## In The Matter Of:

City of Detroit

Kenneth Buckfire August 29, 2013



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Original File BUCKFIRE\_KENNETH.txt

Min-U-Script® with Word Index

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1	UNITED STATES BANKRUPTCY COURT	1	JENNIFER GREEN
2	FOR THE EASTERN DISTRICT OF MICHIGAN	2	FRANK GUADAGNINO
3	SOUTHERN DIVISION	3	Clark Hill, P.L.C.
4		4	500 Woodward Avenue, Suite 3500
5	In Re:	5	Detroit, Michigan 48226-3435
6		6	313.965.8300
7	CITY OF DETROIT, MICHIGAN Chapter 9	7	Appearing on behalf of Police and Fire Retirement
8	Case No.13-53846	8	System and Police and Fire General Retirement System.
9	Debtor. Hon. Steven Rhodes	9	
10	/	10	KELLY DIBLASI
11		11	Weil, Gotshal & Manges, LLP
12		12	767 Fifth Avenue
13	The Video Deposition of KENNETH BUCKFIRE,	13	New York, New York 10153
14	Taken at 1114 Washington Boulevard,	14	212.310.8032
15	Detroit, Michigan,	15	Appearing on behalf of Financial Guaranty Insurance
16	Commencing at 9:31 a.m.,	16	Company.
17	Thursday, August 29, 2013,	17	
18	Before Nora Morrissy, RMR, CRR, CSR-2642.	18	ERNEST J. ESSAD, JR.
19		19	Williams, Williams, Rattner & Plunkett, P.C.
20		20	380 North Old Woodward, Suite 300
21		21	Birmingham, Michigan 48009
22		22	248.642.0333
23		23	Appearing on behalf of Financial Guaranty Insurance
24		24	Company.
25		25	
	Page 2		Page 4
1	Page 2 APPEARANCES:		KAREN NEWBURY
2	APPEARANCES:	2	KAREN NEWBURY Schiff Hardin, LLP
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3	APPEARANCES: THOMAS CULLEN, JR.	3	KAREN NEWBURY Schiff Hardin, LLP 233 South Wacker Drive, Suite 6600
2 3 4	APPEARANCES: THOMAS CULLEN, JR. BENJAMIN ROSENBLUM	2 3 4 5 6	KAREN NEWBURY  Schiff Hardin, LLP  233 South Wacker Drive, Suite 6600  Chicago, Illinois 60606  312.258.5522  Appearing on behalf of Depfa Bank, PLC, as agent for
2 3 4 5	APPEARANCES: THOMAS CULLEN, JR. BENJAMIN ROSENBLUM Jones Day	2 3 4 5	KAREN NEWBURY  Schiff Hardin, LLP  233 South Wacker Drive, Suite 6600  Chicago, Illinois 60606  312.258.5522  Appearing on behalf of Depfa Bank, PLC, as agent for
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	THOMAS CULLEN, JR. BENJAMIN ROSENBLUM Jones Day 51 Louisiana Avenue N.W. Washington, D.C. 20001 202.879.3939 Appearing on behalf of the City of Detroit.  MATTHEW G. SUMMERS Ballard Spahr, LLP 919 North Market Street, 11th floor Wilmington, Delaware 19801 302.252.4465 Appearing on behalf of EEPK.  STEPHEN HACKNEY LALLY GARTEL Kirkland & Ellis, LLP 300 North LaSalle Chicago, Illinois 60654	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	KAREN NEWBURY  Schiff Hardin, LLP  233 South Wacker Drive, Suite 6600  Chicago, Illinois 60606  312.258.5522  Appearing on behalf of Depfa Bank, PLC, as agent for DFS WertManagement.  CAROLINE TURNER ENGLISH Arent Fox, LLP  1717 K Street, NW  Washington, D.C. 20036  202.857.6000  Appearing on behalf of Ambac.  BIANCA FORDE  Winston & Strawn, LLP  200 Park Avenue  New York, New York 10166  212.294.4733  Appearing on behalf of Assured Municipal Guaranty
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Kenneth Buckfire
August 29, 2013

City of Detroit

			5
	Page 5		Page 7
1	JASON JURGENS	1	DEPOSITION EXHIBIT 1 8
	Cadwalader, Wickersham & Taft, LLP		DEPOSITION EXHIBIT 2 21
	One World Financial Center		DEPOSITION EXHIBIT 3 43
	New York, New York 10281		DEPOSITION EXHIBIT 4 80
	212.504.6102		DEPOSITION EXHIBIT 5 170
	Appearing on behalf of Merrill Lynch Capital Services.	6	DEFOSITION EXHIBIT 5
	Appearing on behalf of Merrill Lynch Capital Services.		
7		7	
8	GUY S. NEAL	8	
	Sidley Austin, LLP	9	
	1501 K. Street, N.W.	10	
		11	
	Washington, D.C. 20005 202.736.8041	12	
		13	
	Appearing on behalf of National Public Finance	14	
16	Guarantee Corp.	15	
	STEVEN WILAMOWSKY	16	
	Bingham McCutchen, LLP	17	
	=	18	
	399 Park Avenue	19	
	New York, New York 10022	20	
	212.705.7960	21	
	Appearing on behalf of UBS.	22	
23	ALCO DECENT.	23	
24	ALSO PRESENT:	24	
25	Bailey Wellman, Video Technician	25	
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1	TABLE OF CONTENTS		Detroit, Michigan
2		2	Thursday, August 29, 2013
3	Witness Page	3	9:31 a.m.
4	KENNETH BUCKFIRE	4	
5		5	MARKED FOR IDENTIFICATION:
	EXAMINATION	6	DEPOSITION EXHIBIT 1
7	BY MR. SUMMERS: 8	7	9:21 a.m.
8	EXAMINATION	8	VIDEO TECHNICIAN: We are now on the
9	BY MR. HACKNEY: 108		record. This is the videotaped deposition of Kenneth
	EXAMINATION  PYMO PIRI ACL 405		Buckfire being taken on Thursday, August 29th, 2013.
11	BY MS. DIBLASI: 165		The time is now 9:31 a.m. We are located at 1114
	EXAMINATION ATTACK		Washington Boulevard, Detroit, Michigan.
13	BY MS. ENGLISH: 171	13	We are here in the matter of In Re: City of
	EXAMINATION		Detroit, Michigan case number 13-53846 in the United
15	BY MS. FORDE: 189		States Bankruptcy Court, Eastern District of Michigan.
	EXAMINATION	16	My name is Bailey Wellman, video
17	BY MS. GREEN: 202		technician. Will the court reporter please swear in
	EXAMINATION		the witness.
19	BY MS. NEWBURY: 204	19	KENNETH BUCKFIRE,
20			was thereupon called as a witness herein, and after
21	EXHIBITS		having first been duly sworn to testify to the truth,
22			the whole truth and nothing but the truth, was
23	Exhibit Page	23	examined and testified as follows:
_	/= 1 11 1 1 1 1		MD CLIMMEDC. Cood morning
24	(Exhibits retained by counsel.)	24	MR. SUMMERS: Good morning.
_	(Exhibits retained by counsel.)	24 25	EXAMINATION

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## BY MR. SUMMERS:

- 2 Q. Mr. Buckfire, would you please state your name and
- business address for the record?
- 4 A. Kenneth Buckfire. 601 Lexington Avenue, New York, New
- York.
- 6 Q. For the record my name is Matthew Summers. I'm an
- attorney at Ballard Spahr in Wilmington, Delaware and
- we represent the entity that's caused people a little 8
- trouble with the name but we've been referring to it
- as EEPK. 10
- Mr. Buckfire, you understand the way a 11
- 12 deposition process works, correct?
- 13 A. I believe so.
- 14 Q. And you've been deposed on numerous occasions
- previously, correct? 15
- 16 A. Yes.
- 17 Q. Because of that experience I just provide a few basic
- ground rules that I will ask you to abide by today. 18
- First if the question that I ask is not clear, please 19
- let me know and I will attempt to rephrase it and if I 20
- ask a question and you don't understand it but answer 21
- it anyway, I would ask you not to do that but to ask 22
- me to clarify and if you give me an answer, I will 23
- assume you understood the question. 24
- Second, because we are on the record and 25

- City. Prepared to testify to the general condition of
- the City's financials leading up to the execution of 2
- the forbearance agreement. 3
- 4 Q. Are there any other topics that you intend to testify
- at the hearing concerning the forbearance agreement?
- 6 A. I'll testify at that point to the status of the DIP
- form process that will provide the financing to
- execute the City's option under the forbearance 8
- 9 agreement to retire the Swaps.
- 10 Q. Are there any other topics that you have not mentioned
- in your answers that you intend to testify about?
- 12 A. I'm sure there will be other things but I can't recall
- at this time what they might be.
- 14 Q. Mr. Buckfire, what is your position with Miller
- 15 Buckfire?
- 16 A. Co-founder and co-president of Miller
- **Buckfire & Company.**
- 18 Q. Miller Buckfire currently is employed as the financial
- advisor to the City of Detroit, correct?
- 20 A. As the investment banker to the City, that's correct.
- 21 Q. And when was Miller Buckfire first engaged by the City
- as investment banker?
- 23 A. We were first engaged in July of 2012 for a 60-day
- review of the City's financial condition. We were 24
- re-engaged on January 8th of this year to continue to 25

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- sometimes you will anticipate probably where I'm going 1
- with the question or think that you anticipate, I
- would ask that you to make the transcript clearer, I 3
- will ask that you wait until I complete the question
- before you begin your answer. 5
- 6 A. Thank you.
- Q. Before you is what's been premarked as Deposition 7
- Exhibit 1, and I assume you have seen this document
- before, is that correct?
- 10 A. No.
- 11 Q. No. Okay. And it is the notice of deposition that
- was issued that we are proceeding under today. I'd 12
- like to discuss initially with you the topics about 13
- which you plan to testify at the hearing on the motion 14
- to assume the forbearance and optional termination 15
- agreement and prove the settlement therein. 16
- Do you have in mind the topics that you 17
- intend to testify at the hearing? 18
- 19 A. Yes.
- 20 Q. And can you provide those to me?
- 21 A. The reason and purpose of the negotiation with the
- Swap counterparties and the results thereof as
- 23 determined in the forbearance agreement itself, the
- financial condition of the City that led us to believe that this agreement was necessary to rehabilitate the

- advise the City on its financial condition and
- financial alternatives. Both were -- were hired 2
- pursuant to an RFP process to which we submitted a 3
- proposal. 4
- 5 Q. When you were hired in July 2012, can you describe the
- scope of services that Miller Buckfire was engaged to
- provide? 7
- 8 A. As I mentioned earlier, we were engaged to do a
- 9 general financial review of the City's financial
- 10 condition particularly with respect to its ability to
- service its debt obligations.
- 12 Q. Were there specific tasks that you were asked to
- perform in connection with doing a general financial 13
- review of the debt obligations? 14
- 15 A. No, we were engaged to do a general financial review
- and advise the mayor and the chief financial officer 16
- as to what those financial conditions implied for the 17
- City's ability to operate in the ordinary course. 18
- 19 Q. That engagement began in July 2012 is what you
- testified to, is that correct? 20
- 21 A. Correct, and ended on August 31st.
- 22 Q. Very good. I would point out that I would ask you to
- 23 wait until I ask the question, though.
- Miller Buckfire was then re-engaged on 24
- January 8th of 2013, is that correct? 25

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- 1 A. Yes.
- 2 Q. Okay. And can you give a list of the specific items
- that you were asked or specific actions you were asked 3
- 4 to undertake for the City when you were re-engaged on
- January 8th? 5
- 6 A. Well, it was a general financial advisory assignment
- in some way similar to the assignment we had already
- been hired for the previous year. 8
- 9 The scope was expanded at the mayor's
- request and at the request of the CFO to review its 10
- liquidity position in greater detail particularly 11
- 12 because of the continuation of the defaults the City
- suffered under the Swap collateral agreement which put 13
- the City's liquidity at risk if the Swap
- counterparties were to exercise their remedies. They 15
- were very concerned about that and asked us to take 16
- 17 that into account.
- 18 Q. Were you at the time of your engagement expected to be
- negotiating with creditors of the City? 19
- 20 A. Not at that time.
- 21 Q. Was there a time after January 2013 where the scope of
- your engagement changed?
- 23 A. Yes.
- 24 Q. And at what time did the scope of engagement change?
- 25 A. Early May.

- 1 That initial forecast was presented to us
- 2 and to the City I believe on May the 2nd or 3rd of
- this year. Upon receipt of that forecast it was clear 3
- 4 that the financial condition of the City was more dire
- 5 than I had expected and that, therefore, was
- immediately necessary to begin planning for the 6
- 7 preservation of the City's cash flow given the
- 8 incredible risk the City was running during this year
- 9 of 2013. And the forecast is what triggered the
- expansion of the scope of our assignment. 10
- 11 Q. And did the scope of your assignment expand to include
- negotiations with creditors of the City?
- 13 A. At that time it did but we did not initially engage in
- negotiations with creditors at that time but it was 14
- 15 clearly anticipated given the results of the forecast
- that attempting to achieve stability with our key 16
- creditors and particularly Swap counterparties was 17
- going to be a crucial element to the City's ability to 18
- continue to operate in the ordinary course. 19
- 20 Q. And is it a fair statement that the scope of
- 21 engagement has expanded to include developing a plan
- of adjustment for the City of Detroit?
- 23 A. Well, it did after that point, yes.
- 24 Q. And are you -- is Miller Buckfire engaged at this
- point to work on developing or analyzing the potential

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- for asset sales by the City?
- 2 A. Yes.
- 3 Q. And is Miller Buckfire also engaged at this point to
- analyze financing options for the City?
- 5 A. Yes.
- 6 Q. When you were -- when Miller Buckfire was initially
- retained in January of 2013, second time, who was
- Miller Buckfire principally reporting to at the City?
- 9 A. Initially it was to Jack Martin, chief financial
- officer, and Mayor Bing. 10
- 11 Q. And when Miller Buckfire was engaged in July of 2012,
- who was Miller Buckfire principally reporting to?
- 13 A. Chris Anders (phonetic) and Mayor Bing.
- 14 Q. What is Mr. Anders position?
- 15 A. I believe he was chief of staff.
- 16 Q. Chief of staff --
- 17 A. Chief restructuring officer.
- 18 Q. Chief restructuring officer?
- 19 A. I believe that was his title.
- 20 Q. And did he work directly -- strike that.
- Did he report directly to the mayor? 21
- 22 A. That's my understanding.
- 23 Q. Who in addition to you at Miller Buckfire is
- 24 performing services for the City?
- 25 A. Well, we have a very large team. So, if you don't

1 Q. And who directed that the scope of the engagement

- change?
- 3 A. The emergency manager, Mr. Orr.
- 4 Q. And can you explain how the scope of the engagement by
- the City of Detroit changed? 5
- 6 A. Immediately after our re-retention by the City we
- advised the mayor that in order to properly assess the condition of the City and its options in order to deal 8
- 9 with that balance sheet, the City should engage other
- professionals that could assist in developing a 10
- reliable and long-term cash flow and financial 11
- forecast. 12
- Upon a recommendation E & Y, Ernst & Young, 13 which in working with the City in other activities for 14
- several years was requested to begin developing that 15
- forecast. 16 17
- At the same time the City engaged the firm of Conway MacKenzie, not at exactly that time, to 18
- assist with operational analysis. 19
- 20 Ernst & Young was tasked with the
- responsibility of developing a relatively short-term 21 cash flow forecast and a long-term ten-year forecast 22
- 23 that would allow us to have the evidence and the facts on which to advise the City as to what its financial 24
- options would be. 25

Page 17

- mind I'll restrict myself to the senior members --
- 2 Q. The senior members at Miller Buckfire?
- 3 A. Yes, there's a long list. Norma Corio, co-president
- of Miller Buckfire, C O R I O; James Doak, D O A K;
- Kevin Haggard, H A double G A R D; and Kyle Herman. 5
- Q. Is anyone other than those four individuals and
- yourself employed by Miller Buckfire and engaging or
- providing services to the City? 8
- 9 A. Yes.
- MR. CULLEN: Objection. He just --10
- 11 A. I just told you.
- 12 BY MR. SUMMERS:
- 13 Q. That that is the complete list?
- 14 A. No, those are the senior members --
- 15 Q. Those are the senior members. Approximately how many
- other persons at Miller Buckfire are working on the
- engagement for the City, if you can just give me a 17
- number? 18
- 19 A. Probably between six and eight.
- 20 Q. What is Mr. Herman primarily responsible for in the
- 21 engagement with the City?
- 22 A. Mr. Herman is responsible for overall management of
- the -- what I would call the plan of adjustment
- process and analyzing the financial forecasts, 24
- determining what the implications of those forecasts 25

- someone has varies from day to day and week to week.
- I would say at the moment our team is 2
- almost entirely committed to Detroit but we have other 3
- 4 assignments.
- 5 Q. And then the other individual that you mentioned I
- believe was Mr. McCore, is that correct?
- 7 A. No, Norma Corio, she's co-president of Miller
- Buckfire. 8
- 9 Q. And what are her responsibilities in the engagement
- with the City? 10
- 11 A. Managing the financing process for the City.
- 12 Q. And by managing the financing process, does that mean
- looking for or attempting to find DIP financing?
- 14 A. Yes.
- 15 Q. Does it involve any other tasks?
- 16 A. Not at the moment.
- 17 Q. How much of your time is devoted to the engagement by
- the City? 18
- 19 A. It's impossible to give a precise answer. I would say
- going back to January it's been 60 to 70 percent of my 20
- 21 time.
- 22 Q. Now, is it fair to say that you have principal
- responsibility for the engagement of the City and the
- work that's being performed by the members of your 24
- 25 team?

Page 18

- are for the sustainable balance sheet of the City.
- 2 Q. Is Mr. Herman primarily responsible for doing any
- other work for the engagement by the City?
- 4 A. He's involved in almost every aspect of this
- engagement. 5
- 6 Q. What is Mr. Haggard's principal responsibility in the
- engagement of Miller Buckfire by the City?
- 8 A. He's engaged on both the financing elements and the
- 9 asset sale alternative evaluation elements of this
- assignment. 10
- 11 Q. Same question for Mr. Doak, what is his principal
- responsibility in the engagement for the City?
- 13 A. Overall management of the engagement.
- 14 Q. And what does overall -- what task does overall
- management of the engagement include?
- 16 A. Everything I don't have time for.
- 17 Q. Can you give an example?
- 18 A. Discussions with potential parties to buy individual
- assets, discussions with other consultants involved 19
- 20 with the process, discussions with potential parties
- involving financing. 21
- 22 Q. How much of Mr. Doak's time is devoted to the
- engagement by the City of Detroit? 23
- 24 A. Well, it's impossible to give a precise answer because
- we don't keep time records, and the involvement

- 2 Q. And so all the individuals we just discussed report
- directly to you, is that correct?
- 4 A. Yes.
- 5 Q. And you at this point report directly to Mr. Orr, is
- that correct?
- 7 A. Our firm is responsible to Mr. Orr for the tasks that
- we've been hired to perform.
- 9 Q. How often do you speak with Mr. Orr?
- 10 A. On average once or twice a day.
- 11 Q. Has the frequency of communications with Mr. Orr
- changed over the life of the engagement since Mr. Orr
- was appointed? 13
- 14 A. Depending on the topic it can be more or less.
- 15 Q. When Miller Buckfire was engaged in 2012, what steps
- did Miller Buckfire undertake to become familiar with 16
- the City and its financial affairs? 17
- 18 A. We reviewed all publicly available financial
- information. We did interviews with certain members
- of the finance staff to make sure we understood the 20
- financial condition of the City.
- 22 Q. In 2012 did you do anything else to become familiar
- 23 with the City and its financial status?
- 24 A. No.
- 25 Q. When Miller Buckfire was re-engaged in January 2013,

Page 21

- what steps did you undertake with respect to the City,
- its financial status and your engagement? 2
- 3 A. As I testified earlier we recommended the City
- immediately expand Ernst & Young's engagement to do a 4
- full and thoughtful review of the City's financial 5
- 6 condition for the purpose of developing a short-term
- cash flow forecast and a ten-year financial forecast 7
- because we needed better information on which to base 8
- 9 our financial recommendations to the mayor and later
- to the emergency manager. 10
- MR. SUMMERS: If we could mark this as 11
- 12 Deposition Exhibit 2, please.
- MARKED FOR IDENTIFICATION: 13
- **DEPOSITION EXHIBIT 2** 14
- 15 9:48 a.m.
- BY MR. SUMMERS: 16
- 17 Q. Mr. Buckfire, do you recognize this document?
- 18 A. I do.
- 19 Q. And it is the forbearance and optional termination
- agreement that was executed by Mr. Orr among others on 20
- or about July 15th, 2013, is that correct? 21
- 22 A. Yes.
- 23 Q. And this is the agreement that's the subject of the
- pending motion in the bankruptcy court which brings us 24
- here today, correct? 25

- Swap counterparties were to exercise their rights and
- stop access to the gaming revenues going into the 2
- collateral accounts, that the City's ability to 3
- 4 operate would be in severe jeopardy and it became a
- life or death issue for the City. 5
- We began therefore in early May determining 6
- what our best course of action would be to protect the 7
- City's access to this cash, and by the end of May it 8
- 9 became clear to the advisors including Miller Buckfire
- that to enter into a negotiation with the Swap 10 counterparties was in the City's best interest. 11
- 12 My responsibility was to initiate those
- discussions with the business people of the Swap 13
- counterparties and try to arrange an understanding 14
- 15 with them that would ensure the City had continued
- access to cash and that we had an overall resolution 16
- of the Swap including the right to terminate it and 17
- buy it out, that was advantageous to do so. 18
- 19 Q. Did Miller Buckfire perform any analysis in connection
- 20 with the decision to enter into negotiations?
- 21 MR. CULLEN: Other than he's already stated, Counsel? 22
- 23 MR. SUMMERS: I think --
- BY MR. SUMMERS: 24
- 25 Q. Was the analysis that you just described performed by

Page 22

Page 24

- 1 A. Yes.
- 2 Q. Okay. And was the City's decision to enter into the
- forbearance agreement made by Mr. Orr?
- 4 A. Yes, it was.
- 5 Q. When did Mr. Orr make the decision to enter into the
- forbearance agreement?
- 7 A. On July 15, 2013.
- Q. So, up until July 15th, 2013 Mr. Orr was -- had not 8
- made up his mind whether to execute this document? 9
- MR. CULLEN: Objection. Foundation. Form. 10
- 11 A. It was being negotiated.
- BY MR. SUMMERS: 12
- 13 Q. What role did you have in the negotiation of the
- forbearance agreement? 14
- 15 A. On behalf of the City of Detroit I had responsibility
- for negotiating the business terms of this agreement.
- 17 Q. And what specific tasks were included in the -- that responsibility? 18
- 19 A. Well, leading up to the decision to commence
- 20 negotiations, as I mentioned earlier, once we received
- the early projections from Ernst & Young as to the 21
- true condition of the City in early May, it became 22
- 23 clear to us as the City's bankers and to the other
- financial advisors to the City that the City was 24
- bearing an increasingly high level of risk that if the 25

- Miller Buckfire or was it performed by Ernst & Young 1
- or someone else? 2
- MR. CULLEN: Objection. Foundation. Form. 3
- You can address it if you can unpack it. 4
- 5 A. We understood the implications of their using their
- 6 rights to stop the cash from the City's ability to
- operate, that we understood. 7
- BY MR. SUMMERS: 8
- 9 Q. And how did you come to understand that?
- 10 A. By analyzing the projections that was produced by
- Ernst & Young.
- 12 Q. Is that the only -- were the projections produced by
- Ernst & Young the only item you analyzed? 13
- MR. CULLEN: Objection. Foundation. Form. 14
- 15 A. Well, it's a cash flow issue. The City was expected
- to receive 175 to 185 million of year of gaming 16
- revenues which had been pledged to the Swap 17
  - counterparties pursuant to the amendment of 2009.
- 19 Of that 175 million the City was obligated
- 20 to pay them 50 million dollars as long as they did not
- exercise their rights. So, we needed the other money 21
- to operate the City. If they were to block our access 22
- 23 to that cash, it would be a devastating consequence to
- the City leading to a reduction in public services and 25

that was unacceptable. So, that's our analysis.

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- BY MR. SUMMERS:
- 2 Q. How was the decision made as to who would participate
- in the negotiations about the Swap agreements and 3
- 4 access to casino revenues?
- 5 A. I don't understand that question.
- 6 Q. Were you involved in the decision as to the entities
- the City would approach about negotiations? 7
- MR. CULLEN: Objection. Foundation. Form. 8
- 9 A. Yes, I was.
- BY MR. SUMMERS: 10
- 11 Q. And how did you decide who to bring -- who you wanted
- 12 at the negotiating table?
- 13 A. Together with counsel I made a recommendation to
- Mr. Orr on how we should handle the negotiations.
- 15 Q. And what was that recommendation?
- 16 A. That as the City's investment banker together with the
- 17 City's lead restructuring counsel Jones Day we contact
- the Swap counterparties, invite them to a meeting 18
- which was held on June 4th at which time we also had 19
- Mr. Jack Martin, CFO of the City and Mr. Tom Saxton, 20
- chief deputy treasurer of the State of Michigan in 21
- attendance. 22
- 23 Q. And did you review any documents other than the
- Ernst & Young cash flow analysis in determining what 24
- advice to give Mr. Orr? 25

- 1 Q. And who communicated to the Swap counterparties that
- the City wanted or was interested in buying back the
- Swaps at a significant discount?
- 4 A. I did.
- 5 Q. Mr. Orr was aware prior to the June 4th meeting that
- you were going to make that sort of proposal to the
- Swap counterparties?
- 8 A. He had authorized it.
- 9 Q. And what was the reaction at the meeting of the Swap
- 10 counterparties?
- 11 A. Well, they were expecting us to pay them. They were
- 12 very unhappy. It was a very tense and difficult
- meeting. They were -- expressed high confidence in 13
- their position with respect to their collateral. They 14
- 15 were not willing to consider at least initially any
- arrangement in which we had the right to buy back 16
- their position at a discount and they highlighted for 17
- my benefit several times that we didn't even have the 18
- money to do it so why did I care about the option. 19
- 20 Q. How did you respond to that last part that the City
- 21 did not have the money to buy back the Swaps?
- 22 A. I told them that we were highly confident that if we had an enforceable termination agreement with them,
- that I would be able to find the money. 24
- 25 Q. Did you give them any specifics at that time as to how

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you thought you would be able to obtain the money?

