bid)	Three (3) years	Not to exceed \$15,750,000.00
October 22, 2014	13-0871	JGM Valve	2-Vaughn Model: SE10R-106 Chopper Pumps & 2- Vaughn Model: SE4P-Submersible Chopper Pumps	RFQ No. 48959 (Bid)		Not to exceed \$182,226.00
October 22, 2014	13-0872	Trinity Environmental Solutions	Loading, hauling & disposal of scum from the Wastewater Treatment Plant	RFQ No. 49123 (Bid)	2 years, with two( 2) – one (1) year renewal option	\$296,784.00; for 2 years; two (2), one (1) renewal options
October 22, 2014	13-0875	Tooles Contracting Group, LLC	Supply replacement parts for the Ash Handling Equipment at the Incineration Complex I and II, located at Detroit Wastewater Treatment Plant	SCP-003	9 months	\$982,414.23

Prepared by: Procurement Division

Updated through December 3, 2014

Questions? Please contact Ms. Theresa Hall at thall@dwsd.org



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October 22, 2014	13-0886	State of Michigan, Mideal Salt -Detroit Salt Company, LLC	Bulk Salt	CS-1673 (Bid)	One (1) year	(not to exceed) \$279,709.50

September 2014 Procurement Approved by Board of Water Commissioners

Agenda Date	Agenda Item Number	Vendor	Description	Procurement Method	Term	Amount
September 24, 2014	13-0859	Pace Dewatering Systems, Ltd.	Furnish: Rental Dewatering Centrifuge Units @ Wastewater Treatment Plant	CPO	Six (6) months	\$1,275,945.00
September 24, 2014	13-0842	City of Center Line	Wastewater disposal service	Agreement	30 years	n/a
September 24, 2014	13-0851	United Resources & Lakeshore Global Corporation (back-up company)	Vactor Truck Equipment & Operating Crew	RFQ No. 48504	Two (2) years, two (2) – one (1) year renewal options	\$933,400.00 (2 years not to exceed amount) \$466,700.00 (option years)
September 24, 2014	13-0801	The FutureNet Group, Inc.	Existing contract CS-1590	Amendment No. 2	Six (6) months	\$308,400.00



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September 24, 2014	13-0582	Stansley Industries, Inc.	Supplemental landfilling of lime-stabilized biosolids	RFQ No. 48788	Two (2) years, two (2) – 1 year option (3% per year increase)	\$3,342,000.00 (2 years not to exceed) \$466,700.00 ( 1 year option, not to exceed)
September 24, 2014	13-0583	Bell Equipment Company	One (1) 2015 Elgin Pelican Street Sweeper	RFQ No. 48988	Purchase	\$171,864.90

August 2014 Procurement Approved by Board of Water Commissioners

Agenda Date	Agenda Item Number	Vendor	Description	Procurement Method	Term	Amount
August 27, 2014	13-0822	EMA, Inc	Information Technology Implementation Phase AIV	CS- 1595 Amendment No.1	One (1) year extension of time	\$0.00
August 27, 2014	13-0835	Consulting Engineering Associates, Inc.	Water Main Replacement (within the city of Detroit only)	CS-1673 Sole Source	Three (3) years	\$1,031,060.00
August 27, 2014	13-0836	Tooles, Inc.	Complex I and II Incinerator Improvements (PC-774)	Change Order No. 2	Transfer Funds Only- Budget shift to move funds to the provisional allowance	n/a
August 27, 2014	13-0837	PVS Nolwood Chemicals, Inc.	Sodium Hypochlorite	Existing Contract-Increase	Seven (7) months April 1, 2015	\$950,000.00



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August 27, 2014	13-0838	VWR International, LLC	Service Various Laboratory Supplies	Competitive RFQ No. 48411 and Purchasing Cooperative (State of Michigan)	Two (2) years -two (2)-1 year renewal options at a cost of \$244,318.25 per year per State of Michigan rates	\$488,636.50
August 27, 2014	13-0840	Motor City Pipe & Supply	Ductile Iron Pipe Various Sizes	Competitive RFQ No. 48808	One (1) year	\$338,885.00
August 27, 2014	13-0848	Onyx Enterprise, Inc.	Technical Advisor for the Board of Water Commissioners	CS-1527 Amendment No.3	One (1) additional year	\$137,500.00

July 2014 Procurement Approved by Board of Water Commissioners

Agenda Date	Agenda Item Number	Vendor	Description	Procurement Method	Term	Amount
July 23, 2014	13-0800	Motor City Pipe & Supply Company	Lead Free Brass Fittings - Various Sizes and Types	BPO 2886346 extension	Through November 30, 2015	\$295,000.00
July 23, 2014	13-0804	Rotork Controls, Inc.	Inspections and Repair Service for Rotork Actuators	Sole Source RFQ No. 47248	Three (3) years, with one (1) one (1) year renewal option cost not to exceed \$302,800.00	\$743,640.00
July 23, 2014	13-0807	McNaughton-McKay, Inc.	Electrical Supplies and Materials	Pilot Contract	One (1) year	\$360,000.00



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July 23, 2014	13-0808	Grainger, Inc.	Materials, Repair, and Operation Products inclusive of a Vending Agreement	Purchasing Cooperative (State of Michigan)	Two (2) - one (1) year renewal options at a cost of \$1,500,000.00 per renewal year	\$3,000,000.00
July 23, 2014	13-0810	Smith-Roy	Finance Transformation Services	Personal Services Extension	One (1) year	\$135,000.00
July 23, 2014	13-0812	Lanzo Companies	DWS-899, Emergency Sewer Rehabilitation	Emergency based on prior bid tabulations	Four (4) months	\$900,000.00



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**Glossary**

**BPO (Blanket Purchase Order):** A BPO is used to efficiently procure varying quantities at multiple delivery dates. The BPO provides competitive, established pricing. Invoices are submitted as the contract is fulfilled which facilitates lower investment in inventory levels and reduced administrative costs for frequent purchase orders.

**DWS (Detroit Water & Sewer):** A construction services contract that serves the Detroit water and sewer retail system.

**PC (Pollution Control):** Construction project related to the Wastewater Treatment Plant.

**Purchasing Cooperative:** A purchasing cooperative is an agreement among public entities to garner lower prices and administrative efficiencies through shared, competitive bidding within a legal framework for public entities.

**RFB (Request for Bid):** Invitation to prospective suppliers for a product and/or services.

**RFQ (Request for Quotation):** A request for quotation is used to elicit quotations from potential suppliers for a product and/or service that are generally well-defined and quantifiable.

**Sole Source:** Sole source procurement is one in which staff certifies that only one (1) source of supply is available. In this instance, the Procurement and Operations personnel perform additional analysis to ensure that the best process is obtained.

**Task Award:** An award for specific project services which encompassed qualifications and experience pursuant to a previously bid, as-needed services contract. As needed service contracts do not procure or specify a firm quantity of services at the time of bidding.

**Transfer of Funds:** A budget shift, which reallocates funds from one category of the contract to another.



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**Additional Information**

Additional information on each of the above procurements may be found on the “Calendar” page for the Board of Water Commissioners. Select the “Agenda” and then the corresponding Agenda Item Number. Depending on the topic, additional information may include reports, bid tabulations, and other supporting materials maintained in the DWSD Legistar system.