- 2 A. No.
- 3 Q. What did you have in mind at that point as to how you
- would obtain the money to buy back the Swaps?
- 5 A. Well, at the time we thought we might be able to use
- 6 the same gaming revenues to secure new debt which of
- course was the basis of the collateral agreement 7
- itself. We also took notice of the fact the City had 8
- 9 other potential assets that could be pledged to raise
- capital but we also recognized that it was meant to be 10
- and is still intended to be an option so that even if
- the City cannot take care of the Swap, we still have 12
- achieved our primary objective which is preserving our 13
- access to gaming revenues. 14
- 15 Q. It's preserving access to gaming revenues until June
- 2014, is that correct? 16
- 17 A. That's correct.
- 18 Q. And if the City is unable to pay the termination,
- discounted termination by that time --19
- 20 A. We'll renegotiate. At the time we negotiated this,
- bankruptcy was not inevitable or really contemplated 21
- 22 as an inevitable factor. We did the best we could
- 23 getting the best deal we could at the time with the
- 24 Swap counterparties.
  - I actually originally asked until the end

MR. CULLEN: Objection. Foundation. Form. 1

- 2 A. I read the collateral amendment that had been executed 3 by the City in 2009.
- BY MR. SUMMERS:
- 5 Q. Did you read anything else?
- 6 A. No.
- Q. Was Mr. Orr present at the meeting on June 4th, 2013? 7
- 8 A. No.
- 9 Q. But you were present, correct?
- 10 A. Yes.
- 11 Q. What transpired at the June 4th meeting?
- 12 A. Well, we began by explaining to the banks, Bank
- America Merrill Lynch and UBS that the City's 13
- financial condition was dire, that we were very 14
- concerned about the City's ability to operate without 15
- liquidity and even though they had been to that point 16
- standing fast on their rights to seize the City's 17
- cash, that would be in everyone's best interest to 18
- arrive at a permanent solution to this problem. 19
- 20 I explained to them that we were
- economically motivated to do so but recognizing that 21
- there at least were some arguments, that their 22
- 23 position was not a strong one legally, we would expect
- them to allow us to buy back their Swaps at a 24
- significant discount. 25

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- of next year, 12-31-2014, but it was rejected. It was
- a very, very difficult negotiation. 2
- 3 Q. What individuals were present at the June 4th meeting?
- 4 A. Well, the business people present were Ed Curland and
- James Nacos from Bank of America Merrill Lynch and 5
- 6 Bill Chandler from UBS. Their counsels were there and
- I apologize if I can't recall all their names. 7
  - MR. CULLEN: Lawyers tend to run together.
- 9 MR. JURGENS: They all appear to be the
- 10 same.

8

- THE WITNESS: I would never say that. 11
- 12 BY MR. SUMMERS:
- 13 Q. Do you recall any of the attorneys that were present?
- 14 A. Larry Larose is the only one I can really recall being particularly chatty.
- 16 Q. Which firm is Mr. Larose at?
- 17 A. Cadwalader.
- 18 Q. Approximately how long did the June 4th meeting last?
- 19 A. Lasted about an hour and a half. As I said it was a
- very difficult meeting. They were extremely 20
- 21 aggressive toward the City. They brought up several
- times the fact that the City had been in default since 22
- 2012, that we continue to add defaults to our pile of 23
- defaults, most recently the appointment of Mr. Orr as 24
- an emergency manager was in and of itself a default 25

the dollar.

2

3

4

5

18

19

20 21

22

23

24

25

2

As I mentioned earlier we had asked for a forbearance period that would go through the end of 2014, and that we wanted to have that 50 cent option, you know, really to the end of the forbearance period.

6 They viewed that as very aggressive, but I 7 spoke with Mr. Curland a few days later and at that 8 point we agreed to meet again which we did. I believe 9 it was on the 8th, and at that meeting Bank America Merrill Lynch indicated that although they were not 10 11 conceding at all, that their collateral position was 12 in any jeopardy, that they recognized they had a book reserve issue against their Swaps, not an economic 13 14 loss but a book loss caused by Dodd-Frank rules that led them to perhaps consider a termination payment of 15 85. 16 17

I viewed that as progress and in response I was told, Ed, that the City was willing to move our initial option payments up to 72. He laughed at me and told me that was still too low and that frankly over the next couple of days and I can't recall exactly when we had other meetings and other phone calls where we ended up with the structure now embodied in the forbearance agreement which was an attempt to bridge the gap.

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- under the collateral agreement and they made it very 1
- clear to me at least and to the other members 2
- 3 representing the City that their patience was wearing
- thin, that they wanted a resolution and there were 4
- 5 many attempts to get us to sign another standstill
- 6 agreement beforehand from their point in view had been
- done, made in good faith. 7
- They were unhappy that the City had 8
- 9 rejected those overtures and they were putting us on
- notice from a business point of view that patience was 10
- 11 not infinite.
- 12 Q. Was there a particular individual that took the lead
- for the Swap counterparties at the June 4th meeting? 13
- 14 A. Mr. Curland, CURLAND.
- 15 Q. How did you -- when the June 4th meeting concluded,
- was there an agreement to meet again at some point?
- 17 A. Not specifically, but I had to agree with Mr. Curland
- that we would chat again in a few days to attempt to 18
- find a middle ground. 19
- 20 Q. And what in your mind when the June 4th meeting concluded did you think would be the next step? 21
- 22 A. Well, as soon as the meeting concluded, we discussed
- 23 amongst ourselves the appropriate next step. One of 24 the things that made them particularly upset was our
- original bid to terminate the Swaps was 50 cents on 25

- One might ask the question why did we have 1 a progressively higher option termination payment
- scheduled built in, and the answer is we agreed that 3
- we would have the benefit of the lowest possible price 4
- 5 but have the least amount of time to exercise it and
- 6 that they would have the benefit of their higher price
- 7 at the end of that period through the end of the
- 8 forbearance period, and that's how we ended up with a
- 9 price of 75, 77 and then 82.
- Q. How did you describe the negotiations that led to the 10
- 11 discounted termination availability ending in March of 2014? 12
- 13 A. Well, as I mentioned our original request was termination right at a discount through December 31 of 14 15 2014. They wouldn't grant us that.
- So, we agreed that if the final date was in 16 17 June, then the outside date would be March 15th which
- happens to be the date on which they received their 18 quarterly Swap payments anyway so it was a convenience 19
- 20 factor to say March 15th or March 14th. 21
  - Likewise that's how we arrived at the November 15th date at which the price was 77 and then the inside date was the shortest one, 75. Originally
- 24 we agreed to September 15th but eventually during the 25 next month because this all happened before June 11th

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22

23

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- I believe, we were able to extend that to October 31
- which is how we got from September 15th to October 31. 2
- We did not move the other dates. 3
- 4 Q. You said all this happened before June 11th, 2013?
- 5 A. Yes, the reason for that it was clear to us in early
- June as a result of the forecasting E & Y had done 6
- that the City's financial condition was frankly even 7
- worse than we had feared, and, therefore, it might 8
- 9 become necessary to not make the payment to the COPs
- bond holders on I believe it was June the 15th and 10
- once that occurred, we would bear a very high risk of 11
- 12 the Swap counterparties despite their purported
- patience with the City might have no choice but to 13
- exercise their remedies, and therefore we felt 14
- compelled to complete a business agreement with them 15
- prior to that date in order to protect the City at all
- 16
- costs, and the primary motivation for that, of course,
- was the Swap counterparties needed to send a letter to 18
- US Bank, I believe it was on June 11th instructing 19
- 20 them to release the City's share of gaming revenues in
- 21 the ordinary course and we felt imperative to have
- that protection in hand so the City could make a 22
- decision about whether or not to make the payment on 23
- the COPs bonds on June 15th. 24
- 25 Q. At any point -- well, let's stick with the time line.

- 1 Q. Was anybody communicating with the service
- corporations?
- 3 A. I don't know.
- 4 Q. Did Mr. Orr know?
- MR. CULLEN: Objection. Foundation.
- 6 A. I don't know.
- BY MR. SUMMERS: 7
- 8 Q. But you never spoke with a representative of a service
- corporation about the forbearance agreement?
- MR. CULLEN: Objection. Foundation. Form. 10
- 11 A. I already testified to that.
- 12 BY MR. SUMMERS:
- 13 Q. At any point during the negotiation of the forbearance
- agreement did the Swap counterparties threaten to 14
- 15 terminate?
- 16 A. I've already testified that our June 4th meeting they
- made it very clear that their patience was running out 17
- with the City's unwillingness to sign a standstill 18
- agreement in the form of which they had previously 19
- been trying to get the City to sign it. You may call 20
- it a threat. I would interpret it as a threat. It 21
- was a direct risk on the City's survival which in my 22
- 23 judgment and I advised Mr. Orr was unacceptable for
- the City to continue to bear. 24
- 25 Q. Did the Swap counterparties ever say to the City that

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- What's been marked as Exhibit 2, when was the first
- time you saw a draft of this forbearance agreement?
- 3 A. I believe it was after June 15th.
- 4 Q. Do you recall which party to these negotiations
- provided the initial draft of the forbearance 5
- 6 agreement?
- 7 A. I don't.

17

- 8 Q. Is it fair -- let's draw down in detail a little bit
- 9 on the June 8th meeting. Who was -- what individuals
- were present at the June 8th meeting? 10
- 11 A. It was the same attendees as at the June 4th meeting
- except that Mr. Saxton and Mr. Martin did not attend.
- 13 Q. Were the service corporations present at the June 8th
- 14 meeting?
- 15 A. Not to my recollection.
- 16 Q. Were the service corporations present at the June 4th
- 17 meeting?
- 18 A. No.
- 19 Q. What point was information about the proposed
- 20 forbearance agreement communicated to the service
- corporations? 21
- 22 A. I don't know.
- 23 Q. Do you know who was communicating with the service
- corporations?
- 25 A. No.

- if a resolution is not reached by a certain date, they
- will terminate?
- 3 A. Not to my knowledge.
- 4 Q. And you said that the first defaults occurred in your
- view in March 2012, is that correct?
- 6 A. There was a credit rating downgrade which triggered
- termination event under the collateral agreement which
- had not been cured, and then after that the City 8
- 9 emergency manager was appointed, that in itself was an
- 10 event of default under the agreement. So, we had
- 11 several defaults.
- 12 Q. At any point from the current -- first default in
- March 2012 until the date just prior to the time, just 13
- prior to the June 4th meeting, did any of the Swap 14
- 15 counterparties threaten the City that they would
- terminate the Swap contracts? 16
- MR. CULLEN: Objection. Foundation. 17
- 18 A. I've already testified that they were making numerous
- attempts to get the City to sign a standstill 19
- 20 agreement and they were letting everyone know
- including myself that their patience was running out. 21
- 22 BY MR. SUMMERS:
- 23 Q. Do you recall what specifically they said that made
- you think their patience was running out?
- 25 A. They said so.

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- 1 Q. What do you believe to be the benefits to the City of
- entering into the forbearance agreement?
- 3 A. Well, there are three. Most important is continued
- and reliable access to the City's net share of the
- gaming revenues. By that I mean the amount remaining 5
- after paying off the fixed Swap payments. That's a 6
- critical element to the City's ability to operate in 7
- the ordinary course and invest in its reinvestment 8
- 9 program.
- Second, obviously the opportunity to 10
- terminate the Swaps and eliminate this class of 11
- 12 creditors from a plan of adjustment at a discount
- particularly since it's a secured party is of economic 13
- value to the City, it saves real cash. 14
- 15 Lastly, by freeing up the gaming revenues,
- it will give the City financing options as part of the 16
- plan of adjustment that it otherwise might not have. 17
- Q. With respect to -- with respect to freeing up the 18
- gaming revenues, how in your view does the forbearance 19
- agreement provide the City with better access to those 20
- 21 revenues?
- 22 A. Well, by the action of the collateral agreement today
- the City receives the net revenues after paying the Swap payments on a monthly basis.
- 24 25 Q. The City -- the City today has access to the casino

- 1 So we certainly would not want to be
- entertaining objections from the Swap counterparties. 2
- 3 I think that seems reasonable.
- 4 MR. JURGENS: Well, I think we disagree
- 5 with that. We didn't consider ourselves to be the
- public as described by the court yesterday. 6
  - As you know the forbearance agreement that
- is the subject of this deposition and the subject of 8
- 9 the motion is something that we are a party to or at
- least Cadwalalder's client Merrill Lynch Capital 10
- serves as a party to. I'm happy to continue to object 11
- 12 and you can reserve on whether or not the objections
- are appropriate at some point if it's necessary, you 13
- can bring that to the attention to the judge down the 14
- 15 road but at this point I don't think it makes sense
- for us to belabor the point. 16
- MR. HACKNEY: Let's go off the record for a 17 18 second if we could.
- VIDEO TECHNICIAN: The time is 10:16 a.m. 19
- We are off the record. 20
- (Discussion held off the record at 21
- 10:16 a.m.) 22
  - (Back on the record at 10:19 a.m.)
- VIDEO TECHNICIAN: We are back on the 24
- 25 record at 10:19 a.m.

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23

- revenues, is that correct?
- 2 A. Pursuant to the forbearance agreement, yes.
- 3 Q. So, the forbearance agreement has not been approved by
- the court?
- 5 A. That's correct.
- 6 Q. But you believe the Swap counterparties are refraining
- from terminating because of the forbearance agreement?
- 8 A. Until the court rules, they are.
- 9 Q. Under the forbearance agreement the City will have the
- ability to direct the termination of the Swap 10
- agreements, is that correct? 11
- MR. JURGENS: Objection to form. 12
- 13 A. I'm not quite sure I understand that question.
- BY MR. SUMMERS: 14
- 15 Q. Under the forbearance agreement the City obtains the
- right to determine if and when the Swap contracts will 16
- be terminated? 17
- MR. CULLEN: Objection. Foundation. Form. 18
- MR. HACKNEY: I'd like to put something on 19
- 20 the record which is that the Swap counterparties'
- counsel are not parties to the deposition nor are they 21
- objectors or movements to the motion and under the 22
- 23 court's order, a strict instruction of the court's
- order I think there's a question as to whether they 24
- are even supposed to be in the room. 25

- BY MR. SUMMERS: 1
- Q. Mr. Buckfire, the forbearance agreement in the City's
- view allows the City to direct the termination of the
- Swap agreements, is that correct? 4
- MR. CULLEN: Objection. Foundation. Form. 5
- 6 BY MR. SUMMERS:
- Q. You may answer.
- 8 A. Well, we negotiated for the right to do so if we can
- 9 deliver the Swap termination payment.
- 10 Q. Is that a right that the City currently possesses
- under any other agreement?
- 12 A. This is the only agreement of which I'm aware.
- 13 Q. And it is the City's view that under the forbearance
- agreement the City is able to direct the termination
- 15 of the Swap agreements without the consent of any
- other party, is that correct? 16
- 17 MR. CULLEN: Objection. Foundation. Form.
- Mischaracterizes his answer. 18
- BY MR. SUMMERS: 19
- 20 Q. You may answer.
- 21 A. Can you repeat your question?
- 22 Q. Sure. Under the forbearance agreement the City is
- 23 able to direct the termination of the Swap agreements
- without the consent of any other party, is that 24
- correct? 25

Page 41

- 1 MR. CULLEN: Objection. Foundation. Form.
- 2 Mischaracterizes his answer.
- 3 A. I don't know what I'm supposed to answer to. It's our
- 4 view that this is an agreement the City can perform it
- 5 has rights under.
- 6 BY MR. SUMMERS:
- 7 Q. What are the down sides of the forbearance agreement
- 8 to the City?
- 9 A. That's catchy. Financially, none.
- 10 Q. What about other than financially are there down sides
- 11 to the forbearance agreement?
- 12 A. Yes, it would be clearly another claim that would have
- to be disputed in front of the judge. It would
- 14 require -- could be a delay factor. It exposes the
- 15 City to increased cost of litigation, uncertainties as
- to access to cash which is a critical element of its
- 17 ability to survive. Those are the financial down
- 18 sides.
- 19 Q. The financial down sides of having entered into the
- 20 forbearance agreement?
- 21 A. No, not having the forbearance agreement.
- 22 Q. Those are the financial -- what I am asking is what
- 23 are the financial -- what are the down sides, if any,
- to the City of having entered into the forbearance
- 25 agreement?

- 1 counterparties from their obligations.
- 2 Q. In the settlement motion that the City has filed, the
- 3 City asserts that the City is currently in a liquidity
- 4 crisis, is that correct?
- 5 A. Yes.
- 6 Q. And you agree that the City is in a liquidity crisis,
- 7 correct?
- 8 A. Yes.
- 9 MR. SUMMERS: Let me have this marked as 10 Exhibit 3.
  - MARKED FOR IDENTIFICATION:
- 12 DEPOSITION EXHIBIT 3
- 13 10:24 a.m.
- MR. CULLEN: At one point, Counsel, just as
- we go through these depositions are we going to mark
- them sequentially for each witness or are we going to
- 17 mark them sequentially throughout? If we don't end up
- double tracking that will be hard. So, I don't care
- 19 --

20

21

11

- MR. HACKNEY: We'll do our best.
- MR. CULLEN: Let's just for today on the
- 22 record let's just call these Buckfire 3 just in case
- 23 we go the other way because we can be cumulative if we
- want to but it will be hard to disinter Buckfire 2, 3,
- 4, 5 and 7 if we just have them by numbers that will

Page 42

Page 44

- 1 A. There aren't any.
- 2 Q. None. Did the City consider alternatives to the
- 3 forbearance agreement in paying a discounted
- 4 termination fee?
- 5 A. We reviewed all possible alternatives and there really
- 6 weren't any.
- 7 Q. What possible alternatives did you review?
- 8 A. We reviewed novation, possibly getting some other Swap
- 9 party to come in and provide the same Swap to the 2006
- 10 COPs payments and not have a collateral contract to
- 11 protect it. We did consider that, we looked at it, we
- talked to a few people. There was no interest
- whatsoever in the idea. There was no appetite on
- anybody's part to provide unsecured credit to the City
- at that juncture which I remind you was May of this year.
- 17 Q. Who did you talk to about what you described as the
- novation?A. We talked to the state which has a lot of expertise in
- 20 this area. We spoke with people inside other banks
- who are not involved here just to get their general
- views on how this might be done. Can't recall exactly who it was but it was clear that without security
- 24 there was no interest in providing any kind of credit
- to the City that would release the current Swap

- 1 be the same as Orrs.
- 2 MR. SUMMERS: I think the reporter has been
- 3 marking them as Buckfire 3.
- 4 **MR. CULLEN:** All right.
- 5 BY MR. SUMMERS:
- 6 Q. This document has been marked as Exhibit Number 3 is
- the proposal to creditors, executive summary of the
- 8 proposal to creditors that was made on June 14th,
- 9 2013, is that correct?
- 10 A. Yes.
- 11 Q. And this was prepared in connection with a meeting
- with creditors that was held at the Detroit Airport
- 13 Westin on June 14th, 2013, is that correct?
- 14 A. That's correct.
- 15 Q. And did you participate in creating this executive
- 16 summary?
- 17 A. I did.
- 18 Q. And you participated in the information that is --
- 19 gathering the information that is disclosed in this
- 20 executive summary, is that right?
- 21 A. Well, I reviewed drafts of it to make sure that it
- 22 made sense, that it was consistent, that it was
- 23 accurate, but I did not prepare the information
- 24 myself.
- 25 Q. You prepared -- leave it there. You're familiar with

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2 A. Yes.

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- items that are categorized under the legacy
- expenditures part of Page 35? 2
- 3 Q. If you turn to Page 35. And Page 35 contains a
- summary of the current financial status of the City as
- of June 14th, 2013, is that correct?
- 6 A. No, actually this is just one way of looking at it.
- Page 8 and 9 are actually more relevant for the
- discussion we've been having today. 8

the contents of this document, correct?

- 9 Q. If you stay with -- what then do you think is
- contained on Page 35? 10
- 11 A. This is a review of the City's reported historical
- 12 financials.
- 13 Q. If you look at the column at the very far right side
- of the page it says prelim 2013. Do you know what
- that column contains? 15
- 16 A. It contains a preliminary estimate of revenues,
- operating expenses and legacy expenses for 2013.
- 18 Q. And if you look down here line labeled total revenues
- which indicates 1.121.9 billion dollars, is that 19
- correct? 20
- 21 A. Yes.
- 22 Q. And that is the total revenue that was projected as of
- the date this executive summary was prepared for 2013?
- 24 A. Yes.
- 25 Q. Now, if you go down the next subsection of Page 35 is

- 3 **A. Yes.**
- 4 Q. What portions are you making?
- 5 A. Well, we're making payments on the POC Swaps because
- they are a secured obligation. I'm not sure looking
- at this whether the 141 million of debt service for
- LTGO and UTGO incorporates payments made on the 8
- secured state revenue share bonds which we have three
- series. I have to go back and check, but clearly the 10
- City is paying its obligations on secured, that is, 11
- revenue protected debt and not paying on unsecured 12
- debt. 13
- 14 Q. And the City is not at this point making its pension
- 15 contributions, correct?
- 16 A. Correct.
- 17 Q. The City at this point is not paying the health
- benefits for retirees, correct?
- 19 A. Yes, that's correct.
- 20 Q. And the City is not making principal interest payments
- to the service corporations, correct?
- 22 A. That's correct.
- 23 Q. Then turn to Page 38 of the executive summary. In
- this document among other things or this page among
- other things contains a preliminary forecast for

Page 46

- labeled operating expenditures, correct?
- 2 A. Yes.
- 3 Q. And operating expenditures preliminary 2013 column
- indicates 692 million dollars, correct?
- 5 A. Yes.
- 6 Q. Now -- and the operating expenditures include --
- included in this section include the essential
- services that the City has to provide, is that 8
- 9 correct?
- 10 A. Yes.
- 11 Q. And then when you get to the legacy expenditures, is
- it correct that the City is not currently making debt
- payment, debt service payments to general obligation 13
- bonds, is that correct?
- 15 A. Yes.
- 16 Q. And the City is not -- is currently deferring payments
- for retiree health benefits, isn't that correct?
- 18 A. Yes.
- 19 Q. So, without making service or making payments on the
- 20 legacy expenditures for 2013, is it correct to say
- that the City would have operated at a surplus for 21
- fiscal year 2013? 22
- 23 A. Well, clearly if we're not making our fixed
- obligations, we'd have more cash than if we did.
- 25 Q. And are you currently making payments on any of the

- fiscal -- for the City for fiscal year 2014, is that
- correct?
- 3 A. Yes.
- 4 Q. And you see the column that's labeled 2014?
- 5 A. I do.
- 6 Q. The column labeled for 2014 indicates the total
- revenues for the City for 2014 are projected to be 1
- billion 108 -- so, it's 1 billion 82 million point 8, 8
- 9 is that correct?
- 10 A. Yes, a decline from 2013.
- 11 Q. And expenditures, the expenditures column indicates
- that expenditures that the City will incur for
- 13 essential services will total 397.2 million dollars
- for 2014, is that correct?
- 15 A. That's the projected net operating surplus, correct.
- 16 Q. Yeah, I'm sorry, it's 685.7 million in expenditures
- for fiscal year 2014, correct?
- 18 A. Yes.
- 19 Q. And that results in a surplus of 397.2 million
- 20 dollars, correct?
- 21 A. Before debt service.
- 22 Q. Before debt service. But you're not making -- the
- City is not making a significant portion of the debt
- service, correct, in 2014?
- 25 A. That's correct.

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Page 49

- 1 Q. So, for example, the City does not actually project
- paying pension -- making pension contributions for
- fiscal year 2014, isn't that true? 3
- 4 MR. CULLEN: Objection. Foundation. Form.
- BY MR. SUMMERS: 5
- 6 Q. You may answer.
- 7 A. That's correct.
- Q. And the City does not currently plan to pay the health 8
- benefits for retirees in fiscal year 2014, correct?
- MR. CULLEN: Objection. Foundation. Form. 10
- BY MR. SUMMERS: 11
- 12 Q. You may answer.
- 13 A. Can you repeat the question, please?
- 14 Q. The City does not currently intend to pay the line
- item for health benefits for retirees in fiscal year 15
- 2014? 16
- 17 A. That's correct.
- 18 Q. And the City does I guess intend to continue paying
- the monthly payment to the Swaps, is that correct, 19
- which is represented by the 50.6 million? 20
- 21 A. Yes, but again you have to look at the caption of this
- page. This is not the City's plan. 22
- 23 Q. This is the City's projection, however?
- 24 A. This is the City's projection in the absence of the
- reinvestment plan that the City manager has already

So, this is interesting but not relevant to

this discussion because it does not include as the

caption indicates clearly at the top the increased in

- no longer going to be paying the Swaps' monthly
- payment, correct? 2
- 3 A. Yes, but this is not the City's plan.
- 4 Q. If the City did not have access to casino revenues
- from now until December 2013, does the City believe
- there will be any point where it would run out of 6
- 7 cash?
- 8 A. You have to look at Page 8. It answers that question.
- On Page 8 which is clearly presented to the creditors
- on June the 8th -- June 14th rather, and also on Page 10
- 9 which forecasts out to June of '14 we clearly show 11
- 12 on a monthly basis what we believe the City's cash
- position to be in the absence of any transaction and 13
- 14 you can see that business as usual results in the City
- 15 having 14 million of cash by the end of June of '13 in
- the absence of any intermediary action and that that 16
- number would not incorporate any cash being spent on 17
- the reinvestment program because it hasn't started 18
- yet. This indicates quite clearly the dire position 19
- the City would be in if we lost access to the 170 20
- million of gaming revenue because that would 21
- 22 immediately translate into a net cash loss of 160
- 23 million on this page alone.
- 24 Q. This cash flow page on Page 8 indicates or assumes the
- City will be making certain legacy payments that it is

- in fact not currently making, is that correct?
- 2 A. Yes, it does.
- 3 Q. For example, it assumes that the City will make
- pension contributions, correct?
- 5 A. No, I think we are assuming here we continue to defer
- 6 those pension contributions and that's why if you look
- 7 at the bottom and you see accumulated deferrals, you
- 8 see the number grows every month, that's the pension
- 9 contribution we weren't making.
- 10 Q. If you look at -- this assumes that the City will
- continue to payments on general obligation bonds?
- 12 A. That's right. This is the status quo. In the absence
- of any restructuring or preservation of cash plan or 13
- reinvestment of the City, this will be the financial 14
- 15 condition of the City in the absence of any action.
- 16 Q. Right. But as a result in part of filing the Chapter
- 9 bankruptcy proceeding, there are significant legacy 17
- 18 obligations that are not being paid?
- 19 A. This clearly shows if you look at the far right column
- 20 June of '13 that trying to operate a City of this
- scale with 14 million of cash bearing in mind that 21
- that could be zero or negative on any given day 22
- 23 depending on collections made it almost impossible to
- prudently operate the City and that was the proximate 24
- 25 reason why it became necessary to defer the payment on

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said he is going to put in place and is putting in

expenditures necessary to restore services to adequate

Q. But if you look at this -- and the revenues for fiscal 8

- 9 year 2014 include 170 million in wage earning
- revenues, is that correct? 10

levels for the residents.

11 A. Yes.

1

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place.

- 12 Q. So, if the City is operating, understanding your
- qualification, but if the City is under this 13
- projection showing a 397.2 million dollar surplus, if 14 it did not have access to the casino revenues during
- 15 fiscal year 2014, there still would be a surplus, is 16
- that correct? 17
- 18 A. But it's not the City's plan. This is academic.
- 19 Q. Whether it's academic or not, that's what this 20 indicates, is that correct?
- MR. CULLEN: Objection. Foundation. Form. 21
- 22 A. Yes.
- 23 MR. CULLEN: And asked and answered.
- BY MR. SUMMERS: 24
- 25 Q. And in fact if the City pays the termination fee, it's

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- the COPs on June 15th. And that was discussed with
- 2 the creditors on June 14th.
- 3 Q. Correct, but this analysis on Pages 8 and 9 does not
- 4 actually show the cash position of the City with the
- 5 deferral of the payments to the service corporations
- 6 for the pension obligation?
- 7 MR. CULLEN: Objection. Foundation. Form.
- 8 You can address the question.
- 9 A. Not this page but this shows you the condition of the 10 City.
- 11 BY MR. SUMMERS:
- 12 Q. Condition of the City on June 14th of prebankruptcy,
- 13 correct?
- 14 A. Correct.
- 15 Q. So, do you believe that the City would be out of cash
- 16 without access to the casino revenues?
- 17 MR. CULLEN: Objection. Foundation. Form.
- 18 BY MR. SUMMERS:
- 19 Q. As of December 2013?
- 20 A. If nothing else was done, yes.
- 21 Q. And has there been an analysis performed by
- 22 Ernst & Young as to what the cash flow from the City
- 23 would look like in bankruptcy without access to the
- 24 casino revenues?
- 25 A. I believe so.

- 1 MR. CULLEN: Objection. Asks for a legal
- 2 conclusion.
- 3 BY MR. SUMMERS:
- 4 Q. You may answer.
- 5 A. It's a compromise.
- 6 Q. What claims does the forbearance agreement compromise?
- 7 MR. CULLEN: Objection. Foundation. Form.
- 8 A. I don't know what you mean by a claim. They had an
- 9 agreement entered into by the City in 2009 which gave
- them certain rights which were a direct threat to the
- 11 City's survival. We agreed on an economic termination
- arrangement that was satisfactory to both the City and the Swap counterparties. I call that a compromise.
- 14 BY MR. SUMMERS:
- 15 Q. To your knowledge had the Swap counterparties ever
- threatened to bring litigation claims against the
- 17 City?
- 18 A. No.
- 19 Q. Has the City considered whether the Swap
- 20 counterparties have claims against the City other than
- 21 those arising out of the defaults under the Swap
- 22 agreements?
- 23 MR. CULLEN: Objection. Foundation. Form.
- 24 A. I don't know.
- 25 BY MR. SUMMERS:

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- 1 Q. And when was that performed?
- 2 A. I've seen multiple iterations of forecasts produced by
- 3 E & Y. I can't remember when I first saw that one but
- 4 I've seen it.
- 5 Q. Now, you've previously discussed the Swap
- 6 counterparties entered the negotiations with the view
- 7 that events of default had occurred under the Swap
- 8 contracts, correct?
- 9 A. It was a fact.
- 10 Q. And so the City had the same view that there were
- 11 events of default that had occurred under the Swap
- contracts prior to the bankruptcy?
- 13 A. It wasn't a view, it was a fact. We had at least two
- 14 defaults.
- 15 Q. And can you tell us what the two defaults were?
- 16 A. The ratings downgrade default which had occurred in
- 17 2012 and the appointment of the emergency manager in I
- 18 believe it was March of 2013.
- 19 Q. And were there any other defaults other than those two
- 20 in the City's view?
- MR. CULLEN: Objection. Foundation. Form.
- 22 A. There may well have been but those are the two that I recollect.
- 24 BY MR. SUMMERS:
- 25 Q. Is the forbearance agreement a compromise of claims?

- 1 Q. Has the City evaluated whether it is in breach of the2 collateral agreement?
- 3 MR. CULLEN: Objection. Foundation. Form.
- 4 May call for privileged information.
- 5 A. Am I supposed to answer this question then with all
- 6 those objections?
- 7 MR. CULLEN: Why don't you try the question
- 8 again. Why don't you tie it to what he's done.
- 9 BY MR. SUMMERS:
- 10 Q. In your view have you engaged in any analysis of
- 11 whether the City has breached the collateral
- 12 agreement?
- 13 A. No.
- 14 Q. To your knowledge has anyone else associated with the
- 15 City analyzed whether the City is in breach of the
- 16 collateral agreement?
- 17 A. I don't know.
- 18 MR. CULLEN: I want you to know I let that
- one go because I knew that was the answer.
- THE WITNESS: You're such a mensch.
- 21 BY MR. SUMMERS:
- 22 Q. Have the service corporations ever threatened to your
- 23 knowledge claims against the City?
- MR. CULLEN: Objection. Foundation. Form.
- 25 Asked and answered.

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- 1 A. I don't know.
- BY MR. SUMMERS:
- 3 Q. Have you ever analyzed whether these service
- corporations may have claims against the City?
- 5 A. No.
- 6 Q. Have you analyzed whether or evaluated -- strike that.
- Let me start again. 7

- MR. CULLEN: Has he personally?

- claims against the Swap counterparties?
- 14 A. No.
- the City has claims against the Swap counterparties?
- MR. CULLEN: Answer yes or no if you can. 17
- 20 Q. No, you don't know --
- 21 A. I don't know.

MR. CULLEN: Objection. Foundation. Form.

4 Q. The forbearance -- you testified earlier that you

believe the forbearance agreement is a release of

MR. CULLEN: Objection. Foundation. Form.

10 Q. Do you have a view as to what claims the forbearance

12 A. No. The answer was no at end of the table. I'll

14 Q. Does the forbearance agreement operate to release any

MR. CULLEN: Objection. Foundation. Form.

19 Q. Do you have an understanding of how interest rate

movements may affect the termination payment that

claims that might be held against the City?

- whether the City has claims against the Swap
- counterparties in connection with this forbearance 24
- agreement, correct?

claims, correct?

BY MR. SUMMERS:

BY MR. SUMMERS:

agreement releases?

speak up. I apologize.

BY MR. SUMMERS:

I don't believe he testified to that.

- 1 A. Well, as interest rates come down, the Swap
- termination liability goes up.
- 3 Q. And if interest rates go up, what happens to the Swap
- termination liability?
- 5 A. Comes down.
- 6 Q. And there would come a point if interest rates
- increased enough where the City could actually become
- in the money on the Swaps, is that correct? 8
- 9 A. It would except that the Swap counterparties in 2009
- negotiated for the right to terminate the Swaps so 10
- they would never actually be in a net liability 11
- 12 position against the City if that were to occur.
- 13 Q. What is your basis for stating that the Swap
- counterparties negotiated the right to terminate the 14
- 15 Swaps in 2009?
- 16 A. Well, I've already testified that I reviewed the
- collateral amendment entered into in 2009 and 17
- discussed it with counsel to the City. In their
- review of the contract, and I can't remember exactly 19
- the provision now but that was their interpretation of 20
- 21 the contract right.
- 22 Q. Have you reviewed any of the other 2009 documents
- related to the Swaps?
- 24 A. No.
- 25 Q. Has the City undertaken any analysis to evaluate

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- future interest rate moves?
- 2 A. We have reviewed the forward LIBOR curve.
- 3 Q. And who performed that review?
- 4 A. That review was performed by Mr. Sanjay Marken, one of
- our associates. MARKEN, first nameSANJAY.
- 6 Q. And when did he perform that review?
- 7 A. The most recent one was performed a few days ago.
- 8 Q. What did that review show?
- 9 A. It showed that the current forward LIBOR curve does
- not show that the interest rate that's relevant to 10
- 11 this Swap would ever rise above six-and-three-quarters
- 12 percent which is the fixed rate on the Swap, and,
- therefore, the market is telling us that the 13
- probability of the Swap ever going in the money for 14
- the benefit of the City is very low. 15
- 16 Q. Does the analysis address whether interest rates are
- generally rising or decreasing? 17
- 18 A. The LIBOR curve is an observable market fact. I'm not
- going to speculate on when rates are going up or down.
- 20 They will fluctuate.
- 21 Q. Have interest rates increased since the forbearance
- 22 agreement was executed?
- 23 A. Yes.
- 24 Q. And what effect has that increase on -- in interest
- rates had on the estimated termination payment under

Have you evaluated whether the City has 8

- 9 claims against the Swap counterparties?
- 10
- BY MR. SUMMERS: 11
- 12 Q. Has Miller Buckfire evaluated whether the City has
- 15 Q. Has anyone else working for the City analyzed whether
- 18 A. No.

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2 A. No.

- BY MR. SUMMERS: 19

- 22 Q. So, Miller Buckfire performed no investigation into

- 25

would become due under the Swap agreements? 21

22 A. Yes.

MR. JURGENS: Objection to form.

BY MR. SUMMERS: 24

17 A. I don't know.

25 Q. And what is that understanding?

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- the forbearance agreement?
- 2 MR. JURGENS: Objection.
- 3 A. Well, the assumption in June of this year when we
- 4 began to negotiate with the Swap counterparties was
- 5 the termination payment was around four hundred
- 6 million dollars. The rise in rates since that time
- 7 and it's now almost August probably has reduced that
- 8 termination payment to around three hundred million
- 9 dollars or even lower.
- So, yes, the rise in rates has resulted in a reduction of the termination payment.
- 12 Q. And is that analysis of the reduction to the
- termination payment something that Miller Buckfire hasprepared?
- 15 MR. JURGENS: Objection.
- 16 A. Well, there is a procedure embodied in the collateral
- 17 agreement that lets you determine the termination
- 18 payment if one is to occur. We've simply analyzed the
- 19 net value of the assumed LIBOR payments and Swap
- 20 payments and come up with our own estimate.
- 21 BY MR. SUMMERS:
- 22 Q. And that analysis was performed by Mr. Marken?
- 23 A. That's right.
- 24 Q. If interest rates continue to rise, and the
- termination payment that would have to be made

- number two.
- 2 BY MR. SUMMERS:
- 3 Q. Mr. Buckfire, did Mr. Marken perform any analysis
- 4 related to the interest rates' effect on the Swaps
- 5 prior to the analysis he performed a few days ago?
- 6 A. No.
- 7 Q. At the June 4th meeting the Swap counterparties, were
- 8 there specific arguments that the City articulated to
- 9 the Swap counterparties concerning why it would be in
- 10 their interest to settle?
- 11 A. I made the general point to them several times that we
- were willing to litigate aggressively to protect the
- 13 City's access to cash. That any attempt by them to
- 14 exercise their rights and terminate our access to
- 15 gaming revenues would be vigorously rejected. We
- 16 would marshall every argument we could to protect the
- 17 City's cash flow and that we would not accept any
- 18 action by them as a fete accompli.
- 19 Q. Did you describe what claims you would litigate
- 20 aggressively to the Swap counterparties?
- 21 A. No.
- 22 Q. Did you make any assertions to the Swap counterparties
- concerning the validity of their liens at the June 4th
- 24 meeting?
- 25 A. No.

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Page 64

- 1 continues to decrease, that has the net effect of
- 2 reducing the value of the forbearance agreement to the
- 3 City?
- 4 MR. CULLEN: Objection. Foundation. Form.
- 5 BY MR. SUMMERS:
- 6 Q. Do you agree?
- 7 A. No.
- 8 Q. And why not?
- 9 A. I already testified to the three principal benefits
- that we attempted to achieve in this forbearance
- agreement. The ability to terminate the Swap at a
- 12 discount is only one of the elements of the
- 13 forbearance agreement and its value to the City.
- MR. SUMMERS: The reporter has said we have
- about five minutes left on the tape. Do we want to
- 16 take a break now and change that?
- MR. CULLEN: Seems sensible.
- 18 **MR. SUMMERS:** I think that makes sense.
- 19 **VIDEO TECHNICIAN:** The time is 10:53 a.m.
- This marks the end of tape number one. We are off the record.
- 22 (Recess taken at 10:53 a.m.)
- 23 (Back on the record at 11:05 a.m.)
- 24 VIDEO TECHNICIAN: We are back on the
- 25 record at 11:05 a.m. This marks the beginning of tape

- 1 Q. Was the potential of the City challenging the liens
- 2 held by the Swap counterparties ever a matter
- 3 discussed during the negotiation of the forbearance
- 4 agreement?
- 5 MR. CULLEN: Discussed between --
- 6 BY MR. SUMMERS:
- 7 Q. Discussed with the Swap counterparties.
- 8 A. Yes.
- 9 Q. When was that discussed?
- 10 A. It was a very hectic period. I did really almost
- 11 nothing between June 4th and the 11th but try to
- 12 negotiate this deal. I know at several points in my
- 13 conversations with the business people I let them know
- that if there were issues with the collateral, we would raise them if necessary to protect the City.
- 16 Q. Did you articulate what those issues might be?
- 17 A. No.
- 18 Q. What did you understand those issues to be?
- 19 A. Well, there were some concerns that the original
- 20 granting of the collateral was not appropriate which
- 21 would seem odd because in the collateral agreement
- there's a letter attached to the Michigan Gaming
- 23 Control Board saying that it was fine, but I was
- 24 trying to cut a deal and I was looking for any
- 25 leverage I had over the Swap counterparties to get

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- 1 them to a deal.
- 2 The reality is that if they were to
- 3 exercise their rights, we would have vigorously
- 4 litigated that and tried to get a stay of their
- 5 getting the cash and that was all I was concerned
- 6 about. I wasn't particularly concerned about the
- 7 merits of those claims.
- 8 Q. So, you never performed an analysis of the merits of
- 9 those claims?
- 10 A. No.
- 11 Q. Did the Swap counterparties have a reaction to your
- 12 assertion that you may aggressively litigate against
- 13 them?
- 14 A. Well, it got a little heated at one point and they
- said well, if you want to litigate, we'll respond
- aggressively as well, but let's try and avoid that
- 17 unnecessary expense and cut a deal which is what we
- 18 did.
- 19 Q. Did you assert any arguments or potential litigation
- 20 claims other than the issues surrounding the granting
- 21 of the liens in your negotiations with the Swap
- 22 counterparties?
- 23 A. No.
- 24 Q. Did you articulate to the Swap counterparties why in
- the City's view the liens may or may not be valid?

- 1 A. Yes.
- 2 Q. And when were those?
- 3 A. I believe there was one on June the 8th which I've
- 4 already testified to earlier and I believe we had
- 5 another one but I can't recall the exact date.
- 6 Q. Do you remember whether that other meeting was in June
- 7 or July?
- 8 A. No, they were all in June, prior to June 11th.
- 9 Q. Did you communicate with Mr. Orr between the June 4th
- Lo and June 8th meeting?
- 11 A. Yes.
- 12 Q. And what did you communicate?
- 13 A. The status of our negotiations.
- 14 Q. And what specifically did you report to him about the
- 15 negotiations?
- 16 A. What we had offered, what they had responded, what we
- 17 should do as our next move with respect to the Swap
- 18 counterparties.
- 19 Q. Between the June 4th and the June 8th meeting how
- 20 frequently were you in contact with Mr. Orr concerning
- the forbearance agreement negotiations?
- 22 A. Every day. It was a matter of life or death for the 23 City.
- 24 Q. Multiple times a day?
- 25 A. Some days probably.

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- 1 Q. And then between June 8th, the June 8th meeting and2 reaching an agreement sometime prior to June 11th, how
- 3 frequently were you in contact with Mr. Orr?
- 4 A. Probably every day.
- 5 Q. Now, you testified earlier that Ernst & Young has
- 6 performed an analysis of the City's cash flow without
- 7 access to the casino revenues. Is that analysis
- 8 something that's been posted to the data room?
- 9 A. I don't know, but if you took the company's
- projections even the ones on June 14th and simply
- 11 whited out the gaming revenues, you'll get the cash
- 12 flows. It's not hard to do.
- 13 Q. Miller Buckfire is in charge of what gets posted to
- 14 the data room, correct?
- 15 MR. CULLEN: Objection. Foundation. Form.
- 16 BY MR. SUMMERS:
- 17 Q. Miller Buckfire maintains the data room?
- 18 A. I believe so.
- 19 Q. So, who at Miller Buckfire would know whether the
- 20 Ernst & Young analysis without casino revenues has
- been posted to the data room?
- 22 A. Mr. Kyle Herman.
- 23 Q. If something has not been posted to the data room,
- 24 would the City be willing to provide that to us?
  - MR. CULLEN: Don't see any reason why not.

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1 A. Not directly, no.

- 2 Q. And did you consider asserting any other claims or
- 3 potential claims of the City to help you get leverage
- 4 in the negotiations with the Swap counterparties?
- 5 A. I'm not sure I understand that question.
- 6 Q. Other than the granting of the liens and the issues
- 7 surrounding them, did you consider asserting any other
- 8 types of claims in the negotiations to help you get
- 9 leverage with the Swap counterparties?
- 10 MR. CULLEN: Objection. Foundation. Form.
- 11 A. I was at all times just trying to make them understand 12 that the City would be as aggressive as possible to
- defend its access to gaming revenues including
- 14 litigation whatever that turned out to be.
- 15 BY MR. SUMMERS:
- 16 Q. You met with the Swap counterparties or at least
- 17 negotiations on June 11th, is that correct?
- 18 A. No, we reached a final agreement with them on the
- economic terms by June 11th.
- 20 Q. So, there was no meeting on June 11th?
- 21 A. Not that I recall but it's possible I'm mistaken. We 22 were very busy during that period.
- 23 Q. Were there any meetings with the Swap counterparties,
- 24 in-person meetings with the Swap counterparties other
- than the June 4th meeting?

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- 1 A. I would recommend it.
- BY MR. SUMMERS:
- 3 Q. Okav.
- 4 MR. SUMMERS: Let's mark that for follow-up
- after the deposition. 5
- BY MR. SUMMERS: 6
- Q. You testified that as of the last analysis your 7
- understanding is the estimated amount of the 8
- 9 termination payment that would be due is roughly three
- hundred million dollars, is that correct? 10
- 11 A. Well, it clearly moves around as the interest rate
- 12 curve moves around. I think the most recent number is
- somewhere reaching 275 and 300 million dollars. 13
- That's before the application of the applicable
- discount that we had provided for in the termination 15
- agreement. 16
- 17 Q. And that last analysis, when was that performed?
- 18 A. A few days ago.
- 19 Q. How does the City plan to get the cash necessary to
- make the termination payment? 20
- MR. CULLEN: Objection. Foundation. Form. 21
- BY MR. SUMMERS: 22
- 23 Q. Does the City have a plan at this point for how it
- will obtain the cash necessary to pay the termination 24
- 25 payment?

- nondisclosure agreements?
- 2 A. That's the universe I'm discussing, approximately 30 or more.
- 4 Q. So, everybody you've talked to signed?
- 5 A. No, some people didn't want to participate. I can't
- tell you how many we called. I can tell you how many
- we sent NDAs to which have been returned to us, it's
- 8 in excess of 30.
- 9 Q. Are some of the people or some of the potential
- sources of financing that Miller Buckfire have spoken
- 11 to said no, we're not interested?
- 12 A. Yes.
- 13 Q. And approximately how many have said no?
- 14 A. Hasn't been that many, maybe ten. Would your client
- 15 like one?
- 16 Q. And do you know who those ten entities are that have
- said they are not interested? 17
- 18 A. I do, yes.
- 19 Q. And who are they?
- 20 A. I'm not going to tell you that.
- 21 Q. On what basis?
- 22 A. It's commercially sensitive information.
- 23 MR. CULLEN: Counsel, maybe it will help,
- and I don't know whether you want this on the record 24
- or not, but the position we are going to take with 25

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- respect to this is that this is a competitive process 1
- and the best result in that process is achieved by us 2
- being able to negotiate with the individual parties 3
- who are out there, and not to litigate the negotiating 4
- strategy before we have something to bring back to the 5
- 6 court to approve.
- 7 So, we're not going to answer questions
- about individual parties, we're not going to answer 8
- 9 questions about the strategy of negotiating with those
- 10 parties and we're not at liberty to give out the
- information with respect to the people who responded 11
- to the NDAs because they understandably don't want to 12
- 13 be shopped, don't want to take up a lot of your time.
- We can fight this through a lot of objections and so 14
- forth, and if we want to fight about that at some 15
- later time, perfectly fine. 16
- You can ask about his general strategy on 17
- this, you can ask about the basis for his confidence 18
- 19 or nonconfidence in it. You can go through those
- 20 general items, but the actual strategy, the terms of
- arrangements with individual parties I'm not going to 21
- have him go into now. Hopefully by the time we get to 22
- 23 the hearing, we'll have an agreement that you will be
- 24
- - MR. SUMMERS: Let's go -- I think let's

MR. CULLEN: Objection, foundation, form, 1

- but you can address the question. 2
- A. Yes, the City has a plan. 3
- BY MR. SUMMERS: 4
- 5 Q. And what is that plan?
- 6 A. The City intends to secure a debtor in possession
- financing of sufficient proceeds to fund the 7
- termination payment as well as provide sufficient cash 8
- 9 for the City to execute on its reinvestment program
- during the bankruptcy. 10
- 11 Q. And what is -- what actions, if any, has the City
- taken toward obtaining debtor in possession financing? 12
- 13 A. We have contacted a large universe of potentially
- interested investors, many of whom have signed 14
- nondisclosure agreements, NDAs, pursuant to which they 15
- have received the request for proposal, the RFP which 16
- went out yesterday. 17
- 18 Q. And is Miller Buckfire leading the effort to obtain
- debtor in possession financing?
- 20 A. Yes.
- 21 Q. And when you say a large universe of potential
- investors, do you know approximately how many have 22
- 23 been talked to?
- 24 A. At the moment it's in excess of 30.
- 25 Q. And how many have -- how many have signed

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- 1 go -- move through the questions and see how we do.
- 2 MR. CULLEN: Okay.
- 3 MR. SUMMERS: I understand the City's
- 4 position on it.
- 5 MR. CULLEN: Okay.
- **6 BY MR. SUMMERS:**
- 7 Q. You said an RFP went out yesterday?
- 8 A. Correct.
- 9 Q. Approximately how many people was the RPF sent to
- 10 vesterday?
- 11 A. The 30 plus people who signed the NDA.
- 12 Q. How much debtor-in-possession financing does the City
- 13 hope to obtain?
- 14 A. Three hundred fifty million dollars, up to three
- 15 hundred fifty million dollars.
- 16 Q. And does the City have a goal on the interest rate?
- 17 A. The lowest possible interest rate.
- 18 Q. Does the RFP attempt to define what that lowest
- 19 possible interest rate is?
- 20 **A. No.**
- 21 Q. Does it define whether the interest rate needs to be
- 22 fixed or variable?
- 23 A. No.
- 24 Q. What covenants, if any, are included in the RFP as
- 25 being acceptable or not acceptable?

- 1 is submitting a proposal?
- 2 Q. Is the City offering art work as collateral?
- 3 A. I'm not going to discuss the terms of the term sheet, 4 sorry.
- 5 Q. Well, we kind of picked and choose what terms in the
- 6 RFP we are discussing and not discussing.
- 7 MR. CULLEN: We have in the attempt to
- 8 accommodate your desire for information and to
- 9 maintain control of the integrity of this process
- which we believe is best negotiated as a negotiation
- 11 and not a litigation.
- MR. SUMMERS: I guess I struggle with
- understanding why the collateral that's offered in the
- 14 RPF that's been sent out when we know the interest
- rate, the amount of the financing the debtor seeks,
- why that puts the City at a competitive disadvantage.
- MR. CULLEN: We didn't say the interest rate.
- 19 MR. SUMMERS: The lowest possible.
  - MR. CULLEN: This is the beginning of a
- 21 negotiation. It's the beginning of a negotiation that
- isn't at an end yet, that hasn't had any response to
- the RFPs yet, it's an initial offer, and that's what
- 24 it is, and he's discussing it as such and willing to
- 25 testify about it as such, but I'm not going to read

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20

- 1 A. I'm not going to discuss that. It's commercially
- 2 sensitive.
- 3 Q. How long of maturity on the DIP financing is the City
- 4 looking to obtain?
- 5 A. Through the pendency of the end of the case.
- 6 Q. And is the City offering a lien on casino revenues in
- 7 connection with the DIP financing?
- 8 A. In part.
- 9 Q. I assume the City does not expect to obtain unsecured
- 10 financing?
- 11 A. I would take it if it was offered.
- 12 Q. No doubt. What other collateral is the City offering
- 13 to secure the DIP financing loan?
- 14 A. I'm not going to answer that question.
- 15 Q. Does the RFP define what collateral would be available?
- 17 A. Yes, it does.
- 18 Q. And that's been sent out to potential investors?
- 19 A. Who have signed nondisclosure agreements.
- 20 Q. If somebody new came and said I would be interested in
- 21 providing DIP financing, you would have them sign an
- NDA and then provide them the RFP?
- 23 A. If they wanted to make an unsolicited proposal without
- 24 the benefit of the RPF, we would be happy to accept
- 25 it. Are you suggesting your client is interested in

- 1 the terms of the RFP in the newspaper and our bidders
- 2 are not going to read the terms of the RFP in the
- 3 newspaper because that would hamper the process and
- 4 hamper our ability to get best value.
- 5 MR. SUMMERS: But we already have in the
- 6 record that the casino revenues are part of the
- 7 collateral that's being offered, so, what's wrong with
- 8 finding out what the rest of the collateral that's
- 9 being offered?
- MR. CULLEN: Not going to argue with you,
- 11 Counsel. I'm telling you what the position is. I've
- 12 tried to be accommodating. It's as far as I am going
- 13 to go.
- 14 BY MR. SUMMERS
- 15 Q. Has the City had discussions with the State of
- 16 Michigan about providing financing?
- 17 A. I'm not going to discuss that.
- 18 Q. What is the City's view about what has to happen in
- order to be able to obtain debtor-in-possession
- 20 financing -- let me put a finer point.
- 21 Are there certain events that the City
- believes has to happen in the case for it to be able
- 23 to realistically obtain debtor-in-possession
- 24 financing?
- 25 A. Yes, there are events in the case.

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- 1 Q. And what is that deal?
- MR. CULLEN: Objection to the extent it 2
- calls for a legal conclusion. 3
- 4 A. Well, we have to find a willing lender, that's number
- one. Number two, we have to have a court order
- approving the form of the DIP financing, and, number 6
- three, we believe we need to have approval of the
- forbearance and termination agreements we get the 8
- benefit of the elimination of the collateral pledge
- and the benefit of the discount. 10
- 11 BY MR. SUMMERS:
- 12 Q. Do you need a determination on eligibility as well?
- 13 A. Probably as a condition to closing but not as a
- condition to getting a loan commitment.
- 15 Q. And what time line does the City hope to secure
- debtor-in-possession financing? 16
- 17 A. Well, it's a large group of potential lenders, and,
- therefore, we have requested preliminary indications
- of interest by September the 6th, next Friday. We 19
- want to determine who really has a serious interest 20
- and therefore encourage their ability to do due 21
- diligence in a rational way because they will all have 22
- 23 due diligence requirements.
- We simply can't handle all 30. If they all 24
- decide they want to put in proposals, we'll do the 25

- 1 A. Depends on how many proposals I get back.
- 2 Q. If you get 15 back, do you have a view of how long
- 3 it's likely to take?
- 4 A. We should be so lucky. I think that will take several
- weeks, probably two weeks to come up with a winning
- bid as it were. 6
- 7 Q. And then the intent would be to as quickly as possible
- present that to the bankruptcy court, is that correct?
- 9 A. Yes.
- 10 Q. And if the City obtains a debtor-in-possession
- 11 financing, what's the intended use of the financing?
- 12 MR. CULLEN: Asked and answered but you can
- address it again. 13
- 14 A. I've already answered it.
- 15 BY MR. SUMMERS:
- 16 Q. Why don't you go ahead, say it again.
- 17 A. We'll use proceeds to terminate the Swaps at the
- discount provided for in the forbearance agreement and
- the balance of the DIP loan will be retained by the 19
- 20 City as working capital and to support its
- reinvestment program. 21
- 22 Q. Are there any other intended uses to the DIP financing
- other than the two you just said?
- 24 A. Not that I'm aware of.
- 25 Q. And the amount of the casino revenues that are

- generated currently are is it correct that it's net
- the City currently is about 15 million dollars?
- MR. CULLEN: Objection. Foundation. Form. 3
- 4 A. Well, there's 175 million annually of projected casino
- gaming revenues. That's what the City has on its 5
- 6 income statement.
- MR. SUMMERS: Mark this as Deposition 7
- 8 Exhibit 4.
- 9 MARKED FOR IDENTIFICATION:
- 10 **DEPOSITION EXHIBIT 4**
- 11 11:31 a.m.
- 12 BY MR. SUMMERS:
- 13 Q. What's been marked as Deposition Exhibit 4 is a copy
- of the proposed order that the City has submitted with
- 15 the settlement motion, correct?
- 16 A. Well, I haven't seen it before you handed it to me but
- I'll so stipulate.
- 18 Q. Was the proposed order or the form of the proposed
- order something that was negotiated with the Swap 19
- 20 counterparties?
- MR. CULLEN: Objection. Foundation. 21
- 22 A. I believe so.
- 23 BY MR. SUMMERS:
- 24 Q. Did Miller Buckfire participate in the negotiation of
  - the proposed form of order?

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best we can, but I'm assuming a smaller number when 1

- they see the RFP will want to proceed to the second
- stage which is to propose actual terms in response to 3
- our RFP. The date for that I believe is September the 4
- 16th. 5
- 6 Q. Has a time line for the DIP financing because the view
- of what the time line should be for the DIP financing 7
- beyond the September 16th deadline? 8
- 9 A. Well, we will receive I hope on the 16th multiple
- serious indications of interest back by term sheets. 10
- At that point we will look at how many we have and 11
- we'll determine whether there's one that is so 12
- superior to the others that we'll negotiate with that 13
- party exclusively. 14
- 15 If we have a lot that are very competitive,
- we may decide to negotiate with several of them at the 16
- same time. 17
- So. I don't have a clear view at this time 18
- what date we'll actually select our lender, but it 19
- will clearly be something we'll focus on after the 20
- 16th of September. The goal will be to do it as soon 21 as possible. 22
- 23 Q. Based on your experience in other cases do you have a
- view as to what -- how long the selection of the
- lender is likely to take? 25

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- 1 A. No.
- 2 Q. Who participated in the negotiation of the proposed
- 3 form of order on behalf of the City?
- 4 MR. CULLEN: If you know.
- 5 A. Counsel from Jones Day.
- 6 BY MR. SUMMERS:
- 7 Q. Prior to today you've never looked at the proposed
- 8 order, is that correct?
- 9 A. Correct.
- 10 Q. Do you have a view as to the whether the proposed
- order is a -- the form of proposed order is an
- important term to the Swap counterparties?
- 13 MR. CULLEN: Objection. Foundation. Form.
- 14 A. I just told you I haven't seen it before you handed it
- 15 to me.
- 16 BY MR. SUMMERS:
- 17 Q. That's not what I asked.
- 18 A. Well, what did you ask?
- 19 Q. Do you have a view as to whether the form of the
- 20 proposed order is important to the Swap
- 21 counterparties?
- MR. CULLEN: Same objection.
- 23 A. No.
- 24 BY MR. SUMMERS:
- 25 Q. Have the Swap counterparties ever indicated to the

- MR. CULLEN: Objection. Foundation. Form.
- 2 Asks for a legal conclusion.
- 3 A. No.
- 4 BY MR. SUMMERS:
- 5 Q. Are you aware that on August 21 counsel for the City
- 6 suggested that the 2009 documents, quote, severed the
- 7 tie between the COPs and the Swaps?
- 8 A. No.
- 9 Q. What is your understanding of the effect of the
- 10 execution delivery of the collateral agreement in 2009
- on the Swaps?
- MR. CULLEN: Objection. Foundation.
- 13 A. Well, economically it eliminated the benefit of the
- 14 Swaps to the point of the City because it was a net
- 15 liability to the City at that point, but the amendment
- 16 allowed the bank to terminate if it went into being an
- 17 asset for the City.
- 18 So, it eliminated much of the benefit to
- the City of the original Swap agreements entered into in 2006.
- 21 BY MR. SUMMERS:
- 22 Q. And, so, in your view prior to the execution of the
- 23 2009 collateral agreement the Swap counterparties did
- 24 not have the right to terminate?
  - MR. CULLEN: Objection. Foundation. Form.

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- City that the form of the proposed order is important?
- 2 A. I don't know.
- 3 Q. If the court refuses to enter an order in the form
- 4 that was submitted, have the Swap counterparties ever
- 5 indicated to you that they would have the right to
- 6 terminate the forbearance agreement?
- 7 MR. CULLEN: Objection. Foundation. Form.
- 8 We've been through this, Counsel. He hasn't seen the
- 9 document.
- MR. SUMMERS: I'm asking what, if anything,
- 11 the Swap counterparties have said to him.
- MR. CULLEN: About this document.
- MR. SUMMERS: About this document.
- 14 A. I've never seen it before.
- 15 BY MR. SUMMERS:
- 16 Q. I know you've never seen it before. Have they ever
- 17 told you, have the Swap counterparties ever said to
- 18 you that the form of the proposed order is an
- important aspect of the settlement to them?
- 20 A. No.
- 21 Q. Do you have a view as to the effect, if any, of the
- documents that were executed in 2009, collateral
- 23 agreement and others, as to the effect that that had
- on the relationship, if any, between the COPs and the
- 25 Swap transaction?

- 1 A. I didn't say that.
- 2 BY MR. SUMMERS:
- 3 Q. Prior to the execution of the 2009 documents, in order
- 4 for the Swap counterparties to consent -- to
- 5 terminate, was the consent of the insurers required?
- 6 MR. CULLEN: Objection. Foundation. Form.
- 7 Calls for -- you're asking the witness to legally
- 8 resurrect dead documents here. I don't think it's
- 9 appropriate.
- 10 MR. SUMMERS: Well, he's testified that he
- 11 has a view that the 2009 amendments gave the Swap
- parties the right to terminate and I'm trying to
- 13 understand what the basis for that is.
- 14 A. If there isn't an event of default, they have the
- 15 right to terminate.
- 16 BY MR. SUMMERS:
- 17 Q. What's the basis for that view?
- 18 A. It's in the collateral agreement.
- 19 Q. And is that different than what existed before the
- 20 2009 documents were executed?
- 21 A. I don't know.
- 22 Q. Did you review the 2006 documents in connection with
- 23 your engagement with the City?
- 24 A. Only to understand the financial terms.
- 25 Q. And what financial terms were you seeking to

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- 1 understand?
- 2 A. The fixed rate, the terminal amount, the -- I'm sorry.
- 3 The notional amount of the Swaps, the fixed rate
- 4 pursuant to the Swap contract and the base rate
- 5 calculation.
- 6 Q. Go back to the negotiations that occurred in 2013.
- 7 Did you invite Syncora to participate in those
- 8 negotiations?
- 9 A. No.
- 10 Q. Why not?
- 11 A. They weren't a party to the collateral agreement.
- 12 Q. Did you consult with Mr. Orr as to whether Syncora
- 13 should be invited to the negotiations?
- 14 A. No.
- 15 Q. Did you invite Financial Guaranty Insurance Company to
- 16 participate in the negotiations concerning the
- 17 forbearance agreement?
- 18 A. No.
- 19 Q. Did you consult with Mr. Orr with respect to the
- 20 decision whether Financial Guaranty Insurance Company
- 21 should be invited to those negotiations?
- 22 A. No.
- 23 Q. So, you made that decision -- how did you come to the
- 24 decision not to invite -- we'll call it FGIC?
- 25 A. It never came up. They weren't a party to the

- 1 Q. And what was your advice?
- 2 A. My advice was that the discussion should be led by
- 3 Miller Buckfire as the City's investment banker
- 4 assisted by Jones Day, primary restructuring counsel
- 5 to the City and that and we should include the chief
- 6 financial officer of the City, Mr. Jack Martin, and
- 7 also to make sure the Swap counterparties understood
- 8 how seriously we were taking it, we invited the chief
- 9 deputy treasurer of the State of Michigan, Mr. Tom
- 10 Saxton.
- 11 Q. Did you ever advise Mr. Orr that you thought Syncora
- 12 should be a party to the negotiations?
- 13 A. No.
- 14 Q. Did Mr. Orr prior to receiving your advice express a
- view as to who should participate in the negotiations?
- 16 A. We had a short discussion about whether or not we
- 17 should include the state. It wasn't required, they're
- 18 not a party to it but we felt unbalanced because the
- 19 state's overall support for the restructuring was
- 20 important that including the chief deputy treasurer
- 21 would be a good idea, so we invited him.
- 22 Q. But he did not attend, is that correct?
- 23 A. He did.
- 24 Q. Oh, he did attend. Did you ever seek input from the
- 25 Swap counterparties as to who should be present at the

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- 2 Q. Did you invite US Bank to participate in the
- 3 negotiations concerning the forbearance agreement?
- 4 A. No.
- 5 Q. Why not?

agreement.

- 6 A. Not a party to the agreement.
- 7 Q. To the collateral agreement?
- 8 A. Correct.
- 9 Q. And to your knowledge no one else invited Syncora,
- 10 FGIC or US Bank to participate in the negotiations on
- 11 the forbearance agreement?
- 12 A. Correct.
- 13 Q. Did you and Mr. Orr ever discuss who should
- 14 participate in the negotiations?
- 15 A. Yes.
- 16 Q. And when did that discussion occur?
- 17 A. I can't recall the exact day. It was sometime in late
- 18 May when we recognized the seriousness of the
- 19 situation and the need to protect the City's access to
- 20 cash at all costs. It was then we began to formulate
- our negotiating position including who should attend
- 22 the first meeting.
- 23 Q. And did you provide Mr. Orr with advice as to who
- 24 should attend the first meeting?
- 25 A. Yes.

- 1 negotiations?
- 2 A. No.
- 3 Q. Did the Swap counterparties ever volunteer their view
- 4 as to whether there should be other parties involved
- 5 in the negotiations?
- 6 A. Not to me.
- 7 Q. Did they do so to someone else?
- 8 A. I don't know.
- 9 Q. Not to your knowledge?
- 10 A. Not to my knowledge.
- 11 Q. At any time during the negotiations in 2013 did the
- 12 Swap counterparties send a notice of an event of
- 13 default?
- 14 A. I don't recall if we ever received an official notice
- but we certainly were aware of the fact they could
- 16 send one at any time.
- 17 Q. And at any time during the negotiations in 2013 did
- 18 the Swap counterparties formally designate an early
- 19 termination date?
- 20 A. No.
- 21 Q. Did the Swap counterparties at any point propose,
- 22 formally propose to the City a structure that would
- 23 not involve an early termination of the Swaps?
- 24 MR. JURGENS: Objection.
- MR. CULLEN: Objection. Foundation. Form.

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BY MR. SUMMERS:

BY MR. SUMMERS:

to the nonfinancial terms of it.

out not before July 15th.

negotiations?

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- with the forbearance agreement that's ultimately been
- executed, have you reviewed or familiarized yourself
- 3 with what happened during the 2012 negotiations?
- 4 A. Yes.
- 5 Q. Who participated for the City in the negotiations with
- the Swap counterparties in 2012?
- 7 A. I believe it was Jack Martin, to some extent the prior
- CFO whose name is Chris Brown. Those negotiations
- were inconclusive.
- 10 Q. Was the City represented by counsel during the 2012
- negotiations?
- 12 A. I'm sure they were, but I can't tell you who it was.
- 13 Q. Did the City have a financial advisor in connection
- with the 2012 negotiations?
- 15 A. Not retained as far as I know.
- 16 Q. And do you know who participated in the 2012
- negotiations for the Swap counterparties?
- 18 A. No.
- 19 Q. And do you know who the counterparties' lawyers were in the 2012 negotiations?
- 21 A. No.
- 22 Q. Do you know how long the negotiations in 2012 lasted?
- 23 A. No.
- 24 Q. Do you know whether the service corporations
- participated in the 2012 negotiations?

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- a month to elapse between agreement on the financial
- terms and execution of the forbearance agreement?
- 3 A. No, it was a very, very active negotiation amongst the

1 A. Not after we began our discussions on June 4th, no.

3 Q. Now, you've indicated there was I guess an agreement

in principle on the terms of the forbearance agreement

-- is it fair to say there was an agreement at least

A. There was an economic understanding, yes.

10 Q. What happened after June 11th with respect to the

12 A. Well, the attorneys for the City and for the Swap

agreement. I was not directly involved in that

That took several weeks of very intensive

So, it took about a month to complete the

legal terms -- well, document the whole thing, was

negotiations for the agreement, so --

counterparties began to negotiate the forbearance

because it was primarily in fact solely with respect

work amongst the lawyers for all the parties to arrive

at an agreement that could be executed which it turned

Q. Other than attorneys working to document I guess the

there anything else that caused a month, approximately

on or before June 11th, is that correct?

MR. CULLEN: Objection. Foundation.

- parties to the arrive at the final document.
- 5 Q. Let's turn to the 2012 negotiations, turn to 2012. Is
- 6 it correct that in March 2012 the City suffered a
- ratings downgrade with respect to its general 7
- obligation bonds? 8
- 9 A. Well, that is a fact, yes.
- 10 Q. Okay. And that downgrade could have constituted an
- event of default under the Swap agreements at that
- point, correct? 12
- 13 A. Correct.
- 14 Q. As a result of the downgrade, did the City in 2012
- commence any negotiations with the Swap counterparties
- to resolve the potentially event of default? 16
- MR. CULLEN: Objection. Foundation. 17
- 18 A. I believe they did but we were not involved in it, we weren't retained to do so. 19
- BY MR. SUMMERS: 20
- 21 Q. So, Miller Buckfire had no involvement in any
- negotiations that happened in 2012?
- 23 A. That's correct, we were only engaged in July for a
- two-month period to do a financial review.
- 25 Q. Have you as part of your diligence and in connection

- 1 A. I don't know.
- 2 Q. And at the time you were engaged the second time, what
- was your understanding of the status of the
- negotiations with the Swap counterparties that had 4
- started in 2012? 5
- 6 A. My understanding was that they were inconclusive and
- that they were at the moment of our retention on
- January 8th in suspension that there were no 8
- 9 discussions ongoing.
- 10 Q. Do you know if the City had ever made a proposal to
- the Swap counterparties in connection with the 2012
- negotiations? 12
- 13 A. I don't know.
- 14 Q. Do you know if the Swap counterparties had ever made a
- 15 proposal to the City during the 2012 negotiations?
- 16 A. No, I testified to that earlier, they had proposed a
- standstill agreement which would require the City to I 17
- guess give up some rights or some litigation positions 18
- 19 in exchange for the Swap counterparties agreeing to
- 20 not exercise their remedies but that it could be
- terminated at any time. I believe that was their 21
- proposal. 22
- 23 Q. And to your knowledge is that the only proposal that the Swap counterparties made?
- 25 A. Yes.

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- 1 Q. Is that proposed standstill agreement a document
- 2 that's available in the data room?
- 3 A. I don't know.
- 4 Q. Is that a document the City would make available if
- 5 it's not in the data room?
- 6 MR. CULLEN: No reason why not.
- **7 BY MR. SUMMERS:**
- 8 Q. To your knowledge at no point in 2012 did the Swap
- 9 counterparties send a notice of an event of default to
- 10 the City?
- 11 MR. CULLEN: Objection. Asked and
- 12 answered.
- 13 A. Not to my knowledge.
- 14 BY MR. SUMMERS:
- 15 Q. During the June 2013 negotiations, if the Swap
- counterparties had sent a notice of termination to the
- 17 City, would the City have had any way to pay the
- 18 termination amount?
- 19 MR. CULLEN: Objection. Calls for
- 20 speculation, but you can address it.
- 21 A. Well, the City had no cash. And it would have
- 22 potentially been a four hundred million dollar claim
- would have had to be paid in order to retain access to
- 24 gaming revenues. I don't see how we could have done
- 25 that.

- 1 Q. And what is that understanding?
- 2 A. They were created for the purpose of the City
- 3 borrowing 1.4 billion dollars in 2005 and 2006 and
- 4 making a contributions of the like amount to the
- 5 pension funds.
- 6 Q. Do you understand the service corporations to be
- 7 controlled by the City?
- 8 A. Yes.
- 9 Q. And do you understand the service corporations to be
- 10 controlled by the emergency manager?
- 11 A. I assume that's the case but I don't know for a fact.
- 12 Q. And the service corporations are in fact parties to
- 13 the forbearance agreement, correct?
- 14 A. Yes, they are.
- 15 Q. Who acted on behalf of the service corporations in
- 16 connection with the forbearance agreement?
- 17 A. The City did.
- 18 Q. And by the City can you identify the individuals that
- you are referring to when you say the City?
- 20 A. Mr. Orr.
- 21 Q. To your knowledge did any members of the Board of
- 22 Directors of the service corporations consult with
- 23 Mr. Orr about the forbearance agreement?
- 24 A. I don't know.
- 25 Q. Did Mr. Orr -- let's ask it the other way. Did

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## 1 BY MR. SUMMERS:

- 2 Q. So, did you consider it likely that they would send a
- 3 termination notice rather than negotiate in light of
- 4 the City's lack of cash to pay the termination fee?
- 5 A. We weren't prepared to gamble with the survival of the6 City by taking that risk.
- ${\bf 7}~{\bf Q}.~{\bf And}$  can you explain why you viewed it as a gamble for
- 8 the City?
- 9 A. To assume the City would have continued access to
- 10 gaming revenues in the face of increasing levels of
- 11 default and assuming that the Swap counterparties
- would continue to forbear exercising their remedies
- and depending on their good will and intentions, when
- they have their own fiduciary duties would be an
- unacceptable risk. I so recommended to Mr. Orr that
- 16 we not take that risk.
- 17 Q. You're familiar with the Detroit General Retirement
- 18 System Service Corporation and the Detroit Police and
- 19 Fire Retirement System Service Corporation?
- 20 A. I know they exist.
- 21 Q. Do you have an understanding -- just for the record
- 22 I'll refer to them as the service corporations, do you
- 23 have an understanding what the service corporations
- 24 are?
- 25 A. Yes.

- Mr. Orr consult with any members of the Board of
- 2 Directors of the service corporations in connection
- 3 with the forbearance agreement?
- 4 A. I don't know.
- 5 Q. Did anyone at Miller Buckfire have any contact with
- 6 anyone, any -- any member of the Board of Directors of
- 7 the service corporations in connection with the
- 8 negotiations?
- 9 A. I don't think so.
- 10 Q. And do you know who presented the forbearance
- 11 agreement to the service corporations for execution?
- 12 A. No.
- 13 Q. Would Mr. Orr know that?
- 14 A. I don't know.
- 15 Q. Do you know who would know that?
- 16 A. I don't know.
- 17 Q. The person who signed the forbearance agreement on
- 18 behalf of the service corporations, a woman named
- 19 Cheryl Johnson, is that correct?
- 20 A. Yes.
- 21 Q. Do you know Miss Johnson?
- 22 A. No.
- 23 Q. Do you know what position Miss Johnson holds, if any,
- 24 on the service corporations?
- 25 A. Well, the signature page indicates that she's the

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- 1 president.
- 2 Q. You've never spoken to Miss Johnson about the
- 3 forbearance agreement?
- 4 A. No.
- 5 Q. Have you ever spoken with Portia Roberson about the
- 6 forbearance agreement?
- 7 A. No.
- 8 Q. Do you know Miss Roberson?
- 9 A. No.
- 10 Q. Has anyone from Miller Buckfire ever spoken with
- 11 Miss Roberson?
- 12 A. I don't know.
- 13 Q. Are you aware that the insurers contend that the Swap
- 14 agreements cannot be terminated without their consent?
- 15 A. Yes.
- 16 Q. And when did you first become aware of that
- 17 contention?
- 18 A. Well, last week in court I heard Mr. Hackney describe
- 19 those arguments to the judge.
- 20 Q. Have you taken any steps to evaluate whether the City
- 21 agrees with the insurer's construction of the
- 22 operative documents on this point?
- 23 A. No.
- 24 Q. Do you know whether the City agrees with the insurer's
- 25 interpretation of the operative documents on this

- right to control essentially all actions to be taken
- 2 by the Swap counterparties in connection with the Swap
- 3 agreements?
- 4 MR. CULLEN: Objection. Foundation. Form.
- 5 A. Yes, I am.
- 6 BY MR. SUMMERS:
- 7 Q. And when did you develop that awareness?
- 8 A. When I was in court last week listening to
- 9 Mr. Hackney's description of those issues to the
- 10 judge.
- 11 Q. And have you taken any steps to evaluate whether the
- 12 City concurs with the insurer's construction of the
- 13 documents on this point?
- 14 A. No.
- 15 Q. Are you aware the City states in its motion to approve
- the forbearance agreement that it is not required to
- 17 seek judicial approval under bankruptcy Rule 9019?
- 18 MR. CULLEN: Objection. Foundation. Form,
- 19 but you can address it.
- 20 A. I'm not aware --
- 21 BY MR. SUMMERS:
- 22 Q. I'm asking if you're aware.
- 23 A. I'm not aware.
- 24 Q. If the court does not approve the forbearance
- 25 agreement, will the City still consider the

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- 1 point?
- 2 A. I don't know. Hackney, H A C K N E Y. That's him.
- 3 MR. HACKNEY: Mr. Buckfire is looking out
- 4 for me.
- 5 **THE WITNESS:** Only where I can.
- 6 BY MR. SUMMERS:
- 7 Q. Do you agree that if the insurers can block a
- 8 termination, that this would be important for the City
- 9 to assess whether it is in danger -- whether it was in
- 10 danger in June 2013 of owing the termination payment?
- MR. CULLEN: Objection. Foundation. Form.A. I'm sorry. I don't understand the question.
- 13 BY MR. SUMMERS:
- 14 Q. If the insurers are correct that they contend they can
- block the termination, would that have been important
- to assess whether the City was in real danger in June
- 2013 of owing a termination payment under the Swaps?
- 18 MR. JURGENS: Objection to form.
- 19 A. The issue for the City primarily is maintaining
- 20 uninterrupted access to its gaming revenues. Any
- 21 litigation by any party which would threaten that
- 22 access would be a very serious problem for the City of
- 23 Detroit.
- 24 BY MR. SUMMERS:
- 25 Q. Are you aware that the insurers contend they have the

- 1 forbearance agreement a valid contract?
- MR. CULLEN: Objection. Asks for a legal
- 3 conclusion.
- 4 A. I can't answer that. It calls for a legal conclusion.
- 5 BY MR. SUMMERS:
- 6 Q. If the court doesn't approve the forbearance
- 7 agreement, will the City still attempt to perform
- 8 under the forbearance agreement?
- 9 MR. CULLEN: Objection. Calls for
- 10 speculation.
- 11 A. I can't answer that question. I don't understand it.
- 12 BY MR. SUMMERS:
- 13 Q. Have you ever discussed with Mr. Orr what the City
- will do with respect to the Swaps if the forbearance
- 15 agreement is not approved?
- 16 A. The financial consequences of not having the
- 17 forbearance agreement approved would be very dire for
- 18 the City of Detroit. We could no longer count on our
- 19 access to gaming revenues, we would no longer be able
- 20 to execute on the reinvestment plan which has been
- 21 described to the public and to the creditors on June
- 22 14th. We might be required to in fact reduce existing
- 23 City services in order to live within our cash
- 24 resources. I'm only identifying some of the concerns
  - 5 we would immediately have to review in order to come

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- up with a new plan.
- 2 Q. That presumes that the City would not continue to view
- 3 the forbearance agreement as binding?
- 4 A. I'm only speaking to the question of access to gaming
- 5 revenues. If the forbearance agreement is not
- 6 approved and we don't have access to gaming revenues,
- 7 the consequences to the City are extremely serious.
- 8 Q. In determining whether to enter into the settlement
- 9 agreement, did the City consider whether the casino
- 10 revenues constituted special revenues under the
- 11 bankruptcy code?
- MR. CULLEN: Objection. Calls for a legal
- 13 conclusion.
- MR. SUMMERS: It doesn't. I'm asking
- 15 whether the City considered it.
- 16 A. No.
- 17 BY MR. SUMMERS:
- 18 Q. So, you didn't consider it or you don't know?
- 19 A. I said we didn't consider it.
- 20 Q. In entering into the forbearance agreement, did the
- 21 City consider whether or not the automatic stay
- 22 applied to prevent the casino revenue from being
- 23 trapped under the collateral agreement?
- 24 A. Well, we hoped it would, but again it's pursuant to a
- 25 Swap agreement and there are special provisions in the

- creditor recoveries?
- 2 A. We've considered that, yes.
- 3 Q. And what is the City's view as to the impact of the
- 4 forbearance agreement on unsecured creditor
- 5 recoveries?
- 6 A. Well, the elimination of litigation risk, the
- 7 preservation of the City's ability to operate in the
- 8 ordinary course and reinvest in the City pursuant to
- 9 access to gaming revenues would provide the City the
- ability to enhance its overall credit and solvency
- which would lead in theory to a higher recovery for
- our unsecured creditors.
- 13 Q. If the court refuses to approve the forbearance
- 14 agreement, what is your view of the impact that will
- 15 have on unsecured creditors?
- 16 A. I think it will reduce their chance of recovery to a
- 17 very low number.
- 18 Q. And why do you think that?
- 19 A. Because the City will not be able to execute its
- 20 reinvestment plan, will not be able to emerge from
- 21 bankruptcy on the schedule that we have promised the
- 22 court. We would not be able to deliver the two
- 23 billion dollar limited recourse participation note to
- 24 our unsecured creditors.
- 25 Q. Why do you think you will not be able to do that?

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- 1 code that give Swap parties special rights.
- 2 Q. And, so, how was that consideration relevant to the
- 3 decision of the City to enter into the forbearance
- 4 agreement?
- 5 A. Well, having been involved in other situations where
- 6 we had Swaps and Swap counterparties, we are able to
- 7 take their collateral, even after a bankruptcy filing
- 8 was created, again it was an element of risk we were
- 9 not willing to accept on the City's behalf that the
- Swap counterparties even after a bankruptcy filing might be able to take advantage of those rights and
- 12 seize gaming revenues against their termination
- 12 Seize gaining revenues against their termination
- 13 amounts.
- 14 Q. In connection with the decision to enter into the
- 15 forbearance agreement, did the City consider whether
- the casino revenues are property of the estate?
- 17 MR. CULLEN: Objection. Calls for a legal
- 18 conclusion.
- 19 A. They are property of the City.
- 20 BY MR. SUMMERS:
- 21 Q. So, the City took the view when these negotiations
- that they are property of the estate, correct?
- 23 A. Yes.
- 24 Q. Has the City undertaken any analysis as to what impact
- 25 the forbearance agreement may have on unsecured

- 1 A. Our June 14th plan and proposal to creditors pursuant
- 2 to which we proposed a two billion dollar note be
- 3 given out to all of our unsecured creditors assumes
- 4 that the City is able to execute its reinvestment
- 5 program over the next ten years which assumes that we
- 6 have access to the cash flows embodied in that plan
- 7 including the gaming revenues.
- 8 Q. It's not -- it's access to the gaming revenues to
- 9 grant a lien on them again?
- 10 A. Not necessarily. But the point is if we don't have
- 11 the gaming revenues because the actions of the Swap
- 12 counterparties, we can't even start the reinvestment
- 13 plan.
- 14 Q. The City intends, correct me if I'm wrong, but I
- 15 thought that the City intends to enter into DIP
- 16 financing and grant a lien on the casino revenues as
- 17 the next step after approval of the forbearance
- 18 agreement?
- 19 MR. CULLEN: Objection. Foundation.
- 20 Form.
- 21 A. If we have no forbearance agreement and we have to
- 22 live with the current Swap termination rights and the
- 23 Swap counterparties were to terminate officially and
- require the City to pay three hundred million dollars to them, by action of the agreement they would seize

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- all of the gaming revenues until that claim has been
- fully satisfied. 2
- Now, simple math will tell you if we have 3
- 4 170 million of gaming revenues and we have a three
- hundred million dollar termination payment and we have 5
- 6 an implied interest rate on that termination payment
- it will probably take somewhere between two and three
- years to pay it off in full. 8
- 9 Q. That presumes that the lien held by the Swap
- counterparties against the casino revenues is a valid 10
- and enforceable lien, correct? 11
- 12 A. That's what the agreement specifies.
- 13 Q. Well --
- 14 A. The 2009 agreement specifies.
- 15 Q. Right, but --
- 16 A. That's the agreement the City is bound by if the
- forbearance agreement is not approved. 17
- 18 Q. Unless there's a litigation claim that exists that
- might invalidate the liens? 19
- 20 A. In which case who knows what the Swap counterparties
- 21 might do and what we might have access to in terms of
- gaming revenue. 22
- 23 Q. So, the legal analysis is important to informing --
- 24 A. Any risk the City is being asked to take that doesn't
- have access to gaming revenues is an unacceptable risk

- 1 A. Yes, by the end of October 2013.
- 2 Q. What is the City's intention with respect to analyzing
- the appraisal and making a determination as to the art
- 4 work once it receives the appraisal?
- MR. CULLEN: Objection. Foundation. Form. 5
- 6 A. I can't even speculate as to what we'll do until we
- have some facts as to what value we're dealing with. 7
- 8 That's why they were retained.
- 9 BY MR. SUMMERS:
- 10 Q. Has the City considered selling or leasing Belle Isle?
- 11 A. Not to my knowledge.
- 12 Q. Has the City looked into possible sources of funding
- from the State of Michigan?
- 14 A. I'm not going to discuss that.
- 15 Q. Has the City looked into possible sources of funding
- from the federal government?
- 17 A. I'm not going to discuss that either.
- 18 Q. On what basis?
- 19 A. Commercially sensitive information.
- MR. SUMMERS: I'm going to propose we take 20
- maybe -- why don't we stop the tape for a minute. 21
- **VIDEO TECHNICIAN:** The time is 12:18 p.m. 22
- 23 we are off the record.
- (Recess taken at 12:18 p.m.) 24
- (Back on the record at 1:21 p.m.) 25

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- from the point of view of the City's ability to
- rehabilitate itself.
- 3 Q. Have you evaluated noncore assets as a source of funds
- for the City? 4
- MR. CULLEN: Objection. Foundation. Form. 5
- 6 A. Yes.
- BY MR. SUMMERS: 7
- 8 Q. And what evaluation have you performed?
- 9 A. As we've identified in the June 14th plan we did
- identify for the benefit of the public and the 10
- creditors all potential noncore assets that might have 11
- value that could be used pursuant to the plan of 12
- adjustment. 13
- 14 Q. And on August 5th you announced the City had hired
- Christie's to appraise the collection at the Detroit
- Institute of Art, correct? 16
- 17 A. I didn't announce that.
- 18 Q. The City announced it.
- 19 A. The City announced it.
- 20 Q. That they hired Christie's, correct? Do you have an
- understanding of the approximate value of the City's 21
- art collection? 22

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- 23 A. No.
- 24 Q. Do you have an understanding as to when the City
- expects to receive the appraisal from Christie's?

- VIDEO TECHNICIAN: We are back on the 1
- record at 1:21 p.m. This marks the beginning of tape 2
- 3 number three.
- **EXAMINATION** 4
- 5 BY MR. HACKNEY:
- 6 Q. Mr. Buckfire, good afternoon. My name is Steve
- Hackney. I'm an attorney at Kirkland & Ellis, and I
- 9 Guaranty. Nice to meet you.
- 11 Q. I think we had a brief conversation which you
- suggested there might have been something you'd like 12
- 13 to correct with respect to a name from the morning's
- 15 A. Yes, thank you, Mr. Hackney. I incorrectly identified
- the attorney from Cadwalader who was present at the 16
- June 4th meeting. His correct name is Larry 17
- Stromfeld, STROMFELD. That's his correct name 18
- and that's who attended the meeting.
- 20 Q. If you think of any other corrections, don't hesitate
- to stop me and let me know and we'll give you an
- opportunity to make them. 22
- 23 A. Thank you.
  - my intention to re-ask you all the questions that were

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represent Syncora Capital Assurance and Syncora

- 14 testimony.

- 24 Q. So, I've been listening to your testimony. It's not

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- asked today. I am just here principally to follow up
- on certain items and ask about certain other areas
- that may be germane to Syncora. 3
- 4 So, as I understood your testimony, you
- were the lead negotiator for the City when it came to
- negotiating the business deal, is that correct? 6
- 7 A. Yes.
- 8 Q. Other people were going to paper the business deal in
- terms of the legal terms that would embody it,
- correct? 10
- 11 A. Yes.
- 12 Q. Let me ask you a question. The kickoff of the
- negotiations that led to the forbearance agreement I
- understood you to say began on June 4th, correct?
- 15 A. Yes.
- 16 Q. Who called that meeting?
- 17 A. Counsel to Jones Day called counsel for BAML and
- invited them to the meeting.
- 19 Q. Fair to say that the meeting was held at the behest of
- the City of Detroit? 20
- 21 A. Yes.
- 22 Q. Did you take legal advice, you personally as the lead
- negotiator for the City, did you take legal advice
- from Jones Day in advance of the June 4 meeting? 24
- 25 A. Yes.

- 1 are negotiating?
- 2 A. Yes.
- 3 Q. You also have to have at least some understanding of
- the legal framework in order to negotiate effectively,
- correct?
- 6 A. Yes.
- 7 Q. You don't have to go to law school, right, but you do
- have to understand some of the ins and outs of the
- various legal documents that you're negotiating over,
- 10 correct?
- 11 A. As well as any layman can be expected to do so.
- 12 Q. Now, I'd like to get a level set as to where you were
- on June 4th, 2013 as you're going into this meeting
- 14 with BAML.
- 15 A. And UBS.
- 16 Q. And UBS. So, they were there too?
- 17 A. Yes.
- 18 Q. Okay. I want to make sure I have a level set under
- the operating assumptions that you had in your mind as 19
- you were going into the meeting to negotiate with the 20
- Swap counterparties, okay? 21
- 22 One of your operating assumptions was that
- 23 there were termination events existing under the
- Swaps, correct? 24
- 25 A. There were events of default existing under the Swaps,

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- 1 Q. Would you disclose to me the legal advice you obtained from them?
- MR. CULLEN: I'll instruct him not to 3
- answer. 4
- MR. HACKNEY: So, if I ask questions about 5
- 6 the legal advice you had been given about the COPs
- Swap structure or various parties' rights thereunder, 7
- you would instruct the witness not to answer those 8
- 9 questions?
- MR. CULLEN: Right. 10
- MR. HACKNEY: And I take it, Mr. Cullen, 11
- that instruction would remain true both from -- at any 12
- time? 13
- MR. CULLEN: Right. 14
- MR. HACKNEY: Not just with respect to the 15
- June 4 meeting? 16
- MR. CULLEN: Precisely. 17
- BY MR. HACKNEY: 18
- 19 Q. Okay. Let me ask you, Mr. Buckfire, I'm going to
- speculate, perhaps not wildly, that you've negotiated
- a few deals in your lifetime. 21
- 22 A. Yes.
- 23 Q. Isn't it fair to say as a negotiator, you have to have
- an understanding of the financial needs and desires of
- your client as well as the counterparty with whom you 25

- 1 the collateral agreement.
- 2 Q. Okay. So, let's take a step back and let me be more
- 3 precise.
- 4 A. Okay.
- 5 Q. So, there is a Swap agreement that the Swap
- counterparties are parties to with the service
- corporations?
- 8 A. Correct.
- 9 Q. You are aware of that?
- 10 A. Iam.
- 11 Q. You are also aware that there is a collateral
- agreement that is between among other parties the
- City, the service corporations and the Swap 13
- 14 counterparties, correct?
- 15 A. Yes.
- 16 Q. Now, at the time you're going into the June 4 meeting,
- one of your operating assumptions was that there were 17
- termination events under the Swap that would give the 18
- 19 Swap counterparties the right to terminate?
- 20 MR. CULLEN: Objection. Foundation. I
- think he said default events. 21
- MR. HACKNEY: He said default events under 22
- 23 the collateral agreement. I'm trying to be precise
- 24
- 25 A. No, I was focused on the cash issue that would be at

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- risk under the collateral agreement.
- BY MR. HACKNEY: 2
- 3 Q. And let me tie it up a little bit to see if this jogs
- your memory. The collateral agreement certainly
- relates to the Swaps that was entered into in 2009, 5
- correct? 6
- 7 A. Correct.
- Q. The collateral agreement cash trap arguably slams shut 8
- upon the occurrence of termination events or events of
- default under the Swap, is that your understanding? 10
- MR. CULLEN: Objection. Foundation. Form. 11
- 12 You can address the question if you understand it.
- 13 A. I don't understand the question. I'm sorry.
- BY MR. HACKNEY: 14
- 15 Q. Okay.
- 16 A. Want to try again.
- 17 Q. Did you understand that the collateral agreement and
- the cash trapping were securitizing the City's 18
- obligations to the service corporations and the 19
- service corporations' obligations to the Swap 20
- counterparties under the Swap? 21
- 22 A. No.
- 23 Q. Did you understand that the collateral agreement what
- it was ultimately securing was the termination payment 24
- that might be made under the Swaps?

- 1 Q. If they chose to do so.
- 2 A. Correct.
- 3 Q. And you also -- let me make sure I get this right.
- You also believed that they would be able to declare
- termination event and potentially be paid four hundred
- million dollars, correct?
- 7 A. Yes.
- 8 Q. And that was also one of your operating assumptions as
- you're going into the negotiation, correct?
- 10 A. Yes.
- 11 Q. And your understanding that they could do so was that
- they could do so unilaterally, correct?
- 13 A. Correct.
- 14 Q. And your understanding with both with respect to
- 15 declaring termination of the Swaps and getting a
- termination payment and trapping cash was that there 16
- was no other party that could direct their actions, 17
- correct?
- 19 A. That's correct.
- 20 Q. And your understanding of these operating assumptions
- remain consistent between June 4 and June 11 when you
- struck the agreement in principle, correct?
- 23 A. Correct.
- 24 Q. And in fact it remained consistent for you all the way
- through the execution on July 15th of the forbearance

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- 1 agreement, correct?
  - 2 A. Correct.
  - 3 Q. And the forbearance agreement itself did not
  - materially change the business terms of the deal that
  - you had struck on June 11th, correct? 5
  - 6 A. No, except for the small negotiation we had around the
  - date of the first option. It was the only material
  - business term that changed.
  - 9 Q. Okay. So, there was some changes of timing in terms
  - of when the percentages stepped up? 10
  - 11 A. Yes, because the agreement took a long time to
  - negotiate. We had originally assumed we would 12
  - complete a forbearance in June. It took until July so 13
  - we asked for and were granted an additional month on 14
  - 15 the first option payment.
  - 16 Q. Fair point. Thank you for that correction. Other
  - than that change to what I'll describe as the business 17
  - terms that you negotiated on June 11th, there were no 18
  - 19 other material changes to the deal that you struck,
  - correct? 20
  - 21 A. No.
  - 22 Q. It was just legal beagles doing what they do, correct?
  - 23 A. I would never call them legal beagles, but yes, the
  - 24 lawyers were doing what they were supposed to do.
  - 25 Q. Okay. All right. Now, I want to clarify at the June

MR. CULLEN: Objection. Foundation. Form. 1

- 2 A. No.
- BY MR. HACKNEY: 3
- 4 Q. Did you believe that the collateral agreement had
- created like a new obligation by the City to pay the 5
- Swap counterparties?
- 7 A. It created a collateralized obligation to pay the Swap counterparties. 8
- 9 Q. Okay. So, going back to the June 4 meeting, let me
- put it in vernacular that I hope is more correct about 10
- what you were assuming. Okay? 11
- You were assuming that there had been 12
- events of default under the collateral agreement that 13
- would allow the Swap counterparties to trap cash, 14
- correct? 15
- 16 A. I wasn't assuming anything. I knew there were two
- events of default.
- 18 Q. Let me --
- 19 A. But they had not been asserted by the Swap counterparties but they existed.
- 21 Q. Let me restate it. As of June 4 you knew that there were events of default under the collateral agreement
- 23 that would allow the Swap counterparties to trap cash,
- fair statement?
- 25 A. If they chose to do so, yes.

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- 4 meeting other than saying that the City would
- vigorously litigate attempts to trap cash, you did not
- express the City's views on the merits of that 3
- 4 litigation, correct?
- 5 A. Correct.
- 6 Q. You just said we're going to fight like hell to stop
- you from trapping cash or words to that effect?
- 8 A. That's correct.
- 9 Q. And you didn't say by the way here's why we are going
- to win because we have this great argument and you're
- going to lose, right? 11
- 12 A. I never said that.
- 13 Q. Never said words to that effect, correct?
- 14 A. No.
- 15 Q. Never attempted to argue the merits of why the Swap
- counterparties wouldn't be able to trap cash, fair
- statement? 17
- 18 A. Correct.
- 19 Q. And no one else on the City side did either, correct?
- MR. JURGENS: Objection to form. 20
- 21 A. Not to my recollection.
- BY MR. HACKNEY: 22
- 23 Q. And you never attempted to argue the merits of the
- City's case to the Swap counterparties at any time 24
- between June 4 and June 11 when you reached the

- spent either on the phone with a Swap counterparty
- principal or lawyer or whomever you were dealing with 2
- this or in a meeting with them talking turkey about
- the deal?
- 5 A. Oh, hours.
- 6 Q. Okay. So, the first one was an hour and a half on
- June 4.
- 8 A. Introductory meeting.
- 9 Q. Okay. Let me go -- I'll go by meetings. Okay. How
- long was June 8?
- 11 A. That was about three hours.
- 12 Q. Okay. That was a three-hour negotiation?
- 13 A. Yeah.
- 14 Q. And did you meet again on June 11th?
- 15 A. I think we did.
- 16 Q. Okay.
- 17 A. For perhaps two hours.
- 18 Q. So, June 11 two hours. And did you do any negotiating
- over the phone in between June 4 and June 8 or June 8
- and June 11? 20
- 21 A. Yes.
- 22 Q. And can you estimate the amount of time on the phone?
- 23 A. I can't. We were on the phone a lot.
- 24 Q. Okay. You know, I have six-and-a-half hours of
- in-person negotiation. Can you ballpark it in

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- agreement in principle, correct?
- 2 A. Correct.
- 3 Q. And you never witnessed anyone else do so on behalf of
- the City either, correct?
- 5 A. Not that I recall.
- 6 Q. You said that the June 4 meeting was about an hour and
- a half long, is that right?
- 8 A. Approximately.
- 9 Q. How much additional time did you spend in actual
- negotiation with the Swap counterparties between the 10
- end of that June 4 meeting and the reaching agreement
- in principle on June 11? 12
- 13 A. It's hard to put an hour on that. I only can tell you
- that from the 4th until the 11th it was my exclusive
- focus because it was a do-or-die issue for the City we
- knew we had to get an agreement with them by the 11th 16
- otherwise the consequences would be unbearable. 17
- So, I would have to say that for my team 18
- and myself it was a 24-hour dedication and I think for 19
- 20 the banks as well on their side it was probably equally intense. 21
- 22 Q. Absolutely understand that can understand that there
- 23 was a lot of work going on behind the scenes and in
- anticipation of meetings, so on and so forth, but my question is driving on, how much time you actually 25

- reference to that, were you doing more than that on
- the phone?
- 3 A. It was probably an equal amount.
- 4 Q. Okay.
- 5 A. But that was just the negotiations that I was involved
- in. I'm sure that counsel was having separate
- conversations on their issues. 7
- 8 Q. Yeah, and I'm not trying to address the -- any
- 9 wrangling about the legal terms that I understand was
- not in your bailiwick. You were the guy cutting the 10
- business deal, correct? 11
- 12 A. Right.
- 13 Q. Now, at the time of the June 4 meeting you were aware
- that a bankruptcy filing for the City of Detroit was
- at least a possibility, correct? 15
- 16 A. Yes.
- 17 Q. Had you reached the view at that time that it was a
- likelihood?
- 19 A. It was a possibility.
- 20 Q. But you can't say more than that that it was a
- 21 likelihood?
- 22 A. No.
- 23 Q. As of June 4?
- 24 A. Correct.
- 25 Q. And you also understood that the automatic stay is

24

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- part of any bankruptcy proceeding as a restructuring
- professional, isn't that correct?

## 3 A. Correct.

- 4 Q. And if I ask you at the time -- well, let me ask a
- general question. I'm not asking you to disclose the
- subject of communication -- the communications 6
- themselves, but I want to ask whether you had taken
- legal advice on the subject of the automatic stay. 8
- Don't tell me what the legal advice was.
- Had you taken legal advice on the subject 10
- of the automatic stay at any time between June 4 and 11
- 12 June 11?
- MR. CULLEN: You can answer that. 13
- 14 A. Yes, I did.
- 15 BY MR. HACKNEY:
- 16 Q. So, you had taken legal advice from Jones Day, is that
- correct? 17
- 18 A. Correct.
- 19 Q. But if I ask you what the advice was, you'll follow
- your counsel's instruction and not answer, correct?
- 21 A. Correct.
- 22 Q. You were asked questions about interest rates and
- LIBOR and the guestions I think focused on a gentleman
- at your firm who has done some analysis whose name I 24

4 Q. I have a broader question which is at any time prior

9 Q. Did anyone study any LIBOR curves prior to June 11?

rates were likely to do in the future?

to June 11th did you or anyone else at Miller Buckfire

to your knowledge perform an analysis of what interest

can't recall ---25

1 A. Mr. Marken.

2 Q. Mr. Marken.

8 A. No.

3 A. MARKEN.

10 A. I don't recall.

12 A. I did not.

11 Q. You certainly didn't?

- 1 A. I don't know.
- 2 Q. Is it a you definitely don't recall one being executed
- 3 but you don't know whether someone else might have or
- you just can't remember?
- 5 A. I just don't remember.
- 6 Q. You were asked a lot of questions about the service
- corporations. I think we established that you don't
- know their directors and haven't met them, but I want 8
- to make a point clear about the negotiations which is
- you never engaged in arm's length negotiations with 10
- 11 the service corporations, correct?
- 12 A. Correct.
- 13 Q. And you never witnessed anyone else do so either,
- 14 correct?
- 15 A. Correct.
- 16 Q. And it's your understanding that Mr. Orr directed the
- service corporations to execute the agreement and they
- 18 did, correct?
- 19 A. Correct.
- 20 Q. Now, you referenced a standstill agreement that was
- something that had been proposed by the Swap
- counterparties prior to June 4, 2013. 22
- 23 Do you recall that testimony?
- 24 A. I do.
- 25 Q. Your understanding of the standstill agreement, I

- understand we are going to get it but we don't have it
- today so I have to tell you what I understand from
- your testimony. 3
- Your understanding of it was that it 4
- allowed the cash to flow out of the -- it allowed the 5
- 6 casino revenues to flow in exchange for the City
- 7 agreeing to waive arguments about the invalidity of
- the Swaps but was terminable at any time?
- 9 A. By the Swap counterparties.
- 10 Q. By the Swap counterparties, correct?
- 11 A. Correct.
- 12 Q. And that was unacceptable because that meant at any
- 13 time they could change their mind and trap the cash,
- 14 correct?
- 15 A. By those terms, yes.
- 16 Q. Now, under the forbearance agreement I understand that
- you're not an attorney but you are a sophisticated 17
- businessman who deals with legal documents on a 18
- 19 regular basis, true statement?
- 20 A. Regrettably.
- 21 Q. More than he wants to? But under the forbearance
- agreement isn't it true that your understanding is 22
- 23 that the City has agreed during the forbearance period
- that it won't seek to declare the Swaps invalid, 24
- 25 correct?

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execution date. 17 As of the execution date of the forbearance 18

- agreement, had you or anyone else at Miller Buckfire 19 20 undertaken an assessment of what interest rates were

13 Q. Okay. When you testified about Mr. Marken, you

testified about something I think he had done a couple

days ago and we're in August. So, I'm going to ask

the same question now about July 15th which is the

- likely to do? 21
- 22 A. No.

15

16

- 23 Q. Prior to engaging in these negotiations between June 4
- and June 11, did the City and the Swap counterparties
- to your knowledge execute a nondisclosure agreement? 25

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- 1 A. Correct.
- 2 Q. And during the forbearance period the Swap
- 3 counterparties are allowing the cash to flow through
- 4 the collateral account, right?
- 5 A. Yes.
- 6 Q. So, they waive their argument to trap the cash in
- 7 exchange for other things that they got, correct?
- 8 A. Correct.
- 9 Q. Now -- so, there are other elements of the forbearance
- 10 agreement, I understand that including the discount
- and so on and so forth, but at least these two
- 12 elements bear some similarity to elements that were in
- 13 the standstill agreement, right?
- 14 A. Yes.
- 15 Q. The big difference is that the standstill agreement
- which was terminable solely by the Swap counterparties
- is different from the forbearance agreement because
- 18 the forbearance agreement creates a window of time for
- 19 the City to evaluate what it wants to do, correct?
- 20 **MR. CULLEN:** Objection. Foundation. Form.
- You can answer if you can unpack it.
- 22 A. Would you -- would you mind asking me again.
- 23 BY MR. HACKNEY:
- Q. I don't mind at all. One of the big differences aboutthe forbearance agreement that makes it acceptable to

- something, you would undertake some efforts to find
- 2 out what had transpired while you were gone, correct?
- 3 A. Correct.
- 4 Q. Kind of catch up on the state of play?
- 5 A. Yes.
- 6 Q. Isn't it true that between March 12th of -- between
- 7 March of 2012 and June 4th, 2013, the Swap
- 8 counterparties had never terminated the Swaps,
- 9 correct?
- 10 A. That's true.
- 11 Q. Despite the fact that in your view they had the right
- 12 to do so, right?
- 13 A. That's correct.
- 14 Q. And during that entire time period which is 14 months
- 15 they had never demanded that cash be trapped, correct?
- 16 A. No, they hadn't.
- 17 Q. And your understanding of the state of play as you
- 18 came into the negotiations on June 4 was that the
- 19 prior negotiations were dormant and had been
- 20 unproductive, correct?
- 21 A. True, but recall that the Swap counterparties were
- 22 through the various channels letting the City know
- 23 they were getting increasingly impatient. Their
- 24 impatience was not permanent. That we had had other
- 25 events of default that were causing them increasing

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- 1 you in comparison to the standstill agreement is the
- 2 forbearance agreement is not terminable at any time by
- 3 the Swap counterparties, correct?
- 4 A. It's one element, yes.
- 5 Q. Did you ever see whether you could attempt to cut a
- 6 more limited deal with the Swap counterparties that
- 7 was along the lines of the standstill agreement but
- 8 which simply extended a period of time in which the
- 9 City could have some assurance that the agreement
- 10 wouldn't be terminated?
- 11 A. We considered all possibilities, but the proposal we
- made to the banks on the 4th was the one that we made
- because it was the one that was in the best interest
- 14 of the City.
- 15 Q. You never proposed what I'll call a smaller deal that
- would have attempted to maintain the status quo for
- 17 some period of time without trying to achieve a
- 18 potential termination of a Swap at a discount so on
- and so forth, true statement?
- 20 A. True.
- 21 Q. Now, I know that you weren't engaged with the City at
- every time between March 2012 and today. I know your
- retention was 60 days in 2012?
- 24 A. It was very limited scope.
- 25 Q. I take it that when you would re-engage with

- concern and they really wanted to sit down with us as soon as possible to cut a deal.
- 3 Q. Okay. So, that's an important thing that --
- 4 A. Which I did testify to in the morning.
- 5 Q. I may have just missed it. I heard you say that in
- 6 the meetings that they expressed their wearing
- 7 thinness of their patience.
- 8 A. Yes.
- 9 Q. I didn't understand that they had -- that they had
- 10 expressed that prior to June 4.
- 11 A. Yes.
- 12 Q. So, I may have misheard. If I did, I apologize.
- Can you tell me more about what precisely
- 14 you understood prior to when you set up the June 4
- meeting you're downloading information from people
- about what these Swap counterparties are saying to the
- 17 City, what download are you getting?
- 18 A. We were re-engaged on January the 8th. Of course we
- 19 did go back and bring ourselves up to speed on all the
- 20 relevant issues including the state of play on the
- 21 Swap termination issue.
- We heard from people in the City, we heard
- 23 from counsel, we heard from others that they were
- 24 unhappy with the fact there was no deal. They really
- 25 wanted to sit down with us and discuss something, and

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- 1 it was a very calculated risk on our part to hold them
- 2 off until we really knew what our true financial
- 3 position was, and, therefore, and particularly after
- 4 Mr. Orr became the emergency manager in March which
- 5 was another event of default, we recognized we didn't
- 6 have a lot of time to engage with them.
- 7 We asked them indirectly through counsel to
- 8 be patient, that we recognize we would get to them
- 9 soon, but we didn't want to proceed on a piecemeal
- 10 basis with our creditors. We needed to understand the
- 11 true financial of the City before we decided what to
- 12 do
- 13 Q. Understood. That's very helpful. So, let me try and
- 14 summarize it which is when you re-engaged in January
- of 2013, you were made aware of a -- of the general
- 16 desire of the Swap counterparties to for lack of a
- 17 better term figure out what the City and the Swap
- 18 counterparties were going to do about the Swap,
- 19 correct?
- 20 A. Yes.
- 21 Q. And you then held them off between that time and June
- 4 as you tried to buy time for Ernst & Young to get
- its arms around the financial position of the City,
- 24 correct?
- 25 A. Yes, and our other advisors.

- 1 A. And that was the first time that the public and the
- 2 capital markets really became aware of the true
- 3 financial condition of Detroit.
- 4 Q. So, in April Mr. Orr made a disclosure that basically
- 5 said if I could summarize that things are not well in
- 6 Detroit, correct?
- 7 A. That's accurate.
- 8 Q. But despite that disclosure and subsequent to the
- 9 report in April and May, Swap counterparties didn't
- 10 demand cash be trapped, correct?
- 11 A. Correct.
- 12 Q. They didn't terminate the Swap, correct?
- 13 A. Correct.
- 14 Q. After June 11, after you've cut the business deal and
- 15 here come the lawyers to write it down, fair to say
- that you're on the sidelines now as the lawyers work
- out the legal language, but you're still monitoring
- 18 the course of the legal negotiations given the
- importance of what's at stake?
- 20 MR. CULLEN: Objection. Foundation. Form.
- 21 You can address it.
- 22 A. I was generally aware of what was going on.
  - BY MR. HACKNEY:
- 24 Q. I'm trying to get on the idea that you're not on the
- 25 phone with all these lawyers like directly

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23

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- 1 Q. And your other advisors, absolutely. And it was only
- after you had gotten that analysis done that you felt
- 3 you were now ready to initiate a meeting with the Swap
- 4 counterparties to speak meaningfully about what should
- 5 be done with the Swap?
- 6 A. In the context of an overall recommendation to Mr. Orr 7 about how to protect the City and its liquidity.
- 8 Q. And so during that time period which was from January
- 9 of 2013 to June of 2013, despite these growing signs
- of impatience by the Swap counterparties, they still
- of impatience by the Swap counterparties, they still
- 11 didn't trap cash, did they?
- 12 A. They were being paid in the ordinary course. There
- was no economic consequence that they had to worryabout. They didn't know the financial condition of
- 1= the City. There were no accommission of the state of the
- 15 the City. There was no economic reason for them to do
- anything, but clearly as the condition of the City
- 17 became more desperate and everyone became more aware
- of it, the risk they would do something became
- 19 greater.
- 20 Q. I see. So, it was the disclosure of information by
- 21 Mr. Orr on June 14th, was that a factor that drove you
- 22 to negotiate in advance of that?
- 23 A. No. Recall that his earlier disclosure was I believe
- 24 in April.
- 25 Q. Oh, that's right.

- participating and listening to the negotiations of the
- 2 forbearance agreement itself but you're keeping tabs
- 3 on how it's progressing and when it's hoped to be
- 4 executed, correct?
- 5 A. Correct.
- 6 Q. Put another way, you are aware of the legal
- 7 negotiation process as it goes along even though
- 8 you're not personally involved in it, correct?
- 9 A. Correct.
- 10 Q. And that's because this was such an important
- 11 agreement that you as an important advisor to the City
- 12 needed to be up to speed on what was going on with the
- 13 forbearance agreement?
- 14 A. Correct, but recall that on June 11th the Swap
- 15 counterparties did issue a letter to US Bank
- authorizing them to release the tranche of cash due to
- us on June 15th and therefore we knew we had until
- 18 July 15th to get to the next tranche.
- So, from a financial perspective I was
- comfortable with where we were with the Swapcounterparties.
- 22 Q. Because after that discharge of cash, then it goes
- back to just slowly building up, you get it for the
- 24 rest of the month and then it slowly builds up in the
- 25 first part of July?

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- 1 A. Correct.
- 2 Q. So, you felt like we had some time to negotiate?
- 3 A. That's correct.
- 4 Q. Yeah. Your understanding is that the legal
- 5 negotiations of the forbearance agreement were
- 6 complicated but that they proceeded uninterrupted from
- 7 June 11th to July 15th, correct?
- 8 A. Correct.
- 9 Q. And if there had been a serious interruption in these
- 10 negotiations, you would have likely known about this
- as an important advisor to the City, correct?
- 12 A. Yes.
- 13 Q. And you are aware of no serious interruption, correct?
- 14 A. No.
- 15 Q. That's not correct?
- 16 A. I'm not aware of any serious interruptions.
- 17 Q. In late June of 2013 you learned that Syncora wanted
- .8 to make a proposal to the City, isn't that correct?
- 19 A. Yes.
- 20 Q. And you had a conversation with Todd Snyder on the
- 21 subject of Syncora's potential proposal on Saturday,
- June 29th, isn't that correct?
- 23 A. That's correct.
- 24 Q. Mr. Snyder you understood is a banker at Rothschild's,
- 25 correct?

- 1 that would be of benefit to the City in resolving the
- 2 Swap matter. I told him that we were always willing
- 3 to listen to anything anyone had to say and I asked
- 4 him to tell me what he had in mind. He never did.
- 5 Q. Have you told me everything you can recall about that
- conversation?
- 7 A. Yes.
- 8 Q. During that conversation didn't Mr. Snyder describe
- 9 the general structure of a proposal Syncora wanted to
- 10 make?
- 11 A. No.
- 12 Q. So, if Mr. Snyder says he did, he's lying or mistaken?
- 13 A. He never made a specific proposal to me.
- 14 Q. I'm not saying a specific proposal, I'm saying a
- 15 general structure of a proposal, that's what he
- 16 testified to in his affidavit.
- Did he provide to you the general structure
- of a proposal that Syncora wanted to make?
- 19 A. Not that I recall.
- 20 Q. Possible he did, possible he didn't, you just can't
- 21 remember?
- 22 A. I can't remember.
- 23 Q. Did he tell you that we'd be able to put specifics
- 24 into the general structure of the proposal if we could
- 25 execute an NDA that would allow us to learn about the

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- 1 A. Correct.
- 2 Q. And you also understood that he was representing
- 3 Syncora, correct?
- 4 A. Yes.
- 5 Q. And you also understood that at the time that he was
- 6 calling you, that there had been previous
- 7 communications between counsel to Syncora and counsel
- 8 to the City, correct?
- 9 A. I had heard about it but I wasn't aware of the
- 10 specifics.
- 11 Q. Okay. So, you knew Jones Day and Kirkland and maybe
- others had met and talked about something but you
- 13 didn't know what it was?
- 14 A. I knew they were talking about the issues raised by
- 15 Syncora.
- 16 Q. Okay. Now, tell me -- so, in terms of Syncora's
- 17 potential proposal, your first percipient knowledge of
- it as a witness happens on that Saturday when you have
- 19 your conversation with Mr. Snyder, is that a fair
- 20 statement?
- 21 A. Correct.
- 22 Q. Tell me everything you can recall about that
- 23 conversation.
- 24 A. It was quite brief. Todd told me he had been retained
- 25 by Syncora and that they wanted to propose something

- 1 negotiations with the Swap counterparties?
- 2 A. Yes, he did.
- 3 Q. What did you tell him in response to that?
- 4 A. I said he should send us an NDA and we'll take a look
- 5 **at it.**
- 6 Q. And you understood that at least as he expressed to
- 7 you that he wanted an NDA as a precursor in order to
- 8 make a specific proposal, correct?
- 9 A. Correct.
- 10 Q. Isn't it true that after that time you understood that
- an NDA was proposed to the City, correct?
- 12 A. Yes.
- 13 Q. And the City refused to execute that NDA, isn't that
- 14 correct?
- 15 A. That's correct.
- ${f 16}\,$  Q. Do you have information about why the City refused to
- 17 execute it?
- 18 A. Well, as I recall the NDA was not with the City, it
- 19 was meant to be with Miller Buckfire and Jones Day and
- 20 we would not be able to disclose whatever they told us
- 21 to the City which made no sense, and that was the
- reason we couldn't sign that NDA and that's why I testified earlier he didn't really tell me a proposal,
- 24 he said I'd like to make a proposal. He said I'll
- 5 tell you the proposal if you sign the NDA. So we

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- 1 never got a proposal.
- 2 Q. I want to make that clear that's subject to you saying
- 3 you don't remember whether he provided the general
- 4 outlines of the structure or not, correct?
- 5 A. No.
- 6 MR. CULLEN: Objection. Foundation. I
- 7 don't know what general --
- 8 MR. HACKNEY: Foundation?
- 9 MR. CULLEN: Yeah, general outline is my
- 10 problem.
- 11 A. I can't recall him telling me anything about what he
- was going to propose and certainly wasn't specific.
- 13 If he had been specific, I probably would remember it.
- 14 BY MR. HACKNEY:
- 15 Q. And that's because -- but you do remember him telling
- 16 you the specifics would come after we sign an NDA?
- 17 A. I do.
- 18 Q. Yeah. And then your understanding is that there was a
- problem with the NDA that you couldn't discuss the
- 20 proposal with the EFM?
- 21 A. That's correct.
- 22 Q. And that was something that the parties couldn't get
- 23 over?
- 24 A. I asked Jones Day to go back to Kirkland Ellis and try
- 25 to fix the problems we had in the NDA and then I moved

- 1 A. Sometimes.
- 2 Q. Isn't that something that you'll do in the DIP
- 3 financing which is you'll get all these offers in and
- 4 then you'll make these guys compete with each other in
- 5 order to drive best possible deal for the City,
- 6 correct?
- 7 A. Only if you assume a level playing field which this
- 8 negotiation was not.
- 9 Q. I'm just asking generally about the idea of trying to
- 10 drive the best deal possible through competition
- 11 amongst different negotiating parties. Can be
- 12 valuable, right?
- 13 A. Can be under the right circumstances. This was not
- 14 one of them.
- 15 Q. And what was wrong about the circumstances?
- 16 A. Because we had only two parties to the table, the Swap
- 17 counterparties who had signed the collateral
- agreement. There was nobody else to negotiate with.
- 19 Q. That's right, that's right, because your understanding
- 20 was that Syncora had no rights whatsoever under the
- 21 collateral agreement, correct?
- 22 A. Correct.
- 23 Q. And your understanding was they had no ability to
- 24 direct the actions of the Swap counterparties,
- 25 correct?

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- 1 on to other issues.
- 2 Q. And your understanding was that to the extent those
- 3 problems didn't get fixed it was because Kirkland
- 4 Ellis was being obstinate with respect to the terms of
- 5 NDA?
- 6 A. I don't know why we never resolved it.
- 7 Q. So, to this day you don't know whether or not an NDA
- 8 could have been struck that would have allowed Syncora
- 9 to make a rival proposal, correct?
- 10 A. All I can tell you is that no NDA was entered into
- 11 because the terms were unacceptable.
- 12 Q. And you don't know why one wasn't entered into
- 13 ultimately after that?
- 14 A. I don't think we could ever resolve the issues.
- 15 Q. And this was in advance of your having executed the
- 16 forbearance agreement, correct?
- 17 A. Yes.
- 18 Q. As a negotiator, don't you agree that it's nice
- 19 whenever you can play two parties off against each
- 20 other?
- 21 A. I didn't have two parties, I had one party. I had the
- 22 Swap counterparties.
- 23 Q. And I'm not asking about in this case, I'm asking
- about as a general principle, isn't it nice when you
- 25 can play two parties off against each other?

- 1 A. I testified earlier that my understanding, I was
- 2 advised, the only parties of interest here are the
- 3 Swap counterparties.
- 4 Q. And it was also your understanding that Syncora didn't
- 5 have any rights under the Swaps that would be
- 6 terminated, correct?
- 7 A. Only talking about the collateral agreement.
- 8 Q. We talked about the fact that there might be a
- 9 termination event for four hundred million dollars.
- 10 That's not under the collateral agreement, right?
- 11 A. True.
- 12 Q. So, we are talking about the Swaps, right?
- 13 A. Yes.
- 14 Q. Now, let's put aside what you've been told about who
- 15 the relevant parties were. You did know that Syncora
- 16 was a Swap insurer, right?
- 17 A. Yes.
- 18 Q. And you understood as a layperson but a sophisticated
- one that if an insurer makes a payment to the insured
- 20 it becomes subrogated to the rights of the insured
- 21 with respect to that payment, correct?
- 22 A. Yes.
- 23 Q. And isn't it true that if the Swap counterparties had
- 24 terminated, they wouldn't have waited around for two
  - 5 years to collect the casino revenues, right, they

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- would have demanded Syncora made good on its Swap
- insurance and let Syncora try and stick around and 2
- collect the casino revenues, correct? 3
- 4 MR. CULLEN: Objection. Foundation. Form.
- Calls for speculation. 5
- A. It wasn't an issue for the City.
- BY MR. HACKNEY:
- 8 Q. I'm asking whether you thought that was a possibility
- back at the time you were negotiating the forbearance
- agreement? 10
- 11 A. It wasn't an issue for the City. Had no impact on the
- 12 City's access to cash.
- 13 Q. But if Syncora was a party that might come in in lieu
- of the Swap counterparties, didn't you want to find
- out whether you might be able to cut a better deal 15
- with Syncora? 16
- MR. CULLEN: Objection. Foundation. Form. 17
- Calls for speculation. 18
- 19 A. I can't speculate to that.
- BY MR. HACKNEY: 20
- 21 Q. All you can say is that you never did, correct?
- 22 A. Correct.
- 23 Q. And in fact between June 29th when you spoke to
- Mr. Snyder and today, there have never been 24
- substantive negotiations between the City and Syncora 25

- or do you mean casino revenues projecting into the
- 2
- 3 A. It's commercially sensitive so I'm going to decline to
- 4 answer it.
- MR. HACKNEY: Okay. I'll just reserve on 5
- that. I obviously don't think there's a bunch of 6
- value we have going back and forth. I understand your 7
- position about this. On some of the other ones, we 8
- may come to those briefly and talk about it, but I get 9
- the DIP one. 10

## BY MR. HACKNEY:

- 12 Q. You agree that the goal of the forbearance agreement
- is to get the collateral agreement to terminate so 13
- that the City can get access to the casino revenues, 14
- 15 correct?

11

- MR. CULLEN: Objection. Foundation. Form. 16
- 17 A. That is one of the goals.
- BY MR. HACKNEY: 18
- 19 Q. That is one of the goals. And isn't it true that your
- current expectation is that you need the postpetition 20
- financing, the DIP loan to close in order to be able 21
- to exercise the option under the forbearance 22
- 23 agreement, correct?
- 24 A. Correct.
- 25 Q. And there was testimony on that today because you

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- don't have the money otherwise, right, Mr. Buckfire?
- 2 A. That is part of the collateral package, yes.
- 3 Q. I'm talking about the use of proceeds of the DIP just
- so we're clear. Part of the use of proceeds of the
- DIP will be to exercise the option under the 5
- forbearance agreement, correct?
- 7 A. Correct.
- 8 Q. You understand that you won't have unfettered access
- 9 to the casino revenues until you exercise the option
- that leads to the termination of a Swap in the 10
- collateral agreement, correct? 11
- 12 A. Yes.
- 13 Q. Isn't this a bit circular?
- 14 A. Regrettably.
- 15 Q. How did you factor that consideration into the
- determination as to whether to engage in the 16
- forbearance agreement? 17
- 18 A. Well, this is why the Swap collateral agreement is
- such a problem for the City. Unless we can eliminate 19
- 20 the collateral and regain control over gaming revenues
- without risk of loss because of defaults that would 21
- trap it, we need to rationalize and clean this up in 22
- 23 order to put the City on a sound financial basis.
- 24 Q. So, there are two parts -- there are -- there may be
- - many parts but two of the important parts of the

to your knowledge, isn't that correct?

- 2 A. Not on this, no.
- 3 Q. I wanted to clarify something that you said about the
- DIP earlier and it was mainly that -- you used the
- phrase I didn't understand with respect to the casino 5
- 6 revenues, you said -- you either said that the casino
- revenues would be a part of the collateral package or 7
- that part of the casino revenues would be in the 8
- 9 collateral package, and I wanted to clarify that.
- MR. CULLEN: Objection. Foundation. Form. 10 I don't think he said either. 11
- 12 A. I didn't.
- BY MR. HACKNEY: 13
- 14 Q. Oh, okay. Well, I thought for sure you had said one
- of those two, but let me understand what you
- anticipate -- this is subject to counsel's concern, 16
- but I think there has been testimony about the casino 17
- revenues as part of the collateral package. 18
- As the banker who is leading the DIP, 19
- what's your understanding of the role the casino 20
- revenues will play in the collateral package offered 21
- in connection with the DIP? 22
- 23 A. They will be part of the collateral package.
- 24 Q. So, they will be part, and when you say they, do you mean a specific period of time of the casino revenues 25

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- forbearance agreement are getting the Swap
- counterparties to waive their right to trap cash and 2
- then taking out the Swap at a discounted value, 3
- 4
- 5 A. Well, if we take out the Swap at a discounted value
- and we pay off the Swap, then there is no need for the
- collateral agreement.
- Q. That's true but that may be something that happens 8
- down the road. So, in the interim between then it's
- the waiver of the cash trapping rights and the 10
- discounted potential value of the termination, 11
- 12 correct?
- 13 A. Which is a short-term agreement. It only goes to next
- June. There are termination events along the way and
- in any case as I am aware as a sophisticated layman, 15
- there is risk under the bankruptcy code that the Swap 16
- counterparties could avail themselves of relief under 17
- the provisions for Swaps and irrespective of the 18
- automatic state, still take the money. 19
- 20 Q. Okay. But they've waived those rights under the
- 21 forbearance agreement?
- 22 A. So long as the forbearance agreement exists.
- 23 Q. And they waive their rights under the collateral
- agreement to trap crash, correct? 24
- 25 A. For now.

- 1 can?
- 2 A. That's correct.
- 3 Q. But do you also understand that if the court grants
- the assumption motion and enters an order that's
- significantly different from the one that's been 5
- proposed, that the Swap counterparties have the 6
- 7 arguable right to terminate the forbearance period, do
- 8 you know that?
- MR. CULLEN: Objection. Foundation. Form. 9
- 10 A. I don't know that.
- 11 BY MR. HACKNEY:
- 12 Q. So, I'd like to ask you about the concept of what I
- call a clean closing, okay, and a clean closing is one 13
- where you engage in a transaction with someone and 14
- 15 both parties walk away from the transaction with an
- expectation that neither of them will have liability 16
- arising from the closing. That's what I mean when I 17
- say a clean closing. 18
- Isn't it true that it's your understanding 19
- that it is important to the Swap counterparties that 20
- they get a clean closing with the City if the City 21
- 22 exercises its option?
- 23 A. Yes.
- 24 Q. And isn't it a fact that as large banks if there is
- substantial risk that they will be sued by Syncora or

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- 1 Q. I'd like to ask you about the court's approval of the
- forbearance agreement. You've testified earlier that
- if the court does not approve the forbearance 3
- agreement, that will be of dire consequence to the
- City of Detroit, correct? 5
- 6 A. If it leads to the consequence that we do not have
- access to gaming revenues, correct.
- Q. Okay. Now, conversely you testified earlier that if 8
- 9 the court approves the forbearance agreement, I'll say
- this to you, you can decide whether you agree, you 10
- almost testified that that was synonymous with then 11
- there being a closing under the option? 12
- 13 A. One is a condition that allows for the other.
- 14 Q. That's right. So, you understand that the court
- granting the assumption agreement does not mean that 15
- the City will exercise the option, correct?
- 17 A. You're assuming the Swap counterparties would allow us
- to have one without the other. 18
- 19 Q. No, I'm actually saying the granting of the assumption
- 20 motion in your view is absolutely a necessary
- precondition to the City even being able to exercise 21
- the option, correct? 22
- 23 A. Yes.
- 24 Q. It doesn't mean that it will if the court grants the
- assumption motion, it just means that it potentially

- the COPs holders or FGIC or others surrounding the
- City's exercise of the optional termination payment,
- they may not close? 3
- 4 A. I don't know --
- MR. CULLEN: Objection. Foundation. Form. 5
- 6 Speculation.
- 7 A. I don't know that.
- BY MR. HACKNEY: 8
- 9 Q. And I'm not asking -- I should have rephrased. I'm
- asking about your expectation of what they'll do if
- there is substantial risk of litigation.
- 12 A. I think they'll honor the terms of the agreement and
- 13 close.
- 14 Q. Obviously as you sit here today I think you've had the
- pleasure of being in court from time to time and
- watching the festivities? 16
- 17 A. I saw you last week.
- 18 Q. Yes, that was an exciting time for me as I think
- 19 you've probably read in the newspapers.
- 20 Are you aware that -- I think it's safe to
- say that you are aware now that there are parties like 21
- 22 Syncora and others that say that they will have claims 23 against the Swap counterparties because of the
- forbearance agreement, isn't that true?
- 25 A. I've heard you say that.

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- 1 Q. Okay. If the court in granting its order about the
- 2 assumption agreement preserves those claims, do you
- 3 have a view as a banker as to whether the Swap
- 4 counterparties will close over those claims?
- 5 MR. CULLEN: Objection. Foundation. Form.
- 6 Asked and answered.
- 7 A. No.
- 8 BY MR. HACKNEY:
- 9 Q. You don't have a view?
- 10 **A. No**.
- 11 Q. Mr. Buckfire, you've been around a lot of deals,
- right, nobody buys a lawsuit, right?
- 13 MR. CULLEN: Objection. Foundation.
- 14 A. I don't have a view on this one.
- 15 BY MR. HACKNEY:
- 16 Q. All right. Do you remember we talked about -- do you
- 17 remember that you talked about the concept that the
- 18 Swap counterparties could walk away from the Swaps if
- 19 interest rates ever look like they were going into
- 20 territory that was positive for the service
- 21 corporations?
- 22 A. Yes.
- 23 Q. And that was a right that you understood they had
- 24 received as part of the 2009 restructuring that led to
- 25 the collateral agreement, correct?

- 1 A. Not as long as you're being paid on time.
- 2 Q. And also why would you terminate a Swap on an optional
- 3 early basis and be paid nothing when it is worth by
- 4 your testimony approximately three hundred million
- 5 dollars, correct?
- 6 MR. CULLEN: Objection. Foundation. Form.
- 7 A. It wouldn't be economically rational.
- 8 BY MR. HACKNEY:
- 9 Q. That would not be economically rational. And your
- 10 understanding under the forbearance agreement is
- what's happening is that in exchange for all the
- 12 consideration, the Swap counterparties' termination
- rights are being discounted to somewhere between 75
- 14 and 82 percent, correct?
- 15 A. Correct.
- 16 Q. We talked a lot about cash flow forecasts earlier.
- 17 The cash flow forecasts that are contained in the
- 18 proposal that you discussed with Mr. Summers, do you
- 19 remember those?
- 20 A. Yes. uh-huh.
- 21 Q. E & Y prepared those, correct?
- 22 A. Yes.
- 23 Q. And you have certainly reviewed them and familiarized
- 24 yourself with them, correct?
- 25 A. Yes.

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- 1 A. Yes.
- 2 Q. Do you understand that that's called an optional early
- 3 termination?
- 4 A. Yes.
- 5 Q. And you understand that under -- when they exercise an
- 6 optional early termination, the Swap counterparties
- 7 take nothing from the service corporations, correct?
- 8 A. That's correct.
- 9 Q. That's the point of the walkaway which is they get to
- 10 walk away but they don't get paid anything?
- 11 A. That's because the Swaps not in the money anymore.
- 12 Q. Well, even if it is or is it isn't, right?
- 13 A. Right.
- 14 Q. In fact today the Swaps are very much in the money,
- 15 correct?
- 16 A. Correct.
- 17 Q. And obviously the Swap counterparties have never
- 18 threatened to exercise an optional early termination,
- 19 correct?
- MR. JURGENS: Objection to form.
- MR. CULLEN: Objection to form.
- 22 BY MR. HACKNEY:
- 23 Q. To you?
- 24 A. No.
- 25 Q. That wouldn't make sense, would it?

- 1 Q. But you are not someone who can answer specific
- 2 questions about how they were created, correct?
- 3 A. No, that's correct.
- 4 Q. If I wanted to ask about any particular line item how
- 5 did they get this number, the person to ask that would
- 6 be Ernst & Young?
- 7 A. Correct.
- 8 Q. I'd like to go back and talk briefly about the art and
- 9 I don't want to talk about the art as part of the DIP
- or anything like that or what you're going to do with
- 11 it.
- I want to go back to June 4 and ask as of
- June 4, had you made an assessment of the value of the
- 14 City's art collection?
- 15 A. No.
- 16 Q. Have you made even a rough approximation of its worth?
- 17 A. No.
- 18 Q. And why hadn't you done that?
- 19 A. We're not qualified to do so.
- 20 Q. Why hadn't you retained someone, gosh, back in
- 21 January, February that was qualified to do so to come
- in and see whether these assets were valuable?
- 23 A. We identified early on as an issue. We got to it as
- we could, but it was not a significant crisis for the
- 5 City because we were focused on cash and preserving

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- cash.
- 2 Q. Well, sometimes art can be turned into cash I think,
- isn't that right?
- 4 A. Some people would think so.
- 5 Q. In fact there are art sales of significant amount
- every year in this country, isn't that right?
- 7 A. So I'm told.
- Q. And you've read about them in the paper from time to 8
- time when you read the Wall Street Journal, correct?
- 10 A. Yes.
- 11 Q. And this is art that the City owns, right?
- MR. CULLEN: Objection. Foundation. Form. 12
- BY MR. HACKNEY: 13
- 14 Q. Correct?
- 15 A. That's correct.
- 16 Q. But you understood took no effort to see whether the
- City could obtain cash out of assets that were hanging 17
- in the Detroit Art Institute as a substitute for going 18
- in and engaging in this negotiation with the Swap 19
- counterparties, correct? 20
- 21 A. Correct.
- 22 Q. We talked earlier about creditor recoveries and I want
- to make sure that I understood your testimony on that
- 24 point.
- You understand that Mr. Orr made a proposal 25

- which is the base case recovery we presented on June
- 2 14th.
- 3 Q. Right. So, if the court grants the motion and you get
- access to it, that will be consistent with the base
- case which is consistent with the two billion dollar
- offer, right? 6
- 7 A. Correct.
- 8 Q. So, it won't go up if the court grants you the access
- that you're assuming you'll get?
- 10 A. But it will go down if the court does not.
- 11 Q. That's a different question. I'll get to that in a
- 12 moment.
- It won't go up if the court grants the 13
- motion, correct? 14
- 15 A. Correct.
- 16 Q. Your argument if I understood it was that the
- casino revenues will be used to invest in the City, 17
- correct?
- 19 A. Revenues of the City are fungible. All I'm saying if
- you don't have access to those revenues, then you 20
- don't have the billion dollar plus of revenues that 21
- you thought you had which is supporting not only 22
- current operations but the reinvestment plan.
- 24 Q. And I will say that I had understood you earlier to
- say if you didn't have access to casino revenues, that

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- in June of 2013, correct?
- 3 A. Correct.
- 4 Q. You helped him formulate that proposal, isn't that

to creditors that's called proposal for creditors back

- right? 5
- 6 A. Yes.
- 7 Q. The proposal -- I'm going to summarize it but you
- should feel free to correct me as somebody who knows
- 9 it better and can say it better than I, but basically
- put the proposal suggests that unsecured creditors 10
- will share in two billion dollars of bonds that are 11
- issued by the City upon emergence, correct? 12
- 13 A. Correct.
- 14 Q. And the proposal assumes that the City will have
- unfettered access to casino revenues because that's
- what its projections show, correct? 16
- 17 A. Yes.
- 18 Q. So, even if the City has unfettered access to the
- casino revenues, its current proposal is still that 19
- the unsecured creditors will just share in this two 20
- billion dollar pot, correct? 21
- 22 A. That's correct.
- 23 Q. So, is it fair to say that getting access to this
- money will not by itself increase creditor recoveries?
- 25 A. No, it's part of the base case plan that we presented

- 1 City services would suffer?
- 2 A. In the short-term, yes.
- 3 Q. Yeah. But it's fair to say that you're not proposing
- to obtain the casino revenues, access to them and
- throw them on to the pot of the two billion dollars 5
- 6 that's already being proposed to unsecured creditors,
- 7 correct?
- MR. CULLEN: Objection. Foundation. Form. 8
- 9 If you can make any sense of that question, you can
- 10 answer it.
- 11 A. I've already testified that the access to gaming
- revenues is part of the plan which supports the two
- 13 billion dollar anticipated issuance of notes.
- BY MR. HACKNEY: 14
- 15 Q. And you mean that from a feasibility standpoint,
- right? 16
- 17 A. Yes.
- 18 Q. You mean it will strengthen the City and that will
- make the City more able to perform under the notes and
- that will make the notes more valuable to the 20
- creditors, right? 21
- 22 A. That would be one result.
- 23 Q. Let me ask you by how much will creditor recoveries go
- down if the court declines to approve the forbearance
- agreement? 25

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group.

unfreed, correct?

or dimes on the dollar, correct?

14 A. We hope there's pennies left.

questions about this page?

13 Q. There's only pennies left.

9 A. That's correct.

3

4

8

11

17

18

19

20

21

24

25

earlier.

22 A. I do.

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- wants to implement, okay, so let me bracket that, I
- heard you say that earlier, but if you hold those to 2
- one side and if you also hold legacy expenditures to 3
- 4 one side, what the City's numbers reveals is that it
- has a nearly four hundred million dollar net operating 5
- surplus, correct? 6
- 7 A. One could look at it that way.
- 8 Q. And all of the cops and the fire department and the
- ambulance drivers, their payroll, that's all included
- in these numbers, correct? 10
- 11 MR. CULLEN: Objection. Foundation. Form.
- 12 A. Yes.
- BY MR. HACKNEY: 13
- 14 Q. And so are their health benefits, correct?
- 15 A. Yes.
- 16 Q. Okay. So, if I understood it correctly, Mr. Orr wants
- to do a billion and a quarter of reinvestment in the
- City over the next ten years, correct?
- 19 A. That's right.
- 20 Q. And that's about 125 million a year, correct?
- 21 A. That's correct.
- 22 Q. And, so, even if we took the 397 down by his
- initiatives by 125 million, you'd still have
- approximately 272 million dollars left, correct, in 24
- 25 net operating surplus?

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- 2013 if you put legacy expenditures aside,

1 A. We haven't calculated that plan yet. It would

certainly be a significant reduction and it would be

borne primarily by the unsecured creditors as a

5 Q. Prior to July 15th you had not attempted a detailed

calculation to understand the impact to unsecured

creditor recoveries if the casino revenues were not

10 Q. So, you don't know whether it's pennies on the dollar

12 A. We are already at dimes on the dollar in this --

15 Q. There was some -- there was a lot of questioning

back to that Page 35 that you were discussing

about the financial forecasts, and I'm not going to

try and reinvent the wheel, but I would ask you to go

Do you remember, Mr. Buckfire, being asked

23 Q. And I guess I want to be clear that -- I know we're

coming to the end of 2013, so, we'll move to this

other page in a second, but at least with respect to

- Ernst & Young forecast is of a substantial net
- operating surplus in excess of four hundred million 3
- dollars, correct?
- 5 A. But how can you put legacy expenditures aside in 2013
- because we were doing all this through the end of
- June. 7
- 8 Q. Fair enough.
- 9 A. So, these are the numbers.
- 10 Q. Well, these are -- 2013 includes probably a full year
- projection, so --
- 12 A. Fiscal year ends June 30th.
- 13 Q. Oh, so, fiscal year 2013 ends on June?
- 14 A. That's correct.
- 15 Q. Let's go to 38 then.
- 16 A. Okay.
- 17 Q. Good correction there. We'll see if it's a big
- difference in 2014. So, this is the next fiscal year, 18
- right? 19
- 20 A. Correct.
- 21 Q. And this is again a financial forecast prepared by
- Ernst & Young, correct?
- 23 A. Yes.
- 24 Q. Now, I understand your point about the fact that this
- doesn't reflect the different initiatives that Mr. Orr

- 1 A. Yes.
- 2 Q. And that's even with him being able to do all the
- wonderful things that he wants to do for the City,
- right? 4
- 5 A. That's correct.
- 6 Q. So, we're now going to go to the area where I begin to
- do complex math which means adding things twice in a
- row where I often fall down. But I said it was about 8
- 9 272 and the casino revenues are only about 170 in this
- forecast, right? 10
- 11 A. That's correct.
- 12 Q. So, even if you didn't have those and even if Mr. Orr
- did all his improvements, you'd still have a hundred 13
- 14 million dollar net operating surplus, correct?
- 15 A. No, that's actually not the case, and this is not
- meant to be the City's plan, it's not the City's plan. 16
- If you are proposing a different plan where the City 17
- plans to liquidates itself, then yes, I guess you 18
- could look at it this way.
- 20 Q. I'm just referring to the preliminary forecast that
- 21 you all put together in this proposal and gave to us.
- 22 A. This is not the City's plan and it's not the City's
- 23 forecast. This is an illustration of what happens if
- 24 you don't do anything.
- 25 Q. And the key differences between this and what the

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- 1 City's plan is are the investments that Mr. Orr wants
- 2 to make, right?
- 3 A. Right.
- 4 Q. And the cost reductions he wants to make, right?
- 5 A. And the increase in staffing levels across services to
- provide higher level services to the City.
- 7 Q. But that's in the reinvestment, right?
- 8 A. No, it's actually hard to break out that way because a
- 9 lot of it is actually in the salaries line and the HR
- 10 lines
- So, you have to go back to the numbers and
- 12 ask me a lot of those questions.
- 13 Q. The proposed investments that he wants to make, that
- he proposes to make that I'm so ruthlessly omitting,
- they are in this document, right?
- 16 A. Not in this projection.
- 17 Q. They're not in this projection, but they are in this
- 18 proposal?
- 19 A. That's right.
- 20 Q. He laid them all out in gory detail?
- 21 A. Yes, he did.
- 22 Q. He also lays out a number of cost cutting initiatives,
- 23 isn't that correct?
- 24 A. Yes, he does.
- 25 Q. And one of his goals is also to make the City more

- 1 Q. And why aren't you going to tell me about that?
- 2 A. It's commercially sensitive information.
- 3 Q. Why?
- 4 A. That's my answer.
- 5 Q. Well, I can understand why if you are seeking estate
- 6 guarantee of a DIP or other things today, I get that,
- 7 and I'm not going to ask you about that, but I am
- 8 going to say that I think I deserve an answer on what
- 9 happened prior to June 4 in terms of finding
- 10 alternative ways to address the City's liquidity
- 11 crisis because after all what's been presented to us
- was if we didn't do this deal, the City would die, and
- 13 I do think we are entitled to ask well, what had you
- tried to do with other actors, so, can we get over it
- 15 or --
- MR. CULLEN: You could certainly ask if hehad received any assurance of the availability of any
- other funding from any other source during that time
- 19 period.
- MR. HACKNEY: Well, I do appreciate that
- but I often tend to ask my own questions. Let me
- try and ask it in a way that hopefully serves your
- 23 concerns.
- 24 BY MR. HACKNEY:
- 25 Q. And let me first ask you, Mr. Buckfire, had your firm,

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- 1 efficient, correct?
- 2 A. Yes.
- 3 Q. At the same time he also wants to make it operate
- 4 better, correct?
- 5 A. Correct.
- 6 Q. Those two things from a net operating standpoint work
- 7 in tension with one another, right?
- 8 A. They do over time, but you have to consider the
- 9 timetable and when these things are done.
- 10 Q. I want to ask you a question about state and federal
- aid but I don't want to mix it up into the DIP which I
- 12 understand -- which I took to mean earlier was one of
- the sensitivities there. I want to go back to June 4,
- 14 2011.
- Prior to June 4, 2011 had you undertaken
- any effort to evaluate whether there was either state
- 17 aid or federal aid that you could use in lieu of
- 18 having to negotiate this deal with the Swap
- 19 counterparties?
- 20 A. We are assuming there is no aid available to the City.
- 21 Q. You were assuming that there was none, but had you
- 22 undertaken an effort to determine whether there could
- 23 be some?
- 24 A. I've already testified that I'm not going to discuss
- 25 that.

- you or your firm undertaken any analysis of this
- 2 question? You don't have to tell me what it was.
- 3 Let's go in stages.
- 4 Had you analyzed the problem?
- 5 A. Yes, we did.
- 6 Q. You had analyzed the problem. And is it your
- 7 testimony that divulging the results of that analysis
- 8 would be commercially sensitive?
- 9 A. Yes.
- 10 Q. Is part of the reason for that because of the way any
- potential aid from the City or from the state or the
- 12 feds might interplay with the DIP process, is it the
- way they knit up, is that the problem?
- 14 A. Yes.
- 15 Q. All right.
- MR. HACKNEY: Let me suggest a short break.
- 17 I think that it may be time for me to pass the baton.
  - MR. CULLEN: Okay.
- 19 **VIDEO TECHNICIAN:** The time is 2:19 p.m.
- This marks the end of tape number three. We are off the record.
- (Recess taken at 2:19 p.m.)
- 23 (Back on the record at 2:30 p.m.)
- VIDEO TECHNICIAN: We are back on the
- record at 2:30 p.m. This marks the beginning of tape

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- number four.
- **EXAMINATION** 2
- BY MS. DIBLASI: 3
- 4 Q. Good afternoon, Mr. Buckfire, my name is Kelly
- DiBlasi. I'm an attorney at Weil, Gotshal & Manges. 5
- We represent Financial Guaranty Insurance Company 6
- which others have referred to and I will refer to as 7
- FGIC or FGIC. 8
- 9 I'm going to ask you a few questions about
- some of the topics that have been addressed today. I 10
- will do my best not to repeat any questions. 11
- 12 I would ask that you assume that the ground
- rules that Mr. Hackney and Mr. Summers previously 13
- discussed with you still apply in terms of if you
- don't understand a question that I've asked, ask me to 15
- 16 repeat it, etcetera.
- 17 A. Thank you.
- 18 Q. Is it your understanding that the Series 2006-B COPs
- were issued with a floating interest rate? 19
- 20 A. Yes.
- 21 Q. And is it your understanding that the Swap contracts
- were entered into to hedge against the interest rate
- risk associated with the Series 2006-B COPs?
- 24 A. Yes.
- 25 Q. And the Swap contracts accomplish this hedge by

- 1 to as a synthetic fixed rate of interest?
- 2 A. Yes.
- 3 Q. Is it fair to say that from the perspective of the
- City, the issuance of the 2006-B COPs and the
- execution of the Swap contracts were part of an
- integrated transaction? 6
- MR. CULLEN: Objection. Asks for a legal 7
- 8 conclusion.
- 9 A. No.
- BY MS. DIBLASI: 10
- 11 Q. Were they executed at the same time?
- 12 A. I don't know.
- 13 Q. Why was the transaction structured with a Series
- 2006-B COPs having a floating interest rate hedged by
- 15 the Swap contracts as opposed to merely issuing the
- 2006-B COPs with a fixed rate? 16
- MR. CULLEN: Objection. Foundation. Form. 17
- 18 A. I don't know.
- BY MS. DIBLASI: 19
- 20 Q. Do you know who designed this structure?
- 21 A. No.
- 22 Q. Is there any benefit to the City from having this
- structure with the 2006-B COPs having a floating rate
- hedged by the Swap contracts as opposed to merely 24
- 25 issuing those COPs with a traditional fixed rate?

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- MR. CULLEN: Objection. Foundation. Form. 1
- 2 A. All their debt is now fixed. I mean they are not
- taking any interest rate risk as a result of the Swap
- that was put on top of the floating rate COPs. That 4
- is the benefit to the City. 5
- 6 BY MS. DIBLASI:
- 7 Q. The benefit to the City from the structure is that
- it's a comparable interest rate risk exposure for the 8
- 9 City?
- 10 A. They have eliminated the floating rate exposure and
- now they have a fixed rate on this debt similar to the
- rate exposure they have on the 2005 COPs which are 12
- fixed rate. So, it's all fixed now. 13
- 14 Q. So, why not just issue it with fixed to begin with?
- MR. CULLEN: Objection. Foundation. Form. 15
- 16 A. I don't know why they did it this way.
  - BY MS. DIBLASI:
- 18 Q. Would the City have had to pay higher interest rates
- 19 if the COPs were all issued with fixed rates?
- MR. CULLEN: Objection. Foundation. Form. 20
- 21 A. It was 2006. I don't know.
- 22 BY MS. DIBLASI:
- 23 Q. Would the City have agreed to restructure where the
- 2006-B COPs were issued with a floating rate of
  - interest without having an interest rate hedge in

- effectively limiting the City's payment obligations 1
- under the service contracts with respect to the Series
- 2006-B COPs to the fixed rate that's set forth in the 3
- Swap contracts, is that correct?
- 5 A. Correct, which was amended in 2009.
- 6 Q. What was amended?
- 7 A. The original fixed rate was lower in 2006 and it was
- increased slightly in 2009 as part of the amendment.
- 9 Q. The Swap contracts were amended in 2009 --
- 10 **A**. The rate, the rate was.
- 11 Q. The rate on the Series 2006-B --
- 12 A. That's my understanding.
- 13 Q. Okay. And with the amendment in 2009 the Swap
- 14 contracts still remained in place, correct?
- 15 A. That's my understanding.
- 16 Q. And those Swap contracts are still in place today and,
- therefore, still hedging the interest rate risk today? 17
- MR. CULLEN: Objection. Foundation. Form. 18
- 19 A. Except as modified by the 2009 amendment. 20 BY MS. DIBLASI:
- 21 Q. So, do you agree that from the perspective of the City
- with the Swap contracts in place it's as if the
- 23 Series 2006-B COPs have a fixed interest rate?
- 24 A. Yes.
- 25 Q. Have you heard of structures like this being referred

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- place?
- MR. CULLEN: Objection. Foundation. Form. 2
- 3 A. I don't know.
- 4 BY MS. DIBLASI:
- 5 Q. You stated previously that the City benefits from
- having the hedge that's created by the Swap contracts
- in place. 7
- Do you have a view as to whether FGIC and 8
- Syncora who insured the Series 2006-B COPs also
- benefit from this hedge? 10
- MR. CULLEN: Objection. Foundation and 11
- 12 form.
- 13 A. Well, the Swap was -- in general interest rate Swaps
- are done for the benefit of the borrower to eliminate
- exposure to higher interest rates. That's the benefit 15
- of a Swap contract. 16
- BY MS. DIBLASI: 17
- 18 Q. Are you aware of the fact that FGIC and Syncora
- insured the Series 2006-B COPs? 19
- 20 A. Yes.
- 21 Q. As insurers of those certificates, is there any
- benefit to the payment obligations of the City with
- respect to those certificates being hedged by the Swap
- contracts? 24
- MR. CULLEN: Objection. Foundation. Form. 25

- 1 document before?
- 2 A. No.
- 3 Q. Does it appear to you that this presentation was
- prepared or given by the City?
- MR. CULLEN: Objection. Foundation. Form. 5
- 6 A. That's what it says.
- BY MS. DIBLASI:
- 8 Q. So, prior to today did you have any awareness of the
- existence of this document?
- 10 A. No.
- 11 Q. Just going to shift gears and have one final question
- for you, Mr. Buckfire. You testified previously that 12
- Miller Buckfire distributed a request for proposal to 13
- parties who may be interested in providing the City
- with DIP financing, correct? 15
- 16 A. Yes.
- 17 Q. Is the City of Detroit in possession of a copy of that
- request for proposal?
- 19 A. Yes.
- 20 MS. DIBLASI: I have nothing further.
- (Discussion off the record at 21
- 2:39 p.m.) 22
- 23 (Back on the record at 2:39 p.m.)
- **EXAMINATION** 24
- 25 BY MS. ENGLISH:

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- 1 A. Well, if there is, there is only the indirect benefit
- that if you believe there was a risk at the time you
- are entering into a Swap that floating rates might go
- to 20 percent and that might bankrupt the City and,
- therefore, could not pay the underlying debt, I 5
- 6 suppose it's a benefit.
- BY MS. DIBLASI: 7
- Q. And are you aware of the fact that FGIC also insured
- certain obligations to the Swap counterparties under
- the Swap contracts? 10
- 11 A. Yes.
- 12 Q. Are you aware of the fact that when FGIC issued the
- policies in 2006 insuring the Swap contracts, it did
- not charge any additional premium for those policies?
- 15 A. I'm not aware of that.
- MS. DIBLASI: I'd like to have this marked 16
- 17 as Exhibit 5, please.
- MARKED FOR IDENTIFICATION: 18
- **DEPOSITION EXHIBIT 5** 19
- 20 2:37 p.m.
- BY MS. DIBLASI: 21
- 22 Q. So, the document that was just marked as Deposition
- 23 Exhibit 5 is entitled presentation to FGIC, City of
- Detroit dated April 26th, 2005. 24
- Mr. Buckfire, have you ever seen this 25

- 1 Q. Hi. I'm Caroline English. We met earlier. I'm from
- Arent Fox. I represent Ambac.
- I am going to ask you some questions based 3
- 4 on testimony you've already given, nothing new really,
- I just want to back up and clarify a few things and 5
- 6 ask a couple of follow-ups. So, I apologize if it
- seems like I'm bouncing around. I'm just going 7
- through my notes of what you said earlier today. 8
- 9 Okay?
- 10 A. Thank you.
- 11 Q. I want to start by asking you whether you discussed
- any legal arguments that the City might have had
- 13 against the Swap counterparties with Mr. Orr?
- 14 MR. CULLEN: That's a yes or no question.
- 15 A. Would you remind repeating it?
- BY MS. ENGLISH: 16
- 17 Q. Did you discuss any legal arguments that the City
- might have had against the Swap counterparties with 18
- Mr. Orr? 19
- 20 A. No.
- 21 Q. Did you discuss any legal arguments the City might
- have had against the Swap counterparties with anyone
- 23 from Jones Day?
- 24 A. Yes.
- 25 Q. Who would those conversations have been with?

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- 1 A. Corinne Ball, B A L L, Joel Telpner, T E L P N E R,
- 2 Benjamin Rosenblum.
- 3 Q. Anyone else?
- 4 A. Not that I can recall.
- 5 Q. When would those discussions have taken place?
- 6 A. Probably beginning in May.
- 7 Q. May of 2013?
- 8 A. Correct.
- 9 Q. And Mr. Orr was not involved in those conversations?
- 10 A. Not to my knowledge. These are conversations I had.
- 11 Q. Was anyone else involved in those conversations other
- than you and the attorneys from Jones Day?
- 13 A. Some of my colleagues from Miller Buckfire from time
- 14 to time but primarily it was myself.
- 15 Q. Other than Miller Buckfire representatives and Jones
- Day representatives, was there anyone else on those
- 17 conversations?
- 18 A. No.
- 19 Q. Were they phone calls?
- 20 A. Meetings and phone calls.
- 21 Q. Meetings and phone calls? In-person meetings?
- 22 A. Yes.

1

- 23 Q. About how many meetings and phone calls were there?
- 24 A. With Jones Day?
- 25 Q. Uh-huh.

- 1 discuss that the City might be able to raise against
- 2 the Swap counterparties?
- 3 MR. CULLEN: I'm going to object and direct
- 4 him not to answer.
- 5 A. I wouldn't have answered anyway, but thank you.
- 6 MR. CULLEN: Quite all right.
- 7 BY MS. ENGLISH:
- 8 Q. Do you like that I gave you the warning --
- 9 A. It was very polite.
- 10 Q. Here it comes, right?
- 11 A. Big flag, now --
- MR. CULLEN: It's after lunch, anything
- 13 could happen.
- MS. ENGLISH: Can I get you some to go in
- 15 that coffee?
- 16 BY MS. ENGLISH:
- 17 Q. All right. May I assume that any questions I ask you
- 18 about what legal arguments or issues you might have
- 19 discussed that the City would have had to assert
- 20 against the Swap counterparties, conversations you
- 21 would have had with Jones Day people your counsel is
- 22 going to object and instruct you not to answer?
- MR. CULLEN: You can assume that.
- 24 BY MS. ENGLISH:
- 25 Q. Slightly different question. Did you have any

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- MR. CULLEN: Or about this subject matter?
- 2 BY MS. ENGLISH:
- 3 Q. Yes, about legal arguments that the City could assert
- 4 against the Swap counterparties.
- 5 A. We had many conversations about this topic among
- 6 others. I couldn't tell you with specificity which
- 7 ones we did on which call.
- 8 Q. Well, right now I'm just asking how many conversations
- 9 do you think you had?
- 10 A. Many.
- 11 Q. Many? More than a dozen?
- 12 A. No.
- 13 Q. More than a half a dozen?
- 14 A. Somewhere around there.
- 15 Q. Somewhere around a half a dozen. And were they all in
- 16 May of 2013?
- 17 A. As I recollect, yes.
- 18 Q. As you began negotiating with the Swap counterparties
- starting in, say -- starting with the June 4th
- 20 meeting, did you continue to have conversations with
- 21 Jones Day about legal arguments that the City could
- 22 raise?
- 23 A. No.
- 24 Q. You want to give a minute here for your counsel maybe
- to object, maybe not, what legal arguments did you

- 1 discussions with Mr. Orr regarding the probability of
- 2 success on legal arguments the City could raise
- 3 against the Swap counterparties?
- 4 A. Yes.
- 5 Q. When did those discussions take place?
- 6 A. During May.
- 7 Q. Can you tell me about those discussions with Mr. Orr?
- 8 MR. CULLEN: Direct him not to answer.
- 9 BY MS. ENGLISH:
- 10 Q. Okay. Did you -- how many discussions would you have
- 11 had about the probability of success on the City's
- 12 legal arguments?
- 13 A. A few.
- 14 Q. A few? Are we talking now less than a half a dozen?
- 15 A. A few.
- 16 Q. A few. Were they all in May 2013 or did they continue
- 17 beyond that?
- 18 A. It's possible they continued in June but I don't
- 19 recall.
- 20 Q. Did you have any discussions with Jones Day about the
- 21 probability of success of the City's legal arguments?
- MR. CULLEN: Subject but --
- 23 A. Yes.
- 24 BY MS. ENGLISH:
- 25 Q. When did those discussions take place?

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- So, even though we considered it, we
- realized it was impractical.
- 3 Q. Okay. So, this novation and sort of redoing this Swap
- contract with no collateral was an option you looked
- at but was not feasible, is that correct?
- 6 A. That was our judgment, it was not feasible.
- Q. All right. Now, you said you had reviewed all
- possible alternatives. Is that the only alternative 8
- you looked at or were there others?
- 10 A. Well, there were other theoretical alternatives but
- none of them were practical.
- 12 Q. Can you tell me what the other alternatives were that
- you considered? 13
- 14 A. Well, we considered finding another lender to fund the
- 15 termination of the Swaps. This is back in May when we
- knew the financial condition of the City was dire. We 16
- did not think we could attract a lender to come in to 17
- take out the Swap termination payment at a hundred 18
- cents or even at a discount under the tight time frame 19
- that we had to work with nor did we think we could do 20
- that at a rate of interest that could ever be 21
- acceptable to the City.
- 23 Q. Let me stop you right there and ask did you try?
- 24 A. No.
- 25 Q. Were there any other alternatives that you considered
- other than we've got now the novation idea and finding
- another lender to fund the termination of the Swaps.
- 3 A. Those are the two principal alternatives.
- 4 Q. Principal alternatives. Were there other not principal alternatives but still alternatives? 5
- 6 A. We reviewed the noncore assets of the City to
- that we could access to use to fund the termination 8

determine whether there was any source of ready cash

- 9 payment. We considered alternate source of funding,
- for example, state and federal aid as I already 10
- testified I'm not going to address. We considered 11
- everything. 12
- 13 Q. Prior to June 4th, did you submit a request to the
- state for aid on behalf of the City?
- 15 A. I'm not going to answer that guestion.
- 16 Q. You will not answer even whether the City made a
- request for state aid prior to June 4th?
- 18 A. It's commercially sensitive information. I
- respectfully cannot answer that question.
- 20 Q. Was there a request for state aid that was rejected prior to June 4th?
- 22 A. I'm not going to answer that question.
- 23 Q. On what basis won't you answer whether there was one 24 that was rejected?
- 25 A. Commercially sensitive information.

- 1 A. May.
- 2 Q. How many of those discussions were there?
- 3 A. Call it half a dozen.
- 4 Q. Half a dozen.
- MS. ENGLISH: And if I ask him to tell me 5
- about those conversations, will you direct him not to 6
- 7 answer?
- MR. CULLEN: I will indeed. 8
- 9 BY MS. ENGLISH:
- Q. Did you discuss with anyone else the probability of 10
- success that the City might have had on legal
- 12 arguments against the Swap counterparties?
- 13 A. No.
- 14 Q. Were there any written documents or memos that
- evaluated the City's legal arguments against the Swap 15
- counterparties? 16
- MR. CULLEN: That he saw. 17
- BY MS. ENGLISH: 18
- 19 Q. Yes, that you saw.
- 20 A. No.
- 21 Q. Are you aware of any written analyses that were done
- about the legal arguments the City might assert?
- 23 A. No.
- 24 Q. Going into the June 4th -- starting on June 4th the
- negotiations with the Swap counterparties, did you

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- assume that the Swap counterparties' liens were valid? 1
- MR. CULLEN: Objection. Foundation. Form. 2
- BY MS. ENGLISH: 3
- 4 Q. I'm sorry, your answer?
- 5 A. Can you repeat the question?
- 6 Q. Going into the start of the negotiations with the Swap
- counterparties on June 4th, did you assume that the 7
- Swap counterparties' liens were valid? 8
- 9 A. I did.
- 10 Q. Earlier in your testimony you indicated that you had
- reviewed all possible alternatives to doing a deal
- with the Swap counterparties, and you gave two 12
- examples, one was a novation and one was getting 13
- another Swap counterparty involved with no collateral. 14
- Do I have that right? 15
- 16 A. No, a novation would be another Swap party coming in
- to assume the position of the Swap party here and if 17
- one could do that and get them to do it without 18
- collateral, then that would be a benefit. 19
- 20 Q. Okay.
- 21 A. That would have to mean unsecured credit. However,
- the last refinancings the City did were on a secured
- 23 basis as is public record and the City's ability to
- access unsecured credit of any kind is effectively zero and it was zero then as well. 25

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- 1 Q. How is it commercially sensitive? If there was a
- state aid request that was rejected, how is that
- sensitive now? 3
- 4 A. You're asking me to speculate.
- 5 Q. I'm asking you why you're not answering.
- 6 A. It's commercially sensitive information.
- 7 Q. Tell me why it's commercially sensitive in your view.
- 8 A. It would have an impact on our ability to prosecute a
- successful DIP financing process for the City at this
- point. 10
- 11 Q. It would jeopardize your DIP financing if the public
- 12 knew that a state aid request had been rejected prior
- to June 4th? 13
- 14 A. You're saying that. I didn't say that.
- 15 Q. I'm trying to understand why you won't give us the
- information.
- 17 A. It's commercially sensitive.
- 18 Q. How is it commercially sensitive?
- MR. CULLEN: Asked and answered. 19
- 20 A. I'm not going to answer it.
- BY MS. ENGLISH: 21
- 22 Q. Just for kicks let's do the same line of questioning
- for federal aid, okay? Was there a request made by
- the City for federal aid prior to June 4th?
- 25 A. I decline to answer that question.

- 1 A. Well, it was and what I said to the Swap
- counterparties was in the concert of getting them to
- the table to negotiate a discount, I told them on June
- 4 4th that the City would vigorously contest every
- aspect of these transactions if they dared to 5
- terminate our ability to gain access to the gaming
- revenues, and I said even though I'm not a lawyer if I
- were them, I would be worried about that, that's what 8
- I meant by indirect.
- 10 Q. What was their response to that?
- 11 A. They told me they were very comfortable with their
- 12 lien and collateral position that I could not bring
- this up again. 13
- 14 Q. And did you ever bring it up again?
- 15 A. Every time I talked to them.
- 16 Q. And was their response the same every time you brought
- 17 it up?
- 18 A. Yes, but then we were in the context of trying to
- construct a compromise, that's where this went, but
- they recognized that the City would vigorously defend 20
- 21 itself if they did not compromise with us. On that
- 22
- 23 Q. I didn't mean to interrupt you. Are you finished?
- 24 A. I'm done.
- 25 Q. Did you have any substantive conversations with the

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- 1 Q. On what grounds do you decline to answer?
- 2 A. It's commercially sensitive information.
- 3 Q. And why do you feel it's commercially sensitive?
- 4 A. Because it would have an impact on our DIP financing process. 5
- 6 Q. Was there a request for federal aid that was rejected prior to June 4th?
- 8 A. I decline to answer that question.
- 9 Q. And do you decline on the exact same grounds you've
- just given me? 10
- 11 A. Yes.
- 12 Q. Earlier in your testimony, and I think this was by
- Mr. Summers, he asked you a question did you 13
- articulate to the Swap counterparties why the liens 14
- may or may not have been valid, and your answer that I 15
- wrote down was not directly, no. 16
- Was this articulated to the Swap 17
- counterparties indirectly to your knowledge? 18
- 19 A. That was a complicated question. Do you mind 20 repeating it?
- 21 Q. Sure, sure. As I understand your earlier testimony,
- you said that you did not directly articulate to the 22
- 23 Swap counterparties a belief that their liens were or
- were not valid. Was that issue indirectly 24
- communicated? 25

- Swap counterparties about whether or not their liens
- were valid other than, you know, we threaten to
- litigate, we threaten to defend, did you actually get
- into a discussion about the validity of their liens 4
- with them? 5
- 6 A. No, I had no other cards to play so I just kept
- reminding them we would be aggressive.
- Q. Okay. You've talked about the importance of having --
- 9 getting the wager and tax revenues unencumbered was a
- 10 motivation for doing this deal, correct?
- 11 A. Correct.
- 12 Q. What other unencumbered revenue streams or assets does
- 13 the City have?
- 14 A. Well, we have income tax revenues, we have property
- 15 tax revenues. I'm speaking now in the Chapter 9
- context. The state revenues are pledged to three 16
- series of bonds that were issued historically by the 17
- City. So, there really is no other source of revenue 18
- 19 that's available to the City that could be pledged or
- 20 used aside from these.
- There are, of course, a list of noncore 21
- assets we identified on June 14th that we are 22
- 23 evaluating for potential value but we have reached no conclusion yet as to how much is available there.
- 25 Q. I just want to make sure. You were talking about

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- state shared revenues are pledged, right, did I get
- that correct? 2
- 3 A. They are securing three different series of bonds that
- have a pledge of those revenues and that's already 4
- 5
- 6 Q. So, the remaining unencumbered City assets or revenues
- are the noncore assets that were listed?
- A. Right. 8
- 9 Q. Income tax and property tax?
- 10 A. Correct.
- 11 Q. Is that all?
- 12 A. Well, the gaming revenues if we can eliminate the
- collateral agreement. 13
- 14 Q. Is there any reason that the noncore assets, income
- tax or property tax could not be pledged as collateral 15
- 16 to secure DIP financing?
- 17 A. They could be.
- 18 Q. You testified earlier that if the forbearance
- agreement was not approved, it would have dire 19
- consequences for the City, is that correct? 20
- 21 A. Yes.
- 22 Q. Does the City have a backup plan if the forbearance
- agreement is not approved?
- 24 A. Well, we're developing one now. We are proceeding on
- the assumption the court will grant relief on this

- net share of the gaming revenues not being used to
- fund the Swap, that would be useful. 2
- I would hope that we could find some other 3
- 4 way of permanently resolving the collateral agreement
- 5 to free up gaming revenues for use as part of the plan
- 6 of adjustment, but you asked me what our contingency
- plan is and our contingency plan does not assume 7
- 8 anything except we have no agreement with anybody and
- we therefore have to plan for the worst case.
- 10 Q. You said one possible option here would be to go back
- to the Swap counterparties if the forbearance 11
- 12 agreement was not approved, go back to the Swap
- counterparties and try to renegotiate something with 13
- them, right? 14
- 15 A. Correct.
- 16 Q. May I assume then that the Swap counterparties have
- not told the City it's this deal or nothing, we won't 17
- talk to you further if you don't get this? 18
- MR. CULLEN: Objection. Foundation and 19
- 20 form but you can address the question.
- 21 A. We have an agreement with the Swap counterparties
- pending approval by the court. That's our current 22
- 23 agreement with the Swap counterparties.
- BY MS. ENGLISH: 24
- 25 Q. Small point of clarification. In the morning I wrote

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- transaction and let us proceed with it and if they
- tell us they won't, we'll have a backup plan.
- 3 Q. What is the backup plan you're currently considering?
- 4 A. It's being developed right now. It would be not the plan currently proposed. 5
- 6 Q. Are you refusing to answer my question?
- A. No, it's being developed. I mean I don't want to give 7
- you the answer piecemeal because it's not a simple 8
- 9 answer. We don't have the cash resources we believe
- we need to rehabilitate the City and we will have to 10
- evaluate which elements of the reinvestment plan we'll 11
- have to cancel or defer, we'll have to re-evaluate 12 whether the City can continue its current level of
- 13 service as inadequate as it is or have further cuts. 14
- It requires a complete rethink of the 15
- City's call it operating plan for the next few years.
- 17 Q. Is it correct then that the City's backup plan if the
- forbearance agreement doesn't go through is basically 18
- to cut either the re -- cut all or a portion of the 19
- 20 reinvestment program or to cut essential services?
- 21 A. Well, that's the worst case scenario. Are there
- intermediate positions, of course.
- 23 Q. What are those?
- 24 A. Well, I would hope that we could renegotiate with the
- Swap counterparties to continue having access to the

- down that you said you didn't think there was a June
- 11th meeting, you thought you just signed or agreed --
- got the final deal on the economic terms and then in 3
- the afternoon with Mr. Hackney you said you thought 4
- there might have been a two-hour meeting on June 11th. 5
- 6 I just wanted to ask, see if you can rack
- your brain a little bit and be sure whether there was 7
- or was not a meeting on June 11th.
- 9 A. I believe there was a meeting on the 11th but it was a
- short meeting. It was not a long meeting.
- 11 Q. Do you think it was a two-hour meeting?
- 12 A. Two hours is fairly short.
- 13 Q. Well, some people maybe, maybe not. You said you
- considered all possibilities for a deal with the Swap
- counterparties, is that correct? 15
- 16 A. We did.
- 17 Q. Were there any other deal structures with the Swap
- counterparties that you considered other than the one 18
- we've got before us in the forbearance agreement?
- 20 A. None that would meet all of our requirements, no.
- 21 Q. What were the other deal structures that were
- 22 considered?
- 23 A. Well, they didn't meet our requirements so, therefore,
- we didn't propose them. They weren't optimal for the
- City. 25

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- 1 Q. So, this is the only real -- in your view and in the
- 2 City's view, this is the only realistic deal structure
- 3 there could be with the Swap counterparties?
- 4 A. If you are solving for the three objectives that the
- 5 City had, this is the only transaction that achieves
- 6 all three objectives. If you want to eliminate
- 7 objectives, you could have a different deal structure.
- 8 That is not what our mission was.
- 9 MS. ENGLISH: That's all I have. Thanks
- 10 very much.
- 11 MS. FORDE: Hello, Mr. Buckfire. My name
- 12 is Bianca Forde.
- THE WITNESS: You're not wired up yet.
- 14 Now you've got to say it all again.
- 15 MS. FORDE: Good afternoon. My name is
- 16 Bianca Forde. I represent Assured Guaranty Municipal
- 17 Corporation. I'm an attorney at Winston & Strawn.
- 18 I just have a few questions for you today
- 19 mostly pertaining to the forbearance agreement and
- 20 your understanding of the termination provisions.
- 21 **EXAMINATION**
- 22 BY MS. FORDE:
- 23 Q. So, sitting here today do you have an understanding of
- 24 what would cause the forbearance period to end under
- 25 the forbearance agreement?

- 1 Q. Do you see a relationship between a release of claims
- 2 in certain instances and those provisions?
- 3 MR. CULLEN: Objection. Foundation. Form.
- 4 A. I'm not sure I can answer that question.
- 5 BY MS. FORDE:

other side.

- 6 Q. Okay. Would you agree that an agreement to release
- 7 claims would be a downside to the forbearance
- 8 agreement in relation to the City?
- 9 A. No, it's part of the overall transaction. The City is
- 10 getting very real benefits from this transaction and
- 11 it's making certain concessions that were value to the
- 13 Q. Sitting here today do you see there are people who
- 14 have arguments as to whether or not the liens in the
- 15 forbearance agreement are valid, is that right?
- 16 A. I've heard people say that.
- 17 Q. Okay. Would you agree that if those arguments are
- valid and they are not made by the City, that
- 19 forfeiting those claims would be a down side under the
- 20 agreement whether or not there are up sides to the
- 21 agreement?

12

- MR. CULLEN: Objection. Foundation and
- 23 form. If you can address the question.
- 24 A. The City is getting the benefits it bargained for as
- part of this agreement. I think that's the way you

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- 1 A. Well, I have to go back and read it. I didn't pay
- that much attention to it because I didn't draft it
- 3 but it would terminate obviously by June 30 or June 15
- 4 of 2014 if we hadn't otherwise executed our option,
- 5 that's one. And if you want to go to Page 4 of
- 6 Section 1.3 all of the forbearance period termination
- 7 events are listed.
- 8 Q. Right. Do you have an understanding of the different
- 9 impact on the City's rights depending on how the
- 10 agreement is terminated?
- 11 A. Not specifically, no.
- 12 Q. Okay. You testified earlier you don't view the
- agreement as being a release of claims by the City, is
- 14 that right?
- MR. CULLEN: Objection. Foundation. Form.
- 16 BY MS. FORDE:
- 17 Q. Okay. Do you understand that under certain
- 18 circumstances the agreement prohibits the City from
- 19 taking action that's inconsistent with the position of
- the counterparties in litigation, for instance?
- 21 A. That's my understanding.
- 22 Q. Do you also agree that the agreement requires the City
- to file a motion to have the agreement assumed by the
- 24 court in bankruptcy?
- 25 A. Yes.

- 1 have to look at it.
- 2 BY MS. FORDE:
- 3 Q. You mentioned earlier that forfeiting any access to
- 4 revenues, casino revenues under any agreement would be
- 5 an unacceptable risk?
- 6 A. Correct.
- 7 Q. Is there any parallel between forfeiting an argument
- 8 that the liens are invalid?
- 9 A. Well, forfeiting an argument is not a life-threatening
- 10 event for the City. Forfeiting cash is.
- 11 Q. How are they not the same thing?
- 12 A. As long as we have cash we're not dead. If we
- 13 forfeit an argument, we're still alive.
- 14 Q. Are you aware that under the scheduling order the
- 15 City's plan of Chapter 9 plan is to be filed by March
- 16 1st, 2014?
- 17 A. Yes.
- 18 Q. Under this forbearance agreement do you understand
- that the City can't take a position in that plan
- that's inconsistent with that of the counterparties?
- MR. CULLEN: Objection. Foundation. Form.
- 22 A. I'm not generally aware of that, no.
- 23 BY MS. FORDE:
- 24 Q. If that were the case, would that be a downside to the
- forbearance agreement?

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- 1 MR. CULLEN: Do you have something to point
- 2 the witness at, Counsel?
- 3 BY MS. FORDE:
- 4 Q. Sure, if you could turn to Exhibit 2, the forbearance
- 5 agreement.
- 6 A. Okay. What section, Counselor?
- 7 Q. If you turn to Page 14, we can talk about the exercise
- period ending.
- 9 A. Uh-huh.
- 10 Q. What in your understanding is the impact of not having
- submitted a payment under this agreement by March
- 12 14th, 2014?
- 13 A. We have the benefit of this agreement through June
- 14 15th. 2014.
- 15 Q. What is your understanding of this provision, the
- 16 definition exercise period end date?
- MR. CULLEN: I think I'm going to object.
- 18 It's a little hard to read him a defined term that
- 19 probably appears in a number of different places and
- 20 say what is his understanding of where else -- where
- 21 else it appears as a part of an active sentence.
- I don't mean to restrict your latitude to
- 23 examine, Counsel, but it's a definition, it doesn't
- 24 have a verb attached to it yet.
- 25 BY MS. FORDE:

- 1 and forth through a number of sections. I don't know
- 2 whether he feels -- if he has an existing
- 3 understanding --
- 4 MS. FORDE: Well, that's not really a
- 5 legal question. The question is what does giving
- 6 effect to Section 2 mean.
- 7 MR. CULLEN: Well, that is a legal question
- 8 actually --
- 9 MS. FORDE: I'm not asking for the effect
- of Section 2, I'm just asking for a meaning of the phrase.
- MR. CULLEN: You can ask him for his
- 13 understanding if he has one. You can't --
- MS. FORDE: Which is what I said and he
- hasn't answered it yet, so, I'm just going to ask him
- if he has an understanding of it.
- 17 MR. CULLEN: Fine.
- 18 A. I don't have an understanding.
- 19 BY MS. FORDE:
- 20 Q. Okay. I'm going to see if I can go through this and
- 21 make it a little clear. So my understanding of
- 22 Section 2 is that if it applies there are certain
- 23 restrictions on the City's ability to take positions
- inconsistent with that of the counterparties, and I'm
- 25 going to tell you why I think that. If you look at

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- 1 Q. What's your -- what is the basis for your
- 2 understanding that you have the benefit of the
- 3 agreement until June 2014?
- 4 A. Well, let's go back to Section 1.3. -- wrong section
- 5 to myself.
- 6 Q. Are you by any chance looking for 1.3A on Page 4?
- 7 A. Oh, thank you.
- 8 Q. So, I'm going to direct your attention now to Section
- 9 1.4A on Page 6 which applies if there's a termination
- event under 1.3A amongst other provisions, is that
- 11 right?
- 12 A. Yes.
- 13 Q. And if you go to the end of that section, the very
- 14 last sentence, and I'll just read it --
- MR. CULLEN: Is the last sentence the same
- 16 as the first sentence?
- 17 **MS. FORDE:** No, it's not.
- 18 BY MS. FORDE:
- 19 Q. But if we start at the bottom of Page 6 at the end of
- this paragraph says giving effect to Section 2 of thisagreement.
- 22 What is your understanding of that phrase,
- 23 giving effect to Section 2?
- MR. CULLEN: I think you are asking a lay
- 25 witness to construe a legal document leading him back

- Section 2.1A, it basically says the City and the
- 2 service corporations cannot commence litigation,
- 3 assert any defense in litigation or essentially take
- 4 any action that sets aside, avoids, rejects, modifies
- 5 or otherwise renders invalid the forbearance
- 6 agreement.
- 7 Would you agree that if Section 2 is valid
- 8 and is given effect as per 1.3, then this restricts
- 9 the City's rights with respect to litigation and
- taking positions inconsistent with the counterparties?
- MR. CULLEN: Objection. Foundation. Form.
- 12 You may ask if you have any understanding -- answer if
- 13 you have any understanding.
- 14 A. I don't.
- 15 BY MS. FORDE:
- 16 Q. Okay. If you look at 1.4B at the very end of the
- 17 sentence without giving effect to Section 2, would you
- 18 agree with me then that that simply just means that
- 19 Section 2 does not apply, Section 2 would not be valid
- 20 if the agreement was terminated under Section 1.4B?
- MR. CULLEN: Objection. Asking for a legal
- 22 conclusion.23 A. I don't have that understanding.
- 24 BY MS. FORDE:
- 25 Q. Okay.

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- MR. CULLEN: Just would note for the record
- 2 that I do think that A and B are each one horrendous
- 3 sentence.
- 4 **MS. FORDE:** I'd agree.
- 5 THE WITNESS: Who drafted this, I'd like to
- 6 know.
- 7 MR. HACKNEY: So stipulated.
- 8 THE WITNESS: They must have studied German
- 9 in a prior life.
- 10 BY MS. FORDE:
- 11 Q. If the City cannot challenge or take a position
- 12 inconsistent with the counterparties under this
- agreement, and you say this agreement applies until
- June 2014, we can say that for purposes of my question
- 15 -
- 16 A. We did want a longer period of time and I encourage
- you to speak with Cadwalader to get it from their
- 18 clients on our behalf.
- 19 Q. Okay, but if the agreement is in effect we'll say at
- 20 least until that point and the City's Chapter 9 plan
- is due March 2014, correct?
- 22 A. Uh-huh.
- 23 Q. Then under this agreement the City cannot take a
- 24 position inconsistent with the counterparties in their
- 25 Chapter 9 plan, is that right?

- the City is then left with an obligation to pay --
- 2 A. Only if they exercise their remedies and present us
- 3 with an event of default and assert a termination
- 4 payment. But this agreement is clear that if it
- 5 expires, everybody goes back to their original
- 6 positions.
- 7 Q. That's right. And --
- 8 A. You want to take a minute?
- 9 Q. Yeah. Can I just have a couple minutes?
- 10 MR. CULLEN: Sure. Off the record.
- 11 **VIDEO TECHNICIAN:** The time is 3:13 p.m.
- 12 We are off the record.
- 13 (Discussion held off the record at
- 14 3:13 p.m.)
- 15 (Back on the record at 3:15 p.m.)
- 16 VIDEO TECHNICIAN: Back on the record at
- 17 3:15 p.m.
- 18 BY MS. FORDE:
- 19 Q. Mr. Buckfire, you just mentioned that if the agreement
- 20 terminates under certain circumstances, that the
- 21 parties go back to their original positions, is that
- 22 right?
- 23 A. That's my understanding.
- 24 Q. Okay. Now, if you turn with me -- I'm going to try to
- 25 be as simplistic as possible, but it's a complicated

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- 1 MR. CULLEN: Objection. Foundation. Form.
- 2 BY MS. FORDE:
- 3 Q. Do you understand the question?
- 4 MR. CULLEN: Is the question with respect
- 5 to the subject matter of this agreement?
- 6 MS. FORDE: Yes.
- 7 MR. CULLEN: Okay. That's a little bit
- 8 different.
- 9 A. Well, we have until March 15th to retire the Swaps
- 10 pursuant to this option.
- 11 BY MS. FORDE:
- 12 Q. You have until March 15th to retire --
- 13 A. Eighty-two is the price.
- 14 Q. That's right. So, if we get to March 15th and the
- 15 Swaps have not been retired, what percentage is owed
- 16 under this agreement to the Swap?
- 17 A. One hundred percent.
- 18 Q. And that number I think we talked about a little
- earlier is that number, the hundred percent that would
- 20 be owed, do you have a dollar figure?
- 21 A. Today, what's today, the 29th of August, it's
- 22 somewhere between 275 and 300 million dollars would be
- 23 the termination value today.
- 24 Q. So, if the City can't challenge any -- take any
- position that's inconsistent with the counterparties,

- 1 agreement. To Page 6 at Section 1.4 again. And it
- 2 lists a series of provision under which if the
- 3 forbearance period comes to an end under those
- 4 provisions, the parties are restored to their original
- 5 position and in one section the parties are restored
- 6 to their original position giving effect to Section 2
- 7 and in another situation the parties are restored
- 8 without giving effect to Section 2.
- 9 Can we agree on that?
- 10 A. That's what it says.
- 11 Q. Okay. Now, when Section 2 is in effect -- scratch
- 12 that.
- You mentioned earlier it would be
- 14 irrational economically for the Swaps to walk away
- 15 from this agreement prior to June.
- 16 A. No, I didn't say that. I said that prior to the
- 17 Chapter 9 filing in answer to the question why they
- 18 did not pursue their termination rights, recognizing
- the City could not pay the termination payment that allowing the City to continue to pay them their
- 21 quarterly payments when due was a rational decision
- 22 for them, they were not harmed by not pursuing their
- 23 rights economically. That's what I said.
- 24 Q. If the City -- if the parties are restored to their
  - original position and Section 2 is given effect and

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- 1 the City is precluded from taking any position
- 2 inconsistent with the Swap counterparties and this
- 3 applies through March 1st, 2014 when the Chapter 9
- 4 plan is filed --
- 5 A. Yes.
- 6 Q. Is there going to be another time where the City can
- 7 challenge the liens as invalid once the Chapter 9 plan
- 8 is filed?
- 9 MR. CULLEN: I object to the form of the
- 10 question but you can answer if you can --
- 11 BY MS. FORDE:
- 12 Q. Do you see that this agreement forfeits the City's
- 13 right to challenge any liens after the Chapter 9 plan
- 14 is filed?
- 15 A. I don't see that.
- 16 Q. Can you tell me why you don't see it that way?
- 17 A. Well, I didn't write this agreement.
- 18 Q. Is it your understanding that after March 1st the City
- 19 has another opportunity to challenge anything related
- 20 to this agreement?
- 21 A. It's not my understanding.
- 22 Q. Okay.
- 23 A. I don't know.
- 24 Q. Okay. Do you recognize there's a possibility then
- that the City could be stuck with paying a very large

- 1 agreement, I believe it was dated June 18th of 2009,
- 2 there is attached as an exhibit to that a letter from
- 3 the Michigan Gaming Control Board saying that they
- 4 were okay with the arrangements embodied in the
- 5 collateral agreement.
- 6 Q. Do you know the date of the letter?
- 7 A. I believe it was the same date as the agreement.
- 8 Q. My next question I believe someone may have alluded to
- but I don't know that we got this far. You said that
- 10 you assumed that the liens were valid in your
- 11 negotiations, correct?
- 12 A. Yes.
- 13 Q. Did you also understand that the lien arose solely
- 14 from the collateral agreement itself?
- 15 A. That's my understanding.
- 16 Q. Okay. And as far as the lien -- look at my last page
- 17 of notes here -- did you discuss with anyone whether
- 18 pledging the casino revenue was permissible under the
- 19 Michigan Gaming Act or was the letter the only thing
- 20 that was relied upon?
- MR. CULLEN: Objection to the extent that
- 22 it calls for privileged conversations, where we have
- 23 directed no inquiry between himself and Jones Day.
- MS. GREEN: And that is my question so is
- 25 he not going to answer that?

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- figure after the Chapter 9 plan and have no ability to
- 2 challenge it if -- at some certain stage regardless of
- 3 the validity of those liens?
- 4 A. That's a possibility.
- 5 Q. Okay.
- 6 MS. FORDE: Thank you. No further
- 7 questions.
- 8 **MS. GREEN:** Good afternoon, my name is
- 9 Jennifer Green. I just have a few questions.
- THE WITNESS: May I ask who you represent,
- 11 Counsel?
- MS. GREEN: Police and Fire Retirement
- 13 System and the General Retirement System.
- 14 THE WITNESS: And you are with what law
- 15 firm?
- 16 MS. GREEN: Clark Hill.
- 17 **EXAMINATION**
- 18 BY MS. GREEN:
- 19 Q. I had a hard time hearing down there. I may have
- 20 written this down wrong. I thought I heard you say
- that you had received a letter from or the City had
- 22 received a letter from the Michigan Gaming Control
- Board saying that it was okay to pledge the casino
- 24 funds.
- 25 A. Well, if you look at the original collateral

- 1 MR. CULLEN: If he can find in his memory a
- 2 nonprivileged conversation that affects --
- 3 THE WITNESS: With Jones Day, impossible.
- 4 MR. CULLEN: Not with Jones Day but with
- 5 somebody else, a nonprivileged conversation, you can
- 6 answer with respect to that.
- 7 BY MS. GREEN:
- 8 Q. Do you have a nonprivileged conversation that you can
- 9 recall regarding whether or not you discussed with
- 10 anyone whether pledging the casino revenue was
- 11 permissible under the Michigan Gaming Act?
- 12 A. No.
- 13 MS. GREEN: Thanks. That's my only
- 14 question. Thank you.
- 15 MS. NEWBURY: Good afternoon, Mr. Buckfire.
- 16 My name is Karen Newbury. I'm with Schiff Hardin, and
- 17 I represent DepfaBank as agent for DFS WertManagement.
- 18 THE WITNESS: Can you say that really fast
- 19 twice?

20

- **MS. NEWBURY:** I said it really fast once.
- 21 So, that will be enough.
- 22 **THE WITNESS:** Thank you.
- 23 **EXAMINATION**
- 24 BY MS. NEWBURY:
- 25 Q. You've testified earlier today that you were the

raye 2

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- individual largely responsible for the negotiation of
- the business terms of the forbearance agreement,
- correct? 3
- 4 A. Yes.
- 5 Q. So, you are familiar with and perhaps even designed the optional termination provisions?
- 7 A. Yes.
- 8 Q. So, if I ask you to explain to me the way that the
- termination amount will be calculated with all the
- accompanying definitions such as optional termination 10
- notice on Page 11 of the agreement, then mid-market 11
- 12 amount and optional termination amount on Page 14, you
- could walk me through this in plain English without 13
- any trouble, right?
- 15 A. That's a bold statement. I'll do my best.
- 16 Q. Would you please try?
- 17 A. Okay. Well, the calculation of the termination amount
- is not an easy quantitative exercise because pursuant
- to the underlying agreement which is not in front of 19
- 20 me today so I can't refer you to it, you're supposed
- 21 to go and seek bids in the market from dealers to find
- out what the value of the Swap is, and then you figure 22
- 23 out from that what the termination amount is.
- So, it's not a simple calculation that you 24
- can just do mathematically on Bloomberg. You could 25

1

CERTIFICATE OF NOTARY

2 STATE OF MICHIGAN )

) SS

4 COUNTY OF WAYNE)

> I, NORA MORRISSY, certify that this deposition was taken before me on the date hereinbefore set forth; that the foregoing questions and answers were recorded by me stenographically and reduced to computer transcription; that this is a true, full and correct transcript of my stenographic notes so taken; and that I am not related to, nor of counsel to, either party nor interested in the event of this cause.

NORA MORRISSY, CSR-2642 Notary Public,

Wayne, County, Michigan.

My Commission expires: 9-13-13

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- get to a pretty good answer because everyone looks at
- the same LIBOR curves but it is a matter of market
- 3 checking.
- 4 Q. So, it's your understanding that the optional
- termination amount is to be determined on the optional
- termination date which is the date that the City gives
- notice, is that correct? 7
- A. That's my understanding. 8
- 9 MS. NEWBURY: Thank you, that's all.
- (Discussion held off the record at 10
- 11 3:24 p.m.)
- (Back on the record at 3:24 p.m.) 12
- MR. HACKNEY: I think we are done. 13
- VIDEO TECHNICIAN: This concludes today's 14
- deposition. The time is 3:24 p.m. We are off the 15 record. 16
- (The deposition was concluded at 3:24 p.m. 17
- 18 Signature of the witness was not requested by
- 19 counsel for the respective parties hereto.)

20 21

22

23 24

25

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	accumulated (1)	23:18	188:2	79:16
<b>A</b>	52:7	advice (14)	agreeing (2)	aid (14)
A	accurate (2)	25:25;86:23;87:1,2,	92:19;124:7	162:11,17,17,20;
alida (1)	44:23;131:7	14;109:22,23;110:1,6;	agreement (253)	164:11;180:10,14,17,
<b>abide (1)</b> 9:18	achieve (3)	121:8,9,10,16,19	10:16,23,25;11:3,5,	20;181:2,12,23,24;
ability (21)	15:16;62:10;126:17	advise (4)	9;13:13;21:20,23;22:3,	182:6
12:10,18;15:18;23:3;	achieved (2)	12:1,16;14:24;87:11	6,14,16;27:23;28:7;	Airport (1)
24:6;26:15;37:7;38:10;	28:13;72:2	advised (3)	30:1,6,16;31:24;33:15;	44:12
41:17;62:11;76:4;	achieves (1)	14:7;35:23;140:2	34:2,6,20;35:9,14,19;	alive (1)
77:21;103:7,10;106:1;	189:5	advisor (4)	36:7,10,20;37:2,20,22;	192:13
139:23;178:23;181:8;	across (1)	11:19;91:13;132:11;	38:2,3,7,9,15;39:7;	allow (6)
183:6;195:23;202:1	161:5	133:11	40:2,11,12,14,22;41:4,	14:23;26:24;114:14,
able (27)	Act (2)	advisors (4)	7,11,20,21,25;42:3;	23;135:25;146:17
27:24;28:1,5;33:1;	203:19;204:11	22:24;23:9;129:25;	54:25;55:6,9;56:2,12,	allowed (4)
40:14,23;72:3;76:19,	acted (1)	130:1	16;57:25;58:5,11,14;	83:16;124:5,5;138:8
22;100:19;102:6,11;	95:15	advisory (1)	60:22;61:1,17;62:2,11,	allowing (2)
103:19,20,22,25;104:4;	action (8)	13:6	13;64:4,21;66:18;	125:3;200:20
115:4;117:16;135:23;	23:7;37:22;51:16;	affairs (1)	67:21;68:2;69:16;	allows (2)
136:20;141:15;143:21;	52:15;63:18;104:25;	20:17	72:23;79:18;82:6,23;	40:3;146:13
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